

Job Notification Form, IIT Delhi

Company Overview

Name:	Zinnov
Website:	www.zinnov.com
Company Type:	MNC (Indian Origin)
Description:	Founded in 2002, Zinnov – meaning Zeal in Innovation – A leading Management Consulting firm that helps organizations globalize their businesses, tackle organizational challenges & build institutional capability its mission is to become a Leading Global Management Consulting Firm. At Zinnov, we work in tandem with our clients to tackle organizational challenges, improve performance and build institutional capability. With advanced reasoning and analytical techniques, Zinnov provides customers with solutions that help in integrating organizational vision, business definition and processes. Zinnov's key service offerings span across globalization of technology, People Practice and Market Expansion into growth markets, thereby creating a niche for ourselves in the industry today. For additional information, visit www.zinnov.com .

Job Details

Designation:	Associate Consultant
Type:	Consulting
Place of Posting:	Delhi & Bangalore

Job Details:	<p>Zinnov</p> <p>Founded in 2002, Zinnov – meaning Zeal in Innovation – A leading Management Consulting firm that helps organizations globalize their businesses, tackle organizational challenges & build institutional capability its mission is to become a Leading Global Management Consulting Firm. At Zinnov, we work in tandem with our clients to tackle organizational challenges, improve performance and build institutional capability. With advanced reasoning and analytical techniques, Zinnov provides customers with solutions that help in integrating organizational vision, business definition and processes. Zinnov's key service offerings span across globalization of technology, People Practice and Market Expansion into growth markets, thereby creating a niche for ourselves in the industry today. For additional information, visit www.zinnov.com.</p> <p>Besides a huge opportunity to learn and grow in a dynamic environment, Zinnov offers:</p> <ul style="list-style-type: none">A challenging and stimulating work environmentConsiderable opportunities for learning new techniques, exposure to work in different sectors and domains.A friendly working environment which allows employees to grow professionally and build a rewarding career.Like Minded Intellectually Curious ColleaguesHigh Paced Learning. Continuous Mentorship to help Achieve professional goals.
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Job Description for an Associate Consultant role

Designation: Associate Consultant

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Educational Qualification: Bachelor's degree (Engineering) from a top-tier university

Job Objective:

As an Associate Consultant, you will be closely working with the Consultants and Senior Consultants for practice development, project delivery in the technology domain/ TMT domain/ Aerospace, Automotive/Manufacturing/Telecom/Semiconductor. You will need to work with the project team to provide data-driven and analysis-rich deliverables deriving strategic insights as per the client requirements.

Job Overview:

You will be working closely with your project teams to conduct in-depth secondary research and primary research, apply analysis techniques and derive interesting and meaningful insights for our clients.

Primary Responsibilities:

Gaining a holistic view of the consulting project

Focused quality research to arrive at a well framed and thought?solution?for the client.

Create a competitive advantage through consumer and market understanding.

Provide direction to outside agencies and internal resources in the design and implementation of research programs, processes, and result analysis and reporting.?

Support primary consumer research to identify, analyse, track, and report actionable consumer insights to key business stakeholders to support key business initiatives.?

Manage on-going consumer data and tracking services, perform routine and extraordinary analysis, and ensure appropriate reporting access, formats, and analysis for all business functions.?

Support the communication of key facts, trends, and implications via systematic reports, scheduled presentations, and ad-hoc support for key marketing initiatives.?

Own small consulting engagements as an individual contributor or individual work streams in larger consulting engagements

Assist in business development activities by preparing project / work proposal

Work in collaboration with team members and ensure superior deliverables.

Required Skills & Personal Attributes:

Excellent business writing and verbal communication skills including presentation skills

Extremely detail-oriented with high standards for written and visual presentation of information as well as idea

Excellent research, analytical, and numerical skills

Ability to develop and articulate strategic recommendations based on rigorous data analysis

High degree of proficiency in MS Office Suite (PowerPoint, Word, Excel etc.)

Strong inter-personal skills, ability to work with teams in a time-line driven high pressure environment (typical of consulting firms)

Self-driven with a high level of motivation and energy; a strong 'can do' attitude; ability and willingness to work in a small and fast-growing set-up

Joining By: June 15

Salary Details

CTC: 690000 INR Per Annum

Gross: 600000 INR Per Annum

CTC Breakup: Fixed - 600000
Variable - 40000
Medical & PF - 51000

Perks / Bonus: In house food, mediclaim

Selection Process

Resume Shortlist: Yes

Written Test: No

Online Test: No

Group Discussion: Yes

Medical Test: No

Personal Interview: Yes

No. of Rounds: 3

No. of Offers: 4-6

Minimum CGPA: above 6

Eligibility

Recruiting PHDs: No

Eligible Departments: B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Civil Engineering, B.Tech in Chemical Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Mathematics & Computing, B.Tech in Engineering Physics, B.Tech in Textile Engineering, B.Tech and M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, B.Tech in Production & Industrial Engineering and M.Tech in Production Engineering, B.Tech in Mechanical Engineering and M.Tech in Mechanical Design, B.Tech in Mechanical Engineering and M.Tech in Applied Mechanics, B.Tech in Production & Industrial Engineering and M.Tech in Mechanical Design, B.Tech in Textile Engineering and M.Tech in Computer Science & Engineering, B.Tech in Chemical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Computer Science & Engineering, B.Tech in Civil Engineering and M.Tech in Structural Engineering, B.Tech in Civil Engineering and M.Tech in Construction Engineering & Management, B.Tech in Engineering Physics and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Thermal Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, M.Tech in Chemical Engineering, M.Tech in Molecular Engineering: Chemical Synthesis & Analysis, M.Tech in Geotechnical

and Geoenvironmental Engineering, M.Tech in Rock Engineering & Underground Structures, M.Tech in Structure Engineering, M.Tech in Water Resources Engineering, M.Tech in Construction Engineering & Management, M.Tech in Environmental Engineering & Management, M.Tech in Transportation Engineering, M.Tech in Computer Science & Engineering, M.Tech in Applied Optics, M.Tech in Solid State Materials, M.Tech in Fibre Science & Technology, M.Tech in Textile Engineering, M.Tech in Textile Chemical Processing, M.Tech in Atmospheric-Oceanic Science and Technology, M.Tech in Biomedical Engineering, Master of Design in Industrial Design, M.Tech in Communications Engineering, M.Tech in Computer Technology, M.Tech in Control & Automation, M.Tech in Integrated Electronics & Circuits, M.Tech in Power Electronics, Electrical Machines & Drives, M.Tech in Power Systems, M.Tech in Radio Frequency Design & Technology, M.Tech in Mechanical Design, M.Tech in Industrial Engineering, M.Tech in Production Engineering, M.Tech in Thermal Engineering, M.Tech in Engineering Analysis & Design, M.Tech in Industrial Tribology & Maintenance Engineering, M.Tech in Telecommunication Technology & Management, M.S.(R) in Biochemical Engineering and Biotechnology, M.S.(R) in Chemical Engineering, M.S.(R) in Civil Engineering, M.S.(R) in Computer Science & Engineering, M.S.(R) in Telecommunication Technology and Management, M.S.(R) in Information Technology, M.S.(R) in Applied Mechanics, M.S.(R) in Mechanical Engineering, M.S.(R) in Electrical Engineering, M.Sc in Chemistry, M.Sc in Mathematics, M.Sc in Physics, Doctor of Philosophy, M.S.(R) in Biological Sciences, M.Tech in Energy Studies, M.Tech in Instrument Technology, M.Tech in Optoelectronics & Optical Communication, M.Tech in Polymer Science & Technology, M.Tech in VLSI Design Tools & Technology