Harry Herman

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EDUCATION

Lehigh University

Bethlehem, PA

Bachelor of Science in Business and Economics

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Major: Finance

• Minor(s): Computer Science, Philosophy

■ **Cumulative GPA:** 3.39/4.00

• Relevant Coursework: Financial Modeling, Corporate Finance, Financial Accounting, Macroeconomics

WORK EXPERIENCE

DNB Markets New York, NY

Incoming Investment Banking Summer Analyst

June 2022 – August 2022

SlyceData Corp

Red Bank, NJ

Expected May 2023

Finance Intern

June 2021 – August 2021

- Created extensive marketing materials as part of SlyceData's efforts to obtain venture capital financing
- Conducted research into the buy-side market for business-to-business software firms valued between \$200M \$2B
- Prepared an extensive summary of exit ops for potential investors based on precedent transactions by utilizing FactSet
- Compiled and analyzed a comprehensive list of over 300 investors to help secure over \$2M in equity financing
 Assisted in the finance team's valuation of the company using a DCF and market multiple approach
- Constructed pro forma financial statements for use in private placement memorandums

PKMC LLC Fair Haven, NJ

Externship May 2021 – June 2021

- Designed an investment strategy centered around small-cap equities by analyzing market conditions
- Performed DCF and ratio analysis on Russel 2000 stocks with market capitalizations under \$2B
- Analyzed macroeconomic data and backtested trading strategies using Excel

Tennis Coach

Little Silver, NJ

Coaching & Stringing

March 2020 – September 2020

- Fostered and maintained relationships with over 30 clients of all ages and levels
- Finetuned leadership and interpersonal skills by instructing more than 20 private lessons per week
- Coordinated and instructed group clinics of 10 to 20 people 5 times per week

EXTRACURRICULAR ACTIVITIES

TAMID Venture Capital Group

Bethlehem, PA

Analyst

February 2022 – Present

- Selected through a rigorous interview process that yielded a 9% acceptance rate
- Projecting future cash flows for startups and venture capital firms
- Creating company comparables and DCF models for early-stage technology companies

Investment Management Group, Lehigh University

Bethlehem, PA

Rights Portfolio Analyst

September 2020 – Present

- Improving understanding of financial markets through participating in weekly market updates
- Developing and critiquing investment theses to allocate over \$120,000 in equity markets with over 25% returns
- Implementing valuation techniques such as DCF, ratio, and public comps analysis
- Working in teams to identify investment opportunities and mitigate risk within the TMT sector

Big Brothers Big Sisters of the Lehigh Valley

Allentown, PA

Bethlehem, PA

Volunteer

Treasurer

August 2020 - Present

- Providing after-school STEM tutoring for children grades 1-5
- Leading educational activities with the goal of inspiring passion for STEM

Phi Sigma Kappa Fraternity, Lehigh University

August 2020 – Present

Responsible for delivering presentations to the University and alumni regarding the chapter's accreditation

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Promoting accountability by facilitating dialogue between members and school officials

QUALIFICATIONS & INTERESTS

- Technical Skills: Financial Modeling, Capital IQ, Bloomberg, Java, Python, R, Microsoft Access
- Interests: Tennis, Formula One, Surfing, Artificial Intelligence, Skiing