

# Job Notification Form, IIT Delhi

## Company Overview

<b>Name:</b>	Amplus Solar, a member of PETRONAS group
<b>Website:</b>	<a href="https://amplussolar.com/">https://amplussolar.com/</a>
<b>Company Type:</b>	MNC (Foreign Origin)
<b>Description:</b>	<p>Amplus Solar, a member of PETRONAS Group, is Asia's leading distributed energy company providing low carbon energy solutions to industrial and commercial customers. Amplus provides clean energy to its clients by setting up both on-site solar projects (rooftop and ground-mounted) and off-site solar farms.</p> <p>Amplus is headquartered in Gurugram, India with regional offices in Bangalore, Bangkok, Dubai, Kuala Lumpur, Mumbai and Pune. Today, Amplus owns and manages a portfolio of 600+ MWp of operational and under construction distributed solar assets across India.</p> <p>Amplus' operational plants are expected to cumulatively generate 11890 Million units of electricity over the 25 years duration of the projects. The CO2 abatement over the lifetime of these projects amounts to 11.43 Million Metric Tonnes. The environmental impact can also be equated to 13.13 Million mature trees absorbing CO2 for 40 years.</p>

## Job Details

<b>Designation:</b>	Management Trainee - Business Development
<b>Type:</b>	Other (Business Development)
<b>Place of Posting:</b>	Gurgaon
<b>Job Details:</b>	<p>Job Details of the Position:</p> <ul style="list-style-type: none"><li>• Meet prospective/existing clients, manage, orchestrate and present direct proposal.</li><li>• Meet existing clients to map further business opportunities both within India and other international locations.</li><li>• Close new business deals by methodical follow-ups with latent clients.</li><li>• Facilitate the understanding of the company's business model and products.</li><li>• Maintain and expand the existing client database of the organization.</li><li>• Acquiring industry-specific knowledge by participating in conferences, representing the company for brand awareness.</li><li>• Market research.</li><li>• Provide key strategy suggestions.</li></ul>
<b>Joining By:</b>	July 1

## Salary Details

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<b>CTC:</b>	1620446 INR Per Annum
<b>Gross:</b>	1200000 INR Per Annum
<b>CTC Breakup:</b>	Fixed Annual Pay - 12,00,000 Variable Pay - 2,40,000
<b>Perks / Bonus:</b>	Telephone Bill Reimbursement - 12,000 Telephone Instrument -10,000 PF employer contribution - 21,600 Gratuity - 28,846 Perquisite Value of Company's provided Accommodation - 1,08,000

## Selection Process

<b>Resume Shortlist:</b>	Yes
<b>Written Test:</b>	No
<b>Online Test:</b>	No
<b>Group Discussion:</b>	No
<b>Medical Test:</b>	No
<b>Personal Interview:</b>	Yes
<b>No. of Rounds:</b>	2
<b>No. of Offers:</b>	2
<b>Minimum CGPA:</b>	7

## Eligibility

<b>Recruiting PHDs:</b>	No
<b>Eligible Departments:</b>	B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Civil Engineering, B.Tech in Chemical Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Mathematics & Computing, B.Tech in Engineering Physics, B.Tech in Textile Engineering, B.Tech and M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, B.Tech in Production & Industrial Engineering and M.Tech in Production Engineering, B.Tech in Mechanical Engineering and M.Tech in Mechanical Design. B.Tech in Mechanical Engineering and M.Tech in Applied

Mechanics, B.Tech in Production & Industrial Engineering and M.Tech in Mechanical Design, B.Tech in Textile Engineering and M.Tech in Computer Science & Engineering, B.Tech in Chemical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Computer Science & Engineering, B.Tech in Civil Engineering and M.Tech in Structural Engineering, B.Tech in Civil Engineering and M.Tech in Construction Engineering & Management, B.Tech in Mechanical Engineering and M.Tech in Thermal Engineering