## **VALUATION TECHNIQUE**

| valuation:  | Date:<br> |
|---|-----------|
|   |           |
| Cost Approach to Value  |           |
| The cost approach involves estimating the reproduction cost. The most reliable estimate of the reproduction cost new (RCN) is the actual cost of construction or the total development costs.         | \$ Value: |
|   | \$ Total: |
|   |           |
| Sales Comparison Approach   |           |
| The sales comparison approach is the process in which the value is derived by analyzing the sales of a similar item that has recently been sold or under contract and comparing these to the subject. | \$ Value: |
|   |           |
|   | \$ Total: |
| Income Capitalization Approach  |           |
| The income capitalization approach to value involves calculating the Potential Gross Income (PGI) the subject is expected to produce over a stabilized profit and loss period.                        | \$ Value: |
|   | \$ Total: |