# Generalized Method of Moments GMM in Applied Settings

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#### General Advice

#### Sections:

- Not weekly.
- Not required.
- Hopefully helpful.

#### Problem Sets:

- Read the papers.
- Work together, but do not copy code or content.
- For derivations, show your work.
- For programs, comment and package your code.
- ► Include your code in your writeup (LATEX package mcode).

# Introduction/What is GMM?

- ▶ Introduced in Chamberlain's Econ 2120, Lecture Note 14.
- ▶ GMM identifies parameters via the expectation:

$$\mathbb{E}\left[\psi\left(w_{i};\theta_{0}\right)\right]=0.$$

Weighted penalty for deviation from the moments.

$$\theta_{0} = \operatorname*{arg\,min}_{\theta} \mathbb{E}\left[\psi\left(w_{i};\theta\right)\right]' C\mathbb{E}\left[\psi\left(w_{i};\theta\right)\right],$$

where C is positive definite.

▶ Heuristically, one can think of GMM as imposing less structure than MLE but more structure than non-parametric estimation.

### Typical moments in IO applications

- Look at the models we estimate for zero-correlation conditions. One obvious example is "unobserved heterogeneity" in product characteristics, ξ. Look at what it is uncorrelated with and form a moment from that.
- Nash conditions: Equilibrium conditions which we assume to hold on the supply side, such as Differentiated Products Bertrand Equilibrium.
- Consumer optimality: Consumer may optimally stockpile, for example, based on sales frequencies and amounts.

## Identification and Consistency

▶ Identification is achieved for GMM case if

$$\mathbb{E}\left[\psi\left(\mathbf{w}_{i};\theta\right)\right]=0$$

only holds at the true value  $\theta = \theta_0$ , and that at all other values of the parameter vector, it does not hold.

Consistency holds if:

$$\hat{\theta} \xrightarrow{p} \theta_0$$

▶ Formally, this is the same as saying

$$\lim_{N\to\infty} \Pr\left[\left\|\hat{\theta} - \theta_0\right\| > \varepsilon\right] = 0, \, \forall \varepsilon > 0.$$

▶ Under appropriate assumptions, GMM is consistent.

#### Efficiency

We want to know whether our estimates are as precise as possible. The ML estimator achieves the Cramer-Rao lower bound on variance among all unbiased estimators in the parametric setting:

$$Var\left(\hat{\theta}(X)\right) \ge \Im\left(\theta_0\right)^{-1}$$

$$\Im\left(\theta\right) = -\mathbb{E}\left[\frac{\partial^2}{\partial\theta\partial\theta'}\ln f\left(X|\theta\right)\right]$$

- ▶ We call  $\Im(\theta)$  the Fisher Information matrix, and  $\Im(\theta_0)^{-1}$  is the Cramer-Rao bound.
- ▶ The GMM estimator attains the semi-parametric efficiency bound (Chamberlain, 1987), which is the lower bound on variance for an estimator using only the information contained in the moment restrictions.
- ► In the over-identified case will require a two-step estimator (which we will discuss shortly) for efficiency.

#### Estimation

▶ We compute the empirical mean of the moment function, and select  $\hat{\theta} = \arg \min_{\theta} Q_{C,n}(\theta)$ , where

$$Q_{C,n}(\theta) = \left[\frac{1}{n}\sum_{i=1}^{n}\psi(w_i,\theta)\right]'C\left[\frac{1}{n}\sum_{i=1}^{n}\psi(w_i,\theta)\right]$$

for some positive definite  $M \times M$ -matrix C.

► The weighting matrix matrix C assigns "importance" to satisfying the different moment conditions.

#### Asymptotic variance

Under appropriate assumptions,

$$\sqrt{n}\left(\hat{\theta}-\theta_{0}\right)\stackrel{d}{\rightarrow}\mathcal{N}\left(0,V\right),$$

where

$$V = (\Gamma'C\Gamma)^{-1} \Gamma'C\Delta C\Gamma (\Gamma'C\Gamma)^{-1}.$$

- ▶  $\Gamma = \mathbb{E}\left[\frac{\partial \psi}{\partial \theta}(x, \theta_0)\right]$   $(M \times K)$ : gradient of the moment function with respect to the parameters
- ▶  $\Delta = \mathbb{E}\left[\psi\left(x,\theta_{0}\right)\psi\left(x,\theta_{0}\right)'\right]$  ( $M \times M$ ): outer product of the moments
- ▶ Note that this is only one component of error. There is also:
  - sampling error (if your data is a sample of the population).
  - simulation error (if you compute the moments via simulation).

#### Idea for Two-step GMM

Just-identified case, C = I:

$$V = (\Gamma'C\Gamma)^{-1}\Gamma'C\Delta C\Gamma (\Gamma'C\Gamma)^{-1}$$

$$= \Gamma^{-1}C^{-1}\Gamma'^{-1}\Gamma'C\Delta C\Gamma\Gamma^{-1}C^{-1}\Gamma'^{-1}$$

$$= \Gamma^{-1}\Delta\Gamma'^{-1}$$

$$= (\Gamma'\Delta^{-1}\Gamma)^{-1},$$

Over-identified case,  $C = \Delta^{-1}$ :

$$V = (\Gamma'C\Gamma)^{-1}\Gamma'C\Delta C\Gamma (\Gamma'C\Gamma)^{-1}$$
$$= (\Gamma'\Delta^{-1}\Gamma)^{-1}\Gamma'\Delta^{-1}\Delta\Delta^{-1}\Gamma (\Gamma'\Delta^{-1}\Gamma)^{-1}$$
$$= (\Gamma'\Delta^{-1}\Gamma)^{-1}$$

The proof that  $(\Gamma'C\Gamma)^{-1}\Gamma'C\Delta C\Gamma (\Gamma'C\Gamma)^{-1} - (\Gamma'\Delta^{-1}\Gamma)^{-1} \geq 0$  (positive semi-definite) can be found in virtually every econometrics text or lecture notes. This proves that  $C = \Delta^{-1}$  is indeed optimal.

## Choice of weighting matrix via Two-step GMM

- ▶ We would like  $C \propto \Delta^{-1}$ . Recall that  $\Delta$  is the expectation of the covariance matrix at  $\theta_0$ .
- ▶ Problem: we don't know  $\theta_0$ .
- ▶ Solution: Form a consistent estimate  $\hat{\Delta}$  using a consistent though inefficient estimate of  $\theta_0$ .

#### Two-step GMM:

- ▶ Step 1: Estimate  $\hat{\theta}_{GMM1}$  by minimizing  $Q_C(\theta)$  with any arbitrary choice of (positive semi-definite) C, such as the identity matrix.
- Step 2: Estimate the optimal weighting matrix as:

$$\hat{\Delta}^{-1} = \left\{ \mathbb{E}_{n} \left[ \psi \left( w_{i}, \hat{\theta}_{GMM1} \right) \psi \left( w, \hat{\theta}_{GMM1} \right)' \right] \right\}^{-1}$$

and use this to then solve for  $\hat{\theta}_{GMM2} = \arg\min_{\theta} Q_{\hat{\Lambda}^{-1}}(\theta)$ .

## A Simple Example

Suppose we have the following model:

$$y_i = x_i' \beta + \epsilon_i,$$
  
where  $\mathbb{E}(\epsilon_i | x_i) = 0.$ 

- ► Then,  $\mathbb{E}(y_i x_i'\beta|x_i) = 0 \Rightarrow \mathbb{E}[(y_i x_i'\beta) h(x_i)] = 0$  for any function  $h(\cdot)$ , in particular h(x) = x.
- ► Hence,

$$\mathbb{E}\left[\psi\left(w_{i};\theta\right)\right]=0,$$
 where  $\psi\left(w_{i};\theta\right)=\left(y_{i}-x_{i}'\beta\right)x_{i}.$ 

▶ In a more general problem, using "optimal instruments" means optimal choice of  $h(\cdot)$ , an approximation to which we will discuss later.

#### Linear IV example

- Now, suppose  $\mathbb{E}\left(\epsilon_i|x_i\right)\neq 0$ , but we have a (relevant) instrument z such that  $\mathbb{E}\left(\epsilon_i|z_i\right)=0$  (exclusion restriction).
  - Standard tool is TSLS
- ▶ In the GMM framework, we can use the moment function  $\psi(w_i, \theta) = (y_i x_i'\beta) z_i$ .
- ▶ If only some elements of the K-vector  $x_i$  are endogenous,  $z_i$  will also include the remaining subset. If dim  $(z_i) = \dim(x_i)$ , the model is just-identified; for dim  $(z_i) > \dim(x_i)$ , it is over-identified.

#### Analytical solution to the linear GMM

- ► Chamberlain Lecture Notes 12 and 14.
- ▶ For  $x_t$  a set of explanatory variables in market t, and  $z_t$  a set of instruments, all in column form:

$$y_{t} = x'_{t}\beta + \epsilon_{t}, S_{zy} = \frac{1}{N} \sum_{t=1}^{N} z_{t}y_{t}, S_{zx} = \frac{1}{N} \sum_{t=1}^{N} z_{t}x'_{t}$$

$$\hat{\beta} = (S'_{zx}CS_{zx})^{-1}S'_{zx}CS_{zy}$$

$$\hat{S} = \frac{1}{N} \sum_{t=1}^{N} z_{t}z'_{t}\hat{\epsilon}_{t}^{2}$$

$$Cov(\hat{\beta}) = (S'_{zx}CS_{zx})^{-1}S'_{zx}C\hat{S}CS_{zx}(S'_{zx}CS_{zx})^{-1}$$

Where C is the weight matrix. The weight matrix can be estimated after the first-step via:  $\hat{C} = \hat{S}^{-1}$ .  $Cov(\hat{\beta})$  should be estimated in the second step with the second step  $\hat{S}$ .

► Note that this is equivalent to 2SLS if errors are homoscedastic (but they may not be!).

## Logit example - linear GMM

Suppose instead, we have:

- Only market level data (market shares)
- ► Endogeneity of certain characteristics (need to instrument)

Harder to construct a likelihood function. Then what?

Let  $\delta_j = \beta X_j + \xi_j$ , so that market shares (aggregated across all consumers i) is:

$$s_j = \frac{\exp(\delta_j)}{1 + \sum_k \exp(\delta_k)} \tag{1}$$

Given share of outside good  $s_0$ , we can easily recover  $\delta_j$  using an idea from Berry (1994):

$$\delta_j = \log(s_j) - \log(s_0) \tag{2}$$

So that given instruments  $Z_j$  which are assumed to be independent of  $\xi_j$ , the moment condition is:

$$E(\xi_j Z_j) = E((\delta_j - \beta X_j) Z_j) = 0$$
(3)

Which is a linear GMM following the standard IV case!

### Logit example - nested fixed point

Is there another way to get  $\delta_j$ ? Starting from any  $\delta_k^0$ , define the following iterative procedure:

$$\delta_j^k = \delta_j^{k-1} + \log(s_j) - \log(\hat{s}_j(\delta^{k-1})) \tag{4}$$

Where  $s_j$  is the observed market share and  $\hat{s}_j(\delta^{k-1})$  is the computed market share based on last iteration of  $\delta s$ . By Berry, Levinsohn, and Pakes (1995), this is a contraction mapping of modulus less than 1. To compute the fixed point, keep looping until for very small  $\epsilon = 10^{-14}$ :

$$|\max_{j} \left( \delta_{j}^{k} - \delta_{j}^{k-1} \right)| \le \epsilon \tag{5}$$

And once we obtained  $\delta_i^k$ , we can use it to form moments:

$$E(\xi_j Z_j) \approx E((\delta_j^k - \beta X_j) Z_j) = 0$$
 (6)

Where the approximation can be as accurate as you want by setting small  $\epsilon$ .

#### An Approximation to Optimal Instruments

More generally, suppose we want to estimate  $\alpha,\beta$  using the following moment condition:

$$E(\xi_j H_j(Z)) = E[(\delta_j - \beta X_j - \alpha p_j) H_j(Z)] = 0$$
 (7)

Chamberlain (1987) tells us that, with  $T(z)'T(z) = \Delta^{-1}$  as a normalizing matrix, the optimal set of instruments is:

$$H_j(z) = E\left[\frac{\partial \xi_j(\theta_0)}{\partial \theta} | Z\right] T(z_j) \tag{8}$$

The approximation of Berry, Levinsohn, and Pakes (1999):

- 1. Obtain an initial estimate of  $\hat{\alpha}$ ,  $\hat{\beta}$ .
- 2. Use the initial estimate to construct  $\hat{\delta}_j = \hat{\beta} X_j + \hat{\alpha} p_j$ ,  $(\xi = 0)$ .
- 3. Solve the FOC of the model to find  $\hat{p}, \hat{s}$  as a function of  $\alpha, \beta, \hat{\delta}, X$ .
- 4. Get  $\hat{\xi}_j(\alpha, \beta) = \hat{\delta}_j(\alpha, \beta) \beta X_j \alpha \hat{p}_j(\alpha, \beta)$ , and take the derivatives  $\frac{\partial \hat{\xi}_j}{\partial \alpha}$ ,  $\frac{\partial \hat{\xi}_j}{\partial \beta} | \hat{\alpha}, \hat{\beta}$  as an approximation to  $E\left[\frac{\partial \xi_j(\theta_0)}{\partial \theta} | Z\right]$ .

#### Implementing GMM in Matlab

- ► The primary Matlab functions you should be familiar with are "fminsearch" and "fminunc".
- ▶ Basic syntax example of how to use it (just-identified case):

```
beta = fminsearch(@(b) (X'*(Y-X*b))'*(X*(Y-X*b)),betastart,myopts)
```

- In our simple example:
  - Y is a column vector and X is a matrix where each row is an observation
  - ► The answer will be stored in a variable "beta"
  - "@(b)" means the routine will attempt to minimize the expression (X'\*(Y-X\*b'))'\*(X'\*(Y-X\*b')) with respect to "b"
  - The starting guess for "b" will be the value held in the vector "betastart"
  - ► The routine will follow the specifications in the options set "myopts", which is set before this using a command like

myopts = optimset('TolFun',10^-12, 'MaxFunEvals',1000000,'MaxIter',1000)

#### Matlab: More complicated minimization

➤ The "fminsearch" command can also evaluate a named function. This is useful if your moments are hard to evaluate. In that case, you would create a separate .m file for the function. Here's an example of moment function.m file:

```
function [val] = moment_function(beta, X, S, alpha, P)

% Do manipulations with the input arguments beta, X, S, alpha, P.

% Suppose you evaluate a moment condition for each observation

% into a vector called "moment"

...

val = mean(moment):
```

▶ I could then call this function from "fminsearch" using:

```
beta = fminsearch(@(b) moment function(b, X, S, alpha, P), betastart, myopts)
```

Question: How would you implement 2-step GMM?

#### **Evaluating gradients**

- Necessary for Γ in asymptotic variance.
- ▶ Exact differentiation (analytic derivatives) is always preferred to numerical differentiation due to approximation error. This is also runs *much* faster. Logit models (including BLP) does allow one to compute exact gradients just differentiate the logit!
- ▶ If not practical, use finite differences with *h*:
  - ► Forward difference formula:

$$f'(x) \approx \frac{f(x+h) - f(x)}{h}$$

► Symmetric difference formula (more accurate):

$$f'(x) \approx \frac{f(x+h) - f(x-h)}{2h}$$

▶ See Judd (1998, Ch. 7) for details.

### Sensitivity evaluation – is GMM a "black box"?

Main result of Andrews, Gentzkow, and Shapiro (2017): for any local perturbation to the true model leading to the moments converging asymptotically to  $\tilde{\psi}$  instead of 0, the first-order asymptotic bias to the estimates  $\tilde{\theta}$  is:

$$E(\tilde{\theta}) = \Lambda E(\tilde{\psi}) \tag{9}$$

Where  $\Lambda = -(\Gamma'C\Gamma)^{-1}\Gamma'C$  is the sensitivity of estimated parameters to the model.

- ▶ For OLS,  $\Lambda = -\Gamma^{-1} = -E(XX')$ . Omitted variable intuition: the bias from not including an endogenous variable is related to its covariance with included variables.
- Andrews, Gentzkow, Shapiro (2014) generalizes this intuition to GMM.

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