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| **報表代號** | LP004 | **報表名稱** | 內網業績統計報表 |
| **程式名稱** | 1. 前端：無 2. 電文定義檔：無 3. 後端：LP004.java , LP004Report.java , LP004ServiceImpl.java | | |
| **報表底稿** | LP004\_底稿\_內網業績統計報表.xls | | |
| **報表說明** | 產製內網業績統計報表報表 | | |
| **流程說明** | 交易選單  →L9報表作業  →3定期報表  →L9803 月報  →LP004內網業績統計報表 | | |
| **批次產製方式** | 1. 批次週期: 2. 批次時間: | | |
| **檔案格式** | xls | | |
| **是否須簽核** | 否 | | |

## Table

### PfItDetail 介紹人業績明細檔

### CdWorkMonth 放款業績工作月對照檔

### CdBcm 分公司資料檔

### PfBsOfficer 房貸專員業績目標檔

### CdEmp 員工資料檔

### PfDeparment 單位、區部、部室業績目標檔

## 功能說明

### 【輸入參數】:

無

### 【進表條件】:

### 介紹人業績明細檔(PfItDetail)的工作月(WorkMonth)小於當前工作月，及部室代號(DeptCode)為A0B000(營管部)、A0E000(營推部)、A0F000(業推部)、A0M000(業開部)。

### 【報表欄位】:

1. SheetName：區域中心

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| --- | --- | --- |
| 欄位 | 資料來源 | 說明 |
| 報表首 | | |
| 標題 |  | 固定值：  YYY.MM工作月區域中心業績統計報表 |
| 結算日期 |  | 固定值：  YYY.MM.DD(工作月底日) |
| 明細 | | |
| 區域中心 |  |  |
| 經理 |  |  |
| 上月達成件數 |  |  |
| 上月達成金額 |  |  |
| 本月達成件數 |  |  |
| 本月達成金額 |  |  |
| 增減件數 |  |  |
| 增減金額 |  |  |
| 平均每月貸放金額 |  |  |
| 頁尾 | | |
| 總計 |  |  |

SheetName：房貸部專

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| 欄位 | 資料來源 | 說明 |
| 報表首 | | |
| 標題 |  | 固定值：  YYY.MM工作月房貸部專業績統計報表 |
| 結算日期 |  | 固定值：  YYY.MM.DD(工作月底日) |
| 明細 | | |
| 排行 |  |  |
| 駐在地 | PfBsOfficer.DeptCode | A0B000(營管部)為台北、A0E000(營推部)為台北、A0F000(業推部)為台中、A0M000(業開部)為高雄。 |
| 姓名 | PfDeparment.DepartOfficer |  |
| 電腦編號 | PfBsOfficer.EmpNo |  |
| 房貸責任額 | PfBsOfficer.GoalAmt |  |
| 房貸撥款金額 | PfBsOfficer.PerfCnt |  |
| 房貸件數 | PfBsOfficer.PerfAmt |  |
| 達成率 | PfBsOfficer.PerfAmt /PfBsOfficer.GoalAmt | 房貸撥款金額除以房貸責任額 |
| 服務部室 | PfBsOfficer.DeptCode | A0B000為營管部、  A0E000為營推部、  A0F000為業推部、  A0M000為業開部。 |
| 頁尾 | | |
| 總計 |  |  |

SheetName：房貸專員

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| --- | --- | --- |
| 欄位 | 資料來源 | 說明 |
| 報表首 | | |
| 標題 |  | 固定值：  YYY.MM工作月房貸專員統計報表 |
| 結算日期 |  | 固定值：  YYY.MM.DD(工作月底日) |
| 明細 | | |
| 排行 |  |  |
| 姓名 | PfDeparment.DepartOfficer |  |
| 電腦編號 | PfBsOfficer.EmpNo |  |
| 房貸責任額 | PfBsOfficer.GoalAmt |  |
| 房貸撥款金額 | PfBsOfficer.PerfCnt |  |
| 房貸件數 | PfBsOfficer.PerfAmt |  |
| 達成率 | PfBsOfficer.PerfAmt /PfBsOfficer.GoalAmt | 房貸撥款金額除以房貸責任額 |
| 服務部室 | PfBsOfficer.DeptCode | A0B000為營管部、  A0E000為營推部、  A0F000為業推部、  A0M000為業開部。 |
| 服務區部 | PfBsOfficer.DistItem |  |
| 頁尾 | | |
| 總計 |  |  |

SheetName：部室

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| 欄位 | 資料來源 | 說明 |
| 報表首 | | |
| 標題 |  | 固定值：  YYY.MM工作月區域中心業績統計報表 |
| 結算日期 |  | 固定值：  YYY.MM.DD(工作月底日) |
| 明細 | | |
| 排行 |  |  |
| 組織名稱 |  |  |
| 主管 |  |  |
| 房貸部專 |  |  |
| 達成件數 |  |  |
| 達成金額 |  |  |
| 季累計件數 |  |  |
| 季累計金額 |  |  |
| 頁尾 | | |
| 合計 |  |  |

SheetName：區部

|  |  |  |
| --- | --- | --- |
| 欄位 | 資料來源 | 說明 |
| 報表首 | | |
| 標題 |  | 固定值：  YYY.MM工作月各區部房貸業績達成率排行 |
| 結算日期 |  | 固定值：  YYY.MM.DD(工作月底日) |
| 明細 | | |
| 排行 |  |  |
| 部室 |  |  |
| 區部 |  |  |
| 主管 |  |  |
| 房貸專員 |  |  |
| 達成件數 |  |  |
| 達成金額 |  |  |
| 季累計件數 |  |  |
| 季累計金額 |  |  |
| 頁尾 | | |
| 合計 |  |  |

SheetName：營管、營推、業推、業開、單位總表

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| 欄位 | 資料來源 | 說明 |
| 報表首 | | |
| 標題 |  | 固定值：  YYY.MM工作月各部室通訊處房貸業績達成率排行 |
| 結算日期 |  | 固定值：  YYY.MM.DD(工作月底日) |
| 明細 | | |
| 排行 |  |  |
| 部室名稱 |  |  |
| 區部名稱 |  |  |
| 單位名稱 |  |  |
| 主管 |  |  |
| 達成件數 |  |  |
| 達成金額 |  |  |
| 季累計件數 |  |  |
| 季累計金額 |  |  |
| 頁尾 | | |
| 合計 |  | (單位總表無合計) |

### 【SQL語法】:

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| **SheetName：區域中心**  SELECT tab1."UnitItem"  ,tab1."Fullname"  ,(CASE WHEN tab2."PerfCnt" >= 0 THEN tab2."PerfCnt" ELSE 0 END) "lastPerfCnt"  ,(CASE WHEN tab2."PerfAmt" >= 0 THEN tab2."PerfAmt" ELSE 0 END) "lastPerfAmt"  ,(CASE WHEN tab3."PerfCnt" >= 0 THEN tab3."PerfCnt" ELSE 0 END) "thisPerfCnt"  ,(CASE WHEN tab3."PerfAmt" >= 0 THEN tab3."PerfAmt" ELSE 0 END) "thisPerfAmt"  FROM(SELECT CB."UnitCode"  ,CB."UnitItem"  ,CB."UnitManager"  ,CE."Fullname"  FROM "CdBcm" CB  LEFT JOIN "CdEmp" CE ON CE."EmployeeNo"=CB."UnitManager"  WHERE "UnitCode" IN('10HC00','10HJ00','10HL00'))tab1  LEFT JOIN(SELECT "unitArea"  ,SUM("PerfCnt") "PerfCnt"  ,SUM("PerfAmt") "PerfAmt"  FROM(SELECT "PerfCnt"  ,"PerfAmt"  ,(CASE  WHEN "DeptCode"='A0B000' THEN '10HC00'  WHEN "DeptCode"='A0F000' THEN '10HC00'  WHEN "DeptCode"='A0E000' THEN '10HJ00'  WHEN "DeptCode"='A0M000' THEN '10HL00'  ELSE NULL END)AS "unitArea"  FROM "PfItDetail"  WHERE "WorkMonth"= :liyymm  AND "DeptCode" IN('A0B000','A0F000','A0E000','A0M000'))  GROUP BY "unitArea")tab2  ON tab2."unitArea"=tab1."UnitCode"  LEFT JOIN(SELECT "unitArea"  ,SUM("PerfCnt") "PerfCnt"  ,SUM("PerfAmt") "PerfAmt"  FROM(SELECT "PerfCnt"  ,"PerfAmt"  ,(CASE  WHEN "DeptCode"='A0B000' THEN '10HC00'  WHEN "DeptCode"='A0F000' THEN '10HC00'  WHEN "DeptCode"='A0E000' THEN '10HJ00'  WHEN "DeptCode"='A0M000' THEN '10HL00'  ELSE NULL END)AS "unitArea"  FROM "PfItDetail"  WHERE "WorkMonth"= :iyymm  AND "DeptCode" IN('A0B000','A0F000','A0E000','A0M000'))  GROUP BY "unitArea")tab3  ON tab3."unitArea"=tab1."UnitCode"  **SheetName：房貸部專**  SELECT S."SEQ" AS F0  ,PO2."DepItem" AS F1  ,PO2."DistItem" AS F2  ,PO2."Fullname" AS F3  ,O."WorkMonth" AS F4  ,NVL(PO."GoalAmt",0) AS F5  ,NVL(O."PerfCnt",0)AS F6  ,NVL(O."PerfAmt",0)AS F7  ,O."EmpNo" AS F8  FROM(SELECT RS."EmpNo"  ,RS."WorkMonth"  ,SUM(RS."PerfCnt") "PerfCnt"  ,SUM(RS."PerfAmt") "PerfAmt"  FROM (SELECT O."EmpNo"  ,O."WorkMonth"  ,NVL(D."PerfCnt" ,0) "PerfCnt"  ,NVL(D."PerfAmt" ,0) "PerfAmt"  FROM "PfBsOfficer" O  LEFT JOIN "PfBsDetail" D ON D."WorkMonth" = O."WorkMonth"  AND D."BsOfficer" = O."EmpNo"  WHERE TRUNC(O."WorkMonth" / 100) = :iyear  AND O."DeptCode" IN ('A0E000','A0F000','A0M000','A0B000')  UNION ALL  SELECT O."EmpNo"  ,W."Year" \* 100 + W."Month" AS "WorkMonth"  ,0 "PerfCnt"  ,0 "PerfAmt"  FROM "PfBsOfficer" O  LEFT JOIN "PfBsDetail" D ON D."WorkMonth" = O."WorkMonth"  AND D."BsOfficer" = O."EmpNo"  CROSS JOIN "CdWorkMonth" W  WHERE W."Year" = :iyear  AND W."Month" >= 1  AND W."Month" <= :imm  AND O."DeptCode" IN ('A0E000','A0F000','A0M000','A0B000')) RS  GROUP BY RS."EmpNo", RS."WorkMonth" ) O  LEFT JOIN(SELECT DISTINCT "EmpNo"  ,"Fullname"  ,"DepItem"  ,"DistItem"  FROM "PfBsOfficer"  WHERE TRUNC("WorkMonth" / 100 ) = :iyear  AND "DeptCode" IN ('A0E000','A0F000','A0M000','A0B000')) PO2  ON PO2."EmpNo" = O."EmpNo"  LEFT JOIN "PfBsOfficer" PO ON PO."WorkMonth" = O."WorkMonth" AND PO."EmpNo" = O."EmpNo"  LEFT JOIN(SELECT O."EmpNo"  ,O."GoalAmt"  ,ROW\_NUMBER() OVER ( ORDER BY SS."PerfAmt" / DECODE(O."GoalAmt",'0','1',o."GoalAmt") DESC) AS SEQ  FROM "PfBsOfficer" O  LEFT JOIN(SELECT O."EmpNo"  ,SUM(NVL(D."PerfAmt",0)) AS "PerfAmt"  FROM "PfBsOfficer" O  LEFT JOIN "PfBsDetail" D ON D."WorkMonth" = O."WorkMonth"  AND D."BsOfficer" = O."EmpNo"  WHERE TRUNC(O."WorkMonth" / 100) = :iyear  AND O."DeptCode" IN ('A0E000','A0F000','A0M000','A0B000')  GROUP BY O."EmpNo") SS  ON SS."EmpNo" = O."EmpNo"  WHERE O."WorkMonth" = :iwkm  //1=房貸部專  if(isBs == 1){  AND O."DistItem" = '房貸部專'  }else{  AND O."DistItem" <> '房貸部專'  }  sql +=" ) S  ON S."EmpNo" = O."EmpNo"  WHERE O."WorkMonth" <= :iwkm  AND PO2."DistItem" IS NOT NULL  //1=房貸部專  if(isBs == 1){  AND PO2."DistItem" = '房貸部專'  }else{  AND PO2."DistItem" <> '房貸部專'  }  ORDER BY S."SEQ", O."EmpNo",O."WorkMonth"  **SheetName：房貸專員**  SELECT S."SEQ" AS F0  ,PO2."Fullname" AS F1  ,PO2."EmpNo" AS F2  ,O."GoalAmt" AS F3  ,O."PerfAmt" AS F4  ,O."PerfCnt" AS F5  ,round(DECODE(O."GoalAmt",'0','0',O."PerfAmt") / DECODE(O."GoalAmt",'0','1',O."GoalAmt"), 5) AS F6  ,PO2."DepItem" AS F7  ,PO2."DistItem" AS F8  FROM(SELECT DISTINCT "EmpNo"  ,"Fullname"  ,"DepItem"  ,"DistItem"  FROM "PfBsOfficer"  WHERE "WorkMonth" = :iwkm ) PO2  LEFT JOIN(SELECT O."EmpNo"  ,O."WorkMonth"  ,O."GoalAmt" "GoalAmt"  ,SUM(NVL(D."PerfCnt" ,0)) "PerfCnt"  ,SUM(NVL(D."PerfAmt" ,0)) "PerfAmt"  FROM "PfBsOfficer" O  LEFT JOIN "PfBsDetail" D ON D."WorkMonth" = O."WorkMonth"  AND D."BsOfficer" = O."EmpNo"  WHERE O."WorkMonth" = :iwkm  AND O."DeptCode" IN ('A0E000','A0F000','A0M000','A0B000')  GROUP BY O."EmpNo",O."WorkMonth",O."GoalAmt" ) O  ON PO2."EmpNo" = O."EmpNo"  LEFT JOIN(SELECT O."EmpNo"  ,O."WorkMonth"  ,ROW\_NUMBER() OVER ( ORDER BY DECODE(o."GoalAmt",'0','0',SUM(nvl(d."PerfAmt", 0))) / DECODE(o."GoalAmt",'0','1',o."GoalAmt") DESC) AS SEQ  FROM "PfBsOfficer" O  LEFT JOIN "PfBsDetail" D ON D."WorkMonth" = O."WorkMonth"  AND D."BsOfficer" = O."EmpNo"  WHERE O."WorkMonth" = :iwkm  --1=房貸部專  --if(isBs == 1){  AND O."DistItem" = '房貸部專'  --}else{  AND O."DistItem" <> '房貸部專'  --}  GROUP BY O."EmpNo",O."WorkMonth",O."GoalAmt" ) S  ON S."EmpNo" = O."EmpNo"  --1=房貸部專  --if(isBs == 1){  WHERE PO2."DistItem" = '房貸部專'  --}else{  WHERE PO2."DistItem" <> '房貸部專'  --}  ORDER BY S."SEQ", PO2."DistItem"  **SheetName：部室**  SELECT (CASE  WHEN tab1."DeptCode"='A0B000' THEN '營管部'  WHEN tab1."DeptCode"='A0F000' THEN '營推部'  WHEN tab1."DeptCode"='A0E000' THEN '業推部'  WHEN tab1."DeptCode"='A0M000' THEN '業開部'  WHEN tab1."DeptCode"='A0X000' THEN '專業行銷課'  ELSE null END) AS "DeptName"  ,tab1."Fullname"  ,tab4."Fullname" "sFullname"  ,(CASE  WHEN tab2."sumPerfCnt">0 THEN tab2."sumPerfCnt"  ELSE 0 END) AS "wmCnt"  ,(CASE  WHEN tab2."sumPerfAmt">0 THEN tab2."sumPerfAmt"  ELSE 0 END) AS "wmAmt"  ,(CASE  WHEN tab3."sumPerfCnt">0 THEN tab3."sumPerfCnt"  ELSE 0 END) AS "QCnt"  ,(CASE  WHEN tab3."sumPerfAmt">0 THEN tab3."sumPerfAmt"  ELSE 0 END) AS "QAmt"  FROM(SELECT DISTINCT(CB."DeptManager")  ,CB."DeptCode"  ,CB."DeptItem"  ,CE."Fullname"  FROM "CdBcm" CB  LEFT JOIN "CdEmp" CE  ON CE."EmployeeNo"=CB."DeptManager"  WHERE CB."DeptCode" IN('A0B000','A0F000','A0E000','A0M000')) tab1  LEFT JOIN(SELECT "DeptManager"  ,SUM("PerfCnt") "sumPerfCnt"  ,SUM("PerfAmt") "sumPerfAmt"  FROM "PfItDetail"  WHERE "WorkMonth"= :iyymm  AND "DeptCode" IN('A0B000','A0F000','A0E000','A0M000')  AND "DistManager" is not null  GROUP BY "DeptManager") tab2  ON tab1."DeptManager"=tab2."DeptManager"  LEFT JOIN(SELECT "DeptManager"  ,SUM("PerfCnt") "sumPerfCnt"  ,SUM("PerfAmt") "sumPerfAmt"  FROM "PfItDetail"  WHERE "WorkMonth">= :iWKs  AND "WorkMonth"<= :iWKe  AND "DeptCode" IN('A0B000','A0F000','A0E000','A0M000')  AND "DeptManager" IS NOT NULL  GROUP BY "DeptManager") tab3  ON tab1."DeptManager"=tab3."DeptManager"  LEFT JOIN(SELECT "Fullname"  ,"EmpNo"  ,"DeptCode"  ,"DepItem"  ,"DistItem"  ,"AreaCode" AS "sDeptCode"  ,"GoalAmt"  FROM "PfBsOfficer"  WHERE "WorkMonth"= :iyymm  AND "DistItem" = '房貸部專') tab4  ON tab4."DeptCode"=tab1."DeptCode"  ORDER BY "wmAmt" DESC  **SheetName：區部**  SELECT (CASE  WHEN tab1."DeptCode"='A0B000' THEN '營管部'  WHEN tab1."DeptCode"='A0F000' THEN '營推部'  WHEN tab1."DeptCode"='A0E000' THEN '業推部'  WHEN tab1."DeptCode"='A0M000' THEN '業開部'  WHEN tab1."DeptCode"='A0X000' THEN '專業行銷課'  ELSE null END) AS "DeptName"  ,tab1."DistItem"  ,tab1."Fullname"  ,(CASE  WHEN tab2."sumPerfCnt">0 THEN tab2."sumPerfCnt"  ELSE 0 END) AS "wmCnt"  ,(CASE  WHEN tab2."sumPerfAmt">0 THEN tab2."sumPerfAmt"  ELSE 0 END) AS "wmAmt"  ,(CASE  WHEN tab3."sumPerfCnt">0 THEN tab3."sumPerfCnt"  ELSE 0 END) AS "QCnt"  ,(CASE  WHEN tab3."sumPerfAmt">0 THEN tab3."sumPerfAmt"  ELSE 0 END) AS "QAmt"  FROM(SELECT DISTINCT(CB."DistManager")  ,CB."DistCode"  ,CB."DistItem"  ,CB."DeptCode"  ,CB."DeptItem"  ,CE."Fullname"  FROM "CdBcm" CB  LEFT JOIN "CdEmp" CE  ON CE."EmployeeNo"=CB."DistManager"  WHERE CB."DeptCode" IN('A0B000','A0F000','A0E000','A0M000')  AND CB."DistManager" IS NOT NULL  AND CB."DistCode" IS NOT NULL) tab1  LEFT JOIN(SELECT "DistManager"  ,SUM("PerfCnt") "sumPerfCnt"  ,SUM("PerfAmt") "sumPerfAmt"  FROM "PfItDetail"  WHERE "WorkMonth"= :iyymm  AND "DeptCode" IN('A0B000','A0F000','A0E000','A0M000')  AND "DistManager" is not null  GROUP BY "DistManager") tab2  ON tab1."DistManager"=tab2."DistManager"  LEFT JOIN(SELECT "DistManager"  ,SUM("PerfCnt") "sumPerfCnt"  ,SUM("PerfAmt") "sumPerfAmt"  FROM "PfItDetail"  WHERE "WorkMonth">= :iWKs  AND "WorkMonth"<= :iWKe  AND "DeptCode" IN('A0B000','A0F000','A0E000','A0M000')  AND "DistManager" IS NOT NULL  GROUP BY "DistManager") tab3  ON tab1."DistManager"=tab3."DistManager"  ORDER BY "wmAmt" DESC  **SheetName：營管、營推、業推、業開、單位總表**  SELECT(CASE  WHEN tab1."DeptCode"='A0B000' THEN '營管部'  WHEN tab1."DeptCode"='A0F000' THEN '營推部'  WHEN tab1."DeptCode"='A0E000' THEN '業推部'  WHEN tab1."DeptCode"='A0M000' THEN '業開部'  WHEN tab1."DeptCode"='A0X000' THEN '專業行銷課'  ELSE null END) AS "DeptName"  ,tab1."DistItem"  ,tab1."UnitItem"  ,tab1."Fullname"  ,(CASE  WHEN tab2."sumPerfCnt">0 THEN tab2."sumPerfCnt"  ELSE 0 END) AS "wmCnt"  ,(CASE  WHEN tab2."sumPerfAmt">0 THEN tab2."sumPerfAmt"  ELSE 0 END) AS "wmAmt"  ,(CASE  WHEN tab3."sumPerfCnt">0 THEN tab3."sumPerfCnt"  ELSE 0 END) AS "QCnt"  ,(CASE  WHEN tab3."sumPerfAmt">0 THEN tab3."sumPerfAmt"  ELSE 0 END) AS "QAmt"  FROM(SELECT CB."DeptCode"  ,CB."DeptItem"  ,CB."DistCode"  ,CB."DistItem"  ,CB."UnitCode"  ,CB."UnitItem"  ,CB."UnitManager"  ,CE."Fullname" FROM "CdBcm" CB  LEFT JOIN "CdEmp" CE  ON CE."EmployeeNo"=CB."UnitManager"  WHERE CB."DeptCode" IN(" + sdeptCode + ")  AND CB."UnitManager" is not null  AND CB."DistCode" is not null  AND CB."DistCode" <> CB."UnitCode") tab1  LEFT JOIN(SELECT "UnitManager"  ,SUM("PerfCnt") "sumPerfCnt"  ,SUM("PerfAmt") "sumPerfAmt"  FROM "PfItDetail"  WHERE "WorkMonth"= :iyymm  AND "DeptCode" IN(" + sdeptCode + ")  AND "UnitManager" is not null  GROUP BY "UnitManager") tab2  ON tab1."UnitManager"=tab2."UnitManager"  LEFT JOIN(SELECT "UnitManager"  ,SUM("PerfCnt") "sumPerfCnt"  ,SUM("PerfAmt") "sumPerfAmt"  FROM "PfItDetail"  WHERE "WorkMonth">= :iWKs  AND "WorkMonth"<= :iWKe  AND "DeptCode" IN(" + sdeptCode + ")  AND "UnitManager" is not null  GROUP BY "UnitManager") tab3  ON tab1."UnitManager"=tab3."UnitManager"  ORDER BY "wmAmt" DESC  **註：**sdeptCode(部室代號)為A0B000(營管部)、A0F000(營推部)、A0E000(業推部)、A0M000(業開部)、A0X000(專業行銷課) |