





DISCLAIMER

This presentation includes forward-looking statements or statements about events or circumstances which have not occurred. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends affecting our business and our future financial performance. These forward-looking statements are subject to risks, uncertainties and assumptions, including, among other things: general economic, political and business conditions, both in Brazil and in our market. The words “believes,” “may,” “will,” “estimates,” “continues,” “anticipates,” “intends,” “expects” and similar words are intended to identify forward-looking statements. We undertake no obligations to update publicly or revise any forward-looking statements because of new information, future events or other factors. In light of these risks and uncertainties, the forward-looking events and circumstances discussed in this presentation might not occur. Our actual results could differ substantially from those anticipated in our forward-looking statements.



2Q21 / BUSINESS HIGHLIGHTS

BUSINESS HIGHLIGHTS



COMMERCIAL AVIATION

Firm order for Porter Airlines from Canada for 30 new E195-E2 with purchase rights for additional 50. Deliveries starting in 2022

New firm orders for 34 new E175 jets - 9 to Horizon Air and 25 to SkyWest, to be operated for Alaska Airlines and Delta Air Lines

1H21 book-to-bill above 2:1



EXECUTIVE AVIATION

Record 2Q sales with strong price discipline (portfolio sold out into 2H/2022)

Strong backlog across entire portfolio with book-to-bill in excess of 2:1

2Q21 deliveries at double digit growth compared to 2Q20

BUSINESS HIGHLIGHTS



DEFENSE & SECURITY

Delivery of 7 Super Tucano to different customers during 1H21

Strong performance in cybersecurity and systems integration companies with double digit revenue growth in 1H21 compared to 1H20

KC-390 Millennium successfully performed tests on unpaved runway. Contract with the Brazilian Air Force is under review



SERVICES & SUPPORT

Net revenue of US\$ 298 million in 2Q21 (up 55% compared to 2Q20)

Signature of new services contracts worth more than US\$ 600 million for Commercial, Defense, Executive Aviation segments and OGMA

Signature of a 20-year Total Support Program deal with Porter Airlines



INNOVATION

EVE – announcement of several partnerships to further develop UAM ecosystem

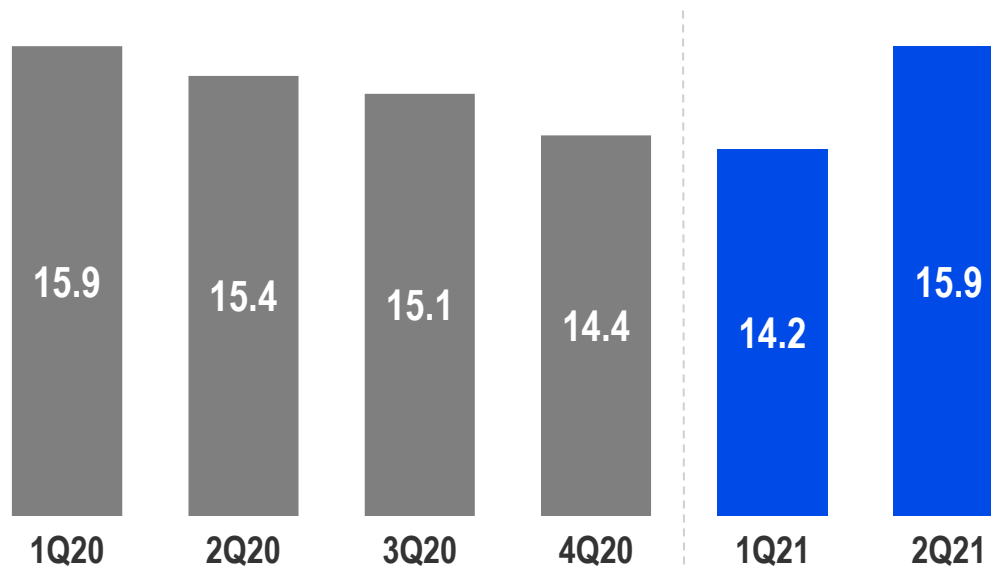
Beacon (services collaborative platform) signed contracts with key customers such as Republic Airways



2Q21 / FINANCIAL RESULTS

BACKLOG

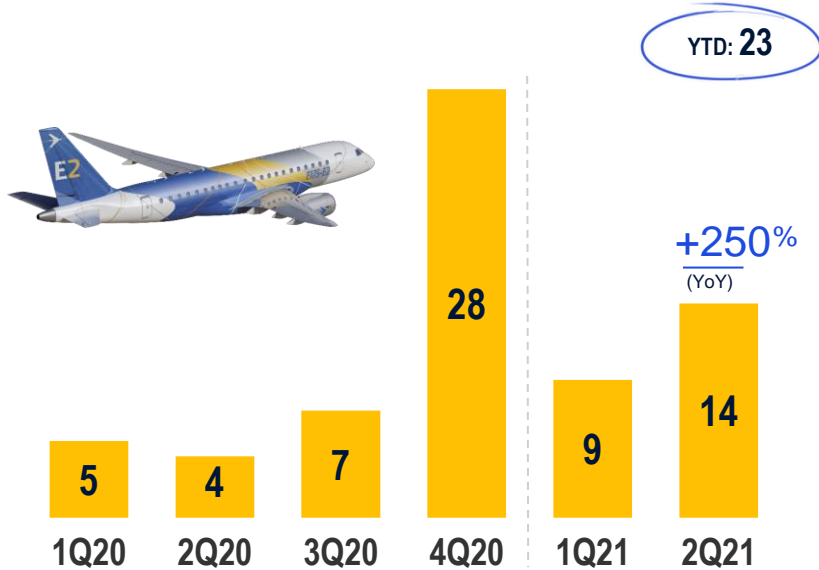
US\$ BILLION



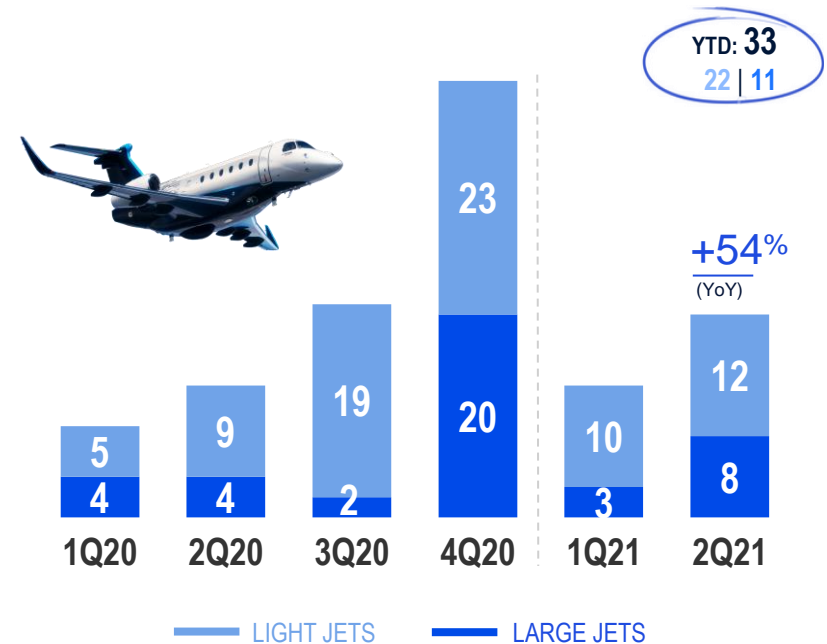
✓ Backlog reaching pre-pandemic levels

AIRCRAFT DELIVERIES

COMMERCIAL AVIATION

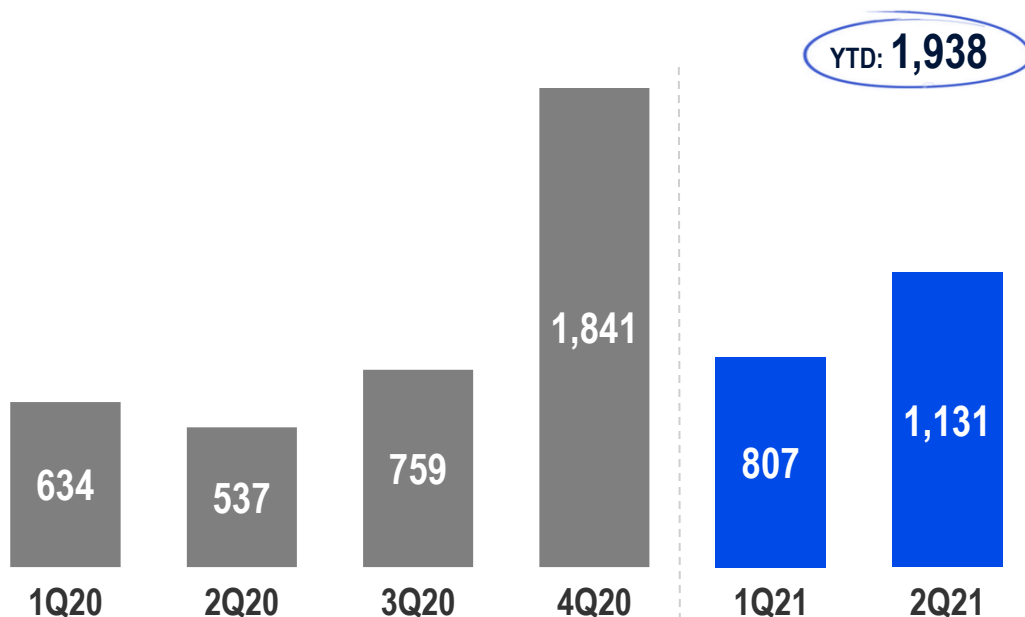


EXECUTIVE AVIATION



NET REVENUES

US\$ MILLION

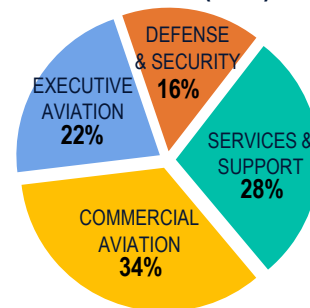


\$ Net Revenues

+65%

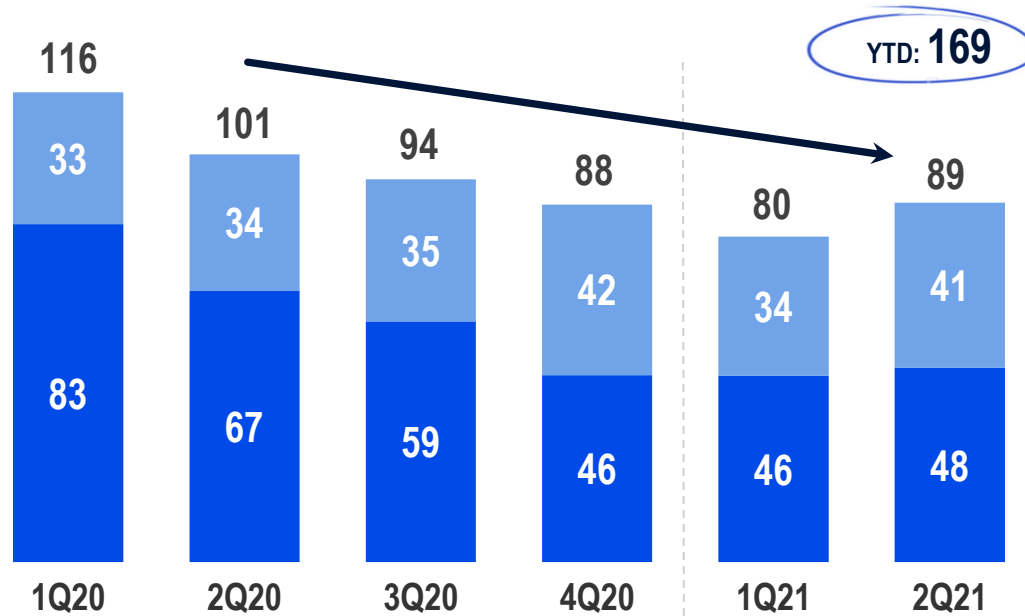
(YoY)

**NET REVENUES BY
BUSINESS (YTD)**



SG&A EXPENSES

US\$ MILLION



\$ SG&A Expenses

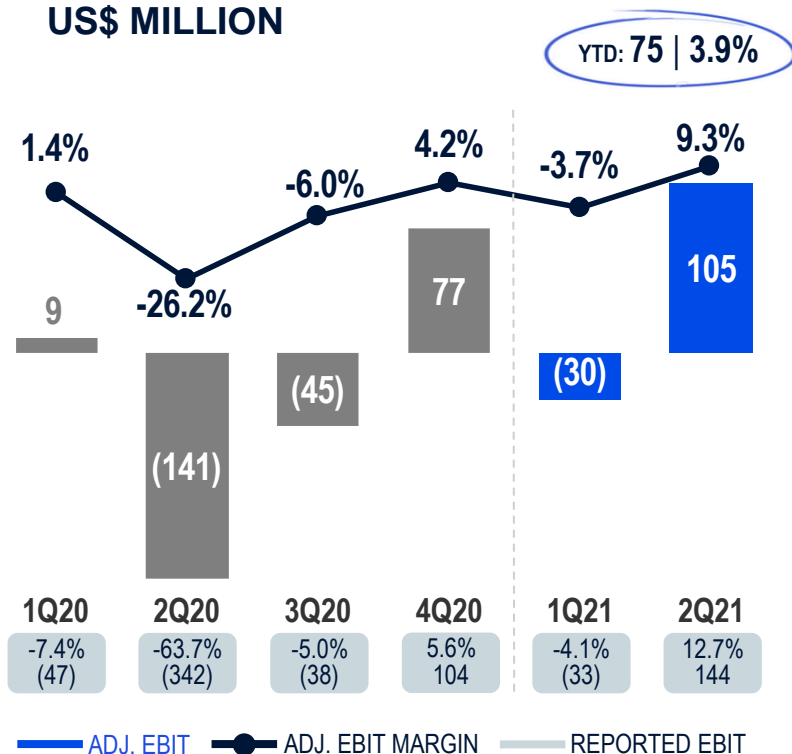
-12%

(2Q21X2Q20)

— G&A
— SELLING

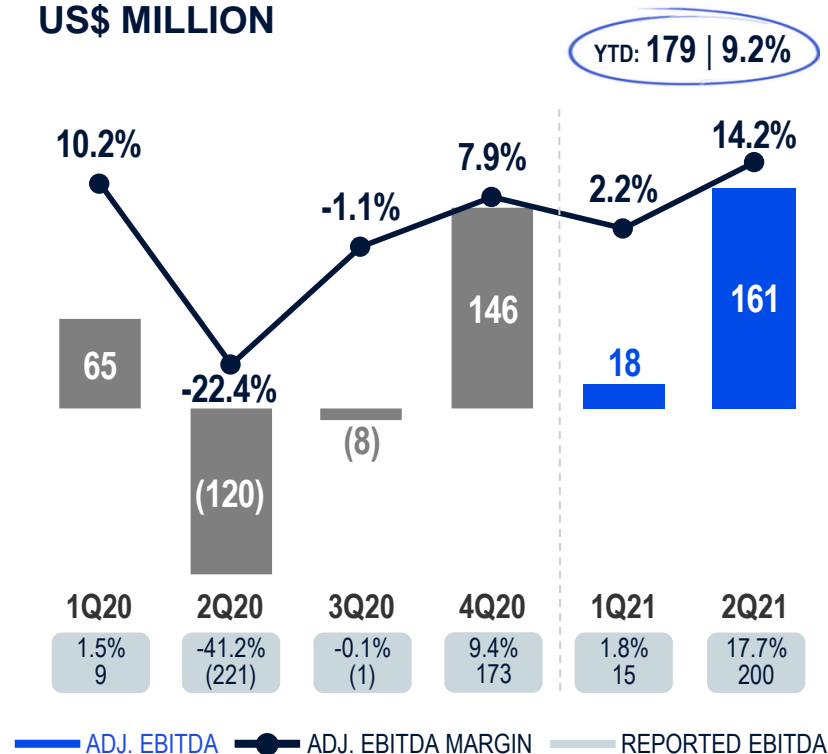
ADJUSTED EBIT

US\$ MILLION



ADJUSTED EBITDA

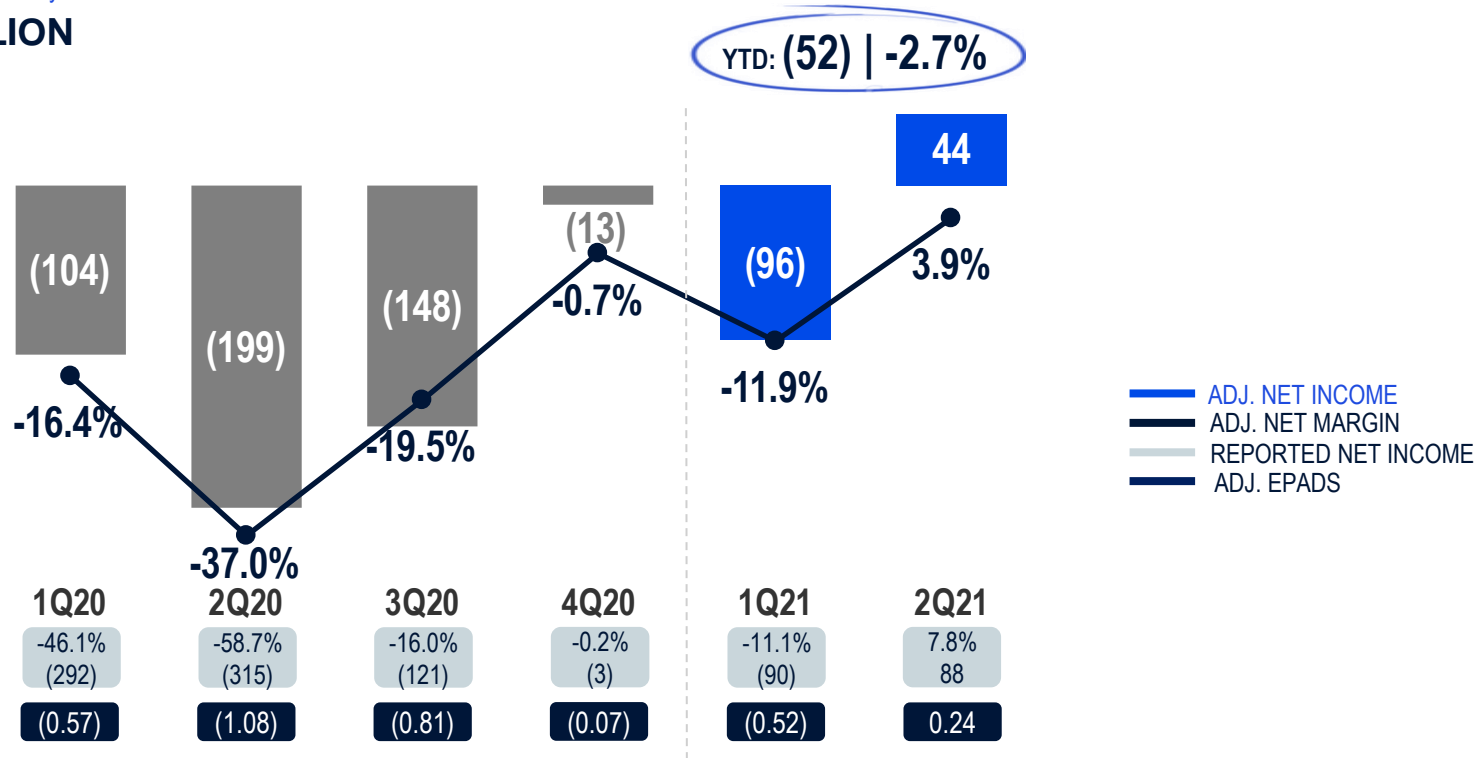
US\$ MILLION



ADJUSTED NET INCOME

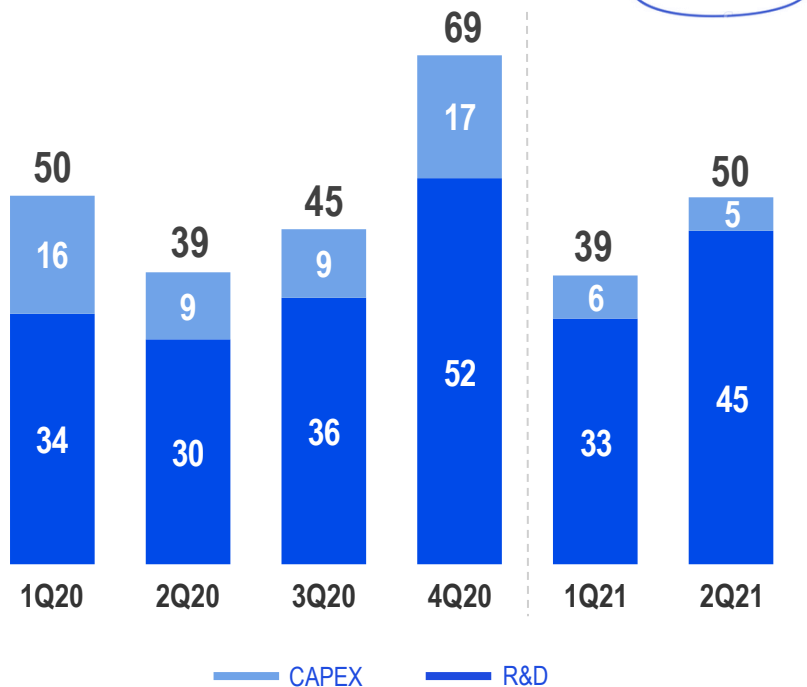
excludes extraordinary items

US\$ MILLION



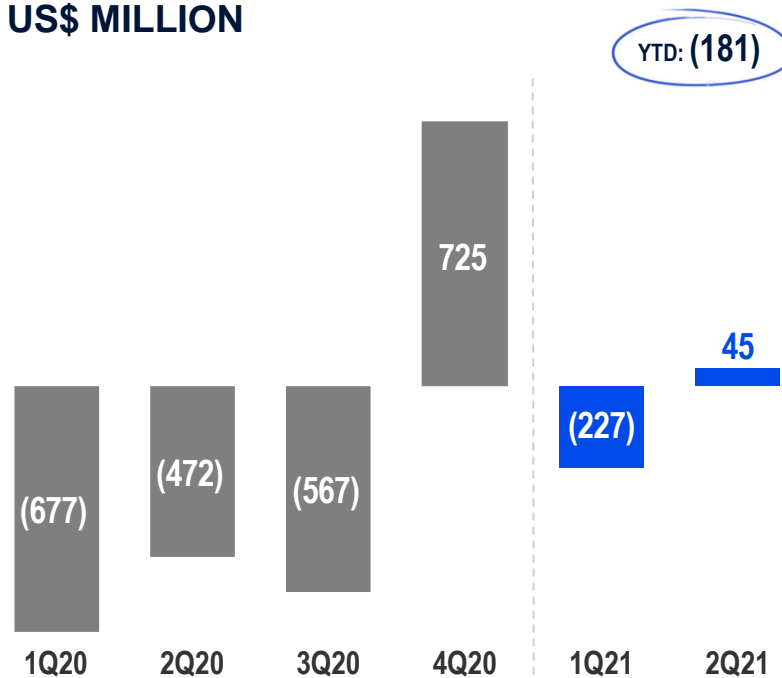
INVESTMENTS

US\$ MILLION



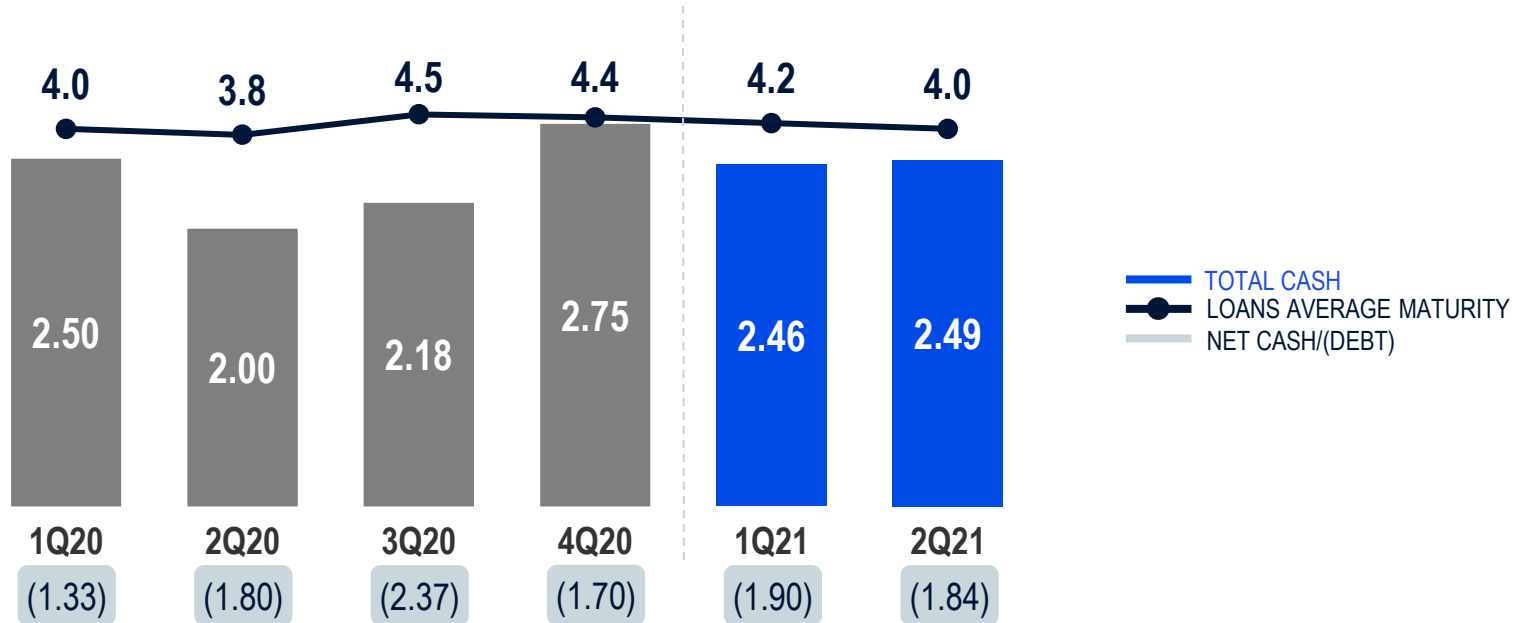
ADJUSTED FCF

US\$ MILLION



LIQUIDITY POSITION

US\$ BILLION





2021 / OUTLOOK

2021 OUTLOOK

DELIVERIES



COMMERCIAL AVIATION

45 - 50



EXECUTIVE AVIATION

90 - 95

REVENUES

US\$ **4.0 - 4.5** BILLION

ADJ. EBIT MARGIN

3.0% - 4.0%

ADJ. EBITDA MARGIN

8.5% - 9.5%

FREE CASH FLOW

US\$ **(150)** MILLION TO
BREAKEVEN

excludes eventual M&A projects








CLOSING REMARKS

FRANCISCO GOMES NETO - CEO

EMBRAER BEYOND 2020 - *FIT FOR GROWTH*



CONTINUED FOCUS ON

-  **ROBUST EXECUTION AND CONSISTENT STRATEGIC PLAN PROJECTIONS**
-  **CONTINUOUS EFFICIENCY PROGRAMS WITH LEAN CONCEPTS**
-  **PARTNERSHIPS AND NEW PROGRAMS DRIVING ADDITIONAL GROWTH OPPORTUNITIES**
-  **POSITIVE EBIT AND MUCH IMPROVED FCF IN 2021**
-  **ESG PROGRAM CONSOLIDATION**

