Job Notification Form, IIT Delhi

Company Overview

Name:	Chalo
Website:	https://www.chalo.com/
Company Type:	Other (Start- Up)
Startup:	Yes
Year of Incorporation:	2014
Description:	ABOUT CHALO

ABOUT CHALO
Chalo is a mobility start-up that aims to make travel better for everyone. With operations in 25+ cities
and 250 million rides delivered each year, Chalo is solving a real-world problem that affects crores of
Indians every day and creating India's largest mobility company along the way.

How Large Is The Problem?
Transport is the largest spend category for an average Indian household after food expenses,
accounting for 20% of all expenses. Bus tickets account $60 billion annually, and are estimated to be
10x of taxis. However, each bus commuter spends the equivalent of 8 days a year waiting for a bus;
and bus operators have losses running into hundreds of millions of dollars annually.

What Does Chalo Solve?
Chalo is improving the city bus experience. With live bus tracking on the Chalo app, commuters have
reduced their 30 minutes wait to just 2-3 minutes.Plus, with the Chalo Card and mobile tickets, they
never have to worry about carrying change anymore, and can save money with each trip. This kick
starts a virtuous circle, where happier commuters means more rides which in turn means more revenue
for our bus operator partners, which leads to more investments in buses, and thus even better services
for commuters.

How Does Chalo Do It?
Chalo works in partnership with bus operators to deploy their proprietary technology stack and
operations. By deploying an end-to-end solution from the hardware on the bus, to the software on the
cloud, and mobile apps and cards for the commuter, Chalo is able to power a unique experience.

What's In Store for 2020?
Chalo believes that buses run better on technology than on fuel. Chalo is all set to launch their service
in some of India's largest cities, and is working closely with city governments and bus operators to add
more buses, especially electric buses.
More..

The benefits of providing a great mobility solution go beyond time and money. A bus can take 30 cars

off the road, reduce millions of tonnes of emissions, improve safety, increase household savings and
lead to a significant improvement in the quality of everyday life. The opportunity to build a company
comes along rarely; the opportunity to build a company that can so dramatically impact the lives of
millions, comes once in several lifetimes. If that opportunity does come knocking, you better be
prepared to grab it with both hands and then give all of yourself to it. We will be frank, lots of things are
work-in-progress at Chalo, but that's exactly why we are looking for individuals to take up challenging
roles across the company to not just run, but solve, build and grow Chalo.

Job Details

Designation:	Operations Manager
Type:	Other (Operations)
Place of Posting:	Navi Mumbai
Job Details:	Responsibilities: - Use every skill you have acquired to promote the Chalo network - Take care of recruiting, selecting, orienting, and training employees. - Analyze, research, recommend, and implement processes and systems. - Ensure that the product road-map is in alignment with the startup's vision - Help define our go to market message, develop & execute our marketing plan - Develop and maintain the business plan - Engage your team Skills and Competencies : - Clear and effective communicator able to articulate the benefits of our model and vision.
Joining By:	June 1

Salary Details

CTC:	13 INR Per Annum
Gross:	12 INR Per Annum
CTC Breakup:	CTC- 13 lakh Fixed – 10 lakh Esops – 2 lakh Retention bonus after 1 year – 50k Retention bonus after 2 years – 50k
Perks / Bonus:	Retention bonus after 1 year – 50k Retention bonus after 2 years – 50k

Selection Process

Resume Shortlist:	Yes
Written Test:	No
Online Test:	Yes
Group Discussion:	No
Medical Test:	No
Personal Interview:	Yes
No. of Rounds:	2
No. of Offers:	5
Minimum CGPA:	6 and above

Eligibility

Recruiting PHDs:	No
Eligible Departments:	B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Civil Engineering, B.Tech in Chemical Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Mathematics & Computing, B.Tech in Engineering Physics, B.Tech in Textile Engineering, B.Tech and M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, B.Tech in Production & Industrial Engineering and M.Tech in Production Engineering, B.Tech in Mechanical Engineering and M.Tech in Mechanical Design, B.Tech in Mechanical Engineering and M.Tech in Applied Mechanics, B.Tech in Production & Industrial Engineering and M.Tech in Mechanical Design, B.Tech in Textile Engineering and M.Tech in Computer Science & Engineering, B.Tech in Chemical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Computer Science & Engineering, B.Tech in Civil Engineering and M.Tech in Structural Engineering, B.Tech in Civil Engineering and M.Tech in Construction Engineering & Management, B.Tech in Engineering Physics and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Thermal Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, M.Tech in Chemical Engineering, M.Tech in Molecular Engineering: Chemical Synthesis & Analysis, M.Tech in Geotechnical and Geoenvironmental Engineering, M.Tech in Rock Engineering & Underground Structures, M.Tech in Structure Engineering, M.Tech in Water Resources Engineering, M.Tech in Construction Engineering & Management, M.Tech in Environmental Engineering & Management, M.Tech in Transportation Engineering, M.Tech in Computer Science & Engineering, M.Tech in Applied Optics, M.Tech in Solid State Materials, M.Tech in Fibre Science & Technology, M.Tech in Textile Engineering, M.Tech in Textile Chemical Processing, M.Tech in Atmospheric-Oceanic Science and Technology, M.Tech in Biomedical Engineering, Master of Design in Industrial Design, M.Tech in Communications

Engineering, M.Tech in Computer Technology, M.Tech in Control & Automation, M.Tech in Integrated Electronics & Circuits, M.Tech in Power Electronics, Electrical Machines & Drives, M.Tech in Power Systems, M.Tech in Radio Frequency Design & Technology, M.Tech in Mechanical Design, M.Tech in Industrial Engineering, M.Tech in Production Engineering, M.Tech in Thermal Engineering, M.Tech in Engineering Analysis & Design, M.Tech in Industrial Tribology & Maintenance Engineering, M.Tech in Energy Studies, M.Tech in Instrument Technology, M.Tech in Optoelectronics & Optical Communication, M.Tech in Polymer Science & Technology, M.Tech in Telecommunication Technology & Management, M.Tech in VLSI Design Tools & Technology, M.S.(R) in Biochemical Engineering and Biotechnology, M.S.(R) in Chemical Engineering, M.S.(R) in Civil Engineering, M.S.(R) in Computer Science & Engineering, M.S.(R) in Telecommunication Technology and Management, M.S.(R) in Information Technology, M.S.(R) in Biological Sciences, M.S.(R) in Applied Mechanics, M.S.(R) in Mechanical Engineering, M.S.(R) in Electrical Engineering, M.Sc in Chemistry, M.Sc in Mathematics, M.Sc in Physics, Doctor of Philosophy