

Job Notification Form, IIT Delhi

Company Overview

Name: L.E.K. CONSULTING

Website: www.lek.com

Company Type: Private Sector

Description: Founded in London in 1983 L.E.K. Consulting comprises 1500 professionals in offices across Europe, North America, Australia and Asia. We are a global strategy-consulting firm with an international reputation for delivering rigorous, fact-based strategic advice. L.E.K. specialise in addressing key strategic and operational issues and in providing Mergers & Acquisitions (M&A) support. We are experts across a range of sectors, including life sciences and healthcare, retail and consumer, financial services, industrials, energy and transportation.

Job Details

Designation: Associate

Type: Consulting

Place of Posting: Mumbai

Job Details: L.E.K.'s Associate role offers exposure to multiple industry sectors and a wide variety of commercial challenges. The nature and pace of L.E.K.'s strategic work facilitates the rapid development of a highly analytical skill-set, which is underpinned by a structured training programme. Together, these elements provide exceptional preparation for any future opportunity in graduate school, industry, non-profit organisations or investment firms.

Associates are crucial to the success of L.E.K. project teams. They are responsible for the comprehensive research and analysis that form the basis of each engagement. Under the guidance of senior team members, Associates collect data on markets, competitors and customers, and perform the first stage of in-depth strategic and financial analysis. This enables the team as a whole to evaluate trends, develop conclusions, and prepare practical recommendations. As they gain more experience, Associates are expected to assume a more active managerial role in overseeing the progress of a project and the work of new Associates.

Specific responsibilities of an Associate include:

- Gathering primary data on markets, competitors and customers through database and internet searches, market research and other commercial reports, internal client data, and telephone and in-person interviews.
- Developing detailed strategic and financial analysis, this will be utilized to determine the recommendations. Examples include: developing a spreadsheet model of market sizes and competitor profitability analysis.
- Working with the case team to derive insights, conclusions and recommendations based on the analyses. An Associate must transform what he or she has learned into a valuable and integral element of the client's strategic direction.
- Associates will also be actively involved in supporting the client development

• Associates will also be actively involved in supporting the client development activities of Partners, through research, analysis and creation of presentation materials.

Joining By: January 7

Salary Details

CTC: 29 INR Per Annum

Gross: 29 INR Per Annum

CTC Breakup: S. No. Particulars Amount (Per Annum)

- 1 Basic Pay 1,300,000.00
- 2 Dearness Allowance -
- 3 House Rent Allowance 650,000.00
- 4 Special Allowance (Paid on a monthly basis) 464,200.00
- 5 Transportation Allowance 19,200.00
- 6 Employer's Contribution to PF 21,600.00
- 7 Payment towards Gratuity -
- 8 Amount contributed to Individual/Group Insurance -

- Any Other Payments (Please Specify Below):
- 9 Medical Allowance 15,000.00
- 10 Leave Travel Allowance 130,000.00
- 11 Sign on Bonus 200,000.00
- 12 Profit Share Ratio of 10 - 12 of the base pay 130,000.00
- Total 2,930,000.00

Selection Process

Resume Shortlist: Yes

Written Test: No

Online Test: No

Group Discussion: No

Medical Test: No

Personal Interview: Yes

No. of Rounds: 3

No. of Offers: 3

Minimum CGPA: 6.5 and above

Eligibility

**Recruiting
PHDs:** No

**Eligible
Departments:** B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Civil Engineering, B.Tech in Chemical Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Mathematics & Computing, B.Tech in Engineering Physics, B.Tech in Textile Engineering, B.Tech and M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, B.Tech in Production & Industrial Engineering and M.Tech in Production Engineering, B.Tech in Mechanical Engineering and M.Tech in Mechanical Design, B.Tech in Mechanical Engineering and M.Tech in Applied Mechanics, B.Tech in Production & Industrial Engineering and M.Tech in Mechanical Design, B.Tech in Textile Engineering and M.Tech in Computer Science & Engineering, B.Tech in Chemical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Production & Industrial Engineering and M.Tech in Computer Science & Engineering, B.Tech in Civil Engineering and M.Tech in Structural Engineering, B.Tech in Civil Engineering and M.Tech in Construction Engineering & Management, B.Tech in Engineering Physics and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Thermal Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, Doctor of Philosophy