# Rahul Sharma

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# SKILLS

#### **PROGRAMMING**

Python • TypeScript • SQL • Ruby Shell • C++

#### **FRAMEWORKS**

ReactJS • NextJS • Ruby on Rails Django • FastApi • Celery • Sidekiq **DATABASES** 

 $\mathsf{MySQL} \bullet \mathsf{MongoDB} \bullet \mathsf{Redis}$ 

• ElasticSearch • DynamoDB

#### **INFRA & TOOLS**

AWS • Docker • Terraform • Elastic • Kafka • LangChain • gRPC

## **PROJECTS**

#### **MULTI-AGENT QA TEAM**

ARCHITECTED A HIERARCHICAL TEAM OF AI AGENTS THAT COLLABORATE TO PERFORM END-TO-END WEBSITE EXPLORATION, AUTOMATICALLY MAPPING USER FLOWS AND GENERATING PLAYWRIGHT TESTS. Tech Stack: Python, AI/ML, Playwright, AWS

#### SAIL OUEST EXPLORER

ENGINEERED A MULTI-AGENT AI QUERY SYSTEM FOR INTUITIVE EXPLORATION OF 1 LAKH+ SALES CALL TRANSCRIPTS, ENHANCING DATA-DRIVEN DECISION MAKING. Tech Stack: Python, AWS, Claude, OpenAi

#### SCALER BLOG INFRASTRUCTURE

LED DEVELOPMENT OF BLOG INFRASTRUCTURE, INCREASING ORGANIC GROWTH BY 48% AND REDUCING COSTS BY 20%.

Tech Stack: AWS ECS, Docker, Infrastructure Management

# **EDUCATION**

#### CHANDIGARH UNIVERSITY

B.Tech in Computer Science Jun 2023 | Chandigarh, India CGPA: 8.57 / 10.0

### **EXPERIENCE**

#### HACKERRANK | SOFTWARE DEVELOPMENT ENGINEER II

Aug'25 - Present | Bengaluru, India

• Enhanced mock interview platform by implementing editorial and test case injection using RAG for intelligent prompt generation, improving overall candidate interview experience.

# SCALER/INTERVIEWBIT | SOFTWARE DEVELOPMENT ENGINEER II Jan'25 - Jul'25 (SDE 2) | Jun'23 - Dec'24 (SDE) | Jul'22 - Jun'23 (intern)

- Architected DaddyQuest: Multi-tenant Orchestration Platform for automated call/meeting analysis, featuring upload endpoints with metadata handling, transcription service integration, and post-analysis job processing with configurable UI for prompt template management and analytics dashboards for data consumption.
- Led development of Sail Quest Analysis Pipeline, for organization-wide data access, powering Business MIS, Automated WhtasApp Comms, BDA training modules, etc. with 1 lakh+ monthly calls analysis.
- Engineered Mimir: CRM x Redshift ETL Pipeline, saving \$440 monthly through custom in-house solution, implementing Kafka consumers for DML events and transformed data ingestion, successfully replacing Hevo with optimized in-house solution.
- Designed and implemented **Sail Quest API Microservice** in Python using **gRPC** protocol, and a **ROR gem** to go with it as a client, transforming legacy S3-based architecture into a scalable, distributed system.
- Led security enhancement initiative by **migrating production RDS** from unencrypted to **encrypted data at rest**, significantly improving data protection and security posture.
- Spearheaded and AWS account migration of about 22 accounts to Ingram
  vendor saving 14% per year in cost along with compliance efforts, leading
  cloud infrastructure updates on AWS to achieve ISO 27001, GDPR, and SOC 2
  certifications, ensuring regulatory compliance and enhancing customer trust.
- Developed **Sail Extension**, an Al-powered tool for **real-time call transcription** and analysis, generating **tailored sales strategies** and improving conversion rates by **10%** across verticals.
- Designed **Maxwell submissions infrastructure** with API gateway and ECS integration for streamlined submission processing.
- Contributed to the implementation of MySQL upgrade for the production database from 5.7 to 8.0, resulting in cost savings of over \$2500 per month.
- Led Lead Ranking System project, implemented ML-based Lead Ranking system, boosting Lead to Payment conversion by 2% for churned leads. Adding in extra 70 lakhs in total revenue.
- Implemented DMS Pipeline for MySQL to Redshift Data Ingestion. Integration and set up production read replica for analytics, improving data accessibility.
- Configured **Auto Scaling Groups (ASG)** for production instances along with shifting to **100 spot** instances, reducing cost by **80%** while keeping the same level of system reliability with proper **spot interruption alerts**.
- Involved in **cost optimisation** initiatives on the AWS front, saving **\$4,300/month** through Reserved Instances, S3 tiering, and cleanups.
- Established Redshift Workload Management (WLM) multi queue setup for optimizing query performance and decrease load during peak hours.