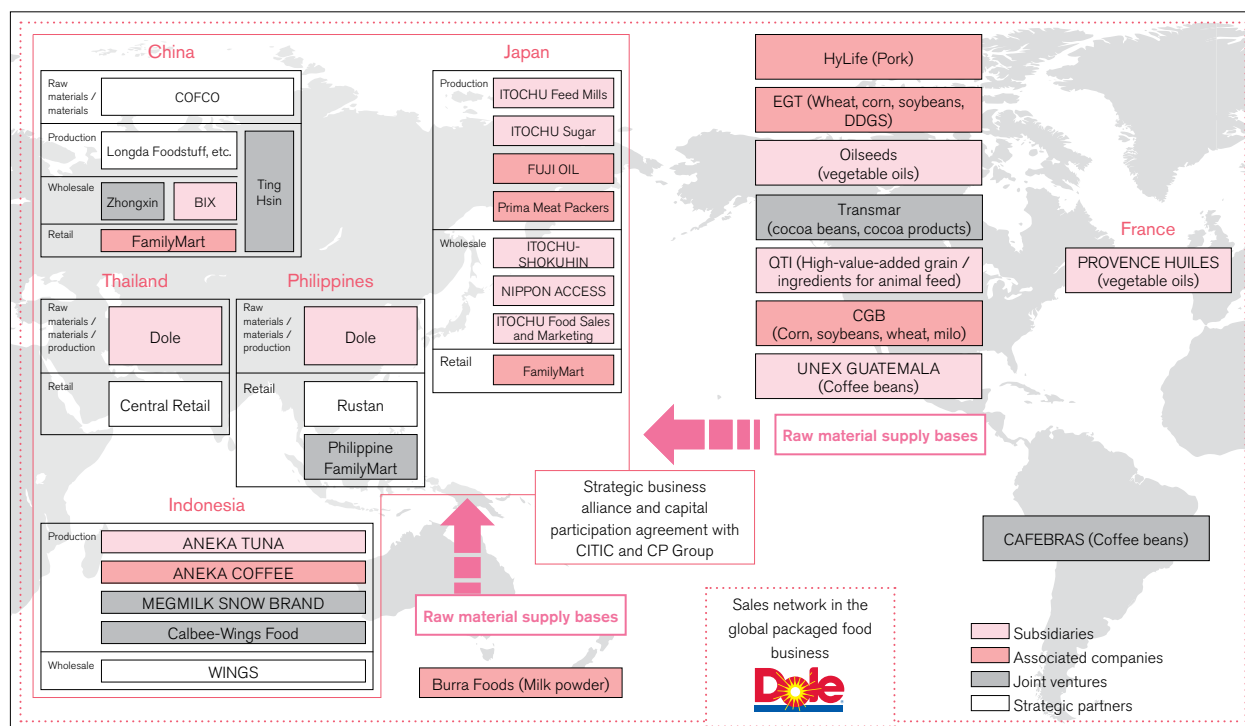


- Textile Company
- Machinery Company
- Metals & Minerals Company
- Energy & Chemicals Company
- Food Company
- General Products & Realty Company
- ICT & Financial Business Company

Business Portfolio



Overview of FYE 2016

Although operating income rose, net profit attributable to ITOCHU fell ¥88.9 billion year on year, to ¥25.5 billion, due to the absence of an extraordinary gain recorded in the previous year in relation to shares in TING HSIN (CAYMAN ISLANDS) HOLDING CORP., as well as to an impairment loss on fresh food-related subsidiaries.

Business Results

Note: Based on U.S. GAAP from FYE 2012 through FYE 2014

Billions of Yen

Years ended March 31	2012	2013	2014	2015	2016
Total assets	1,298.4	1,370.2	1,575.2	1,772.2	1,723.1
ROA	3.5%	3.4%	3.9%	6.9%	1.5%
Trading income	37.4	40.4	49.3	46.6	48.7
Equity in earnings of associated companies / associates and joint ventures	20.1	22.9	21.5	27.0	17.3
Net profit attributable to ITOCHU	43.8	45.7	57.5	114.4	25.5
Breakdown of Net Profit (Loss) Attributable to ITOCHU by Major Group Companies					
NIPPON ACCESS, INC.	8.6	10.8	11.6	8.6	8.9
China Foods Investment Corp.*1	2.4	2.7	4.3	3.3	—
Dole International Holdings, Inc.	—	0.0	7.1	4.8	(16.9)
FUJI OIL HOLDINGS INC.*2	2.3	2.3	2.1	2.4	2.4
Prima Meat Packers, Ltd.	2.4	2.4	2.0	2.7	2.6
FamilyMart Co., Ltd.	6.7	9.1	7.3	8.1	6.1
ITOCHU-SHOKUJIN Co., Ltd.	2.3	1.9	1.0	1.3	1.5
HYLIFE GROUP HOLDINGS LTD.	—	0.1	0.0	2.1	2.6
[Subtotal]	[24.7]	[29.3]	[35.4]	[33.3]	[7.2]
Percentage Contribution of Non-consolidated Trade Earnings to Net Profit Attributable to ITOCHU (image)	approx. 15%				
Percentage of Total Employees	Consolidated (rounded)			30,200 (27%)	30,200 (29%)
	Non-consolidated			397 (9%)	406 (9%)
Percentage of Total Number of Subsidiaries and Affiliated Companies	Japan			17 (13%)	18 (14%)
	Overseas			22 (11%)	20 (10%)

*1 Not a Group company as of March 31, 2015

*2 FUJI OIL HOLDINGS INC. shifted to a holding company structure on October 1, 2015, and changed its company name from FUJI OIL CO., LTD.