**Asim Elbokhari**

**Project Manager, PMP, PMI-RMP, PMI-SP, PMI-ACP**

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**PROFILE SUMMARY**

* Possessing nearly 15 years of comprehensive work experience in end-to-end planning, roll-out, operations management and delivery of projects involving the installation and integration & acceptance.
* Presently serving as a Project Director at AACID (Nokia VAR), adept at creating, maintaining and managing deployment project plans while ensuring contractual scope of work, milestones, and customer pre-requisites are met.
* Expertise in concepts of end-to-end project planning & implementation including scope management, activity sequencing, cost estimation, risk analysis, and quality management.
* Expertise in mapping clients’ business requirements & translating these requirements into functional specifications, custom designing solutions.
* Proven success in managing all phases of operations, with in-depth sensitization to service delivery management, stakeholder management, risk planning, contingency planning & management and change management.
* Strong background in business process analysis, data modelling & ability to identify and manage mapping of requirements to business processes and the underlying data.
* Demonstrated abilities in executing large & time critical Telecom Projects and techno-managerial assignments – Feasibility study, Project planning, execution and liaison work with diverse stakeholders and agencies, working with global equipment vendors and globally distributed teams and effective tracking and control of programs.

**Roles Across the Tenure**

* Directing IT Program / Project Management activities including project initiation, scoping, solutioning, estimation, project planning, risk management, resource staffing / management, account mining, solutions delivery and benefits tracking
* Mapping client's requirements and providing them best solutions involving evaluation and definition of scope of project and finalisation of project requirements
* Front leading various projects and ensuring delivery of projects within the time & cost parameters with a high standard of quality; defining & initiating a strategy service offering for partners
* Spearheading implementation of processes, managing change and supporting effective management of change, in close coordination with the project steering board
* Front leading operations related to resource planning, hiring, procurement, finances and prioritizing workload for team members
* Interacting with client regularly on a day-to-day basis for all operational issues & performance management and conducting conference calls with the overseas client
* Empowering team and encouraging out of box thinking, innovation and new ideas generation and subsequently providing resources and platform to people for implementation of new ideas & suggestions
* Good knowledge of project management tools such as ZOHO Project, Monday.com, Jira, Primavera, Microsoft Project.

**AREAS OF EXPERTISE**

Project Management, Agile Project Management, Waterfall to Agile Transition, Agile Methodology, Change Management, Resource Planning, Quality Control, Risk Management, Stakeholder Management, Customer Satisfaction, Team Building & Leadership, Budget Management, Scheduling Management.

**CAREER SUMMARY**

**Project Director: September 2020 – Till Date**

**Arab African Company for Investment and Development (AACID) – Khartoum, Sudan**

* Creating, maintaining, and managing deployment project plans, ensuring contractual scope of work, milestones, and customer pre-requisites are met.
* Liaising with Project Manager and customers for escalations on scope, processes, and budget.
* Monitoring & tracking project status and key deliverables against milestones and budget
* Coordinating the development of risk mitigation and contingency plans.
* Controlling changes to projects through the company's change request processes and documentation.
* Contributing to change enablement strategies and plans, including training and communications.
* Conducting effective change impact assessments, readiness assessments, and stakeholder analysis.
* Managing and reporting on the project resource plan.
* Utilizing project management skills using the PMI PMBOK Methodology and Agile methodologies such as Scrum, Kanban and XP.

**Achievements:**

* Proactively identified and implemented improvements to the change management strategy and methodology.
* Ensured the quality of project deliverables met acceptable standards which led to customer satisfaction.
* Successfully achieved the ordering, PO approval process, and installation of network equipment supporting both IT and Telecom.
* Project: MTN SD ZTE Swap Project: E2E sites swap implementation, integration, dismantle, return material, quality, and acceptance for 851 sites RAN & MW.

**Project Director: January 2018 – August 2020**

**Huawei Technology – Khartoum, Sudan**

* Provided strategic leadership and technical, operational, financial and managerial leadership for successful implementation of project activities.
* Ensured the program is technically sound, evidence-based, and consistent with funder and stakeholders' priorities.
* Oversaw program implementation, including all activities, outputs, and outcomes related to project management and administration.
* Selected and trained qualified program staff, assigning clear roles and responsibilities, providing effective supervision, and managing performance.
* Ensured project produces the specified results in the annual work plan(s) to the required standard of quality and within the timeline and budget parameters.
* Oversaw budget pipeline development and monitoring.
* Conducted monthly reviews to ensure accountability of all project activities and accurate reporting of financial deliverables and obligations.
* Applied change management processes and tools to create a strategy to support adoption of the changes required by a project or initiative.
* Conducted impact analyses, assessing change readiness, and identified key stakeholders
* Ensured the project progresses in accordance with contractual obligations and complies with donor regulations and internal organizational policies.

**Achievements:**

* Proactively identified and implemented improvements to the change management strategy and methodology.
* Ensured the quality of project deliverables met acceptable standards.
* Successfully achieved the ordering, PO approval process, and installation of network equipment supporting both IT and Telecom.
* Project: Sudatel Modernization Project: E2E Sites Swap, implementation, integration, dismantle, return material, quality and acceptance for 700 sites, DWDM National Backbone, Cloud Core.

**Project Manager: October 2014 – April 2017**

**NURTS Telecom Services – Sofia, Bulgaria**

* Manage project budget of $ 20M+ and ensure company obtains the best possible pricing; determine and minimize risk in buyout processes.
* Effectively communicated project scope, schedule, and budget with both customers and contractors.
* Negotiate, analyse, and prepare purchase order agreements, subcontracts, and cost control budgets.
* Identified all commercial tasks; identified & developed vendors for all infrastructure requirements; collaborated with partners; prepared technical & commercial offers/proposals; estimated cost and developed budget.
* Complete change management assessments.
* Maintained adherence to safety standards through weekly safety meetings.
* Tracked productivity & quality metrics; conducted internal audits, reported non- conformances, identified risks & issues and implemented corrective actions.
* Ensured the project progresses in accordance with contractual obligations and complies with donor regulations and internal organizational policies.

**Achievements:**

* Proactively identified and implemented improvements to the change management strategy and methodology.
* Successfully achieved the ordering, PO approval process, and installation of network equipment.
* Project: VIVACOM MW Project Implementation, Integration & Acceptance for 800 Microwave Sites.

**Project Engineer: November 2008 – August 2014**

**Nokia Siemens Networks – Cairo, Egypt**

* Identified, analysed and controlled project risks; monitored timelines and flagged potential issues to be addressed.
* Controlled project issues; managed project scope & change control and escalated issues where necessary.
* Finalize the equipment installation acceptance with proper contractual documentation and generate acceptance documentation according to acceptance protocol or agreement.
* Monitor, track and ensure deliveries of equipment and installation materials.
* Secure availability and accuracy of deployment work orders sent to field planning & dispatching and resolves any issues raised by field teams.

**Achievements:**

* SABAFON Yemen (Care Program); Period: Jul’12- Dec’12 Scope: Installation, Operation, Maintenance, & Management of NSN Microwave Radio Network, including SRT1F, Flexi Packet 800.
* EMTS Nigeria (MS Project); Period: Jun’13-Jun’14 Scope: Installation, Operation, Maintenance, & Management of NSN Microwave Radio Network, including SRT1F, Flexi Packet 800.

**Installation Engineer: March 2008 – October 2008**

**ICTs – Khartoum, Sudan**

* Implementation of Marconi System MDRS 155 EC.
* Installation, commissioning and troubleshooting of outdoor & indoor units, alignment 1.8, 2.4 & 3-meter antennas.
* Implementation of ERICSSON Microwave equipment (Mini Link-E, Mini Link High Capacity, Traffic Node (20P, 6P, 2P)) including Dish alignment (0.6 ~ 3meters).
* Implementation of RBS (2206 & 2216) Equipment, Advance Power System & GSM Antennas, RBS Testing and Bird Site Master for Feeder Testing.

**Achievements:**

* ZAIN Sudan (Ericsson Trunk Radio Backbone).

**EDUCATION**

* MBA from Cardiff Metropolitan University, United Kingdom (Oct 2014 - Oct 2015)
* Bachelor of Electronics Engineering (Telecommunication) from Sudan University of Science & Technology, Sudan (Jan 2000 – Dec 2005)

**Certifications**

* Project Management Professional (PMP)
* PMI Risk Management Professional (PMI-RMP)
* PMI Scheduling Professional (PMI-SP)
* PMI Agile Certified Practitioner (PMI-ACP)
* Cisco Certified Network Associate (CCNA)

**IT SKILLS**

* MS Project
* Primavera6
* ZOHO Project
* Monday.com
* Jira

**LANGUAGE**

* Arabic (Native)
* English (Fluent)

**PERSONAL DETAILS**

* Date of Birth: 7th Dec 1982
* Driving License: Sudan
* Permanent Address: Abu Dhabi, United Arab Emirates
* Joining date: Immediately