

## MINUTE OF MEETING (MOM)

Negotiation on the purchase of Build Games on My Unitel Mobile Application

Today:.....2020, at Star Telecom's Head-quarter, we are:

### I. Participants:

#### STAR TELECOM CO., LTD (STL)

- |                                |                                       |
|--------------------------------|---------------------------------------|
| 1. Mr. Ulaha THONGVANTHA       | Deputy General Director of Finance    |
| 2. Mr. Nguyen Xuan Vinh        | Deputy General Director of Technique  |
| 3. Mr. Tran Quoc An            | Chief of Finance Department           |
| 4. Ms. Khonesavanh Rattavongsa | Chief of Investment Department        |
| 5. Mr. Luu Xuan Quan           | Deputy Chief of Investment Department |

#### ARABICA VIET NAM TECHNOLOGY APPLICATION JSC

- |                        |                 |
|------------------------|-----------------|
| 1. Mr. Hoang Xuan Manh | Director        |
| 2. Mr. Hoang Van Hoi   | Project Manager |

### II. Purpose of meeting

To negotiate on the terms and conditions for buying **Build Games on My Unitel Mobile Application**

### III. Meeting summarization

The result of negotiation between 02 participants, as below:

#### 1. Price:

No.	Descriptions	Quantity (Set)	Unit Price before negotiation (USD)	Unit Price after negotiation (USD)
1	Game Slot Fruit	1	4,000	3,500
2	Game Mine Sweeper	1	4,000	3,500
3	Game Juicy Dash	1	4,000	3,500
4	Game Ball Drop	1	4,000	3,500
<b>Total Price before negotiation:</b>			<b>16,000.00</b>	
<b>Total Price after negotiation:</b>				<b>14,000.00</b>

#### 2. Payment term:

Payment for the Contract shall be made by Telegraphic Bank Transfer (TTR) as per following installment:



- **First Payment:** Ninety five percent (95%) of total Contract value shall be paid by Telegraphic Bank Transfer (TTR) within thirty (30) days since the date of Technical Acceptance Test Certificate signed by both Parties and the Buyer receives the following document:
  - + Payment request for 95% total contract value in 02 originals
  - + Signed Pro-forma invoice for 95% total Contract value in 02 originals
  - + Technical Acceptance Test Certificate signed by both Parties in 01 original
- **Second Payment:** Five percent (5%) total Contract value shall be paid by Telegraphic Bank Transfer (TTR) within twelve (12) months since the date of Technical Acceptance Test Certificate signed by both Parties and the Buyer receives the following document:
  - + Payment request for 5% total contract value in 02 originals
  - + Signed Pro-forma invoice for 5% total Contract value in 02 originals
- 3. **Implementation:** within 60 days from the signing date of contract, Seller hand over the entire design documents **Build Games on My Unitel Mobile Application** to Buyer
- 4. **Warranty:** 12 months from the date of signed Technical Acceptance Test Certificate signed by both Parties.
- 5. **Penalty to late delivery:** The seller has to pay late penalty of zero point two percent (0.2%) of the delayed portion shipment value per day up to a maximum eight percent (8%) of the total contract value.
  - This minute of meeting (MOM) is made in two (02) originals and each carries the same legal effect. The buyer shall retain one (01) original and the seller shall retain one (01) original.



**STAR TELECOM CO., LTD**

Mr. Ulahe THONGVANTHA

**ARABICA VIET NAM TECHNOLOGY  
APPLICATION JSC**

Mr. Hoang Xuan Manh



**GIÁM ĐỐC**  
*Hoàng Xuân Mạnh*

Mr. Nguyen Xuan Vinh

Mr. Hoang Van Hoi



Mr. Tran Quoc An

Ms. Khonesavanh RATTANAVONGSA

Mr. Luu Xuan Quan

