#### Provision for doubtful receivables:

"Provision for doubtful receivables" for Fiscal 2006 increased by 138.3% or ¥8.5 billion to ¥14.7 billion (US\$125 million) compared with the previous fiscal year, mainly due to a loss on Iraq receivables (¥7.7 billion).

## Net financial expenses (Net of "interest income," "interest expense." and "dividends received"):

Net financial expenses for Fiscal 2006 deteriorated by 13.6% or ¥0.9 billion to ¥7.8 billion (US\$67 million) compared with the previous fiscal year. Net interest expenses, consisting of "interest income" and "interest expense," deteriorated by 23.7% or ¥5.0 billion to ¥26.0 billion (US\$222 million) compared with the previous fiscal year. Although "interest income" increased by 24.5% or ¥2.6 billion compared with the previous fiscal year mainly due to the rise in the U.S. dollar interest rate, "interest expense" increased by 24.0% or ¥7.6 billion compared with the previous fiscal year, mainly due to higher interest rates (The average interest rate rose by 0.42% from 1.30% to 1.72%.) resulting from the rise in U.S. dollar interest rates, despite improvement resulting from a decrease in interest-bearing debt (average debt outstanding decreased by ¥167.7 billion from ¥2,454.3 billion to ¥2,286.6 billion).

Dividends received increased by 28.6% or ¥4.1 billion to ¥18.2 billion (US\$155 million) compared with the previous fiscal year, due to an increase in dividends received from LNG-related investments (increased by ¥3.0 billion to ¥9.9 billion compared with the previous fiscal year).

#### Other profit (loss):

"Gain (loss) on disposal of investments and marketable securities, net of write-down" for Fiscal 2006 improved by ¥77.0 billion to ¥51.6 billion (US\$439 million) compared with the previous fiscal year. Gain on sales of investment securities increased by ¥30.5 billion to ¥59.1 billion compared with the previous fiscal year, mainly due to sale of 7-Eleven Inc. (¥13.6 billion), and the U.S. healthcare-related security (¥10.8 billion) and gains on initial public offering of domestic IT-related subsidiaries.

Impairment loss on marketable securities improved by ¥42.2 billion to ¥4.6 billion compared with the previous fiscal year, mostly due to the absence of an impairment loss on investment in FamilyMart Co., Ltd. ("FamilyMart") (¥45.1 billion) taken in the previous fiscal year. In addition, loss on the restructuring of businesses also improved by ¥4.2 billion to ¥2.9 billion compared with the previous fiscal year, as a whole, "gain (loss) on disposal of investments and marketable securities, net of write-down" improved greatly from a loss of ¥25.4 billion in the previous fiscal year to a profit of ¥51.6 billion.

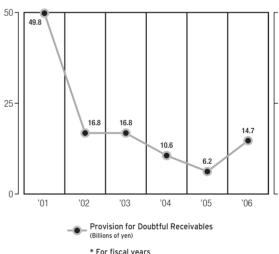
In the previous fiscal year, ITOCHU recognized a ¥45.1 billion (¥26.6 billion, after income tax effect) impairment loss on investment in FamilyMart held by Family Corporation Inc., a subsidiary. The fair value was determined comprehensively considering discounted cash flow analyses prepared by thirdparty appraisers based on the best information available and the quoted market price of FamilyMart. However, since the carrying amount had exceeded the quoted market price for a considerable period of time, ITOCHU evaluated the fair value using discounted cash flow analysis based on a more conservative estimate considering the market price.

"Loss on property and equipment-net" for Fiscal 2006

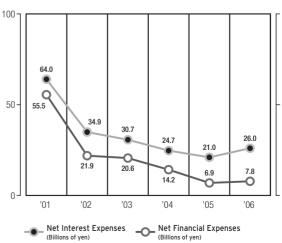
deteriorated by ¥2.0 billion to ¥7.9 billion (US\$67 million) compared with the previous fiscal year. Gain on the sale of property improved by ¥3.7 billion to ¥2.3 billion compared with the previous fiscal year. However, impairment loss on fixed assets and others deteriorated by ¥5.7 billion to ¥10.2 billion compared with the previous fiscal year, mainly due to the recognition of impairment loss in a domestic subsidiary resulting from deteriorated cash flow by changing rental agreement terms.

"Other-net" for Fiscal 2006 deteriorated by ¥12.8 billion to a loss of ¥12.4 billion (US\$105 million) compared with the previous fiscal year. This resulted mainly from the payment of a legal settlement of ¥19.5 billion (US\$185 million) by an overseas trading subsidiary in the U.S. to Citigroup despite

### Provision for Doubtful Receivables



# **Net Financial Expenses**



\* For fiscal years

Net Interest Expenses = Interest Income + Interest Expense Net Financial Expenses

= Net Interest Expenses + Dividends Received