

Finance, Realty, Insurance & Logistics Services

The Finance, Realty, Insurance & Logistics Services segment is engaged in structuring and sales of financial products, agency and consulting services of insurance and reinsurance. In addition, this segment is engaged in warehousing, trucking, international intermodal transport and developments and operations of real estate.

Management evaluates segment performance based on several factors such as net income (loss) determined in

accordance with U.S. GAAP.

In addition, management utilizes internally developed management control methods for the purpose of internal operating decisions.

Intersegment transactions are priced with reference to prices applicable to transactions with unaffiliated parties.

There have been no trading transactions with a single major external customer (10% or more of total) for the years ended March 31, 2006, 2005 and 2004.

Information concerning operations in different operating segments for the years ended March 31, 2006, 2005 and 2004 was as follows:

Millions of Yen									
2006									
	Textile	Machinery	Aerospace, Electronics & Multimedia	Energy, Metals & Minerals	Chemicals, Forest Products & General Merchandise	Food	Finance, Realty, Insurance & Logistics Services	Other, Adjustments & Eliminations	Consolidated
Trading transactions:									
Unaffiliated customers and associated companies	¥ 824,254	¥ 1,439,528	¥ 699,501	¥ 2,876,186	¥ 1,967,277	¥ 2,150,029	¥ 232,844	¥ 284,266	¥ 10,473,885
Transfers between operating segments ..	982	8,536	3,669	1,052	6,711	341	2,775	(24,066)	—
Total trading transactions	¥ 825,236	¥ 1,448,064	¥ 703,170	¥ 2,877,238	¥ 1,973,988	¥ 2,150,370	¥ 235,619	¥ 260,200	¥ 10,473,885
Gross trading profit	¥ 122,867	¥ 69,545	¥ 116,445	¥ 73,866	¥ 111,109	¥ 142,562	¥ 45,957	¥ 32,023	¥ 714,374
Equity in earnings (losses) of associated companies	¥ (474)	¥ 6,434	¥ 1,796	¥ 24,028	¥ 2,756	¥ 9,308	¥ 8,038	¥ (149)	¥ 51,737
Net income (loss)	¥ 14,996	¥ 13,676	¥ 17,208	¥ 57,958	¥ 18,625	¥ 19,419	¥ 9,875	¥ (6,611)	¥ 145,146
Identifiable assets at March 31	¥ 395,416	¥ 489,018	¥ 524,715	¥ 644,383	¥ 634,297	¥ 778,787	¥ 600,851	¥ 729,546	¥ 4,797,013
Depreciation and amortization	¥ 4,002	¥ 3,064	¥ 10,132	¥ 5,448	¥ 4,147	¥ 5,742	¥ 2,163	¥ 9,364	¥ 44,062
Millions of Yen									
2005									
	Textile	Machinery	Aerospace, Electronics & Multimedia	Energy, Metals & Minerals	Chemicals, Forest Products & General Merchandise	Food	Finance, Realty, Insurance & Logistics Services	Other, Adjustments & Eliminations	Consolidated
Trading transactions:									
Unaffiliated customers and associated companies	¥ 829,093	¥ 1,166,654	¥ 630,854	¥ 2,471,488	¥ 1,893,215	¥ 2,111,932	¥ 243,092	¥ 229,711	¥ 9,576,039
Transfers between operating segments ..	780	110	3,637	913	6,344	276	7,550	(19,610)	—
Total trading transactions	¥ 829,873	¥ 1,166,764	¥ 634,491	¥ 2,472,401	¥ 1,899,559	¥ 2,112,208	¥ 250,642	¥ 210,101	¥ 9,576,039
Gross trading profit	¥ 112,843	¥ 57,973	¥ 108,410	¥ 39,079	¥ 105,939	¥ 136,161	¥ 39,329	¥ 31,027	¥ 630,761
Equity in earnings (losses) of associated companies	¥ 310	¥ 4,482	¥ 1,872	¥ 11,975	¥ 1,188	¥ 10,018	¥ 2,452	¥ (533)	¥ 31,764
Net income (loss)	¥ 14,810	¥ 10,480	¥ 14,362	¥ 25,672	¥ 20,253	¥ (9,278)	¥ 5,360	¥ (3,867)	¥ 77,792
Identifiable assets at March 31	¥ 377,230	¥ 451,442	¥ 489,415	¥ 491,012	¥ 583,720	¥ 727,959	¥ 615,304	¥ 736,263	¥ 4,472,345
Depreciation and amortization	¥ 4,002	¥ 1,835	¥ 9,998	¥ 3,297	¥ 5,266	¥ 5,710	¥ 2,182	¥ 7,796	¥ 40,086