



Markets Primer – Citi's Role as a Key Player

CITI ICG Analyst Program



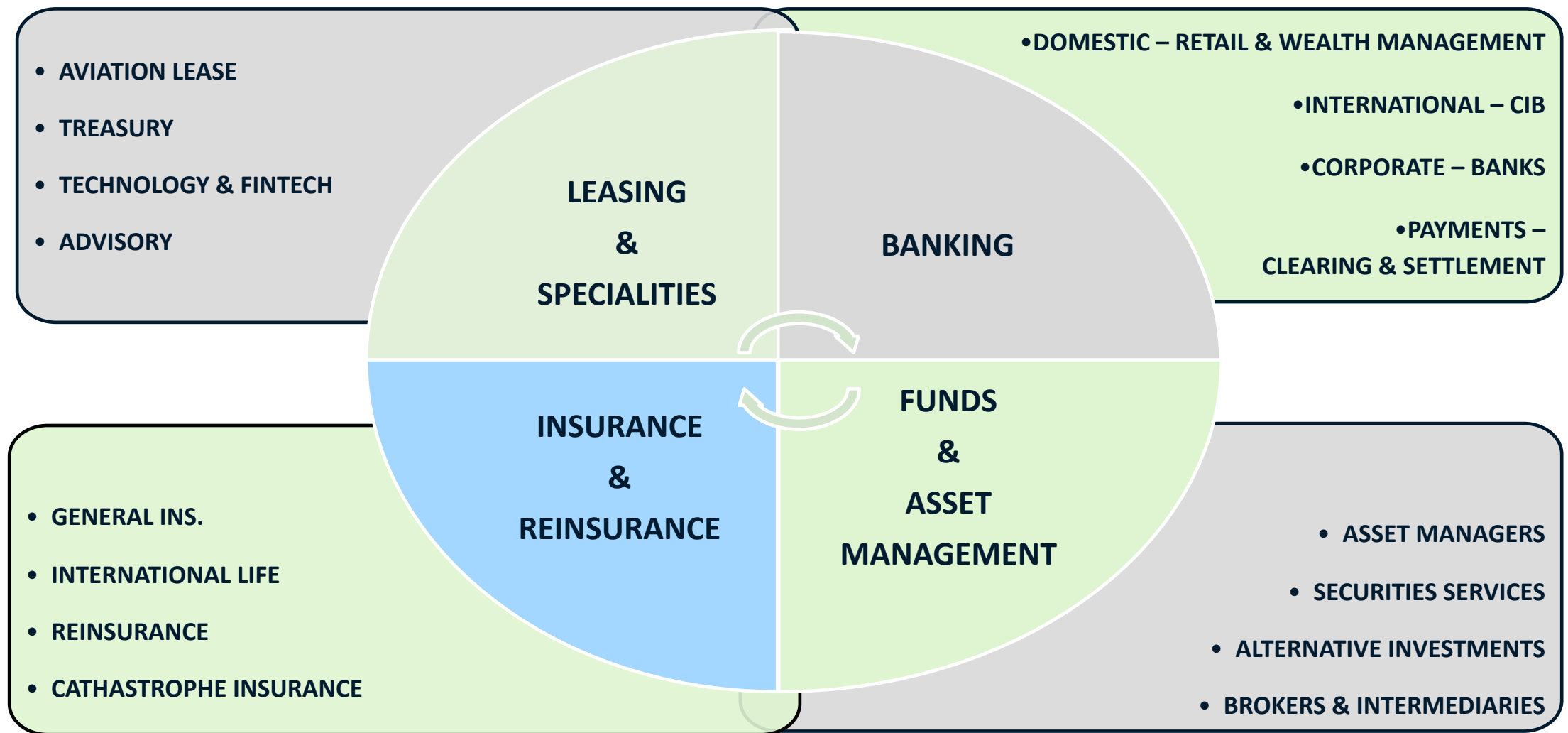


**Banks, Brokers
and Other
Financial
Intermediaries**

**Citi as a Global
Bank**

**Financial
Services
enabling
Growth and
Economic
Progress**

CONTENTS



■ THE INTERNATIONAL FINANCIAL SERVICES ARENA – ICG CLIENTS



No. 2021	No. 2019	Company	Country	T1 Capital 2019 (\$bn)	T1 Capital 2021 (\$bn)
1	1	ICBC	China	338	440
2	2	China Construction Bank	China	287	362
3	3	Agricultural Bank of China	China	243	336
4	4	Bank of China	China	230	305
5	5	JPMorgan Chase	USA	209	235
6	6	Bank of America	USA	189	200
7	8	Citigroup	USA	158	167
8	9	HSBC Holdings	UK	147	160
9	7	Wells Fargo	USA	168	158
10	10	Mitsubishi UFJ	JAPAN	146	144
11	11	Bank of Communications	China	101	132
12	12	Credit Agricole	France	101	127
13	13	BNP Paribas	France	98	122
14	14	Sumitomo Mitsui	Japan	97	101
15	15	Banco Santander	Spain	89	97

Source: The Banker
Survey – 2019 & 2021

■ BIGGEST BANKS IN THE WORLD BY T1 CAPITAL



Jane Fraser is the Chief Executive Officer of Citi, the world's most global bank, serving millions of consumers, businesses and institutions across 160 countries and jurisdictions. She is the first female CEO in the firm's history.

<https://www.citigroup.com/citi/about/leaders/jane-fraser-bio.html>



<https://www.cnbc.com/video/2021/04/20/citi-ceo-jane-fraser-on-exiting-13-retail-markets-outside-of-us.html>

■ CITI – GLOBAL BANK – STRATEGIC CHANGE

	Promote financial and economic resilience		Provide broad access to financial services products and services		Provide financial protection, risk transfer and diversification
	Safeguard savings and the integrity of financial contracts		Enable smoothing of cash flows and consumption over time		Collect, analyse and distribute information for better economic decision-making
	Facilitate efficient allocation of capital to support economic growth		Enable payments		Provide effective markets

The Role of Financial Services in Society: Towards Responsible Financial Innovation

Prepared in collaboration with Oliver Wyman

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- FINANCIAL SERVICES ENABLING GROWTH AND ECONOMIC PROGRESS

ANY QUESTIONS?

