



Revenue for 2016 YTD  
in Million USD

31.18

till May 2016

Margin - 2016  
in %

49.77%

till May 2016

Inventory  
in Days

3,118

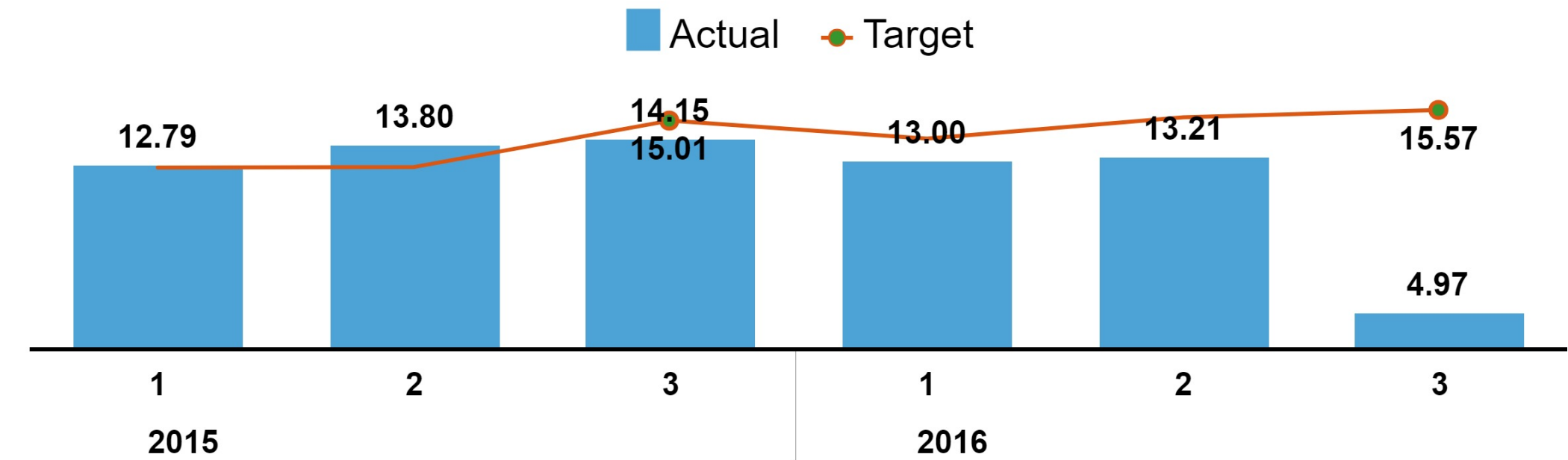
till May 2016

Inventory Turnover - 2016

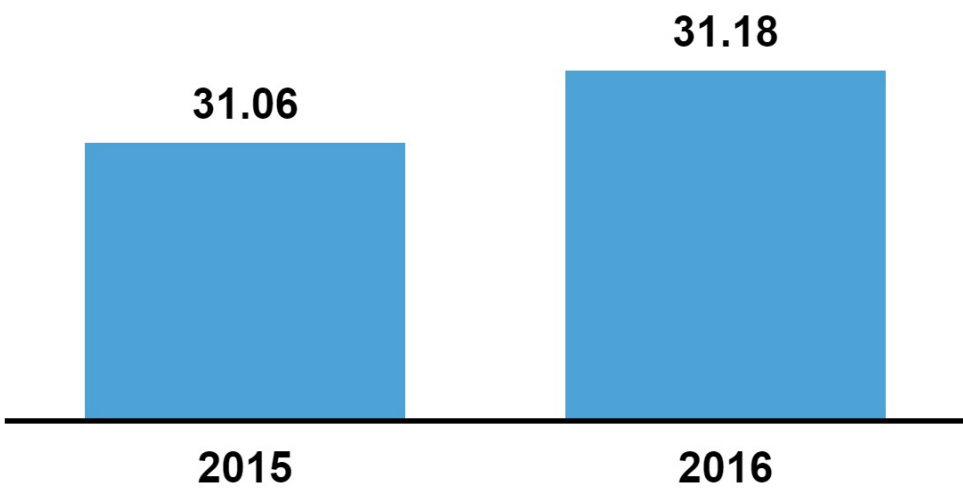
0.12

till May 2016

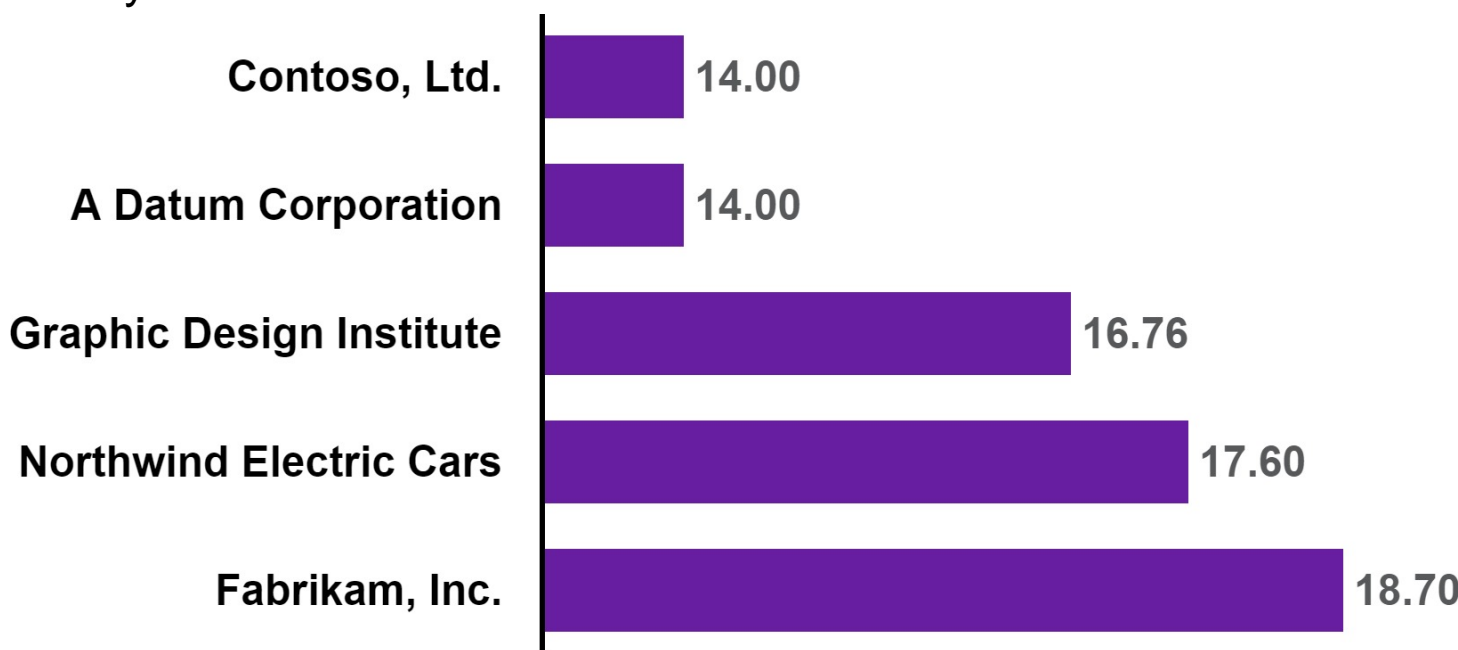
QuarterlyRevenue - Actual vs Target 2015-2016  
in Million USD



Sales growth  
in Million USD



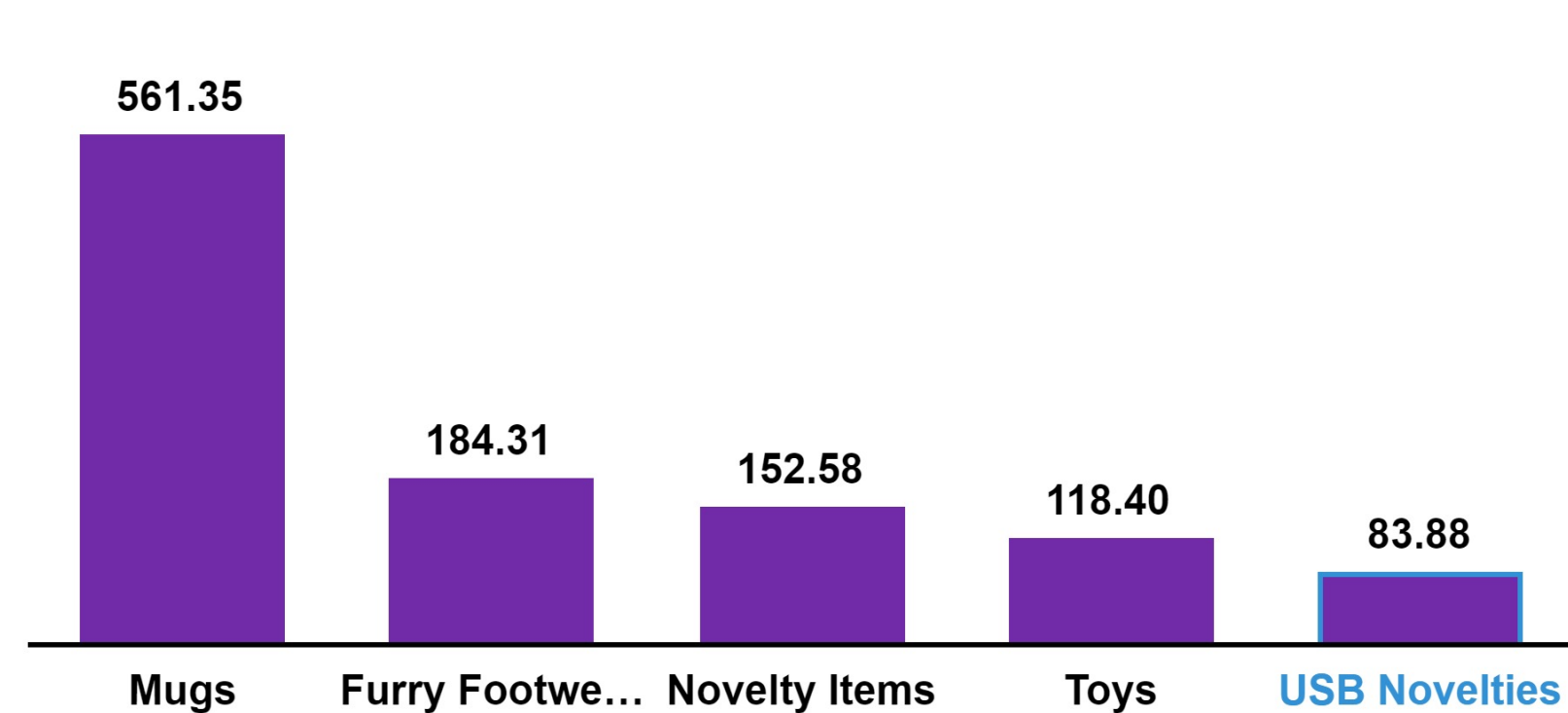
Top 5 Supplier Lead Time  
In Days



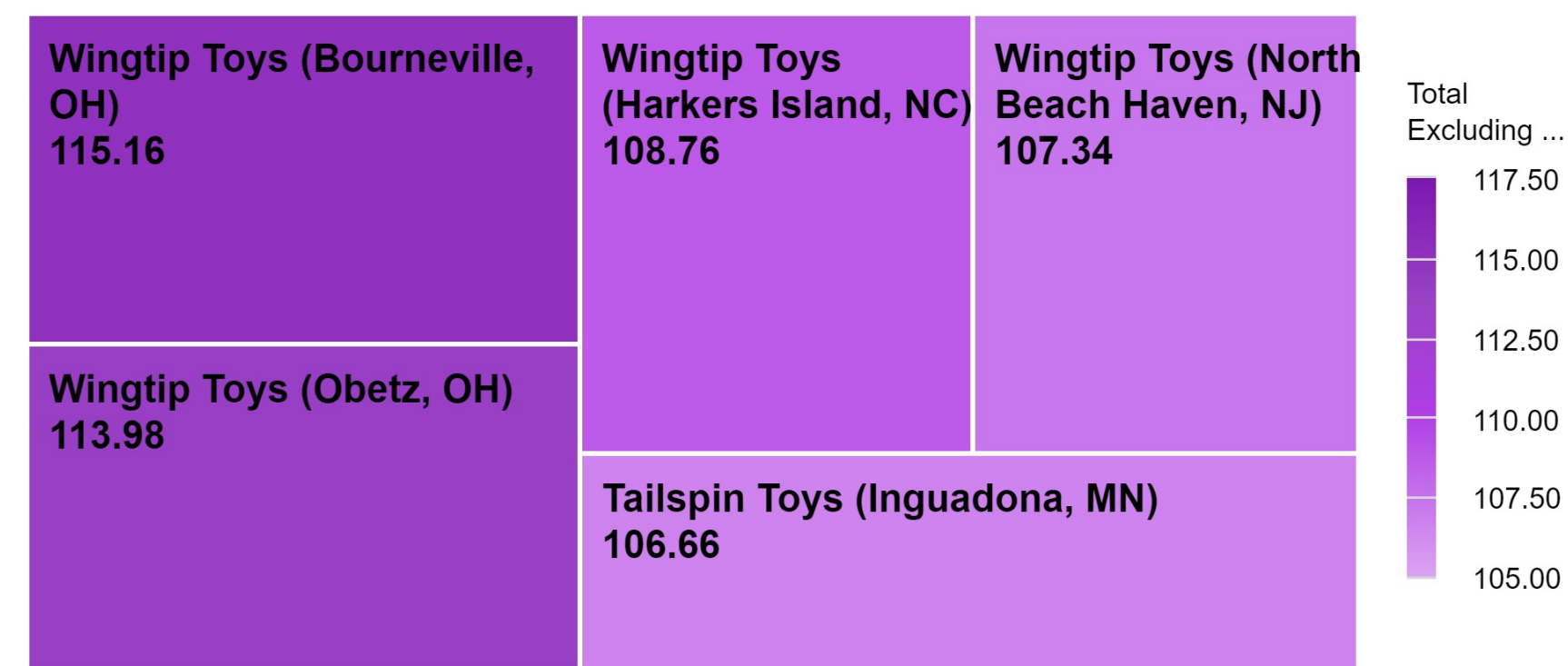
Top 5 Sales People Revenue - 2016  
in Million USD



Top 5 Products Selling - 2016  
in Thousand USD



Top 5 Customers  
in Thousand USD

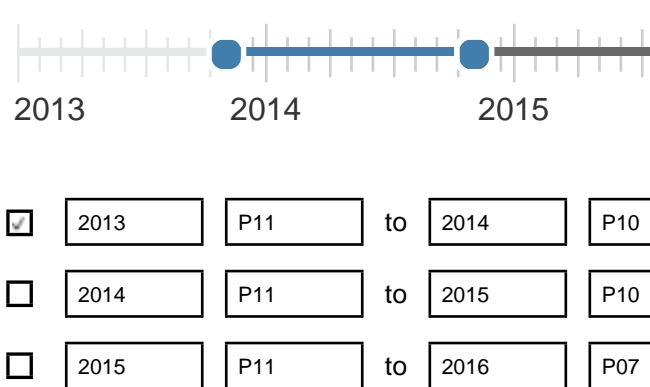




# Customer Overview

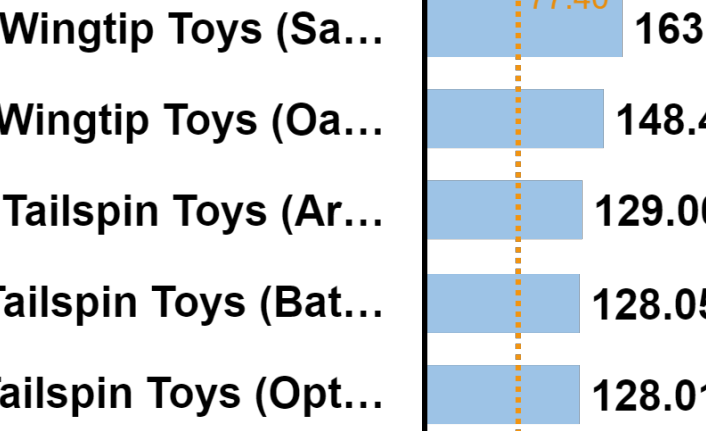


## Financial Year



## Top5 Customer by Revenue

in Thousand USD | | [Top 5](#)



## Top5 Customers by Margin

in Percent (%) | | [Top 5](#)

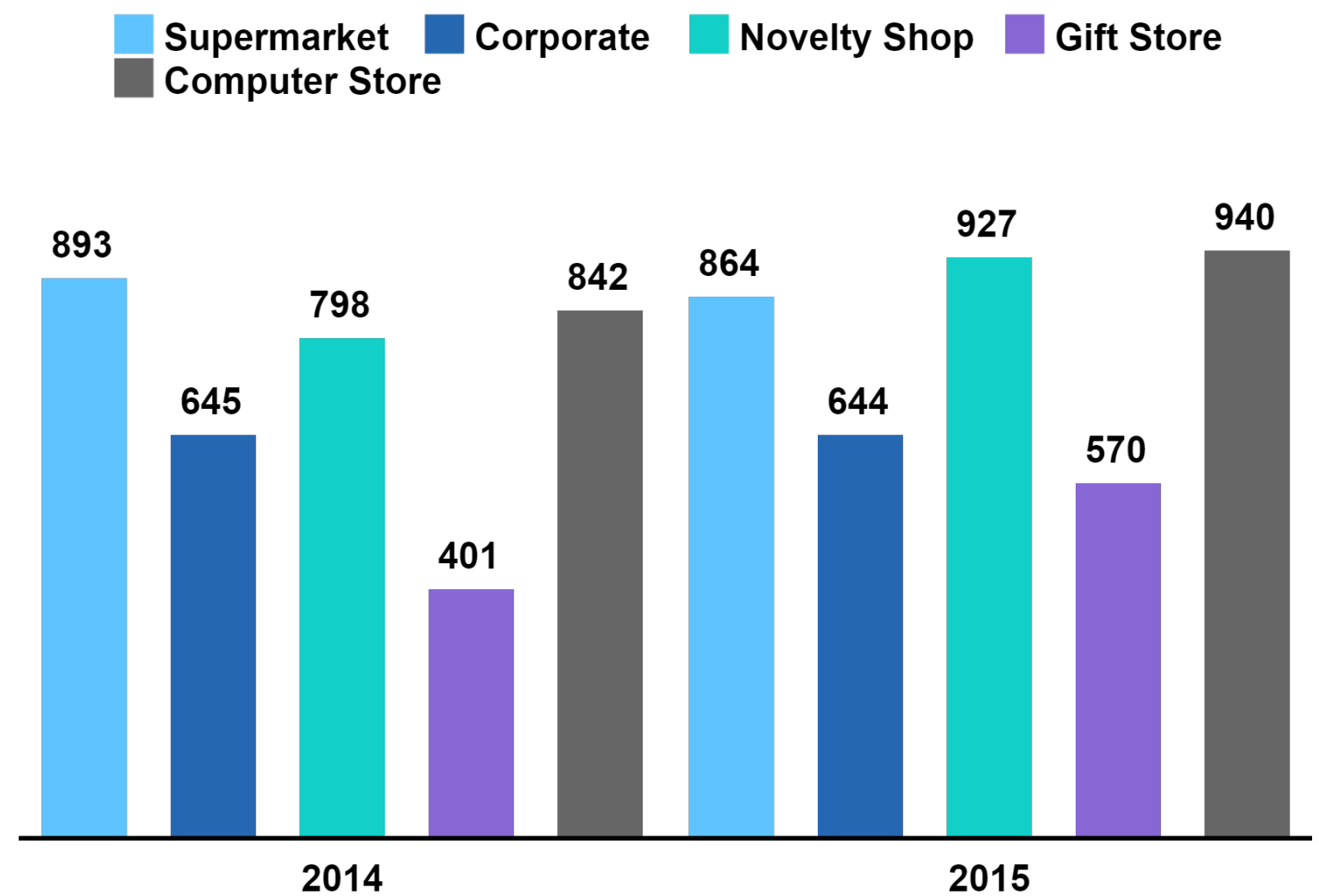


## 2016 Sales by Location (in USD)



## Revenue by Customer Category

in Thousand USD | | | [Time Filter](#)



## Customer Information Table

Type customer name

< 1 / 11 >

	ACCOUNT	Revenue				
	TIME	(all)	>2013	>2014	>2015	>2016
CUSTOMER NAME	ADDRESS					
Tailspin Toys (Cortaro, AZ)	Tailspin Toys (Cortaro, AZ)90351	271,254.45	74,410.45	48,553.75	75,750.65	72,539.60
Tailspin Toys (Alstead, NH)	Tailspin Toys (Alstead, NH)90073	204,303.60	48,525.15	57,510.80	47,146.15	51,121.50
Tailspin Toys (Furley, KS)	Tailspin Toys (Furley, KS)90416	309,778.30	90,088.10	63,696.25	84,453.25	71,540.70
Wingtip Toys (Isabela, PR)	Wingtip Toys (Isabela, PR)90320	294,022.25	64,744.50	93,161.45	95,452.15	40,664.15
Wingtip Toys (Highland Home, AL)	Wingtip Toys (Highland Home, AL)90035	281,875.50	84,484.40	101,228.60	76,292.25	19,870.25
Tailspin Toys (Boyden Arbor, SC)	Tailspin Toys (Boyden Arbor, SC)90497	283,838.30	70,602.35	70,253.30	87,456.90	55,525.75
Tailspin Toys (Ekron, KY)	Tailspin Toys (Ekron, KY)90603	211,211.35	50,585.85	64,182.25	56,506.00	39,937.25
Wingtip Toys (Lowellville, OH)	Wingtip Toys (Lowellville, OH)90737	236,712.70	56,726.60	62,123.65	88,432.65	29,429.80
Wingtip Toys (Plata, TX)	Wingtip Toys (Plata, TX)90374	292,006.50	78,385.30	109,083.65	76,809.05	27,728.50
Tailspin Toys (Cortaro, AZ)	Tailspin Toys (Cortaro, AZ)90351	271,254.45	74,410.45	48,553.75	75,750.65	72,539.60

## Customer Order Table

Type customer Name

< 1 / 11 >

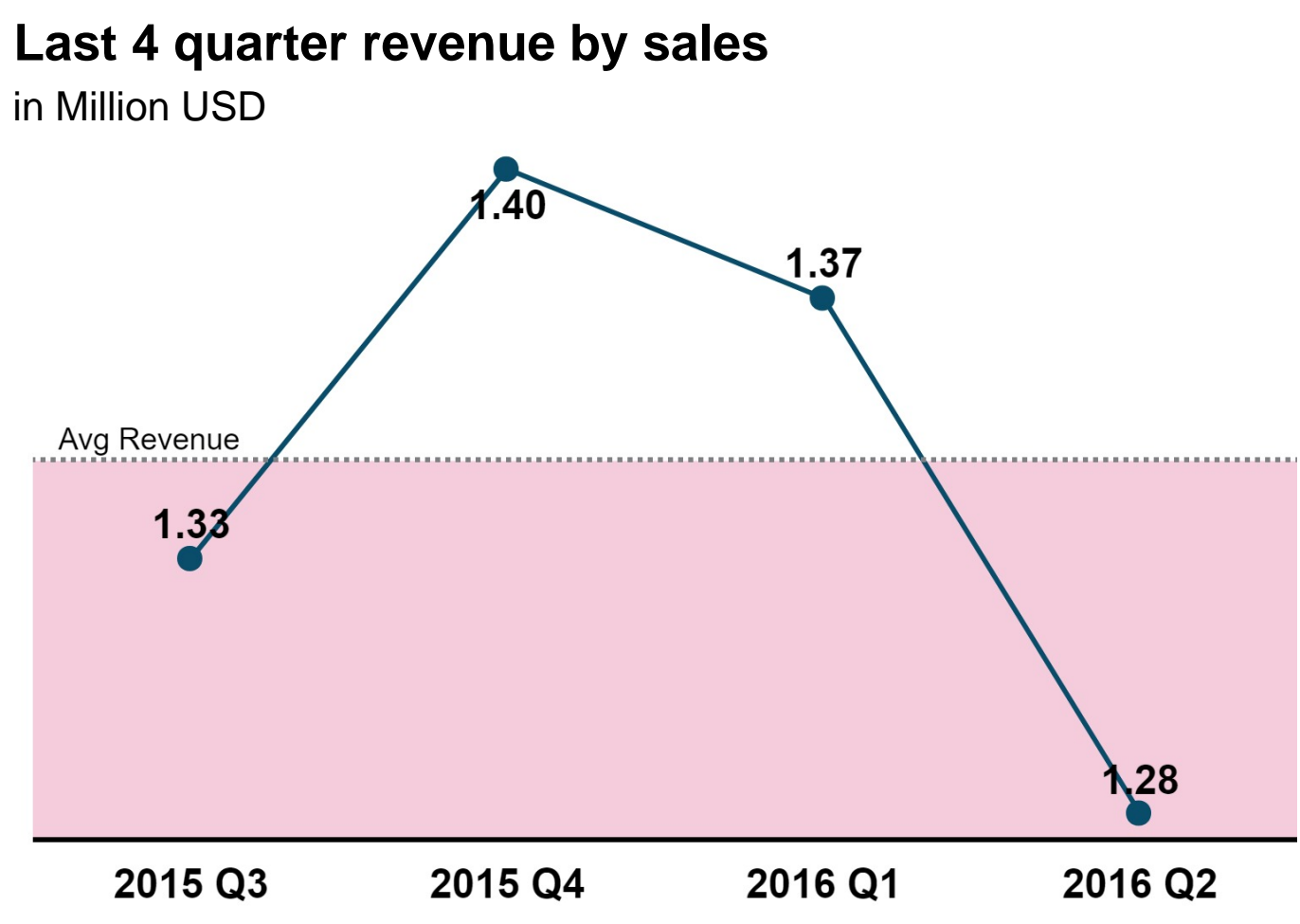
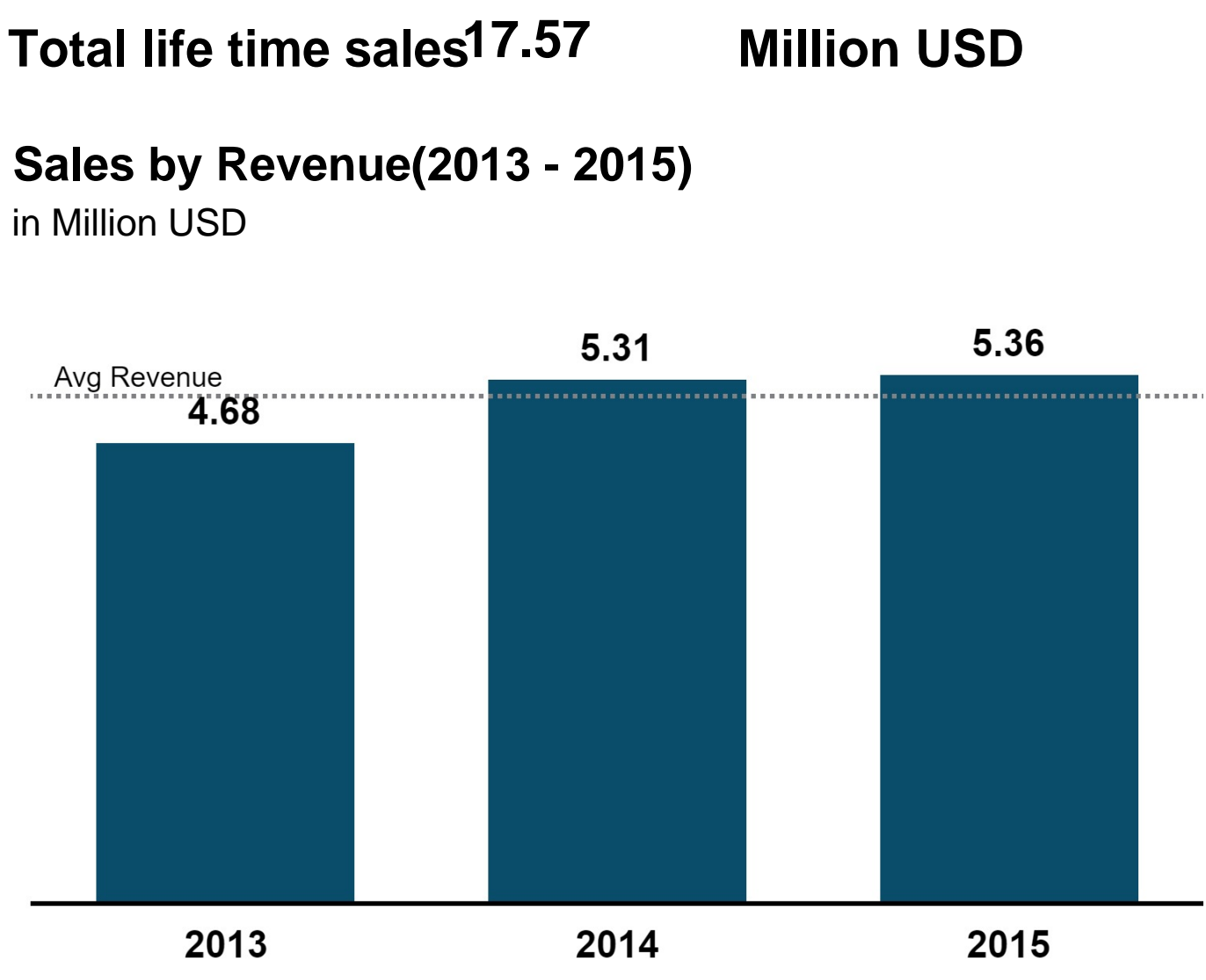
					ACCOUNT	Total Including Tax (In USD)
CUSTOMER NAME	ORDER ID	ORDER DATE KEY	DESCRIPTION	QUANTITY	UNIT PRICE	TAX RATE
Tailspin Toys (Cortaro, AZ)	65968	1/2/16	Shipping carton (Brown) 305	225	3.5	15
	20813	25/1/14	Permanent marker blue 5mm	24	2.7	15
			"The Gu" red shirt XML tag t	48	18	15
			Large replacement blades 1	90	4.3	15
			Developer joke mug - when y	6	13	15
	66992	20/2/16	Developer joke mug - this co	8	13	15
			Clear packaging tape 48mm	260	2.9	15
	67027	20/2/16	"The Gu" red shirt XML tag t	48	18	15
	54609	5/8/15	"The Gu" red shirt XML tag t	120	18	15
			Packing knife with metal inse	50	1.89	15
			32 mm Anti static bubble wr	20	105	15
	44020	22/7/12	Bid-on-ten-codes-001 (Red)	5	230	15







**Kayla Woodcock**  
(415) 555-0102  
kaylaw@wwi.com

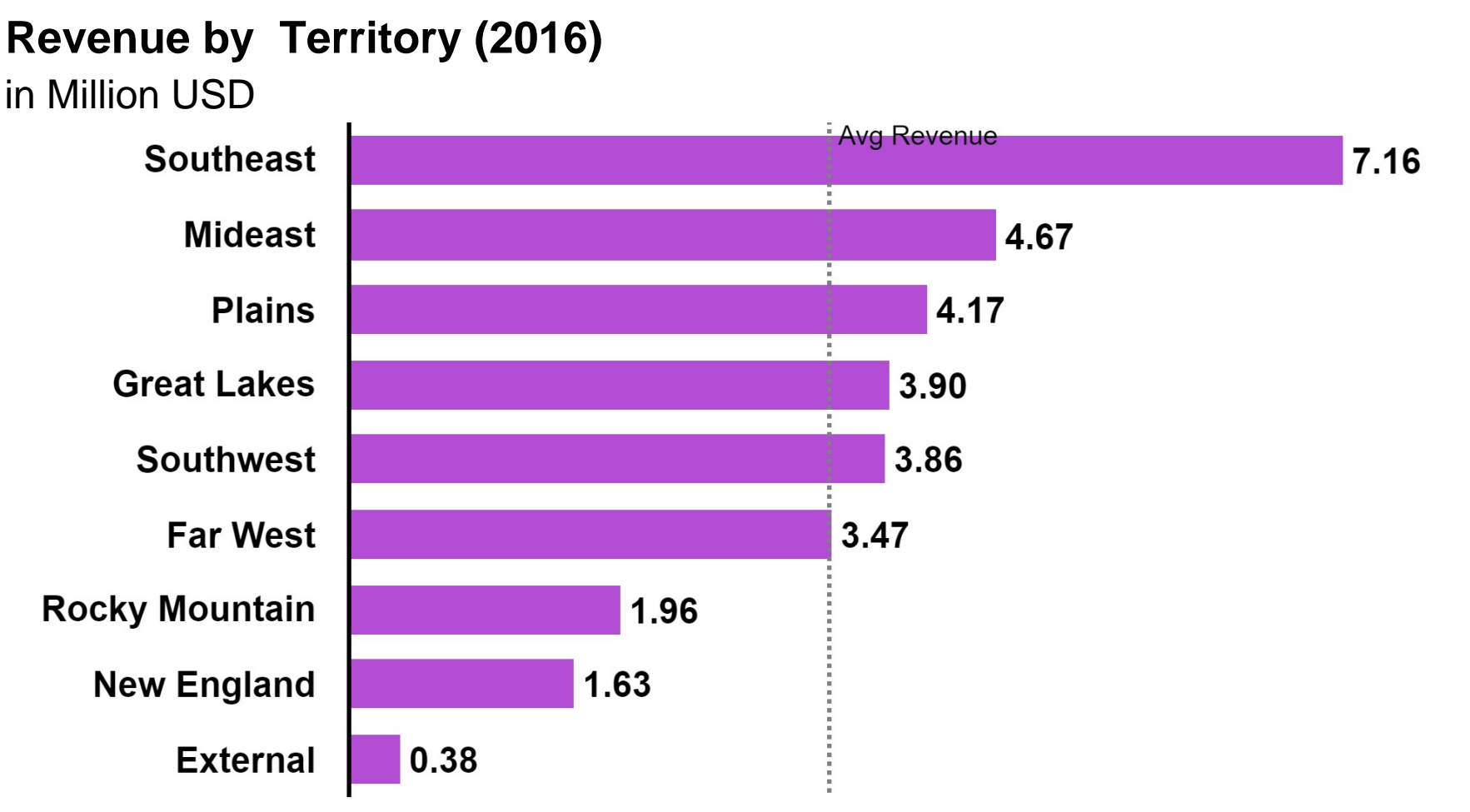
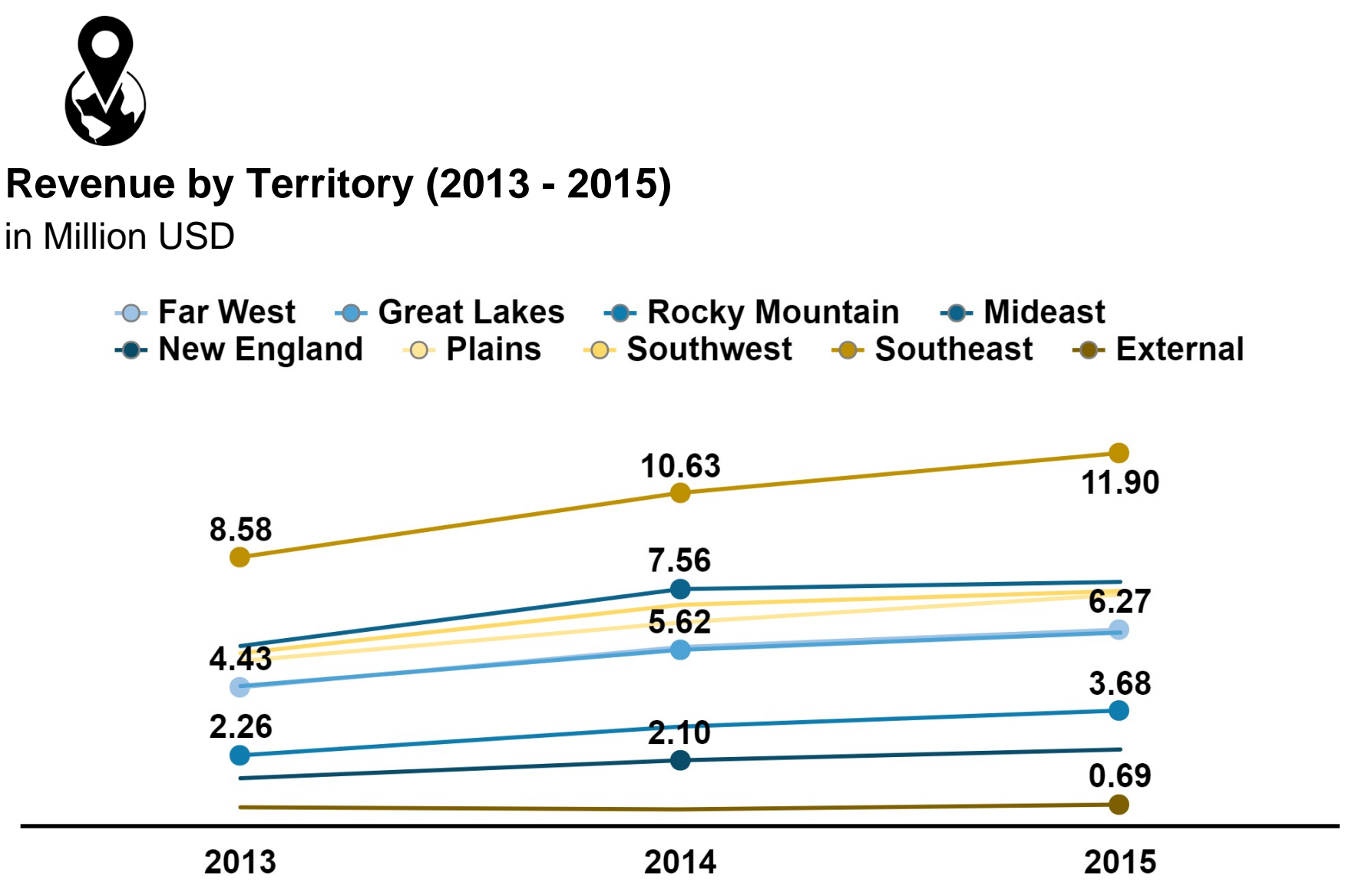
- Search
- Kayla Woodcock
  - Sophia Hinton
  - Taj Shand
  - Lily Code
  - Amy Trefl
  - Anthony Grosse
  - Archer Lamble
  - Hudson Hollinworth
  - Hudson Onslow
  - Jack Potter





**Revenue by Sales Rep (2013 - 2015)**  
in Million USD |  [Fiscal Year Filter](#)

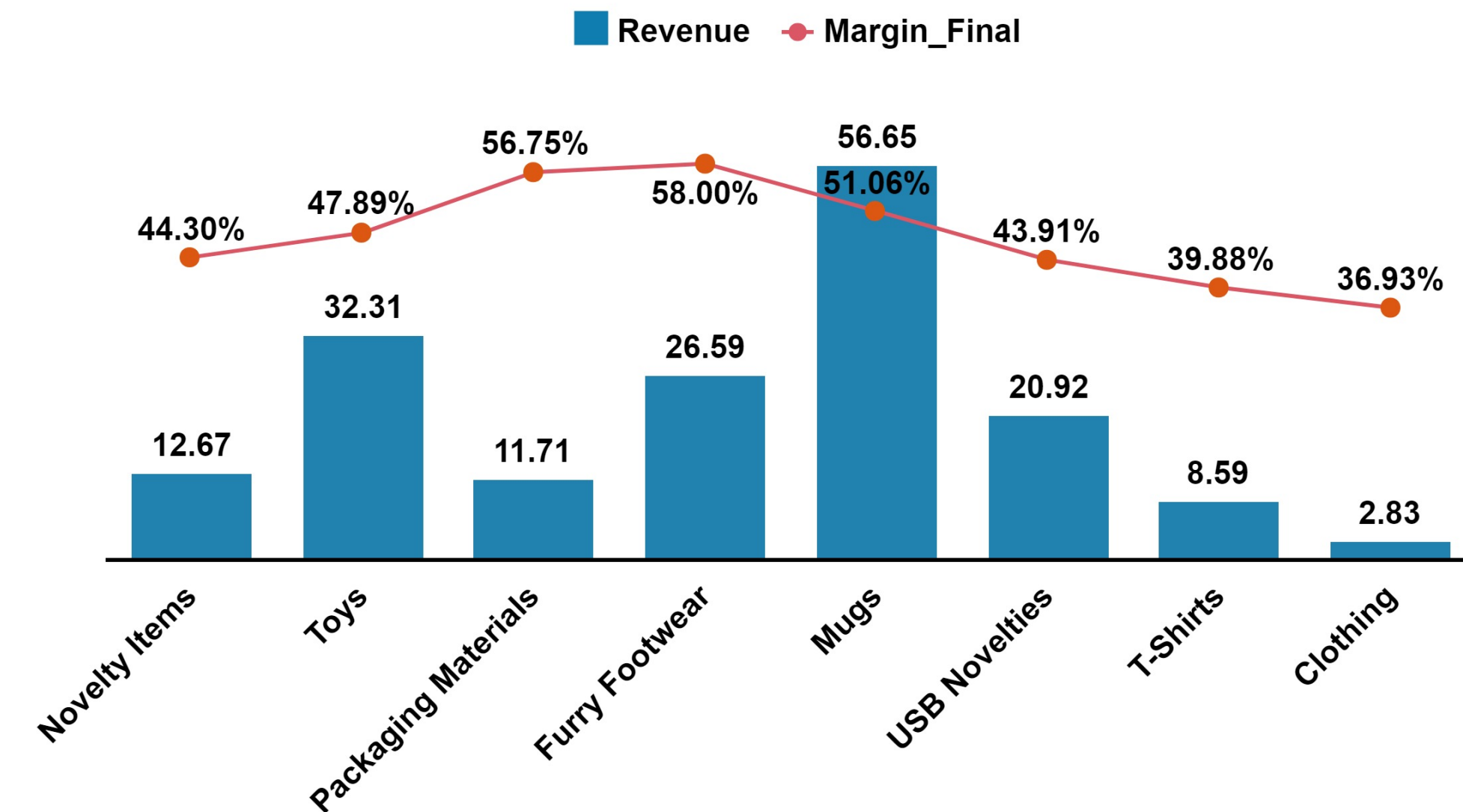
Hudson Hollinworth	3.64	4.86	5.57
Lily Code	3.67	4.61	5.85
Taj Shand	3.72	4.92	5.30
Archer Lamble	3.92	5.23	5.49
Kayla Woodcock	3.85	5.31	5.30
Jack Potter	3.93	4.68	5.30
Hudson Onslow	4.11	4.77	5.26
Sophia Hinton	3.94	4.82	5.37
Amy Trefl	3.86	4.78	5.25
Anthony Grosse	3.73	4.91	5.15
	2013	2014	2015



# Product Sales

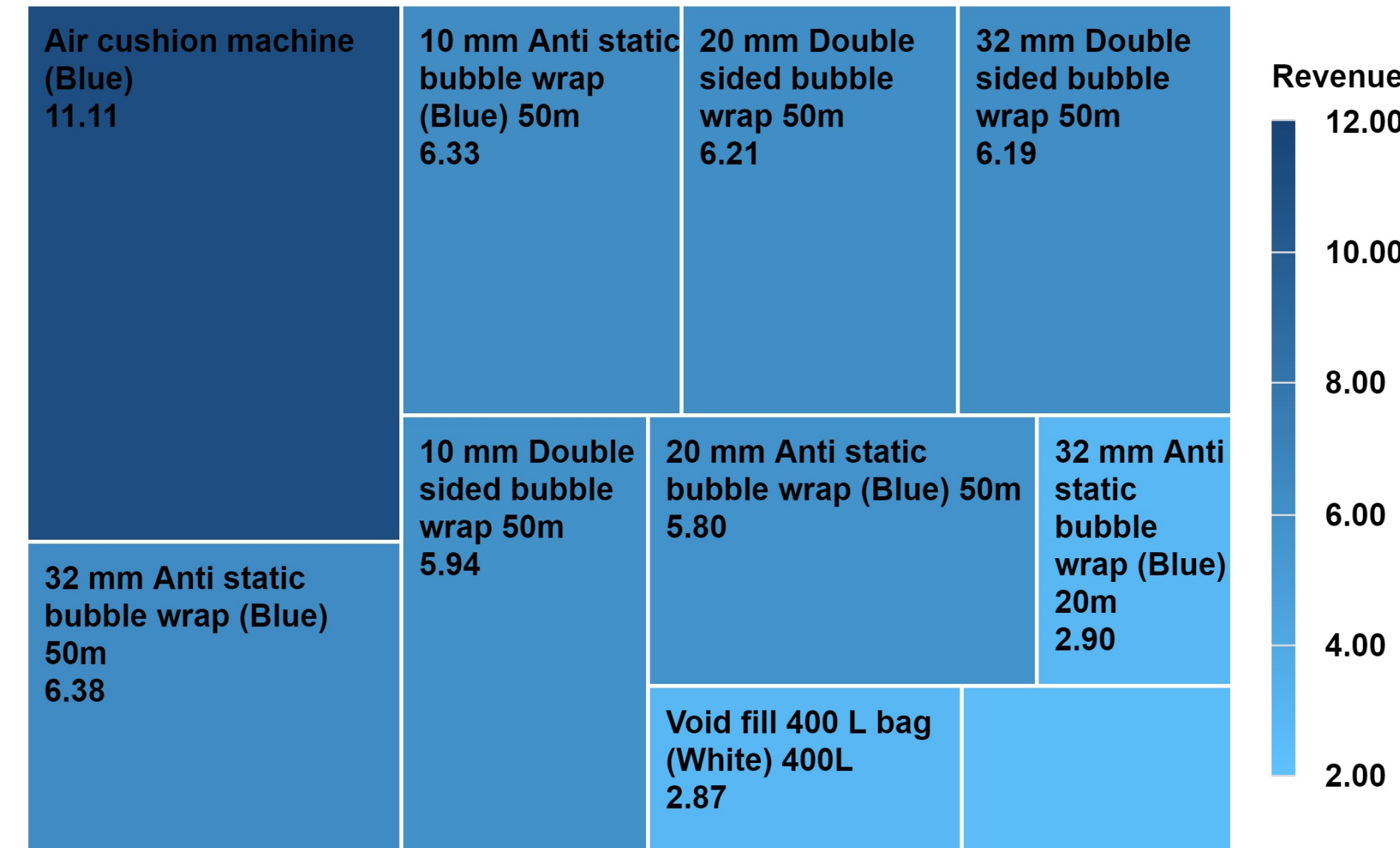
## Margin, Revenue per StockGroupName in 2016

in Million, %



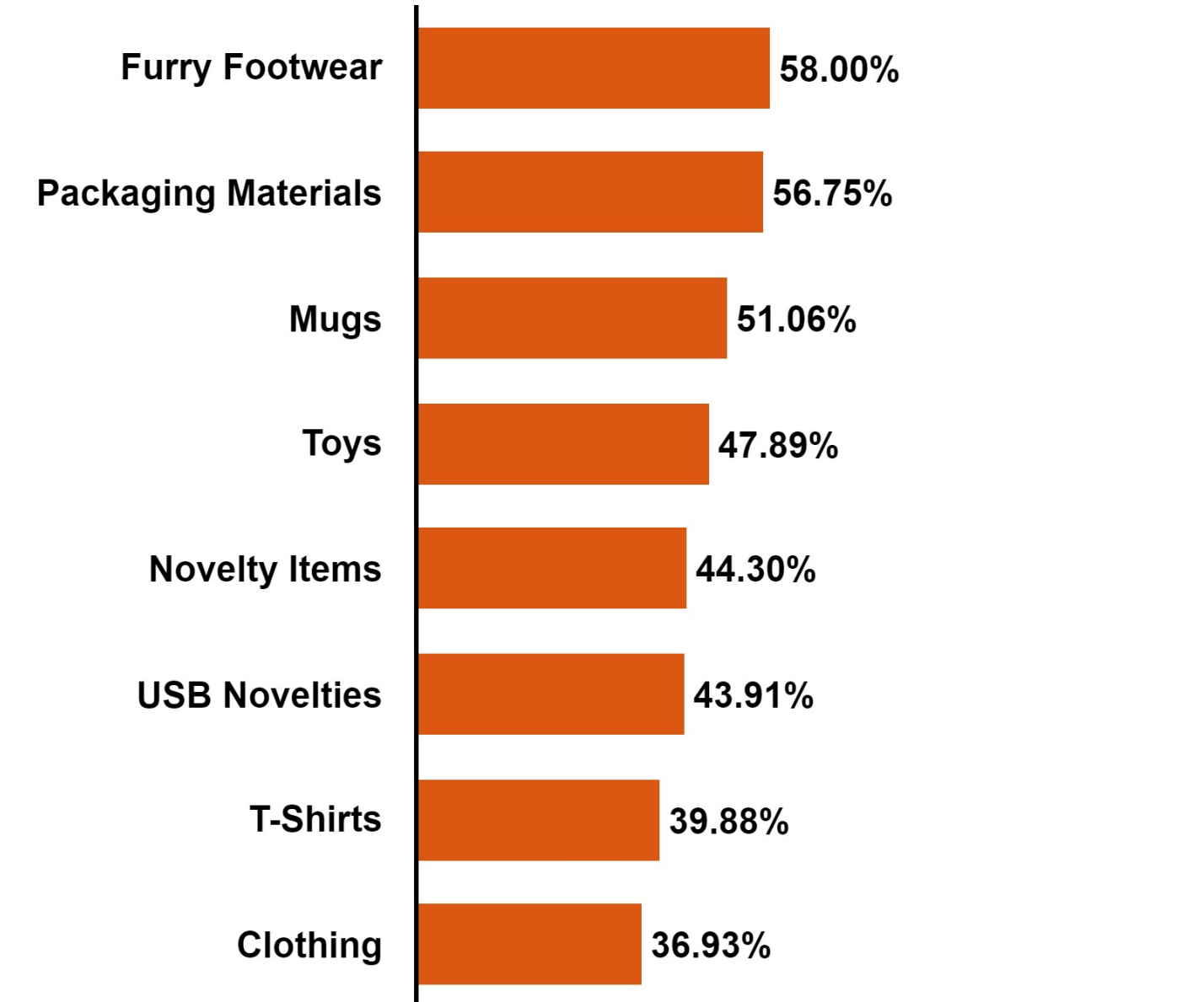
## Revenue per Stock Items in 2016

in Million |  | [Top 10](#)



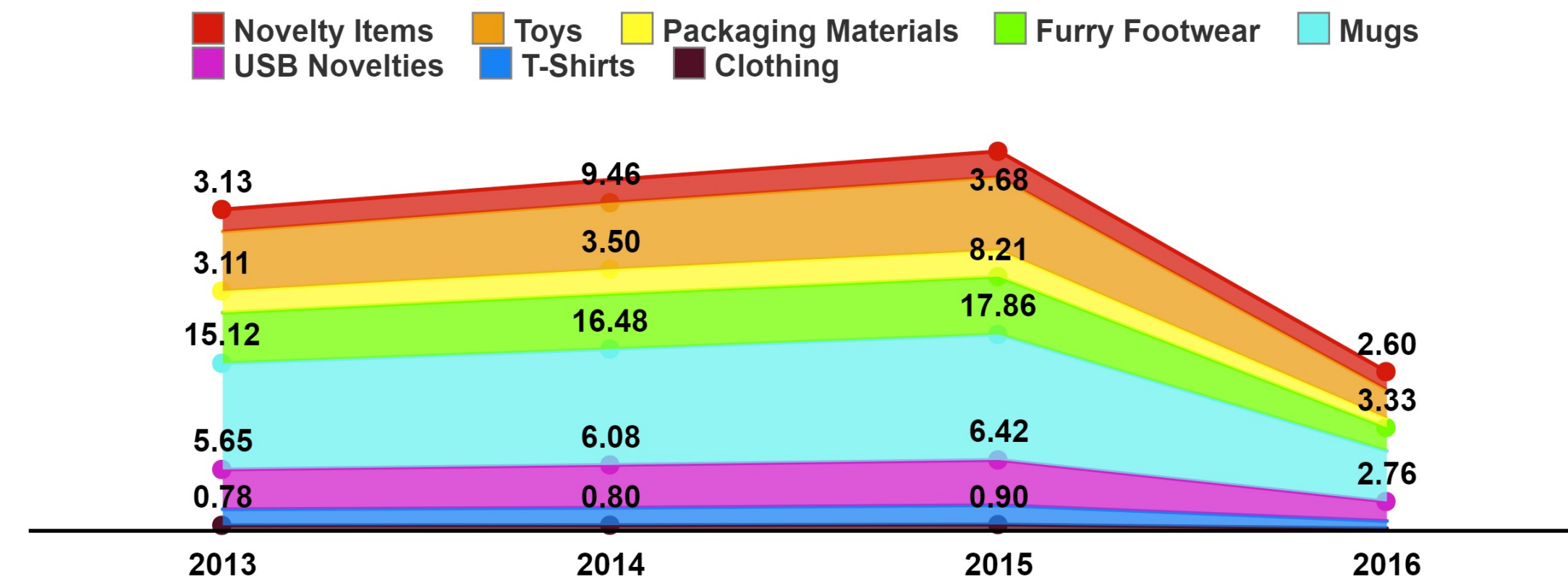
## Margin per Stock Items in 2016

in % |  | [Top 10](#)



## Sales per Year by StockGroupName from 2013-2016

in Million |  | 



Stock Item Key (227)					Lookup StockItem				
(All)					ACCOUNT	Unit Price	Margin	Recommended Retail Price	
STOCK ITEM KEY					SUPPLIER				
Void fill 400 L bag (White) 400L					Litware, Inc.	51,950.00	498.72	77,665.25	
Packing knife with metal insert blade (Yellow) 18mm					Litware, Inc.	2,388.00	497.50	3,572.00	
Dinosaur battery-powered slippers (Green) L					Fabrikam, Inc.	35,936.00	842.25	53,724.32	
Dinosaur battery-powered slippers (Green) M					Fabrikam, Inc.	34,400.00	806.25	51,428.00	
Dinosaur battery-powered slippers (Green) S					Fabrikam, Inc.	33,856.00	793.50	50,614.72	
Superhero action jacket (Blue) 5XL					Fabrikam, Inc.	36,584.00	316.47	54,693.08	
Superhero action jacket (Blue) 4XL					Fabrikam, Inc.	34,170.00	295.59	51,084.15	
Superhero action jacket (Blue) 3XL					Fabrikam, Inc.	35,428.00	306.47	52,964.86	
Superhero action jacket (Blue) XXL					Fabrikam, Inc.	31,110.00	276.53	46,509.45	
Superhero action jacket (Blue) XL					Fabrikam, Inc.	29,850.00	265.33	44,625.75	
Superhero action jacket (Blue) L					Fabrikam, Inc.	30,810.00	273.87	46,060.95	
Superhero action jacket (Blue) M					Fabrikam, Inc.	32,130.00	285.60	48,034.35	
Packing knife with metal insert blade (Yellow) 9mm					Litware, Inc.	2,080.89	576.71	3,115.80	
Superhero action jacket (Blue) S					Fabrikam, Inc.	25,125.00	241.20	37,566.90	



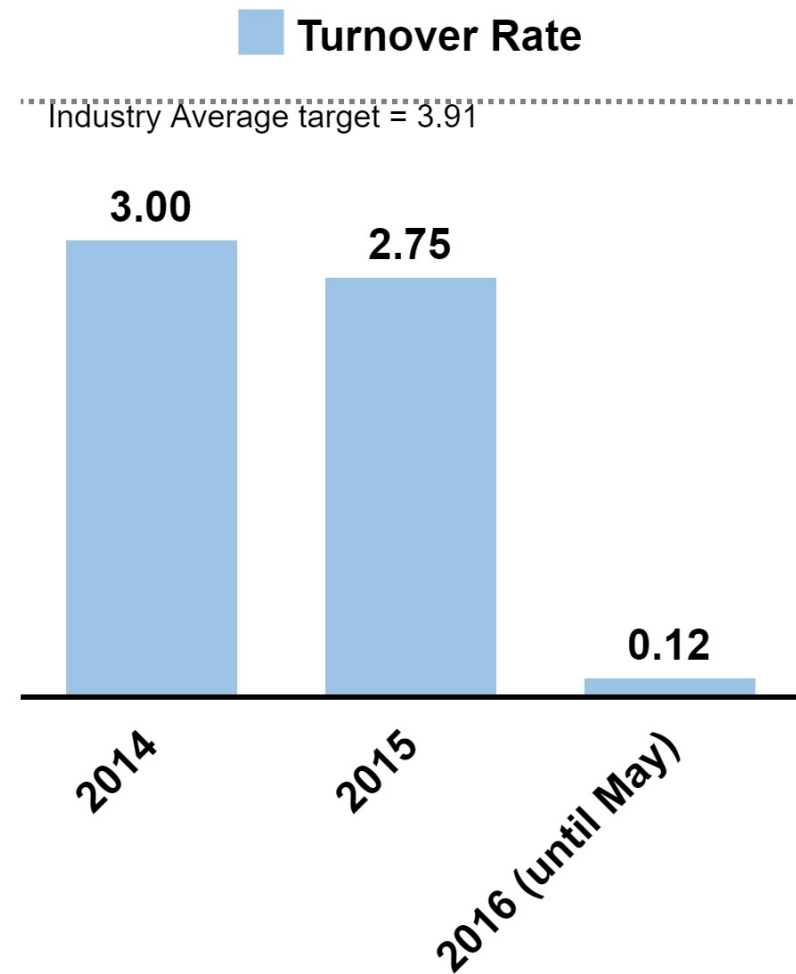


# Inventory

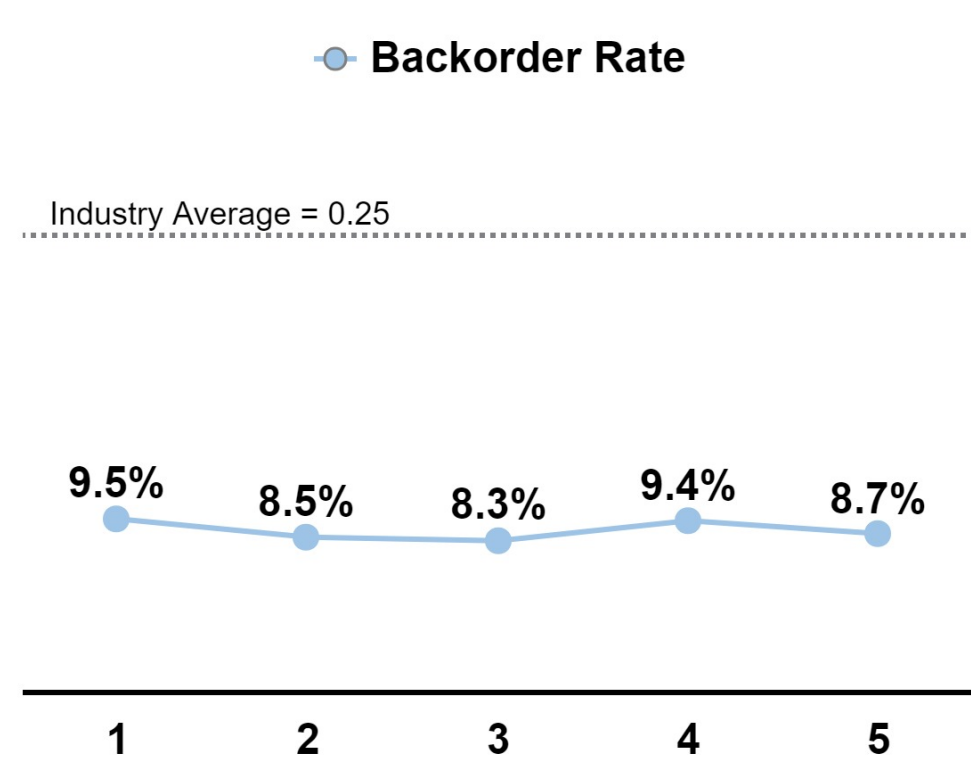
8.54  
Inventory to Sales Ratio

3,118  
Average days to turn inventory

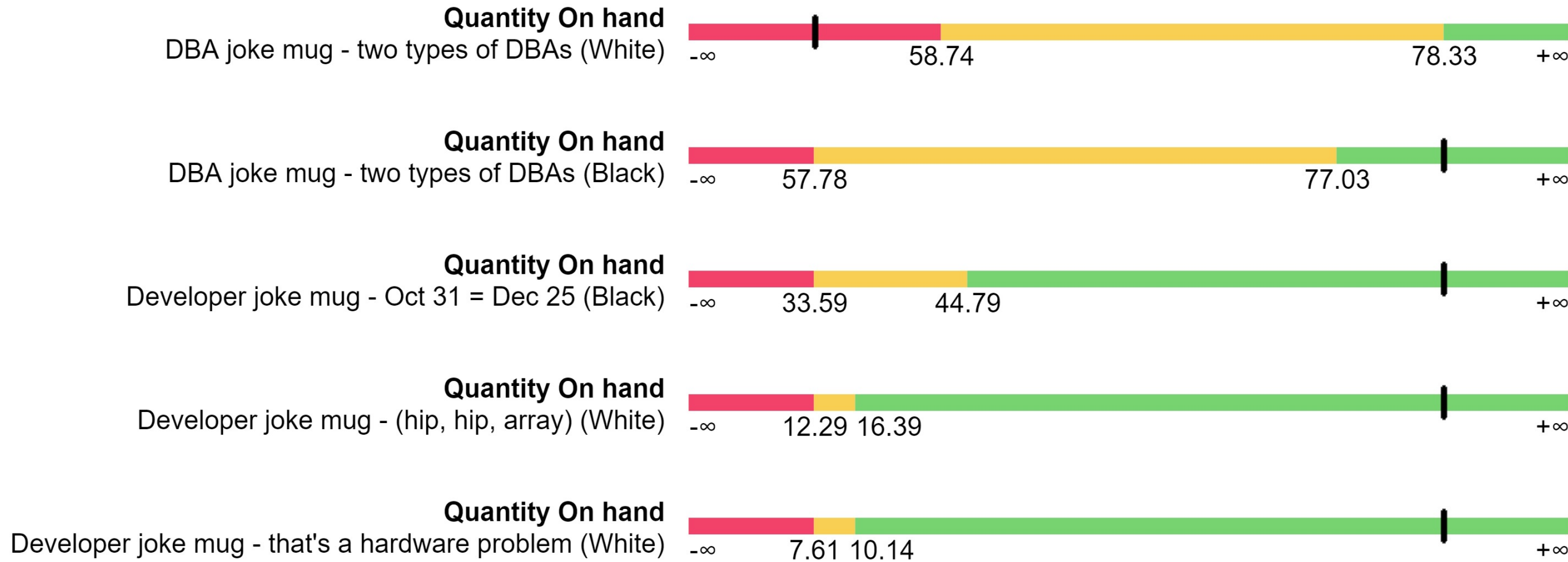
Turnover rate from 2014-2016



Backorder rate in 2016



Quantity of top 5 selling items  
in Thousand | 🌀





Top 5 items that need to be reordered

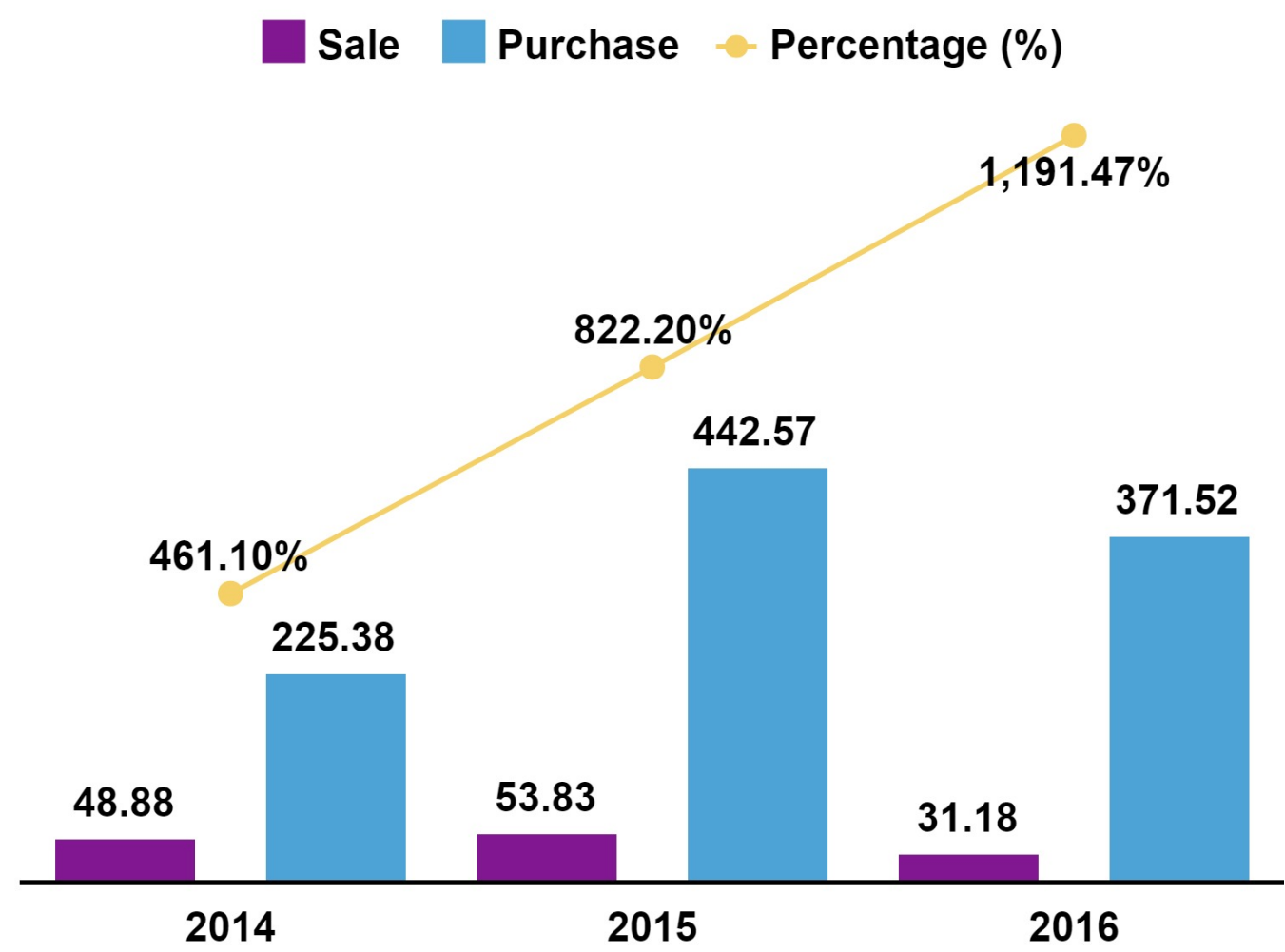
Product	Qty On Hand	Months On hand	Avg. Monthly Orders	Expected Stock Out date
"The Gu" red shirt XML tag t-shirt (White) XS	16	0.008	1850	01/06/2016
"The Gu" red shirt XML tag t-shirt (White) M	20	0.011	1811	01/06/2016
"The Gu" red shirt XML tag t-shirt (White) XXS	27	0.017	1633	01/06/2016
"The Gu" red shirt XML tag t-shirt (White) 5XL	3	0.021	146	01/06/2016
Tape dispenser (Red)	24	0.153	157	05/06/2016

Top 5 items with quantity on hand

Name	Qty. On Hand	Months On hand	Avg. Monthly Orders	Expected Stock Out date
Express post box 5kg (White) 350x280x13	1034169	6,895	150	01/01/2591
Shipping carton (Brown) 356x356x279mm	723037	4,254	170	01/12/2370
Black and orange fragile despatch tape 48	686530	4,487	153	01/04/2389
Black and orange handle with care despat	654741	4,224	155	01/06/2368
Black and orange fragile despatch tape 48	618169	4,719	131	01/09/2409

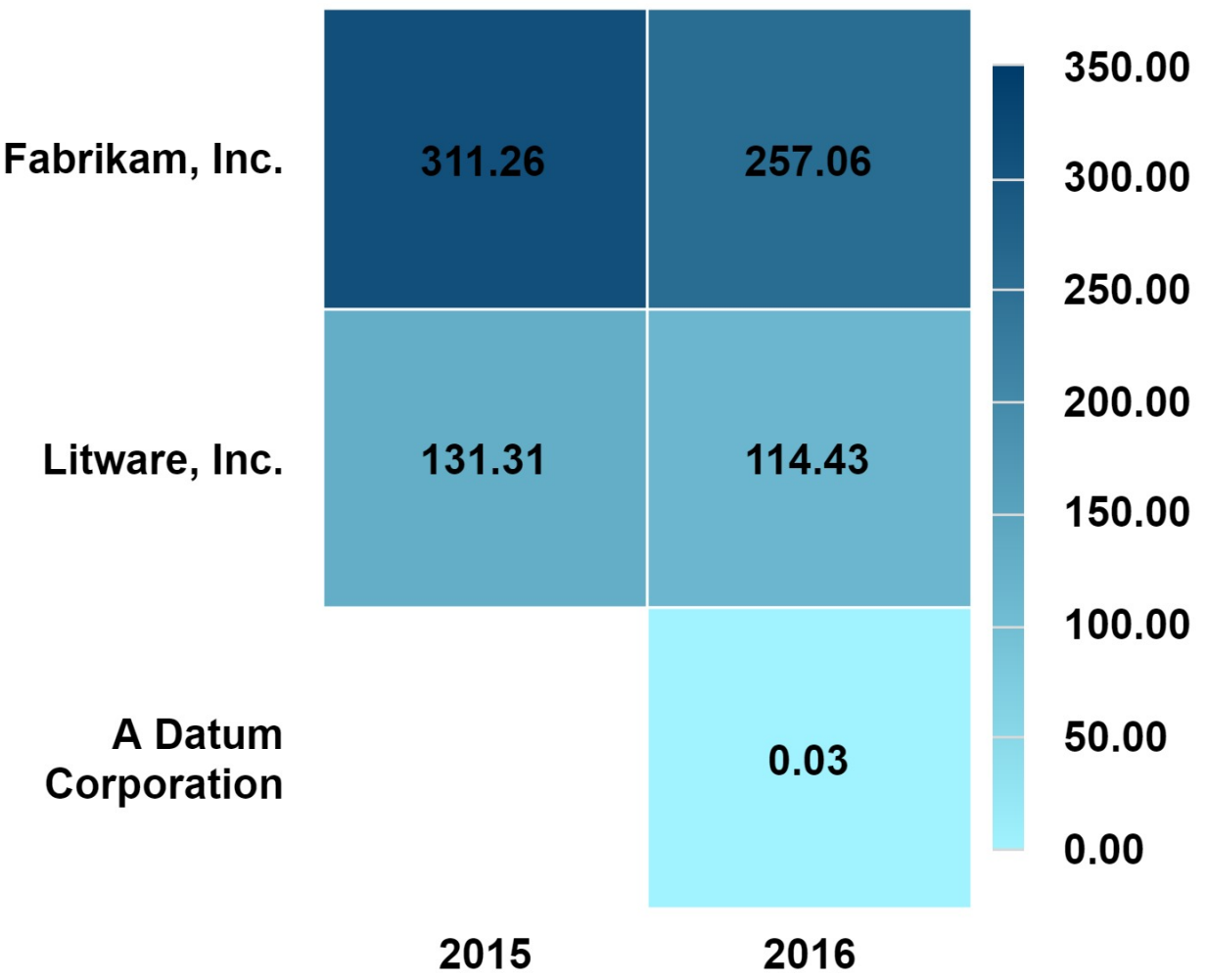
## Purchasing Dollars as a percent of sales dollars

in Million USD, % |  |  | [Year Filter](#)



## Top 5 suppliers by annual spend (2015-2016)

in Million USD |  |  | [Time Filter](#)



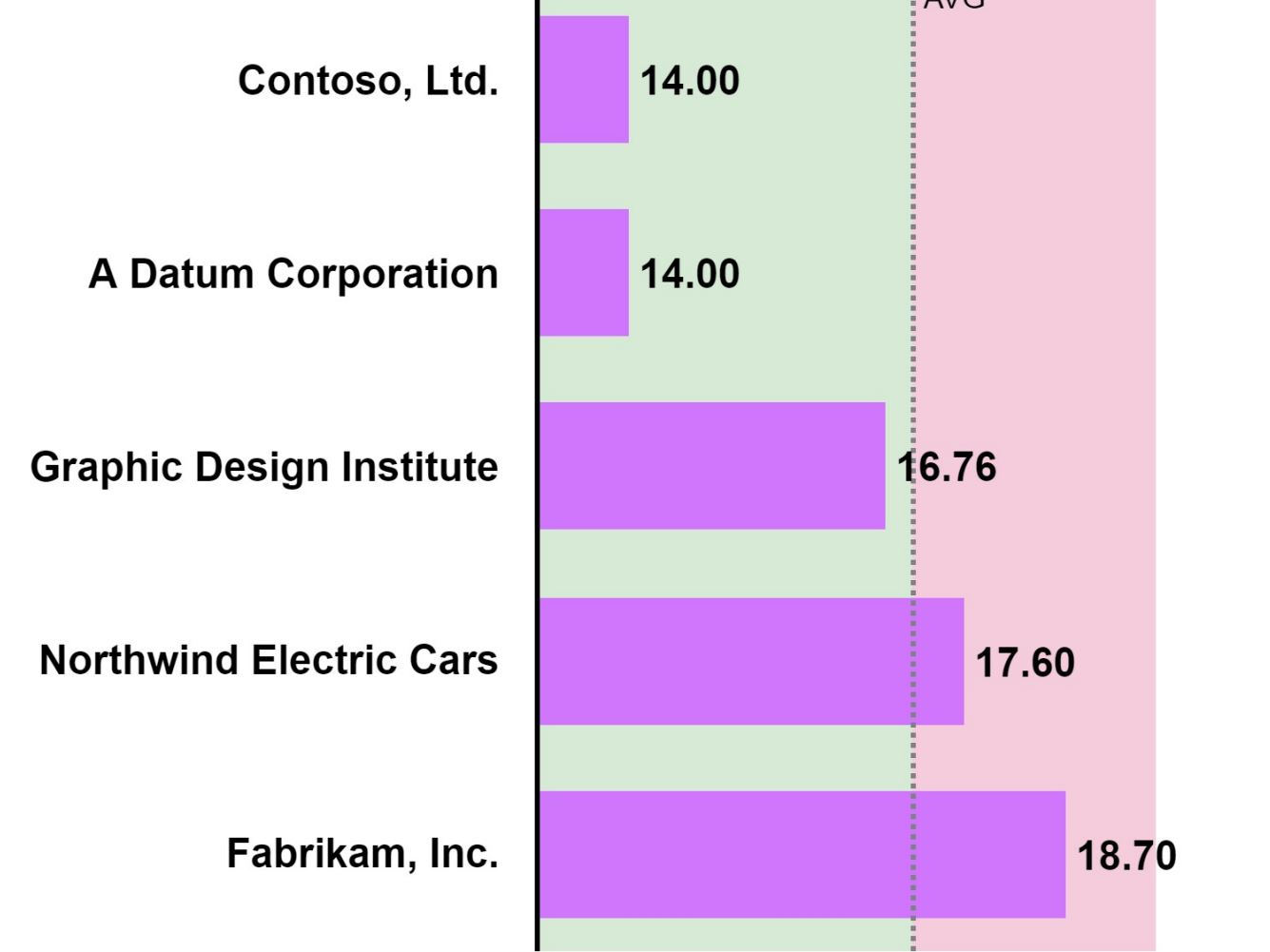
## Spend by suppliers category

in Million USD |  | 



## Top 5 suppliers by leadtime

in Days |  | [Bottom 5](#)



## Supplier

- ☒ All
- ☒ Trey Research
- ☒ Lucerne Publishing
- ☒ Contoso, Ltd.
- ☒ Humongous Insurance
- ☒ Northwind Electric Cars
- ☒ A Datum Corporation
- ☒ Consolidated Messenger
- ☒ Fabrikam, Inc.
- ☒ Nod Publishers

## Individual suppliers detail

 [Supplier ID X](#)

SUPPLIER ID	SUPPLIER	SUPPLIER CATEGORY	PRIMARY CONTACT	SPEND (2015)	SPEND(2016)	AVERAGE LEADTIME
1	A Datum Corporation	Novelty Goods Supplier	Reio Kabin	0	27525.3	14
10	Northwind Electric Cars	Toy Supplier	Eliza Soderberg	0	0	17.6
11	Trey Research	Marketing Services Supplier	Donald Jones	0	0	null
12	The Phone Company	Novelty Goods Supplier	Hai Dam	0	0	18.8
13	Woodgrove Bank	Financial Services Supplier	Hubert Helms	0	0	null
2	Contoso, Ltd.	Novelty Goods Supplier	Hanna Mihhailov	0	0	14
3	Consolidated Messenger	Courier	Kerstin Parn	0	0	null
4	Fabrikam, Inc.	Clothing Supplier	Bill Lawson	311256260.7	257059099.8	18.7
5	Graphic Design Institute	Novelty Goods Supplier	Penny Buck	0	0	16.76
6	Humongous Insurance	Insurance Services Supplier	Madelaine Cartier	0	0	null
7	Litware, Inc.	Packaging Supplier	Elias Myllari	131314500.7	114429128.8	19.6
8	Lucerne Publishing	Novelty Goods Supplier	Prem Prabhu	0	0	null
9	Nod Publishers	Novelty Goods Supplier	Marcos Costa	0	0	null



Appendix

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story/D774915A652610

https://epmprod85-b.us1.sapbusinessobjects.cloud/sap/fpa/ui/enants/008/story/D774915A65261FC7CE10000000A6C99FC

Teamwwwistory

Model Links			
Model	HY_sales_model	-	HY_sales_model_v4
Dimension	WWVI Employee ID	-	Name

Business Overview			
Revenue for 2016 YTD			
Model	Dimension	Value	
HY_sales_model_v4	Category	Actual	
HY_sales_model_v4	Fiscal Year	2016	
Inventory			
Model	Dimension	Value	
working	Category	Actual	
working	Year	2015, 2016, 2014	
Margin - 2016			
Model	Dimension	Value	
team1_2018_margin	Category	Actual	
Inventory Turnover - 2016			
Model	Dimension	Value	
working	Category	Actual	
Quarterly Revenue - Actual vs Target 2015-2016			
Model	Dimension	Value	
NK_sales_model	Category	Actual	
NK_sales_model	Quarter	1, 2, 3	
Sales growth			
Model	Dimension	Value	
HY_sales_model_5	Category	Actual	
HY_sales_model_5	Date	Nov (Q4/2014) - May (Q2/2015), Nov (Q4/2015) - May (Q2/2016)	
Top 5 Supplier Lead Time			
Model	Dimension	Value	
team1_procurement111	Category	Actual	
team1_procurement111	average leadtime	Ranking: Bottom 5	
Top 5 Products Selling - 2016			
Model	Dimension	Value	
Zeyingmode	Category	Actual	
Zeyingmode	Invoice Date Key	Jan (Q1/2016) - May (Q2/2016)	
Zeyingmode	Quantity	Ranking: Top 5	
Top 5 Customers			
Model	Dimension	Value	
Customersales	Category	Actual	
Customersales	Time	P11 (Q4/2015) - P07 (Q3/2016)	
Customersales	Total Excluding Tax	Ranking: Top 5	
Top 5 Sales People Revenue - 2016			
Model	Dimension	Value	
HY_sales_model_v4	Category	Actual	
HY_sales_model_v4	Fiscal Year	2016	
HY_sales_model_v4	Revenue	Ranking: Top 5	

Customers			
Page Filter			
Model	Dimension	Value	
Customersales	Time	P11 (Q4/2013) - P10 (Q4/2014)	
citycustomersales12	Customer Name	Tailsip Toys (Cortaro, AZ), Tailsip Toys (Alstead, NH), Tailsip Toys (Furley, KS), Wingtip Toys (Isabela, PR), Wingtip Toys (Highland Home, AL), Tailsip Toys (Boyden Arbor, SC), Tailsip Toys (Ekron, KY), Wingtip Toys (Lowellville, OH), Wingtip Toys (Plata, TX), Tailsip Toys (Scofield, UT), Wingtip Toys (Beals, ME), Tailsip Toys (New Baden, IL), Tailsip Toys (Hillwood, PA), Tailsip Toys (College Place, WA), Wingtip Toys (Teutopolis, IL), Tailsip Toys (Maypea, TX), Tailsip Toys (Modaket, MA), Wingtip Toys (Naches, WA), Wingtip Toys (Robertsdale, AL), Tailsip Toys (Piacar, OR), Wingtip Toys (Libourn, MO), Wingtip Toys (Haycock, AK), Wingtip Toys (Mickleton, NJ), Wingtip Toys (Tuscaloosa, AL), Tailsip Toys (Hieman, IA), Tailsip Toys (Dracut, MA), Wingtip Toys (Bruceton Mills, WV), Tailsip Toys (Belgreen, AL), Wingtip Toys (Salt Wells, NV), Wingtip Toys (Glancy, MS), Tailsip Toys (Hayes Center, NE), Tailsip Toys (Prenmont, TX), Wingtip Toys (Claycone, MO), Tailsip Toys (Big Moose, NY), Wingtip Toys (Losttine, OH), Tailsip Toys (Statenville, GA), Wingtip Toys (Penns Creek, PA), Tailsip Toys (Gardere, LA), Tailsip Toys (Rothsville, PA), Wingtip Toys (Ridgemark, CA), Wingtip Toys (Bozeman Hot Springs, MT), Wingtip Toys (West Hempstead, NY), Wingtip Toys (Elverson, PA), Wingtip Toys (Morita, TX), Wingtip Toys (Knights Landing, CA), Tailsip Toys (Annemorial, WV), Tailsip Toys (Coketo, MN), Tailsip Toys (Marcell, MN), Wingtip Toys (Hydensville, OH), Wingtip Toys (Bourbonnais, IL), Tailsip Toys (Hedrick, IA), Wingtip Toys (Philip, SD), Tailsip Toys (Stonerof, IL), Tailsip Toy (Toina, ND), Wingtip Toys (Montova, NM), Tailsip Toys (Howells, NE), Tailsip Toys (Corfu, NY), Tailsip Toys (Dundarach, NC), Tailsip Toys (Arrow Rock, MO), Tailsip Toys (Medicine Lodge, KS), Wingtip Toys (Balko, OK), Tailsip Toys (Larose, LA), Wingtip Toys (Pawlet, VT), Wingtip Toys (Molalla, OR), Tailsip Toys (Seagraves, TX), Wingtip Toys (Mer, IN), Tailsip Toys (La Cueva, NM), Wingtip Toys (Kapa'a, HI), Tailsip Toys (Maple Shade, NJ), Wingtip Toys (Bourneville, OH), Wingtip Toys (Liberty Grove, MD), Tailsip Toys (Ward Ridge, FL), Tailsip Toys (Fishat, MT), Wingtip Toys (Sarvensville, PA), Tailsip Toys (Glen Avon, CA), Tailsip Toys (Hodgdon, ME), Wingtip Toys (Oak Point, TX), Wingtip Toys (Queen Valley, AZ), Wingtip Toys (Omer, MI), Tailsip Toys (Hambleton, WV), Wingtip Toys (Lucasville, OH), Wingtip Toys (Black Lick, PA), Wingtip Toys (Idaho City, ID), Wingtip Toys (Gargaha, VA), Tailsip Toys (Yewed, OK), Tailsip Toys (Kniffey, KY), Tailsip Toys (Orchard Hill, GA), Tailsip Toys (McClave, CO), Wingtip Toys (Dacono, CO), Tailsip Toys (Goffstown, NH), Tailsip Toys (Armstrong Creek, WI), Wingtip Toys (Nyken, WI), Wingtip Toys (White Church, MO), Tailsip Toys (Dahlia, NM), Wingtip Toys (Frenchburg, KY), Tailsip Toys (Stallion Spans, CA), Tailsip Toys (Imlaystown, NJ), Wingtip Toys (Corcovado, PR), Tailsip Toys (Batson, TX), Wingtip Toys (Jeromesville, OH), Tailsip Toys (Tumacacori, AZ), Tailsip Toys (Gasport, NY), Tailsip Toys (Manchester Center, VT), Wingtip Toys (Alcester, SD), Tailsip Toys (Trumansburg, NY), Wingtip Toys (Cuyamungue, NM), Tailsip Toys (Absecon, NJ), Wingtip Toys (Helotes, TX), Tailsip Toys (Sylvanite, MT), Tailsip Toys (Teutopolis, IL), Wingtip Toys (Vamo, FL), Wingtip Toys (Dickworsham, TX), Wingtip Toys (Palmas del Mar, PR), Wingtip Toys (Cherryplank, NY), Tailsip Toys (Hahira, GA), Wingtip Toys (Harkers Island, NC), Tailsip Toys (Cundio, NM), Wingtip Toys (Cos Cob, CT), Tailsip Toys (Francis Mills, NJ), Wingtip Toys (Mooringport, LA), Wingtip Toys (Islip Terrace, NY), Wingtip Toys (Verdery, SC), Tailsip Toys (Kwehuk, AK), Tailsip Toys (Clewiston, FL), Tailsip Toys (Sentinel Butte, ND), Wingtip Toys (Heartwell, NE), Wingtip Toys (Branson West, MO), Tailsip Toys (Buell, MO), Tailsip Toys (Cherry Grove Beach, SC), Tailsip Toys (Navassa, NC), Tailsip Toys (East Dailey, WV), Wingtip Toys (Marin City	

		CA), Tallpoin Toys (Aspen Park, CO), Tallpoin Toys (Waycross, GA), Tallpoin Toys (Fieldbrook, CA), Tallpoin Toys (Olivette, MO), Wingtip Toys (Herlong, CA), Tallpoin Toys (East Portal, CO), Wingtip Toys (Mauldin, SC), Wingtip Toys (Tunnelhill, PA), Wingtip Toys (Sunburg, MN), Tallpoin Toys (Lesslie, SC), Tallpoin Toys (Baraboo, WI), Wingtip Toys (Mayhill, MN), Wingtip Toys (Smoot, VT), Wingtip Toys (Truscott, TX), Wingtip Toys (Caché, OH), Wingtip Toys (Birds, IL), Wingtip Toys (Rutshurg, MD), Wingtip Toys (Del Valle, TX), Tallpoin Toys (Mineral Hills, MI), Tallpoin Toys (Eden Valley, MN), Wingtip Toys (Coker, AL), Wingtip Toys (Trout Run, PA), Wingtip Toys (Cape Neddick, ME), Wingtip Toys (Tierra Verde, FL), Tallpoin Toys (San Accacia, NM), Tallpoin Toys (Lake Erie Beach, NY), Wingtip Toys (Necedah, WI), Tallpoin Toys (Wilkes-Barre, PA), Tallpoin Toys (Mount Montgomery, NV), Wingtip Toys (Portales, NM), Tallpoin Toys (Lake Stevens, WA), Tallpoin Toys (Glen Park, NY), Tallpoin Toys (Ware Shoals, SC), Tallpoin Toys (Upper Preston, WA), Tallpoin Toys (Airport Drive, MO), Tallpoin Toys (Impact, TX), Wingtip Toys (Plum Branch, SC), Wingtip Toys (Straughn, IN), Tallpoin Toys (Jessie, ND), Wingtip Toys (Accomac, VA), Tallpoin Toys (Amanda Park, WA), Tallpoin Toys (Page City, KS), Tallpoin Toys (South Laguna, CA), Wingtip Toys (Rosa Schaefer, PR), Tallpoin Toys (North Ridge, NY), Tallpoin Toys (Hughes, CA), Wingtip Toys (Lake Davis, CA), Tallpoin Toys (Lemeta, AK), Wingtip Toys (Lime Lake, NY), Wingtip Toys (Florston, CA), Tallpoin Toys (Bernie, MO), Wingtip Toys (Willow Valley, AZ), Tallpoin Toys (Ortanna, PA), Wingtip Toys (Homer City, PA), Wingtip Toys (Devaui, PA), Wingtip Toys (Pikesville, MD), Wingtip Toys (Naples Park, FL), Wingtip Toys (Broomtown, AL), Tallpoin Toys (Elore, MN), Tallpoin Toys (Sauquoit, NY), Wingtip Toys (Jamison, IA), Wingtip Toys (Raton, NM), Tallpoin Toys (Avenal, CA), Wingtip Toys (East Fultunham, OH), Tallpoin Toys (Saks, AL), Wingtip Toys (Mendoza, TX), Tallpoin Toys (Panaca, NV), Wingtip Toys (Paw Paw Lake, MI), Wingtip Toys (West Froestroof, FL), Wingtip Toys (Compass Lake, FL), Tallpoin Toys (Caselton, NY), Wingtip Toys (Frankewing, TN), Wingtip Toys (Tilleda, WI), Wingtip Toys (Bell Acres, PA), Wingtip Toys (Sayer, WI), Wingtip Toys (Crossroads, NM), Wingtip Toys (Cowington, OK), Tallpoin Toys (Diablock, KY), Tallpoin Toys (Kerby, OR), Wingtip Toys (Huntingburg, IN), Wingtip Toys (East Mountain, TX), Wingtip Toys (Ovilla, TX), Tallpoin Toys (Bowlus, MN), Tallpoin Toys (Peeples Valley, AZ), Tallpoin Toys (Optimo, NM), Tallpoin Toys (IC Centro, CA), Wingtip Toys (Coin, IA), Wingtip Toys (Weid, ME), Wingtip Toys (Berville, MI), Tallpoin Toys (Maggalia, CA), Tallpoin Toys (Skyway, WA), Tallpoin Toys (Andrix, CO), Wingtip Toys (Licking, MO), Wingtip Toys (Caro, MI), Wingtip Toys (Triadelpha, WV), Wingtip Toys (Orick, CA), Tallpoin Toys (Roe Park, NY), Wingtip Toys (Chetek, WI), Tallpoin Toys (Antonio, CO), Wingtip Toys (Morton Grove, IL), Tallpoin Toys (Lakemore, OH), Tallpoin Toys (Long Meadow, MT), Tallpoin Toys (King Cove, AK), Tallpoin Toys (Great Neck Estates, NY), Wingtip Toys (Indian Creek, IL), Tallpoin Toys (Anietta, NY), Tallpoin Toys (Arbor Vitae, WI), Tallpoin Toys (Gum Branch, GA), Tallpoin Toys (Point Roberts, WA), Wingtip Toys (Dunkerton, IA), Wingtip Toys (Rockwall, TX), Tallpoin Toys (Ingudana, MN), Tallpoin Toys (Itakan, AK), Wingtip Toys (Cale, AR), Wingtip Toys (Boynton, OK), Tallpoin Toys (Mangahawn, NJ), Tallpoin Toys (Hardveiled, SC), Tallpoin Toys (Manahawn, NJ), Tallpoin Toys (Ashtabula, OH), Tallpoin Toys (Mindoka, ID), Wingtip Toys (Rockwall, TX), Wingtip Toys (Grabill, IN), Tallpoin Toys (Good Hart, MI), Tallpoin Toys (Saint Louis Park, MN), Tallpoin Toys (New Lexington, OH), Wingtip Toys (Griswoldville, GA), Wingtip Toys (Aknio, AK), Tallpoin Toys (Behanna, NC), Tallpoin Toys (Ortle Beach, NJ), Wingtip Toys (Pikeview, CO), Wingtip Toys (North Manitou, MI), Wingtip Toys (Yaak, MT), Wingtip Toys (Boalsburg, PA), Wingtip Toys (Obion, TN), Wingtip Toys (Marfa, TX), Tallpoin Toys (Harvontown, OH), Tallpoin Toys (Lytte Creek, CA), Wingtip Toys (Nuangh, PA), Wingtip Toys (Morton Junction, AL), Tallpoin Toys (Maple Shade, NJ), Wingtip Toys (Lime Lake, NY), Wingtip Toys (Lytte, TX), Wingtip Toys (Towaco, NJ), Wingtip Toys (North Beach Haven, NJ), Tallpoin Toys (Windscr Locks, CT), Tallpoin Toys (Toolee, UT), Wingtip Toys (Hollywood Park, TX), Wingtip Toys (Key Biscayne, FL), Wingtip Toys (Keesauqua, IA), Wingtip Toys (New Laguna, NM), Wingtip Toys (Rose Tree, PA), Wingtip Toys (Gifford, OH), Wingtip Toys (Lexington Heights, MI), Tallpoin Toys (Olmstead, NY), Wingtip Toys (Bernstein, TX), Tallpoin Toys (Crary, ND), Tallpoin Toys (Sekiu, WA), Wingtip Toys (Standardsville, VA), Tallpoin Toys (Idria, CA), Tallpoin Toys (Slaneville, WV), Tallpoin Toys (North Cowden, TX), Wingtip Toys (Stonober, PA), Wingtip Toys (Calon, NY), Tallpoin Toys (Terre du Lac, MO), Wingtip Toys (Asher, OK), Wingtip Toys (Silver Plume, CO), Wingtip Toys (Bonner Springs, KS), Wingtip Toys (Olmstead, OH), Wingtip Toys (Leathersville, GA), Tallpoin Toys (Cheyenne Wells, CO), Wingtip Toys (Cadogan, PA), Wingtip Toys (Tea, SD), Wingtip Toys (Amado, AZ), Wingtip Toys (Trescow, PA), Wingtip Toys (Sincilar, WV), Wingtip Toys (Wappingers Falls, NY), Tallpoin Toys (Head Office), Wingtip Toys (Connounering, PA), Wingtip Toys (Missville, MN), Wingtip Toys (Lake Ronkonoma, NY), Wingtip Toys (Gooding, ID), Wingtip Toys (Newburg, OH), Tallpoin Toys (Kootzville, WA), Wingtip Toys (Bergen Park, CO), Tallpoin Toys (North Crows Nest, IN), Tallpoin Toys (Malot, WA), Tallpoin Toys (Royal City, WA), Wingtip Toys (Kalvesta, KS), Tallpoin Toys (Rafael Can, PR), Tallpoin Toys (Brown City, MI), Tallpoin Toys (Bowling Green, OH), Wingtip Toys (Newburg, OH), Tallpoin Toys (Sallyards, KS), Wingtip Toys (Hollandsburg, IN), Wingtip Toys (Head Office), Wingtip Toys (Delira, WV), Wingtip Toys (Ferne, SD), Wingtip Toys (Mahaffey, PA), Tallpoin Toys (Bratenah, OH), Wingtip Toys (Valhalla, NC), Wingtip Toys (Chaseyden, ND), Tallpoin Toys (Antares, AZ), Wingtip Toys (Dickerson, MD), Wingtip Toys (Port Huemene, CA), Tallpoin Toys (Wimbleton, ND), Tallpoin Toys (Biscuit, OH), Wingtip Toys (Fairfield Glade, TN), Tallpoin Toys (Dallardsville, TX), Tallpoin Toys (Railroad, PA), Tallpoin Toys (Jemison, AL), Tallpoin Toys (Indios, PR), Tallpoin Toys (Eastchester, NY), Wingtip Toys (Baldwin City, KS), Tallpoin Toys (Schererville, IN), Tallpoin Toys (Astor Park, FL), Tallpoin Toys (Coney Island, MO), Wingtip Toys (Lynne, FL), Wingtip Toys (Mount Summit, IN), Wingtip Toys (Deeston, KS), Wingtip Toys (Tallpoin, MT), Tallpoin Toys (Carbonville, UT), Tallpoin Toys (Topstone, CT), Tallpoin Toys (Donner, LA), Wingtip Toys (Taft Heights, CA), Tallpoin Toys (Netcong, NJ), Tallpoin Toys (Topgiste, City Gardens, NJ), Tallpoin Toys (Sans Souci, SC), Wingtip Toys (Plaquemine, LA), Wingtip Toys (Waspi, WV), Tallpoin Toys (Vallagrass, ME), Wingtip Toys (Rich Creek, WA), Wingtip Toys (Lost River, ID), Wingtip Toys (Bethel Acres, OH), Tallpoin Toys (Lime Lake, NY), Wingtip Toys (Glen Ulind, ND), Tallpoin Toys (Vassaburo, VA), Wingtip Toys (McCamey, TX), Wingtip Toys (Nichols Hills, OK), Wingtip Toys (Ahol Springs, NY), Wingtip Toys (Saint Landry, LA), Wingtip Toys (Karthaus, PA), Tallpoin Toys (Edgartown, MA), Tallpoin Toys (Trentwood, WA), Wingtip Toys (Oologah, OK), Tallpoin Toys (South Paloma, TX), Tallpoin Toys (Sevema Park, MD), Wingtip Toys (Edmunds, NY), Wingtip Toys (Bokeella, FL), Wingtip Toys (Flomaton, AL)
customerorder3	Customer Name	Tallpoin Toys (Cortaro, AZ), Tallpoin Toys (Alstead, NH), Tallpoin Toys (Furley, KS), Wingtip Toys (Isabela, PR), Wingtip Toys (Highland Home, AL), Tallpoin Toys (Boyden Arbor, SC), Tallpoin Toys (Ekon, KY), Wingtip Toys (Lovelville, OH), Wingtip Toys (Plata, TX), Tallpoin Toys (Scofield, UT), Wingtip Toys (Beals, ME), Tallpoin Toys (New Baden, IL), Tallpoin Toys (Hollywood, PA), Tallpoin Toys (College Place, WA), Wingtip Toys (Trenton, NY), Wingtip Toys (Maggies, TX), Tallpoin Toys (Madaket, MA), Wingtip Toys (Naches, WA), Wingtip Toys (Roberstsdale, AL), Tallpoin Toys (Placer, OR), Wingtip Toys (Liburn, MO), Wingtip Toys (Haycock, AK), Wingtip Toys (Mickleton, NJ), Wingtip Toys (Tuscaloosa, AL), Tallpoin Toys (Hiteman, IA), Tallpoin Toys (Dracut, MA), Wingtip Toys (Bruceton Mills, WV), Tallpoin Toys (Belgreen, AL), Wingtip Toys (Sait Wind, NY), Tallpoin Toys (Premont, TX), Wingtip Toys (Claycomo, MO), Wingtip Toys (Big Moose, NY), Wingtip Toys (Lostine, OR), Tallpoin Toys (Statenville, GA), Wingtip Toys (Penns Creek, PA), Tallpoin Toys (Gardere, LA), Tallpoin Toys (Rothsville, PA), Wing

			Manitou, MI), Wingtip Toys (Yaak, MT), Wingtip Toys (Boalsburg, PA), Wingtip Toys (Obion, TN), Wingtip Toys (Marfa, TX), Tailsipn Toys (Hanoverton, OH), Tailsipn Toys (Lytle Creek, CA), Wingtip Toys (Nuangola, PA), Wingtip Toys (Marion Junction, AL), Wingtip Toys (Goodings Grove, IL), Tailsipn Toys (Mappsburg, VA), Wingtip Toys (Downtown PA), Wingtip Toys (Lytle, TX), Wingtip Toys (Towaco, NJ), Wingtip Toys (North Beach Haven, NJ), Tailsipn Toys (Windors Locks, CT), Tailsipn Toys (Toolete, UT), Tailsipn Toys (Hollywood Park, TX), Wingtip Toys (Key Biscayne, FL), Wingtip Toys (Keosauqua, IA), Wingtip Toys (New Laguna, NM), Wingtip Toys (Rose Tree, PA), Wingtip Toys (Gifford, NH), Wingtip Toys (Lexington Heights, MI), Tailsipn Toys (Tavares, FL), Tailsipn Toys (Acetunas, PR), Wingtip Toys (Bernstein, TX), Tailsipn Toys (Grany, ND), Tailsipn Toys (Sekiu, WA), Wingtip Toys (Standardsville, VA), Tailsipn Toys (Idria, CA), Tailsipn Toys (Slanesville, WV), Tailsipn Toys (North Cowden, TX), Wingtip Toys (Stoneboro, PA), Wingtip Toys (Caton, NY), Tailsipn Toys (Terre du Lac, MO), Wingtip Toys (Asher, OK), Wingtip Toys (Silver Plume, CO), Wingtip Toys (Bonner Springs, KS), Wingtip Toys (Obetz, OH), Wingtip Toys (Johnetta, KY), Tailsipn Toys (Guin, AL), Wingtip Toys (Leathersville, GA), Tailsipn Toys (Cheyenne Wells, CO), Wingtip Toys (Cadogan, PA), Wingtip Toys (Te SD), Wingtip Toys (Amado, AZ), Tailsipn Toys (Tresckow, PA), Tailsipn Toys (Sincclair, WY), Tailsipn Toys (Wappinger Falls, NY), Tailsipn Toys (Head Office), Wingtip Toys (Connoquenessing, PA), Wingtip Toys (Miesville, MN), Wingtip Toys (Lake Ronkonkoma, NY), Wingtip Toys (Wapinilla, OR), Tailsipn Toys (Laxon, TX), Tailsipn Toys (East Fultonham, OH), Tailsipn Toys (Koontzville, WA), Wingtip Toye (Bergen Park, CO), Tailsipn Toys (North Crows Nest, IN), Tailsipn Toys (Malott, WA), Tailsipn Toys (Royal City, WA), Tailsipn Toys (Kalvesta, KS), Tailsipn Toys (Brown City, MI), Tailsipn Toys (Bow Mar, CO), Wingtip Toys (Munich, ND), Wingtip Toys (Federalsburg, MD), Tailsipn Toys (Sallyards, KS), Wingtip Toys (Hollandsburg, IN), Wingtip Toys (Head Office), Wingtip Toys (Delray, WV), Wingtip Toys (Ferney, SD), Wingtip Toys (Mahaffey, PA), Tailsipn Toys (Bratenahl, OH), Wingtip Toys (Valhalla, NC), Wingtip Toys (Chaseley, ND), Tailsipn Toys (Antares, AZ), Wingtip Toys (Dickerson, MD), Wingtip Toys (Port Hueneme, CA), Tailsipn Toys (Wimbledon, ND), Tailsipn Toys (Bicay, MN), Wingtip Toys (Cavendish, VT), Tailsipn Toys (Elaton, AL), Wingtip Toys (Rosa Sánchez, PR), Tailsipn Toys (Fairfield Glade, TN), Tailsipn Toys (Dallardsville, TX), Tailsipn Toys (Railroad, PA), Tailsipn Toys (Jemison, AL), Tailsipn Toys (Indios, PR), Tailsipn Toys (Eastchester, NY), Wingtip Toys (Baldwin City, KS), Wingtip Toys (Schererville, IN), Tailsipn Toys (Astor Park, FL), Tailsipn Toys (Coney Island, MO), Wingtip Toys (Lynne, FL), Wingtip Toys (Mount Summit, IN), Wingtip Toys (Deeson, MS), Wingtip Toys (Vair, TX), Tailsipn Toys (Sut River, MT), Tailsipn Toys (Carbonville, UT), Tailsipn Toys (Topstone, CT), Tailsipn Toys (Donner, LA), Wingtip Toys (T Heights, CA), Tailsipn Toys (Netcong, NJ), Tailsipn Toys (Victory Gardens, NJ), Tailsipn Toys (Sans Souci, SC), Wingtip Toys (Plaquemine, LA), Wingtip Toys (Wapiti, WY), Tailsipn Toys (Wallagras, ME), Wingtip Toys (Rich Creek, VA), Wingtip Toys (Lost River, ID), Wingtip Toys (Bethel Acres, OK), Tailsipn Toys (Nanafalia, AL), Wipngtip Toys (San Jacinto, CA), Wingtip Toys (Glen Ullin, ND), Tailsipn Toys (Vassalboro, ME), Tailsipn Toys (McCarney, TX), Wingtip Toys (Nichols Hills, OK), Wingtip Toys (Athol Springs, NY), Wingtip Toys (Saint Landry, LA), Wingtip Toys (Kathaus, PA), Tailsipn Toys (Edgartown, MA), Tailsipn Toys (Trentwood, WA), Wingtip Toys (Oologah, OK), Tailsipn Toys (Sout La Paloma, TX), Tailsipn Toys (Sevena Park, MD), Wingtip Toys (Edmund, WI), Tailsipn Toys (Tonnolen, MS), Wingtip Toys (Bokessila, FL), Wingtip Toys (Flomaton, AL)		
Bottom 5 Customers by Revenue					
Model	Dimension	Value			
Customersales	Category	Actual			
Customersales	Total Excluding Tax	Ranking: Bottom 5			
Top 5 Customers by Margin					
Model	Dimension	Value			
Customersales	Category	Actual			
Customersales	Margin (1)	Ranking: Top 5			
Bottom 5 Customers by Margin					
Model	Dimension	Value			
Customersales	Category	Actual			
Customersales	Margin (1)	Ranking: Bottom 5			
Revenue by Customer Category					
Model	Dimension	Value			
oltpcustomercategories	Category	Actual			
oltpcustomercategories	Time	2014 - 2014, 2014 - 2015			
2016 Sales by Location (in USD)					
Model	Dimension	Value			
LongitudesandLatitudes_anigoe(Layer 1)	Category	Actual			
Customer Order Table					
Model	Dimension	Value			
customerorder3	Category	public:Actual (Actuals)			
Top5 Customer by Revenue					
Model	Dimension	Value			
Customersales	Category	Actual			
Customersales	Total Excluding Tax	Ranking: Top 5			
Sales Rep and Territory					
Page Filter					
Model	Dimension	Value			
HY_sales_quarter	SalesName	Kayla Woodcock			
Revenue by Territory (2016)					
Model	Dimension	Value			
HY_sales_model_v4	Category	Actual			
HY_sales_model_v4	Fiscal Year	2016			
Sales by Revenue(2013 - 2015)					
Model	Dimension	Value			
HY_sales_quarter	Category	Actual			
HY_sales_quarter	Date	2013 - 2015			
Revenue by Sales Rep (2013 - 2015)					
Model	Dimension	Value			
HY_sales_model_v4	Category	Actual			
HY_sales_model_v4	Fiscal Year	2015, 2013, 2014			
Total life time sales					
Model	Dimension	Value			
HY_sales_quarter	Category	Actual			
Sales representative					
Model	Dimension	Value			
HY_sales_quarter	Category	public:Actual (Actuals)			
HY_sales_quarter	Account	Revenue			
Last 4 quarter revenue by sales					
Model	Dimension	Value			
HY_sales_quarter	Category	Actual			
HY_sales_quarter	Quarter	2015 Q3, 2015 Q4, 2016 Q2, 2016 Q1			
Revenue by Territory (2013 - 2015)					
Model	Dimension	Value			
HY_sales_model_v4	Category	Actual			
HY_sales_model_v4	Fiscal Year	2015, 2013, 2014			
Product sales					
Page Filter					
Model	Dimension	Value			
Zeyingimodel2	Stock Item Key	Void fill 400 L bag (White) 400L, Packing knife with metal insert blade (Yellow) 18mm, Dinosaur battery-powered slippers (Green) L, Dinosaur battery-powered slippers (Green) M, Dinosaur battery-powered slippers (Green) S, Superhero action jacket (Blue) 5XL, Superhero action jacket (Blue) 4XL, Superhero action jacket (Blue) 3XL, Superhero action jacket (Blue) XXL, Superhero action jacket (Blue) XL, Superhero action jacket (Blue) L, Superhero			

action jacket (Blue) M, Packing knife With metal insert blade (Yellow) 5mm, Superhero action jacket (Blue) S, Superhero action jacket (Blue) XS, Superhero action jacket (Blue) XXS, Superhero action jacket (Blue) 3XS, Alien officer hoodie (Black) 5XL, Alien officer hoodie (Black) 4XL, Alien officer hoodie (Black) 3XL, Alien officer hoodie (Black) 2XL, Alien officer hoodie (Black) XL, "The Gu" red shirt XML tag t-shirt (Black) 7XL, Permanent marker Red 5mm nib (Red) 5mm, "The Gu" red shirt XML tag t-shirt (Black) 6XL, "The Gu" red shirt XML tag t-shirt (Black) 5XL, "The Gu" red shirt XML tag t-shirt (White) L, Permanent marker black 5mm nib (Black) 5mm, "The Gu" red shirt XML tag t-shirt (Black) XXL, "The Gu" red shirt XML tag t-shirt (Black) XL, "The Gu" red shirt XML tag t-shirt (Black) L, "The Gu" red shirt XML tag t-shirt (Black) M, "The Gu" red shirt XML tag t-shirt (Black) S, "The Gu" red shirt XML tag t-shirt (Black) XS, "The Gu" red shirt XML tag t-shirt (White) 5XL, "The Gu" red shirt XML tag t-shirt (White) 4XL, "The Gu" red shirt XML tag t-shirt (White) 3XL, "The Gu" red shirt XML tag t-shirt (White) 2XL, "The Gu" red shirt XML tag t-shirt (White) XL, "The Gu" red shirt XML tag t-shirt (White) M, "The Gu" red shirt XML tag t-shirt (White) XS, "The Gu" red shirt XML tag t-shirt (White) XXS, "The Gu" red shirt XML tag t-shirt (White) 3XS, Ride on big wheel monster truck (Black) 1/12 scale, Ride on vintage American toy coupe (Black) 1/12 scale, Ride on vintage American toy coupe (Red) 1/12 scale, Ride on toy sedan car (Pink) 1/12 scale, Ride on toy sedan car (Yellow) 1/12 scale, Tape dispenser (Blue), Ride on toy sedan car (Green) 1/12 scale, Ride on toy sedan car (Blue) 1/12 scale, Ride on toy sedan car (Red) 1/12 scale, Ride on toy sedan car (Black) 1/12 scale, RC big wheel monster truck with remote control (Black) 1/50 scale, RC vintage American toy coupe with remote control (Black) 1/50 scale, RC vintage American toy coupe with remote control (Red) 1/50 scale, RC toy sedan car with remote control (Pink) 1/50 scale, RC toy sedan car with remote control (Yellow) 1/50 scale, RC toy sedan car with remote control (Green) 1/50 scale, Tape dispenser (Red), RC toy sedan car with remote control (Black) 1/50 scale, RC toy sedan car with remote control (Red) 1/50 scale, RC toy sedan car with remote control (Black) 1/50 scale, IT joke mug - hardware: part of the computer that can be kicked (Black), IT joke mug - hardware: part of the computer that can be kicked (White), IT joke mug - that behavior by design (Black), IT joke mug - that behavior is by design (White), IT joke mug - keyboard not found - press F1 to continue (Black), IT joke mug - keyboard not found - press F1 to continue (White), Developer joke mug - old C developers never die (Black), Tape dispenser (Black), Developer joke mug - c/c++ developers never die (Black), Developer joke mug - this code was generated by a tool (Black), Developer joke mug - this code was generated by a tool (White), Developer joke mug - a foo walks into a bar (Black), Developer joke mug - a foo walks into a bar (White), Developer joke mug - there are 10 types of people in the world (Black), Developer joke mug - there are 10 types of people in the world (White), Developer joke mug - understanding recursion requires understanding recursion (Black), Developer joke mug - understanding recursion requires understanding recursion (White), Developer joke mug - (hip, hip, array) (Black), Red and white urgent heavy despatch tape 48mmx100m, Developer joke mug - (hip, hip, array) (White), Developer joke mug - inheritance is the OO way to become wealthy (Black), Developer joke mug - inheritance is the OO way to become wealthy (White), Developer joke mug - when your hammer is C++ (Black), Developer joke mug - when your hammer is C++ (White), Developer joke mug - fun was unexpected at this time (White), Developer joke mug - fun was unexpected at this time (Black), Developer joke mug - fun was unexpected at this time (White), Developer joke mug - that's a hardware problem (Black), Developer joke mug - that's a hardware problem (White), Developer joke mug - Oct 31 = Dec 25 (Black), Red and white urgent despatch tape 48mmx75m, Developer joke mug - Oct 31 = Dec 25 (White), DBA joke mug - two types of DBAs (Black), DBA joke mug - two types of DBAs (White), DBA joke mug - SELECT caffeine FROM mug (Black), DBA joke mug - SELECT caffeine FROM mug (White), DBA joke mug - I will get you in order (Black), DBA joke mug - I will get you in order (White), DBA joke mug - it depends (Black), DBA joke mug - it depends (White), DBA joke mug - you might be a DBA if (Black), Void III 300 L bag (White) 300L, Black and yellow heavy despatch tape 48mmx100m, DBA joke mug - you might be a DBA if (White), DBA joke mug - daaaaaa-ta (Black), DBA joke mug - daaaaaa-ta (White), DBA joke mug - mind if I join you? (Black), DBA joke mug - mind if I join you? (White), USB food flash drive - dessert 10 drive variety pack, USB food flash drive - fortune cookie, USB food flash drive - shrimp cocktail, USB food flash drive - donut, USB food flash drive - cookie, Black and yellow heavy despatch tape 48mmx75m, USB food flash drive - chocolate bar, USB food flash drive - banana, USB food flash drive - dim sum 10 drive variety pack, USB food flash drive - pizza slice, USB food flash drive - hot dog, USB food flash drive - hamburger, USB food flash drive - sushi roll, Office cube persnops (Black), USB rocket launcher (Gray) L, USB rocket launcher (Gray) M, Black and orange this way up despatch tape 48mmx100m, Novelty chill chocolates 500g, Novelty chill chocolates 250g, Chocolate echidnas 250g, Chocolate beetles 250g, Chocolate sharks 250g, Chocolate frogs 250g, White chocolate moon rocks 250g, White chocolate snow balls 250g, Black and orange this way up despatch tape 48mmx75m, Black and orange handle with care despatch tape 48mmx100m, Black and orange handle with care despatch tape 48mmx75m, Black and orange glass with care despatch tape 48mmx100m, Black and orange glass with care despatch tape 48mmx75m, Black and orange fragile despatch tape 48mmx100m, Black and orange fragile despatch tape 48mmx75m, Void III 200L bag (White) 200L, Clear packaging tape 48mmx100m, Clear packaging tape 48mmx75m, 3 kg Courier post bag (White) 300x180x55mm, Express post box 5kg (White) 350x280x130mm, Shipping carton (Brown) 457x457x57mm, Shipping carton (Brown) 356x356x79mm, Shipping carton (Brown) 305x305x305mm, Shipping carton (Brown) 480x270x320mm, Shipping carton (Brown) 457x279x279mm, Shipping carton (Brown) 356x229x229mm, Void III 100 L bag (White) 100L, Shipping carton (Brown) 273x254x217mm, Shipping carton (Brown) 239x229x229mm, Shipping carton (Brown) 500x310x310mm, Shipping carton (Brown) 413x283x167mm, Bubblewrap dispenser (Red) 1.5m, Bubblewrap dispenser (Blue) 1.5m, Bubblewrap dispenser (Black) 1.5m, 32 mm Anti static bubble wrap (Blue) 50m, 32 mm Anti static bubble wrap (Blue) 20m, 32 mm Anti static bubble wrap (Blue) 10m, Air cushion machine (Blue), 20 mm Anti static bubble wrap (Blue) 50m, 20 mm Anti static bubble wrap (Blue) 20m, 20 mm Anti static bubble wrap (Blue) 10m, 10 mm Anti static bubble wrap (Blue) 50m, 10 mm Anti static bubble wrap (Blue) 20m, 10 mm Anti static bubble wrap (Blue) 10m, 32 mm Double sided bubble wrap 50m, 32 mm Double sided bubble wrap 20m, 32 mm Double sided bubble wrap 10m, 20 mm Double sided bubble wrap 50m, Air cushion film 200mmx200mm 325m, 20 mm Double sided bubble wrap 20m, 20 mm Double sided bubble wrap 10m, 10 mm Double sided bubble wrap 50m, 10 mm Double sided bubble wrap 20m, 10 mm Double sided bubble wrap 10m, Large sized bubblewrap roll 50m, Medium sized bubblewrap roll 20m, Small sized bubblewrap roll 10m, Pack of 12 action figures (female), Pack of 12 action figures (male), Air cushion film 200mmx100mm 325m, Pack of 12 action figures (variety), Halloween skull mask (Gray) XL, Halloween skull mask (Gray) L, Halloween skull mask (Gray) M, Halloween skull mask (Gray) S, Halloween zombie mask (Light Brown) XL, Halloween zombie mask (Light Brown) L, Halloween zombie mask (Light Brown) M, Halloween zombie mask (Light Brown) S, Furry animal socks (Pink) XL, Large replacement blades 18mm, Furry animal socks (Pink) L, Furry animal socks (Pink) M, Furry animal socks (Pink) S, Animal with big feet slippers (Brown) XL, Animal with big feet slippers (Brown) L, Animal with big feet slippers (Brown) M, Animal with big feet slippers (Brown) S, Furry gorilla with big eyes slippers (Black) XL, Furry gorilla with big eyes slippers (Black) L, Furry gorilla with big eyes slippers (Black) M, Small 9mm replacement blades 9mm, Furry gorilla with big eyes slippers (Black) S, Plush shark slippers (Gray) XL, Plush shark slippers (Gray) L, Plush shark slippers (Gray) M, Plush shark slippers (Gray) S, Ogre battery-powered slippers (Green) XL, Ogre battery-powered slippers (Green) L, Ogre battery-powered slippers (Green) M, Ogre battery-powered slippers (Green) S, Dinosaur battery-powered slippers (Green) XL			
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Margin, Revenue per StockGroupName in 2016			
Model	Dimension	Value	
Zeyingmodle	Category	Actual	

Lookup StockItem			
Model	Dimension	Value	
Zeyinglmodel2	Category	public.Actual (Actuals)	
Zeyinglmodel2	Account	<strike>Bill#&#x20;To&#x20;Customer&#x20;Key&#x20; <strike>Salesperson&#x20;Key&#x20; <strike>Tax&#x20;Amount&#x20; <strike>Profit&#x20; <strike>Total&#x20;Dry&#x20;Items&#x20; <strike>Total&#x20;Including&#x20;Tax&#x20; <strike>Revenue&#x20;	

Margin per Stock Items in 2016			
Model	Dimension	Value	
zeyingmargingraph	Category	Actual	
zeyingmargingraph	Margin, (1)	Ranking: Top 10	

Sales per Year by StockGroupName from 2013-2016			
Model	Dimension	Value	
Zeyingmodle	Category	Actual	

Revenue per Stock Items in 2016			
Model	Dimension	Value	
Zeyingmodle	Category	Actual	
Zeyingmodle	Revenue	Ranking: Top 10	

Inventory			
Turnover rate from 2014-2016			
Model	Dimension	Value	
julia_turn	Category	Actual	

Inventory Turnover Rate			
Model	Dimension	Value	
working	Category	Actual	

Average days to turn inventory for Actual			
Model	Dimension	Value	
working	Category	Actual	

Quantity of top 5 selling items			
Model	Dimension	Value	
working1	Category	Actual	

Backorder rate in 2016			
Model	Dimension	Value	
julia_back	Category	Actual	

Procurement		
Page Filter		
Model	Dimension	Value
team1_ptable	Supplier	Trey Research, Lucerne Publishing, Contoso, Ltd., Humongous Insurance, Northwind Electric Cars, A Datum Corporation, Consolidated Messenger, Fabrikam, Inc., Nod Publishers, Graphic Design Institute, Woodgrove Bank, The Phone Company, Litware, Inc.
Top 5 suppliers by annual spend (2015-2016)		
Model	Dimension	Value
team1_procurement111	Category	Actual
team1_procurement111	Time	<strike>2013</strike>, <strike>2014</strike>
Top 5 suppliers by leadtime		
Model	Dimension	Value
team1_procurement111	Category	Actual
team1_procurement111	average leadtime	Ranking: Bottom 5
Spend by suppliers category		
Model	Dimension	Value
team1_procurement111	Category	Actual
Purchasing Dollars as a percent of sales dollars		
Model	Dimension	Value
team1_procurementpercentage2	Category	Actual
team1_procurementpercentage2	Year	2014 - 2016
Individual suppliers detail		
Model	Dimension	Value
team1_ptable	Category	public:Actual (Actuals)
team1_ptable	Account	Supplier_ID_measure (Supplier_ID_measure)