- Textile Company■ Machinery Company
- Metals & Minerals Company
  Energy & Chemicals Company

- Food Company
  General Products & Realty Company
  ICT & Financial Business Company

## **Business Portfolio**







ICT Division

BPO service business





Mobile phone distribution



Financial & Insurance Business Division

Global consumer finance



Corporate and project finance







Insurance distribution business

## Overview of FYE 2016

Satellite & communications business

Net profit attributable to ITOCHU grew ¥5.3 billion year on year, to ¥48.4 billion, due to the expansion of existing business and rises in trading income and equity in earnings of associates and joint ventures.

## Business Results Note: Based on U.S. GAAP from FYE 2012 through FYE 2014

Billions of Yen

| Years ended March 31   | 2012                   | 2013             | 2014   | 2015         | 2016         |
|--|------------------------|------------------|--------|--------------|--------------|
| Total assets   | _                      | _                | _      | 668.3        | 684.8        |
| ROA  | _                      | _                | _      | 6.9%         | 7.2%         |
| Trading income   | _                      | _                | _      | 39.8         | 40.3         |
| Equity in earnings of associated companies / associates and joint ventures     | _                      | _                | _      | 20.5         | 23.7         |
| Net profit attributable to ITOCHU  | _                      | _                | _      | 43.1         | 48.4         |
| Breakdown of Net Profit (Loss) Attributable to ITOCHU by Major Group Companies |                        |                  |        |              |              |
| ITOCHU Techno-Solutions Corporation  | 7.5                    | 8.9              | 8.1    | 10.2         | 10.4         |
| CONEXIO Corporation  | 1.5                    | 4.2              | 5.4    | 2.9          | 3.7          |
| BELLSYSTEM24 Holdings, Inc.*   | _                      | _                | _      | 1.7          | 3.4          |
| Orient Corporation   | (3.7)                  | (1.2)            | 2.7    | 3.0          | 2.6          |
| ITOCHU Fuji Partners, Inc.   | _                      | _                | _      | 0.4          | 2.3          |
| [Subtotal]   | [5.3]                  | [11.9]           | [16.2] | [18.2]       | [22.4]       |
| Percentage of Total Employees  | Consolidated (rounded) |                  |        | 14,000 (13%) | 15,400 (15%) |
|  | No                     | Non-consolidated |        | 160 (4%)     | 176 (4%)     |
| Percentage of Total Number of Subsidiaries and Affiliated Companies            |                        | Japan            |        | 21 (16%)     | 26 (20%)     |
|  | ••••••                 | Overseas         |        | 10 (5%)      | 8 (4%)       |

<sup>\*</sup> BELLSYSTEM24 Holdings, Inc., was merged by absorption into ITOCHU special-purpose company BCJ-15, which held the shares of BELLSYSTEM24 Holdings, Inc., and changed its corporate name on September 1, 2015. Results for the year ended March 31, 2015, are for BCJ-15.