## **100 POINT EVALUATION** Email: Investor: Telephone: Company: ( ) Entrepreneur: Company: Telephone: Fmail: ( ) GOOD 1. Can this make money? BAD 10 9 7 2. Is there a need for this? GOOD BAD 10 9 3. Clear definition of both the product and strategy? GOOD **BAD** 10 9 4. Market size, growth rate, and understanding of the **GOOD BAD** market? 5. Experience and Character Evaluation? GOOD **BAD** 10 9 6. Attention to detail, accuracy, and truth? BAD 10 9 7. Customer knowledge, sales strategy and ability to sell? GOOD BAD 8. Competitor knowledge, pricing, and competitive GOOD **BAD** advantage? 10 9 9. Realistic numbers, ability to meet deadlines, and exit GOOD BAD strategy? 10. Positive impact on society? **GOOD** 10 9 TOTAL POINTS: Comments: Further Review? Are you willing to invest? **Total Investment** (USD \$): Yes No Yes No Investor Signature Date