FMCG SUMMARY 3,975.... 415.1K 57.1K

Total Sales

Profit

New Quantity

Freight Expenses

India

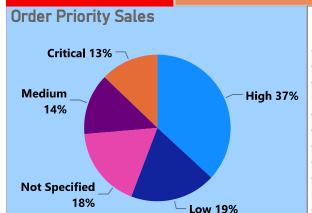
2011

2010

52.74K

USA

2012 2013



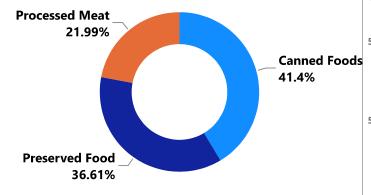
Sum of Sales by State



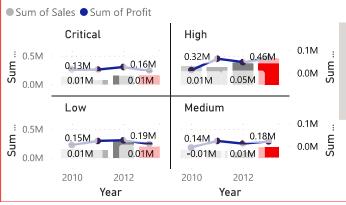
State wise Sales & Profit

State	Sum of Sales	Sum of Profit	Profit/Sales
Uttar Pradesh	6,43,171.97	1,04,441.01	16.24%
Madhya Pradesh	6,31,159.60	26,904.48	4.26%
Florida	3,42,609.23	-9,221.38	-2.69%
California	2,18,480.79	35,562.45	16.28%
Bihar	1,63,437.08	24,050.64	14.72%
Tamil Nadu	1,38,432.35	3,869.00	2.79%
Maharashtra	1,36,383.49	32,250.75	23.65%
West Bengal	1,36,218.27	25,402.28	18.65%
Georgia	1,21,912.68	6,722.53	5.51%
Andhra Pradesh	93,493.60	9,931.50	10.62%
Total	26,25,299.06	2,59,913.25	9.90%

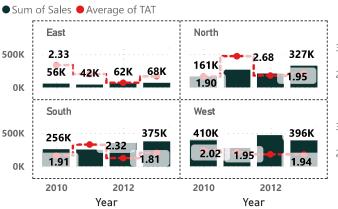
Product wise Sales



Periodic Sales vs Profit



Avg Delivery TAT & Total Sales



Country	Segment Pr		t c^
India	Hotels / Hospit	als	
USA	Hotels / Hospitals		
India	Personel Usage		
USA	Personel Usage		
India	Restaurant Chain		
USA	Restaurant Chain		
Total			~
<		>	•
Segment		ProfiT/Sales% ▼	
Stand Alone Restaurants		16.88%	
Hotels / Hospitals		10.79%	
Personel Usage		8.54%	
Restaurant Chain		7.26%	
Total		10.44%	

Restaurant Chain
Stand Alone Restaurants

FMCG SUMMAR