## **Operating Segments**

# **Textile Company**

We will target further earnings growth by accelerating our pursuit of downstream strategies, accumulating superior assets, and replacing assets.

> President, Textile Company Shuichi Koseki



#### **Strengths**

- Maintaining and expanding our business as the leading general trading company in the textile business
- Creating a value chain spanning upstream to downstream operations in the textile industry
- Establishing a highly efficient management foundation by augmenting and replacing our asset portfolio



#### **Business Fields**

#### Raw Materials for Clothing / Industrial Materials

Fiber, raw materials, textile fabrics, lining, garment materials, and functional materials

All kinds of fiber materials for industry and manufacturing, such as automobiles, aircraft, electronics, building materials, and engineering, as well as general merchandise

All types of garments from men's and women's fashion, shirts, denim, underwear, sportswear, and uniforms

#### **Brand Business**

Businesses focusing on import licenses for lifestyle brands, fashion accessories and garments in a wide range of areas, such as luxury, casual, and sports

#### Organization

Textile Company Apparel Division 1 Apparel Division 2 Brand Marketing Division 1 Brand Marketing Division 2 -CFO Planning & Administration Department



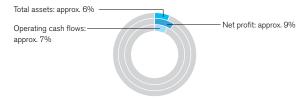
Front row, from left

Masahiro Morofuji, Executive Vice President, Textile Company; Chief Operating Officer, Brand Marketing Division 1 Shiro Hayashi, Chief Operating Officer, Apparel Division 1 Back row, from left

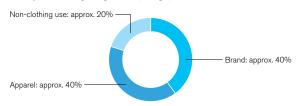
Motonari Shimizu, Chief Operating Officer, Apparel Division 2 Kensuke Hosomi, Chief Operating Officer, Brand Marketing Division 2 Tatsuya Izumi, CFO

Shoji Miura, General Manager, Planning & Administration Department

### Percentage of the Total for ITOCHU (image)



#### Composition by Segment (image)



#### Percentage of Earnings from Overseas Businesses (image)

