

# Job Notification Form, IIT Delhi

## Company Overview

<b>Name:</b>	Udaan
<b>Website:</b>	www.udaan.com
<b>Company Type:</b>	Private Sector
<b>Startup:</b>	Yes
<b>Year of Incorporation:</b>	2016
<b>Description:</b>	<p>About Udaan: UDAAN is about making business easy in India, about making B2B commerce convenient and efficient. We believe B2B is the new B2C in India.</p> <p>India has 50m+ SMBs, who form core of Indian economy and society. They are the entrepreneurial pulse of India. We believe internet is a great equalizing platform and aspire to bring our energies together in the bringing power of Internet to these millions of entrepreneurs.</p> <p>At Udaan we are looking to create a fundamentally disruptive value proposition for small and medium businesses across India. We are a B2B trade platform for small &amp; medium businesses in India, we bring traders, wholesalers, distributors, retailers and manufacturers in India on to a single platform.</p> <p>Founders Profile:</p> <p>Amod Malviya: Alumnus of IIT Kharagpur. Ex CTO at Flipkart. He was responsible for building Flipkart's Tech stack across functions from scratch. He is one of the most renowned leaders in the tech space in India and is a major proponent of Open source.</p> <p>Sujeet Kumar: Alumnus of IIT Delhi. Ex-President (COO) at Flipkart. Third Employee at Flipkart and established the business from scratch. He led business, and supply chain and was responsible for introducing COD in India and also set up Flipkart's own supply chain network Ekart</p> <p>Vaibhav Gupta: An alumnus of IIT Delhi and Darden School of Business. Ex McKinsey and Ex SVP Finance, Analytics and Strategy at Flipkart. Led Product, Supply chain, business finance and strategy. Was responsible for fund raising.</p>

## Job Details

<b>Designation:</b>	Business Analyst (Udaan)
<b>Type:</b>	Analytics
<b>Place of Posting:</b>	Pan India
<b>Job Details:</b>	<p>Business Planning/ Budgeting – Understanding core business levers and creating bottoms up weekly/monthly/quarterly plan</p> <p>?Through analytical review and trend analysis, track performance against plan, and provide performance insights</p>

and provide performance insights  
 ?Recommend business actions based on analytical findings, define new metrics, techniques, and strategies to improve performance  
 ?Working with cross-functional teams to understand their processes and metrics and drive efficiency improvement  
 ?Extract, interpret and analyze data across various sources  
 ?Drive targets with Business teams and help them with gap analysis and improvement plans  
 ?Deliver and manage Business scorecards for the business

**Joining By:** June 1

## Salary Details

**CTC:** 1900000 INR Per Annum  
**Gross:** 1200000 INR Per Annum  
**CTC Breakup:** INR 12,00,000 + \$10,000 ESOPs

## Selection Process

**Resume Shortlist:** Yes  
**Written Test:** No  
**Online Test:** No  
**Group Discussion:** No  
**Medical Test:** No  
**Personal Interview:** Yes  
**No. of Rounds:** 2 to 3  
**No. of Offers:** 2 to 3  
**Minimum CGPA:** none

## Eligibility

**Recruiting PHDs:** No

**Eligible  
Departments:**

B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Civil Engineering, B.Tech in Chemical Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Mathematics & Computing, B.Tech in Engineering Physics, B.Tech in Textile Engineering, B.Tech and M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, B.Tech in Production & Industrial Engineering and M.Tech in Production Engineering, B.Tech in Mechanical Engineering and M.Tech in Mechanical Design, B.Tech in Mechanical Engineering and M.Tech in Applied Mechanics, B.Tech in Production & Industrial Engineering and M.Tech in Mechanical Design, B.Tech in Textile Engineering and M.Tech in Computer Science & Engineering, B.Tech in Chemical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Computer Science & Engineering, B.Tech in Civil Engineering and M.Tech in Structural Engineering, B.Tech in Civil Engineering and M.Tech in Construction Engineering & Management