

## Lodging Kit Company

**Profit & Loss Statement**

1/1/23 to 12/31/23

Income	
Income	
Sales Category -FL	8,009,330.63
Sales Category -NV	1,789,988.47
Sales Category -NY	14,027,239.04
Freight Charges-FL	570,019.36
Freight Charges - NV	31,466.02
Freight Charges-NY	813,998.34
Finance Charges-FL	
Finance Charges-NY	
Sales Category - RIAB	337,581.94
Sales Category - INSTALL	
Other Income-Restock Fee-FL	
Other Income-Restock Fee-NY	
Returns-FL	
Returns-NY	
Discounts Given-FL	(88,543.86)
Discounts Given-NY	(88,171.21)
Total Income	25,402,908.73
Cost of Sales	
Cost of Goods Sold -FL	4,803,280.82
Cost of Goods Sold -NV	1,065,157.28
Cost of Goods Sold -NY	8,557,920.41
Discounts Taken-FL	(4,911.82)
Discounts Taken-NY	(4,911.81)
COGS-Value Place Kits	
Trans In-FL	
Trans In-NY	
Total Cost of Sales	14,416,534.88
Gross Profit	10,986,373.85
Expense	
Expenses	
Adv/Mktg/Goodwill-FL	85,560.46
Adv/Mktg/Goodwill-NV	49.00
Adv/Mktg/Goodwill-NY	90,187.07
Price Lists-FL	
Price Lists-NY	
Trade Shows-FL	81,780.07
Trade Shows-NV	
Trade Shows-NY	85,374.75
Commissions- FJM -FL	
Commissions - FJM-NY	
Outside Sales Commissions-FL	
Outside Sales Commissions-NV	
Outside Sales Commissions-NY	14,469.68
Selling Wages - FL	
Selling Wages - NV	
Selling Wages - NY	610,058.68
HRA Fund Expense-FL	6,938.38
HRA Fund Expense-NY	16,439.94
Vehicle/Equip - Interest-FL	
Vehicle/Equip - Interest-NY	
Vehicle Expenses-FL	7,693.65
Vehicle Expenses-NV	
Vehicle Expenses-NY	9,025.24
CC Merchant Fees - FL	93,840.02
CC Merchant Fees - NV	12,633.87
CC Merchant Fees - NY	262,408.28
Bank Chgs-Sweep Acct-FL	
Bank Chgs-Sweep Acct-NY	
Bank Charges-FL	1,190.27
Bank Charges-NY	1,582.09
Depre Exp-Land Imp-FL	

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Depre Exp-Land Imp-NY	517.63
Depre Exp Leasehold Imp-FL	
Depre Exp Leasehold Imp-NY	3,014.40
Depreciation Exp-Office/Whse-FL	48,259.79
Depreciation Exp-Office/Whse-NY	5,061.12
Depreciation Exp - Computer-FL	39,418.35
Depreciation Exp - Computer-NY	59,390.36
Depreciation Exp - Vehicle-FL	44,083.96
Depreciation Exp - Vehicle-NY	76,620.24
Bad Debt Expense-FL	
Bad Debt Expense-NY	
Rebates-FL	198,288.57
Rebates-NV	48,563.19
Rebates-NY	286,089.41
Disability Expense-FL	275.72
Disability Expense-NY	1,595.71
Workmans Comp Expense-FL	8,050.25
Workmans Comp Expense-NY	20,021.22
Operations Wages - FL	111,181.79
Operations Wages - NY	329,320.96
Dues & Subscriptions-FL	5,773.58
Dues & Subscriptions-NV	148.00
Dues & Subscriptions-NY	6,227.60
Freight Out-FL	537,220.69
Freight Out-HI	
Freight Out-NV	165,899.52
Freight Out-NY	1,130,215.66
Freight In-FL	351,665.77
Freight In-HI	
Freight In-NV	73,325.23
Freight In-NY	452,497.25
Ocean/Inland Frt - Import - FL	117,973.27
Ocean/Inland Frt - Import - NV	8,485.00
Ocean/Inland Frt - Import - NY	128,947.93
Duties - Import - FL	
Duties - Import - NV	
Duties - Import - NY	
Premium Overtime - FL	1,764.24
Premium Overtime - NY	5,085.51
SEP Contributions-FL	
SEP Contributions-NY	
Group Insurance-Medical&Dental-F	52,961.12
Group Insurance-Medical&Dental-N	96,267.34
FFCRA-Expenses	
NYS PTET Expense	
Employee Benefits-FL	
Employee Benefits-NY	4,540.28
Employee Team Building-NY	
Insurance - Business-FL	23,318.00
Insurance - Business-NY	30,236.39
Interest Expense-FL	18,796.29
Interest Expense-NY	29,964.62
Machine Rental-NY	
Office Expense-FL	15,361.45
Office Expense-NV	
Office Expense-NY	72,792.51
Warehouse Expense-Amazon	
Warehouse Expense-NV	
Warehouse Expense-FL	144,399.54
Warehouse Expense-NV	135,088.95
Warehouse Expense-NY	415,828.43
Warehouse Wages - FL	239,477.20
Warehouse Wages - NY	463,134.29
Postage-FL	714.78
Postage-NV	
Postage-NY	2,935.55

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Bulk Mail Postage & Labor-FL	1,921.33
Bulk Mail Postage & Labor-NY	2,283.94
Professional Fees-FL	16,209.41
Professional Fees-NY	35,648.55
Rent Whse-FL	
Rent-HI	
Rent-NY	168,600.00
Rent-FL Office (CM)	12,000.00
Rent-FL Warehouse	195,967.50
Rent-FL Annex Whse	64,200.00
Repairs & Maintenance-FL	10,878.43
Repairs & Maintenance-NY	24,607.71
Casual Labor-Temps-FL	
Casual Labor-Temps-NY	
Payroll-FL	
Payroll-NY	
Admin Wages - FL	345,075.11
Admin Wages - NY	208,965.95
Bonuses-FL	61,672.10
Bonuses-NY	185,016.30
Property/School Taxes-FL	
Property/School Taxes-NY	
Payroll Tax-FL	50,532.54
Payroll Tax-GA	
Payroll Tax-MI	
Payroll Tax-NY	156,009.20
Employer 401k Expense-FL	7,918.00
Employer 401k Expense-NY	39,232.48
Shareholder Taxes-FL	
Shareholder Taxes-NY	
Taxes & Licenses-FL	
Taxes & Licenses-NY	
Corporate Tax-FL	
Corporate Tax-NY	1,000.00
Corporate Tax-TX	2,056.26
Sales Tax Expense -FL	
Sales Tax Expense -NY	
Telephone/Internet-FL	8,333.48
Telephone/Internet-NV	
Telephone/Internet-NY	12,376.71
Inventory Adjustment-FL	6,291.18
Inventory Adjustment-NV	5,354.83
Inventory Adjustment-NY	87,679.08
Inventory Breakage-FL	1,608.37
Inventory Breakage-NY	5,031.80
Trash Disposal-FL	8,637.58
Trash Disposal-NY	3,640.01
Travel & Entertainment-FL	77,340.64
Travel & Entertainment-NV	
Travel & Entertainment-NY	79,505.47
Meals 50% Deductible - FL	16,128.99
Meals - NV	
Meals 50% Deductible - NY	16,080.19
Meals 100% Deductible - FL	
Meals 100% Deductible - NY	
Electricity, Water & Oil-FL	12,218.13
Electricity, Water & Oil-NY	10,122.57
Computer Software Exp-FL	3,675.13
Computer Software Exp-NY	4,170.28
Computer Training Exp-NY	
Computer Maint Exp-FL	21,600.66
Computer Maint Exp-NV	
Computer Maint Exp-NY	27,698.67
Miscellaneous-FL	
Miscellaneous-NY	
New System Clearing Acct-NY	

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Amortization Expense	
Amortization Expense	
Total Expense	9,387,318.69
Operating Income	1,599,055.16
Non-Operating Income	
Other Income	
Other Income-FL	1,665.27
Other Income-NV	256.49
Other Income-NY	26,353.31
Other Income-INSTALL/STORAGE	
Interest Income	21,897.65
FFCRA Wages & Er Health Ins	
Dividend Income-Sweep Acct-FL	
FFCRA Wages & Er Health Ins	
PPP Loan Proceeds Forgiven	
Sale of Assets-FL	
Sale of Assets-NY	
Total Non-Operating Income	50,172.72
Non-Operating Expense	
Other Expenses	
Garage Sale Expense	
New Bldg Expenses	
Donations-FL	
Donations-NY	
Key Man Life Insurance	
Key Man Life Insurance	1,895.76
Donations-NYC	
Total Non-Operating Expense	1,895.76
Net Income/(Loss)	1,647,332.12