

Profit & Loss Statement**1/1/25 to 3/27/25****Income**

Income		
Sales Category -FL	1,312,456.80	
Sales Category -NV	271,733.84	
Sales Category -NY	3,907,333.11	
Freight Charges-FL	87,283.36	
Freight Charges - NV	5,408.13	
Freight Charges-NY	265,288.79	
Finance Charges-FL		
Finance Charges-NY		
Sales Category - RIAB		
Sales Category - INSTALL		
Other Income-Restock Fee-FL		
Other Income-Restock Fee-NY		
Returns-FL		
Returns-NY		
Discounts Given-FL	(13,830.10)	
Discounts Given-NY	(50,414.32)	
Total Income		5,785,259.61

Cost of Sales

Cost of Goods Sold -FL	770,172.86	
Cost of Goods Sold -NV	153,181.58	
Cost of Goods Sold -NY	2,355,628.15	
Discounts Taken-FL	(324.42)	
Discounts Taken-NY	(1,591.54)	
COGS-Value Place Kits		
Trans In-FL		
Trans In-NY		
Total Cost of Sales		3,277,066.63

Gross Profit		2,508,192.98
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Expense

Expenses		
Adv/Mktg/Goodwill-FL	20,335.65	
Adv/Mktg/Goodwill-NV		
Adv/Mktg/Goodwill-NY	23,882.51	
Price Lists-FL		
Price Lists-NY		
Trade Shows-FL	12,356.02	
Trade Shows-NV		
Trade Shows-NY	12,699.42	
Commissions- FJM -FL		
Commissions - FJM-NY		
Outside Sales Commissions-FL		
Outside Sales Commissions-NV		
Outside Sales Commissions-NY	2,986.61	
Selling Wages - FL		
Selling Wages - NV		
Selling Wages - NY	171,009.17	
HRA Fund Expense-FL	12,000.00	
HRA Fund Expense-NY	28,000.00	
Vehicle/Equip - Interest-FL		
Vehicle/Equip - Interest-NY		
Vehicle Expenses-FL	836.12	
Vehicle Expenses-NV		
Vehicle Expenses-NY	3,127.19	
CC Merchant Fees - FL	15,464.41	
CC Merchant Fees - NV	1,265.45	
CC Merchant Fees - NY	24,214.52	
Bank Chgs-Sweep Acct-FL		
Bank Chgs-Sweep Acct-NY		
Bank Charges-FL	566.01	
Bank Charges-NY	630.25	
Depre Exp-Land Imp-FL		

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Depre Exp-Land Imp-NY	163.92
Depre Exp Leasehold Imp-FL	
Depre Exp Leasehold Imp-NY	448.36
Depreciation Exp-Office/Whse-FL	
Depreciation Exp-Office/Whse-NY	
Depreciation Exp - Computer-FL	3,812.46
Depreciation Exp - Computer-NY	4,245.92
Depreciation Exp - Vehicle-FL	
Depreciation Exp - Vehicle-NY	1,042.82
Bad Debt Expense-FL	
Bad Debt Expense-NY	
Rebates-FL	32,637.60
Rebates-NV	8,438.45
Rebates-NY	47,219.83
Disability Expense-FL	(612.13)
Disability Expense-NY	(1,696.95)
Workmans Comp Expense-FL	3,447.00
Workmans Comp Expense-NY	6,120.20
Operations Wages - FL	35,049.23
Operations Wages - NY	68,811.22
Dues & Subscriptions-FL	2,766.58
Dues & Subscriptions-NV	49.00
Dues & Subscriptions-NY	5,060.59
Freight Out-FL	119,698.65
Freight Out-HI	
Freight Out-NV	25,373.63
Freight Out-NY	264,093.55
Freight In-FL	58,432.85
Freight In-HI	
Freight In-NV	5,738.70
Freight In-NY	107,965.43
Ocean/Inland Frt - Import - FL	789.31
Ocean/Inland Frt - Import - NV	13,132.34
Ocean/Inland Frt - Import - NY	54,594.82
Duties - Import - FL	4,189.25
Duties - Import - NV	16,551.97
Duties - Import - NY	21,024.83
Premium Overtime - FL	1,456.55
Premium Overtime - NY	570.17
SEP Contributions-FL	
SEP Contributions-NY	
Group Insurance-Medical&Dental-F	16,422.26
Group Insurance-Medical&Dental-N	46,291.72
FFCRA-Expenses	
NYS PTET Expense	
Employee Benefits-FL	
Employee Benefits-NY	1,859.62
Employee Team Building-NY	
Insurance - Business-FL	2,705.00
Insurance - Business-NY	9,702.72
Interest Expense-FL	4,015.13
Interest Expense-NY	7,894.69
Machine Rental-NY	
Office Expense-FL	7,394.10
Office Expense-NV	
Office Expense-NY	34,158.49
Warehouse Expense-Amazon	
Warehouse Expense-NV	
Warehouse Expense-FL	46,015.10
Warehouse Expense-NV	29,016.53
Warehouse Expense-NY	94,808.27
Warehouse Wages - FL	63,933.75
Warehouse Wages - NY	151,524.96
Postage-FL	50.32
Postage-NV	
Postage-NY	964.49

Lodging Kit Company
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Bulk Mail Postage & Labor-FL	
Bulk Mail Postage & Labor-NY	
Professional Fees-FL	4,552.92
Professional Fees-NY	13,258.49
Rent Whse-FL	
Rent-HI	
Rent-NY	66,000.00
Rent-FL Office (CM)	3,000.00
Rent-FL Warehouse	49,711.34
Rent-FL Annex Whse	4,500.00
Repairs & Maintenance-FL	7,043.63
Repairs & Maintenance-NY	3,867.01
Casual Labor-Temps-FL	
Casual Labor-Temps-NY	
Payroll-FL	
Payroll-NY	
Admin Wages - FL	78,145.32
Admin Wages - NY	66,947.84
Bonuses-FL	
Bonuses-NY	
Property/School Taxes-FL	
Property/School Taxes-NY	
Payroll Tax-FL	14,055.22
Payroll Tax-GA	
Payroll Tax-MI	
Payroll Tax-NY	45,314.14
Employer 401k Expense-FL	2,988.74
Employer 401k Expense-NY	12,287.02
Shareholder Taxes-FL	
Shareholder Taxes-NY	
Taxes & Licenses-FL	
Taxes & Licenses-NY	
Corporate Tax-FL	
Corporate Tax-NY	
Corporate Tax-TX	
Sales Tax Expense -FL	
Sales Tax Expense -NY	
Telephone/Internet-FL	1,899.81
Telephone/Internet-NV	
Telephone/Internet-NY	4,211.35
Inventory Adjustment-FL	(29,668.26)
Inventory Adjustment-NV	951.80
Inventory Adjustment-NY	(8,041.20)
Inventory Breakage-FL	532.89
Inventory Breakage-NY	6,635.49
Trash Disposal-FL	2,033.24
Trash Disposal-NY	2,373.80
Travel & Entertainment-FL	12,946.50
Travel & Entertainment-NV	
Travel & Entertainment-NY	13,212.61
Meals 50% Deductible - FL	1,505.69
Meals - NV	
Meals 50% Deductible - NY	1,640.32
Meals 100% Deductible - FL	
Meals 100% Deductible - NY	
Electricity, Water & Oil-FL	643.11
Electricity, Water & Oil-NY	51,542.19
Computer Software Exp-FL	652.66
Computer Software Exp-NY	652.66
Computer Training Exp-NY	
Computer Maint Exp-FL	5,047.08
Computer Maint Exp-NV	
Computer Maint Exp-NY	9,843.34
Miscellaneous-FL	
Miscellaneous-NY	5.85
New System Clearing Acct-NY	

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Amortization Expense		
Amortization Expense		
Total Expense		2,207,039.23
Operating Income		301,153.75
Non-Operating Income		
Other Income		
Other Income-FL	1,800.51	
Other Income-NV	146.55	
Other Income-NY	1,583.81	
Other Income-INSTALL/STORAGE		
Interest Income	109.99	
FFCRA Wages & Er Health Ins		
Dividend Income-Sweep Acct-FL		
FFCRA Wages & Er Health Ins		
PPP Loan Proceeds Forgiven		
Sale of Assets-FL		
Sale of Assets-NY		
Total Non-Operating Income		3,640.86
Non-Operating Expense		
Other Expenses		
Garage Sale Expense		
New Bldg Expenses		
Donations-FL		
Donations-NY		
Key Man Life Insurance		
Key Man Life Insurance	473.94	
Donations-NYC		
Total Non-Operating Expense		473.94
Net Income/(Loss)		304,320.67