IFS Accelerator
The Foundations

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Agenda

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How IFS Accelerates Projects
Introduction

Over the years with thousands of projects delivered, IFS have been reflecting and investigating ways to make our implementations faster, more accurate and more controlled and we have therefore developed a number of tools that we call the Accelerator Foundation. This presentation is all about these tools and techniques.

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IFS Accelerator Tools
Overview

CUSTOMER PAINPOINTS

- Difficult to control scope and track project progress
- Enablement and training challenges
- Difficulty testing solution in structured way
- Need for improved harmonisation and data quality
- Limited time and resources
- To get the solution accepted

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THE IFS SOLUTION

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ACCELERATOR TOOLS™

- Capabilities to quickly visualise the solution scope
- Stored best-practice implementation experience
- Generate tracking tools for project delivery
- Generate end user documentation
- Powerful data harmonisation and migration tool

CUSTOMER OUTCOMES

- Lower risk through control of scope and project progress
- Efficient enablement and training programme
- Test trackers securing Go-Live
- Lower costs through data quality - 'one single truth'
- True time to value through a fit for purpose solution from the start
- Early solution verification ensures acceptance

Solution Matrix
Comparing Solution Fit and T2V

CUSTOMER BUILT SOLUTION

PRECONFIGURED SOLUTION

POSITIVE

- VERY GOOD FIT FOR CUSTOMER REQUIREMENTS
- BUSINESS DRIVEN
- CUSTOMER DRIVING SOLUTION ENGAGEMENT

- VERY FAST SOLUTION DELIVERY
- LOW DEVELOPMENT COST
- EASY TO CONTRACT (STANDARD SCOPE & PROCESSES)
- IN-BUILT INDUSTRY EXPERIENCE AND PROVEN BEST PRACTICES

NEGATIVE

- REQUIRES SIGNIFICANT CUSTOMER EFFORT
  - COST OF INTERNAL RESOURCE
  - COST OF PROJECT RESOURCES
  - TYPICALLY LONGER TIMELINES
- QUALITY ISSUES MATCHING REQUIREMENTS TO PROCESSES

- RARELY FITS REQUIREMENTS
- USUALLY LEADS TO EXTENDED PROJECTS WITH ITERATIONS AND CLEAN-UPS TO REACH SOLUTION FIT
- UNPREDICTABLE COSTS AND TIMELINES,

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Solution Matrix
Comparing Solution Fit and T2V

CUSTOMER BUILT APPROACH

PRECONFIGURED APPROACH

POSITIVE

- Very Good fit for customer requirements
- Business driven
- Customer driving solution engagement

IFS ACCELERATOR APPROACH
Combining the positive aspects, whilst eliminating the negative

- Defines the customer specific solution fast with low development cost, requiring less customer effort
- Considers unique business requirements whilst following IFS best practice
- Doing the right thing from start and building a fit for purpose solution
- Fast solution delivery with fit for purpose, enables enhanced time to value

- Very Fast solution delivery
- Low development cost
- Easy to contract (standard scope & processes)
- In-built industry experience and proven best practices

NEGATIVE

- ~~Requires significant customer effort~~
  - ~~Cost of internal resource~~
  - ~~Cost of project resources~~
  - ~~Typically longer timelines~~
- ~~Quality issues matching requirements to processes~~

- ~~Rarely fits requirements~~
- ~~Usually leads to extended projects with iterations and clean-ups to reach solution fit~~
- ~~Unpredictable costs and timelines,~~

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IFS Accelerators
Time to Value

CUSTOMER BUILT APPROACH

IMPLEMENTATION PROJECT → CUSTOMER SOLUTION

PRECONFIGURED APPROACH

IMPLEMENTATION PROJECT → PRECONFIGURED SOLUTION WITH LIMITED FIT FOR PURPOSE → CLEAN UP PROJECT → CUSTOMER SOLUTION

IFS ACCELERATOR APPROACH

IMPLEMENTATION PROJECT → CUSTOMER SOLUTION

TIME

IFS Accelerators
Implementation starts from Sales

SALES PROCESS	Design Solution Scope	Calculate Project	Agreed Scope & Baseline		

INITIATE PROJECT	Establish, plan & prepare project				

CONFIRM PROTOTYPE	Document business rules	Build & confirm prototype solution	Confirm refined solution scope	Specify development	Analyze legacy data & define migration approach
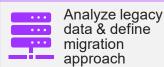
ESTABLISH SOLUTION	Build configs, reports, interfaces & mods	Specify & establish data	Set up and test migration jobs	Verify application solution	Run Solution Acceptance Test	Plan & prepare training & change management	Plan & prepare rollout, governance

IMPLEMENT SOLUTION	Test cutover	Run Operational Readiness Test	End-user training & change management		

GO LIVE	Cutover to live running and operational support				
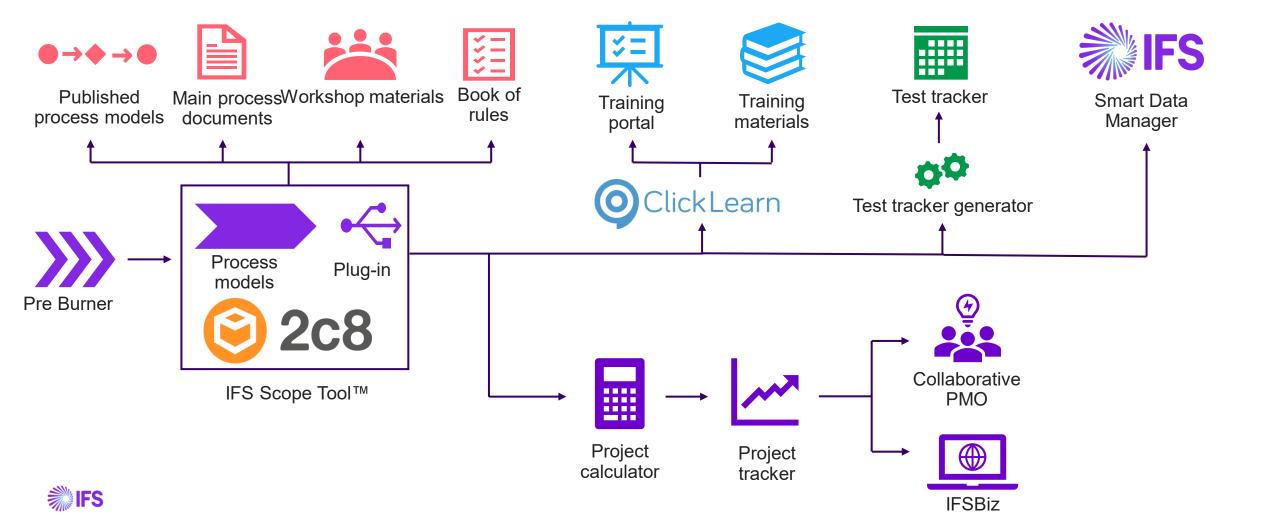
CLOSE PROJECT

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IFS Accelerators
The Tools

Published process models

Main process documents

Workshop materials

Book of rules

Training portal

Training materials

Test tracker

Smart Data Manager

Pre Burner

Process models

Plug-in

2c8

IFS Scope Tool™

ClickLearn

Test tracker generator

Project calculator

Project tracker

Collaborative PMO

IFSBiz

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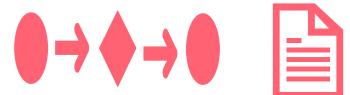
IFS Accelerator
The Foundation Package

PUBLISHED SOLUTION PROCESS MODELS

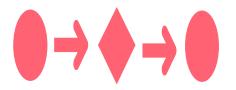MAIN PROCESS DOCUMENTS

WORKSHOP MATERIAL

BOOK OF RULES

REPORT KIT/ PROJECT TRACKER

TEST TRACKER
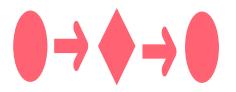
IFS Accelerator
Customer Edition Package 1

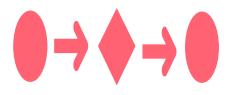PUBLISHED SOLUTION PROCESS MODELS

MAIN PROCESS DOCUMENTS

WORKSHOP MATERIAL

BOOK OF RULES

REPORT KIT/ PROJECT TRACKER

TEST TRACKER

Process Model

2c8

IFS Scope Tool™ Models

IFS Accelerator
Customer Edition Package 2

PUBLISHED SOLUTION PROCESS MODELS

MAIN PROCESS DOCUMENTS

WORKSHOP MATERIAL

BOOK OF RULES

REPORT KIT/ PROJECT TRACKER

TEST TRACKER

Smart Data Manager

IFS Accelerator
Customer Edition Package 3

PUBLISHED SOLUTION PROCESS MODELS

MAIN PROCESS DOCUMENTS

WORKSHOP MATERIAL

BOOK OF RULES

REPORT KIT/ PROJECT TRACKER

TEST TRACKER

Training portal

ClickLearn

Training materials

ClickLearn content Is only Available in Enterprise explorer, for now

ClickLearn has Connectors for IFS FSM Client and FSM Web as well

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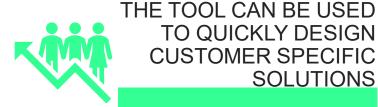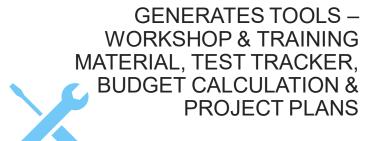# Controlling the Scope
With IFS Scope Tool

PROCESS MODELLING TOOL WHICH CAPTURES THE SOLUTION SCOPE THAT IS BUILT ON 2C8.

CONTAINS A LIBRARY OF 3700 PREDEFINED MODELS DESCRIBING HOW IFS APPLICATIONS WORKS

THE TOOL CAN BE USED TO QUICKLY DESIGN CUSTOMER SPECIFIC SOLUTIONS

STORES IFS BEST PRACTICE KNOWLEDGE

GENERATES TOOLS – WORKSHOP & TRAINING MATERIAL, TEST TRACKER, BUDGET CALCULATION & PROJECT PLANS

CONTROLLING AND DOCUMENTATION OF ALL THE ADJUSTMENTS NEEDED: CRIM

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IFS Scope Tool
Purpose

Quickly design, document and visualize IFS Solutions.
To frame the Scope of the project so that both parties have the same picture of what is sold and will be included in the delivery
Captures insights gained during the sales phase and enables a smooth transition into the implementation project

CLARIFY AND VISUALISE SCOPE
UNDERSTANDING SOLUTION

SECURE BEST IFS PRACTICE
WHAT IS THE BEST WAY?

ACCELERATES PROJECT
SPEED UP DELIVERIES

SECURE GO-LIVE
ENABLES STRUCTURED & DETAILED TESTING

SCOPE CONNECTED BUDGET
SCOPE CHANGE CONTROL

CLEAR RESPONSIBILITY
WHO IS DOING WHAT?
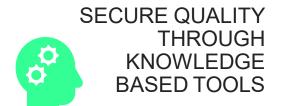
EFFECTIVE PLANNING
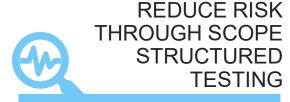SCOPE DRIVEN MASTER PLAN

EARNED VALUE FOLLOW UP
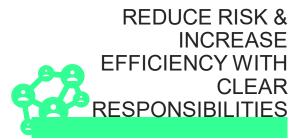ARE WE ON BASELINE?

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IFS Scope Tool
The Benefits
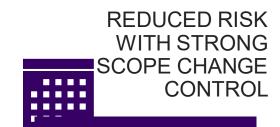
MINIMISE RISK THROUGH CLEAR SCOPE DEFINITION

SECURE QUALITY THROUGH KNOWLEDGE BASED TOOLS

LESS EEFORT TO ACHIEVE FASTER DELIVERY

REDUCE RISK THROUGH SCOPE STRUCTURED TESTING

REDUCE RISK BY SCOPE-BUDGET CONTROL

REDUCE RISK & INCREASE EFFICIENCY WITH CLEAR RESPONSIBILITIES

REDUCED RISK WITH STRONG SCOPE CHANGE CONTROL

REDUCED RISK WITH NO SURPRISES WITH PROJECT CONTROL

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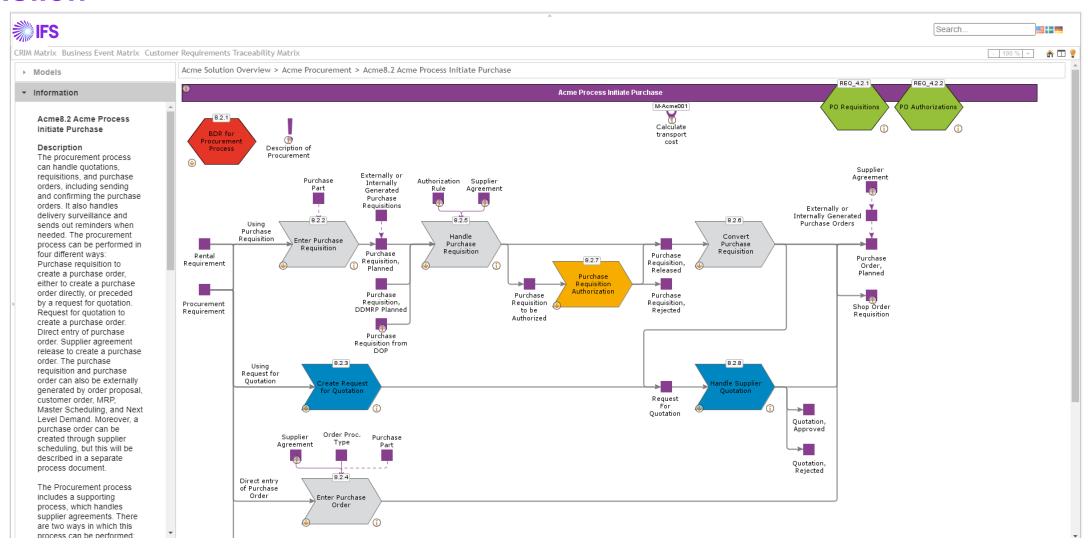
IFS Scope Tool
In Action

Budget and Planning
With Project Calculation Tool

BASELINING AND MASTER PLAN

RACI MATRIX

BOTTOM UP BUDGETING

RESOURCE PLANNING

EARNED VALUE PROGRESS REPORTING

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Structured Testing
With IFS Test Tracker

Test structure follows customer Solution. Easy to follow instead of Generic Structure. Automatically update Test Result on Overview Screen

Generated to include different parts of Scope such as; one for the whole solution, or one per main process or even one per main process and sub-process.

The whole solution cannot be built at once & solution work is divided in different cycles. These can be defined in the Test Tracker. This allows the solution to be tested in different Test Cycles.
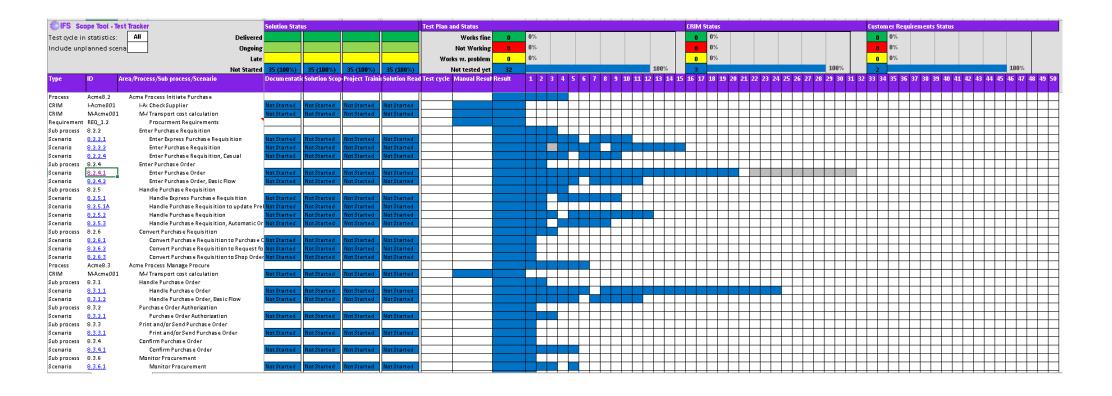
A Total Test Summary Status Graph is available at the top of the overview screen

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IFS Test Tracker
In Action

Data Migration
With IFS Smart Data Manager

The IFS Smart Data Manager makes data migration more efficient with better capabilities and improved master data control

It stores, harmonizes, cleans data, flags for duplicates, converts and validates both meta data as well as basic data.

Workflow driven, facilitating data movement from imported legacy data via stage containers all the way to the final deployment container.

Identify data changes in legacy sources, as well as keeping control over what data has been deployed, by when, and to which target environment.

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Smart Data Manager
Benefits

STARTING MIGRATION FROM DAY 1 OF PROJECT REDUCES EFFORT AND TIME AND IMPROVES QUALITY

ONE MIGRATION MASTER ENVIRONMENT CREATES CONSISTENCY BETWEEN MULTIPLE TARGET ENVIRONMENTS

SIGNIFICANT REDUCTION OF MANUAL EFFORT FOR DATA MANAGEMENT (TESTING, REMEDIATION, CLEAN UP)

HARMONIZATION OF DATA AND SIMPLIFIED TRACKING OF DEPLOYED DATA

AUTOMATION FOR KEY MIGRATION STEPS, E.G. FILE DEFINITIONS BASED ON CUSTOMER MASTER ENVIRONMENT

EASILY IDENTIFY, ISOLATE AND CORRECT DATA ERRORS FOR REQUIRED ACTIONS

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Smart Data Manager
In Action

Enablement and Training
With ClickLearn

ClickLearn is a powerful tool create user documentation and training material that can be published in multiple forms and languages

ClickLearn has strong connectors to IFS applications and a built in functionality to handle scope tool data

IFS has a library of 1200 pre recorded training documents produced using ClickLearn, ready to be used, modified and adopted for the customer need

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ClickLearn
Benefits

COST AND TIME SAVINGS THROUGH FAST CREATION OF CUSTOMER SPECIFIC TRAINING MATERIALS

LOWER TCO DUE TO REPLAY FUNCTIONALITY FOR MAINTAINING CONTENT

EFFICIENCY GAINS BY CONSISTENT TRAINING OVER GLOBAL ROLLOUT OF SOLUTION IN MULTI LANGUAGE

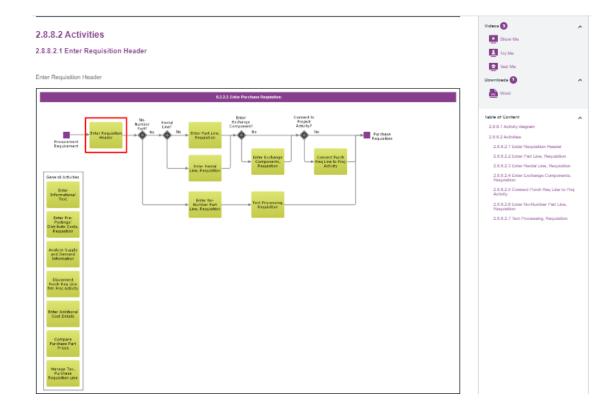SHORTENS THE LEARNING CURVE IN IFS APPS DURING THE PROJECT

SIGNIFICANT REDUCTIONS IN ONBOARDING COSTS

CLICKLEARN IS SCORM COMPLIANT WHICH ENABLES CONNECTION TO OTHER SOFTWARES

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ClickLearn
In Action

2.8.8.2 Activities

2.8.8.2.1 Enter Requisition Header

Videos **3**

▶ Show Me

⬇ Try Me

⬆ Test Me

Downloads **1**

📄 Word

Enter Requisition Header

Click on the data field **Requisition No.**

Click on the tool strip item **New**.
You may also press **F5**.

IFS Accelerators
Value Proposition

ENHANCED TRUE TIME TO VALUE

Achieve Go-Live faster, with a fit for purpose solution from the very beginning

CONTROL RISK

Utilise tracking tools to lower risk through securing control of scope and project progress

EFFICIENT ENABLEMENT

Quickly create end user documentation and training material based on customer specific solution, reducing customer effort

IMPROVED DATA QUALITY

Tools allow to harmonise and improve your business data quality
Improved data quality leads to reduction in operating costs

IFS BEST PRACTICE

IFS best-practice knowledge captured over the years is available through the tools, which secures best possible delivery

⚙ IFS

Accelerator
Commercial Packages

Accelerator Level	Price	Included in Package
Accelerator Foundation	Free of Charge	Published Solution Models Main Process Documents Workshop Material Book of Rules Report Kit/ Project Tracker Test Tracker
Accelerator Customer Edition Package 1	See Contract Template	Accelerator Foundation + 2C8 License Scope Tool Process Models (only explorer for now)
Accelerator Customer Edition Package 2	See Contract Template	Accelerator Foundation + Smart Data Manager
Accelerator Customer Edition Package 2	See Contract Template	Accelerator Foundation + ClickLearn License ClickLearn Recordings (only explorer for now)

* Prerequisite – Package pricing only valid when Servies Sales process (including Scope Tool) has been executed correctly.

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Thank you!

#MOMENTOFSERVICE

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