

# Asset Strategies in a “New Era for the Sogo Shosha”

The “Brand-new Deal 2017” medium-term management plan (FYE 2016–2018) clearly sets out ITOCHU’s strategic focus on the non-resource sector in China and Asia, where the Company has strengths. In addition, with an eye toward the target of consistently maintaining ROE of more than 13% while continuing to bolster shareholders’ equity, we are accelerating asset replacement and implementing stringent cash flow management to strengthen our financial position and to further increase asset quality and efficiency. This special feature section explains ITOCHU’s asset strategies, with a focus on the “New Era for the Sogo Shosha.”

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