



**CAMACHEM**

**International Overview**  
**国际采购介绍**



Global Supplier of Quality  
Chemicals and Reagents

# Introduction & Overview

- ❖ CamaChem is a subsidiary of CAMAL Group. We have experience in the procurement of high quality chemicals.
- ❖ We serve not only global companies but also small companies and individuals.
- ❖ We put OUR client's requirements first and seek to provide chemicals that meet YOUR needs.
- ❖ We are always looking for long-term co-operation and most of our users are repeat clients as we strive to provide careful after sales services to our users.
- ❖ Our factories are ISO certified including ISO 14001:2004, ISO 14001:2015, or ISO 9001, and CamaChem aims to safeguard international environmental and human safety standards.



Companies worldwide across sectors trust us to deliver on their sourcing requirements



Building a Better Africa. Together





# Camachem focuses on two main areas: mining chemicals/reagents and industrial/water chemicals

## Mining Chemicals



- ❖ Loading of our gold mining client's gold mining reagents (SIBX) for South America



- ❖ Loading Reagents (PAX/SIBX) in Shandong, China for our copper mining client in Zambia

## Industrial Chemicals



- ❖ We have co-invested in warehouse in northern China
- ❖ We process and export caustic soda pearls 99%
- ❖ We export from Tianjin and Qingdao port in northern China



At Camachem, we understand importance of getting the right product. We organize samples for our clients worldwide.



- ❖ Mining chemicals samples– NaHS, SEX, PAX for Peru gold/copper mining Client



- ❖ Monovinyl Ether sample for our client in Viet Nam



- ❖ Sodium Thioglycolate samples en route to Poland manufacturer



- ❖ Alkyl hydroxamic acid
- ❖ Sodium Alkyl Hydroxamic Acid
- ❖ Samples en route to Brazil mining company



# Chemical Production and Export of High Quality Products is Our Key Strategy

## Chemical Sourcing Overview

Equipped with a unique knowledge of China and well established supplier networks, we invest in manufacturers that are reputable and with large production capacity in order to export good products

We work on end-to-end chemical procurement

- ❖ Production & Investment in top notch factories
- ❖ Supplier evaluation and selection on non-core chemicals
- ❖ Due diligence with quality assurance/control (QA/QC) for all products
- ❖ Coordination with transaction third parties:
  1. Logistics / shipping companies (e.g. Maersk)
  2. Technical QA/QC firms (e.g. CCIC, SGS)
  3. Banks and relevant government authorities (e.g. Customs)

## Previous Procurement Snapshot



- ❖ Caustic soda pearls loading ready for export in 25kg bags



- ❖ Sodium metabisulphite (SMBS) in large 1 ton bags before export



# *Mining Chemicals*





# Camachem has experience in a wide range of mining chemicals & reagents

## Some of Most Exported Mining Chemicals

Chemical Name	Typical Usage
Xanthates	Flotation
Dithiophosphates	Flotation
Lead Nitrate	Activator
Sodium Cyanide	Gold extraction using heap leach, CIL processes
Activated Carbon	Leaching process
Isopropyl Ethyl Thionocarbamate	Collector
Pine Oil	Frother
Sodium metabisulphite (SMBS)	Gold mining flotation process
CC 903	Special sulfide flotation frother
Methyl Isobutyl Carbinol (MIBC)	Frother

## Loading Client Cargo



❖ Sodium cyanide is a popular chemical among our gold mining clients





# *Industrial/Water Chemicals*



# Camachem has experience in a wide range of industrial/water chemicals

## Industrial / Water Chemicals

Chemical Name	Typical Usage
Aluminium Sulphate	Inorganic flocculent for water treatment
Calcium Hypochlorite 65%	Water treatment
Sulfonic Acid LABSA	Manufacturing
Ferric Chloride	Inorganic flocculent for water treatment
Caustic soda	Various industrial uses
Polyaluminium Chloride	Polyaluminium Chloride
Acetic Acid Glacia	Chemical compounds
Sodium hypchlorite	Water treatment
SLES	Soap/detergent manufacturing
Oxalic Acid	Manufacturing

## Loading Client Cargo



❖ Packaging and loading of SLES 70%, we export from Shanghai Port



# Some key advantages of working with us

## ❖ Proven track record

- ✓ Satisfied client list including high profile companies and individuals  
We aim to only export where we are confident we are competitive and quality
- ✓ Focus on quality and checks before export (use third party technical professionals where required)

## ❖ End to End Procurement

- ✓ We work on your chemical procurement so you don't have to, from factory to you.
- ✓ From factory to logistics to after sales with are with you

## ❖ Long-term focus

- ✓ We always operate with a long-term in focus particularly repeat business, we have cultivated key relationships with various suppliers, but ensure that our client is also first

## ❖ Customised and tailor made solutions

- ✓ We listen to the client needs and develop a China-based solution that we iterate with the client until consensus is reached

## ❖ Group company strengths

- ✓ Our sister companies may be able to assist our client on other categories of procurement

## ❖ A deep of understanding of China –social, economic and cultural

- ✓ China office with Chinese & foreign staff fluent in Mandarin
- ✓ Understanding of international companies' when operating with China

# Next Steps

**In order for Camachem to assist you, we would like to understand the following:**

1. Description/Specifications of the chemical you would like to procure:
  - ❖ Percentage, Grade, CAS Number
2. Quantity required
3. Unloading port
4. Expected payment terms (TT/LC/Other)
5. Other specific requests/requirements (Packaging, Certification, SGS/Third Party Inspection Requirement)





❖ **For More Information Please Visit our Website:**

**<https://camachem.com>**

❖ **Please also follow us on Social Media:**

**Latest Chemical Videos on our [Youtube Channel](#)**

**[Twitter](#), [Facebook](#), [LinkedIn](#)**

❖ **Global Office Locations:**

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