




GHAITH JUMAH
ENGINEER



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Iraq, Baghdad Province 



LANGUAGE

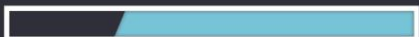
Arabic (Native)

English (Good)



SKILL

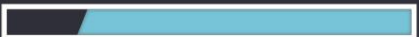
MS OFFICE

75% 

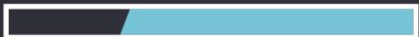
COMPUTER USING

70% 

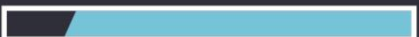
PHOTOGRAPH

80% 

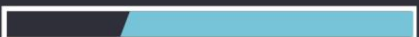
INTRNET & MAILING

70% 

TEAM WORK

85% 

LEADERSHIP

70% 

ADMINSTRATION

85% 

WORK UNDER PRESSURE

70% 

ABOUT ME



Full Name : Ghaith Jumah Arahima

Date & Place Of Birth: 30 JAN 1991 Iraq, Baghdad

Gender: Male

Nationality: Iraqi

Marital Status: Married

I am a punctual and motivated individual who is able to work in a busy environment and produce high standards of work. I am an excellent team worker and am able to take instructions from all levels and build up good working relationships with all colleagues. I am flexible, reliable and possess excellent time keeping skills.

EDUCATION



BACHELOR'S DEGREE (2010 - 2014) - AL-RAFIDIN UNIVERSITY COLLEGE:

Bachelor's degree in computer technical engineering.

Selling Smarter training course (1 Months) - Be | developing people

WORK EXPERIENCE



SALES & MARKTING (2016 - PRESENT)- EARTHLINK COMPANY:

1- key account executive Handling all relationship with key consumer clients

2- VAS Representative:

•Follow up resolving technical and finance problems.

•Updating hotspot sites locations on Google Earth and reply all tickets related.

3- Compliance officer :

Communicate with the resellers violating the service contract and offer them products and services to convince them to resolve the violation before resorting to service stoppage.

4- Sales Operations Points Activation:

Create new affiliate of the customers and Handle coordination with shop and complete the process till site is activated

5- Marketing Executive:

• Achieve Sales Target and submit requested reports to Management.

•Prepare sales forecasts for the assigned region in order to support all the future projects of the company and create active marketing plans

• Doing the commercial survey to increase the coverage in such area and clarify the total population and the active companies there

6- Sales co-leader:

• follow-up customers requests to ensure 100% Availability answering calls and emails inquiries

- Ensure hot spot database is fully updated
- Support the team with the full requirements to achieve their targets
- Set weekly,monthly and yearly reports for the management

SALES EMPLOYER (2015 - 2016)- MASRAT FOR INTERNET AND COMMUNICATION COMPANY:

SALES EMPLOYER (2014 - 2015)- ISP GROUP FOR INTERNET AND COMMUNICATION

HOBBIES



Outdoors



Travelling



Reading



Writing



Socialising



Photograph