

**Name: Mohammed Kamal Ahmed**

Erbil – Sarbasti (32 Park)

**Date of Birth:** 01/01/1996

**Email:** [muhammed.124339@gmail.com](mailto:muhammed.124339@gmail.com)

**Phone:** 0750 352 3301

**Marital Status:** Single

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**Education:**

Bachelor degree at Salahaddin University College of Languages – English department **2018**

**Language(s)**

	Speaking	Reading	Writing
1. Kurdish	Native	Excellent	Excellent
2. English	Advanced	Proficient	Proficient
3. Arabic	Good	Good	Good

**Technical Skills:**

- Email services
- Capable in using Microsoft Applications (Word, Power point, Excel, etc...)

**Work Experience:**

Sales & Marketing

**Mulki Zerín-Real estate**

Sep 2020 – Present

- *Present, promote and sell houses and apartments using solid arguments to existing and prospective customers*
- *Schedules appointments and meetings with owners and buyers as necessary*
- *Answers questions from clients*

Sales Representative

**Al-Ehsan company**

Jul 2019 – July 2020

- *Present, promote and sell products/services using solid arguments to existing and prospective customers*
- *Establish, develop and maintain positive business and customer relationships*
- *Persists in sales even in the face of failure*
- *Achieve agreed upon sales targets and outcomes within schedule*
- *Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.*

Sales & Marketing assistant - internship

**Mission Company**

JUL 2018 – OCT 2018

- *Engages in superior customer service by making information readily available*
- *Persists in sales even in the face of failure*
- *Demonstrates products and services as deemed necessary by clients and management*
- *Answers questions from clients*
- *Finds ways to sell products in the face of a down market*
- *Makes sure that all salespeople meet quota during a given period*

Cashier

**Majestic Market**

May 2017 – Dec 2017

- *Greet customers and ascertain what each customer wants or needs.*
- *Manage transactions with customers using cash registers*
- *Scan goods and ensure pricing is accurate*
- *Collect payments whether in cash or credit*

**HR/Admin Assistant**

KHRW organization, Erbil

NOV 2016 – APR 2017

- *Responsible for the overall function of Admin and HR at office.*
- *Ensure attendance register, maintain it on daily bases, keep the leave record of staff and share it with HR Manager on monthly bases.*
- *To keep the supervisor informed if any mishap occurs.*
- *Answer and direct phone calls*
- *Organize and schedule meetings and appointments*
- *Maintain contact lists*

Sales person

**Home Istanbul- Family Mall**

Jul 2016 – Jun 2017

**Key responsibilities:**

- *Greet customer, elevate complaints to management.*
- *Help customers find items in the store.*
- *Provide customers with information about items.*
- *Ring up purchases, keep track of inventory.*

### Other experience:

- Volunteer at **Global Shapers Erbil Hub** to organizing **Buy to Help** festival on international cancer day.
- Participation in **Youth Development Program** workshops.
- Workshop Participation in American corner.
  - **Entrepreneurship**
  - **Bitcoin**
- Volunteer at NYN
- Volunteer at Open Think Tank
- English teacher (Volunteer) at Macos organization
- Volunteer at EKAET organization
- Volunteer at English Founders
- Volunteer at Rwanga
- Volunteer at Sun Network

### References:

Available upon request.