A woman and a man are looking at a computer monitor in a modern office setting. The woman is on the left, wearing glasses and a dark top. The man is on the right, wearing glasses and a blue shirt. The monitor displays a technical diagram of a green circuit board. The background is a bright, out-of-focus office environment.

# Microsoft Office LTSC 2021 Embedded

For IoT and Embedded Scenarios



# Office LTSC 2021 Embedded

## Long Term Servicing Channel (LTSC)

**Office LTSC is designed for specific scenarios:**

- Regulated devices that cannot accept feature updates
- Process control devices on the manufacturing floor
- Specialty systems that cannot connect to the internet

**Office LTSC provides a locked-in-time version of familiar tools:**

- Includes performance improvements and expanded accessibility
- Does NOT include cloud-based capabilities of Microsoft 365 like real-time collaboration or AI-driven automation in Word, Excel, and PowerPoint

**Office LTSC comes with five years of mainstream support**



## Embedded

**This product provides a new licensing option for device partners to acquire and preinstall Office LTSC 2021 on devices for embedded scenarios:**

- This offering replaces the ISV-Reseller option previously provided under the Open program, and is intended for the same customers and scenarios

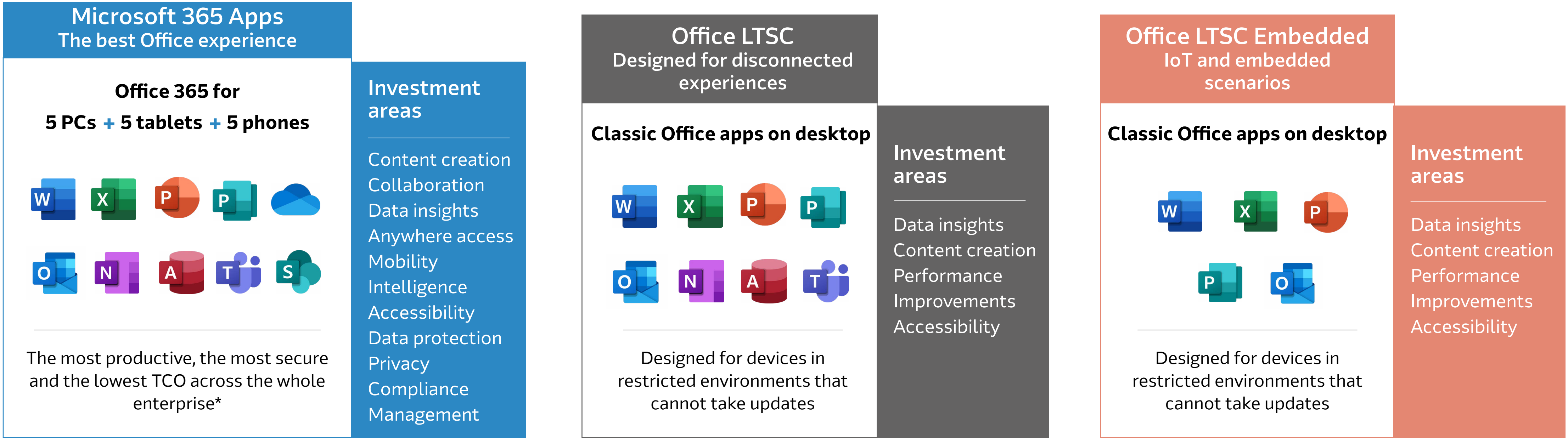
**Office LTSC 2021 Embedded is intended for scenarios in which:**

- End users will not engage directly with the Office graphical user interface
- When the OEM will integrate the Office products with their own hardware and/or software solutions for resell. Examples may include but are not limited to medical, scientific, and manufacturing equipment

**Office LTSC 2021 Embedded will align with the Office LTSC 2021 support period, ending in October 2026**



# Exploring the Spectrum of Office Experiences



## Cloud

- Subscription-based, per-user/-device licensing
- Desktop and cloud apps
- 1 TB of OneDrive cloud storage
- Always up-to-date

## Perpetual

- One-time purchase per device
  - Downloaded directly to user's device
  - Fewer features and no new ones until next release
  - Regular security and stability updates
- One-time purchase per device
  - Same functionality and support as Office LTSC 2021
  - Designed specifically for IoT and embedded scenarios
  - Available through IoT Direct and IoT Distributor channels

\*Microsoft 365 Apps refers to the Office client apps for enterprise customers. It provides the most productive, most secure, and lowest total cost of ownership (TCO) version of the Office client apps. Lowest TCO per “**The Total Economic Impact™**,” a commissioned study conducted by Forrester Consulting on behalf of Microsoft. August 2019. Results are for a risk-adjusted composite organization based on customer interviews. Learn more about **Microsoft 365 Apps**. For the most complete version of Office, try **Microsoft 365**, which includes Office 365, Windows 10 Enterprise, and Enterprise Mobility + Security.



# Specifics

- Microsoft Office LTSC 2021 Embedded will be delivered through Multi-Activation Product Keys (MAK) and not through the OEM preinstall kits
- As with other Office products, to access the keys partners should visit the Device Partner Center to submit a request the MAK keys from BPO via the OA2.X program
- Partners should download the software utilizing the Office Deployment Tool (ODT) and purchase the licensable and access product keys utilizing existing processes
- The specific guidelines for deploying Office by using MAK are outlined in this article: [Activate volume licensed versions of Office by using MAK](#) and refer to the section on MAK proxy activation by using VAMT
- See the updated product terms on the Device Partner Center: [Microsoft Office LTSC 2021 Embedded Price List Product Terms](#)

## Additional Resources

[www.arrow.com/ais/membedded/products-and-offerings/office-ltsc-2021-standard](http://www.arrow.com/ais/membedded/products-and-offerings/office-ltsc-2021-standard)

[Read the Office LTSC 2021 Blog](#)







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