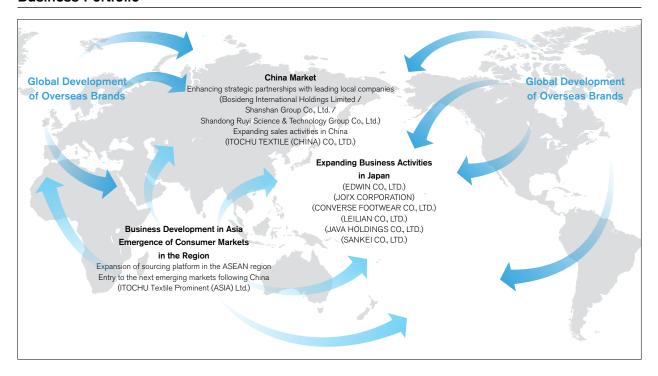
Business Portfolio



Overview of FYE 2016

Net profit attributable to ITOCHU decreased ¥17.5 billion year on year, to ¥14.5 billion, despite the posting of an unordinary gain from the conversion of a China-related company from an associated company to other investments. The decline was mainly due to lower trading income and the impairment losses to treat potential future risks.

Business Results Note: Based on U.S. GAAP from FYE 2012 through FYE 2014					Billions of Yer
Years ended March 31	2012	2013	2014	2015	2016
Total assets	433.4	486.8	504.5	555.8	524.5
ROA	5.8%	6.8%	6.5%	6.2%	2.7%
Trading income	25.2	33.3	29.2	29.2	22.7
Equity in earnings of associated companies / associates and joint ventures	5.9	12.6	11.7	11.7	9.5
Net profit attributable to ITOCHU	24.4	31.2	32.5	32.0	14.5
Breakdown of Net Profit (Loss) Attributable to ITOCHU by Major Group Companies					
ITOCHU Textile Prominent (ASIA) Ltd.*	1.0	1.1	2.0	1.4	0.9
ITOCHU TEXTILE (CHINA) CO., LTD.	1.1	1.3	1.2	1.2	0.9
JOI'X CORPORATION	(0.3)	1.3	1.3	1.3	1.1
SANKEI CO., LTD.	4.0	1.6	1.5	2.6	1.0
[Subtotal]	[5.8]	[5.3]	[6.0]	[6.5]	[3.9]
Percentage Contribution of Non-consolidated Trade Earnings to Net Profit Attributable to ITOCHU (image)	approx. 30%				
Percentage of Total Employees	Consolidated (rounded)			20,500 (19%)	19,000 (18%)
	Non-consolidated			418 (10%)	426 (10%)
Percentage of Total Number of Subsidiaries and Affiliated Companies		Japan		24 (18%)	23 (18%)
		Overseas		14 (7%)	11 (6%)

^{*} Net profit from ITOCHU Textile Prominent (ASIA) Ltd. includes net profit of equity-method associated companies which were transferred from ITOCHU due to the business restructuring in the former Textile Material & Fabric Division. As a result, profit for the periods after FYE 2012 includes these companies' profit.