

# Multivariate statistics – ANOVA and linear regression

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**Question 1.** Run a two-way ANOVA with the advertising dataset. Factor 1 is day of week (Monday – Friday). Factor 2 is section of newspaper (news, business, sports).

	Df	Sum Sq	Mean Sq	F value	Pr(>F)	
Day	4	146.83	36.71	20.910	8.52e-10	***
Section	2	53.73	26.87	15.304	8.50e-06	***
Day:Section	8	135.77	16.97	9.667	1.12e-07	***
Residuals	45	79.00	1.76			
---						
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1						

Figure 1. Two-way ANOVA results

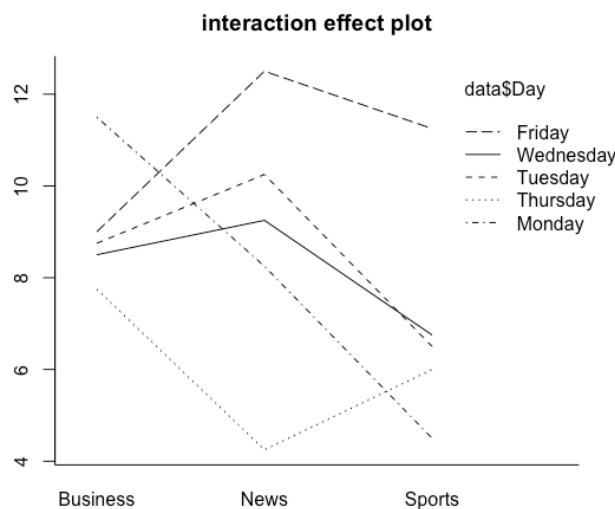
1.1. What are the hypotheses?

**Answer:** there are three null hypotheses as follows: 1) There is no difference in the means of *Factor 1*, 2) There is no difference in the means of *Factor 2*, 3) There is no interaction between factors.

1.2. Interpret the main effects and interaction effect.

**Answer:** It is found that there exist main effects of variable *Day* and *Section* on the dependent variable, *Responses*. Additionally, it is also found that there was a statistically significant interaction between the effects of *Day* and *Section* on *Response*.

1.3. Draw a plot of the interaction effect



**Question 2.** Run a simple linear regression with the demand dataset. X is price difference and Y is demand.

```
Call:
lm(formula = demand.y ~ ., data = data)

Residuals:
    Min       1Q   Median       3Q      Max
-0.45713 -0.21121 -0.04898  0.14314  0.84961

Coefficients:
              Estimate Std. Error t value Pr(>|t|)
(Intercept)    7.81409    0.07988   97.82  < 2e-16 ***
price.difference.x 2.66521    0.25850   10.31 4.88e-11 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 0.3166 on 28 degrees of freedom
Multiple R-squared:  0.7915,    Adjusted R-squared:  0.7841
F-statistic: 106.3 on 1 and 28 DF,  p-value: 4.881e-11
```

Figure 3. Regression results

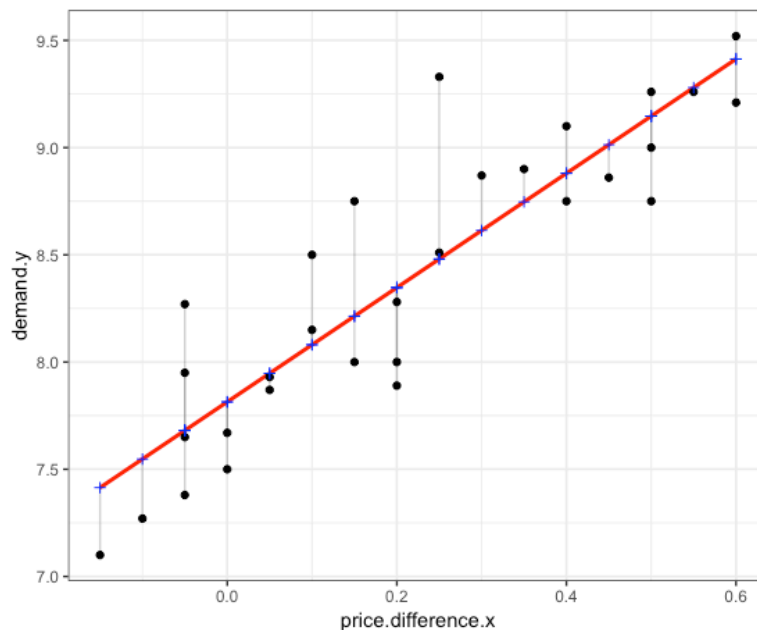


Figure 4. Data points plot with regression line

**2.1.** What is the  $R^2$ ? Interpret  $R^2$ .

**Answer:** The value of  $R^2$ , coefficient of determination, is equal to 0.7915. It indicates that independent variables explain about 79% of the total variance of dependent variable.

**2.2.** Interpret the  $F$ -statistics.

**Answer:**  $F$ -statistics test the null hypothesis that ‘the fitness of intercept-only model and the full model is same.’ In this analysis, since the value of  $F$ -statistics is smaller than the critical value, we reject the null hypothesis.

**2.3.** Interpret the parameter estimates (constant and slope).

**Answer:** The value of constant and slope are 7.8141 and 2.6652, respectively. From the value of constant, we can expect that an average *demand* of 7.8141 with no *price difference*. In addition, the slope indicates that for every additional unit of *price difference*, we can expect *demand* to increase by average of 2.6652.

**2.4.** What is the regression equation?

**Answer:**

$$(\text{demand})_i = \beta_1 * (\text{price difference})_i + \beta_0 + \epsilon_i$$

**2.5.** What is the predicted value for  $x=0$ ?

**Answer:** By plugging in the value of 0 to *price difference*, we get the predicted value of 7.8141 for the new value.

$$7.8141 = \beta_1 * 0 + \beta_0$$

## Code.

*Prerequisite: R programming language is applied for the assignment. And, we convert file extension of the data from .xlsx to .csv.*

### Question 1.

```
1  ### Multivariate statistics assignment 1 - question 1
2
3  ## data load
4  data <- read.csv("advertisement.csv", header = TRUE)
5
6  ## ANOVA without interaction
7  res.aov2 <- aov(Response ~ Day + Section, data = data)
8  summary(res.aov2)
9
10 ## ANOVA with interaction
11 res.aov3 <- aov(Response ~ Day*Section, data=data)
12 summary(res.aov3)
13
14 ## interaction plot
15 par(mar=c(3,3,3,3))
16 interaction.plot(data$Section, data$Day, data$Response, bty='l', main="interaction effect plot")
```

### Question 2.

```
1  ### Multivariate statistics assignment 1 - question 2
2
3  ## download package
4  install.packages("ggplot2") #for visualization
5  library(ggplot2)
6
7  ## data load
8  data <- read.csv("demand.csv", header = TRUE)
9  data <- data[,2:3] #drop the first column
10
11 ## make a regression model
12 lm.1 <- lm(demand.y ~ ., data = data) #model making
13 summary(lm.1) #model summary
14
15 ## plotting
16 data$residuals <- resid(lm.1)
17 data$predicted <- predict(lm.1)
18
19 ggplot(data, aes(x = price.difference.x, y = demand.y)) +
20   geom_smooth(method = "lm", se = FALSE, color = "red") + # Plot regression slope
21   geom_segment(aes(xend = price.difference.x, yend = predicted), alpha = .2) +
22   geom_point() +
23   geom_point(aes(y = predicted), shape = 3, color = "blue") +
24   theme_bw() # Add theme for cleaner look
25
26 ## predict the value of demand for new datum (i.e. 0)
27 new_x <- data.frame(price.difference.x=c(0))
28 predict_x0 <- predict(lm.1, newdata = new_x)
```