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Summary

As a highly qualified entrepreneur, I bring a wealth of experience and expertise in the field of marketing, supported by strong organizational and teamwork skills. I am the ideal candidate for entrepreneurial positions that demand drive, initiative, and a profound sense of responsibility. I am inherently drawn to challenging endeavors because my true passion lies in tackling complex missions and transforming them into thriving ventures. My entrepreneurial journey has been characterized by a relentless pursuit of innovation, a commitment to blazing new trails, and a dedication to building and leading high-performing teams. I thrive in dynamic, ever-evolving environments where adaptability, creative problem-solving, and a willingness to take calculated risks are paramount. Entrepreneurship is not merely a profession for me; it's a way of life. I find immense satisfaction in identifying opportunities, shaping visionary solutions, and realizing ambitious ideas into flourishing businesses. My hobbies revolve around embracing difficult missions and navigating uncharted territories, always with a focus on achieving remarkable outcomes. Backed by a proven ability to drive business growth, establish robust strategies, and inspire teams to reach new heights, I am poised to make a significant impact in any entrepreneurial endeavor.

Experience



Managing Director

Double O Consulting agency

Apr 2021 - Jun 2023 (2 years 3 months)

As a results-driven Managing Director with a proven track record in leading consulting agencies, I bring a wealth of experience and strategic leadership to the table. My role is defined by driving business growth, fostering client relationships, and delivering high-impact consulting solutions across diverse industries.

Key Responsibilities and Achievements:

Provide visionary leadership to the consulting agency, setting strategic direction, and aligning operations with organizational objectives.

Build and mentor high-performing teams, fostering a culture of collaboration, innovation, and excellence.

Forge and nurture relationships with clients, understanding their unique challenges, and providing tailored consulting solutions to meet their needs.

Manage the agency's financial health, overseeing budgets, forecasts, and resource allocation to achieve sustainable growth.

Lead business development efforts, identifying new market opportunities, and expanding the agency's client portfolio.

Ensure the delivery of top-quality consulting services, continually assessing performance, and implementing improvements.

Stay at the forefront of industry trends and emerging technologies, infusing innovative strategies into consulting methodologies.

Collaborate with cross-functional teams, including analysts, subject matter experts, and project managers, to execute successful consulting projects.

My dedication to driving consulting excellence, combined with my strategic mindset and industry acumen, positions me as a transformative leader capable of delivering exceptional results for clients and the consulting agency.



Co-Founder

Double O Consulting agency

Apr 2019 - Jun 2023 (4 years 3 months)

As a dynamic Co-founder of a forward-thinking consulting agency, I have played a pivotal role in establishing and shaping the agency's identity, vision, and strategic direction. My entrepreneurial spirit and expertise have been instrumental in driving business growth and delivering innovative consulting solutions.

My entrepreneurial vision, combined with my strategic thinking and consulting prowess, positions me as a co-founder who has driven the consulting agency's growth and reputation as a trusted industry leader.



Business Development Manager

Blunet Marketing & Communication Services

Jan 2023 - Apr 2023 (4 months)

As a dedicated Business Development Manager with a proven track record in the marketing industry, I bring a wealth of experience and expertise in driving revenue growth, forging strategic partnerships, and expanding market presence. My role is marked by a relentless pursuit of opportunities, a commitment to client success, and a results-oriented approach.



Exclusive Agent

Orbex

Jul 2020 - Jul 2022 (2 years 1 month)

As an Exclusive Agent for a reputable Forex (foreign exchange) company, I have been entrusted with the responsibility of representing the company's interests and services to a diverse clientele. My role is characterized by a profound understanding of financial markets, client relationship management, and the pursuit of investment excellence.

Served as the primary point of contact for clients, providing expert guidance on foreign exchange markets, investment strategies, and risk management.

Built and maintained strong relationships with a broad spectrum of clients, including retail traders, institutional investors, and high-net-worth individuals.

Conducted in-depth financial market analysis, staying abreast of global economic events and geopolitical factors impacting currency movements.

Assisted clients in opening and managing Forex trading accounts, offering personalized advice to optimize their trading experiences.

Provided ongoing support and education to clients, ensuring they had the tools and knowledge necessary to make informed trading decisions.

Collaborated with the Forex company's research and analysis teams to deliver market insights and trading recommendations to clients.

Managed client inquiries, concerns, and account-related issues with a high level of professionalism and responsiveness.

Consistently met or exceeded client acquisition and revenue targets, contributing to the company's growth and profitability.

My commitment to upholding the highest standards of integrity, combined with my expertise in Forex markets and client-centric approach, positions me as an Exclusive Agent capable of delivering outstanding results for both clients and the Forex company.



Real Estate Agent

DAMAS TÜRK® Real Estate

May 2018 - Apr 2019 (1 year)

As a seasoned Real Estate Consultant, I possess a comprehensive understanding of the real estate market, coupled with a proven track record of providing expert guidance to clients in making informed property decisions. My role is characterized by a commitment to delivering exceptional service, utilizing market insights, and fostering lasting client relationships.

My dedication to delivering superior real estate services, along with my strong analytical skills and market expertise, positions me as a trusted Real Estate Consultant capable of achieving clients' property goals.



Beauty Consultant

Natural Clinic

Feb 2018 - Apr 2018 (3 months)

As a dedicated and knowledgeable Beauty Consultant, I bring a passion for cosmetics, skincare, and personal wellness to my role. With a customer-centric approach, I excel at providing expert advice, personalized solutions, and exceptional service to clients seeking beauty and grooming expertise.



Marketing and Public Relations Manager

Exit club

May 2014 - Sep 2017 (3 years 5 months)

As a results-driven Marketing and PR Manager, I possess a wealth of experience and expertise in developing and executing comprehensive marketing and public relations strategies. My role involves orchestrating campaigns that enhance brand visibility, engage target audiences, and drive business growth.

My unwavering commitment to driving brand recognition and market success, coupled with a strategic approach to marketing and PR, positions me as a valuable asset capable of achieving and exceeding organizational objectives.



Deputy General Manager

Level Farm Company

Sep 2013 - Apr 2014 (8 months)

As a Deputy General Manager with a strong background in the event management industry, I have played a pivotal role in ensuring the success and excellence of our event venue operations. My responsibilities encompass a wide range of strategic and operational tasks, allowing me to contribute significantly to the venue's overall performance.

My commitment to delivering exceptional service, combined with a strategic mindset and extensive industry knowledge, has enabled me to consistently elevate the standards of our event venue operations.



Event Manger

Level Farm Company

Oct 2012 - Sep 2013 (1 year)

Event Manager with a proven record of orchestrating successful and memorable events, I bring a wealth of experience and expertise to the table. My role involves overseeing the entire event lifecycle, from conceptualization and planning to execution and post-event evaluation.

Proficiently manage all aspects of event planning, from initial client consultations to post-event analysis, ensuring seamless and exceptional experiences for clients and attendees.

Demonstrate exceptional organizational skills by efficiently coordinating event logistics, such as budgeting, venue selection, vendor negotiations, and project timelines.

Strategically collaborate with a diverse range of stakeholders, including clients, vendors, and internal teams, to meet and exceed event objectives and expectations.

Spearhead marketing and promotional efforts, utilizing both traditional and digital channels to drive event awareness and attendance.

Exemplify adaptability and problem-solving skills by successfully navigating unexpected challenges and last-minute changes during events.

Leverage strong interpersonal and communication skills to build lasting relationships with clients, resulting in repeat business and referrals.

Stay at the forefront of industry trends and best practices, incorporating innovative concepts and technologies to enhance event experiences.



Marketing and Event Coordinator

Eleven A Marketing and Entertainment Company

Feb 2010 - Sep 2012 (2 years 8 months)

Experienced Event Coordinator with a proven track record of successfully planning, organizing, and executing a diverse range of events, including conferences, corporate meetings, and trade shows.

Adept at managing budgets, meticulously selecting venues, collaborating with vendors, and overseeing logistics to ensure seamless event operations. Committed to delivering exceptional experiences that meet or exceed client expectations.

Education



Jordanian university

Bachelor's Degree, Marketing

2009 - 2014

Skills

Event Management • Problem Solving • Digital marketing strategy • Managerial Finance • Financial Analysis • Team Leadership • Strategy • Customer Satisfaction • Leadership • Teamwork