# Comparison of ARIMA, SVR and ANN models including exogenous variables for short-term freight demand forecasting at a large national food distributor

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## 1 Introduction

While technological progress in the past decades has led to a significant decrease in relative emissions per tonne-kilometre in truck haulage, this achievement is compensated by an increase in freight transportation (Umweltbundesamt, 2018a). In fact, absolute emissions of carbon dioxide rose by 20 % between 1995 and 2017, while freight transportation in general increased by 64% between 1991 and 2016 (Umweltbundesamt, 2018b)

Between 2010 and 2030, according to Bundesministerium für Verkehr und Infrastruktur (2014), transport volumes for road haulage (in millions of tons) will face an estimated increase of 17% while its transport performance (in billion kilometres) will increase by about 39%. Thus, about 80% and 74% of predicted growth until 2030 for transport volumes and performance respectively will be due to road haulage.

Traditionally, freight transportation demand models are concerned with either vehicle or commodity movements, focusing on origin-destination matrices and geographical scope (e.g. urban, regional, international (Regan and Garrido, 2001). Accordingly, the question of how many passengers and how much of different kinds of commodities is transported by which type of vehicle on which route is a task of interest for political institutions such as the German Federal Ministry of Transport and Infrastructure (Bundesministerium für Verkehr und Infrastruktur, BMVI) as it is essential for the planning of infrastructure based on transportation demand. (Bundesministerium für Verkehr und Infrastruktur, 2014)

Furthermore, in order to comp with the enormous impact of road haulage on climate, it is a major task for the government to improve and adapt infrastructures as well as strategic planning to transportation demands (Bundesministerium für Umwelt, Naturschutz und nukleare Sicherheit, 2018).

However, considering the growing demand for freight transportation, not only politics but also companies share an interest in the modeling of freight transportation demand (Tsekeris and Tsekeris, 2011).

What's more, according to Fite et al. (2002), freight forecasting can help improve profitability as empty or imbalanced trips are reduced. Furthermore, by planning efficiently, the drivers' quality of life and work-life-balance is enhanced and employee turnover is reduced. This, of course, again reduces a company's expenses, since a high turnover rate imposes costs by the need to constantly hire and train new employees.

Another advantage of sophisticated freight demand forecasting is the enhancement of customer satisfaction through shorter delivery times, higher reliability and adapted pricing.

Unfortunately, little advancement has been made in the forecasting of short-term freight demand for truckage companies so far. This thesis now aims at building a bridge towards the objective of providing a useful, and applicable model to users.

By comparing three different kinds of methods - a rather classic time series approach and two machine learning models - combined with the incorporation of exogenous variables provided by public sources, first advice for future forecasts for this business case shall be given as well as a framework for further research.

After a brief description of the use case at hand, an overview of existing approaches, the theoretical background for variable selection and statistical methods used in this thesis is provided, followed by an introduction to the business case, the truckload company providing the data and a description of these data. Afterwards, the procedure of variable selection, model establishment and model testing is decribed in detail. Finally, the results achieved for this business case are reported and discussed.

# 2 Use Case: Short-term forecasting of freight weight for road haulage - on the example of NAGEL group

- 2.1 NAGEL group
- 2.2 The data
- 2.3 External data

hier nur kurz beschreiben, dass es externe Daten geben wird.

# 3 State of th Art in the Modeling of Freight Transportation Demand

#### NOCH USE OF EXTERNAL DATA BESCHREIBEN

First of all, while browsing literature on the topic of freight transport demand, the sheer amount of different aspects to take into account and consequently the various different quantities under observation in different papers was striking. Common measures in freight demand modeling are: tonne-kilometres, mode choice, freight volume, origin-destination-matrices, and so on.

As the goal of this thesis is to establish a model to predict short-term freight demand for a single user, comparability and therefore scalability of the target variable is not necessary. Hence, the target variable "weight" included in the data provided by NAGEL is not altered, but of course, in further works it might be of use to modify the target variable, e.g. to value/weight-ratios.

As initially mentioned, freight transport modeling has so far been concerned with the so-called four-step transport models consisting of trip generation (number of trips from or to origin), trip distribution (destination of trips from origin), mode choice, and trip assignment (choice of path or route between origin and desitnation), adopted from traditional passenger transport modeling(de Jong et al., 2004; Transport and Infrastructure Council, 2016). However, as there are differences in freight demand and passenger demand modelling, adaptations have been proposed by de Jong et al. (2004). Among other things, the first step in the four-step model - trip generation - should not count the number of trips starting from a certain region of origin, but count the amount of freight (in tonnes) delivered from this origin.

In order to construct an entire freight demand model system, the separate measures of all four steps need to be connected, e.g. through value/weight ratios

However, the objective of this thesis is not to establish an entire freight model system but it is rather concerned with questions that would belong to step

one.

Despite the adaptations proposed by de Jong et al. (2004), not many other advances have been made. In fact, while passenger transport is a largely studied field due to government regulations, this does not hold true for freight demand (Regan and Garrido, 2001).

de Jong et al. (2004) further states that within step one, models so far have only used aggregate data, where time series analysis models, with and without exogenous variables, have already been applied to short-term forecasting.

Regan and Garrido (2001), besides distinguishing between aggregate and disaggregate models, classify into international, intercity and urban freight transportation. Here, at first glance, the category of an intercity model seems suitable, but in this category, freight transportation demand is either modeled as a utility maximisation task or an inventory based model for mode choice and production decision, which again is not the scope of this work.

Meanwhile, since, as mentioned above, most literature so far is concerned with aggregate data, within the use case at hand the focus is on the analysis of disaggregate data. Apart from this, further parts of the four step model are not of interest, i.e. neither other parts of step one (e.g. I/O-models) nor other steps, which is why the research on existing literature was expanded to include more specific studies.

Taghizadeh (2017) used artificial neural networks to predict the demand for weather-sensitive retail products.

Intihar et al. (2017) predicted container throughput using Dynamic Factor Anaysis and ARIMAX models.

Khandelwal et al. (2015) established hybrid ARIMA and ANN models based on DWT decomposition for general time series analysis. Miller (2018) used ARIMA to predict full truckload transportation prices.

Mircetic et al. (2016) applied SARIMA models to forecast the demand in a beverage supply chain.

Gao et al. (2011) combined grey models, ANN and Support Vector Machines to model full truckload volume. Andreoni and Postorino (2006) use both univariate and multivariate ARIMA models, examining the impact of new links, new destinations and lower fares on air transport demand at the Port of Reggio Calabria. João F. L. Oliveira and Teresa Bernarda Ludermir (2014) build a hybrid of ARIMA and SVR for general long term time series prediction. Kourentzes et al. (2014) suggest Ensemble Neural Network models to yield more accurate results in time series forecasting.

As is evident, all of the papers mentioned above applied models to either measures similar to but not exactly weight or time series analysis in general. Several authors proposed hybrid models consisting of combined versions of the basic models to be compared further below.

Regardless of the lack of literature exactly matching the target of this thesis,

the combined information gained from all of these papers provides reasonable background to be supportive of it. Furthermore, this scarcity in literature proves the necessity of a primary approach to adress the objective of the use case at hand.

Hence, it is important to first retrace the reasoning behind the choice of rather basic versions of ARIMAX, SVR and ANN models for the prediction of freight weight demand, which the following section is dedicated to.

#### 4 Time series

Forecasting of time series with (S)AR(I)MA models is a well-established concept that has been studied thoroughly for many decades and provides good forecasting accuracy (Arlt et al., 2017; Khandelwal et al., 2015). It has found application in many domains such as economy (MEHR QUELLEN),

The assumption ARIMA models are based on states that the values of a target variable are generated by a linear combination of past values of the same variable and white noise (Khandelwal et al., 2015), thus making it a stochastic process, "i.e. an ordered sequence of random variables" (Andreoni and Postorino, 2006), with data entries at equally distant intervals (Hunt, 2003).

A mathematical assumption underlying times series processes is stationarity. (Weak) Stationarity is given when mean and covariance are independent oft time t, and the relationship between two values at time points t and t + i is the same as the relationship between two values at time points t and t + i, i.e. independent of the exact position in the time series, but provided the distance between any two values is the same (Vogel, 2015).

If  $\mu(t) \neq \mu$ , i.e. the mean is not independent of time, the assumption of stationarity is violated; there is a so-called trend. In the case of a non-stationary time series, stationarity can be obtained by differencing (Andreoni and Postorino, 2006; Hunt, 2003) First-order differencing is denoted as:

$$BY_t = Y_t - Y_{t-1} \tag{1}$$

, where B is the backshift operator (Hunt, 2003). If  $\sigma^2(t) \neq \sigma$ , i.e. the variance is not independent of time, the time series can be logarithmised to obtain stationarity (Andreoni and Postorino, 2006). Tests for stationarity include (Augmented) Dickey-Fuller-Test (ADF test) (Zhao et al., 2018) and a visual check of the time series plot.

ADF tests are part of the family of unit roots tests, i.e. the null hypothesis states that the process is non-stationary (Zhao et al., 2018). See Vogel (2015) for a detailed description of the test metric. (ODER DOCH AUSFÜHRLICHER?)

If there are recurrent fluctuations that ocurr yearly or otherwise periodically, there is a seasonal or cyclical component, respectively (Vogel, 2015) that has to be taken into account; the time series has to be "deseasonalized" accordingly (Benkachcha et al., 2015).

The length of the period of a cyclical component may be determined through a fourier series (Vogel, 2015). Tests for seasonal components include ??? and visual checks of the time series plots.

Autoregressive (AR) processes are processes where a value of a variable at t depends on weighted previous values of the variable itself plus a white noise term  $\epsilon \sim WN(0, \sigma_{\epsilon}^2)$ . An AR(p) process of order p has the form:

$$Y_t = \phi_1 y_{t-1} + \phi_2 y_{t-2} + \dots + \phi_p y_{t-p} + \epsilon_t \tag{2}$$

The order p of an AR process may be determined by a visual check of the plotted Partial Autocorrelation function (PACF). The PACF and the corresponding empirical PACF are denoted in the following form: Considering a time series as a regression where  $\tau$  denotes the lag:

$$Y_{t+1} = \Phi_{\tau,1} Y_{t+\tau-1} + \Phi_{\tau,2} Y_{t+\tau-2} + \dots + \Phi_{\tau,\tau-1} Y_{t+1} + \Phi_{\tau,\tau} Y_t + \epsilon_{t+\tau} \text{for } \tau = 1, 2, \dots$$
(3)

The PACF is now defined as the regression coefficient  $\Phi_{\tau,\tau}$ .

$$PACF : \pi(\tau) := \begin{cases} \Phi_{\tau,\tau} & \tau = 1, 2, \dots \\ 1 & \tau = 0 \\ \pi(-\tau) & \tau = -1, -2, \dots \end{cases}$$
 (4)

with  $-1 < \pi(\tau) < 1$  (Vogel, 2015). The empirical PACF can be determind by using Yule-Walker equations or the Durbin-Levinson algorithm (see for a detailed description (Vogel, 2015)).

Moving Average (MA) processes of order q are denoted like this:

$$Y_t = \mu + \epsilon_t - \phi_1 \epsilon_{t-1} - \phi_2 \epsilon_{t-2} - \dots - + \phi_a \epsilon_{t-a}$$
 (5)

This means the value of a target variable at t depends on a white noise process and previous white noise weighted by  $\phi$ . Note that  $\mu$  may be 0 and MA-processes are stationary (Vogel, 2015). The order q of an MA process may, equal to AR processes, be determined by a visual check of the Autocorrelation Function (ACF). The ACF and the empirical ACF are denoted as:

$$ACF: \rho(\tau) := \frac{\gamma(\tau)}{\gamma(0)} = \frac{Cov(Y_t, Y_{t+\tau})}{Var(Y_t)}, \tau$$
(6)

empirical ACF: 
$$\hat{\rho}(\tau) := \frac{\hat{\gamma}(\tau)}{\hat{\gamma}(0)} = \frac{\sum_{t=1}^{n-\tau} (y_t - \bar{y})(y_{t+\tau} - \bar{y})}{\sum_{t=1}^{n} (y_t - \bar{y})^2}$$
 (7)

However, the process underlying time series data may change over time - it is subject to uncertainty (Adhikari, 2015). A time series model may be biased or overfitted as well as its parameters misspecified.

# 5 AR(I)MA models

As the name suggests, AR(I)MA(p,d,q) - auto-regressive integrated moving average - models model time series data with an AR and an MA component, and trend in data through differencing (which is the "I-part").

The parameters p, d, and q respectively denote the order of the AR component, the degree of differencing and the MA component (Zhao et al., 2018). If there is also a seasonal component - thus a SARIMA model is to be fitted - there are additional parameters P, D, Q referring to the seasonal orders (or degrees) of AR, differencing and MA.

The parameters p,q,P and Q may be identified using an Information Criterion suchs as BIC or AIC. (FORMEL falls nicht schon geschehen oder Referenz auf Formel) In order to appropriately model time series data, (Box and Jenkins, 1976) proposed a method to identify suitable parameters - AR, MA and differencing - of an ARIMA model. It consists of the following four steps:

1. Visual identification of model parameter through ACF for MA- and PACF for AR-parameters.

## 6 Artificial Neural Networks

Although seemingly new in the world of statistical tools, Artificial Neural Networks have been invented many decades ago and the enthusiasm for them HAS experienced several revivals throughout the years (Gao et al., 2011). The idea stems from human brains (Zhang et al., 1998) and the way their neurons learn, store and process information together (Balkin, 1997). Although this sounds like a very complex, ambitious venture, NNs are "simply a parameterized non-linear function that can be fitted to data for prediction purposes" (Nakamura, 2005). The process, although very much data-driven (Zhang et al., 1998) and sensitive to the training data (Adhikari, 2015), it is not non-parametric (Dorffner, 1996).

can be fitted to data for prediction purposes" (Nakamura, 2005). Nowadays, with the advance of fast and high-performance personal computers, basically anyone can fit a neural network to their data (Gao et al., 2011).

A great strength of NNs is their ability to detect structures between variables that have not yet been discovered (Zhang et al., 1998).

During these different stages of popularity, ANNs have been developed further. Refined architectures allow the researcher to adapt a neural network to their problem's structure, starting from rather simple one-layer feedforward algorithms to more complex long-short-term-memory multi-layer-perceptron NNs. (QUELLE)

Here, a short overview shall be given before discussing the choice of type of NN for this specific case.

#### 6.1 The general structure of NNs

An NN typically consists of (at least) three layers: One input, one hidden and one output layer. ANNs learn by example (Balkin, 1997; Gao et al., 2011): Neurons in the input-layer receive the input from the data and pass them on to the hidden layer, where information is processed and then passed to the output layer, which usually consists of one single neuron and is equivalent to the target value. (QUELLE)

Layers - and neurons - are connected by activation, also called transfer functions, which multiply the output received by the preceding neuron by a weight and pass this new output on to the next layer and so on.

Lastly, a learning algorithm is applied to estimate the parameters in the network. When fed some training data, the network's output is compared to the actual output value of the target variable through a loss function. This error is then passed backwards through the layers to adjust the transfer functions' weights.

Multilayer perceptrons are the most popular type of (feedforward) NN (Balkin, 1997; Benkachcha et al., 2015)

The most common learning algorithm is backpropagation as proposed by Rumelhart et al. (1986); others are e.g. Levenberg-Marquardt or

#### 6.2 Network size and structure

A crucial step in modelling NNs is to define the network size and structure, i.e. define the number of layers and nodes (neurons), in order to accurately depict the complexity of the structure of the data and avoid overfitting or underfitting as well as keep computation times low (Karsoliya, 2012).

There is no exact way to determine the number of nodes in each layer, although a lot of previous work has been dedicated to this problem (Karsoliya, 2012). Of course, it depends on the problem at hand.

The number of input neurons may be equal to the number of input variables in one's problem, but in a time series, the number of input neurons is not evident (Zhang et al., 1998). It is already clear at this point that the number of output neurons is one, as we are interested in one continuous target variable and as is recommended by Karsoliya (2012).

However, the number of hidden layers and the number of neurons within each hidden layer still has to be determined.

As the objective of this thesis is to present basic models to be contrasted with each other, one hidden layer should suffice. Now, the number of hidden

neurons has to be established by trial and error - since there is no clear rule - as is done by most researchers (Karsoliya, 2012). If, with an arbitrary small number of hidden neurons, the network should fail to converge even after multiple restarts, the number of hidden neurons should be increased successively.

#### 6.3 Activation functions

Activation functions - also known as transfer functions - introduce nonlinearity by mapping the input node to the output node(Zhang et al., 1998). They must be differentiable (Rojas, 1996)

Generally, the activation a of a neuron  $n_i$  is given by

$$a_i = f(n_i) = f(\sum w_{ij} * x_j) \tag{8}$$

where  $f(n_i)$  is the transfer function,  $w_{ij}$  is the connection weight between node j and node i,  $x_j$  the input signal from the node j, and  $a_i$  is the output of the neuron i (Benkachcha et al., 2015). Among the most popular are sigmoid, hyperbolic tangent, sine or cosine, and linear functions.

$$f(x) = (1 + exp(-x)) - 1 \tag{9}$$

sigmoid or logistic. Sigmoid functions can take values strictly between 0 and 1 and their derivatives are always positive (Rojas, 1996).

$$f(x) = (exp(x) - exp(-x))/(exp(x)) + exp(-x))$$
(10)

Hyperbolic tangens (tanh) function can take values between -1 and 1.

$$f(x) = \sin(x) \tag{11}$$

or

$$f(x) = \cos(x) \tag{12}$$

sine / cosine can take values between -1 and 1.

$$f(x) = x \tag{13}$$

linear can take values between  $-\inf$  and  $\inf$ .

Zhang et al. (1998) point out that for target variables with continuous values, the use of a linear activation function in the output node is advisable. It must be noted that HIER SEKUNDÄRQUELLE COTTRELL ET AL IN ZHANG 1998 linear activation functions may not be applied on data with trends; hence differencing may be necessary before feeding the data to the network.

Since most papers reviewed for this thesis mention the use of sigmoid or logistic transfer functions in the hidden nodes and linear activation in the output nodes, it seems a reliable modus operandi.

#### 6.4 Learning algorithms

NNs may be trained in various ways. Generally, learning algorithms - also called training algorithms - iteratively minimize an error function to adjust the weights on the nodes (Nakamura, 2005). Backpropagation as the most widely used algorithm is based on the gradient-descent method (Rojas, 1996), which is why differentiability of the activation functions and therefore of the error functions as well is necessary. After a random initialization of the network, the initial weights are adjusted according to the gradient of the error function. The Sum of Squared Errors (SSE) might be considered:

$$E = \frac{1}{2} * \sum_{i=1}^{p} ||\hat{y}_i - t_i||$$
 (14)

The derivatives of E,

$$\delta E = \frac{\partial E}{\partial w_1} \frac{\partial E}{\partial w_2}, ..., \frac{\partial E}{\partial w_l}$$
 (15)

are minimized and the weights iteratively updated:

$$w_i = -\gamma \frac{\partial E}{\partial w_i} for i = 1, ...., l \tag{16}$$

, where  $\gamma$  is the step size, also called learning rate. It determines the extent to which the weights are changed in each iteration and must carefully be specified, since too steep a descent might not converge and a too shallow one might be too slow (Zhang et al., 1998).

Finally,  $\delta E$  is expected to be zero. When given input data, the network is fed forward by calculating the input to each node,

$$x_j = \sum_i y_i * w_{ji} \tag{17}$$

, where j indexes output nodes, i indexes the nodes connected to node j  $w_{ji}$  denotes the weight and  $y_i$  denotes the antecedent's node's output; outputs in turn are calculated by their activation functions. (Rumelhart et al., 1986) Another type of error function may be Mean Squared Error (MSE) (Zhang et al., 1998). Note that independently of the training algorithm, the network might get stuck at a local optimum.

The possible flaws of static learning rates have been tried to overcome by expanding the classic gradient descent method with a so-called momentum parameter that controls the direction of the change in weights to not diverge too far from the direction of the antecedent change in weight. (QUELLE)

## 6.5 An overview over types of Artificial Neural Networks

Dorffner (1996) counts feedforward ANNs, Jordan ANNs, Elman ANNs (the latter two being types of RNNs); and Multicurrent Networks as most relevant

for time series analysis. According to Balkin (1997), RNNs are better suited for time series data than FNNS; in fact, bad results in an RNN may hint that there is not time dependency in the data at all. However, a feedforward NN in its simplest form reduces to an AR[p]-model whereas an RNN may reduce to an ARMA-model.

Due to their ability to approximate any (linear or nonlinear) function underlying the data arbitrarily closely by a nonlinear function, MLPs and RBFNNs classify as universal function approximators (Dorffner, 1996). They can reduce to an AR[p]-model with an appropriate function that is estimated with a learning algorithm.

Considering the vast number of different types of NNs as well as their general flexibility, it is not a trivial task to choose a suitable model, specify it, and train it (Kourentzes et al., 2014).

# 7 Model Choice

There are several ways to model time series data, some of which have been well established for many decades already, while others have recently emerged in the space of popular methods as well. ARIMA models are an example of the former kind of methods, while SVM and ANN are examples of the latter kind. (Adhikari, 2015)

João F. L. Oliveira and Teresa Bernarda Ludermir (2014) state ARIMA, SVM and ANN as the three major methods used in time series analysis.

ANNs are particularly useful as a data-driven method, if there are data but difficulties in describing the process behind them (Zhang et al., 1998). In the case at hand, as there ist not much literature exactly fitting the purpose of my research question, ANNs might be a convenient approach to handle the data.

All three of the aforementioned methods may prove suitable to forecast freight weight, as they each have advantages. Before going into detail about each method and specifying each model according to the data, in this section, ARIMA, SVR and ANN shall be directly contrasted in order to give a brief justification as to why these three were selected to be compared in this thesis.

Later, a conceptual choice of the specific models for each method (e.g. choice of kernel, type of NN) shall be made before specifying them exactly according to the data in the application.

#### 8 Variable selection

A well-defined model should include all relevant explanatory variables that contribute to the variance found in the target value and exclude irrelevant, noisy variables. This way, the data and the process constituting it can be better understood, computational time and the so-called curse of dimensionality can be reduced while maintaining a high prediction accuracy (Chandrashekar and Sahin, 2014). The curse of dimensionality describes the problem arising in a high dimensional (i.e. containing many variables) space, where one needs very large samples to accurately depict said space (QUELLE). Variable selection is furthermore important as irrelevant data may cause poor generalization when given new data (Chandrashekar and Sahin, 2014).

A first selection of variables should be given by experts. (QUELLE) Next to the researchers' expertise, there exist several variable selection (also called feature selection) methods that quantify the explanatory value of each possible variable and include and / or exclude them in the final model by a prespecified selection criterion. Directly comparing all  $2^N$  possible subsets of variables is computationally unfeasible, which is why usually metaheuristics are applied. The most common types of metaheuristic variable selection methods shall be described in the following, as well as the choice process for a variable selection method for this case.

In their study on the influence of national, regional and local economic indices on freight volume for different segments of the truckload industry in the USA, Fite et al. (2002) first examined correlation matrices before using stepwise multiple regression to draw a selection from the large set of initial variables collected. Taghizadeh (2017) suggest using ensemble methods such as Random Forest to take advantage of several different machine learning methods. Feng et al. (2018) used Spearman rank correlation to select external variables to predict railway freight volume.

Albeit the growing number of available methods for variable selection, neither is there one gold standard that is generally useful, nor is there one method especially advisable for each kind of data (Taghizadeh, 2017)

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