

EDUCATION

Syracuse University, Syracuse, NY
Masters of Applied Data Science

Expected June 2021

Temple University, Philadelphia, PA
Fox School of Business, MBA

May 2016

Susquehanna University, Selinsgrove, PA
Bachelor of Arts, Communications

May 2004

TECHNICAL SKILLS

Professional experience with: Power Point, Excel, Access, SQL, R, Machine Learning
Actively learning and improving upon skills in SQL, R, Python, Tableau, Machine Learning, Predictive Modeling

PROFESSIONAL EXPERIENCE

Blueprint Medicines, Boston, Ma (Remote Work)
Sr. Manager, Commercial Data Management and Commercial Operations

September 2020 – Present

- Manage vendor relationships to ensure datasets they are providing aligns with business needs and can integrate with current datasets
- Develop relationships with teams across the organization to understand their goals and objectives so that gaps in data can be identified, or to help them build reports that extract key insights
- Identify caveats within datasets and provide support to teams so that reports are not misleading
- Write code within R to automate data cleaning processes so that data is structured properly for reporting purposes
- Build data sources within Tableau to streamline ad-hoc reporting
- Develop mock visuals and manage vendors who build the final visuals in Tableau to ensure business needs are met and that timelines are maintained
- Manage sprint cycles so that organizational goals and objectives are maintained
- Ensured commercial data warehouse and associated reports were updated properly in preparation for a new indication launch of a currently-existing product

Concerto AI Patient Solutions, King of Prussia, Pa
Data Analyst and Account Manager

January 2019 – September 2020

- Write code in SQL to extract and monitor data for quality assurance purposes
- Build visuals, based on statistical concepts, in Power BI to help internal executives understand the current state of data processing and where efficiencies may be gained
- Utilize R Studio to facilitate automation of operational processes
- Schedule, organize, and lead weekly status update meetings with clients to ensure project objectives are met while also creating and reviewing corrective project plans when timelines, budgets, and overall expectations are not maintained
- Identify areas where clients can experience enhanced value of our data and services
- Onboard specialty pharmacies and other entities to help pharmaceutical companies obtain data that is aligned with the business needs
- Provide support for project proposals by building a story that highlights the organization's differentiating factors while also demonstrating the value provided
- Lead post-mortem project interviews and presentations to identify areas where strengths and weaknesses exist

IQVIA, Plymouth Meeting, Pa January 2016 – January 2019

Associate Consultant

- Analyzed data within Excel workbooks to identify any anomalies that needed to be reconciled
- Wrote programs in R to clean data prior to analysis and to improve overall efficiencies within the team's workflow
- Managed offshore resources in a manner that allowed them to achieve professional goals while also meeting the goals and objectives of various client teams, which included: Brand, Contracting, Business Technology, and Business Analytics and Insights
- Analyzed distribution and purchasing trends with contracted physicians, facilities, Physician Buying Groups, and Integrated Delivery Networks to help the client make informed contracting decisions
- Identified gaps in services for new clients and created a business case that demonstrated additional value could be achieved
- Extracted meaningful insights from merged datasets so that key decision makers understood how products are performing in specific markets
- Provided project management support to a start-up pharmaceutical company launching its first product
- Managed partnership with Temple University that allowed students to work directly with IQVIA data for their capstone projects

IMA Consulting, Chadds Ford, Pa

June 2012 – January 2016

Healthcare Recruitment Manager

- Supported the development and management of a 1,000-plus candidate database and maintained relationships with candidates for subcontracting and full-time employment at Director-level and C-Suite positions within hospitals
- Managed client database to track leads, sales, projects, and revenue, which supported monthly reports
- Wrote subcontractor agreements and client contracts that kept all parties aligned and aware of key objectives

West Chester Area School District, West Chester, Pa

August 2010 – June 2012

Building Sub/Long Term Substitute Teacher

- Maintained open communication with parents regarding activities and lessons within the classroom
- Wrote Gifted Individualized Educational Programs (GIEPs) for students based on applicable data

IMA Consulting, Chadds Ford, Pa

May 2009 – August 2010

Executive Assistant

- Provided administrative support to Partners, Directors, Consultants and Subcontractors to meet client's expectations