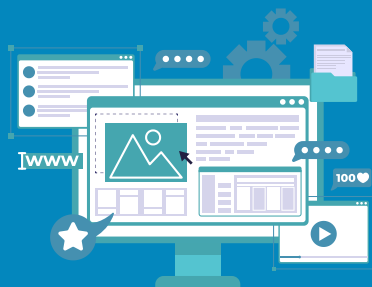# MOHAMAD FNEISH

Computer Engineer
System Adminstrator
Full Stack Developer
Computer Specialist

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✉ fneishm678@gmail.com

📍 Iraq, Erbil

🚩 Lebanese

EDUCATION

Bachelor in Computer Engineering
Beirut International University
2018-2023

EXPERTISE

Coputer Maintenance

Software Development

Teaching

Digital Marketing

Graphic Designing and Editing

Sales Managment

LANGUAGE

English

Arabic

Summery

Highly motivated and technically proficient Computer Engineer with a strong academic background and hands-on experience in maintenance, it ,software development and marketing. I am seeking a challenging position where I can apply my comprehensive knowledge of computer engineering principles and my skills in problem-solving, along with my experience in marketing and sales, to contribute to the success of an innovative organization.

Experience

Sep 2018-Jun 2023
Al Nakhil Super Market -Lebanon South

IT Administrator and Super visor

- Oversee maintenance, installation, and configuration of computer systems and networks.
- Provide technical support and troubleshooting for hardware, software, and network-related issues.
- Evaluate and recommend hardware and software upgrades.
- Monitor system performance and security to protect against cyber threats.
- Lead and supervise a team of computer specialists, providing guidance and training.
- Coordinate and prioritize IT projects and tasks.
- Develop and enforce IT policies and procedures.
- Manage inventory of computer equipment and resources.
- Stay updated on emerging technologies and industry trends.
- Provide regular reports and updates to management.

Oct 2017- 2023
Self_Emloyed-lebanon

Computer Specialist

- Provide technical support, maintenance, and troubleshooting services to clients.
- Set up and maintain computer networks, ensuring smooth operations.
- Offer consultation and recommendations on technology solutions.
- Stay updated on advancements in computer systems and software.
- Work independently, managing your schedule and delivering high-quality services.
- Demonstrate problem-solving skills and provide excellent customer service.

Aug 2020- Jun 2022
FGI Institiute-South Lebanon

Teacher (Math, English, Python, Javascript)

- Create a positive and inclusive learning environment for students.
- Design and implement engaging lesson plans tailored to the needs of students.
- Assess student progress through various methods, such as tests, projects, and assignments.
- Manage classroom behavior and maintain a disciplined yet supportive atmosphere.

SOFT WARE SKILLS

Microsoft 365

NetBeans

Andoid Studio

Atmel Studio

Adobe Photoshop

Autodesk Maya

Autodesk Autocad

Blender

Cisco Packet Tracer

Adobe After Effects

PROGRAMMING LANGUAGES

Java Scrip

Sql

Cisco

Python3

Linux

CSS

HTML5

Assembly

Oct 2022- March 2023- Worldwide
Alpha Univers Project
Social Selling and Marketing Specialist Agent

- Implemented effective social selling strategies to increase brand awareness and drive sales.
- Executed digital marketing campaigns across multiple platforms.
- Engaged with customers to build relationships and generate leads.
- Demonstrated strong knowledge of social media platforms and digital marketing techniques.
- Utilized social media management and analytics tools to track campaign performance.
- Conducted market research to identify customer preferences and trends.
- Optimized content for search engine optimization (SEO).
- Possessed excellent communication skills for effective customer and stakeholder engagement.

Sep 2021 – April 2022
WarZone Gaming Lounge - Lebanon South
General Manager and Tactician

- Oversee operations and manage staff in a gaming center.
- Ensure smooth and efficient day-to-day operations.
- Provide excellent customer service to enhance the gaming experience.
- Develop and implement strategic tactics to drive sales and revenue.
- Lead and motivate a team to achieve business goals.
- Possess a passion for gaming and stay updated on industry trends.
- Utilize knowledge of the gaming industry to provide an immersive experience for customers.
- Demonstrate strong leadership skills and effectively manage staff.
- Employ sales and marketing techniques to attract and retain customers.
- Adapt to a fast-paced and dynamic environment.
- Foster a positive and welcoming atmosphere in the gaming center.

Skills

Computer and Technical

- Proficient in programming languages such as HTML, Java, and Python, allowing me to develop efficient and reliable software applications and Websites.
- Possess a strong knowledge of computer hardware components, including processors, memory, storage devices, and peripherals, enabling me to effectively troubleshoot and maintain computer systems.
- Familiarity with networking concepts, including TCP/IP protocols, routing, and switching, which has enabled me to configure and troubleshoot network infrastructure.
- Operating systems: Windows, macOS, Linux/Unix
- Problem-solving and debugging
- Hardware troubleshooting and maintenance
- Knowledge of computer architecture and computer systems

Marketing skills

- Market research and analysis
- Brand development and management
- Digital marketing strategies (SEO, SEM, content marketing, social media)
- Marketing campaign planning and execution
- Marketing automation and email marketing
- Content creation and copywriting
- Graphic design and visual communication
- Data analytics and reporting
- Customer segmentation and targeting
- Marketing metrics and ROI analysis

Sales Skills

- Prospecting and lead generation
- Customer relationship management (CRM)
- Consultative selling and solution-oriented approach
- Negotiation and persuasion
- Presentation and public speaking
- Relationship building and networking
- Sales forecasting and pipeline management
- Sales process and closing deals