

**Address**

Erbil/Iraq/Roshnbiy

**Contact**

07728024242

halmatary1995@gmail

**Date of Birth**

22-03-1995

## PROFILE

Knowledgeable and efficient business to business sales advisor with [4] years of experience in sales and live/direct marketing & (3) years in logistic and inventory management providing exceptional effort.

## SKILLS

- excellent communication - written and oral skills
- Excellent conceptual and analytical skills
- Effective interpersonal skills
- Prospecting & Negotiating
- Collaboration & social Selling
- Adaptability & Evolving
- Confident - Maintaining Positive attitude
- Resilience - Communicating with conviction
- Optimistic & Passionate
- consulting & reporting
- Data analysis, and feed back reporting.

## SOFTWARE SKILLS

Word - Very Good

Microsoft Excel - Very Good

Microsoft Powerpoint - Very Good

Sales Force/CX/CRM - Very Good

Microsoft Outlook - Very Good

## LANGUAGES

English - Advanced

Arabic - Advanced

Kurdish - Native

Turkish - elementary

## TRAINING COURSES.

- \* Diploma in sales management.
- \* Logistic management by New horizon.
- \* Project management by Business pioneers.
- \* Time Management by NASBA.

# Halmat Ary

Account manager & business to business large account sales advisor.

## EDUCATION

01.2014 - 01.2019

**Sallahadin university collage of science**

Engineering geology since based programs

## EXPERIENCE

October 2020 - present

**Asiacell Communication PJSC Company**

Account manager & B2B large account sales advisor.

- \* Manage accounts.
- \* worked on published Bids & Tenders.
- \* Create new opportunities & leads.
- \* Conduct market research.
- \* Develop sales and businesses.
- \* ICT/IOT sales management.
- \* Create new offers and Bundles.
- \* Accounting Management.
- \* Follow up with customers.
- \* managing IUC teams.
- \* CRM/CX/sales force monitoring.
- \* Filling out Asiacell main tender requests.
- \* Project supervision.
- \* Data analysis.

November 2019 - November 2020

**Baghy Shaqlawa Real Estate**

Sales manger & Accountant

- \* Manage sales & purchases.
- \* Create new customer base and manage new and old clients.
- \* Conducting market research.
- \* study new and old Erbil projects.

January 2017 - November 2019

**Shafast Shop for transportation**

Logistic Manager & inventory supervisor.

- \* Create Purchasing Order.
- \* Authenticating Purchasing goods so as to meet order requirement.
- \* submitting orders to required destination.
- \* stocktaking inventory.
- \* Inventory checkups for stocks.
- \* Managing logistics team and following up their performance.
- \* Finalize and evaluate RFQs.
- \* Fleet management.
- \* inventory supervision.

