

to higher prices in coal, iron ore and crude oil. Net income increased by 125.8% or ¥32.3 billion to ¥58.0 billion (US\$493 million) compared with the previous fiscal year, mainly due to good performance of a steel product-related associated company in addition to the increase in gross trading profit. Identifiable assets increased by 31.2% or ¥153.4 billion to ¥644.4 billion (US\$5,485 million) compared with the previous fiscal year, mainly due to an increase in trade receivables of energy resulting from a higher price in crude oil.

#### Chemicals, Forest Products & General Merchandise:

Trading transactions increased by 3.9% or ¥74.1 billion to ¥1,967.3 billion (US\$16,747 million) compared with the previous fiscal year, due to an increase resulting from continuous high market prices in chemicals, steady growth in housing material-related transactions in North America, and contributions by newly consolidated subsidiaries. Gross trading profit increased by 4.9% or ¥5.2 billion to ¥11.1 billion (US\$946 million) compared with the previous fiscal year, due to good performance in the housing material business in North America and domestic chemical-related subsidiaries in addition to contributions by newly consolidated subsidiaries. Net income decreased by 8.0% or ¥1.6 billion to ¥18.6 billion (US\$159 million) compared with the previous fiscal year, mainly due to an increase in Selling, general and administrative expenses in downstream businesses despite good performance of domestic chemical related-subsiidiaries and improvement in equity in earnings of associated companies. Identifiable assets increased by 8.7% or ¥50.6 billion to ¥634.3 billion (US\$5,400 million) compared with the previous fiscal year, due to increases in trade receivables and inventories due to high market prices and the yen's depreciation against U.S. dollar.

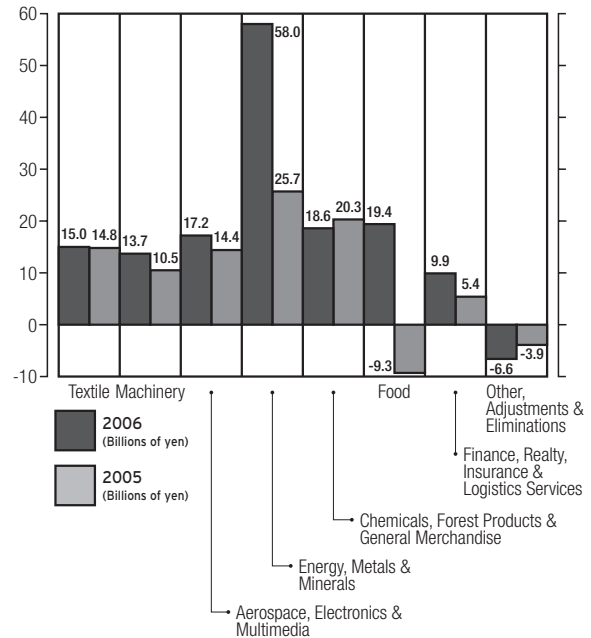
#### Food:

Trading transactions increased by 1.8% or ¥38.1 billion to ¥2,150.0 billion (US\$18,303 million) compared with the previous fiscal year, due to contributions by newly consolidated subsidiaries in addition to an increase in food distribution transactions. Gross trading profit increased by 4.7% or ¥6.4 billion to ¥142.6 billion (US\$1,213 million) compared with the previous fiscal year, due to contributions by newly consolidated subsidiaries in addition to an increase in food distribution transactions. Net income (loss) improved by ¥28.7 billion to a profit of ¥19.4 billion (US\$165 million) compared with the previous fiscal year, mainly due to the absence of an impairment loss on investment in FamilyMart Co., Ltd (the effect of impairment loss was ¥26.6 billion) that was taken in the previous fiscal year partially offset by an increase in Selling, general and administrative expenses and a decrease in equity in earnings of associated companies. Identifiable assets increased by 7.0% or ¥50.8 billion to ¥778.8 billion (US\$6,630 million) compared with the previous fiscal year, due to increases in trade receivables and inventories resulting from increase in transactions as well as an increase in investment securities.

#### Finance, Realty, Insurance & Logistics Services:

Trading transactions decreased by 4.2% or ¥10.2 billion to ¥232.8 billion (US\$1,982 million) compared with the previous fiscal year, due to a reduction of condominium sales in construction-related transactions. Gross trading profit increased by 16.9% or ¥6.6 billion to ¥46.0 billion (US\$391 million) compared with the previous fiscal year, due to contributions by construction-related and finance-related subsidiaries and a logistics subsidiary. Net income increased by 84.2% or ¥4.5 billion to a profit of ¥9.9 billion (US\$84 million) compared with the previous fiscal year, due to contribution by a new finance-related associated company and gains on sales of investment securities in addition to the increase in gross trading profit. Identifiable assets decreased by 2.3% or ¥14.5 billion to ¥600.9 billion (US\$5,115 million) compared with the previous fiscal year, due to a reduction in construction-related

Net Income (Loss) by Operating Segment



Identifiable Assets by Operating Segment

