

Consolidated Financial Statements

Consolidated Statement of Comprehensive Income

| Fiscal Years Ended March 31 | Millions of yen | | | | Millions of U.S. dollars | |
|--|-----------------|-------------|-------------|--------------|--------------------------|-----------|
| | 2019 | 2020 | 2021 | 2022 | 2023 | 2023 |
| Revenues | | | | | | |
| Revenues from sale of goods | ¥ 10,570,925 | ¥ 9,738,983 | ¥ 9,156,193 | ¥ 11,011,816 | ¥ 12,605,631 | \$ 94,403 |
| Revenues from rendering of services and royalties | 1,029,560 | 1,243,985 | 1,206,435 | 1,281,532 | 1,340,002 | 10,035 |
| Total revenues | 11,600,485 | 10,982,968 | 10,362,628 | 12,293,348 | 13,945,633 | 104,438 |
| Cost | | | | | | |
| Cost of sale of goods | (9,427,881) | (8,575,102) | (7,989,246) | (9,696,532) | (11,092,435) | (83,071) |
| Cost of rendering of services and royalties | (608,832) | (610,078) | (592,635) | (659,651) | (723,295) | (5,416) |
| Total cost | (10,036,713) | (9,185,180) | (8,581,881) | (10,356,183) | (11,815,730) | (88,487) |
| Gross trading profit | 1,563,772 | 1,797,788 | 1,780,747 | 1,937,165 | 2,129,903 | 15,951 |
| Other gains (losses) | | | | | | |
| Selling, general and administrative expenses | (1,193,301) | (1,380,944) | (1,366,489) | (1,346,720) | (1,419,121) | (10,628) |
| Provision for doubtful accounts | (8,979) | (17,406) | (10,844) | (7,923) | (8,869) | (66) |
| Gains (losses) on investments | 203,034 | 57,801 | 4,105 | 211,851 | 67,157 | 503 |
| Gains (losses) on property, plant, equipment and intangible assets | (12,041) | (4,396) | (157,524) | (17,601) | (50,118) | (376) |
| Other-net | 10,734 | (1,414) | (6,197) | 9,645 | 15,071 | 113 |
| Total other-losses | (1,000,553) | (1,346,359) | (1,536,949) | (1,150,748) | (1,395,880) | (10,454) |
| Financial income (loss) | | | | | | |
| Interest income | 40,128 | 35,267 | 23,114 | 20,412 | 39,370 | 295 |
| Dividends received | 48,372 | 66,474 | 53,145 | 80,741 | 79,667 | 597 |
| Interest expense | (54,388) | (57,600) | (36,218) | (28,976) | (66,865) | (501) |
| Total financial income | 34,112 | 44,141 | 40,041 | 72,177 | 52,172 | 391 |
| Equity in earnings of associates and joint ventures | 98,052 | 205,860 | 228,636 | 291,435 | 320,666 | 2,401 |
| Profit before tax | 695,383 | 701,430 | 512,475 | 1,150,029 | 1,106,861 | 8,289 |
| Income tax expense | (149,694) | (142,221) | (71,592) | (271,056) | (262,180) | (1,963) |
| Net profit | 545,689 | 559,209 | 440,883 | 878,973 | 844,681 | 6,326 |
| Net profit attributable to ITOCHU | ¥ 500,523 | ¥ 501,322 | ¥ 401,433 | ¥ 820,269 | ¥ 800,519 | \$ 5,995 |
| Net profit attributable to non-controlling interests | 45,166 | 57,887 | 39,450 | 58,704 | 44,162 | 331 |
| Other comprehensive income, net of tax: | | | | | | |
| Items that will not be reclassified to profit or loss | | | | | | |
| FVTOCI financial assets | 20,040 | (67,643) | 80,764 | (8,927) | (830) | (6) |
| Remeasurement of net defined pension liability | (3,174) | (3,835) | 12,449 | 3,897 | (1,666) | (12) |
| Other comprehensive income in associates and joint ventures | 9,143 | (7,761) | 13,474 | (4,932) | (21,868) | (164) |
| Items that will be reclassified to profit or loss | | | | | | |
| Translation adjustments | (8,803) | (92,645) | 114,879 | 170,109 | 111,639 | 836 |
| Cash flow hedges | (3,641) | (6,074) | 3,470 | 4,519 | (1,145) | (9) |
| Other comprehensive income in associates and joint ventures | (47,668) | (43,307) | 63,660 | 105,500 | (7,878) | (59) |
| Total other comprehensive income, net of tax ... | (34,103) | (221,265) | 288,696 | 270,166 | 78,252 | 586 |
| Total comprehensive income | 511,586 | 337,944 | 729,579 | 1,149,139 | 922,933 | 6,912 |
| Total comprehensive income attributable to ITOCHU | ¥ 464,785 | ¥ 279,832 | ¥ 655,259 | ¥ 1,086,431 | ¥ 876,260 | \$ 6,562 |
| Total comprehensive income attributable to non-controlling interests | 46,801 | 58,112 | 74,320 | 62,708 | 46,673 | 350 |

Consolidated Statement of Changes in Equity

| Fiscal Years Ended March 31 | Millions of yen | | | | Millions of U.S. dollars | |
|--|-----------------|------------|------------|------------|--------------------------|----------|
| | 2019 | 2020 | 2021 | 2022 | 2023 | 2023 |
| Common stock | | | | | | |
| Balance at the beginning of the year | ¥ 253,448 | ¥ 253,448 | ¥ 253,448 | ¥ 253,448 | ¥ 253,448 | \$ 1,898 |
| Issuance of common stock | — | — | — | — | — | — |
| Balance at the end of the year | 253,448 | 253,448 | 253,448 | 253,448 | 253,448 | 1,898 |
| Capital surplus | | | | | | |
| Balance at the beginning of the year | 160,271 | 49,584 | 50,677 | (155,210) | (161,917) | (1,213) |
| Net change in sale (purchase) of subsidiary shares to (from) non-controlling interests | (6,624) | 1,093 | (205,887) | (6,707) | (7,405) | (55) |
| Cancellation of treasury stock | (104,063) | — | — | — | — | — |
| Balance at the end of the year | 49,584 | 50,677 | (155,210) | (161,917) | (169,322) | (1,268) |
| Retained earnings | | | | | | |
| Balance at the beginning of the year | 2,324,766 | 2,608,243 | 2,948,135 | 3,238,948 | 3,811,991 | 28,548 |
| Cumulative effects of the application of new accounting standards | (14,097) | (26,501) | — | — | — | — |
| Net profit attributable to ITOCHU | 500,523 | 501,322 | 401,433 | 820,269 | 800,519 | 5,995 |
| Transfer from other components of equity | (86,512) | (1,392) | 18,388 | (111,870) | 3,106 | 23 |
| Cash dividends to shareholders | (116,437) | (133,537) | (129,008) | (135,356) | (188,372) | (1,411) |
| Balance at the end of the year | 2,608,243 | 2,948,135 | 3,238,948 | 3,811,991 | 4,427,244 | 33,155 |
| Other components of equity | | | | | | |
| Balance at the beginning of the year | 81,206 | 131,234 | (88,971) | 160,455 | 537,007 | 4,022 |
| Other comprehensive income attributable to ITOCHU | (35,738) | (221,490) | 253,826 | 266,162 | 75,741 | 567 |
| Transfer to retained earnings | 86,512 | 1,392 | (18,388) | 111,870 | (3,106) | (23) |
| Net change in sale (purchase) of subsidiary shares to (from) non-controlling interests | (746) | (107) | 13,988 | (1,480) | 439 | 3 |
| Balance at the end of the year | 131,234 | (88,971) | 160,455 | 537,007 | 610,081 | 4,569 |
| Treasury stock | | | | | | |
| Balance at the beginning of the year | (150,208) | (105,601) | (167,338) | (181,360) | (241,204) | (1,806) |
| Net change in treasury stock | (59,456) | (61,737) | (14,022) | (59,844) | (60,736) | (455) |
| Cancellation of treasury stock | 104,063 | — | — | — | — | — |
| Balance at the end of the year | (105,601) | (167,338) | (181,360) | (241,204) | (301,940) | (2,261) |
| Total shareholders' equity | 2,936,908 | 2,995,951 | 3,316,281 | 4,199,325 | 4,819,511 | 36,093 |
| Non-controlling interests | | | | | | |
| Balance at the beginning of the year | 314,868 | 753,208 | 844,658 | 553,959 | 564,375 | 4,226 |
| Cumulative effects of the application of new accounting standards | 5 | (5,295) | — | — | — | — |
| Net profit attributable to non-controlling interests | 45,166 | 57,887 | 39,450 | 58,704 | 44,162 | 331 |
| Other comprehensive income attributable to non-controlling interests | 1,635 | 225 | 34,870 | 4,004 | 2,511 | 19 |
| Cash dividends to non-controlling interests | (20,829) | (27,295) | (27,832) | (20,897) | (28,437) | (213) |
| Net change in sale (purchase) of subsidiary shares to (from) non-controlling interests | 412,363 | 65,928 | (337,187) | (31,395) | 61,505 | 461 |
| Balance at the end of the year | 753,208 | 844,658 | 553,959 | 564,375 | 644,116 | 4,824 |
| Total equity | ¥3,690,116 | ¥3,840,609 | ¥3,870,240 | ¥4,763,700 | ¥5,463,627 | \$40,917 |