

As of March 31, 2005

Number of Employees

Consolidated*	5,223
Non-consolidated	683

*The number of consolidated employees is based on actual working employees excluding temporary staff.

Number of Subsidiaries and Associates

Domestic	40
Overseas	25

Products & Services

- Yarn • Wool • Textile • Knit fabrics • Secondary textile products • Fashion goods • Bedding fabrics • Interior fabrics • Industrial fibers • Inorganic fibers and related products

Organization (As of April 1, 2005)

Textile Company	Planning & Coordinating Department
	Accounting & Control Department
	Credit & Affiliate Administration Department
	IT Business Development Department
	Textile Material & Industrial Textile Division
	Textile Material Department
	Industrial Textile Department
	Textile Division
	Textile Department 1
	Textile Department 2
	Apparel Division
	Apparel Department 1
	Apparel Department 2
	Brand Marketing Division 1
	Brand Marketing Department 1
	Brand Marketing Department 2
	Brand Marketing Division 2
	Brand Marketing Department 3
	Lifestyle Department

HIGHLIGHTS & TOP MANAGEMENT

SPECIAL FEATURE

REVIEW OF OPERATIONS

CORPORATE GOVERNANCE & CSR

OTHER INFORMATION

FINANCIAL SECTION

CORPORATE DATA

CONVERSE. As such, our gross trading profit for fiscal year 2005 rose by ¥12.5 billion to ¥1,128 billion, and net income increased by ¥3.1 billion to ¥14.8 billion. ROA improved 0.8 percentage points to 3.9%, signifying our high asset efficiency and stability.

Net Income from Major Group Companies*

Years ended March 31 (Billions of yen)	2004	2005
• Prominent Apparel Ltd.	¥0.4	¥0.2
• Leilian Co., Ltd.	0.2	0.2
• TOMMY HILFIGER JAPAN, INC.	0.7	0.6

*ITOCHU's share of net income

Successive Acquisition of Master Licenses of Sports-Related Brands

The sports-related market, which attracts attention for not only its high product functionality but also collaboration with the fashion sector, is a brand business on which we are focusing.

We acquired exclusive manufacturing and distribution rights in Japan in fiscal year 2005 for the three sports and sport casual brands listed below. We plan to expand our business activity for these brands, focusing mainly on apparel and general merchandise.

1. PRO-Keds, a U.S. shoe brand

PRO-Keds is a high potential brand with a large market, selling one million pairs of shoes annually in Japan. ITOCHU will develop all of PRO-Keds items excluding shoes. (Expected sales: ¥5 billion in fiscal year 2008)

2. HEAD, an Austrian sports brand

HEAD is a traditional brand popular around the world for mostly its ski and tennis accessories. ITOCHU plans to develop sports and casual wear under this brand. (Expected sales: ¥20 billion for fiscal year 2010)



Austrian sports brand "HEAD"

3. SPALDING, a U.S. brand

SPALDING is a comprehensive sports brand recognized by basketball and other sports fan worldwide. ITOCHU's subsidiary, ITOCHU Fashion System Co., Ltd., will act as SPALDING's exclusive manufacturer and distributor in Japan. It will support product planning and coordinate distribution as part of its integrated brand management and marketing endeavors. (Expected sales: ¥30 billion in fiscal year 2008*)

*Expected sales are based on retail prices.

For a broad overview of ITOCHU's brand business, please refer to page 20.