# Consumption

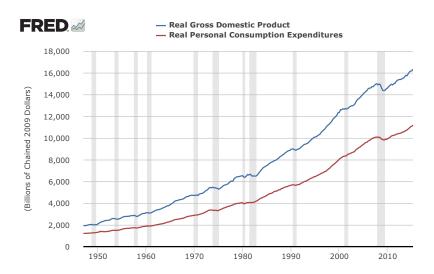
Macroeconomics

#### What will we do today?

- Which chapters?
  - Chapter 8 (Consumption) Required
  - Podcast with Vernon Smith (in Econtalk) Required
- Theories of consumption

#### Reasons for studying consumption

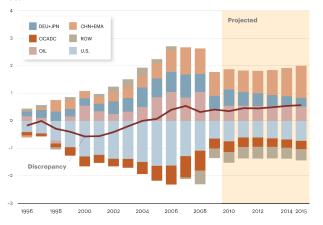
- "... the sole end and object of all economic activity" (JMK)
- Consumption perhaps related to happiness...
- Significant proportion of AD → will determine how monetary and fiscal policy affects output
- ▶ Decision to **save** (consume) is a decision to accumulate capital
  - Important for current and future expenditure
  - Influenced by, and impacts on, financial market developments
- Impact on the balance of payments (BoP) → has been important part of "international imbalances"
  - ▶ National accounts  $\rightarrow S I = (G_c T) + (X + TR M)$
  - The situation where some countries have more assets than others (long term deficits in advanced economies)



Shaded areas indicate US recessions - 2015 research.stlouisfed.org

Figure 1
Global imbalances

#### % GDP



Notes CHN-FMA China. Hong Kong SAB, Indonesia, Korea, Malaysia, Philippines, Singapore, Taiwan Province of China, and Thaliand; DELi-IPN. Germany and Japan-COADC: Bulgaria, Creatia, Creech Republic, Estonia, Greece, Hungary, Ireland, Latvia, Lithuania, Poland, Portugal, Romania, Slovak Republic, Slovenia, Spain, Turkey, and United Kingdom; Osl. Oil expotres; ROW: set of the world; U.S. United States.

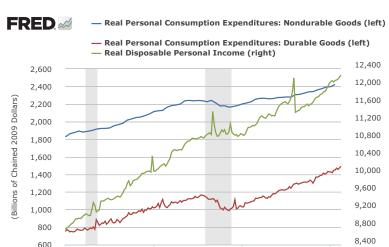
Source: IMF October 2010 World Economic Outlook report

#### African context

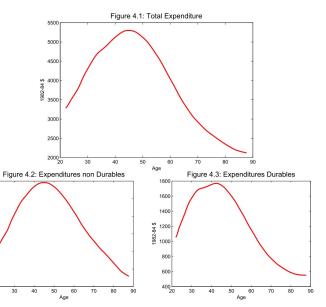
- ► Many households live close to the subsistence in a risky environment → idiosyncratic shocks lead to high income variability and persistent poverty
- Shallow credit markets means limited access to services for savings, insurance and money transfers
- ► They need strategies to cope with **risk** 
  - Agricultural diversification
  - Consumption smoothing → self insurance through precautionary savings (i.e. smoothing over time) or risk sharing (i.e. smoothing across households)
- ► Recent focus on **microfinancing** to promote financial inclusion

#### Relevant stylised facts

- Time series of non-durable consumption is more smooth than either durable consumption or disposable income
  - Non-durable goods not going to drive business cycle movements
- Cohort data in developed countries have a "hump" in consumption and income across the life cycle
  - Hump is less pronounced per equivalent adult
- Important differences between time series and cross section evidence on the relationship between consumption and income



Shaded areas indicate US recessions - 2015 research.stlouisfed.org



1685-84 **\$** 

800 L

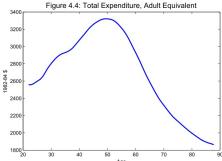
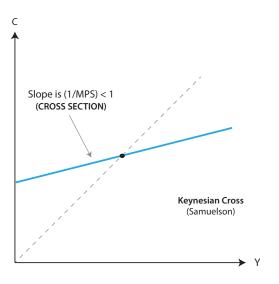
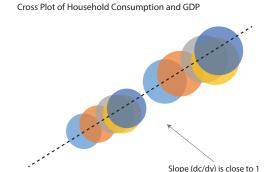
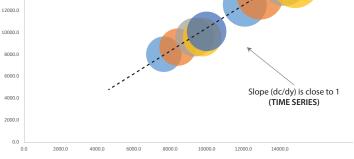


Figure 4.5: Expenditures non Durables, Adult Equivalent 1000 to 1000 t 1982-84 \$ 400 L 20 800 L 20 Age Age







18000.0 16000.0 14000.0

#### Old theories of consumption (**Keynes**)

- ▶ **Keynes** was the first to formalise a consumption function
- Consumption depends on income and subjective needs and the psychological propensities and habits of the individuals composing it
- Keynes in the General Theory, states that

The fundamental psychological law, upon which we are entitled to depend with great confidence both a priori from our knowledge of human nature and from the detailed facts of the experience, is that men are disposed, as a rule and on average, to increase their consumption as their income increases, but not by as much as their income...

## Old theories of consumption (**Keynes**)

Based on the Keynesian consumption function the Absolute Income Hypothesis (AIH) gives the following relation

$$C_t = a + bY_t^d$$
,  $a > 0, 1 > b > 0$ 

- where a is autonomous consumption, b is the marginal propensity to consume and  $Y_t^d$  is after tax (disposable) income
- Several problems with this model → empirical and theoretical

#### **Empirical problems**

- ▶  $\partial C/\partial Y$  → contender for title of "most estimated coefficient"
- Early empirical work found problems with the Keynesian consumption function
- ► Cross sectional estimates were not the problem → time series estimates showed a largely proportional relationship between consumption and income
- ▶ **Kuznets paradox**  $\rightarrow$  percentage of  $Y_t^d$  that is consumed is remarkably constant in the LR
- ► In order to better understand this paradox, consider the average propensity to consume (APC), defined as,

$$APC \equiv C/Y = \frac{a+bY}{Y}$$
 
$$APC = \frac{a}{Y} + b$$

▶ Implies that with higher levels of income APC will be lower, but Kuznets finds that a = 0 and MPC = APC

#### **Empirical problems**

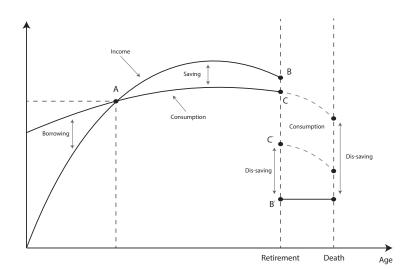
- Time series implications:
  - ▶  $Y_t \to \infty \Rightarrow$  APC declines to negligible amount  $\Rightarrow$  Savings  $\to \infty$
  - Implies rich countries should have very high savings rates → reduce consumption as they grow
  - Kuznets found savings rate stable over time, even though income increased significantly
- ► Cross section implications:
  - Across households → implies households with higher levels income should save proportionally smaller portion of income
  - Cross section evidence by Brumberg and Modigliani (1954) suggest that the opposite is true

#### **Empirical problems**

- In light of the Kuznets paradox a movement was started toward better understanding consumption → first attempt was the relative-income hypothesis
  - Consumption also depends on income relative to the past and relative to other households
- Friedman showed that Kuznets paradox can be explained by distinguishing between permanent and transitory income
- Over time the variation in permanent income dominates variation in transitory income
  - Implies that the slope of the consumption function will be proportional to income
- When variation in transitory income dominates (as in the cross section) then the slope will be as **JMK** predicted
- We will get back to this, and do the empirical specification, after discussing Friedman's PIH model in more detail

#### Life Cycle Hypothesis

- Modigliani's key insight → household's use savings (and dis-saving / borrowing) to smooth consumption over the life-cycle
- Savings treated as future consumption
- ► This perspective exposes some common fallacies about savings
  - Keeping up with the future Joneses
  - The poor save proportionally less
- ► Let us take a look at the graphical presentation of this theory



- ► The Permanent Income Hypothesis (PIH) was developed in 1957 by Friedman in response to difficulties explaining long run consumption patterns
- ▶ We start with a simple model, where households with lifetime of T periods have the following utility function

$$U = \sum_{t=1}^{T} u(C_t), \quad u'(\bullet) > 0, \quad u''(\bullet) < 0$$

- Discount and interest rates are assumed to be zero
- ▶ With initial wealth  $A_0$  and lifetime earnings  $Y_t$ , the lifetime BC is,

$$\sum_{t=1}^{T} C_t \le A_0 + \sum_{t=1}^{T} Y_t$$

The Lagrangian for this problem is,

$$\mathcal{L} = \sum_{t=1}^{T} u(C_t) + \lambda \left( A_0 + \sum_{t=1}^{T} Y_t - \sum_{t=1}^{T} C_t \right)$$

Expanding the Lagrangian we have,

$$\mathcal{L} = [u(C_1) + u(C_2) + \ldots + u(C_T)] + \lambda (A_0 + Y_1 + Y_2 + \ldots + Y_T - (C_1 + C_2 + \ldots + C_T))$$

The first order condition for this problem is,

$$\left(\frac{\partial \mathcal{L}}{\partial C_1}\right) \qquad u'(C_1) = \lambda$$
$$\left(\frac{\partial \mathcal{L}}{\partial C_t}\right) \qquad u'(C_t) = \lambda$$

- ▶ Holds for all  $t \in \{1, T\}$  → consumption constant for all periods
- $ightharpoonup C_t = C_1 = C_2 = \ldots = C_T \text{ and } \sum_{t=1}^T C_t = T \times C_t$

Substituting this result into the budget constraint yields,

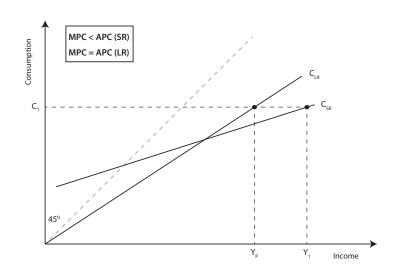
$$\begin{split} \sum_{t=1}^T C_t &= A_0 + \sum_{t=1}^T Y_t \\ T \times C_t &= A_0 + \sum_{t=1}^T Y_t \\ C_t &= \underbrace{\frac{1}{T} \left[ A_0 + \sum_{t=1}^T Y_t \right]}_{\text{Permanent income}} \quad \forall \, t \end{split}$$

- The PIH states that lifetime resources are evenly spread over the household's lifetime
- ► Key insight → consumption is determined by permanent income
- Windfalls are spread over the household's lifetime, and temporary tax cuts will have little impact on consumption

We can also use this model to analyse savings behaviour

$$S_t = Y_t - C_t$$
 
$$\therefore \quad S_t = \underbrace{Y_t - \frac{1}{T} \left[ A_0 + \sum_{t=1}^T Y_t \right]}_{\text{Transitory income}}$$

- ▶ Difference between current income  $Y_t$  and permanent income is transitory income  $Y_t Y_t^P = Y_t^T$
- ➤ Savings is high when income is high relative to the average → transitory income is high
- Important: Saving is used to smooth the path of consumption!



- Friedman used regression analysis to find support for his theory
- ▶ By construction for individual i, we have that  $C_{it} = Y_i^P$  and  $Y_{it} = Y_{it}^T + Y_i^P$
- $\blacktriangleright$  Since transitory income  $Y_{it}^T$  reflects departures from  $Y_i^P,$  on average it will equal zero
- ▶ In an independently drawn sample, it is expected that,

$$\sum_{i=0}^{N} Y_{it}^{T} \approx 0$$

▶ In a regression of the Keynesian consumption function we have,

$$C_i = a + bY_i + e_i$$

▶ The OLS estimators are  $\hat{b} = \frac{\mathrm{Cov(Y,C)}}{\mathrm{Var}(Y)}$  and  $\hat{a} = \bar{C} - \hat{b}\bar{Y}$ 

If the permanent income hypothesis is accurate we have that,

$$\begin{split} \hat{b} &= \frac{\text{Cov}(Y^P + Y^T, Y^P)}{\text{Var}(Y^P + Y^T)} \\ &= \frac{\text{Var}(Y^P)}{\text{Var}(Y^P) + \text{Var}(Y^T)} \end{split}$$

- ▶ In cross section  $\rightarrow$  we expect  $Var(Y^T) \gg 0$ , which means that  $0 < \hat{b} < 1$
- ▶ In time series  $\rightarrow$  we expect  $Var(Y^T) \approx 0$ , which means that  $\hat{b} \approx 1$ 
  - ▶ This matches the Kuznets paradox  $\rightarrow \hat{a} = (1 \hat{b}) \bar{Y}^P \approx 0$
- Matches pattern found empirically → not strong enough evidence
- Robert Hall (1978) attempts to fix this with rational expectations model

ightharpoonup Some useful things about using  $\mathbb E$  to define moments of a series

$$\begin{split} \mathbb{E}(Y) &\to \text{Expected value of } Y \text{ (mean)} \\ \mathbb{E}\left[Y - \mathbb{E}(Y)\right]^2 &= \operatorname{Var}(Y) \to \text{Variance of } Y \\ \mathbb{E}\left[(Y - \mathbb{E}(Y))(X - \mathbb{E}(X))\right] &= \operatorname{Cov}(Y, X) \to \text{Covariance of } Y \text{ and } X \end{split}$$

▶ In our example above we know that  $\mathbb{E}(Y^T) = 0$  and  $\mathbb{E}(Y^TY^P) = 0$ 

$$\begin{split} \hat{b} &= \frac{\mathbb{E}\left[ (Y - \mathbb{E}(Y))(C - \mathbb{E}(C)) \right]}{\mathbb{E}\left[ Y - \mathbb{E}(Y) \right]^2} \\ \hat{b} &= \frac{\mathbb{E}\left[ (Y^P + Y^T - \mathbb{E}(Y^P))(Y^P - \mathbb{E}(Y^P)) \right]}{\mathbb{E}\left[ Y^P + Y^T - \mathbb{E}(Y^P) \right]^2} \end{split}$$

To simplify this, we can expand the numerator,

$$\begin{split} & \mathbb{E}\left[ (Y^P Y^P + Y^T Y^P - \mathbb{E}(Y^P) Y^P) - (Y^P \mathbb{E}(Y^P) - Y^T \mathbb{E}(Y^P) + \mathbb{E}(Y^P) \mathbb{E}(Y^P)) \right] \\ & \mathbb{E}\left[ (Y^P Y^P - \mathbb{E}(Y^P) Y^P) - (Y^P \mathbb{E}(Y^P) - \mathbb{E}(Y^P) \mathbb{E}(Y^P)) \right] \\ & \mathbb{E}\left[ (Y^P - \mathbb{E}(Y^P)) (Y^P - \mathbb{E}(Y^P)) \right] = \text{Var}(Y^P) \end{split}$$

- Let's use the same model as before, however, now the future income stream is uncertain
- Quadratic instantaneous utility function, giving lifetime utility as,

$$\mathbb{E}(U) = \mathbb{E}\left[\sum_{t=1}^{T} \left(C_t - \frac{a}{2}C_t^2\right)\right], \quad a > 0$$

subject to the lifetime budget constraint,

$$\sum_{t=1}^{T} C_t \le A_0 + \sum_{t=1}^{T} Y_t$$

► The Lagrangian setup then is,

$$\mathcal{L} = \mathbb{E}\left[\sum_{t=1}^{T} \left(C_t - \frac{a}{2}C_t^2\right)\right] + \lambda \left(A_0 + \sum_{t=1}^{T} Y_t - \sum_{t=1}^{T} C_t\right)$$

First order condition with respect to first-period consumption is,

$$\left(\frac{\partial \mathcal{L}}{\partial C_1}\right) \qquad \mathbb{E}_1(1 - aC_1) = \lambda$$

- ▶ First-period consumption is known at  $t = 1 \rightarrow (1 aC_1) = \lambda$
- lacksquare At time t=1, HH choice of consumption for any period t is,

$$\left(\frac{\partial \mathcal{L}}{\partial C_t}\right)$$
  $\mathbb{E}_1(1 - aC_t) = \lambda$ 

 Combining these expressions we have the choice of first period consumption,

$$(1 - aC_1) = \mathbb{E}_1(1 - aC_t)$$
$$C_1 = \mathbb{E}_1(C_t)$$

▶ Plugging  $C_1 = \mathbb{E}_1(C_t)$  this into budget constraint yields,

$$\sum_{t=1}^{T} \mathbb{E}_{1}[C_{t}] = A_{0} + \sum_{t=1}^{T} \mathbb{E}_{1}[Y_{t}]$$

$$\sum_{t=1}^{T} C_{1} = A_{0} + \sum_{t=1}^{T} \mathbb{E}_{1}[Y_{t}]$$

$$T \times C_{1} = A_{0} + \sum_{t=1}^{T} \mathbb{E}_{1}[Y_{t}]$$

$$C_{1} = \frac{1}{T} \left[ A_{0} + \sum_{t=1}^{T} \mathbb{E}_{1}[Y_{t}] \right]$$

- ▶ Recall that we had from the FOC for consumption today, relative to some future period  $t \to C_1 = \mathbb{E}_1(C_t)$
- ▶ Condition holds for each consumption value chosen at t = 1
- ▶ Then consumption today  $C_1$  is equal to the expected consumption next period  $C_2$

$$C_1 = \mathbb{E}_1(C_2)$$

$$\therefore C_{t-1} = \mathbb{E}_{t-1}(C_t)$$

- Suppose that  $e_2$  is the error between forecasted and actual  $C_2$ , this means that  $\to e_2 = C_2 \mathbb{E}_1(C_2)$
- ightharpoonup More generally, we can let the error be  $e_t$ , which would yield,

$$e_t = C_t - \mathbb{E}_{t-1}(C_t)$$
$$C_t = \mathbb{E}_{t-1}(C_t) + e_t$$

▶ Combine with  $C_{t-1} = \mathbb{E}_{t-1}[C_t]$ , to get  $C_t = C_{t-1} + e_t$ 

$$C_t = C_{t-1} + e_t$$
 
$$C_t - C_{t-1} = e_t$$
 
$$\Delta C_t = e_t$$

- ▶ Consumption must be a Martingale  $\rightarrow$  random walk if  $e_t$  is i.i.d
- Random walk is an AR(1) process where the autoregressive parameter is one → integrated of order 1, I(1) process
- Why does this imply changes in consumption are unpredictable?
- If consumption is expected to rise in future, household will respond by consuming more today → in order to smooth out this increase over his lifetime

▶ Romer gives a detailed account of what would happen if we solve for consumption in period 2, with the end result being,

$$C_2 = C_1 + \frac{1}{T-1} \left( \sum_{t=2}^T \mathbb{E}_2[Y_t] - \sum_{t=2}^T \mathbb{E}_1[Y_t] \right)$$

- ▶ In parenthesis we have the difference between the forecasted lifetime income between periods 1 and 2
- Consumption in period 2 will differ from consumption in period 1 only if there was a shock that caused lifetime income to deviate from the forecast in period 1
- ► This expression is consistent with **certainty equivalence** 
  - Implies that individuals consume the same amount they would if future income were certain to be equal to their means
- ▶ In other words,  $C_1 = C_2$  if  $\sum_{t=2}^T \mathbb{E}_2[Y_t] = \sum_{t=2}^T \mathbb{E}_1[Y_t]$

## Uncertainty and random Walks: Empirical application

- Several papers tried to use the specification of Hall (1978) to construct empirical tests of the PIH
- ▶ Hall (1978) found the following empirical results
  - 1. Consumption follows a **random walk process**  $\rightarrow$  from estimate of marginal utility on it's past value  $C_t = \beta C_{t-1} + \varepsilon_t$ , finds  $\beta = 1$
  - Consumption cannot be predicted based on past values of consumption → F-test on coefficients of lags beyond the first
- ▶ General implications → the data supports the PIH
- Faced with an unexpected decline in income, consumption declines by the amount of the fall in permanent income
- No reason to expect that consumption would rebound
- ▶ Remember Ramsey model  $\rightarrow \dot{C}/C$  depends on  $\{r, k, \rho, \theta\}$ 
  - ► Effect of income on consumption was through its effect on the level → NOT the growth rate
  - Level of consumption path only depends on PV of lifetime income
     not on when income is received

## Uncertainty and random Walks: Empirical application

- ► There have been many tests of the random walk hypothesis (Romer Section 8.3)
- ► Hall predicted that consumption would only adjust to the extent that permanent income adjusts over the business cycle
- However, aggregate data suggests that there is excess sensitivity for consumption
  - Marjorie Flavin (1993) → changes in income seemed to cause consumption to change by more than predicted
  - ► Tests with household level data (cross section) by Shea (1995) → also found large excess sensitivity
- Excess sensitivity does not hold for large expected movements

- ► The potential impact of higher (lower) interest rates on saving is an **important policy topic**
- $\blacktriangleright$  Household with **CRRA** utility and non-zero discount rate  $\rho$

$$U = \sum_{t=1}^{T} \left(\frac{1}{1+\rho}\right)^{t} \cdot \frac{C_{t}^{1-\theta}}{1-\theta}$$

▶ Following the budget constraint when the interest rate is *r* gives,

$$\sum_{t=1}^{T} \left( \frac{1}{1+r} \right)^{t} C_{t} \le A_{0} + \sum_{t=1}^{T} \left( \frac{1}{1+r} \right)^{t} Y_{t}$$

We can set the problem up as a Lagrangian,

$$\mathcal{L} = \sum_{t=1}^{T} \beta^{t} \frac{C_{t}^{1-\theta}}{1-\theta} + \lambda \left( A_{0} + \sum_{t=1}^{T} \left( \frac{1}{1+r} \right)^{t} Y_{t} - \sum_{t=1}^{T} \left( \frac{1}{1+r} \right)^{t} C_{t} \right)$$

▶ The FOC with respect to the consumption choice in period *t* is

$$\left(\frac{\partial \mathcal{L}}{\partial C_t}\right) \qquad \beta^t C_t^{-\theta} = \lambda \frac{C_t}{(1+r)^t}$$
$$\lambda = \beta^t (1+r)^t C_t^{-\theta}$$

▶ FOC holds for each period, so for period t + 1

$$\left(\frac{\partial \mathcal{L}}{\partial C_{t+1}}\right) \qquad \lambda = \beta^{t+1} (1+r)^{t+1} C_{t+1}^{-\theta}$$

Combining these we obtain the Euler equation

$$\beta^{t}(1+r)^{t}C_{t}^{-\theta} = \beta^{t+1}(1+r)^{t+1}C_{t+1}^{-\theta}$$

$$\frac{C_{t}^{-\theta}}{C_{t+1}^{-\theta}} = \beta(1+r)$$

$$\frac{C_{t+1}}{C_{t}} = [\beta(1+r)]^{\frac{1}{\theta}}$$

- ▶ Consumption will follow a random walk if  $[\beta(1+r)]^{\frac{1}{\theta}}=1$
- Interest rate affects the relative value of consumption today versus tomorrow in the utility function
  - ► As interest rate rises household saves more → consumption tomorrow will rise relative to consumption today
  - We can see households seek to equate the discounted present value of marginal utility of consumption → not consumption itself

- Alternatively, we can use calculus of variations
- ▶ The marginal utility of consumption in period t is  $C_t^{-\theta}/(1+\rho)^t$

$$\left(\frac{1}{1+\rho}\right)^t C_t^{-\theta} = (1+r) \left(\frac{1}{1+\rho}\right)^{t+1} C_{t+1}^{-\theta}$$

$$\therefore \frac{C_t^{-\theta}}{C_{t+1}^{-\theta}} = \frac{(1+r)}{(1+\rho)}$$

$$\therefore \frac{C_{t+1}}{C_t} = \left(\frac{1+r}{1+\rho}\right)^{\frac{1}{\theta}}$$

- Which is the same result as before
- Does not imply a predictable bath for consumption if interest and discount rates are dissimilar
- Substitution effect observed is outweighed by income effect

#### Responding to anomalies

- The evidence of excess sensitivity have stimulated new theoretical ideas
  - Precautionary saving
  - Liquidity constraint
  - Departure from rationality (especially impatience)
- All three seem necessary to explain the anomaly

#### Econometric problem

- ► Trygve Haavelmo → used consumption example to point out inconsistency bias that can occur in OLS estimation of MPC
- Consider the following simultaneous equation model. From the national accounting identity we have that

$$Y_t = C_t + I_t$$

An estimable form for the Keynesian consumption function is,

$$C_t = a + bY_t + u_t$$

- where a and b are coefficients and  $u_t$  is a disturbance term
- ightharpoonup Keynesian consumption function assumes that  $Y_t$  is an **exogenous variable**, however, according to the national accounts identity it is an **endogenous variable**
- ▶ This means we have **simultaneity bias**, with  $Cov(u_t, Y_t) \neq 0 \rightarrow$  our estimate of *b* will be biased (quick proof follows)
- Once the "Haavelmo problem" was accounted for, corrected estimates of MPC turned out to be significantly lower

#### Simultaneity Bias

Substitute the value for C<sub>t</sub> from the consumption function into the national accounts equation to get,

$$Y_{t} = \beta_{0} + \beta_{1}Y_{t} + u_{t} + I_{t}$$

$$Y_{t}(1 - \beta_{1}) = \beta_{0} + u_{t} + I_{t}$$

$$Y_{t} = \frac{\beta_{0}}{1 - \beta_{1}} + \frac{I_{t}}{1 - \beta_{1}} + \frac{u_{t}}{1 - \beta_{1}}$$

$$\mathbb{E}(Y_{t}) = \frac{\beta_{0}}{1 - \beta_{1}} + \frac{I_{t}}{1 - \beta_{1}}$$

Combining the last two equations gives us,

$$Y_t - \mathbb{E}(Y_t) = \frac{u_t}{1 - \beta_1}$$

From this, we can look at  $Cov(u_t, Y_t) = \mathbb{E}[Y_t - \mathbb{E}(Y_t)][u_t - \mathbb{E}(u_t)],$ 

$$\begin{split} & \mathbb{E}[Y_t - \mathbb{E}(Y_t)]u_t, \quad \text{where } \mathbb{E}(u_t) = 0 \\ & \mathbb{E}\left[\frac{u_t}{1 - \beta_1}\right]u_t \Rightarrow \left[\frac{1}{1 - \beta_1}\right]\mathbb{E}(u_t^2) \Rightarrow \left[\frac{\sigma^2}{1 - \beta_1}\right] \neq 0 \end{split}$$

## Simultaneity Bias

▶ Next we prove the biasedness of OLS estimator  $\hat{\beta}_1$ ,

$$\begin{aligned} \text{plim } \hat{\beta}_{1,OLS} &= \frac{\text{Cov}(C_t, Y_t)}{\text{Var}(Y_t)} \\ &= \frac{\text{Cov}(a + bY_t + u_t, Y_t)}{\text{Var}(Y_t)} \\ &= \frac{b\text{Var}(Y_t) + \text{Cov}(u_t, Y_t)}{\text{Var}(Y_t)} \\ &= b + \frac{\text{Cov}(u_t, Y_t)}{\text{Var}(Y_t)} \\ &\neq b \end{aligned}$$

## Simultaneity Bias: IV

- ▶ The solution  $\rightarrow$  use  $I_t$  as a instrumental variable for  $Y_t$
- ▶ Investment can only be used as an instrument if  $Cov(I_t, u_t) = 0$  and  $Cov(I_t, Y_t) > 0$
- ▶ We use two-stage least squares (2SLS) to resolve endogeneity
  - ▶ In the first stage  $\rightarrow$  regression of endogenous regressor  $Y_t$  on the instrument  $I_t$ , to obtain a fitted value  $\hat{Y}_t$
  - In the second stage  $\to$  dependent variable of interest  $C_t$  is regressed on the fitted value  $\hat{Y}_t$