

## 14. Net Income Per Ten Shares

The reconciliation of the numerators and denominators of the basic and diluted net income per ten shares computations for the years ended March 31, 2003, 2002 and 2001 was as follows:

	Millions of Yen			Thousands of U.S. dollars
	2003	2002	2001	2003
Numerator:				
Net income available to common stockholders .....	¥20,078	30,191	70,507	\$167,038
Diluted net income .....	¥20,078	30,191	70,507	\$167,038
	Number of Shares			
	2003	2002	2001	
Denominator:				
Weighted-average number of common shares outstanding .....	1,529,761,706	1,425,424,059	1,425,392,632	
Effect of dilutive securities:				
0.00% Yen Convertible Bonds due 2001 .....	—	—	—	110,245,252
Diluted common shares outstanding .....	1,529,761,706	1,425,424,059	1,535,637,884	
	Yen			U.S. dollars
	2003	2002	2001	2003
Net income per ten shares:				
Basic .....	¥131	212	495	\$1.09
Diluted .....	¥131	212	459	\$1.09

## 15. Segment Information

The Company and its subsidiaries are engaged in a wide range of diversified businesses which include: general trading operations both domestic and overseas; providing financial services to customers and suppliers; planning, arranging and coordinating industrial projects in connection with general trading; and investing in fields of resource development, advanced

technology, information and multimedia.

The Company and its subsidiaries have introduced a division company system and information on operating segments are stated according to this system.

This system is used for decisions in operations or evaluations by the management.

Information concerning operations in different operating segments for the years ended March 31, 2003, 2002 and 2001 was as follows:

	Millions of Yen								
	2003								
	Textile	Plant, Automobile & Industrial Machinery	Aerospace, Electronics & Multimedia	Energy, Metals & Minerals	Chemicals, Forest Products & General Merchandise	Food	Finance, Realty, Insurance & Logistics	Other, Adjustments & Eliminations	Consolidated
Trading transactions:									
Unaffiliated customers and associated companies .....	¥871,680	1,746,583	809,150	2,216,196	1,799,838	2,522,544	269,442	226,187	10,461,620
Transfers between operating segments ..	2,423	168	983	1,316	8,702	248	1,215	(15,055)	—
Total trading transactions .....	¥874,103	1,746,751	810,133	2,217,512	1,808,540	2,522,792	270,657	211,132	10,461,620
Gross trading profit .....	¥ 93,471	48,576	102,538	32,958	87,061	130,114	33,841	37,478	566,037
Net income (loss) .....	¥ 10,428	2,363	14,263	10,003	10,682	11,859	(8,403)	(31,117)	20,078
Identifiable assets									
at March 31 .....	¥370,802	490,076	484,255	391,551	524,644	654,377	692,656	878,044	4,486,405