100 POINT EVALUATION Telephone: Email: Investor: Company: () Project/Company: Company: Telephone: Fmail: () GOOD 1. Can this make money? BAD 10 BAD 2. Is there a need for this? GOOD 10 3. Clear definition of both the product and strategy? GOOD **BAD** 10 9 2 4. Market size, growth rate, and understanding of the GOOD **BAD** market? 10 5. Team, Experience, and Personal Character Evaluation? GOOD **BAD** 10 6. Attention to detail, accuracy, truth, and security? GOOD 10 7. Customer knowledge, sales strategy and ability to sell? GOOD **BAD** 10 8. Competitor knowledge, pricing, and competitive GOOD **BAD** advantage? 10 9. Realistic numbers and Calculations, ability to meet GOOD deadlines, and exit strategy? 10 10. Positive impact on society? **GOOD** 10 9 TOTAL POINTS: Comments: Further Review? Are you willing to invest? Total Investment (USD \$): Yes No Yes No **Investor Signature** Date