

CONTACT

+33 6 49 77 36 91

anton@anton.eco

Versailles, France

<https://anton.eco>

EDUCATION

2019 - Executive MBA

ESSEC Executive Education
Mannheim Business School
Georgetown University's McCourt
School of Public Policy
Waseda Business School

Winner of 3 scholarships :
("Emerging and Developing Markets",
"High Potential",
"International Experience")

2010 - Master of Economics and International Politics

Higher School of Economics

TECH STACK

PHP, Javascript, Typescript, Python,
SQL, HTML, CSS, Laravel, Livewire,
Vue.js, React.js, Inertia.js, Tailwind,
Tinkerwell, Ray, Expose, IntelliJ Idea,
PhpStorm, PyCharm, DataGrip, Git,
Bruno, Postman, Figma, Docker,
OpenServer, Hubspot, ClickUp, Asana,
Trello, Jira

SKILLS

- Strategic planning & execution
- Leadership & team management
- Operations management
- Partnership building
- Stakeholder engagement
- Negotiations
- Crisis & change management

LANGUAGES

- English (Native)
- French (Native)
- Russian (Native)
- Italian (Intermediate)
- Spanish (Intermediate)
- German (Intermediate)

ANTON CHEREDNICHENKO

CTO / COO / LEAD DEV FULL-STACK

PROFILE

MANAGEMENT + ENTREPRENEURSHIP + TECH

My international experiences have taken me through important tech and strategic roles in diverse settings, building startups and steering impactful tech projects with a keen eye on business growth. Armed with a sturdy tech skill set and an Executive MBA, I'm always on the learning curve, leveraging technology to simplify and solve complex business challenges effectively.

My lifelong passion for the tech world drove me to take up numerous challenges and helped me appreciate the difference between 'writing code' and building actual projects - end-to-end.

Fluent in several languages and comfortable in multicultural environments, I aim to deliver complete solutions that directly address business needs, drawing from my global journey to enrich every project I undertake.

WORK EXPERIENCE

ImpactMaker.ai

2023 - PRESENT

CTO, Co-Founder

- Created the architecture and built from scratch the Impact Maker app (a customizable real-time AI-powered chatbot that helps users and companies find the best volunteering opportunities)

GlobeDreamers

2019 - PRESENT

CTO / COO, Co-Founder

- Responsible for the global business and tech strategy
- Improved GlobeDreamers KPIs:
 - Total funds raised from €72,000 to €1,300,000
 - User base increased from 4000 to 14000
 - Corporate partners increased from 80 to 900
- Planned and built the GlobeDreamers platform architecture (API, frontend, backoffice) and its development and deployment organization:
 - Enforced the separation of concerns paradigm
 - Created the DevOps structure (staging and production servers, containerized apps, CD/CI pipelines, with code quality checks and testing)
 - Increased codebase coverage from 0% to 98%, later refactored from PHPUnit to Pest, kept test coverage constant while introducing new features
 - Refactored "fat" Controllers into Requests, Services and Jobs
 - Introduced API versioning
 - Cleaned out hundreds of N+1 queries
 - Ensured proper Eloquent use and eager resources loading
 - Integrated 3rd party APIs: Google Maps, Mangopay, ClickUp, Calendly, Hubspot, Brevo, LaGrowthMachine, Typeform, OpenAI...

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WORK EXPERIENCE

Russia World Expo-2025 Bid Committee

2017 - 2019

Director of international development

- Managed the 12-person branch office in Paris
- Established and negotiated partnerships with high-level representatives from 170 countries
- Designed and implemented bid marketing strategy (campaign, events, visual identity) and operational plan, with budget management (20 000 000 €) and tangible KPIs

Trade Delegation of Russia in France

2012 - 2017

Deputy commercial director

- Managed the 15-person division, responsible for advising senior executives of Russian and French companies in their international development strategies
- Responsible for new market development, establishment of strategic partnerships, promotion of international cooperation
- 86 new international contracts signed (SMEs and large companies) in various sectors: aviation, composite materials, IT, microelectronics, mass distribution, public safety, robotics, tourism, energy, transport
- Surpassed objectives on contracts signature (130 000 000€ instead of 50 000 000€ target)
- Implemented the Franco-Russian cooperation strategy in the field of innovations

Trade Delegation of Russia in France

2010 - 2012

International partnerships manager

- Managed the 3-person team, responsible for OECD adhesion projects, collection of information, analysis of relevant legislation, reporting to the Ministries
- Held daily political and commercial negotiations with representatives of more than 150 countries
- Concluded the negotiation of international treaties ("Convention on Combating Bribery of Foreign Public Officials in International Business Transactions", "Convention on Mutual Administrative Assistance in Tax Matters")

Bearingpoint

2009 - 2010

Business intelligence analyst

- ERP system integration (SAP R / 3), harmonization of the operational processes of the client company "Rosneft", preparation of the acquisition offer of "British Petroleum"

Financial Corporation URALSIB

2007 - 2008

Business process analyst

- Business process mapping (ARIS) to facilitate the ERP system integration