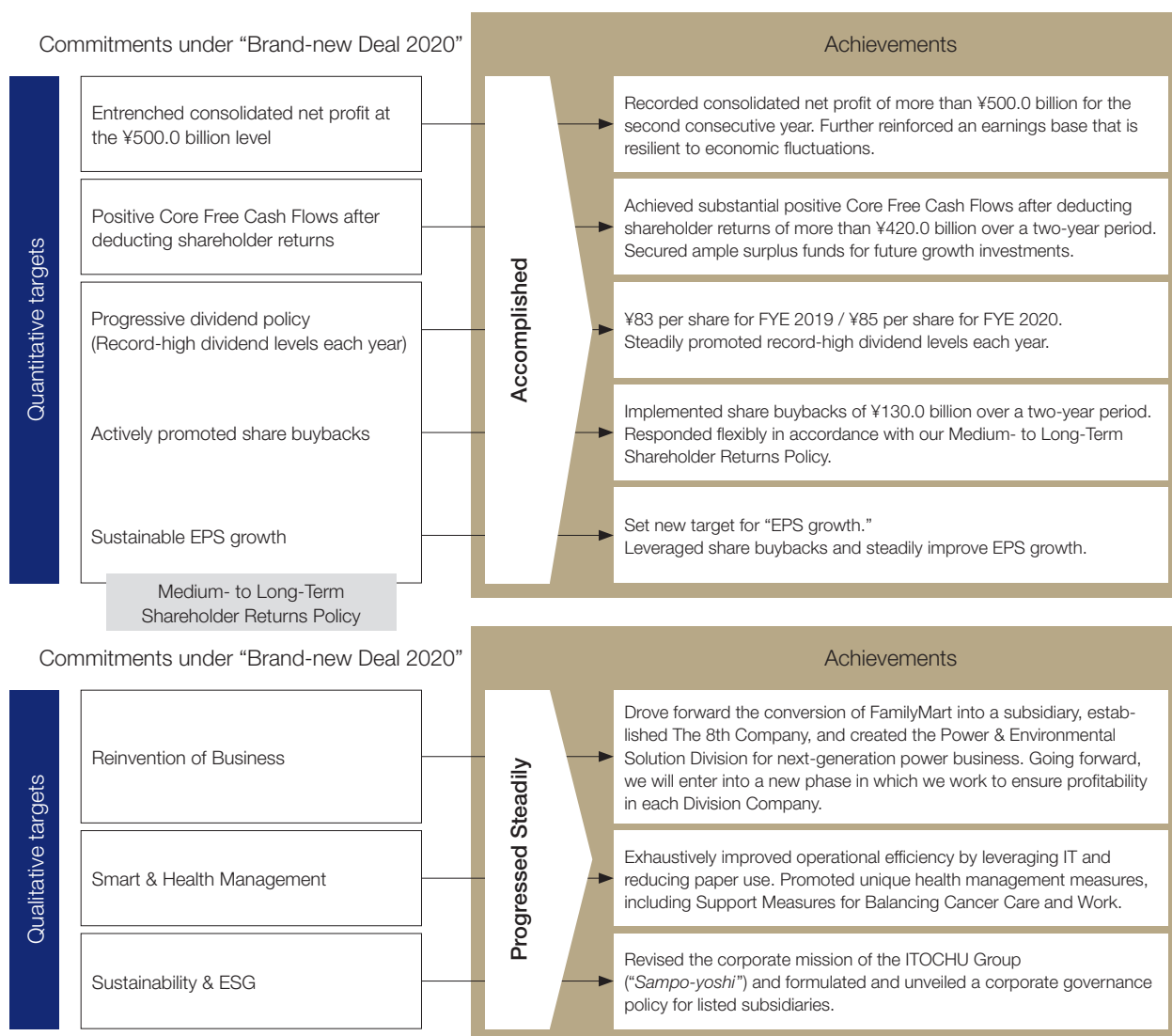


## Business Results for FYE 2020

### General Review of “Brand-new Deal 2020”

Of the initial targets set under “Brand-new Deal 2020,” our medium-term management plan, we achieved all the quantitative targets, including the profit plan, ahead of time for the two-year period spanning FYE 2019 and FYE 2020. We also progressed steadily toward our qualitative targets, resulting in the completion of the plan.



### Summary of Financial Results for FYE 2020

- ▶ **Consolidated net profit** was **¥501.3 billion**, which exceeded the full-year forecast committed at the start of the fiscal year and achieved ¥500.0 billion level for the second consecutive year [4th consecutive year]. Profit in **the non-resource sector** was **¥378.3 billion** [3rd consecutive year].
- ▶ **Core Profit** (consolidated net profit after deducting extraordinary gains and losses) increased by approximately ¥13.5 billion compared with the previous fiscal year, to approximately **¥485.5 billion** [5th consecutive year].
- ▶ **Profits / losses of Group companies** was **¥445.2 billion** [4th consecutive year]. Ratio of Group companies reporting profits was 88.6%, maintained high level.
- ▶ **Core Operating Cash Flows** was a net cash-inflow of **¥602.0 billion** [4th consecutive year].
- ▶ **Consolidated net profit per share (EPS)** was **¥335.58** [4th consecutive year].

Note: Figures in brackets, [ ], indicate the number of years renewing the highest record in a row.

