

# SIMPLE REGRESSION MODEL I: Ordinary Least Squares Estimation

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## Simple Regression Model

### Simple (Bivariate) Regression Model

$$y = \beta_0 + \beta_1 x + u$$

- ▶  $y$ : dependent variable
- ▶  $x$ : explanatory variable
- ▶ Also called “bivariate linear regression model”, “two-variable linear regression model”
- ▶ Purpose: to explain the dependent variable  $y$  by the independent variable  $x$

## Simple Regression Model

### Terminology

$y$	$x$
<b>Dependent variable</b>	<b>Independent variable</b>
<b>Explained variable</b>	<b>Explanatory variable</b>
<b>Response variable</b>	<b>Control variable</b>
<b>Predicted variable</b>	<b>Predictor variable</b>
<b>Regressand</b>	<b>Regressor</b>

## Predictor variable: $y = \beta_0 + \beta_1 x + u$

### $u$ : Random Error term - Disturbance term

Represents factors other than  $x$  that affect  $y$ . These factors are treated as “unobserved” in the simple regression model.

### Slope parameter $\beta_1$

- ▶ If the other factors in  $u$  are held fixed, i.e.  $\Delta u = 0$ , then the linear effect of  $x$  on  $y$ :

$$\Delta y = \beta_1 \Delta x$$

- ▶  $\beta_1$ : slope term.

### Intercept term (also called constant term): $\beta_0$

the value of  $y$  when  $x = 0$ .

## Simple Regression Model: Examples

### Agricultural production and fertilizer usage

$$yield = \beta_0 + \beta_1 fertilizer + u$$

yield: quantity of wheat production

### Slope parameter $\beta_1$

$$\Delta yield = \beta_1 \Delta fertilizer$$

Ceteris Paribus, one unit change in fertilizer leads to  $\beta_1$  unit change in wheat yield.

### Random error term: $u$

Contains factors such as land quality, rainfall, etc, which are assumed to be unobserved.

Ceteris Paribus  $\Leftrightarrow$  Holding all other factors fixed  $\Leftrightarrow \Delta u = 0$

## Simple Regression Model: Examples

### A Simple Wage Equation

$$wage = \beta_0 + \beta_1 educ + u$$

wage: hourly wage (in dollars); educ: education level (in years)

### Slope parameter $\beta_1$

$$\Delta wage = \beta_1 \Delta educ$$

$\beta_1$  measures the change in hourly wage given another year of education, holding all other factors fixed (ceteris paribus).

### Random error term $u$

Other factors include labor force experience, innate ability, tenure with current employer, gender, quality of education, marital status, number of children, etc. Any factor that may potentially affect worker productivity.

## Linearity

- ▶ The linearity of simple regression model means: a one-unit change in  $x$  has the same effect on  $y$  regardless of the initial value of  $x$ .
- ▶ This is unrealistic for many economic applications.
- ▶ For example, if there increasing or decreasing returns to scale then this model is inappropriate.
- ▶ In wage equation, the impact of the next year of education on wages has a larger effect than did the previous year.
- ▶ An extra year of experience may also have similar increasing returns.
- ▶ We will see how to allow for such possibilities in the following classes.

## Assumptions for Ceteris Paribus conclusions

### 1. Expected value of the error term $u$ is zero

- ▶ If the model includes a constant term ( $\beta_0$ ) then we can assume:

$$E(u) = 0$$

- ▶ This assumption is about the distribution of  $u$  (unobservables). Some  $u$  terms will be + and some will be – but on average  $u$  is zero.
- ▶ This assumption is always guaranteed to hold by redefining  $\beta_0$ .

## Assumptions for Ceteris Paribus conclusions

### 2. Conditional mean of $u$ is zero

- ▶ How can we be sure that the ceteris paribus notion is valid (which means that  $\Delta u = 0$ )?
- ▶ For this to hold,  $x$  and  $u$  must be uncorrelated. But since correlation coefficient measures only the linear association between two variables it is not enough just to have zero correlation.
- ▶  $u$  must also be uncorrelated with the functions of  $x$  (e.g.  $x^2$ ,  $\sqrt{x}$  etc.)
- ▶ *Zero Conditional Mean* assumption ensures this:

$$E(u|x) = E(u) = 0$$

- ▶ This equation says that the average value of the unobservables is the same across all slices of the population determined by the value of  $x$ .

## Zero Conditional Mean Assumption

### Conditional mean of $u$ given $x$ is zero

$$E(u|x) = E(u) = 0$$

- ▶ Both  $u$  and  $x$  are random variables. Thus, we can define the conditional distribution of  $u$  given a value of  $x$ .
- ▶ A given value of  $x$  represents a slice in the population. The conditional mean of  $u$  for this specific slice of the population can be defined.
- ▶ This assumption means that the average value of  $u$  does not depend on  $x$ .
- ▶ For a given value of  $x$  unobservable factors have a zero mean. Also, unconditional mean of unobservables is zero.

## Zero Conditional Mean Assumption: Example

Wage equation:

$$wage = \beta_0 + \beta_1 educ + u$$

- ▶ Suppose that  $u$  represents innate ability of employees, denoted  $abil$ .
- ▶  $E(u|x)$  assumption implies that innate ability is the same across all levels of education in the population:

$$E(abil|educ = 8) = E(abil|educ = 12) = \dots = 0$$

- ▶ If we believe that average ability increases with years of education this assumption will not hold.
- ▶ Since we cannot observe ability we cannot determine if average ability is the same for all education levels.

## Zero Conditional Mean Assumption: Example

Agricultural production-fertilizer model:

- ▶ Recall the fertilizer experiment: the land is divided into equal plots and different amounts of fertilizer is applied to each plot.
- ▶ If the amount of fertilizer is assigned to land plots independent of the quality of land then the zero-conditional-mean assumption will hold.
- ▶ However, if larger amounts of fertilizer is assigned to land plots with higher quality then the expected value of the error term will increase with the amount of fertilizer.
- ▶ In this case zero conditional mean assumption is false.

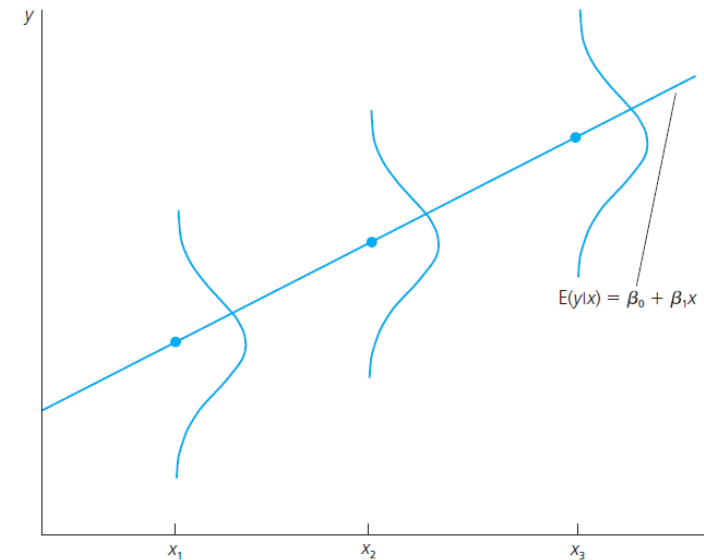
## Population Regression Function (PRF)

- ▶ Expected value of  $y$  given  $x$ :

$$\begin{aligned} E(y|x) &= \beta_0 + \beta_1 x + \underbrace{E(u|x)}_{=0} \\ &= \beta_0 + \beta_1 x \end{aligned}$$

- ▶ This is called PRF. Obviously, conditional expectation of the dependent variable is a linear function of  $x$ .
- ▶ Linearity of PRF: for a one-unit change in  $x$  conditional expectation of  $y$  changes by  $\beta_1$ .
- ▶ The center of the conditional distribution of  $y$  for a given value of  $x$  is  $E(y|x)$ .

## Population Regression Function (PRF)



## Systematic and Unsystematic Parts of Dependent Variable

- ▶ In the simple regression model

$$y = \beta_0 + \beta_1 x + u$$

under  $E(u|x) = 0$  the dependent variable  $y$  can be decomposed into two parts:

- ▶ Systematic part:  $\beta_0 + \beta_1 x$ . This is the part of  $y$  explained by  $x$ .
- ▶ Unsystematic part:  $u$ . This is the part of  $y$  that cannot be explained by  $x$ .

## Estimation of Unknown Parameters

- ▶ How can we estimate the unknown population parameters  $(\beta_0, \beta_1)$  given a cross-sectional data set?
- ▶ Suppose that we have a random sample of  $n$  observations:

$$\{y_i, x_i : i = 1, 2, \dots, n\}$$

- ▶ Regression model can be written for each observation as follows:

$$y_i = \beta_0 + \beta_1 x_i + u_i, \quad i = 1, 2, \dots, n$$

- ▶ Now we have a system of  $n$  equations with two unknowns.

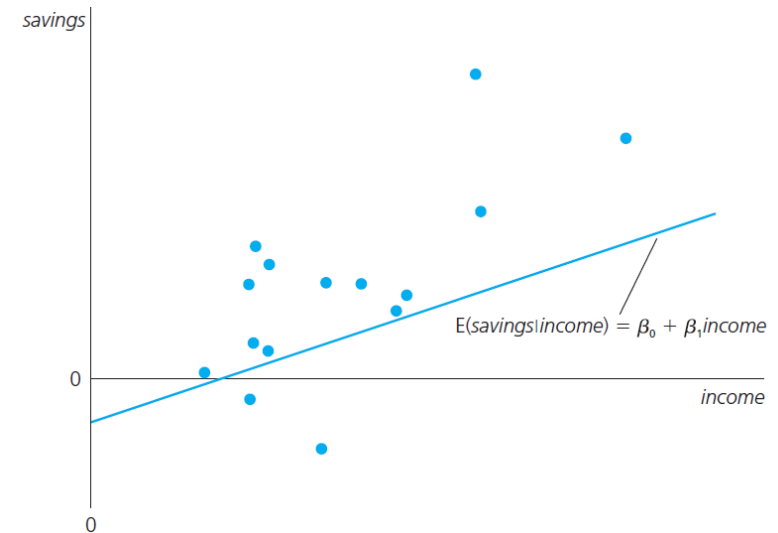
## Estimation of unknown population parameters $(\beta_0, \beta_1)$

$$y_i = \beta_0 + \beta_1 x_i + u_i, \quad i = 1, 2, \dots, n$$

$n$  equations with 2 unknowns:

$$\begin{aligned} y_1 &= \beta_0 + \beta_1 x_1 + u_1 \\ y_2 &= \beta_0 + \beta_1 x_2 + u_2 \\ y_3 &= \beta_0 + \beta_1 x_3 + u_3 \\ &\vdots \\ y_n &= \beta_0 + \beta_1 x_n + u_n \end{aligned}$$

## Random Sample Example: Savings and income for 15 families



## Estimation of unknown population parameters $(\beta_0, \beta_1)$ : Method of Moments

We just made two assumptions for ceteris paribus conclusions to be valid:

$$\begin{aligned} E(u) &= 0 \\ \text{Cov}(x, u) &= E(xu) = 0 \end{aligned}$$

NOTE: If  $E(u|x) = 0$  then by definition  $\text{Cov}(x, u) = 0$  but the reverse may not be true. Since  $E(u) = 0$  then by definition  $\text{Cov}(x, u) = E(xu)$ . Using these assumptions and  $u = y - \beta_0 - \beta_1 x$  **Population Moment Conditions** can be written as:

$$\begin{aligned} E(y - \beta_0 - \beta_1 x) &= 0 \\ E[x(y - \beta_0 - \beta_1 x)] &= 0 \end{aligned}$$

Now we have 2 equations with 2 unknowns.

## Method of Moments: Sample Moment Conditions

Population moment conditions:

$$\begin{aligned} E(y - \beta_0 - \beta_1 x) &= 0 \\ E[x(y - \beta_0 - \beta_1 x)] &= 0 \end{aligned}$$

Replacing these with their sample analogs we obtain:

$$\begin{aligned} \frac{1}{n} \sum_{i=1}^n (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_i) &= 0 \\ \frac{1}{n} \sum_{i=1}^n x_i (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_i) &= 0 \end{aligned}$$

This system can easily be solved for  $\hat{\beta}_0$  and  $\hat{\beta}_1$  using sample data. Note that  $\hat{\beta}_0$  and  $\hat{\beta}_1$  have hats on them, they are not fixed quantities. They change as the data change.

## Method of Moments: Sample Moment Conditions

Using the properties of the summation operator, from the first sample moment condition:

$$\bar{y} = \hat{\beta}_0 + \hat{\beta}_1 \bar{x}$$

where  $\bar{y}$  and  $\bar{x}$  sample means.

Using this we can write

$$\hat{\beta}_0 = \bar{y} - \hat{\beta}_1 \bar{x}$$

Substituting this into the second sample moment condition we can solve for  $\hat{\beta}_1$ .

## Method of Moments

Substituting  $\hat{\beta}_0$  into second moment condition after multiplying it with  $1/n$ :

$$\sum_{i=1}^n x_i (y_i - (\bar{y} - \hat{\beta}_1 \bar{x}) - \hat{\beta}_1 x_i) = 0$$

This expression can be written as

$$\sum_{i=1}^n x_i (y_i - \bar{y}) = \hat{\beta}_1 \sum_{i=1}^n x_i (x_i - \bar{x})$$

## Slope Estimator

$$\hat{\beta}_1 = \frac{\sum_{i=1}^n (x_i - \bar{x})(y_i - \bar{y})}{\sum_{i=1}^n (x_i - \bar{x})^2}$$

The following properties have been used in deriving the expression above:

$$\sum_{i=1}^n x_i (x_i - \bar{x}) = \sum_{i=1}^n (x_i - \bar{x})^2$$

$$\sum_{i=1}^n x_i (y_i - \bar{y}) = \sum_{i=1}^n (x_i - \bar{x})(y_i - \bar{y})$$

## Slope Estimator

$$\hat{\beta}_1 = \frac{\sum_{i=1}^n (x_i - \bar{x})(y_i - \bar{y})}{\sum_{i=1}^n (x_i - \bar{x})^2}$$

1. Slope estimator is the ratio of the sample covariance between  $x$  and  $y$  to the sample variance of  $x$ .
2. The sign of  $\hat{\beta}_1$  depends on the sign of sample covariance. If  $x$  and  $y$  are positively correlated in the sample,  $\hat{\beta}_1$  is positive; if  $x$  and  $y$  are negatively correlated then  $\hat{\beta}_1$  is negative.
3. To be able to calculate  $\hat{\beta}_1$   $x$  must have enough variability:

$$\sum_{i=1}^n (x_i - \bar{x})^2 > 0$$

If all  $x$  values are the same then the sample variance will be 0. In this case,  $\hat{\beta}_1$  will be undefined. For example, if all employees have the same level of education, say 12 years, then it is not possible to measure the impact of education on wages.

## Ordinary Least Squares (OLS) Estimation

Fitted values of  $y$  can be calculated after  $\hat{\beta}_0$  and  $\hat{\beta}_1$  are found:

$$\hat{y}_i = \hat{\beta}_0 + \hat{\beta}_1 x_i$$

Residuals are the difference between observed and fitted values:

$$\begin{aligned}\hat{u}_i &= y_i - \hat{y}_i \\ &= y_i - \hat{\beta}_0 - \hat{\beta}_1 x_i\end{aligned}$$

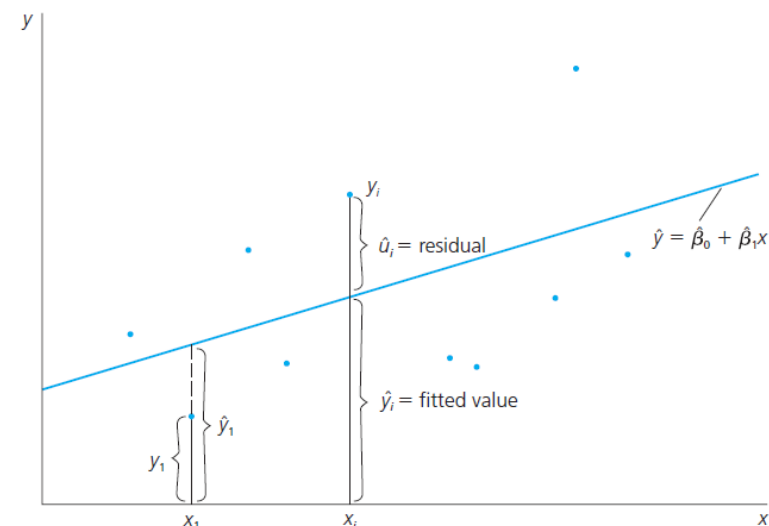
Residual is not the same as error term. The random error term  $u$  is unobserved whereas  $\hat{u}$  is estimated given a sample of observations.

### OLS Objective Function

OLS estimators are found by making the **sum of squared residuals** (SSR) as small as possible:

$$\min_{\hat{\beta}_0, \hat{\beta}_1} \sum_{i=1}^n \hat{u}_i^2$$

## Residuals



## Ordinary Least Squares (OLS) Estimators

### OLS Problem

$$\min_{\hat{\beta}_0, \hat{\beta}_1} SSR = \sum_{i=1}^n (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_i)^2$$

### OLS First Order Conditions

$$\frac{\partial SSR}{\partial \hat{\beta}_0} = -2 \sum_{i=1}^n (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_i) = 0$$

$$\frac{\partial SSR}{\partial \hat{\beta}_1} = -2 \sum_{i=1}^n x_i (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_i) = 0$$

The solution of this system is the same as the solution of the system obtained using the method of moments. Notice that if we multiply sample moment conditions by  $-2n$  we obtain OLS first order conditions.

## Population and Sample Regression Functions

### Population Regression Function - PRF

$$E(y|x) = \beta_0 + \beta_1 x$$

PRF is unique and unknown.

### Sample Regression Function - SRF

$$\hat{y} = \hat{\beta}_0 + \hat{\beta}_1 x$$

SRF may be thought of as the estimated version of PRF. Interpretation of slope coefficient:

$$\hat{\beta}_1 = \frac{\Delta \hat{y}}{\Delta x}$$

or

$$\Delta \hat{y} = \hat{\beta}_1 \Delta x$$

## Example: CEO Salary and Firm Performance

- ▶ We want to model the relationship between CEO salary and firm performance:

$$salary = \beta_0 + \beta_1 roe + u$$

- ▶ salary: annual CEO salary (1000 US\$), roe: average return on equity for the last three years, %
- ▶ Using  $n = 209$  firms in ceosal1.gdt data set in GRETl the SRF is estimated as follows:

$$\widehat{salary} = 963.191 + 18.501 roe$$

- ▶  $\hat{\beta}_1 = 18.501$ . Interpretation: If the return of equity increases by one percentage point, i.e.  $\Delta roe = 1$ , then salary is predicted to increase by 18.501 or 18,501 US\$ (ceteris paribus).

## CEO Salary and Firm Performance: R application

```
> library(wooldridge)
> data("ceosal1")
> View(ceosal1)
> lm(salary ~ roe, data = ceosal1)
```

Call:

```
lm(formula = salary ~ roe, data = ceosal1)
```

Coefficients:

(Intercept)	roe
963.2	18.5

$$\widehat{salary} = 963.191 + 18.501 roe$$

$$salary = 963.191 + 18.501 roe + residual$$

## CEO Salary and Firm Performance: R application

```
> results1 <- lm(salary ~ roe, data = ceosal1)
> summary(results1)
```

Coefficients:

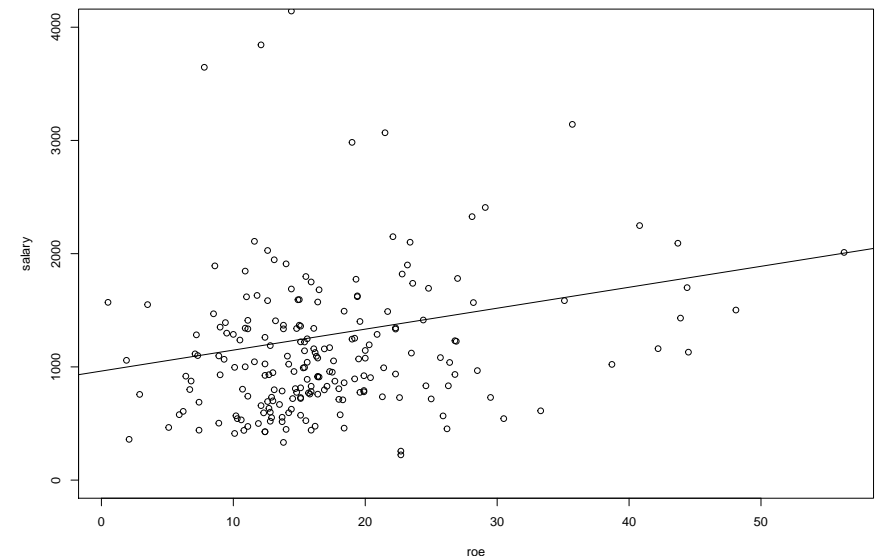
	Estimate	Std. Error	t value	Pr(> t )
(Intercept)	963.19	213.24	4.517	1.05e-05 ***
roe	18.50	11.12	1.663	0.0978 .

---

Residual standard error: 1367 on 207 degrees of freedom  
 Multiple R-squared: 0.01319, Adjusted R-squared: 0.008421  
 F-statistic: 2.767 on 1 and 207 DF, p-value: 0.09777

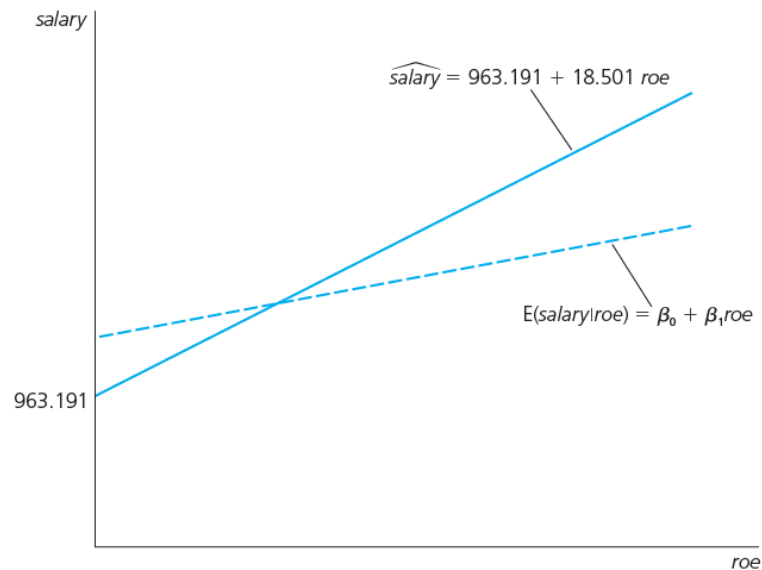
```
> attach(ceosal1)
> plot(roe, salary, ylim = c(0,4000))
> abline(results1)
```

## CEO Salary Model - SRF





## CEO Salary Model - SRF



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## Fitted Values and Residuals

```
> results1 <- lm(salary ~ roe, data = ceosal1)
> salaryhat <- fitted(results1)
> uhat <- resid(results1)
> table2.2 <- cbind(roe, salary, salaryhat, uhat)
> head(table2.2, n=15)
```

	roe	salary	salaryhat	uhat
1	14.1	1095	1224.058	-129.058071
2	10.9	1001	1164.854	-163.854261
3	23.5	1122	1397.969	-275.969216
4	5.9	578	1072.348	-494.348338
5	13.8	1368	1218.508	149.492288
6	20.0	1145	1333.215	-188.215063
7	16.4	1078	1266.611	-188.610785
8	16.3	1094	1264.761	-170.760660
9	10.5	1237	1157.454	79.546207
10	26.3	833	1449.773	-616.772523
11	25.9	567	1442.372	-875.372056
12	26.8	933	1459.023	-526.023116
13	14.8	1339	1237.009	101.991102
14	22.3	937	1375.768	-438.767778
15	56.3	2011	2004.808	6.191886

## CEO Salary Model - Fitted values, Residuals (table 2.2 in the text)

**TABLE 2.2 Fitted Values and Residuals for the First 15 CEOs**

obsno	roe	salary	salaryhat	uhat
1	14.1	1095	1224.058	-129.0581
2	10.9	1001	1164.854	-163.8542
3	23.5	1122	1397.969	-275.9692
4	5.9	578	1072.348	-494.3484
5	13.8	1368	1218.508	149.4923
6	20.0	1145	1333.215	-188.2151
7	16.4	1078	1266.611	-188.6108
8	16.3	1094	1264.761	-170.7606
9	10.5	1237	1157.454	79.54626
10	26.3	833	1449.773	-616.7726
11	25.9	567	1442.372	-875.3721
12	26.8	933	1459.023	-526.0231
13	14.8	1339	1237.009	101.9911
14	22.3	937	1375.768	-438.7678
15	56.3	2011	2004.808	6.191895

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## Algebraic Properties of OLS Estimators

- Sum of OLS residuals, as well as their sample mean is zero:

$$\sum_{i=1}^n \hat{u}_i = 0, \quad \bar{\hat{u}} = 0$$

This follows from the first sample moment condition.

- Sample covariance between  $x$  and residuals is zero:

$$\sum_{i=1}^n x_i \hat{u}_i = 0$$

This follows from the second sample moment condition.

- The point  $(\bar{x}, \bar{y})$  is always on the regression line.
- Sample average of the fitted values is equal to the sample average of observed  $y$  values:  $\bar{\hat{y}} = \bar{y}$

## Sum of Squares

- ▶ For each observation  $i$  we have

$$y_i = \hat{y}_i + \hat{u}_i$$

Summing both sides of this equation we obtain the following quantities:

- ▶ SST: Total Sum of Squares

$$SST = \sum_{i=1}^n (y_i - \bar{y})^2$$

- ▶ SSE: Explained Sum of Squares

$$SSE = \sum_{i=1}^n (\hat{y}_i - \bar{y})^2$$

- ▶ SSR: Residual Sum of Squares

$$SSR = \sum_{i=1}^n \hat{u}_i^2$$

## Sum of Squares

- ▶ SST gives the total variation in  $y$ :

$$SST = \sum_{i=1}^n (y_i - \bar{y})^2$$

Note that  $\text{Var}(y) = SST/(n-1)$ .

- ▶ Similarly, SSE measures the variation in the fitted values.

$$SSE = \sum_{i=1}^n (\hat{y}_i - \bar{y})^2$$

- ▶ SSR measures the sample variation in the residuals.

$$SSR = \sum_{i=1}^n \hat{u}_i^2$$

- ▶ Total sample variation in  $y$  can be written as

$$SST = SSE + SSR$$

## Goodness-of-fit

- ▶ By definition total sample variation in  $y$  can be decomposed into two parts:

$$SST = SSE + SSR$$

- ▶ Dividing both sides by SST we obtain:

$$1 = \frac{SSE}{SST} + \frac{SSR}{SST}$$

- ▶ The ratio of explained variation to the total variation is called the **coefficient of determination** and denoted by  $R^2$ :

$$R^2 = \frac{SSE}{SST} = 1 - \frac{SSR}{SST} = \frac{\text{Var}(\hat{y})}{\text{Var}(y)} = 1 - \frac{\text{Var}(\hat{u})}{\text{Var}(y)}$$

- ▶ Since SSE can never be larger than SST we have  $0 \leq R^2 \leq 1$
- ▶  $R^2$  is interpreted as the fraction of the sample variation in  $y$  that is explained by  $x$ . After multiplying by 100 it can be interpreted as the percentage of the sample variation in  $y$  explained by  $x$ .
- ▶  $R^2$  can also be calculated as follows:  $R^2 = \text{Corr}(y, \hat{y})^2$

## R Example: College GPA and High School GPA

```
> gpareg <- lm(colGPA ~ hsGPA, data = gpa1)
> summary(gpareg)
Coefficients:
              Estimate Std. Error t value Pr(>|t|)
(Intercept)  1.41543    0.30694   4.611 8.98e-06 ***
hsGPA        0.48243    0.08983   5.371 3.21e-07 ***
---
Residual standard error: 0.34 on 139 degrees of freedom
Multiple R-squared:  0.1719, Adjusted R-squared:  0.1659
F-statistic: 28.85 on 1 and 139 DF, p-value: 3.211e-07
# obtaining R-squared manually:
> var(fitted(gpareg))/var(gpa1$colGPA)
[1] 0.1718563
# or
> cor(fitted(gpareg), gpa1$colGPA)^2
[1] 0.1718563
```

In equation form:

$$\widehat{\text{colGPA}} = 1.42 + 0.48 \text{ hsGPA}, \quad R^2 = 0.1719$$

Almost 17.19% of the variation in college GPA can be explained by the variations in high school GPA.