

REZAUL KARIM

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Woodside, NY 11377

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EDUCATION

- University of the Potomac (Woz-U) Est. August, 2020
1401 H Street, N.W., Suite 100, Washington, D.C. 20005
- William C Bryant High School June, 2015
4810 31st Ave, Long Island City, NY 11103

About Me

I come from a business administration background with marketing and sales as my focus. I have done many jobs in the past related to those fields mostly staying focused on sales. I found myself quite intrigued by the unique challenges I faced in that field as my mind always looked for a way to find the solution to my problem. I was always interested in coding but once I explored an online javaScript program, I never looked back and kept learning more as I realized it's the problem solving that I'm most passionate about. I came across a great program offered by Woz-U & decided to dive right in with web development & I'm excited to explore as the journey takes me.

WORK EXPERIENCE

- **SGV Marketing** January, 2015- October, 2015
690 Times Square, NY 10036
Manager: Ravi Bodepudi
Phone: (312) 810-0868
Website: sgvmarketinginc.com
Position: Verizon sales representative & corporate trainer

Reason for leaving: It was an only commission-based job.

Responsibilities

- Analyze customer needs and present value-added solutions
 - Provide our customers with a basic understanding of the functionality of the product and accessories they purchase so that they can immediately enjoy their new solutions
 - Attend both formal and informal training to better understand our product operations and keep up with the company, market, and industry trends
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- **Executive touch** October, 2016-April, 2017

27 William Street #500, New York, NY 10005

Manager: James Sagar

Phone: (347) 476-8059

Website: executivetouchinc.com

Position: HelloFresh Sales representative

Reason for leaving: Management problem.

Responsibilities

- Interact with customers and understand their needs to come up with a better-suited solution
- receive proper training from time to time in order to be familiar with the new product changes as well as new policies
- recruit and train new employees to create a team and supervise them.

➤ **Raymour & Flanigan**

January, 2019-June, 2019

8608 Queens Boulevard, Elmhurst, NY 11373

Manager: Mercedes

Phone: (718) 663-6760

Position: Furniture & sleep consultant

Reason for Leaving: Needed a better-suited schedule for academic purposes.

Responsibilities

- Consult with customers to find the best-suited furniture for them based on their living conditions and space.
- Help customers choose the right mattress to have better quality sleep and possibly help relieve back pain.
- Constantly receive training for new mattresses to properly understand the technology behind it to help the customer choose better.

Skills

Software development:

Frontend Development: HTML, CSS, Flexbox, Bootstrap, JavaScript, TypeScript, React, Angular

Backend Development: MongoDB, Svelte, Java, Spring MVC

Hybrid Development: Cordova, Ionic

Bonus Skills: Sales, marketing, management, presentation