

Introduction to Keynesian Economics

Session 6: Nominal Rigidities

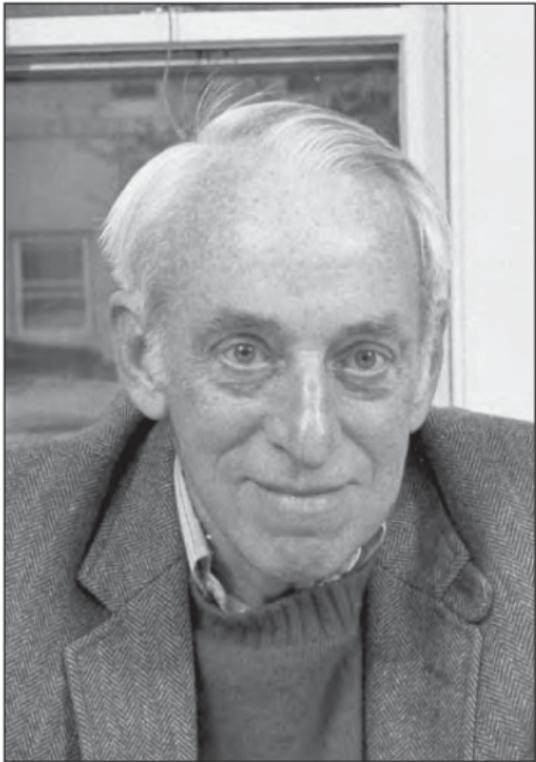
ECO5021F: Advanced Macroeconomics
University of Cape Town

What will we do today?

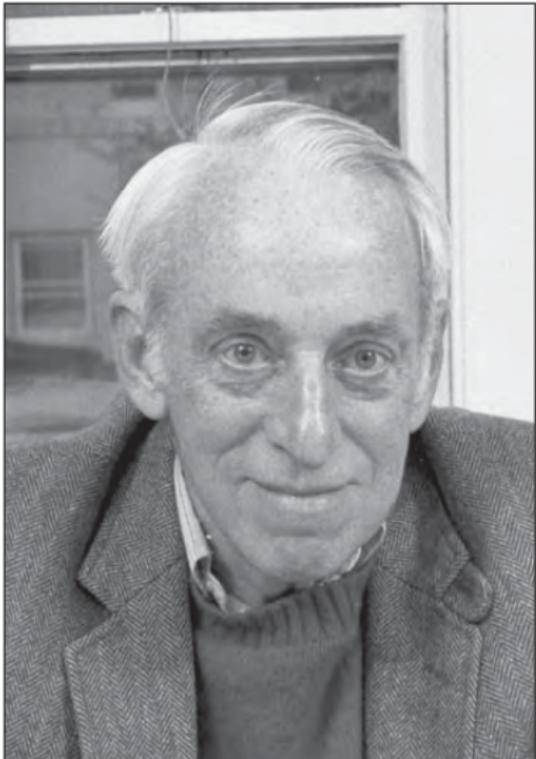
- ▶ Required
 - ▶ Romer, **Chapter 6.1 to 6.4** ([Intro to Nominal Rigidities](#))
- ▶ Recommended
 - ▶ Interview with James Tobin in [Snowdown and Vane](#) (2005) *Modern Macroeconomics: Its Origins, Development and Current State*, pp.148–162
- ▶ Consider today an introduction to **Keynesian economics**



- ▶ **John Maynard Keynes**
- ▶ (1883 - 1946)
- ▶ Challenged the notions of neoclassical economics
- ▶ Theories of **aggregate demand**
- ▶ In the short run, effective demand determines output
- ▶ *In the long run, we are all dead*
- ▶ Government intervention to regulate business cycles



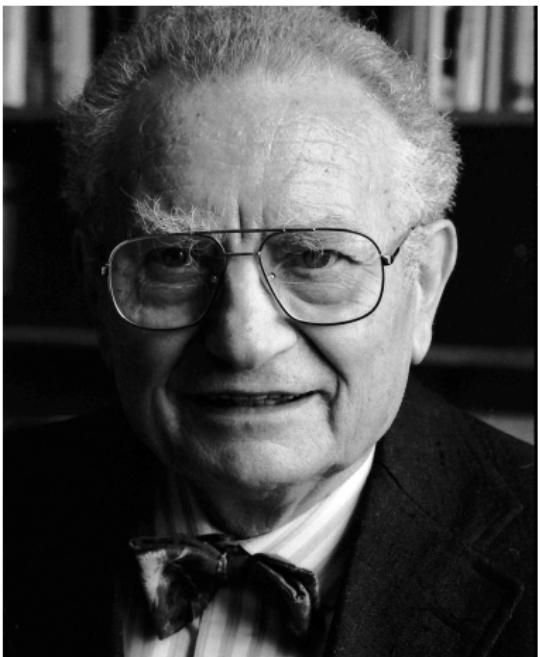
- ▶ **James Tobin**
- ▶ (1918 - 2002)
- ▶ Further developed the ideas of Keynesian economics
- ▶ Nobel Prize (1981)
- ▶ Two-regime model of the economy
 1. Markets clear (**normal times**) – Output is **supply constrained**
 2. Keynesian situation – Output is **demand constrained**



- ▶ From the two regime model
- ▶ In periods of **recession**, demand is sub-optimally low
- ▶ Resources in the economy are not fully employed
- ▶ This is because of **slow nominal adjustment**
- ▶ In these demand constrained times – need particular **view of supply curve**
 - ▶ Normal times – supply curve **vertical**
 - ▶ Demand constrained – supply curve **upward sloping**



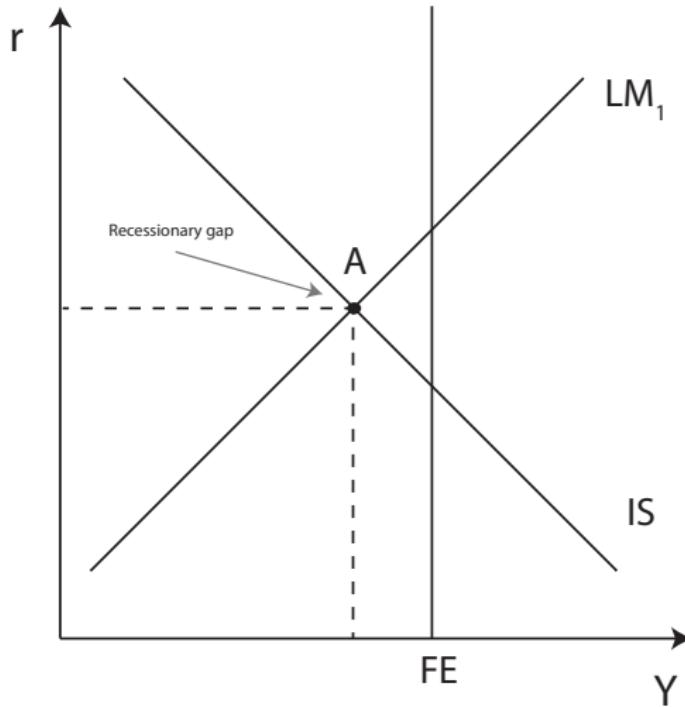
- ▶ Tremendously influential Keynesian economist
- ▶ **John Hicks**
- ▶ (1904 - 1989)
- ▶ Significant contributions to consumer demand theory ([Hicksian demand](#), [Kaldor-Hicks](#))
- ▶ Responsible for **IS-LM** model (with **Alvin Hansen**)
- ▶ Nobel prize (1972) with **Kenneth Arrow** (GE and welfare theory)
- ▶ Famous book – **Value and Capital (1939)**

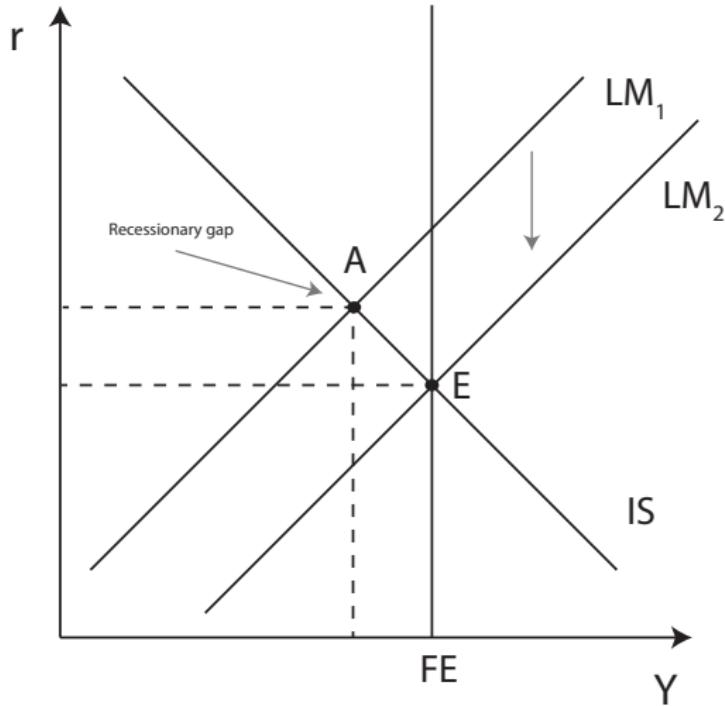


- ▶ Another giant of macroeconomics
- ▶ **Paul Samuelson**
- ▶ (1915 - 2009)
- ▶ Unification and clarification of economics through mathematics
- ▶ Believed economists had been practicing “mental gymnastics of a particularly depraved type”
- ▶ Nobel prize (1970) – **First American**
- ▶ Famous book – **Foundations of Economic Analysis (1947)**
- ▶ Full professor at **MIT** by 32

Undergrad IS/LM representation

- ▶ How does the **automatic adjustment mechanism** work?
- ▶ **Example:** Going from **recessionary gap** to full employment
- ▶ Motivation for activist stabilisation policy?



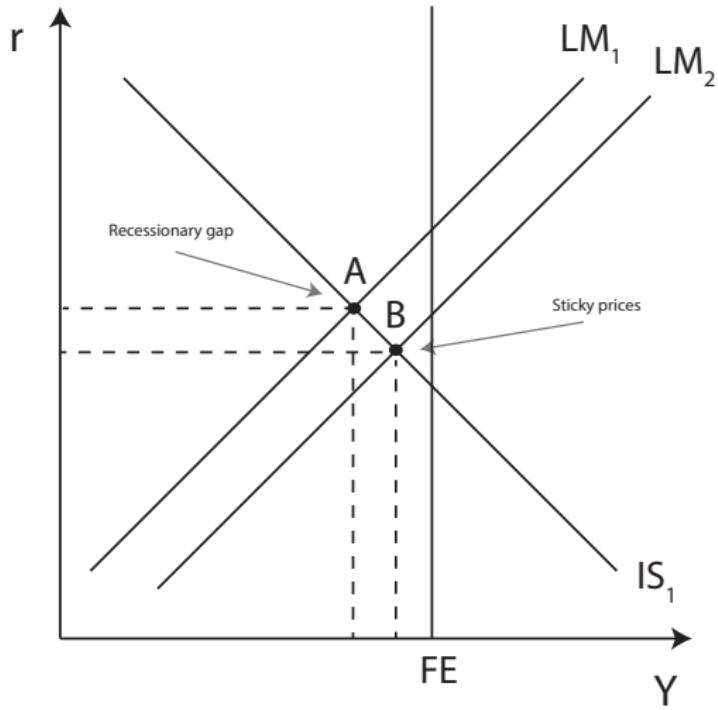


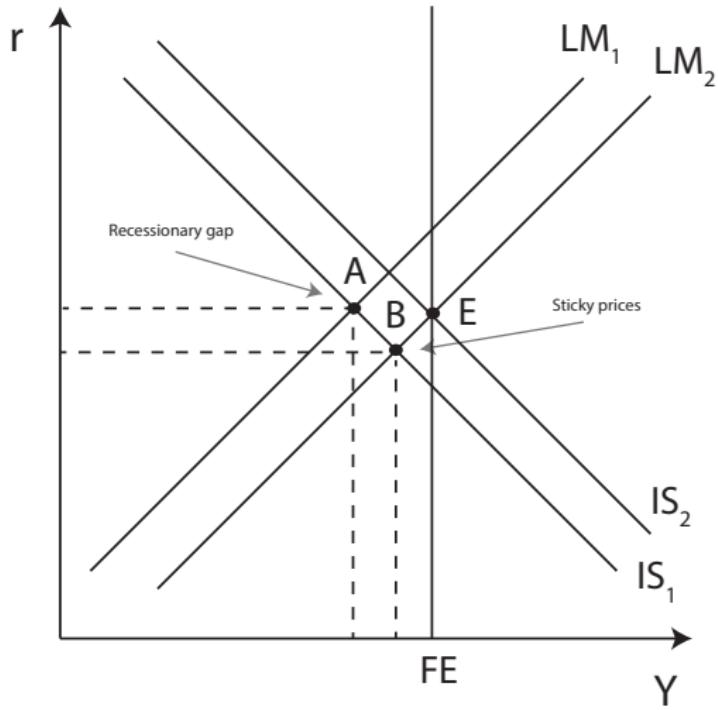
Undergrad IS/LM representation

- ▶ Reaction to recessionary gap (at point **A**) is a **drop in the overall price level** so that real money supply (M/P) ↑
- ▶ As the price drops the **LM** ↓ and the interest rate ↓
- ▶ Lower interest rate **raises aggregate demand** (through investment)
- ▶ Production rises in response to increased expenditure – think about the Keynesian cross (ala **Samuelson**)
- ▶ Economy moves along the **IS** curve
- ▶ **Adjustment process** continues until the economy reaches full employment (at point **E**)

Classicals vs. Keynes

- ▶ The **classical view** is that prices are completely flexible
 - ▶ Adjustment process is **rapid**
 - ▶ LM curve moves back, unencumbered, to full employment equilibrium
- ▶ The **Keynesian view** is that prices adjust slowly
 - ▶ Adjustment process is **sluggish**
 - ▶ Could potentially prevent full employment equilibrium from being obtained
- ▶ Short- vs long-run **money neutrality**





Disclaimer

Bertrand Russell once noted that he would rather his ideas be defended by his fiercest professional critic than by his closest friend '[innocent of philosophy](#)'

Introduction to Keynesian economics

- ▶ **Tobin, Keynes** and many others, cite the Great Depression as **motivating factor** for their research

*The crisis triggered a fertile period of scientific ferment and revolution in economic theory – (**Tobin**)*

*I believe myself to be writing a book on economic theory which will largely **revolutionize** – not, I suppose at once but in the course of the next ten years, the way the world thinks about economic problems (**Keynes** on writing the **General Theory**)*



- ▶ This one is not an economist...
- ▶ Philosopher of science
- ▶ Wrote the [Structure of Scientific Revolutions](#)
- ▶ Introduced the idea of a **paradigm shift**

Intellectual revolution

- ▶ **Thomas Kuhn** claimed that normal science is **puzzle solving**
- ▶ Puzzles are tests of the scientist, not the theory
- ▶ Solving puzzles requires a framework, called a **paradigm**
- ▶ When **anomalies** accumulate and become serious, the paradigm enters a crisis
- ▶ If there is a **rival paradigm** the science could enter a period of extraordinary science – a **revolution**
- ▶ This model has been used to describe the **Keynesian revolution**

Alan Blinder's summary of Keynesian economics

- ▶ You can read his summary of the **six principal tenets** of Keynesian economics @ [EconLib](#)
- ▶ First three tenets describe **how the economy works**
 - ▶ **Aggregate demand** influenced by many decisions – both public (G_t) and private ($C_t + I_t$)
 - ▶ Short run effects on quantities **rather than prices**
 - ▶ [Self adjusting mechanism](#) of the market works poorly
- ▶ What distinguishes Keynesians is their belief in the following three tenets about **economic policy**
 - ▶ Unemployment perceived to be too high and too variable
 - ▶ Arguments for **active stabilisation policy**
 - ▶ Some are more concerned with unemployment than inflation

Alan Blinder's summary of Keynesian economics

- ▶ Some **essential features** in modern macroeconomics are missing from traditional Keynesian models
- ▶ Keynesian models before the 1970's did not include explicit **optimising decision makers**
- ▶ Relationships were often **static**, only concerned with partial equilibrium results
 - ▶ In the selected cases where dynamics were introduced they were often *ad hoc*
- ▶ Focus on **one-time changes** to exogenous variables
 - ▶ Does not capture dynamic and stochastic processes

Keynesian Fallacies (Gregory Mankiw)

- ▶ Reading the *General Theory* is the best way of learning about the macroeconomy
- ▶ Lessons of **classical economics** are not helpful in understanding how the world works
- ▶ Excessive savings threatens recession ([paradox of thrift](#)), requires a bout of deficit spending to cure
- ▶ Fiscal policy is more powerful than monetary policy as stabilisation tool
- ▶ Inflation is the **cost of low unemployment**, we must accept the trade-off
- ▶ Policymakers should **avoid rules** in favour of discretion

Why introduce nominal rigidities / imperfections?

- ▶ **RBC** models → monetary shocks are not responsible for propagating cyclical fluctuations
- ▶ In other words, they don't have **real effects** (**no impact on real prices or quantities**)
- ▶ Markets clear instantaneously → monetary change results in proportional change in the price level
- ▶ Standard in the literature to include **nominal imperfections** → barriers to changes in prices or wages
- ▶ Is this realistic? What do you think? **Examples?**

Why introduce nominal rigidities / imperfections?

- ▶ We will have to introduce **microfoundations**
- ▶ Luckily, we will **start slow**, with small (**often static**) business cycle models
- ▶ Some **questions for today**
 1. How do we introduce **barriers to price change**?
 2. What effect do barriers to nominal adjustment have?
 3. Do these barriers lead to **aggregate nominal rigidity**?

Model assumptions

- ▶ We start with a **baseline case** (there will be **four cases in total**)
- ▶ Some important **structural assumptions**, which will hold unless otherwise specified, are,
 - ▶ No government
 - ▶ Closed economy (i.e. **no international trade**)
 - ▶ Prices are fixed
 - ▶ Discrete time model (**for now**)

Assumptions: Firms

- ▶ Assume that the **horizon for the model** is such that we are not interested in capital
- ▶ Output is only a function of labour
- ▶ The implication is that **aggregate output will equal consumption**
- ▶ In other words, we consume all our output (**nothing is saved**)

$$Y = F(L), \quad F'(\bullet) > 0, \quad F''(\bullet) \leq 0$$

Assumptions: Households

- ▶ A fixed number (normalized to 1) of infinitely lived **identical households**, that obtain utility from
 1. Consumption: C_t
 2. Real money balances: M_t/P_t
 3. Disutility from (time spent) working: L_t
- ▶ The representative household's objective function is,

$$H = \sum_{t=0}^{\infty} \beta^t \left[U(C_t) + \Gamma \left(\frac{M_t}{P_t} \right) - V(L_t) \right], \quad 0 < \beta < 1$$

- ▶ Some important properties are,

$$U'(\bullet) > 0, \quad U''(\bullet) \leq 0 \quad \downarrow \text{MU in consumption}$$

$$\Gamma'(\bullet) > 0, \quad \Gamma''(\bullet) \leq 0 \quad \downarrow \text{MU in money holdings}$$

$$V'(\bullet) > 0, \quad V''(\bullet) \geq 0 \quad \uparrow \text{MU in labour}$$

Assumptions: Households

- ▶ We impose a specific functional form with respect to consumption and money holdings (**we won't look at labour**)
- ▶ Doing this will give us **constant relative risk aversion (CRRA)** interior functions for the variables in question

$$U(C_t) = \frac{C_t^{1-\theta}}{1-\theta}, \quad U'(C_t) = C_t^{-\theta}, \quad \theta > 0$$

$$\Gamma\left(\frac{M_t}{P_t}\right) = \frac{(M_t/P_t)^{1-\chi}}{1-\chi},$$

$$\Gamma'(m_t) = (m_t)^{-\chi}, \quad \chi > 0$$

- ▶ For simplicity of notation, we will use $m_t = M_t/P_t$ going forward.

Avoiding parameter confusion...

- ▶ Students (**myself included**) often struggle to provide an intuitive account of parameter changes
- ▶ Especially confusing is the **distinction between**,
 - ▶ discount factor (β)
 - ▶ discount rate (ρ)
 - ▶ coefficient of relative risk aversion (θ)
 - ▶ elasticity of substitution ($1/\theta$)
- ▶ Let's try to make this **easier to grasp**

Avoiding parameter confusion... Discounting

- ▶ The discount factor (β) is the rate at which you **discount future consumption** (C_{t+1})
- ▶ Lower the value of β , the more we value consuming today
- ▶ Also referred to as the **degree of impatience** → i.e. it has to do with **time preference**
- ▶ Discount factor is related to the discount rate in the following way,

$$\beta = \frac{1}{1 + \rho}$$

- ▶ The greater the value for ρ the less the household values future consumption relative to today (**more impatient**)

Avoiding parameter confusion... Smoothing

- ▶ Coefficient of relative risk aversion (θ) relays the households willingness to **shift consumption** between periods
- ▶ When the value is small, **marginal utility** falls more slowly as consumption rises → household is more willing to allow its **consumption to vary over time**
 - ▶ Can potentially **take advantage** of differences between discount rate and the rate of return on savings
- ▶ Has to do with **consumption smoothing**
- ▶ Changes in stable present consumption versus a potential windfall in future
- ▶ No uncertainty in the model, so household's **attitude toward risk** is irrelevant
 - ▶ Normally, lower value of $\theta \rightarrow$ less risk averse
- ▶ **Elasticity of intertemporal substitution** in CRRA is $1/\theta$

Assumptions: Financial assets and evolution of wealth

- ▶ There are two assets in the model,
 - ▶ Non-interest bearing money (M_t)
 - ▶ Interest bearing bonds (B_t) at interest rate (i_t)
- ▶ The household has an *initial endowment of financial wealth* A_t ,
 - ▶ i.e., financial wealth at the beginning of period t : $A_t = M_{t-1} + B_{t-1}$
- ▶ From period t to $t + 1$ the household holds the following **bonds**

$$B_t = A_t + W_t L_t - P_t C_t - M_t$$

- ▶ Financial wealth at the beginning of period $t + 1$ is then

$$A_{t+1} = M_t + (B_t) \cdot (1 + i_t)$$

$$A_{t+1} = M_t + (A_t + W_t L_t - P_t C_t - M_t) \cdot (1 + i_t)$$

- ▶ This equation describes the evolution of wealth.
- ▶ Note: similar to real money balances, we will use $w_t = W_t / P_t$ for real wages for ease of notation.

Assumptions: Household's decision

$$A_{t+1} = M_t + (A_t + W_t L_t - P_t C_t - M_t) \cdot (1 + i_t)$$

- ▶ The household takes the paths of P_t , W_t and i_t as given
- ▶ It chooses the paths of C_t and M_t to maximize its lifetime utility subject to its flow budget constraint and a no-Ponzi-game condition.

Assumption 1

Because we want to allow for the possibility of nominal wage rigidity and of a labour market that does not clear, for now we do not take a stand concerning whether the household's labour supply, L , is exogenous to the household or a choice variable. For now, we make no assumption about how firms choose L .

Assumption 2

The path of M is set by the central bank. Thus, although households view the path of i as given and the path of M as something they choose, in general equilibrium the path of M is exogenous and the path of i is determined endogenously.

Household behaviour

- ▶ Romer uses calculus of variations to solve this problem
- ▶ A small decline in C_t by dC frees up nominal funds worth $P_t \cdot dC$
- ▶ These are saved in bonds earning interest rate i_t
- ▶ In period $t + 1$, nominal payoff is $(1 + i_t) \cdot P_t \cdot dC$
- ▶ Real purchasing power in $t + 1$ becomes:

$$\begin{aligned}(1 + i_t) \cdot P_t \cdot dC / P_{t+1} &= (1 + r_t) \cdot dC \\ \Rightarrow (1 + r_t) &= (1 + i_t) \cdot (P_t / P_{t+1})\end{aligned}$$

- ▶ Fisher equation: $(1 + r_t) = (1 + i_t) / (1 + \pi_{t+1})$
- ▶ In equilibrium the (discounted) marginal utilities of these consumption changes have to be equal

$$C_t^{-\theta} = \beta \mathbb{E}_t [C_{t+1}^{-\theta} \cdot (1 + r_t)] = (1 + r) \beta C_{t+1}^{-\theta}, \text{ (certainty equiv.)}$$

- ▶ This method is intuitive and quick, but let's also look at the full setup (**Lagrangian**)

Alternative Approach: Lagrangian

- ▶ We can also solve the problem with a **Lagrangian** setup – or even a **Bellman** equation (Dynamic Theory)
- ▶ This means we have to rewrite the budget equation
- ▶ Given **financial wealth** at the beginning of period t is defined as $A_t = M_{t-1} + B_{t-1}$, we can write:

$$M_t + B_t = M_t + (M_{t-1} + B_{t-1} + W_t L_t - P_t C_t - M_t) \cdot (1 + i_t)$$
$$\therefore \frac{M_t}{P_t} + C_t + \frac{B_t}{(1 + i_t)P_t} = \frac{B_{t-1}}{P_t} + \frac{M_{t-1}}{P_t} + \frac{W_t L_t}{P_t}$$

- ▶ Rewrite this in **intensive form** as

$$m_t + C_t + \frac{b_t}{(1 + i_t)} = \frac{b_{t-1} + m_{t-1}}{(1 + \pi_t)} + w_t L_t$$

- ▶ where $1 + \pi_t = P_t / P_{t-1}$
- ▶ note: we can think of bonds having a discount price $Q_t \equiv 1 / (1 + i_t)$

Alternative Approach: Lagrangian

$$\begin{aligned} \max_{C_t, m_t, b_t} & \mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t [U(C_t) + \Gamma(m_t) - V(L_t)] \\ & + \lambda_t \left[\frac{b_{t-1} + m_{t-1}}{(1 + \pi_t)} + w_t L_t - C_t - m_t - \frac{b_t}{(1 + i_t)} \right] \end{aligned}$$

- ▶ Relevant first order conditions for this problem are,

$$(\partial C_t) \quad \beta^t u'(C_t) = \lambda_t$$

$$(\partial b_t) \quad \mathbb{E}_t \frac{\lambda_{t+1}(1 + i_t)}{(1 + \pi_{t+1})} = \lambda_t$$

- ▶ **Fisher equation:** $(1 + i_t)/(1 + \pi_{t+1}) = (1 + r_t)$
- ▶ Combining these gives us the same equation as before,

$$C_t^{-\theta} = \beta \mathbb{E}_t [C_{t+1}^{-\theta} \cdot (1 + r_t)]$$

Household behaviour

- ▶ $C_t^{-\theta} = (1 + r)\beta C_{t+1}^{-\theta}$ is a **multiplicative** equation, often difficult to make sense of these
- ▶ Take logs on both sides to simplify → makes it an **additive** equation

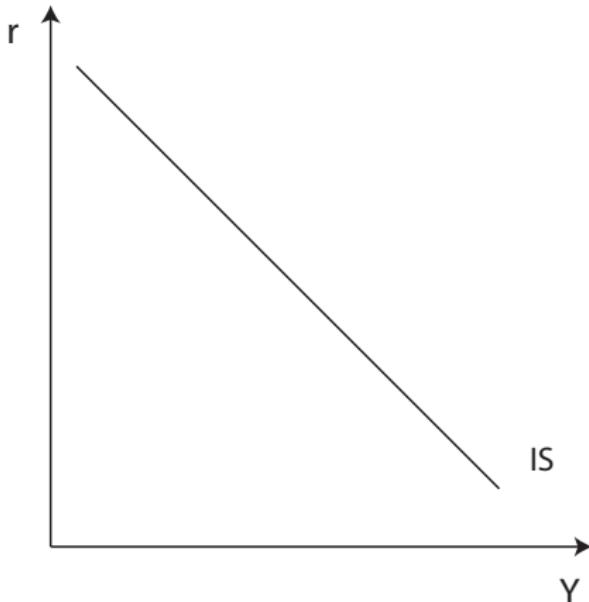
$$\begin{aligned}-\theta \ln C_t &= \ln(1 + r_t)\beta - \theta \ln C_{t+1} \\ \therefore \ln C_t &= \ln C_{t+1} - \frac{1}{\theta} \ln[(1 + r_t)\beta]\end{aligned}$$

- ▶ We can now implement some simplifying assumptions: $Y_t = C_t$; $\ln(1 + r) \approx r$ for small r . This gives:

$$\ln Y_t = a + \ln Y_{t+1} - \frac{1}{\theta} r_t \quad (1)$$

where $a \equiv -(1/\theta) \ln \beta > 0$.

- ▶ Eq. (1) is the new Keynesian IS curve (under certainty).



► **New Keynesian IS curve**

$$\ln Y_t = a + \ln Y_{t+1} - \frac{1}{\theta} r_t$$

- Key feature: is the **negative relation** between output and the real interest rate
- Based on **microfoundations**
- Main difference to traditional *IS*-curve is Y_{t+1} on the RHS
→ important later on ...

Household behaviour contd...

- ▶ What about money holdings ... again, we follow Romer at first ...
- ▶ Remember that the evolution of wealth is then given by

$$\begin{aligned}A_{t+1} &= M_t + (A_t + W_t L_t - P_t C_t - M_t) \cdot (1 + i_t) \\ \frac{A_{t+1}}{(1 + i_t)} &= \frac{M_t}{(1 + i_t)} + A_t + W_t L_t - P_t C_t - M_t \\ \frac{A_{t+1}}{(1 + i_t)P_t} &= \frac{M_t}{(1 + i_t)P_t} + \frac{A_t}{P_t} + \frac{W_t L_t}{P_t} - C_t - \frac{M_t}{P_t} \\ \therefore \frac{A_{t+1}}{(1 + i_t)P_t} &= \frac{M_t(i_t)}{(1 + i_t)P_t} - C_t + \frac{A_t}{P_t} + \frac{W_t L_t}{P_t} \\ \therefore a_{t+1} \frac{(1 + \pi_t)}{(1 + i_t)} &= m_t \frac{i_t}{(1 + i_t)} - C_t + a_t + w_t L_t\end{aligned}$$

where $a_t = \frac{A_t}{P_t}$ and using Romer's assumption: $(1 + \pi_t) = P_{t+1}/P_t$.

- ▶ Now consider a balanced budget change in M_t/P_t and C_t

Household's decision contd...

- ▶ From the evolution of wealth we determined that,

$$a_{t+1} \frac{(1 + \pi_t)}{(1 + i_t)} = m_t \frac{i_t}{(1 + i_t)} - C_t + a_t + w_t L_t$$

- ▶ Household raises $M_t/P_t = m_t$ by dm and lowers C_t by $[i_t/(1 + i_t)]dm$
- ▶ The household's real bond holdings therefore fall by $\{1 - [i_t/(1 + i_t)]dm\}$ OR $[1/(1 + i_t)dm]$
- ▶ This change has **no effect** on wealth at the beginning of period $t + 1$
- ▶ At the margin, if the household is optimising, this change **must not affect utility**

Household's decision contd...

- ▶ The utility **benefit** of the change is $\Gamma'(M_t/P_t)dm$, and the utility **cost** is $U'(C_t)[i_t/(1+i_t)]dm$
- ▶ The first-order condition for optimal (real) money holdings is therefore

$$\Gamma' \left(\frac{M_t}{P_t} \right) = \frac{i_t}{(1+i_t)} U'(C_t)$$

- ▶ Since $U'(\bullet)$ and $\Gamma'(\bullet)$ are given and $C_t = Y_t$ implies

$$\begin{aligned} m_t^{-\chi} &= \frac{i_t}{(1+i_t)} Y_t^{-\theta} \\ \therefore m_t &= Y_t^{\theta/\chi} \left(\frac{1+i_t}{i_t} \right)^{1/\chi} \end{aligned} \tag{2}$$

- ▶ Money demand Eq. (2) is increasing in output and decreasing in the nominal interest rate.

Alternative Approach: Lagrangian

$$\begin{aligned} & \max_{C_t, m_t, b_t} \mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t [U(C_t) + \Gamma(m_t) - V(L_t)] \\ & + \lambda_t \left[\frac{b_{t-1} + m_{t-1}}{(1 + \pi_t)} + w_t L_t - C_t - m_t - \frac{b_t}{(1 + i_t)} \right] \end{aligned}$$

- ▶ Relevant first order conditions for this problem are,

$$(\partial C_t) \quad \beta^t U'(C_t) = \lambda_t$$

$$(\partial b_t) \quad \mathbb{E}_t \frac{\lambda_{t+1}(1 + i_t)}{(1 + \pi_{t+1})} = \lambda_t$$

$$(\partial m_t) \quad \Gamma'(m_t) + \mathbb{E}_t \frac{\lambda_{t+1}}{(1 + \pi_{t+1})} = \lambda_t$$

Alternative Approach: Lagrangian

- ▶ Combining the FOC for bonds and real money holdings gives us,

$$\Gamma'(m_t) + \frac{\lambda_t}{(1+i_t)} = \lambda_t$$

- ▶ Substituting λ_t using the FOC for consumption gives,

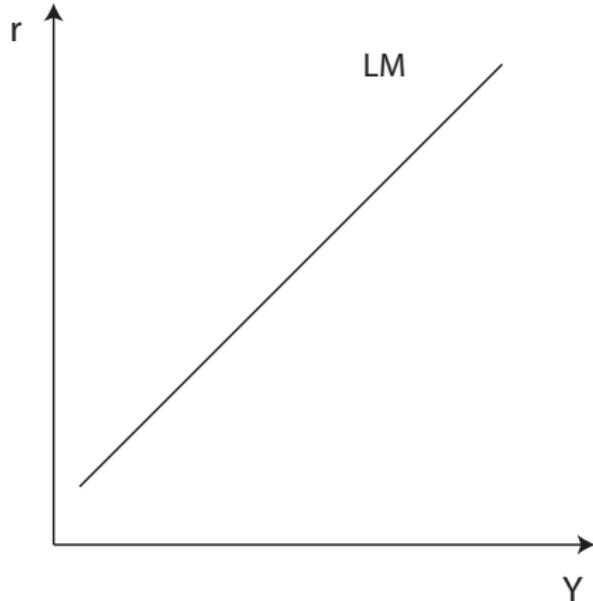
$$\Gamma'(m_t) + \frac{C_t^{-\theta}}{(1+i_t)} = C_t^{-\theta}$$

$$\therefore \Gamma'(m_t) = C_t^{-\theta} - \frac{C_t^{-\theta}}{(1+i_t)}$$

$$\therefore m_t^{-\chi} = C_t^{-\theta} \frac{i_t}{(1+i_t)}$$

$$\therefore m_t^{-\chi} = Y_t^{-\theta} \frac{i_t}{(1+i_t)} \Rightarrow Y_t = C_t$$

$$\therefore m_t = Y_t^{\theta/\chi} \left(\frac{1+i_t}{i_t} \right)^{1/\chi}$$



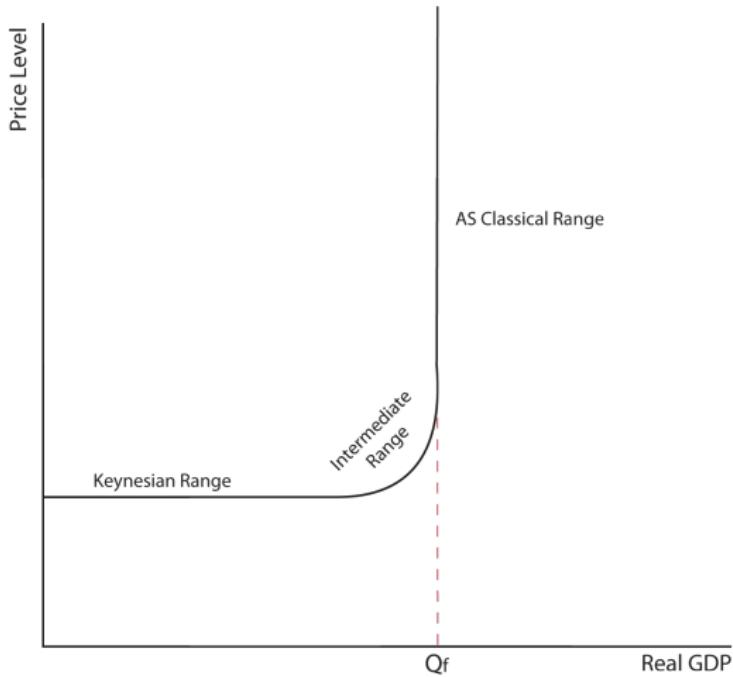
► **New Keynesian LM curve**

$$m_t = Y_t^{\theta/\chi} \left(\frac{1+i_t}{i_t} \right)^{1/\chi}$$

- *Real money demand m_t is,*
- Increasing in output Y_t
 - Decreasing in the nominal interest rate i_t

Aggregate Supply

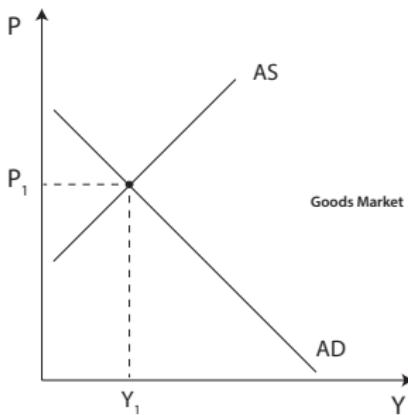
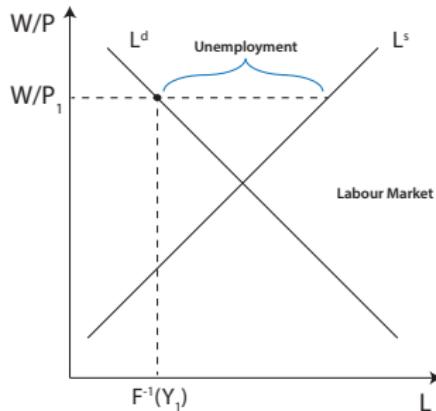
- ▶ We are done with the **aggregate demand** (AD) side for now
- ▶ **Long run** → all factors of production are variable
- ▶ **Short run** → only labour is variable (**capital, land, etc. are fixed**)
- ▶ Consider **four** ways of finding a **nonvertical** short run AS curve
 - ▶ i.e. a positive response of output to increase in *aggregate goods* price level
- ▶ Variations based on assumptions, not derived from microfoundations



	Prices	Goods Market	Wages	Labour Market	Implications
Case 1	Flexible	Competitive	Fixed	Starts in surplus	
Case 2	Fixed	Monopolistic	Flexible	Competitive	
Case 3	Fixed	Monopolistic	Flexible	Real imperfections	
Case 4	Flexible	Monopolistic	Fixed	Real imperfections	

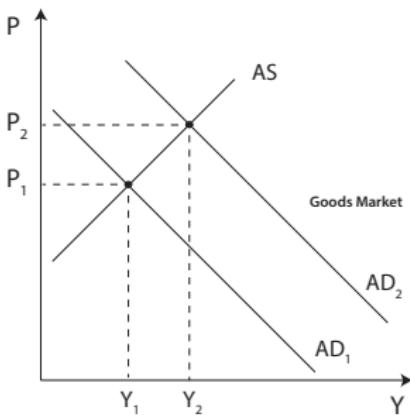
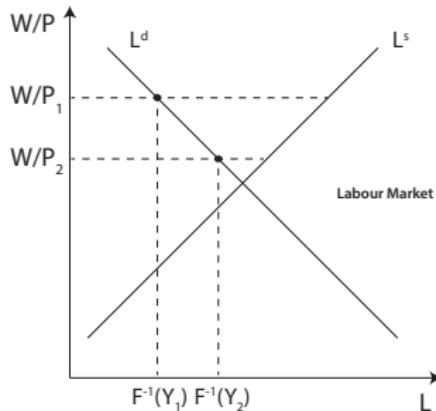
Case 1: Keynes's Model

- ▶ **Keynes** proposes a short run aggregate supply (**SRAS**) curve
- ▶ Shows how labour responds to shifts in **AD**
- ▶ **Upward sloping** schedule in (P, y) space
- ▶ This Keynesian **AS** model requires nominal imperfections
 - ▶ Typically an imperfection in the labour market
 - ▶ More recent **New Keynesian** work also introduces rigidities in goods market



► Case 1: Keynes

- Fixed wage (short run) $\rightarrow W = \bar{W}$
- Firms hire labour up to the point where the marginal product equals the real wage (L^d)
 - $MP_L = F'(L) = W/P$
- L^s derived from marginal disutility from hours worked
- Firms keep labour on their demand curve
 - Labour need **NOT** be on its supply curve
- **Keynes** assumes that the starting point is in **disequilibrium**
 - Labour market with **above equilibrium real wage**



► Case 1: Keynes

► Aggregate demand increase

- ▶ Money supply shock
- ▶ Firms meet the increase in demand
- ▶ Hire more labour as a result of increased production
- ▶ Price and cost increases (*diminishing MP_L*)

► Implications?

- ▶ Counter-cyclical real wages
- ▶ Involuntary unemployment

	Prices	Goods Market	Wages	Labour Market	Implications
Case 1	Flexible	Competitive	Fixed	Starts in surplus	<ul style="list-style-type: none"> • Counter-cyclical real wages • Involuntary unemployment
Case 2	Fixed	Monopolistic	Flexible	Competitive	
Case 3	Fixed	Monopolistic	Flexible	Real imperfections	
Case 4	Flexible	Monopolistic	Fixed	Real imperfections	

Case 2: Sticky Prices, Flexible Wages, and a Competitive Labour Market

- ▶ This case focuses on imperfections in the **goods market**
- ▶ Assume no imperfections in the labour market (**competitive**)
 - ▶ Labour remains on its **supply curve**
- ▶ Auxiliary assumption about **imperfect competition** (i.e. pricing power)
 - ▶ Needed to allow for quantity adjustments
 - ▶ Striving for a justification of nominal imperfections (due to price setting)

Derivation of Labour Supply

$$\begin{aligned} & \max_{C_t, m_t, b_t, L_t} \mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t \left[U(C_t) + \Gamma \left(\frac{M_t}{P_t} \right) - V(L_t) \right] \\ & + \lambda_t \left[\frac{M_t}{P_t} + C_t + \frac{B_t}{(1+i_t)P_t} - \frac{B_{t-1}}{P_t} - \frac{M_{t-1}}{P_t} - \frac{W_t L_t}{P_t} \right] \end{aligned}$$

- Relevant first order condition for this problem is,

$$\begin{aligned} (\partial L_t) \quad \lambda_t \frac{W_t}{P_t} &= V'(L_t) \\ \therefore \quad C_t^{-\theta} \frac{W_t}{P_t} &= V'(L_t) \end{aligned}$$

Derivation of Labour Supply

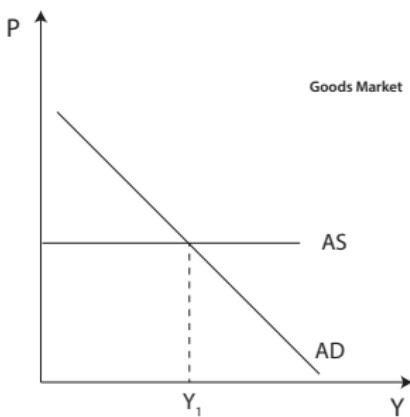
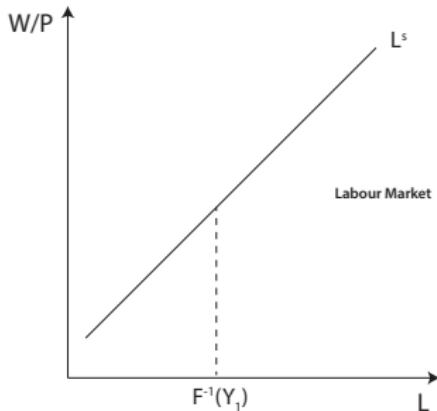
- ▶ At this point we can drop the time subscript. In equilibrium, $C = Y = F(L)$, which implies,

$$\frac{W}{P} = [F(L)]^\theta V'(L)$$

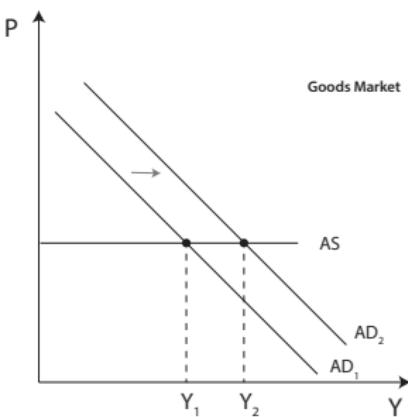
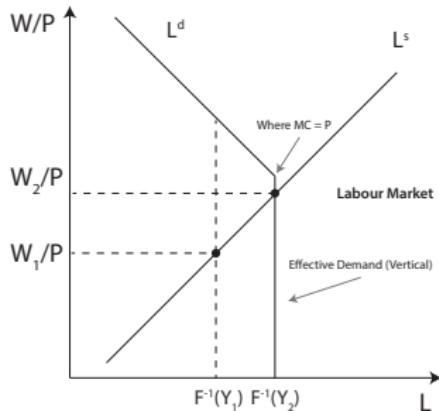
- ▶ This equation implicitly defines L as an increasing function of the real wage,

$$L = L^s \left(\frac{W}{P} \right), \quad L^{s'}(\bullet) > 0$$

- ▶ Markup is defined as $\mu = \frac{P}{W/F'(L)}$



- ▶ **Case 2**
- ▶ Prices are **fixed** $\rightarrow P = \bar{P}$
- ▶ When $\bar{P} > MC$ the labour market clears (L^d **vertical**)
- ▶ Assume that price is **above** marginal cost
- ▶ **Markup** over marginal cost \rightarrow **pricing power**
- ▶ Supply curve is **flat** over some relevant range
- ▶ Output completely demand determined
- ▶ Firms are **demand constrained**
 - ▶ Up to Y^{\max} \rightarrow where marginal product equals real wage
 - ▶ i.e. $F'(L) = W/P$



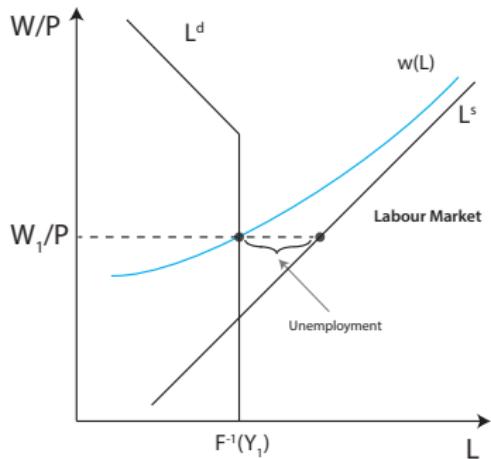
- ▶ **Case 2**
- ▶ If aggregate demand increases
 - ▶ Profitable to **expand production** to meet demand
 - ▶ Increase wage \rightarrow hire more workers
 - ▶ If real wage does not increase beyond **effective demand** curve
 \rightarrow continue to produce
 - ▶ Absorbs increase in cost through lower **markup**

▶ **Implications?**

- ▶ **Pro-cyclical** real wages
- ▶ **Counter-cyclical** markup
- ▶ **NO** involuntary unemployment

	Prices	Goods Market	Wages	Labour Market	Implications
Case 1	Flexible	Competitive	Fixed	Starts in surplus	<ul style="list-style-type: none"> • Counter-cyclical real wages • Involuntary unemployment
Case 2	Fixed	Monopolistic	Flexible	Competitive	<ul style="list-style-type: none"> • PC real wages • CC markup • NO involuntary unemployment
Case 3	Fixed	Monopolistic	Flexible	Real imperfections	
Case 4	Flexible	Monopolistic	Fixed	Real imperfections	

Case 3: ... labour market rigidity



- ▶ **Case 3** adds *real labour market imperfections* ('rigidity') to **Case 2**
 - ▶ **Non-Walrasian**
 - ▶ Real wage remains above the level where $L^d = L^s$
 - ▶ Efficiency wage (Romer 10.2) – **Examples?**
 - ▶ Failures other than the price system
- $$\frac{W}{P} = w(L) > F'(L), \quad w'(\bullet) \geq 0$$
- ▶ **Implications?**
 - ▶ Same as before, but **WITH** involuntary unemployment!

	Prices	Goods Market	Wages	Labour Market	Implications
Case 1	Flexible	Competitive	Fixed	Starts in surplus	<ul style="list-style-type: none"> • Counter-cyclical real wages • Involuntary unemployment
Case 2	Fixed	Monopolistic	Flexible	Competitive	<ul style="list-style-type: none"> • PC real wages • CC markup • NO involuntary unemployment
Case 3	Fixed	Monopolistic	Flexible	Real imperfections	<ul style="list-style-type: none"> • Same as Case 2 WITH • Involuntary unemployment
Case 4	Flexible	Monopolistic	Fixed	Real imperfections	

Case 4: Sticky Wages, Flexible Prices, and Imperfect Competition

- ▶ Extends **Case 1** by adding real imperfections in the goods market
- ▶ Monopolistic firms charges a markup ($\mu(L)$) over marginal cost,

$$P = \mu(L) \frac{W}{F'(L)}, \quad MC = \frac{W}{F'(L)}$$

- ▶ This implies that the real wage is,

$$\frac{W}{P} = \frac{F'(L)}{\mu(L)}$$

- ▶ **Implications?**
 - ▶ If the markup is **constant** the real wage remains **counter-cyclical**
→ downward-sloping MP_L
 - ▶ However, if the **markup** is sufficiently **counter-cyclical**, then the real wage is **acyclical** (or slightly **procyclical**)

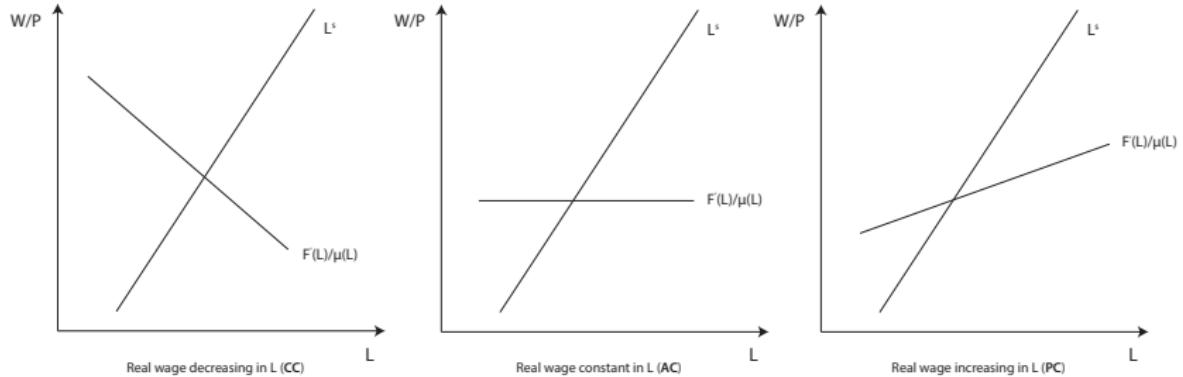


Figure: The labour market with sticky wages, flexible prices, and an imperfectly competitive goods market

Phillips Curve

- ▶ Accessible papers on the history of the Phillips curve by [Robert Gordon](#)
- ▶ Developed by A.W. Phillips in **1958**
- ▶ Low unemployment was associated with high inflation
- ▶ A **1960** study by **Solow** and **Samuelson** replicated these findings for the US
- ▶ Phillips curve **tradeoff** became basis for discussion of macroeconomic policy
- ▶ **Tradeoff:** Lower unemployment could be achieved, but at the cost of higher inflation

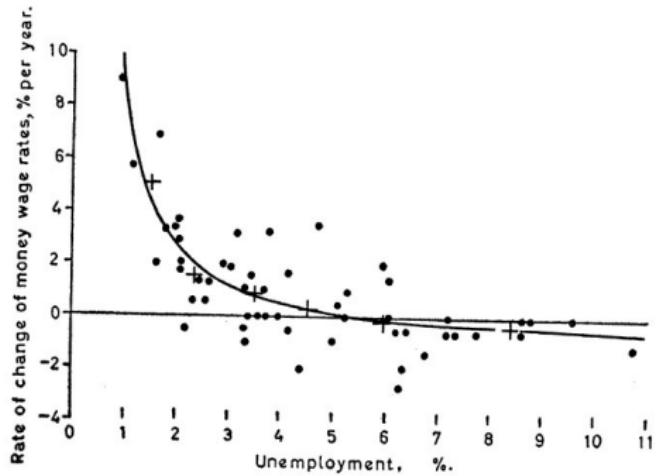


Fig.1. 1861–1913

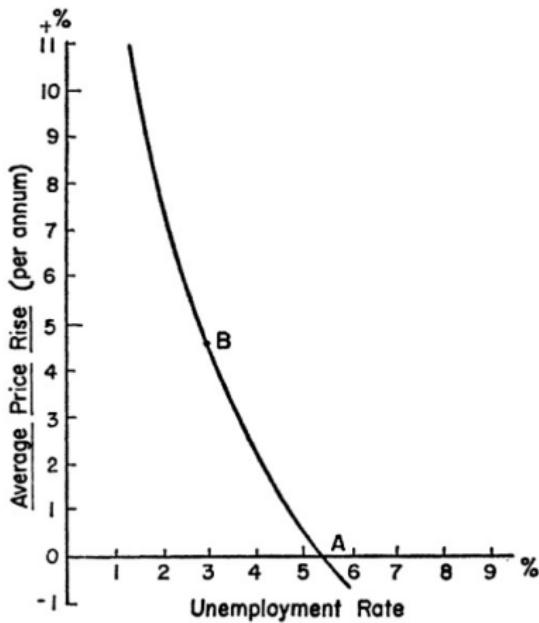


FIGURE 2

MODIFIED PHILLIPS CURVE FOR U.S.

This shows the menu of choice between different degrees of unemployment and price stability, as roughly estimated from last twenty-five years of American data.

Phillips Curve: Basic Theoretical model

- ▶ Assume wages are given, but proportional to the price level in the previous period,

$$W_t = AP_{t-1}, \quad A > 0$$

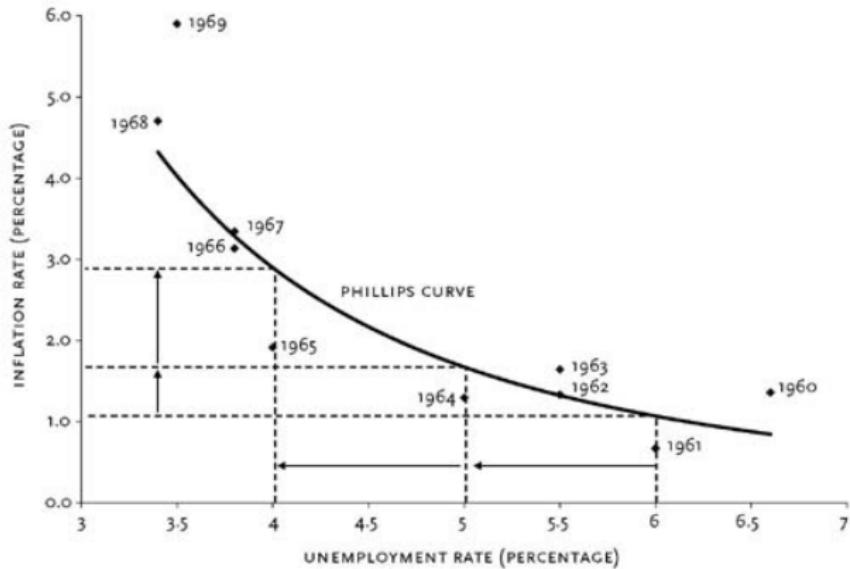
- ▶ As before, demand for labour is determined by the point where the real wage is equal to the marginal product of labour,

$$\frac{W_t}{P_t} = F'(L_t)$$

- ▶ The combination of these two gives us the permanent tradeoff between output and inflation,

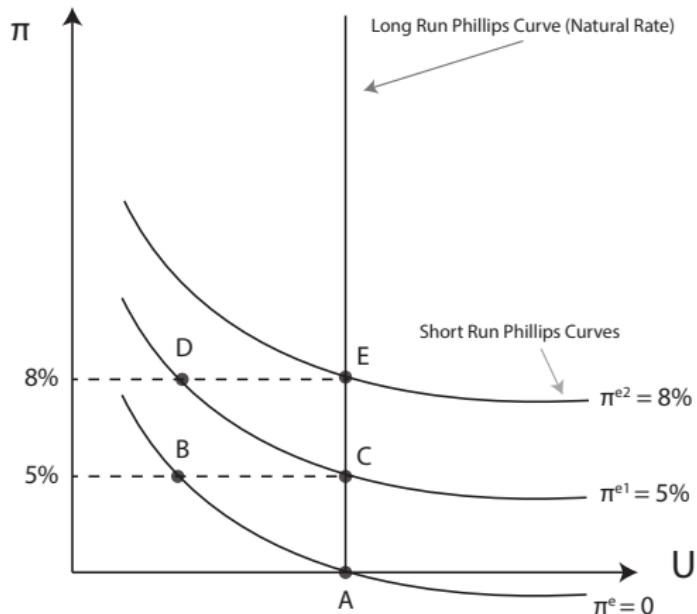
$$F'(L_t) = \frac{A_t P_{t-1}}{P_t} = \frac{A}{1 + \pi_t}$$

- ▶ Treated as menu of policy options



Breakdown of the Phillips Curve

- ▶ **Supply shocks** negate Phillips curve result (e.g. 1970's)
 - ▶ Unemployment ↑, Inflation ↑
- ▶ **Edmund Phelps** and **Milton Friedman** independently challenged the theoretical underpinnings
 - ▶ **Natural rate hypothesis** → some normal or natural rate of unemployment
 - ▶ Policy cannot keep unemployment below this level indefinitely
 - ▶ No single Phillips curve, but rather series of short-run and one long run curve
- ▶ Let's look at the graph by **Brad DeLong** and a graph in **R**



Theoretical failure I: Expectations

- ▶ The long run of unemployment is a **real variable**
 - ▶ Determined by other real factors
 - ▶ Labour productivity, capital:labour ratio, etc.
- ▶ Unexpected rise in prices could lead to temporarily lower real wages
 - ▶ Raising quantity of labour demand
 - ▶ Bumping labour of it's supply curve schedule
- ▶ The **result?**
 - ▶ Temporarily lower unemployment
 - ▶ Nominal wage adjustment
 - ▶ Return to natural rate of unemployment (but at higher inflation rate)

Expectations augmented Phillips curve

$$\pi_t = \pi_t^* + \lambda(\ln Y_t - \ln \bar{Y}) + \varepsilon_t^s$$

- ▶ Where π_t^* is **core inflation** and ε_t^s represents **supply shocks**
- ▶ Underlying inflation π_t^* is what would prevail if output Y_t is at its potential \bar{Y} (or **natural rate**)
- ▶ The term $\lambda(\ln Y_t - \ln \bar{Y})$ implies an upward sloping relationship between output and inflation
- ▶ Core inflation does not seem to be a function of the rest of the economy in this equation

Accelerationist Phillips Curve

- ▶ **Friedman** believed that inflation expectations were determined *adaptively*
 - ▶ **Adaptively** → people use last year's inflation rate π_{t-1} as a guide to what to expect this year
- ▶ Set $\pi_t^* = \pi_{t-1}$ which means the expectations augmented Phillips curve becomes,

$$\pi_t = \pi_{t-1} + \lambda(\ln Y_t - \ln \bar{Y}) + \varepsilon_t^s$$

- ▶ This relates the change in inflation to the gap between output and its natural rate
- ▶ When output is above its natural rate, inflation will be increasing (vice versa)
- ▶ Output above natural rate → **accelerating price level**

Expectations augmented Phillips curve

- ▶ When there are many longer lasting inflationary shocks, core inflation will vary
- ▶ In these cases an alternative Phillips curve specification seems appropriate

$$\pi_t = \pi_t^e + \lambda(\ln Y_t - \ln \bar{Y}) + \varepsilon_t^s$$

- ▶ Friedman pointed out that if policymakers tried to exploit an apparent Phillips curve tradeoff,
 - ▶ Public would get used to high inflation and come to expect it
 - ▶ π_t^e would drift up and the tradeoff between inflation and output would worsen
- ▶ In the long-run you can't fool the public ($\pi_t^e \approx \pi_t$)
- ▶ Can't keep output away from its natural rate ($Y_t \approx \bar{Y}$)

Theoretical failure II: Rational expectations

- ▶ Rational expectations → model consistent behaviour
- ▶ Public will foresee attempts to move along the Phillips curve
(Goodhart's Law, Lucas Critique)
- ▶ Policy ineffectiveness position (**Sargent** and **Wallace**)
- ▶ Only **unanticipated** inflation ([non-systematic policy](#)) could succeed in the short run
 - ▶ Is this a useful scientific policy result?
 - ▶ Is non-systematic policy an oxymoron?
- ▶ Important lesson about differential effect **expected and unexpected** changes