

# John SMITH

## PERSONAL DATA

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PLACE AND DATE OF BIRTH: Canada | 20 November 1987  
ADDRESS: 123 Broadway, City, State, Canada  
PHONE: +1 111 1112  
EMAIL: [john@smith.com](mailto:john@smith.com)

## WORK EXPERIENCE

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Current MAR 2012	<b>1<sup>st</sup> year Analyst at LEHMAN BROTHERS, London</b> <b><i>Commodities Structured Trading</i></b> Developed spreadsheets for risk analysis on exotic derivatives on a wide array of commodities ( <i>ags, oils, precious and base metals</i> ), managed blotter and secondary trades on structured notes, liaised with Middle Office, Sales and Structuring for bookkeeping.
JUL 2010-OCT 2011	<b>Summer Intern at INTECH INC, Chicago</b> Received pre-placed offer from the Exotics Trading Desk as a result of very positive review. Rated " <i>truly distinctive</i> " for Analytical Skills and Teamwork.
JAN-MAR 2011	<b>Computer Technician at BUY MORE, Burbank</b> Worked in the Nerd Herd and helped to solve computer problems by asking customers to turn their computers off and on again.

## EDUCATION

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JULY 2012	<b>Master of Commerce in FINANCE, The University of California, Berkeley</b> 110/110 <i>First Class Honours</i>   Major: Quantitative Finance Thesis: "Money is the Root of All Evil - Or is it?"   Advisor: Prof. James SMITH GPA: 8.0/9.0 <a href="#">  Detailed List of Exams</a>
JULY 2011	<b>Undergraduate Degree in BUSINESS STUDIES</b> 110/110 <i>Commerce Specialization, The University of California, Berkeley</i> Heavily specialized in mundane paperwork   Advisor: Stefano BONINI GPA: 7.5/9.0 <a href="#">  Detailed List of Exams</a>
FALL 2008	<b>Exchange Semester at University of Southern California, Los Angeles</b> GPA: 8.0/9.0 <a href="#">  Detailed List of Exams</a>
JULY 2006	<b>Liceo Classico "E. Duni", Matera   Final Grade: 100/100</b>

## SCHOLARSHIPS AND CERTIFICATES

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SEPT. 2012	Faculty of Science Masters Scholarship (\$30,000)
JUNE 2010	GMAT®: 730 (Q:50;V:39) 96 <sup>th</sup> percentile; AWA: 6.0/6.0 (89 <sup>th</sup> percentile)

## LANGUAGES

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ENGLISH:	Fluent
ITALIAN:	Mother tongue
FRENCH:	Basic Knowledge

## COMPUTER SKILLS

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Basic Knowledge: PHP, mysql, HTML, Access, LINUX, ubuntu,  $\text{\LaTeX}$   
Intermediate Knowledge: VBA, Excel, Word, PowerPoint

## INTERESTS AND ACTIVITIES

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Technology, Open-Source, Programming  
Paradoxes in Decision Making, Psychoanalysis, Behavioural Finance  
Football, Travelling

## Master of Science in FINANCE

### Grades

EXAM	GRADE	CREDIT HRS
Corporate Finance (Valuation)	25	6
Financial Statement Analysis	28	6
Statistics	27	6
Theory of Finance	26	6
Quantitative Methods for Finance	30	6
Econometrics	24	6
Derivatives	31	6
Management of Financial and Insurance Companies	30	6
Business Law	31	6
Investment Banking	28	6
Behavioral Models for Economics and Finance	29	6
Numerical Methods for Finance	29	6
Advanced Derivatives	30	6
Fixed Income (Advanced Methods)	30	6
English Language	30	4
French Language	31	4
Internship		8
Final Thesis		20
	<b>Total</b>	<b>120</b>
	<b>GPA</b>	<b>8.0</b>

## Exchange Program at USC, Los Angeles

### Grades

EXAM	GRADE	GRADE POINTS
Corporate Financial Strategy	A	4
Derivatives	A	4
Money, Credit, and Banking	A	4
Business Strategy	A-	3.5
	<b>GPA</b>	<b>3.875</b>