

Natain Bogdan

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<https://natain-portfolio.netlify.app/>

Summary

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Front-end web developer with a passion for building projects that are used routinely.

Building applications in javascript.

Former supervisor and finance professional who's eager to enhance a company's user experience.

Experience



IT System Manager Assistant

MSC Cruises

Feb 2022 - Present (1 month +)

- Support onboard users of Vessel IT System, both hardware and software.
- Onboard/remote management and maintenance of systems and network facility on managed vessels.
- Email and communication setup for crew onboard such as broadband, firewalls, etc.
- Software updates and patches for onboard applications.
- Implementation of IT infrastructure setup onboard including new build vessels in dry docks.
- Training of crewing handling IT system, both onboard and in training facilities in the office.
- Categorization, investigation, diagnosis, resolution and recovery of incidents.
- Updating, upgrading and fixing issues on Dect Phones through PABX, Rainbow and Infoship System.
- Handling of printing of Cruise Cards using Evolis and Quantum Printer.
- Setup all IT Equipment's and provide support to the users on Terminal during checking in of guest.

These includes configuring the access points and router switch port to be connected from Ship to Terminal.

- Fixing all issues on POS and Thermal Printers using Otalio System.
- User administration (setup and maintaining account).
- Creating file systems.
- Create a backup and recovery policy.
- Implement the policies for the use of the computer system and network. Setup security policies for users.
- Assisting staff in configuring and installing their computer desktops, printers and other computer peripherals.
- Work with vendors to resolve technical problems with desktop computing equipment's and software.
- Testing of computers and ensuring that computer systems are functioning properly.
- Physical setting up of computers and installation of various computer applications
- Identifying and solving any problems that affect computer operating systems
- Individual assessments of computer systems to identify the problem(s)
- Maintenance of networking systems (Wi-Fi, Hub, Switches, and Satellites).
- Maintenance and upgrading of computer systems or offering recommendations on upgrades needed

Frontend Developer

PFA

Aug 2021 - Present (7 months +)

Developing front-end website architecture.
Designing user interactions on web pages.
Ensuring responsiveness of applications.
Working alongside graphic designers for web design features.
Seeing through a project from conception to finished product.
Staying abreast of developments in web applications and programming languages.
Degree: Program Help Cod COR 351201
Strong organizational and project management skills.
Proficiency with fundamental front-end languages such as HTML, CSS, and JavaScript.
Familiarity with JavaScript frameworks such as React.js, and Vue.js.
Excellent verbal communication skills.
Good problem-solving skills. Attention to detail.



Sales Support Specialist

CCC Group, Inc.

Jul 2019 - Mar 2020 (9 months)

Improved the facility's overall CMS star rating from 2.0 to 4.5 in less than one year with quality improvement initiatives.
Helped implement standard testing procedures, significantly increasing productivity and reducing time to deployment.
Update bulletin boards by lesson plans.
Evaluate sales personnel monthly and discuss target goals.
Assist with payroll for 60 employees.
Increase sales by 40% in the first 3 months



Business Specialist

Huawei Consumer Business Group

May 2018 - Jul 2019 (1 year 3 months)

Expanded monthly territory sales from 50% to 90% by developing a strong online presence and gaining new prospects through cold calling.
Enthusiastically participated in sales training events and conferences to continuously
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develop skills and gain product knowledge.
Selected to organize monthly activities designed to motivate team members, create avenue for mentorships, and provide continuous training.
Employed market research to successfully generate new leads by conducting cold calling 50/day and email prospecting 100/day
Revamped cold call scripts, quickly boosting departmental lead generation tenfold
Prepared customized quotes and answered inquiries regarding products and services
Prepared customized client presentations and quotes
Followed up with sales leads, conducting weekly in-person meetings with prospective clients



Financial Advisor

UniCredit Bank Romania

Aug 2016 - May 2018 (1 year 10 months)

Created potential client portfolios based on research.
Advise clients on risks and benefits of each opportunity, providing documentation and thoughtfully addressing questions and concerns.
Increased firm's sales of financial products by 60% with a targeted recommendation strategy.
Stay up-to-date with the current economic climate to best serve clients' needs.
Helped prepare detailed documentation on services to help clients better understand investments.
Researched investment opportunities to help match client needs, updating senior advisors on findings in weekly meetings.
Managed portfolio of 300 clients with more than 4000000\$ in assets.
Created unique recommendations for investment products based on individual client needs.
Sold insurance offerings to interested clients to suit their financial goals.
Maintain top client satisfaction rates by 80% by developing meaningful relationships.
Assist clients with tax, retirement savings, investment, and insurance needs by evaluating current standing and advising on appropriate solutions.
Encourage strategic money management by providing clients with documentation on strategies.
Carefully evaluate financial status and outline goals of clients to best determine proper investment, debt management, and insurance decisions

Information Technology Network Administrator

Nov 2015 - Jul 2016 (9 months)

Troubleshoot network and production issues and perform root-cause analysis
Led migration of data center to a virtual environment (VMware) from standalone Linux servers
Provided support to users in Linux and Mac environments.
Assisted with the migration of data centers to cloud solutions (AWS & Azure).
Configure and maintain network services, including backup and recovery and maintaining web servers in Linux environment
Automate data collection activities to increase productivity.
Update network documentation periodically to reflect changes.
Designed and implemented LAN, WAN, firewalls, VPNs, and other network systems.
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Created detailed documentation on all systems to help the IT team understand them.
Automate data collection with Unix scripts to reduce manual labor.



Head of Photography

Royal Caribbean International

Oct 2011 - Jun 2015 (3 years 9 months)

Assist in transporting gear to/from shoot locations and assisting the photographer with whatever is necessary.
Assist in the basic studio setup for production.
Assist photo studio teams in pre/post-capture production, such as color corrections, retouching, and output towards final image creation utilizing Capture One Pro, adobe photoshop, and InDesign.
Assist with all necessary propping.
Create preliminary folder structure during pre-production.

Assist in prepping gear and wardrobe for location.

Education



Sapienza Università di Roma

International Economics, Economics

2009 - 2011

Licenses & Certifications



Computer Programmer/Operator/Systems Engineer - Atelierele ILBAH

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Skills

JavaScript • HTML5 • React.js • Vue.js • Tailwind CSS