



sabesp

CONFERÊNCIA

3Q21

Diretoria Econômico-Financeira e de Relações com Investidores

NOVEMBER 18, 2021





Legal Notice

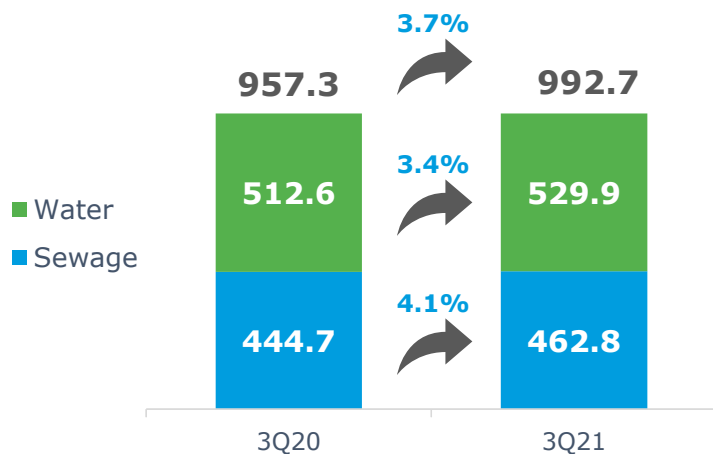


This presentation may contain forward-looking statements referring to Sabesp's business outlook, operating and financial estimates and growth prospects. These are only projections and, as such, they are exclusively based on the expectation of Sabesp's management team in relation to the future of the business and its continuous access to capital to finance the Company's business plan. These forward-looking statements largely depend on changes in market conditions, governmental rulings, industry performance and the Brazilian economy, amongst other factors, in addition to the risks disclosed in the documents filed by Sabesp, thus they are subject to changes without prior notice.

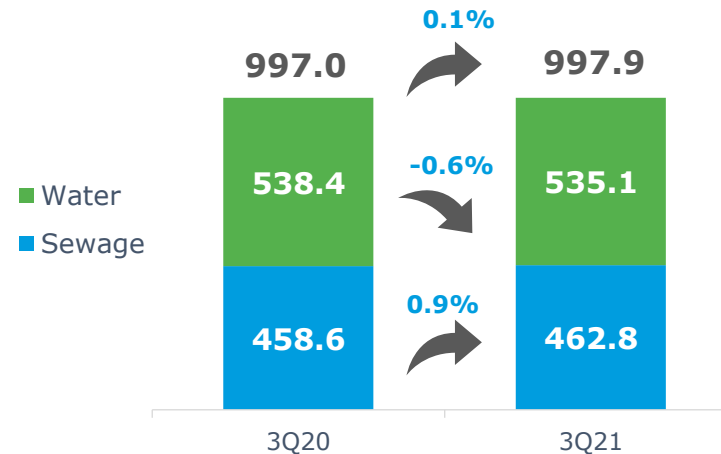
BILLED VOLUME INCLUDING WHOLESALE (million m³)

TOTAL VOLUME

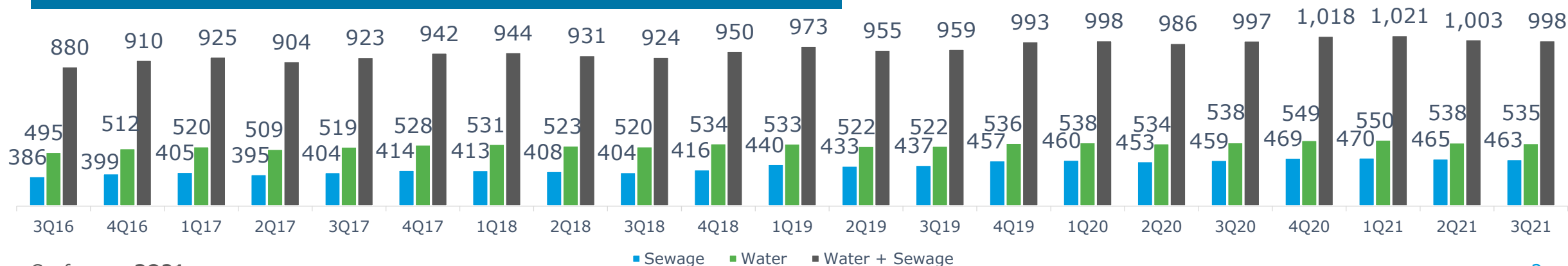
(Desregarding Mauá and exemption Res. Social and Favela)



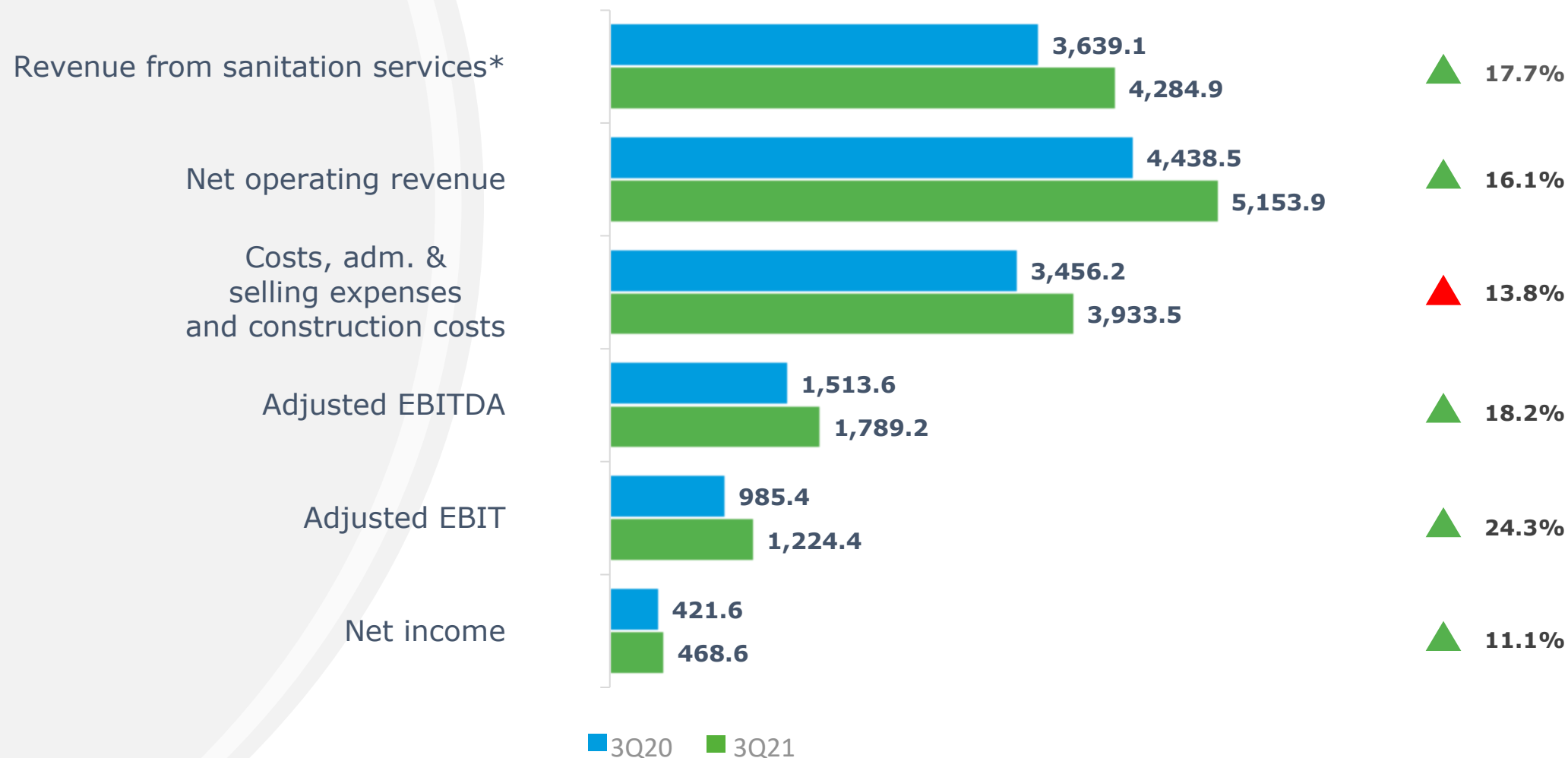
TOTAL VOLUME



HISTORICAL BILLED VOLUME

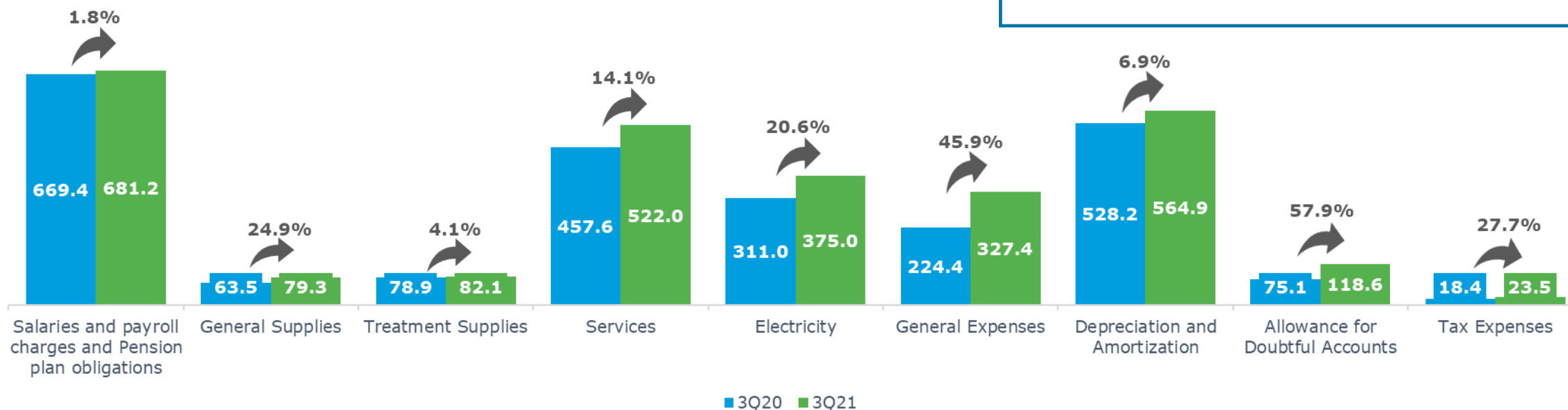


FINANCIAL HIGHLIGHTS (R\$ million)



COSTS AND EXPENSES (R\$ million)

Costs and expenses in 3Q20*: R\$ 2,426.5
 Costs and expenses in 3Q21*: R\$ 2,774.0 ↑ 14.3%
 *Excluding construction costs



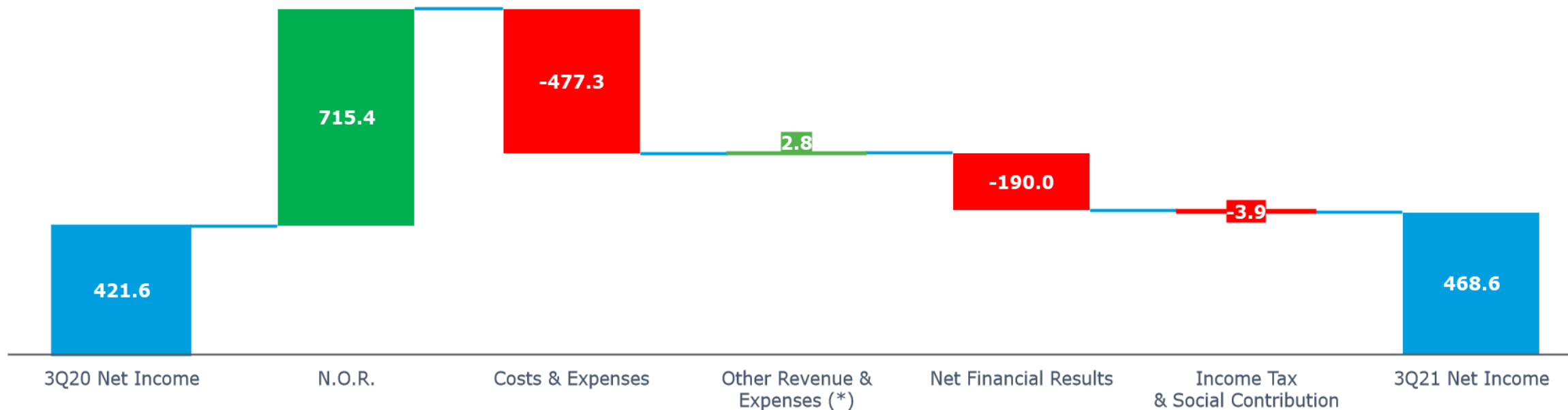
% Net Revenue in 3Q20

15.1% 1.4% 1.8% 10.3% 7.0% 5.1% 11.9% 1.7% 0.4%

% Net Revenue in 3Q21

13.2% 1.5% 1.6% 10.1% 7.3% 6.4% 11.0% 2.3% 0.5%

FINANCIAL PERFORMANCE (R\$ million)



	3Q21	3Q20	Variation
Net Income 3Q20			421.6
Net Operating Revenue	5,153.9	4,438.5	715.4
Costs & Expenses	(3,933.5)	(3,456.2)	(477.3)
Other Revenue & Expenses (*)	6.7	3.9	2.8
Net Financial Result	(520.6)	(330.6)	(190.0)
Income Tax & Social Contribution	(237.9)	(234.0)	(3.9)
Net Income 3Q21			468.6

(*) Includes equity results

RI Contacts



Mario Azevedo de Arruda Sampaio

Head of Capital Markets and Investor Relations
maasampaio@sabesp.com.br
+55 (11) 3388-8664



Angela Beatriz Airoidi

Investor Relations Manager
abairoidi@sabesp.com.br
+55 (11) 3388-8793



Juliana Pin S. Jardim

IR Analyst
jpsjardim@sabesp.com.br
+55 (11) 3388-9267



www.ri.sabesp.com.br/en