

Persona 1 — The Backend Developer



Name: Sarah Kim

Role: Backend Developer

Company Size: Series A SaaS (75K users)

Sarah is responsible for integrating email, SMS, and push providers. She currently manages SendGrid, Twilio, and Firebase separately. When a provider fails, she must manually reroute notifications. She does not have time to build intelligent routing logic — she just wants a unified and reliable system.

Pain Points:

- Multiple provider integrations
- No automatic fallback during outages
- Manual rerouting during incidents
- Complex maintenance overhead

Maps to NotifyEngine:

- Unified API
- Circuit breaker pattern
- Automatic channel fallback
- Reduced engineering overhead