





THE CUSTOMER LIFECYCLE

Explore and capture new options to leverage current and future IFS solutions. We are Selling We are **Generating Demand** We are **Qualifying Customer Awareness Discovery** Value Validation Holdes Realization Use Track usage Capture feedback Monitor

Define a solution & customizations built with the application.



- Develop
- Quality Assure
- Deliver
- Code management

WHAT IS EVERGREEN

IFS ETHOS

A mindset enabling customers to benefit from new functionality, innovation and best practices

Moving Customers towards Evergreen

WORST 25%

Worst
behind by 2+
major releases

Selective

adoption of updates and services

BEST 25%

Best-in-class

systematically embracing latest releases



Minimize impact, customer effort of updating

New functionality and innovation

Platforms and optimization services

Release updates and fixes

Maximum business value



IFS LIFECYCLE EXPERIENCES CLOUD BUILD-PLACE

PUTTING THE CUSTOMER IN CONTROL

THE CLOUD BUILD-PLACE IS THE FIRST DELIVERABLE OF THE ALE PROGRAM

Empower customers to freely engage & change partners.

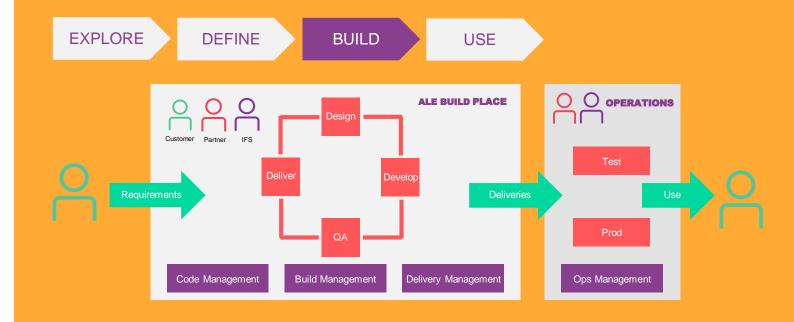
Assigning permissions

Simplify customer access to innovation.

Service & Release

Shift ownership of the build process.

Whilst providing assurance



Customer Choice | Customer Owned | Customer Controlled



CLOUD BUILD PLACE VALUE PROPOSITIONS

ENABLING CHOICE DELIVERING ASSURANCE GETTING THE JOB DONE

INNOVATE

Customers want to innovate & challenge - now



The new release cadence is facilitated by the cloud build place

No barriers, no fuss, no complicated process – just build, push and test. Job done.

IFS OR PARTNER

Customers want to choose and change



We make it easy for the customer to decide who has access when

No barriers, no fuss, no complicated process – customer just assigns permission. Job done.

ASSURANCE

Customers want to get ahead of the game



We provide the guidance, tools and assurance. Experience transformed from time consuming art-form to slick automation.

No barriers, no fuss, no complicated process – just compile and merge. Job done.

CLOUD BUILD PLACE VALUE PROPOSITIONS

ENABLING CHOICE DELIVERING ASSURANCE GETTING THE JOB DONE

INNOVATE

Developer access to the documentation and tools they need to safely innovate.



Easy access, no barriers, no fuss, no complicated process.

Enabling our customers and partners to innovate

IFS OR PARTNER

Easy access build place to get the job done.



Enabling choice, no barriers, no fuss, no complicated process.

Delivering choice to customers

ASSURANCE

Easy to build to get the job done fast.



Checks and balances in place, no fuss, no complications.

Providing customer control

SO, WHAT IS A BUILD-PLACE





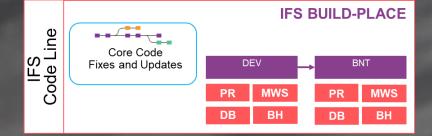
BUILD-PLACE OFFERINGS

IFS APPS 9

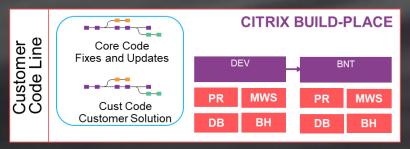
Extended Support

IFS APPS 10

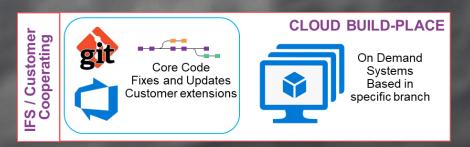
IFS PRIME



PARTNER PRIME



IFS Cloud 21R1





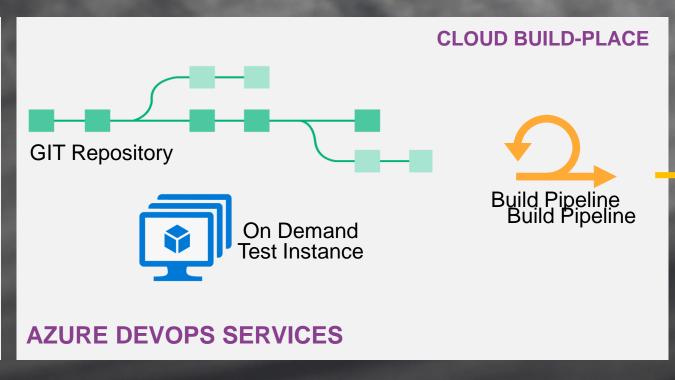
CLOUD BUILD-PLACE



HOW TO MANAGE SOURCE CODE









"Extended on the inside"

- Changes to IFS Core objects New Core objects (new reports)
- New programming objects in CUST LAYER
- Custom Logical Units (DB table, new screen, views and packages)



HOW TO MANAGE CONFIGURATION

IFS Azure Cloud

IFS / Customer Code lines



CLOUD BUILD-PLACE



On Demand Systems Based in specific branch

"Extend on the inside"

- 1. Changes to IFS Core objects
- 2. New Core objects (new reports)
- 3. New programming objects in CUST LAYER
- 4. Custom Object (fields, pages, actions, events)
- 5. Custom Logical Units (DB table, new screen, views and packages





"Extend on the outside"

- 1. Parameter changes effecting the way the business logic
- 2. UX configurations (pages, mouse actions, new fields)
- 3. Custom Object (fields, pages, actions, events)
- 4. Custom Logical Units (DB table, new screen, views and packages)



THIS IS A

MINDSET CHANGE

Apps10 BUILD-PLACE

- On premise
- IFS owns and manages build-place
- IFS grants access to partners / IFS Consulting and IFS Support
- GSD applies updates and patches directly into build place
- The customer solution DEV or BnT systems are available when ever we need them

CLOUD BUILD-PLACE

- Cloud-based
- Customer owns build-place, and decides who can access it
- Development tools downloaded to local developer workstation
- No persistent DEV or BnT systems, systems are short lived and on-demand
- We don't have copies of customer data in the Cloud Build-place, only scripted test data



SOLUTION OVERVIEW





DEVELOPER WORKSTATION

INTERNET



Tools Documentation Community developer.ifs.com



MASTER CODE REPOSITORY

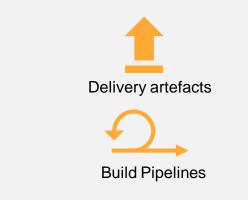


Customer Admin



Build Admin

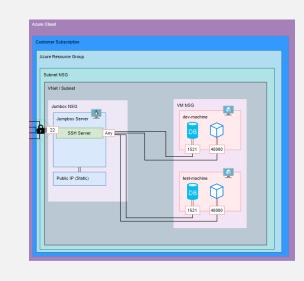
Lifecycle PORTAL





Customer Solution Repositories

AZURE DEVOPS SERVICES



AZURE VMS

AZURE AD



DEVELOPER IFS.COM

Download all the tools you need for IFS Development

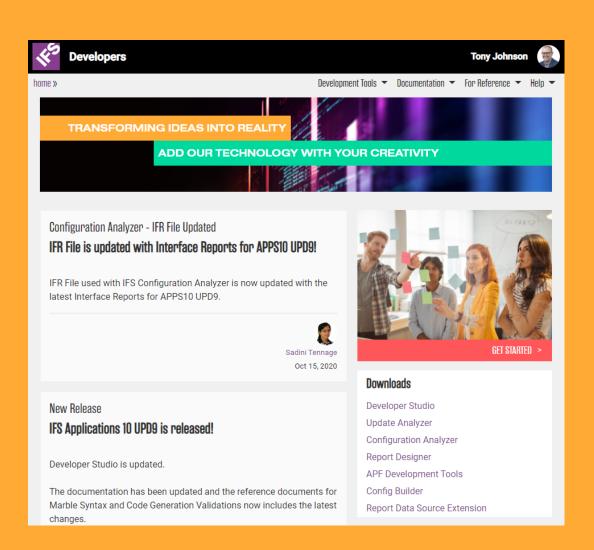
Technical Documentation

Access to IFS Community

Hot Developer News

Login through IFS Azure AD required





LIFECYCLE EXPERIENCE

PORTAL

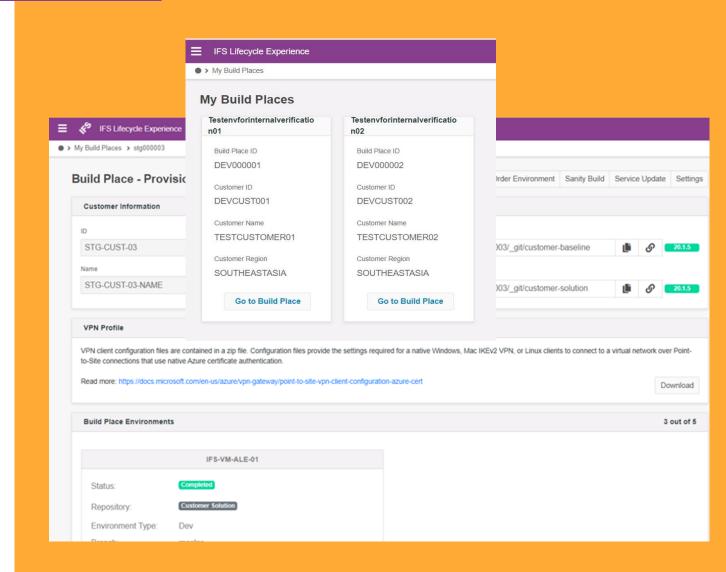
One stop shop to all build-places you are authorized to.

Two repositories

Order test environments

Access Service Updates or Feature releases

Order Deliveries





KEY TAKEAWAYS

To extend a customer solution you will need a build-place. The cloud build-place is the only option for IFS Cloud 21R1

Cloud build-place is based on industry best practises. It is completely different technology wise.

In IFS Cloud 21R1 customers will have a standard "Install-All" – no customer specific update merging

There are no long-term systems only short-lived test systems.

CUSTOMER CHOICE

CUSTOMER VALUE



