



# SMILE ON 60+ Analysis

## DDA2 Cohort

DECEMBER 8, 2020



# Agenda

- Key Findings
- Demographics
- Program Effectiveness
- Program Opportunities
- Data Collection
- Summary

# Key Findings

- 8,707 unique patients, over 2.5 years
- 55% - had a treatment plan developed
- 65% - of patients with a treatment plan were restored to function
- Program is being used by people where tooth loss is greatest - in urban areas
- 50% of questions related to treatment plan/restoration were incomplete

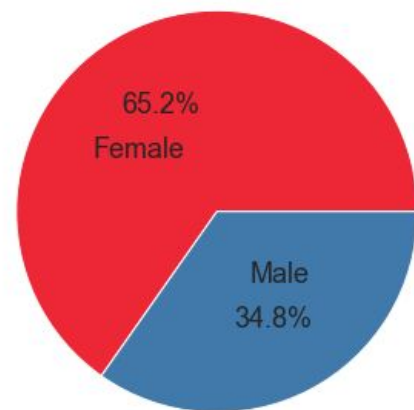
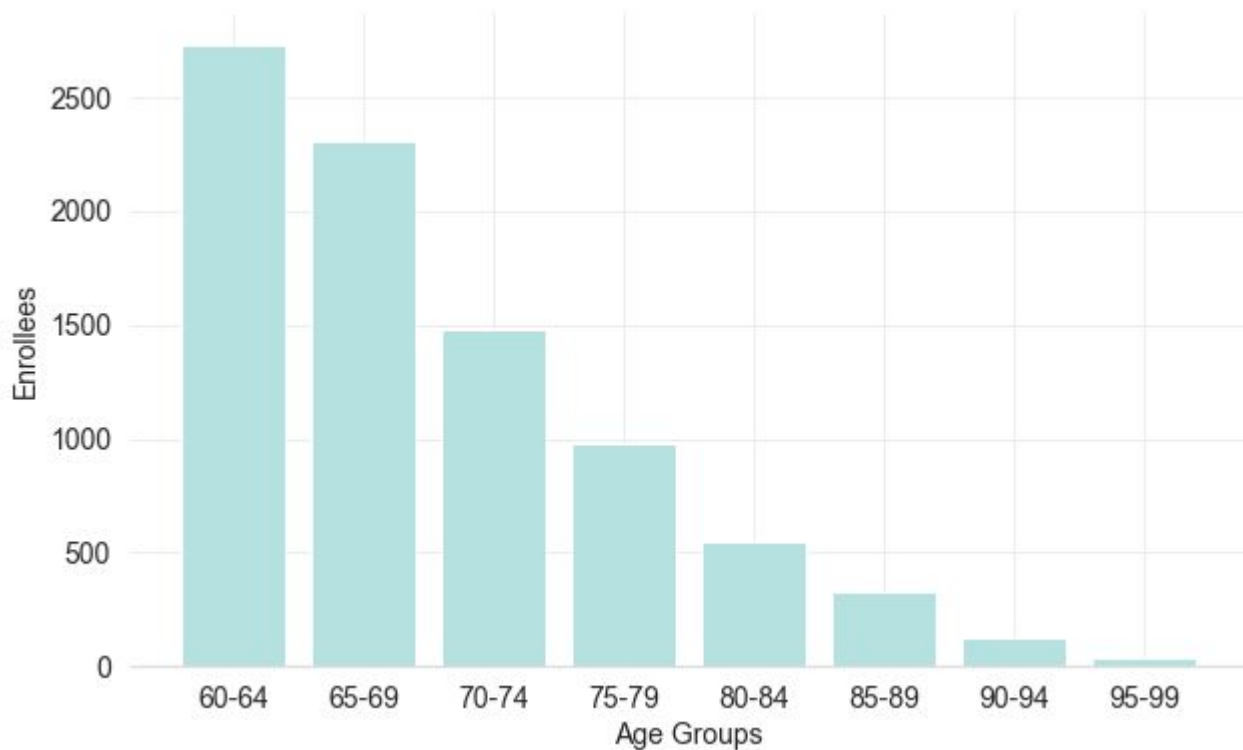
# Smile-On Program Ambassadors

| Ambassadors                           | ID          |
|---------------------------------------|-------------|
| Dental Clinic Staff                   | 4270        |
| Other                                 | 1351        |
| Wisdom Tooth Project Presentation     | 865         |
| SMILE ON CDHC                         | 565         |
| Unknown                               | 504         |
| This encounter                        | 349         |
| Senior Center                         | 341         |
| TV                                    | 199         |
| Flyer                                 | 134         |
| Newspaper                             | 49          |
| Dental Hotline                        | 31          |
| SHIP Navigator                        | 24          |
| Health Assist                         | 11          |
| Radio                                 | 10          |
| Habitat for Humanity Greater Memphis  | 2           |
| Tennessee Alliance for Legal Services | 2           |
| <b>Total</b>                          | <b>8707</b> |

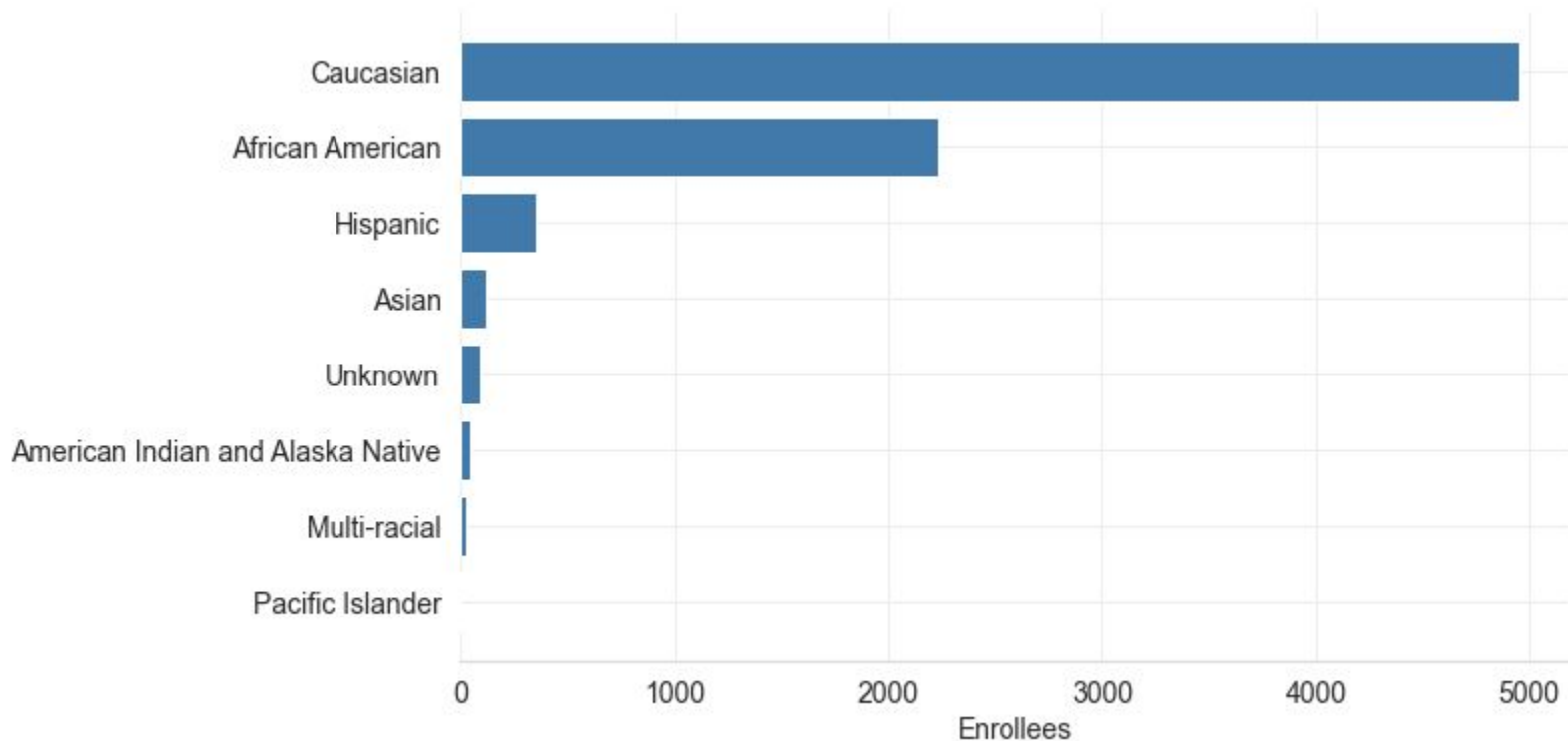


**Who is being served?**

# Age and Gender of Enrollees

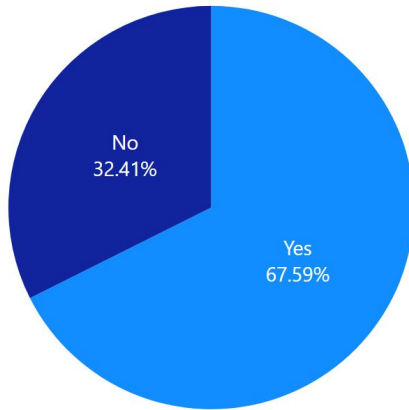


# Race and Ethnicity of Enrollees

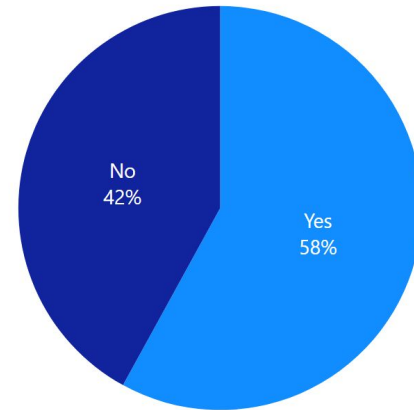


# Pre-Screening Questions: Quality of Teeth

Does the appearance of your mouth affect your quality of life?

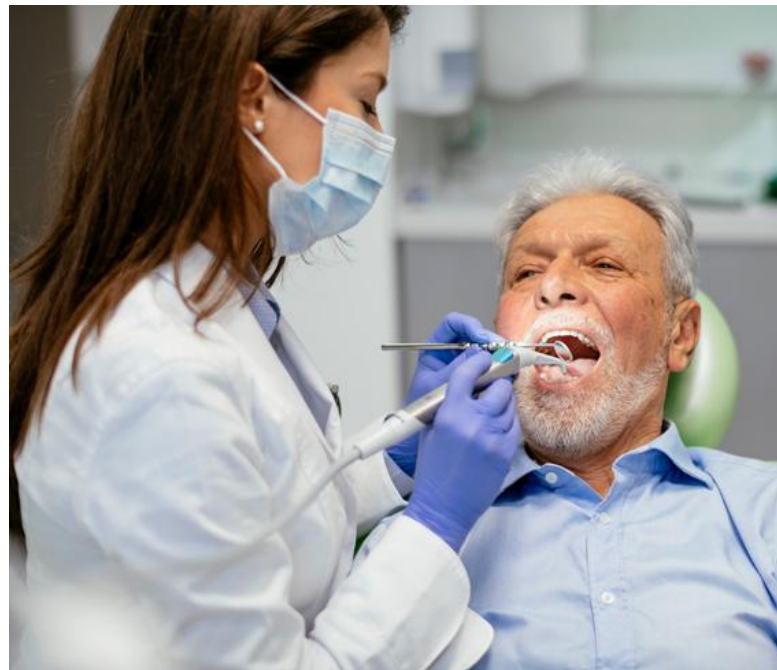
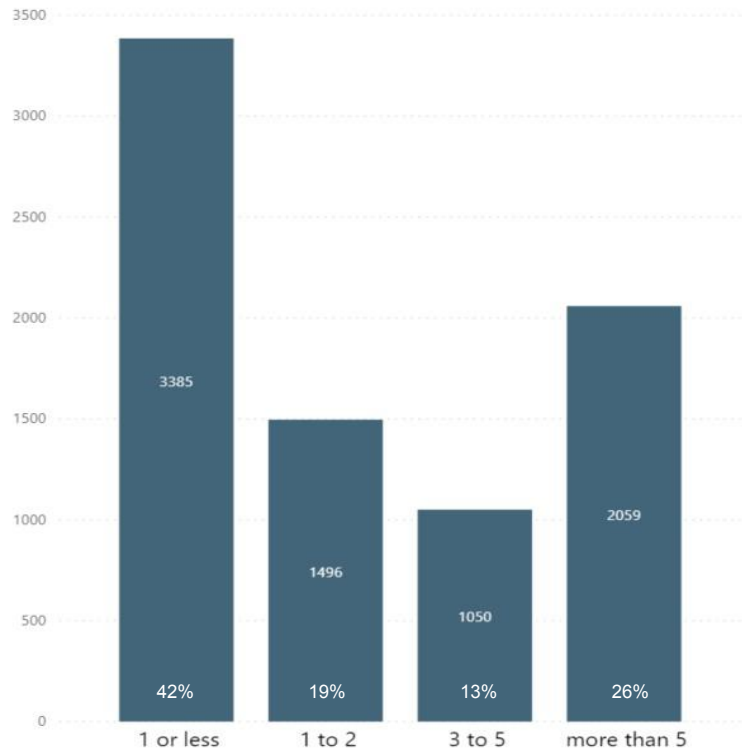


Are You Limited in What You Can Eat?





# Years Since Last Dental Visit

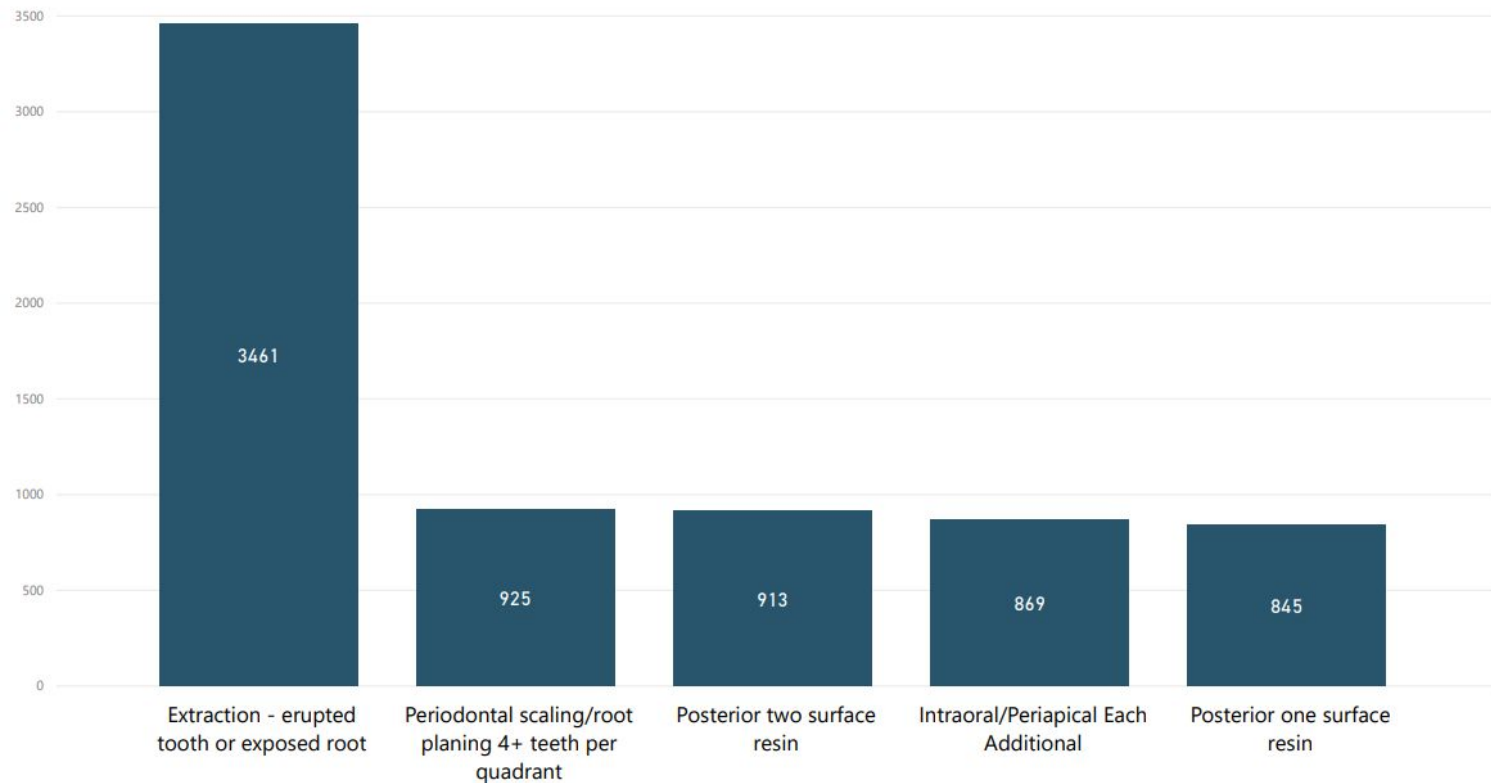


# Program Effectiveness

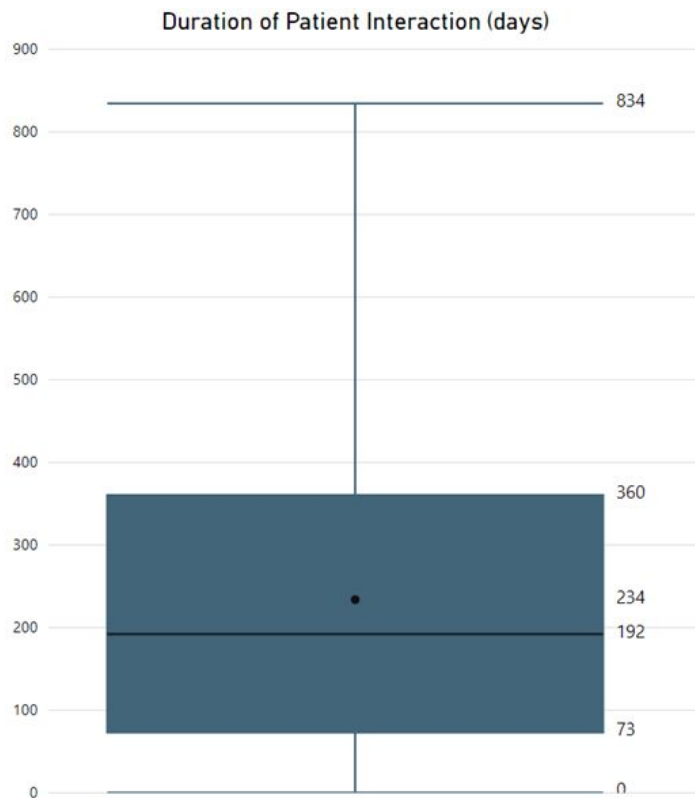
## Success Metrics

- Most prevalent dental procedures
- Have patients continued to use the Smile On Program - found a dental home
- Has quality of life improved?
  - Number of treatment plans completed each month
  - Number of patients restored to function

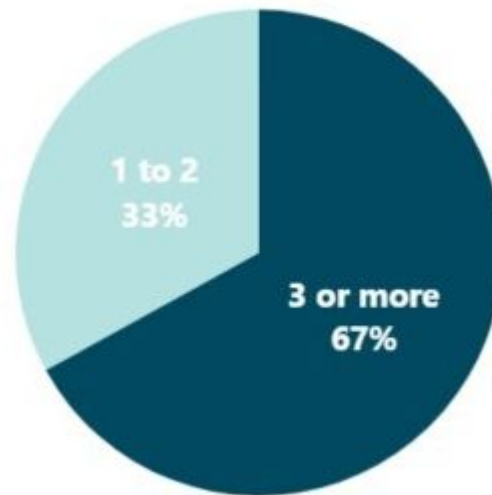
# Most Common Procedures



# Finding a “Dental Home”



Number of Clinic Encounters per Patient



# Treatment Plan Complete + Function Restored vs. Volume

2019 Success Rate/Volume by Month



188

Average of Encounter Volume

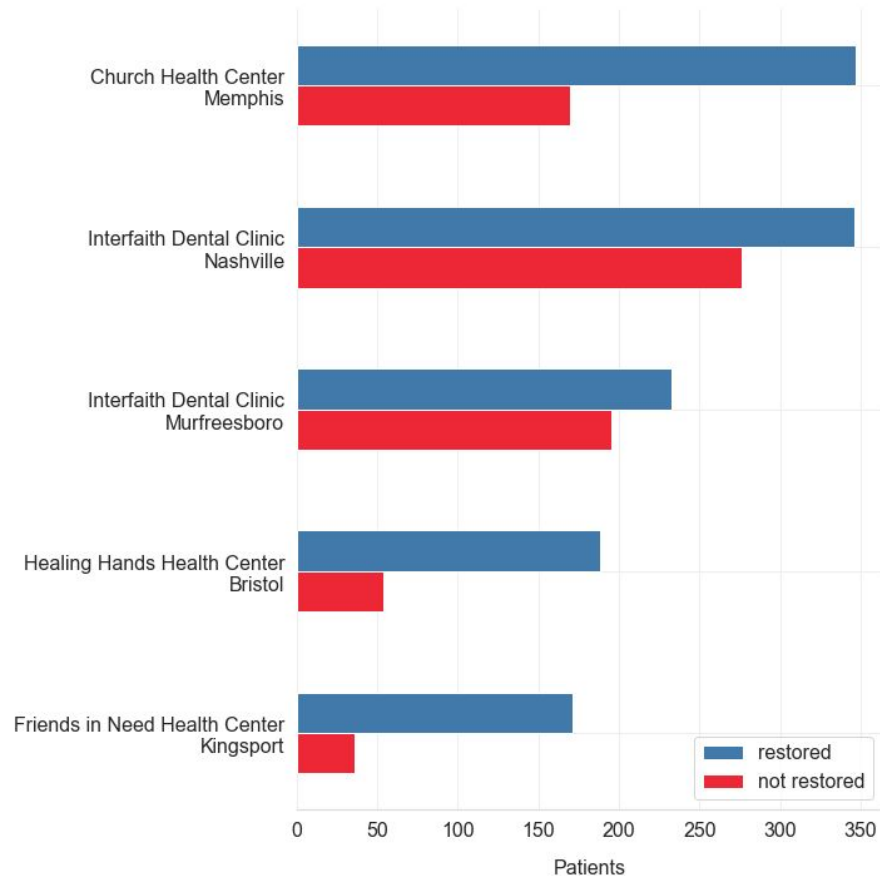
2020 Success Rate/Volume by Month



194

Average of Encounter Volume

# Clinic Locations with the Most Restored Patients



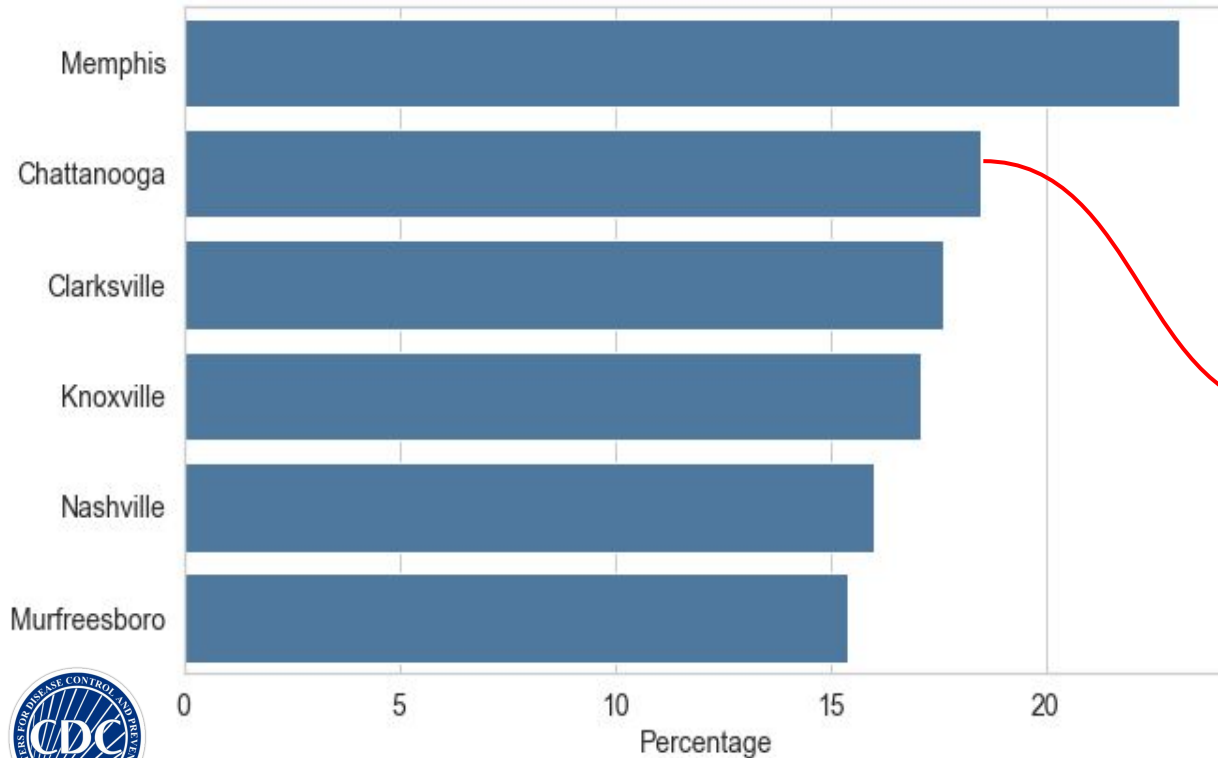
**Restored based on clinic's response to the question:**

**'Was the enrollee able to be restored to function (can chew) and "social six" esthetics (top front six teeth are present and disease free)'**

# **SMILE ON 60+**

## **Program Opportunities**

# Percentage of Adults Over Age 65 with Complete Tooth Loss



| City         | Smile On Patients |
|--------------|-------------------|
| Memphis      | 1424              |
| Nashville    | 1142              |
| Murfreesboro | 406               |
| Knoxville    | 386               |
| Clarksville  | 120               |
| Chattanooga  | 18                |

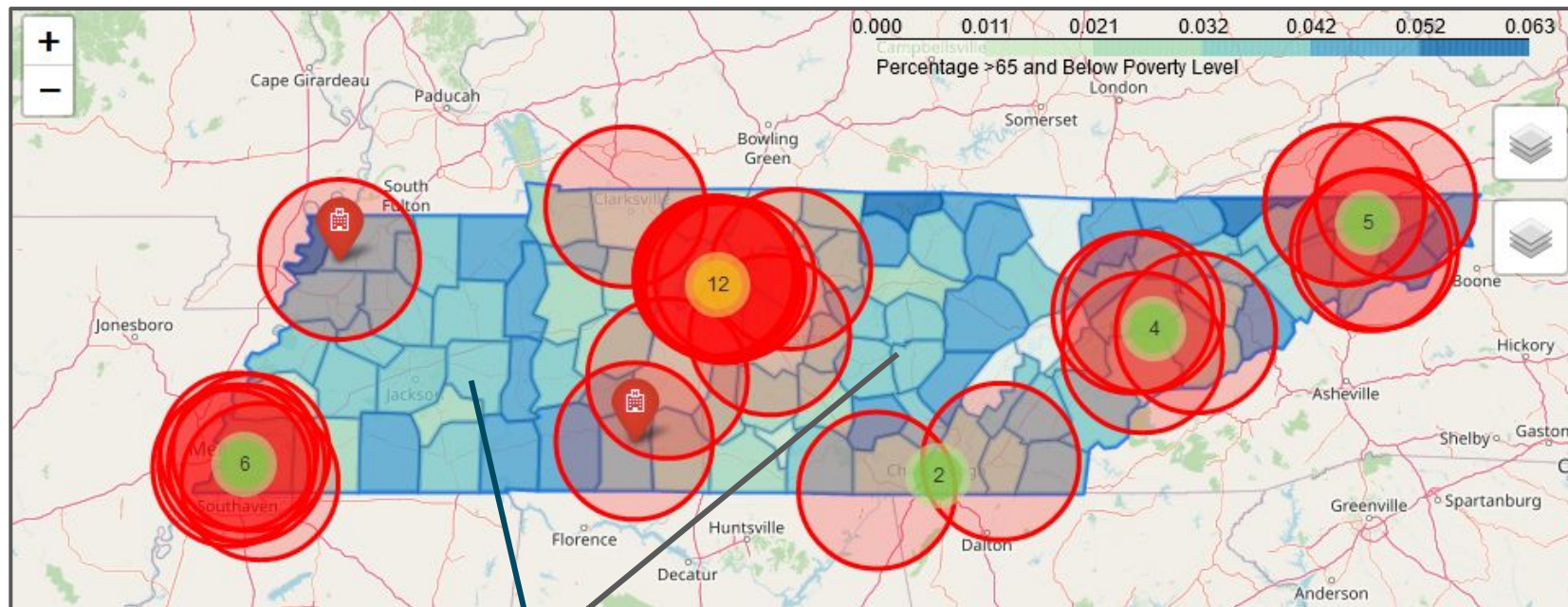
\*Total Number of Smile On Patients  
who live in each city





# Population of Adults Over 65 Living Below the Federal Poverty Line

(30 mile radius from a provider partner clinic)



[http://data-playground.com/dda2/jdcg\\_age\\_poverty\\_map.html](http://data-playground.com/dda2/jdcg_age_poverty_map.html)

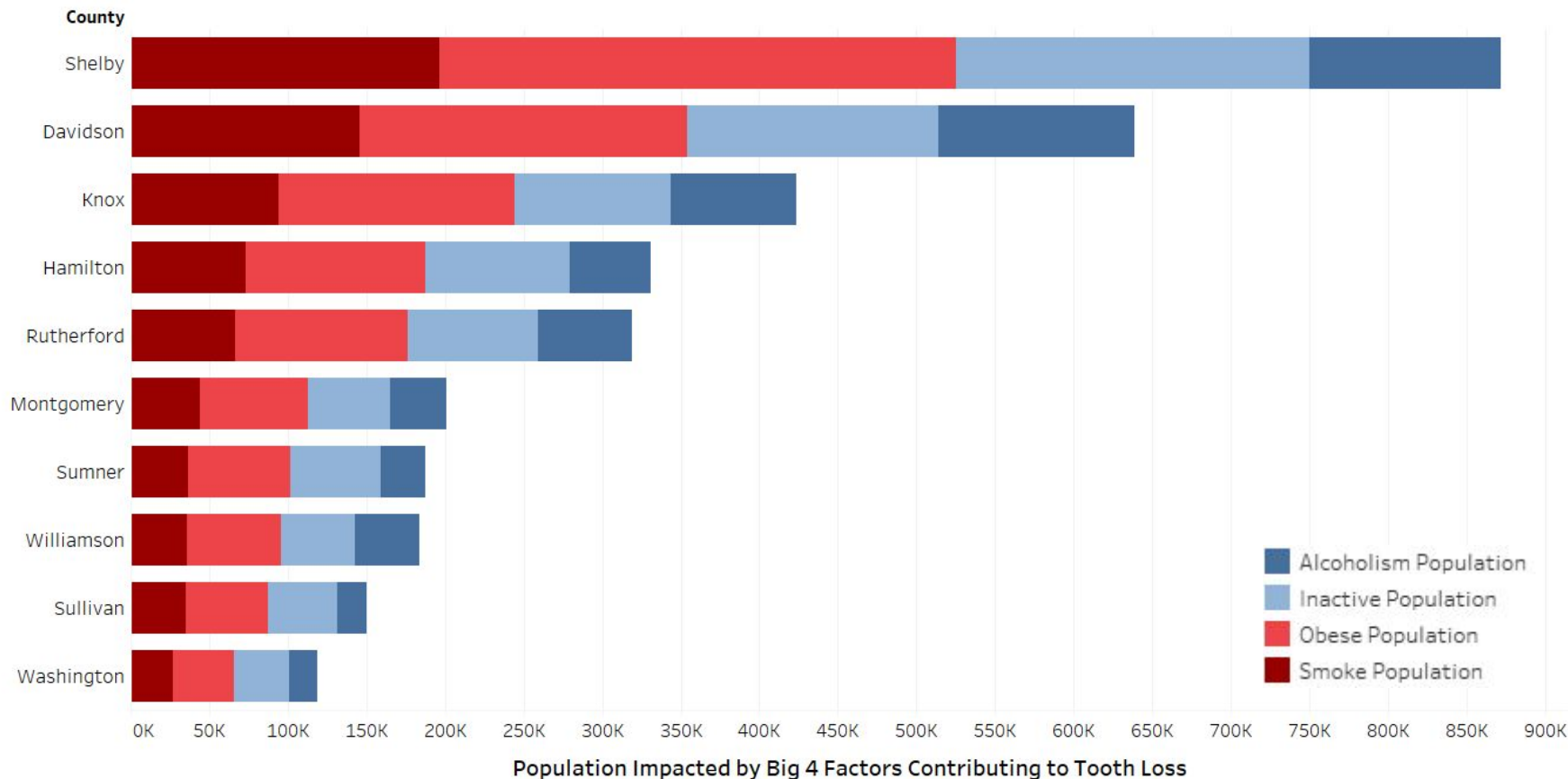
Potential gaps in coverage

# Big Four Factors Contributing to Tooth Loss

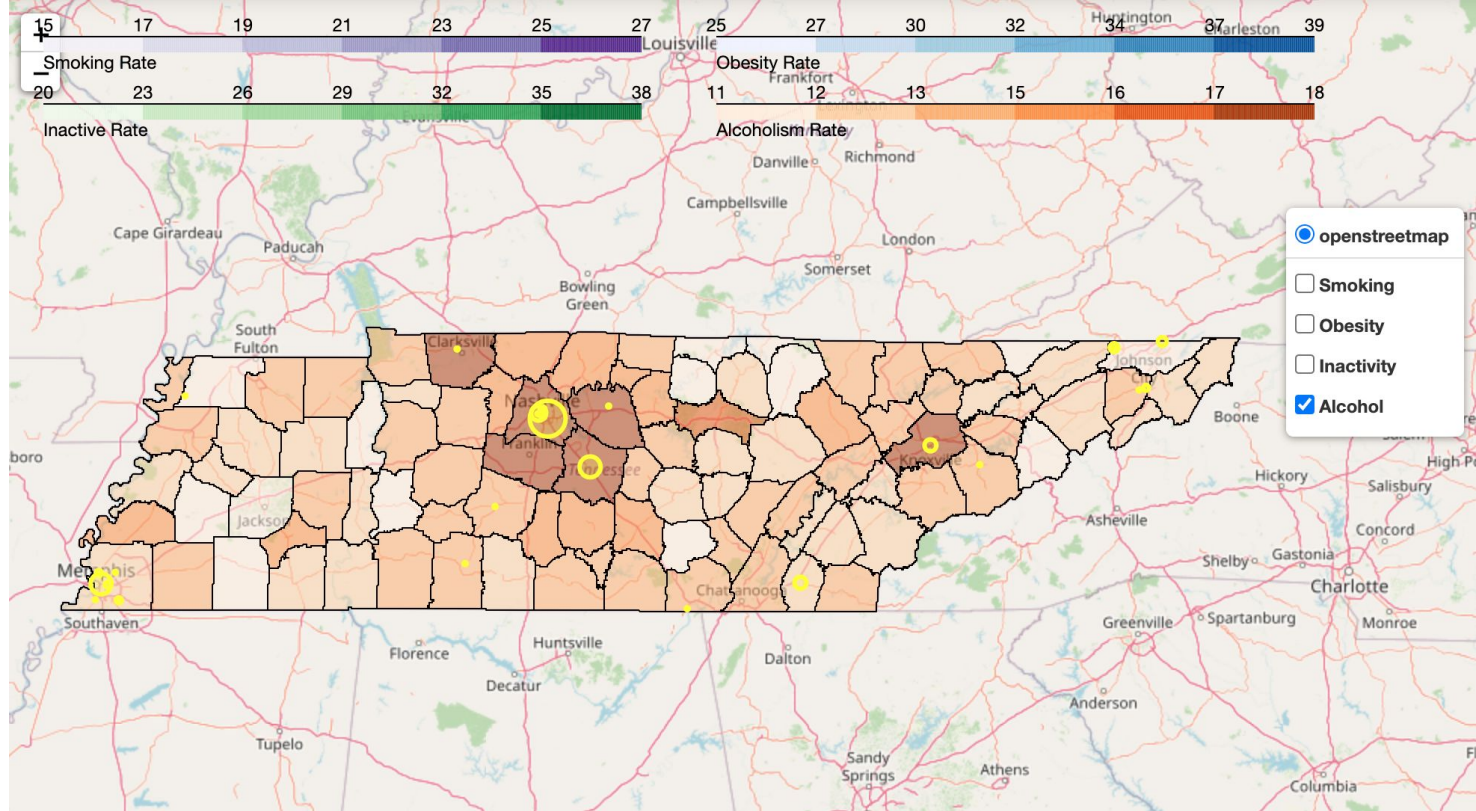
The American Dental Association identified the following factors:

- **Excessive Alcohol Consumption** - 5 or more drinks for men or 4 or more drinks for women in the span of 2 hours
- **Smokers** - The percentage of adults who smoke daily
- **Obesity** - Calculated by a combination of self reporting and CDC data, finding adults who report a BMI > 30
- **Inactivity** - Physical inactivity is the percentage of adults ages 20 and over who reported no leisure-time physical activity in the past month.

# Big Four by County



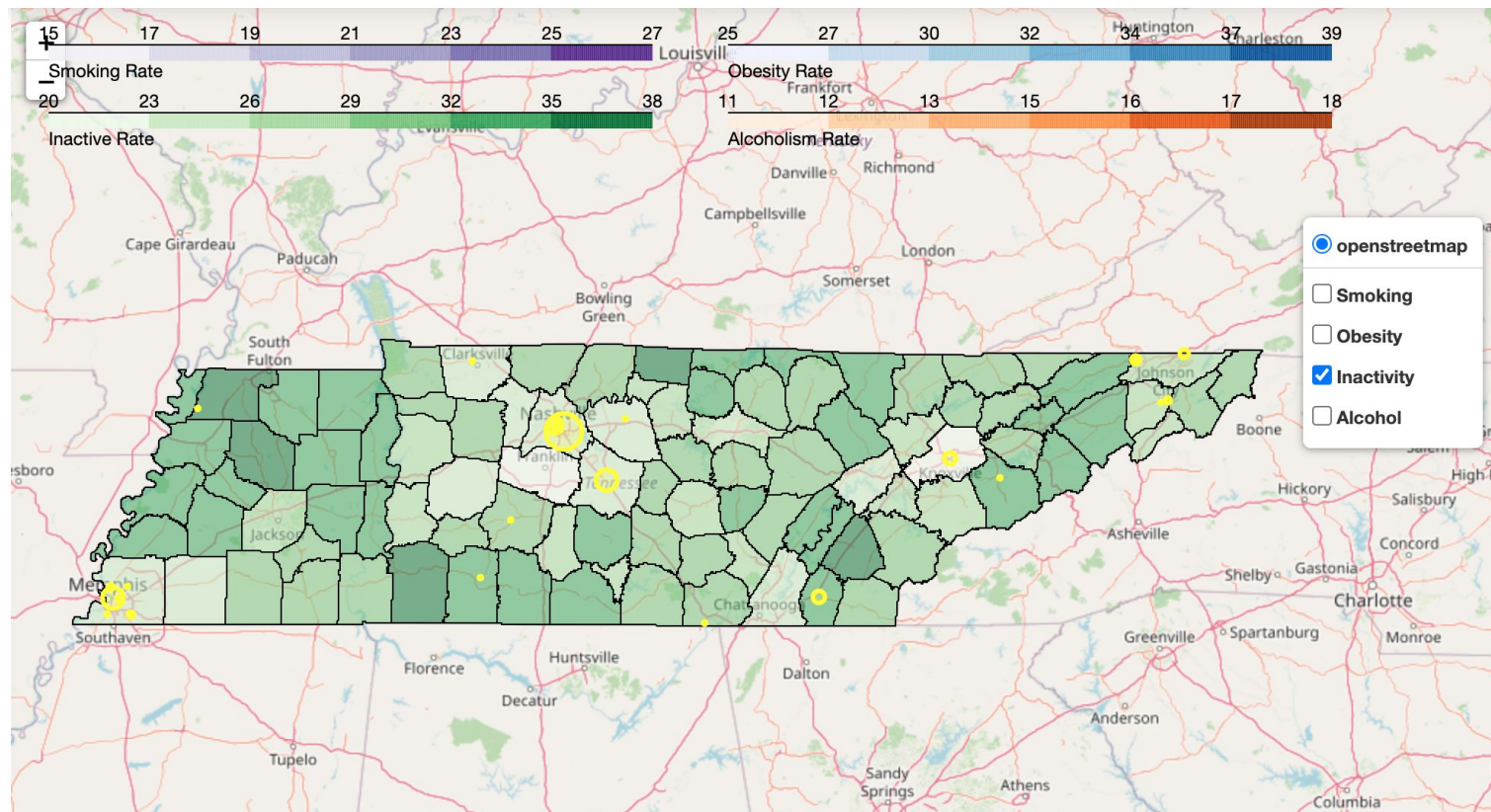
# Big Four: Excessive Alcohol Consumption



Excessive alcohol consumption is a pattern of binge drinking, or 4+ drinks in a 2 hour window multiple times per week.

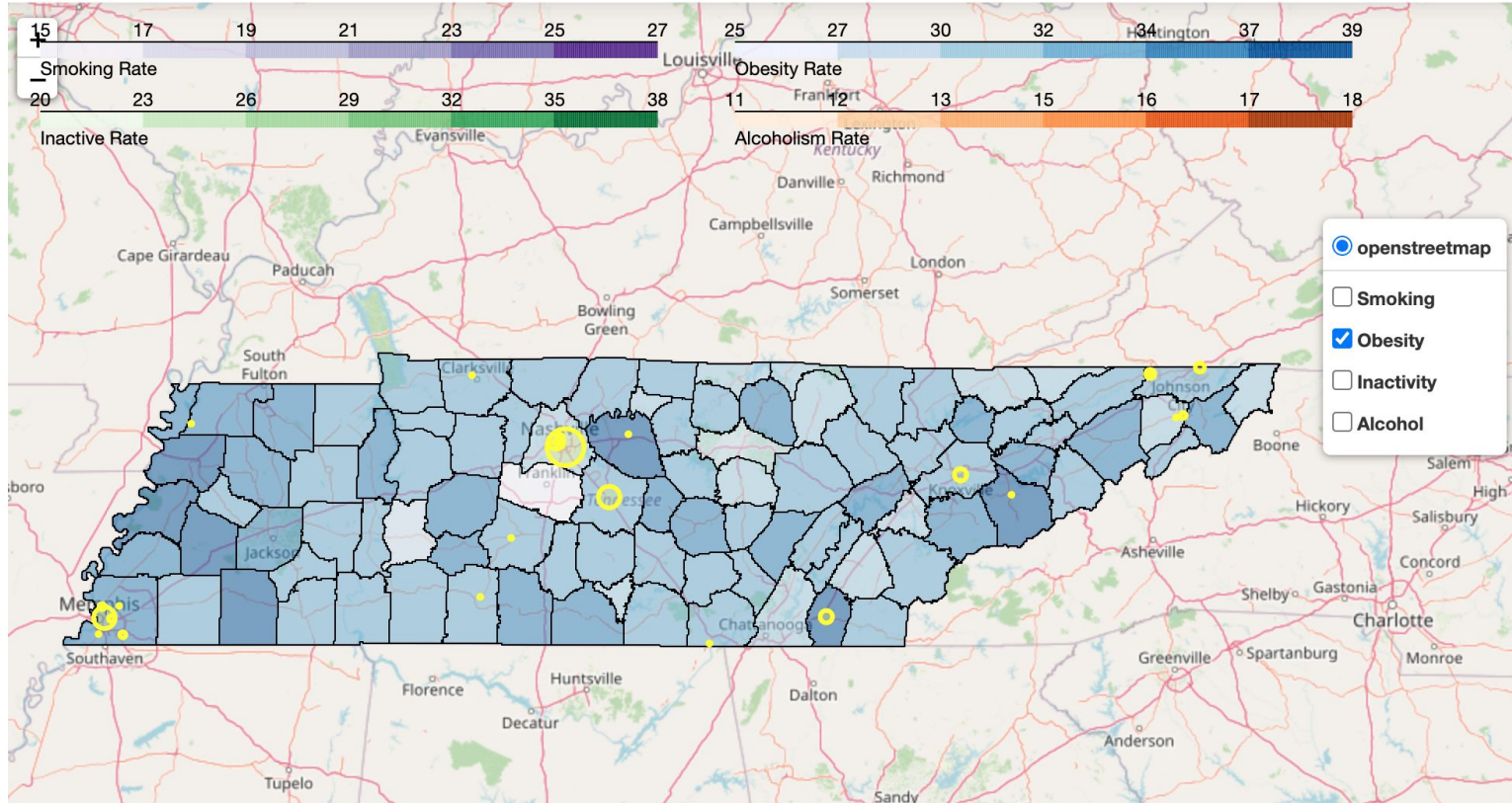


# Big Four: Inactivity



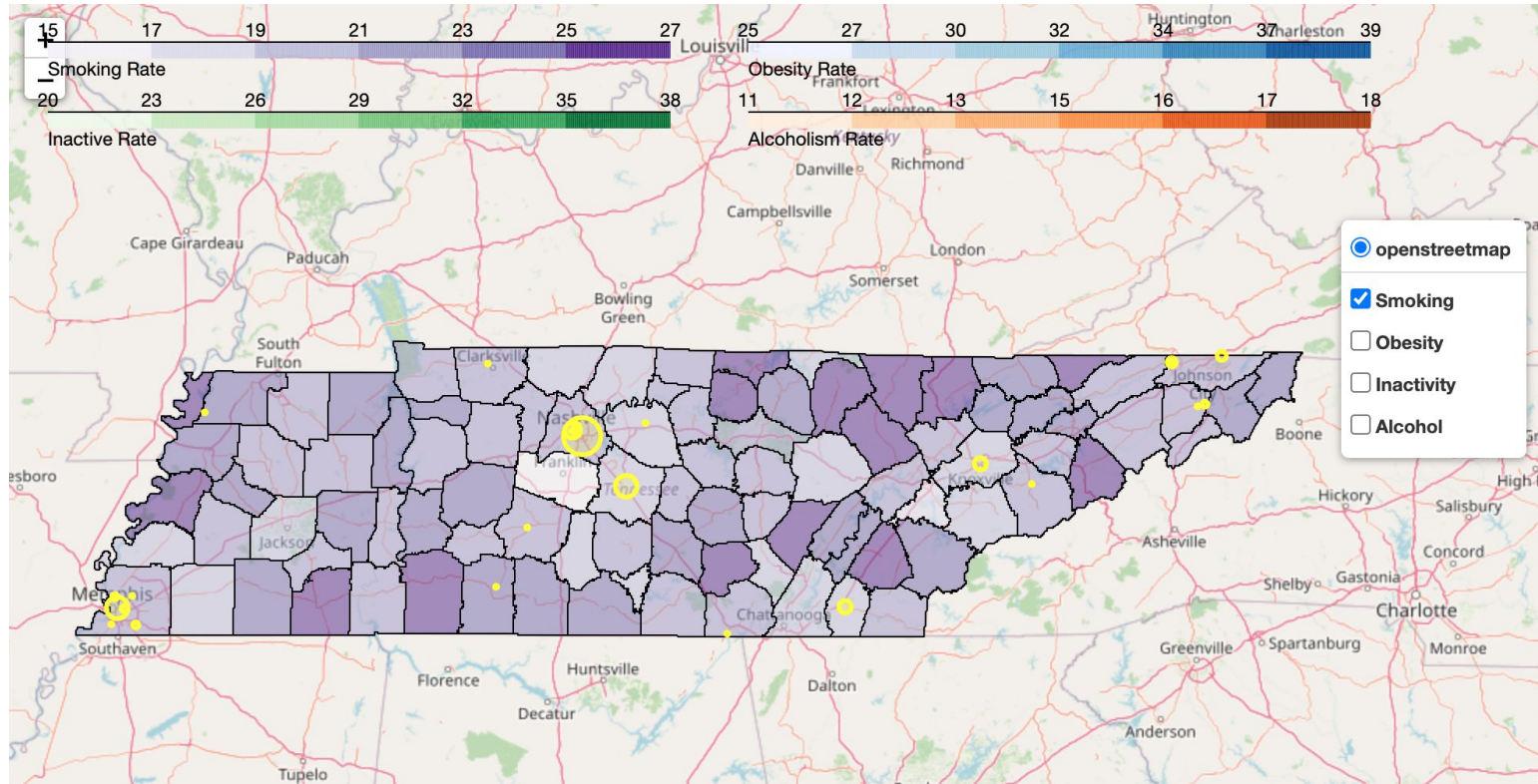
Physical inactivity is the percentage of adults ages 20 and over who reported no leisure-time physical activity in the past month.

# Big Four: Obesity



Adult obesity is calculated by a combination of self reporting and CDC data, finding adults who report a BMI within the index.

# Big Four: Smoking



The smoking percentage is defined as the percentage of county adults who smoke daily.

# Interactive Maps

Age\_Poverty\_Map: [http://data-playground.com/dda2/jdcg\\_age\\_poverty\\_map.html](http://data-playground.com/dda2/jdcg_age_poverty_map.html)

Big\_Four\_Map: [http://data-playground.com/dda2/mia\\_big\\_four\\_map.html](http://data-playground.com/dda2/mia_big_four_map.html)



# Data Collection

# Answer Completion Rate - Overall 49.6%

How often do clinics answer these three questions during patient visits?

- Is the treatment plan completed?
- Was a treatment plan created?
- Was the enrollee able to be restored to function?

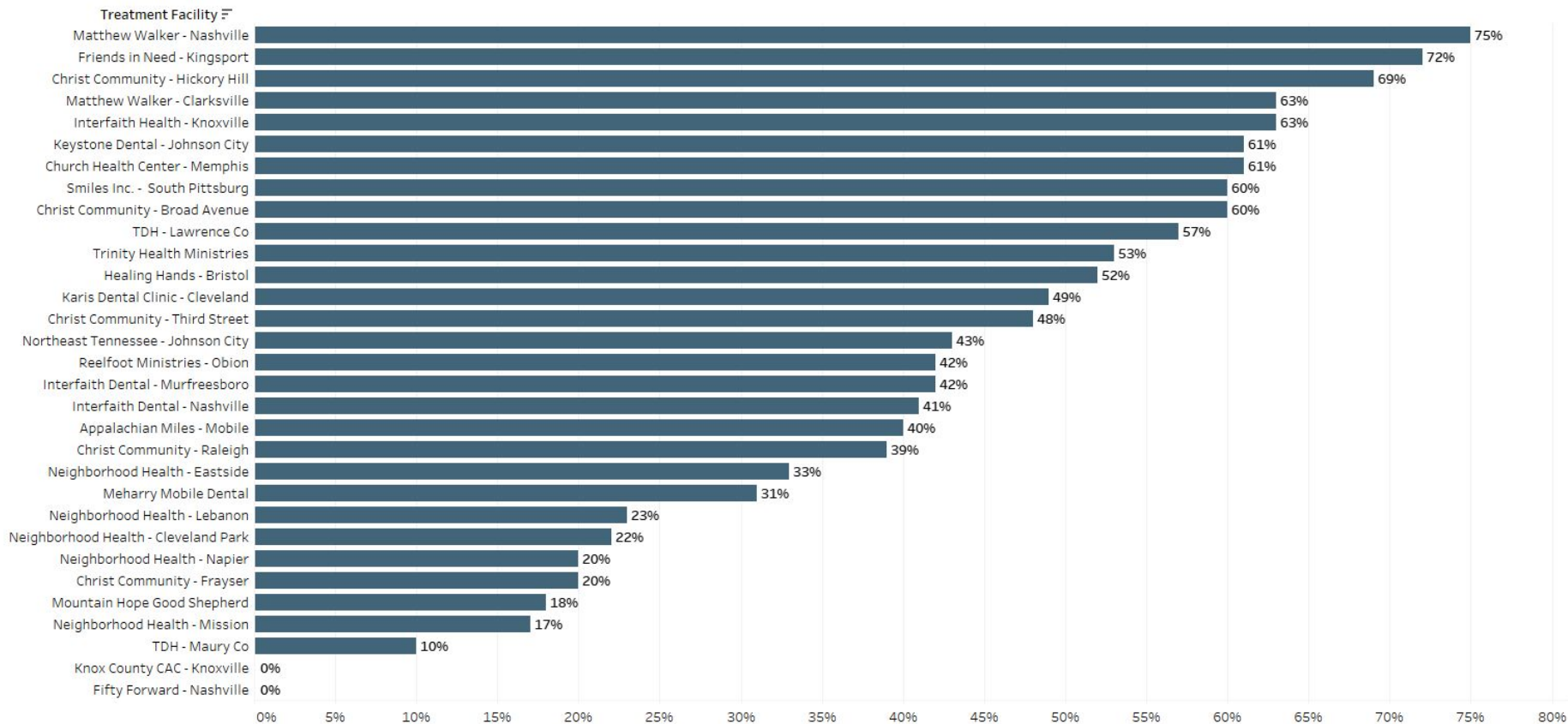
How many non-blank entries were recorded for the above questions

**Answer Completion Rate =**

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The total possible answers that could have been recorded

# Answer Completion Rate by Clinic



# Answer Completion Rate - Top 5 & Bottom 5

## Top 5 Answer Completion

Matthew Walker Comprehensive Health Center Inc.  
- Nashville

75%

Friends in Need Health Center - Kingsport

72%

Christ Community Health Services- Hickory Hill

69%

Interfaith Health Clinic of Knoxville - Knoxville

63%

Matthew Walker - Clarksville

63%

## Bottom 5 Answer Completion

Mountain Hope Good Shepherd Clinic

18%

Neighborhood Health - Mission/Nashville

17%

TDH - Maury Co

10%

Fifty Forward - Nashville

0%

Knox County CAC/Office on Aging - Knoxville

0%

# Summary

## **Conclusion:**

- Smile On 60+ program is effective in improving the quality of life for seniors
- Opportunity for program in rural areas

## **Recommendation:**

- Need for more complete data collection from clinics

# Group GitHub Repositories



<https://github.com/NSS-Full-Time-Data-Analytics-2/smile-on-spiderman>



[https://github.com/NSS-Full-Time-Data-Analytics-2/smile-on-black\\_panther](https://github.com/NSS-Full-Time-Data-Analytics-2/smile-on-black_panther)



<https://github.com/NSS-Full-Time-Data-Analytics-2/smile-on-aquaman>



<https://github.com/NSS-Full-Time-Data-Analytics-2/smile-on-hulk>



<https://github.com/NSS-Full-Time-Data-Analytics-2/smile-on-lava-girl>



<https://github.com/NSS-Full-Time-Data-Analytics-2/smile-on-ironman>

# Sources

Smile On 60+ data provided by Ben Shuler on November 30, 2020

CMS Physician and Other Supplier Payments:

<https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/Medicare-Provider-Charge-Data/Physician-and-Other-Supplier2017>

Healthcare Common Procedure Coding System (HCPCS) - Ambulatory Payment Classification (APC) Crosswalk:

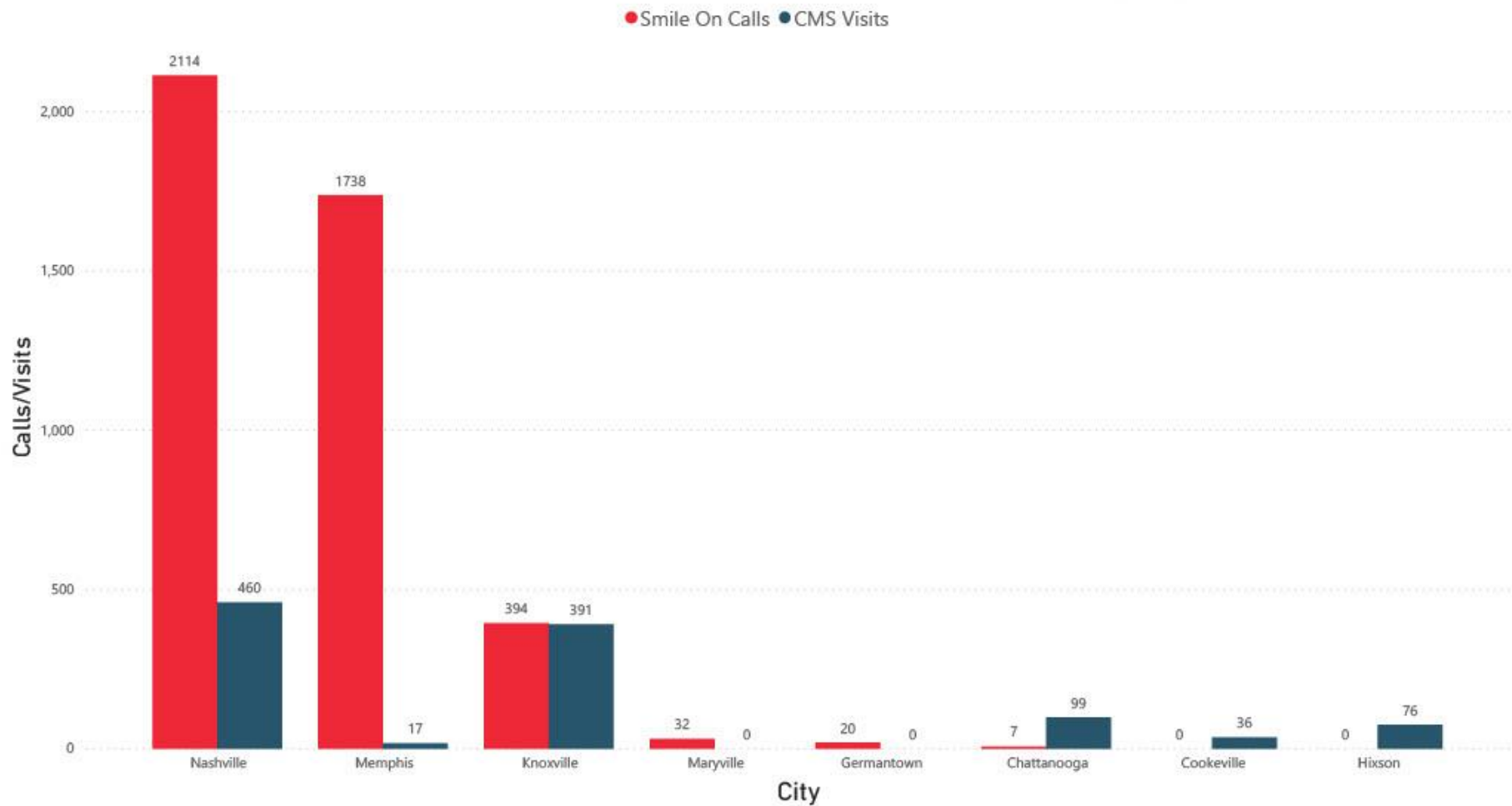
<https://www.cms.gov/Medicare/Medicare-Fee-for-Service-Payment/HospitalOutpatientPPS/Addendum-A-and-Addendum-B-Updates>

CDC Teeth Loss: <https://chronicdata.cdc.gov/500-Cities-Places/500-Cities-Local-Data-for-Better-Health-2019-relea/6vp6-wxuq/data>

TN State of Aging Report (2019): <https://www.tn.gov/aging/administration/forms-and-publications/2019-state-of-aging-in-tennessee.html>

Tennessee Health Rankings (2020): <https://www.countyhealthrankings.org/app/tennessee/2020/overview>

## CMS Visits (2016-2017) versus Smile On Calls (2018-2019) by City





# Medicare Coverage for CMS Visits

● CMS Visits ● Avg Payment Amount Submitted ● Avg Medicare Payment ● % Covered

