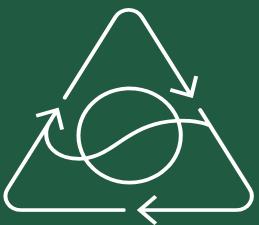


Corporate Presentation



Investor
Relations
Second Quarter
2023

Disclaimer

Statements made in this presentation relate to CCU's future performance or financial results are "forward-looking statements" within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, which are not statements of fact and involve uncertainties that could cause actual performance or results to materially differ. Forward looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and may contain words like "believe," "anticipate," "expect," "envisages," "will likely result," or any other words or phrases of similar meaning.

Our forward-looking statements are not guarantees of future performance, and our actual results or other developments may differ materially from the expectations expressed in the forward-looking statements. As for forward-looking statements that relate to future financial results and other projections, actual results will be different due to the inherent uncertainty of estimates, forecasts and projections. Because of these risks and uncertainties, potential investors should not

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Although we believe that these forward-looking statements and the information in this presentation are based upon reasonable assumptions and expectations, we cannot assure you that such expectations will prove to have been correct. The forward-looking statements represent CCU's views as of the date of this presentation and should not be relied upon as representing our views as of any date subsequent to the date of this presentation as we undertake no obligation to update any of these statements. Listeners are

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1

CCU OVERVIEW

4

2

Market overview

19

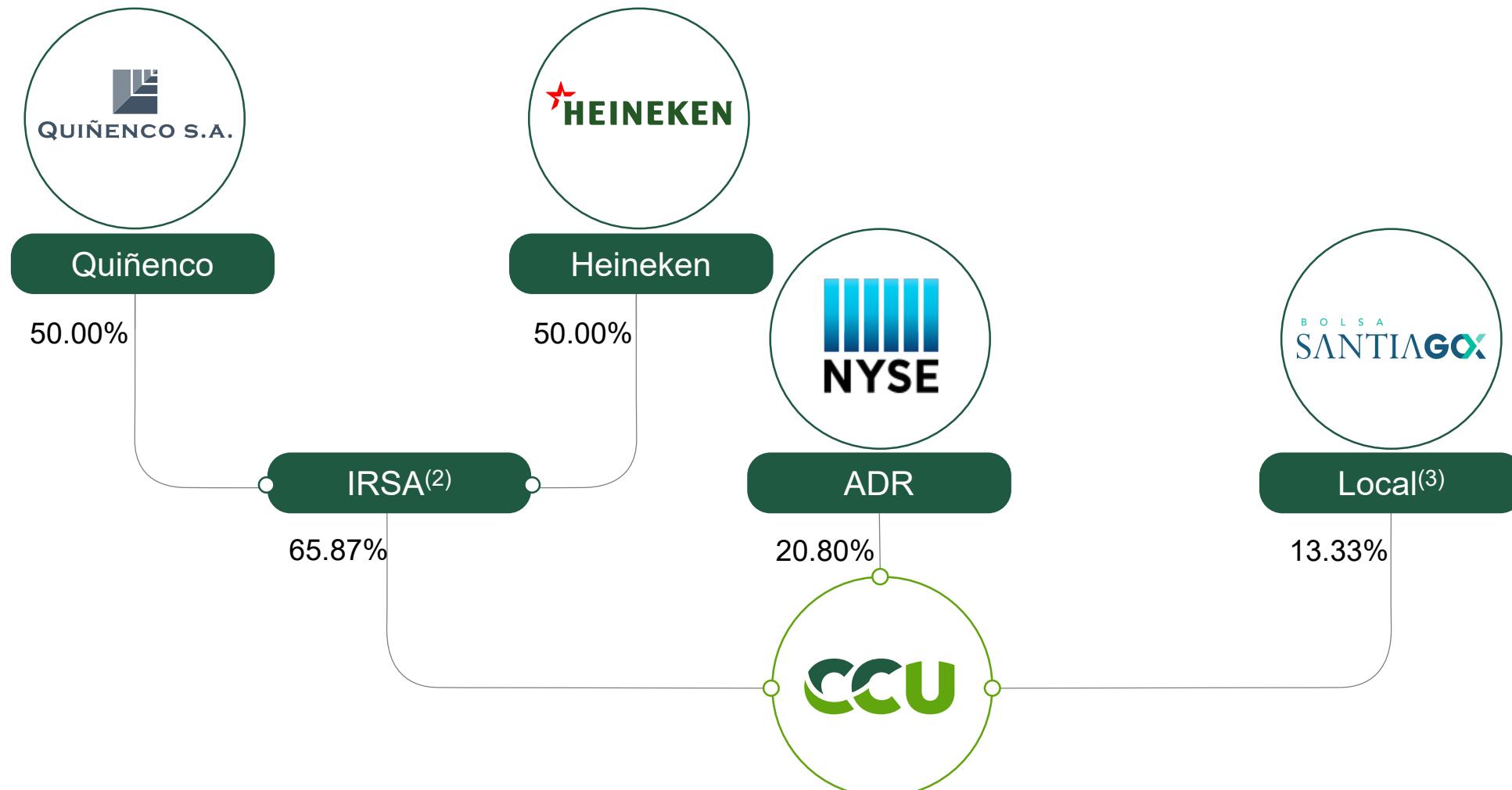
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Performance overview

21

Ownership structure⁽¹⁾

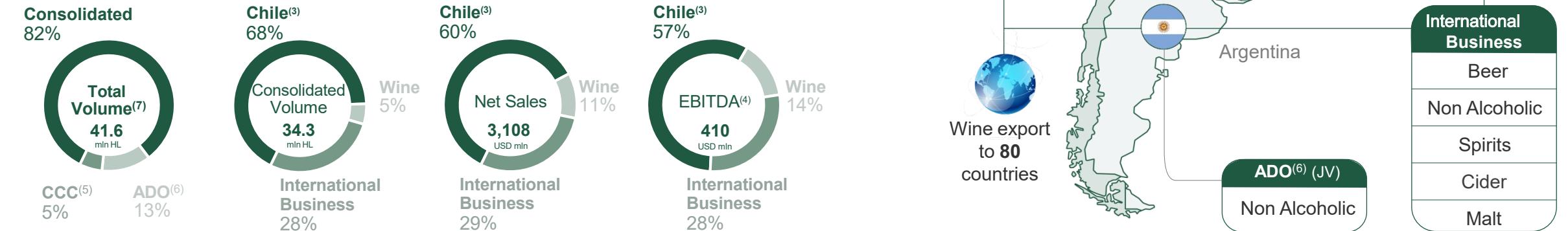
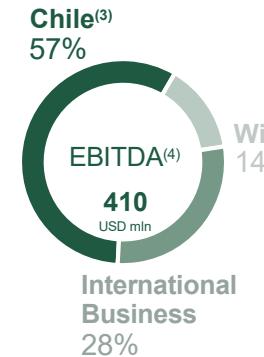
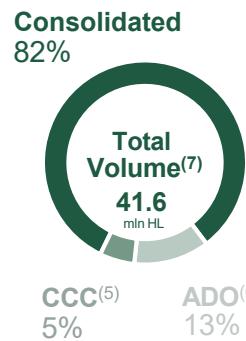
1 CCU OVERVIEW



⁽¹⁾ Figures as of June 30, 2023. Number of shares 369,502,872; ⁽²⁾ Inversiones y Rentas S.A. (IRSA) owns directly 59.03% of CCU's equity and 6.84% through Inversiones IRSA LTDA, a 99.9% owned vehicle; ⁽³⁾ In Chile CCU's shares are traded on the Santiago Stock Exchange and the Chile Electronic Stock Exchange; ⁽⁴⁾ Market capitalization of CCU as of June 30, 2023.

Regional multicategory beverages player

Contribution by Operating segment (As of December 31 st , 2022) ⁽¹⁾						
Total Consolidated	Chile	International Business	Wine	Other ⁽²⁾	JVs	
Volume mln HL	34.3	23.4	9.5	1.6	(0.2)	7.3
Net Sales USD mln	3,108	1,918	897	340	(47)	
EBITDA⁽⁴⁾ USD mln	410	260	117	59	(26)	
EBITDA margin⁽⁴⁾	13.2%	13.6%	13.0%	17.3%	-	
Employees	10,513	5,309	3,004	1,796	404	



(1) Average of period exchange rate for 2022: CLP 872.3/USD (Source: Central Bank of Chile); (2) Considered as Others/Eliminations in CCU's financial releases. Includes Corporate Functions, Centres of Excellence, Shared Services across all Operating segments; (3) Includes Other; (4) EBITDA is equivalent to ORBDA (Adjusted Operating Result Before Depreciation and Amortization) used in the 20-F form; (5) Beer and Malt 50/50 JV with Postobón, Central Cervecería Colombia ("CCC"); (6) Mineral, purified and flavoured water 50/50 JV with Danone, Aguas de Origen ("ADO") in Argentina; (7) Includes 7.3 mln HL from our JV's. Numbers have been rounded.

Leader with a strong & diversified brand portfolio

		Core Categories			Synergic Categories		TOTAL 2022	
		Beer	Non Alcoholic		Wine, Spirits and Cider		Market Share ⁽¹⁾	Proprietary Brands ⁽²⁾
Chile							45.2% ⁽³⁾	67.1%
International Business						Ciders	18.1% ⁽⁴⁾	74.2%
					Chile, Argentina & Exports		19.9% ⁽⁵⁾	100%
						TOTAL	30.5%	70.9%

Source: Nielsen for Chile and Domestic Wine, Ernest & Young (EY), ID Retail for Uruguay, CCR for Paraguay, CiesMori for Bolivia, and Viñas de Chile for Export Wine. Annually updated and weighted by internal market size estimates; market size estimates annually updated. Last update December 2022.

Notes: (1) Weighted average volume market share. (2) Proportion of CCU volumes related to proprietary brands; (3) Excludes Home Office Delivery (HOD), powder juices and energy drinks; (4) Includes Beer in Argentina; CSD, Beer, Juices, Mineral Water in Uruguay; CSD, Beer, Juices, Mineral Water in Paraguay; CSDs, Beer, and Malt in Bolivia; (5) Domestic and export wines from Chile. Excludes bulk wine.

Chile Operating segment

Beer



Beer & non-alcoholic beer

Non-alcoholic



Carbonated Soft Drinks

Waters

Functional & Juices

Spirits



Cider

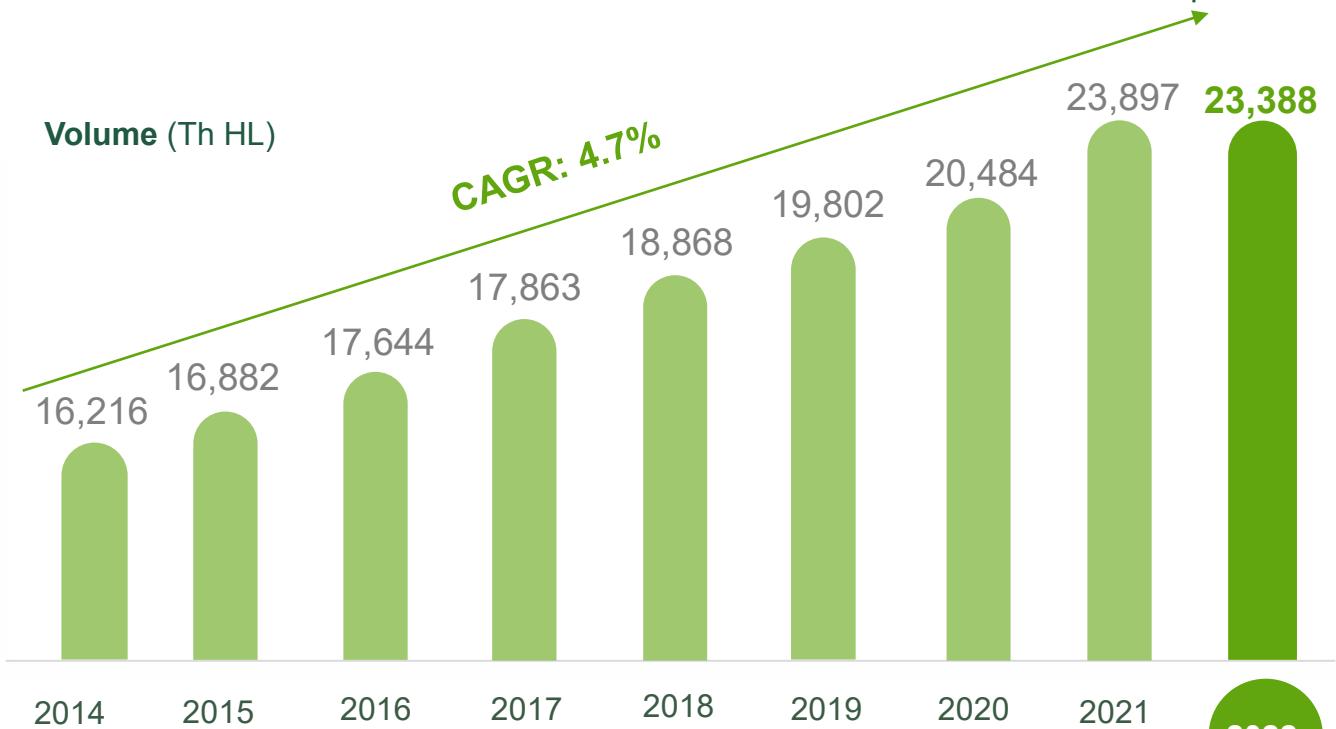
Pisco

Rum

Other Spirits



Volume (Th HL)



International Business Operating segment

Argentina 



Beer & non-alcoholic beer

Paraguay 



Ciders

Uruguay 



Beer

Bolivia 



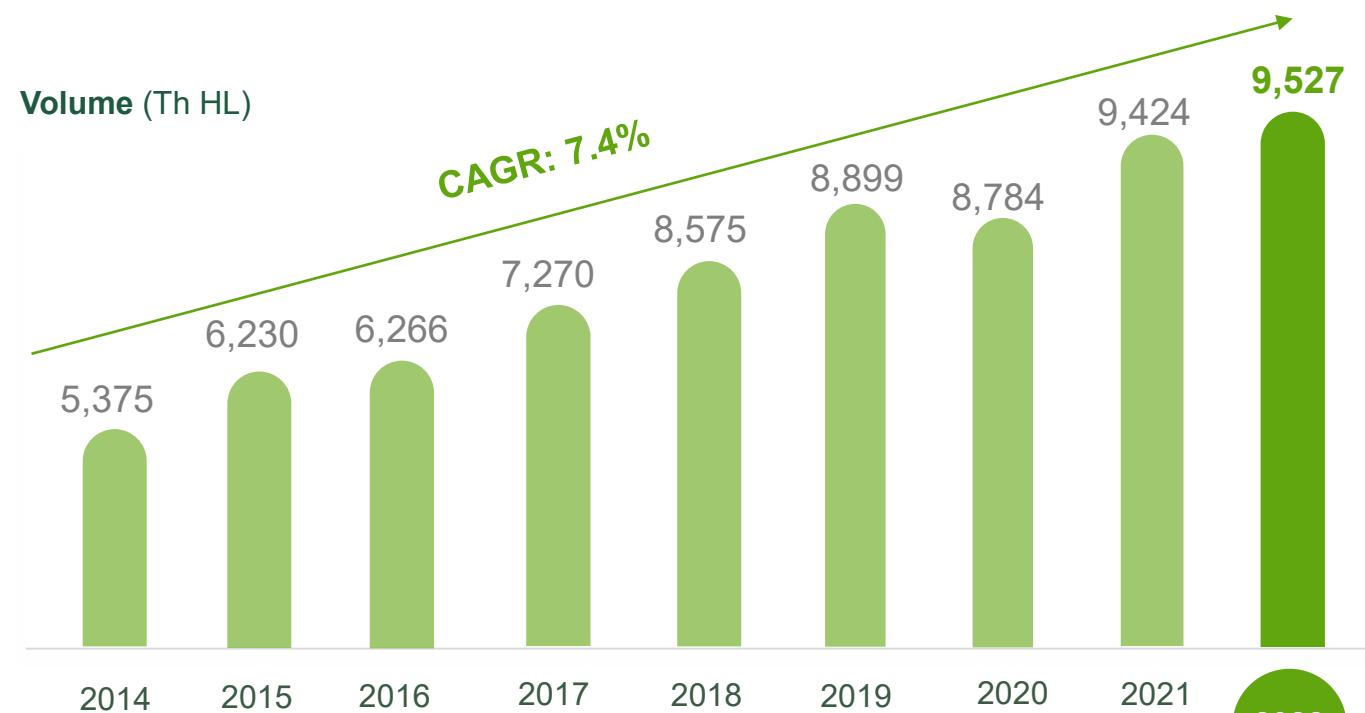
Beer

Malt

Non Alcoholic



Volume (Th HL)



Wine Operating segment

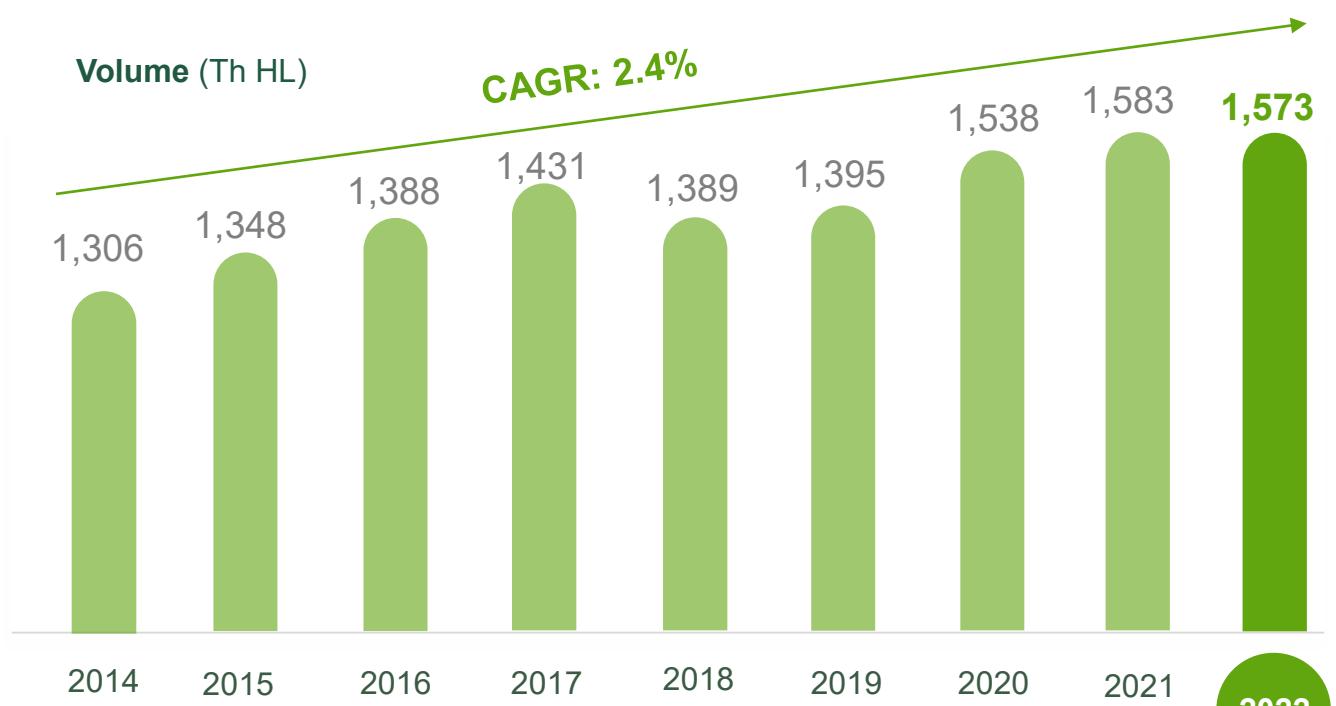


Wine & sparkling wine

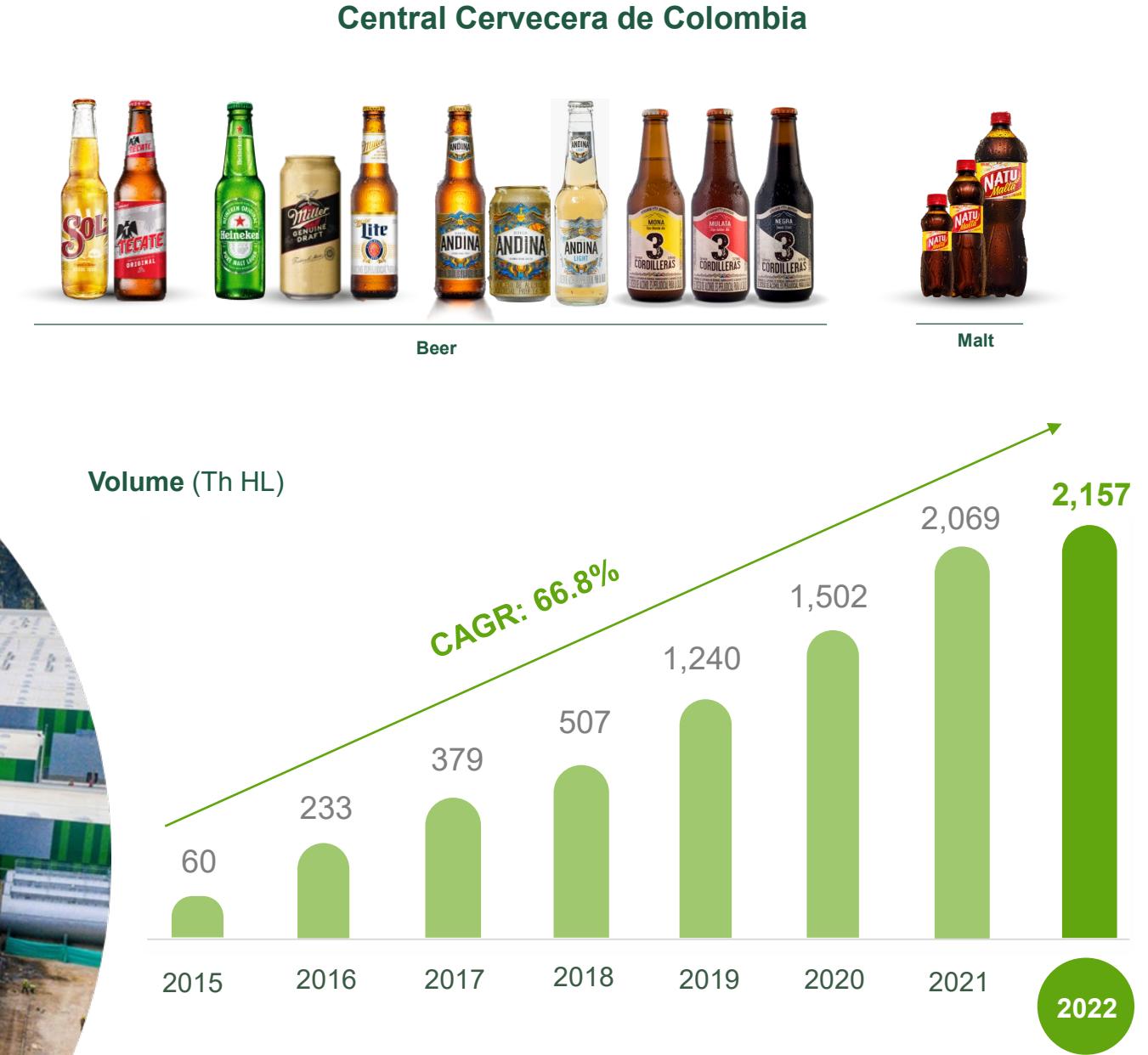


Volume (Th HL)

CAGR: 2.4%



Joint Venture in Colombia

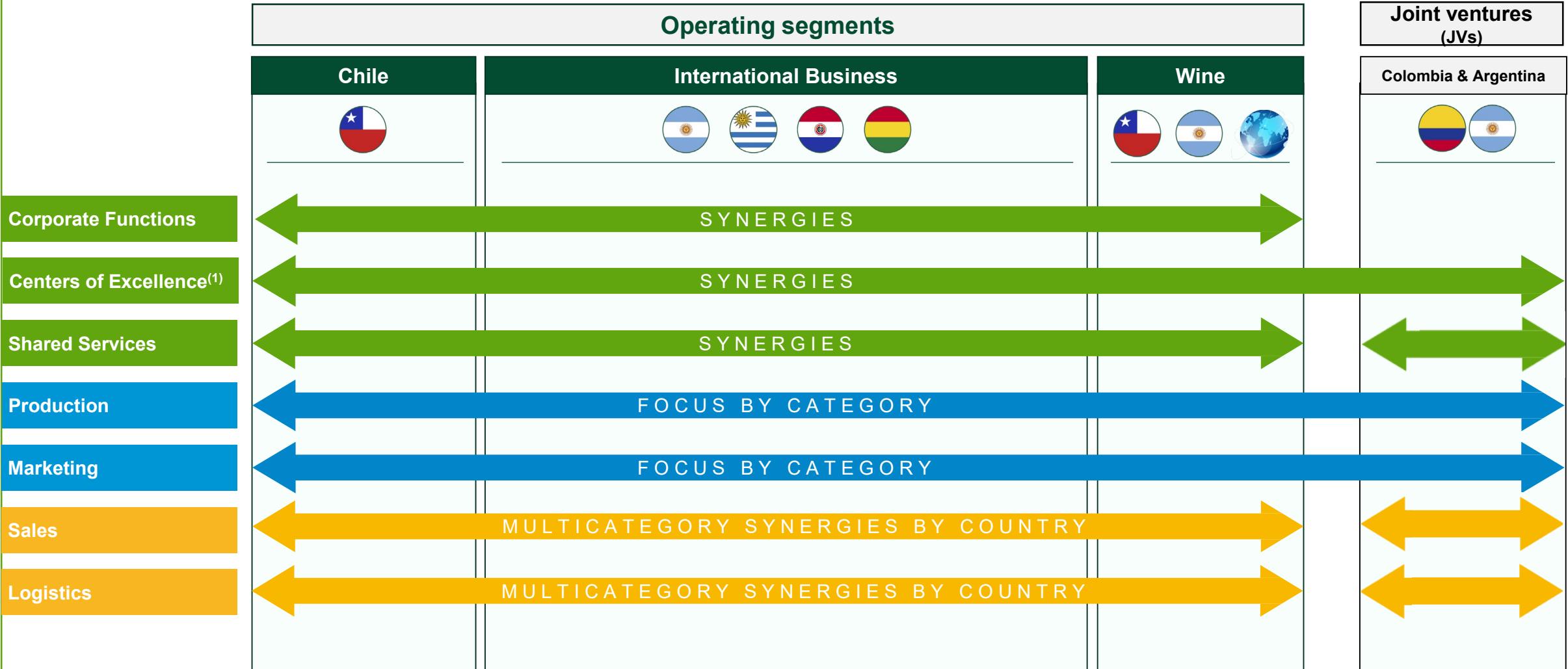


Multicategory scale in manufacturing, sales & logistics

	 Number of Plants ⁽¹⁾	 Distribution centers ⁽²⁾	 Points of sale	Sales by channel			 Direct Sales force
				Retail	Supermarket	Indirect	
Chile	 4 Beer ⁽⁸⁾  8 Non Alcoholic  5 Spirits	29	118,368 ⁽³⁾	51%	29%	20%	971
International Business	 3 Beer  2 Cider  2 Non Alcoholic ⁽⁹⁾	10	217, 591 ⁽⁵⁾	12%	20%	68%	157
	 1 Non Alcoholic	1	17,800 ⁽⁵⁾	0%	15%	85%	1
	 1 Beer  1 Non Alcoholic	6	32,228 ⁽⁵⁾	72%	21%	7%	160
	 1 Beer  1 Non Alcoholic	4	19,695 ⁽³⁾	33%	6%	61%	167
Wine ⁽⁴⁾	 5 Wine	29 ⁽⁶⁾	31,341 ⁽⁴⁾	38%	36%	26% ⁽⁴⁾	75 ⁽⁴⁾
Total ⁽¹¹⁾	35 Plants	50	405,682⁽¹⁰⁾	41%	26%	33%	1,531
Colombia	 1 Beer/Malt	71 ⁽⁷⁾	349,976 ⁽⁷⁾	70%	13%	16%	1,889 ⁽⁷⁾

Notes: (1) Main production facilities; (2) Owned plus long-term leases; (3) Points of sale related to direct sales only. For Chile, including Comercial Patagona, excluding Manantial; (4) Related to the Chile domestic wine business only; (5) Related to both direct and indirect sales; (6) Through the Chile Operating segment network; (7) Joint distribution through the Postobón network. Includes Central Cervecería de Colombia sales force and Postobón shared sales force; (8) Includes Austral brewery and mixed plant in Temuco considered in Beer and Non Alcoholic; (9) Includes Aguas de Origen's plant for mineral, purified and flavored water; (10) Points of sale of Wines are contained in Chile and does not consider online sales through our e-commerce platform; (11) Considers the Total Consolidated CCU, JVs in Colombia and Argentina.

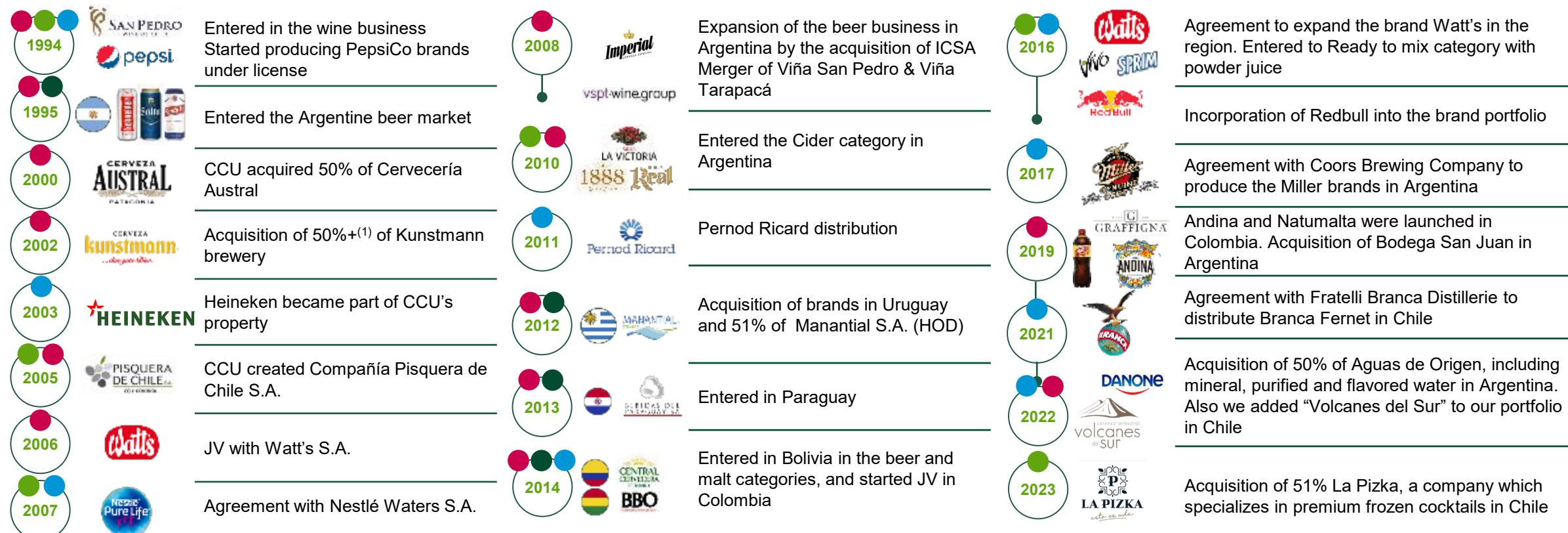
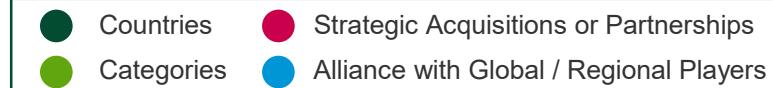
Business model combines focus and synergies across all Operating segments and JV



Proven track record in diversification, inorganic growth and long-term alliances

Diversification from a Chile beer based company into a regional multicategory branded beverage company

- Since its foundation in 1850 until 1916, CCU was focused on the Chilean beer industry
- From 1916 until 1994, CCU started adding soft drinks to its portfolio, preparing its path to further diversification
- Since 1994, CCU started entering into new countries, together with categories, strategic acquisitions and alliances



Investment criteria for inorganic growth

- Projects with **high potential profitability in the medium run**, with a limited possible dilutive short term effect
- Projects that enable us to buy or **build relevant and large scale operations**
- Projects that enable us to **keep developing multi-category operations**
- Projects with **proprietary brands and/or long term license agreements with strategic partners**
- Projects that provide us **competitive balance**

Focus on profitable and sustainable growth



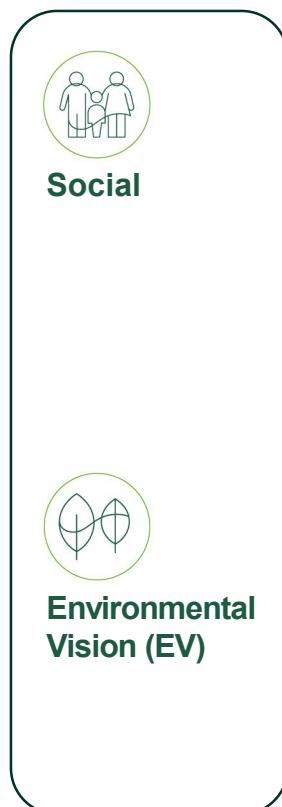
Economic
CAGR '02 –2022⁽¹⁾

+ **6.2%**
Volume

+ **10.8%**
Net Sales

+ **7.8%**
EBITDA⁽²⁾

+ **8.8%**
Net Income



Member of
Dow Jones Sustainability Indices

Powered by the S&P Global CSA

Since 2018 in **DJSI Chile**



Since 2019 in **DJSI MILA Pacific Alliance**



FTSE4Good
Since 2016

MSCI

SUSTAINALYTICS

ESG Rating “A”

Among 2022 Top Rated
ESG Companies



mercoRESPONSABILIDAD
ESG

1st Place in ESG Responsibility by Merco in the Beverage Industry in Chile

(1) Inflation in Chile during that period was 3.3%. Heineken joined CCU in 2003 ; (2) EBITDA is equivalent to ORBDA (Adjusted Operating Result Before Depreciation and Amortization) used in the 20-F form

Focus on profitable and sustainable growth

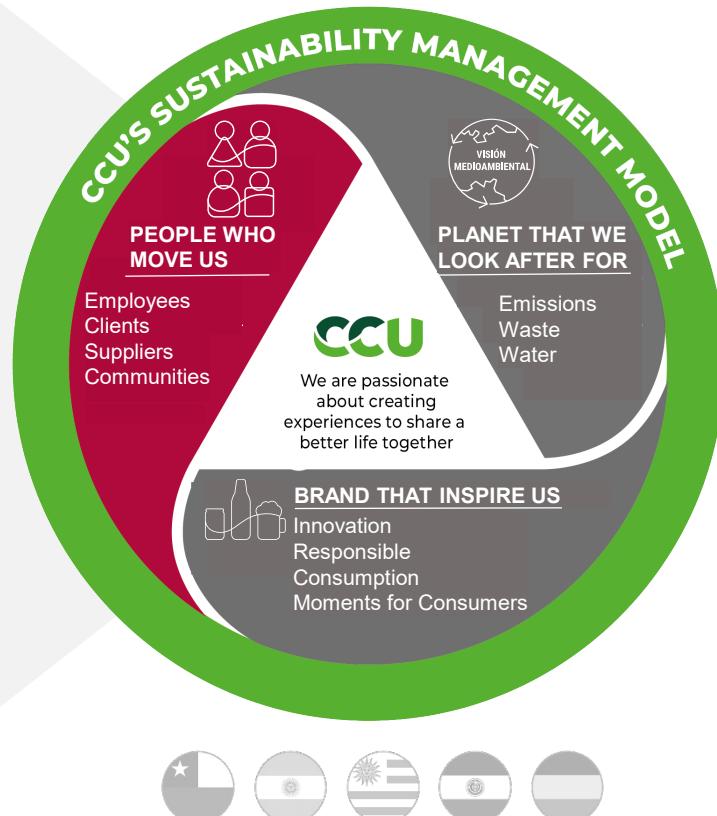
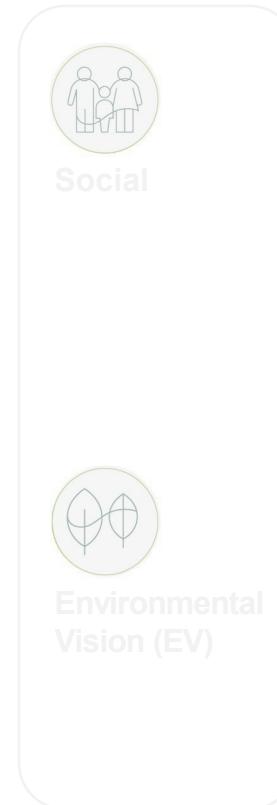

Economic
CAGR '02 – 2022⁽¹⁾

+ 6.2%
Volume

+ 10.8%
Net Sales

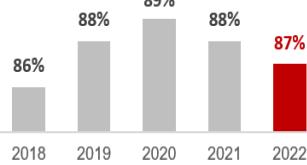
+ 7.8%
EBITDA⁽²⁾

+ 8.8%
Net Income



PEOPLE WHO MOVE US

Employees



Year	Female Workforce (%)
2018	86%
2019	88%
2020	89%
2021	88%
2022	87%

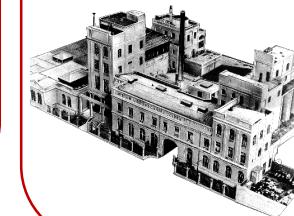
+33% increase in female workforce between '18 -'22, reaching **17% female participation** in 2022.

High level of organizational climate



Community

CCU EN EL ARTE



CCU's art gallery and art scholarships

Recondition of historical building **CCU** in **Limache** dating from 1883, to rescue brewery's heritage together with the community (authorities, neighborhood councils and social organizations)

Community GATORADE Recicancha

First sport court built with **recycled PET** in Chile. This was a joint work with the communities and will benefit approximately **1,500 people** in Renca



Clients

MICARRO CCU

E-commerce "B2B" platform. Allows clients to order our products, monitor delivery times and interact with sales force.

CRECCU

A program that provides **access to financing** to our clients in the retail segment supporting the growth of their businesses.

We conduct annual surveys to our clients; **>80% satisfaction** in the last 4 years

Focus on profitable and sustainable growth


Economic
CAGR '02 – 2021

+ 6.2%
Volume

+ 10.8%
Net Sales

+ 7.8%
EBITDA

+ 8.8%
Net Income



PLANET THAT WE LOOK AFTER FOR

	2010 (Baseline)	2022	EV 2030 ⁽¹⁾
Emissions	- (8.81)	43.2% (5.00)	50% (4.40)
Reduction of Greenhouse gas emissions per liter produced (Kg CO ₂ /HL)			
Energy generated from renewable sources (%)	New	32.9%	75%
Water	- (5.19)	47.2% (2.74)	60% (2.08)
Reduction in water consumption per liter produced (HL/HL)			
Waste			
Valorization of industrial Solid Waste (%)	91.7%	99.5%	100%
Reusable, Recyclable or Compostable Packaging (%)	New	99.95%	100%
Packaging with Recycled Material (%)	New	29.9%	50%

We participate in the following associations/initiatives:



Focus on profitable and sustainable growth

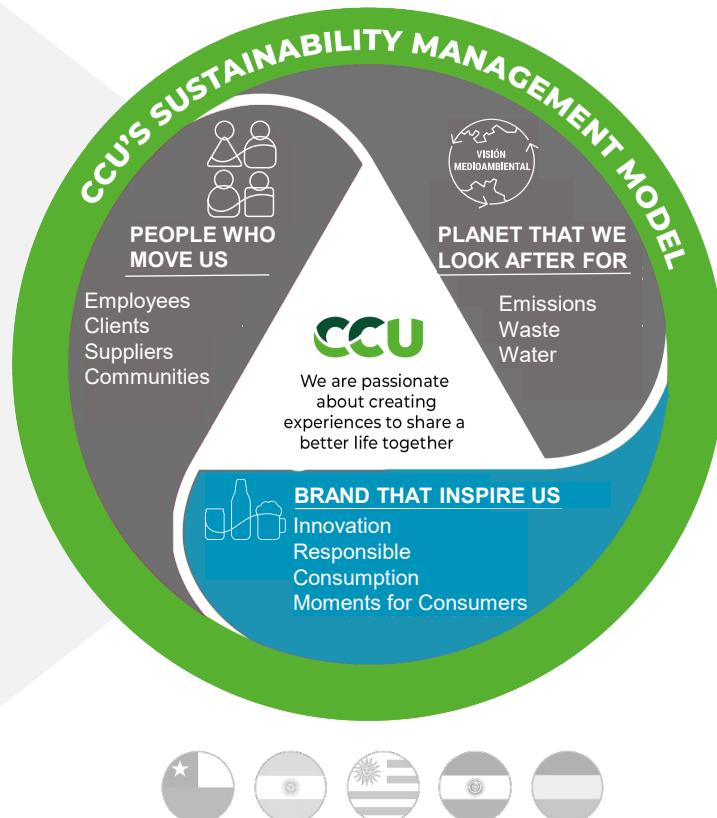
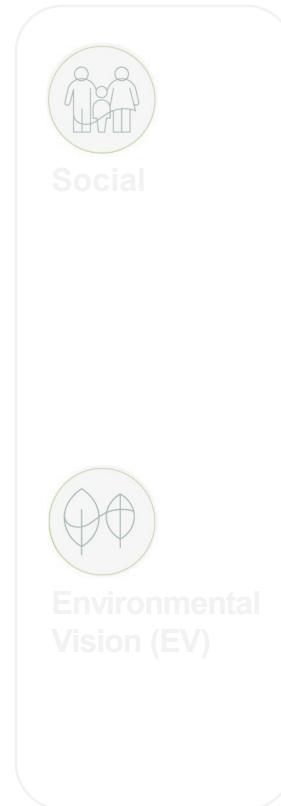

Economic
CAGR '02 – 2022

+ 6.2%
Volume

+ 10.8%
Net Sales

+ 7.8%
EBITDA

+ 8.8%
Net Income



BRANDS THAT INSPIRE US

Brands with purpose & initiatives with meaningful



Teaching the **importance of recycling** to new generations



Hydrating with **recyclable cups** in the Santiago Marathon



Collaborative projects with **indigenous** communities



Focus on **eco-packaging**



"Refreshing your neighborhood"
Collaborative initiative to **build green areas** for communities

Responsible consumption



FUNDACIÓN
EMILIA
SILVA FIGUEROA

Since 1994, CCU **promotes a Responsible consumption of alcohol** through several initiatives such as:

- No Alcohol for minors campaign - Clients
- Educational talks to families - Communities
- Don't drink and drive campaigns - Communities
- Responsible marketing activities - Communities

1

CCU overview

4

2

MARKET OVERVIEW

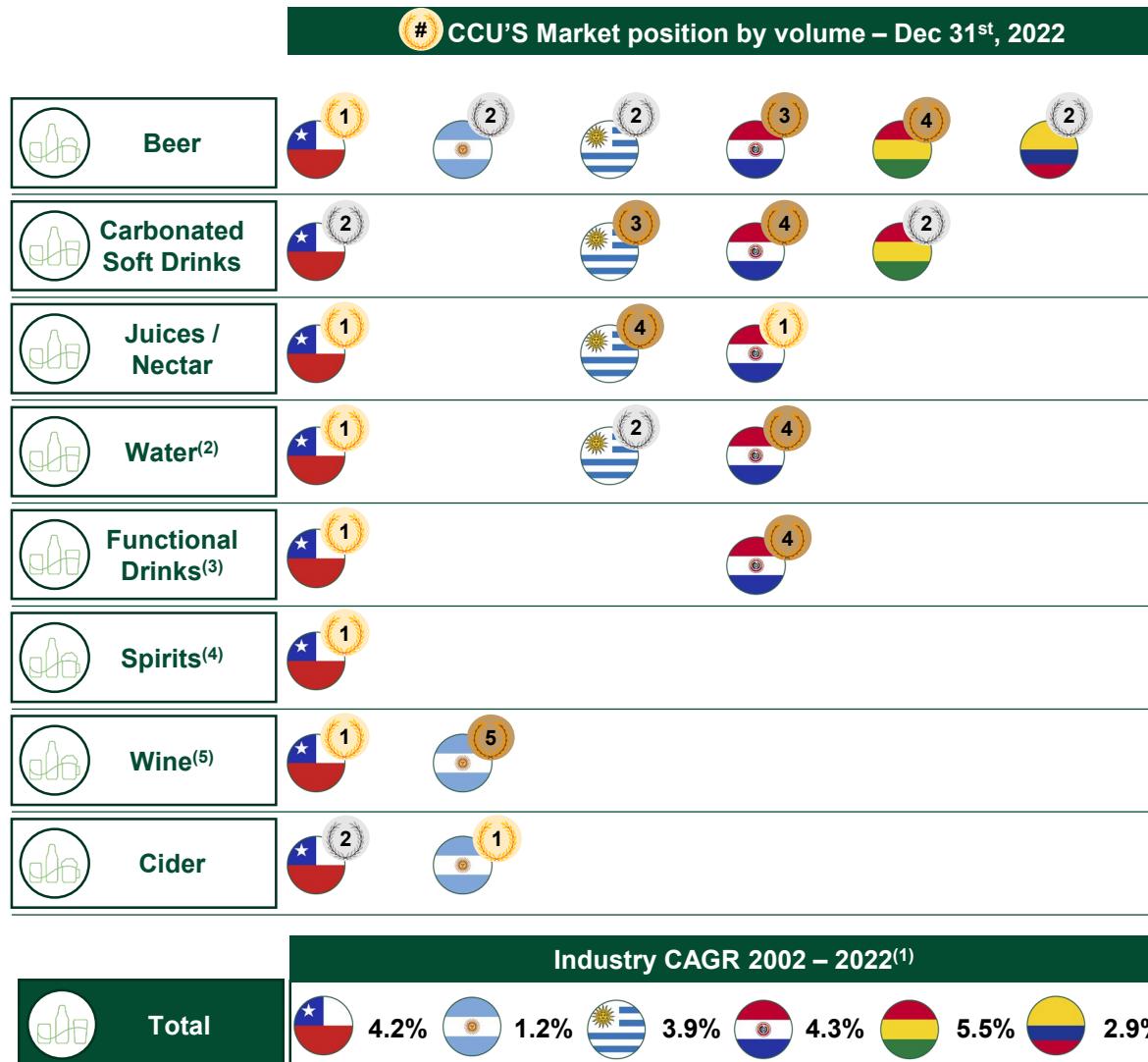
19

3

Performance overview

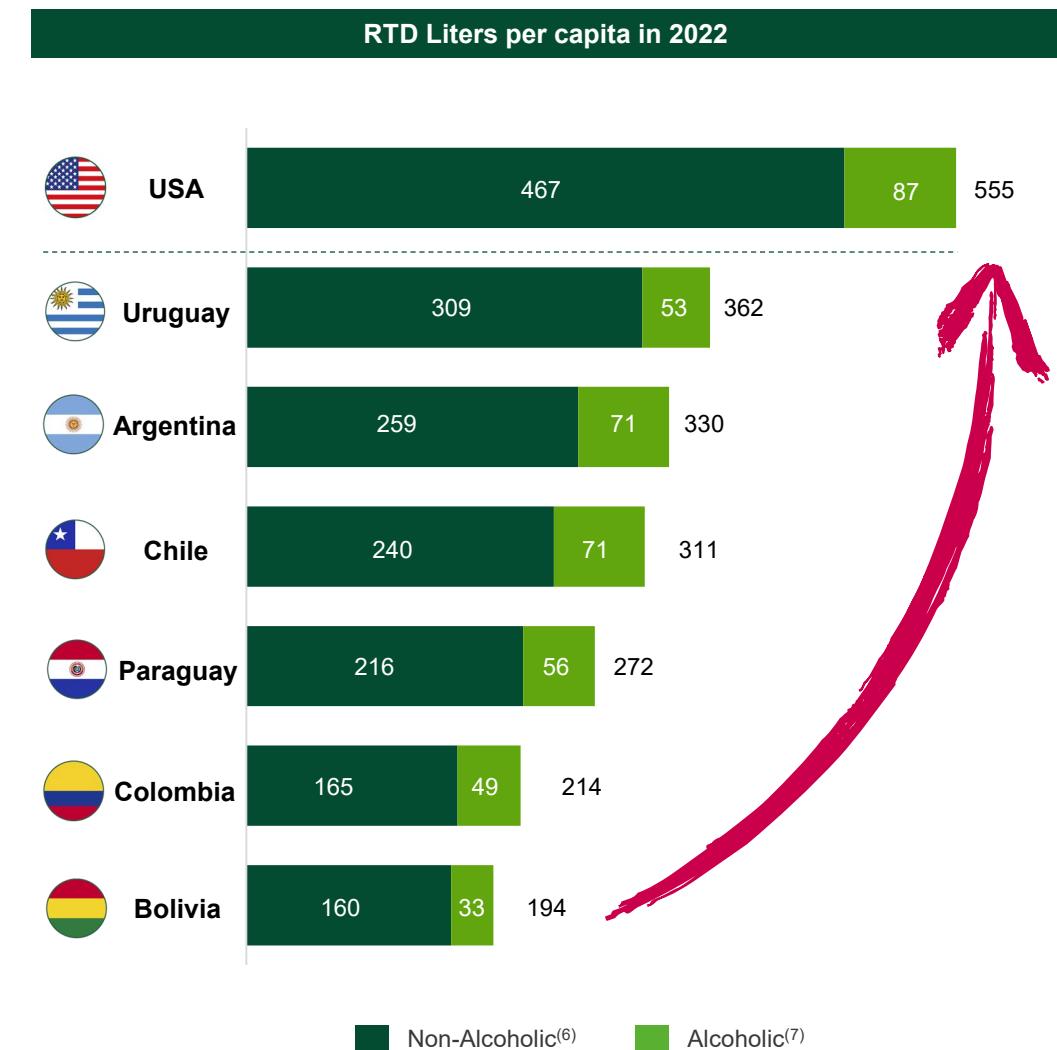
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Strong market position in growing and highly attractive categories



Source: Internal estimates and Global Data Beverage Forecasts (annually updated, figures have been rounded).

(1) Internal estimates in the main categories we participate in; in Argentina CAGR is from 2003; (2) Includes HOD, Flavored Water, Enhanced Water and Packaged water. Uruguay and Paraguay market share position considers Packaged and enhanced water only; (3) Includes Iced Tea, Iced Coffee, Sport Drinks and Energy Drinks; (4) Includes all Spirits as per Global Data definition; (5) Includes sparkling wine; market share in Chile corresponds to wine domestic market; in the case of Argentina excludes boxed wine, large mainstream bottles and on premise volume; (6) Includes Carbonated Soft Drinks, Juices and Nectar, Water, Functional Drinks and Milk (includes only white and flavored liquid milk). Numbers have been rounded and may not add up with the total.; (7) Includes Beer, Spirits, Cider and Wine. Numbers have been rounded and may not add up with the total.



1

CCU overview

3

2

Market overview

19

3

PERFORMANCE OVERVIEW

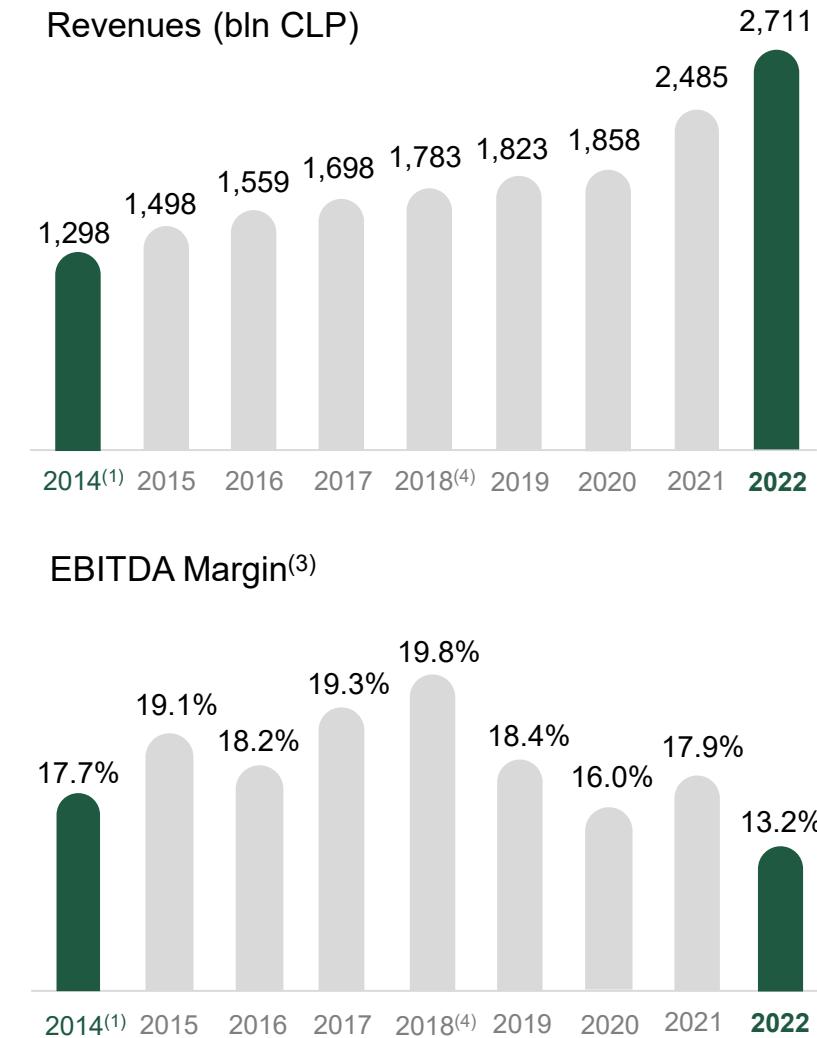
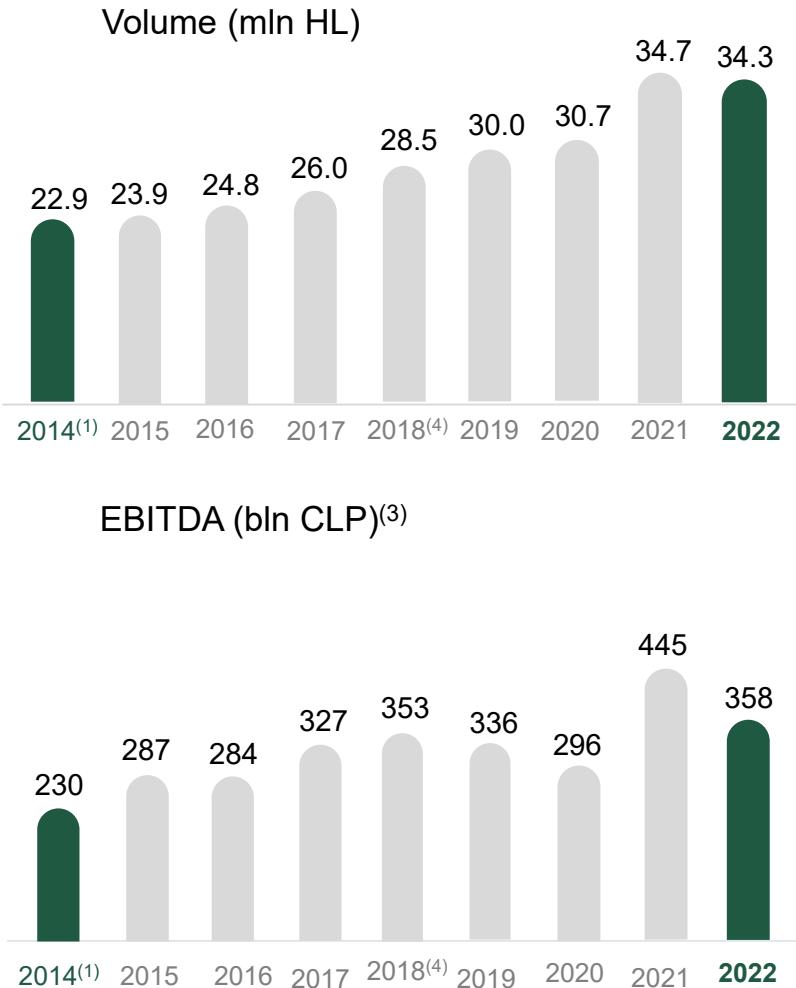
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Long-term performance: proven track record

Consolidated ⁽¹⁾	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014 ⁽⁷⁾	2015	2016	2017	2018 ⁽⁸⁾	2019	2020	2021	2022	CAGR ⁽²⁾ 02-22
Volume (mln HL)	10.2	11.1	11.4	12.3	13.4	14.2	15.7	16.3	17.3	18.4	19.9	21.9	22.9	23.9	24.8	26.0	28.5	30.0	30.7	34.7	34.3	6.2%
Net Sales	346	384	421	492	546	628	710	777	838	970	1,076	1,197	1,298	1,498	1,559	1,698	1,783	1,823	1,858	2,485	2,711	10.8%
EBITDA ⁽³⁾	80	86	99	108	122	147	164	182	207	241	236	253	230	287	284	327	353	336	296	445	358	7.8%
Net Income ⁽⁴⁾	22	54	45	48	56	79	90	128	111	123	114	123	107	121	118	130	149	130	96	199	118	8.8%
EBITDA Margin	23.2%	22.5%	23.4%	21.9%	22.3%	23.4%	23.1%	23.4%	24.7%	24.8%	21.9%	21.1%	17.7%	19.1%	18.2%	19.3%	19.8%	18.4%	16.0%	17.9%	13.2%	
Total Market Share ⁽⁵⁾	21.5%	22.2%	22.1%	22.2%	22.4%	22.5%	23.3%	23.6%	23.7%	24.1%	24.2%	25.8%	26.8%	27.6%	28.1%	28.1%	27.2%	28.1%	29.8%	30.9%	30.5%	
EPS ⁽⁶⁾	69.3	169.8	142.5	151.3	175.2	248.7	283.8	401.9	347.6	385.6	359.2	370.7	323.6	326.9	320.6	350.8	830.6	352.2	260.2	539.0	319.8	

(1) Figures of 2002- 2008 under Chilean GAAP. In CLP Billions as of December of each year. Figures of 2009-2022 under IFRS, figures in nominal CLP billions; (2) Average inflation for the period based on UF variation: 3.3% (www.bcentral.cl); (3) EBITDA is equivalent to ORBDA (Adjusted Operating Result Before Depreciation & Amortization) used in the Form 20-F; (4) Net Income attributable to Equity holders of the parent; (5) Please refer to page 6 notes. Figure of 2018 includes our operation in Bolivia (29.4% when excluded); (6) In CLP; (7) Excludes the one-time effect compensation of CLP 18,882 million at EBITDA level received by our Argentine subsidiary CICSA during 2Q14 for the termination of the contract which allowed us to import and distribute on an exclusive basis Corona and Negra Modelo beers in Argentina and to produce and distribute Budweiser beer in Uruguay (8) 2018 Net Sales, EBITDA, EBITDA Margin and Net Income exclude the gain from the CCU-ABI transaction.

Mid-term performance: shows growing results, despite negative external effects



2014-2022	mln CLP
EBITDA 2014⁽¹⁾	229,646
External Effects⁽²⁾	(283,850)
Business Growth (volume, price and efficiencies – ExCCelencia / Plan deTransformación CCU)	412,133
EBITDA 2022	357,929

(1) Excludes the one-time effect compensation of CLP 18,882 million at EBITDA level received by our Argentine subsidiary CICSA during 2Q14 for the termination of the contract which allowed us to import and distribute on an exclusive basis Corona and Negra Modelo beers in Argentina and to produce and distribute Budweiser beer in Uruguay; (2) Includes estimated exchange rate and raw material cost effect; (3) EBITDA is equivalent to ORBDA (Adjusted Operating Result Before Depreciation & Amortization) used in the Form 20-F; (4) Excludes the gain from the CCU-ABI transaction.

CCU's Strategic Plan 2022-2024

PROFITABLE GROWTH

Continue consolidating and expanding profitably our Business Platform, based on operate with **focus** and **synergy**, a regional **multi-category** beverage company, with scale and brands **valued by our consumers**, encouraging **conscious consumption**

CCU TRANSFORMATION PROGRAM

Execute the “CCU Transformation Program” in its two dimensions **Incremental innovation** and **Disruptive innovation** by improving the service experience and profitability (lower expenses and/or higher margin)



PORTFOLIO INNOVATION

Accelerate in each one of our portfolios product and packaging innovation, to anticipate new consumer trends, with a special focus on **high-margin innovations**

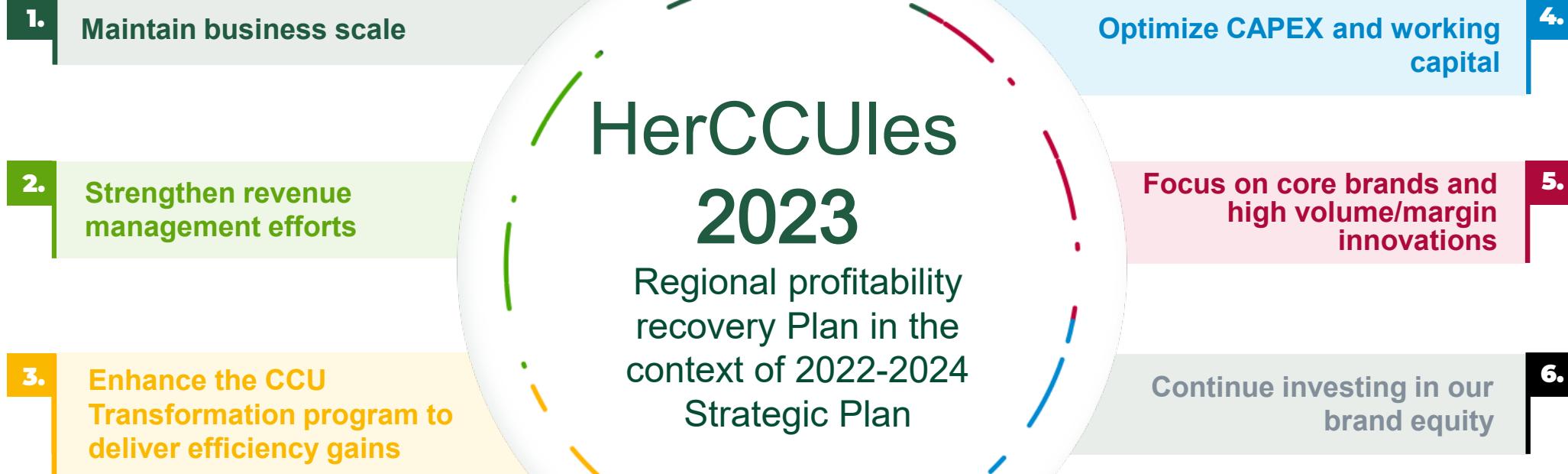
OUR EMPLOYEES

Develop **our people** and the **company** with the necessary skills to adapt to new challenges

OUR ENVIRONMENT

Continue consolidating and expanding our Business Platform, operating connected and close to **society**, particularly with **our communities**, contributing to build a **better planet**

“HerCCUles 2023” in the context of our 2022-24 Strategic Plan



Short-term performance: Consolidated quarterly results

Consolidated (mIn CLP)	2Q23	2Q22	Δ% 23/22	YTD 2023	YTD 2022	Δ% 23/22
Volume (Th HL)	6,883	6,567	4.8	16,245	16,260	(0.1)
Net Sales	574,242	558,503	2.8	1,306,272	1,258,968	3.8
MSD&A/Net Sales	41.0%	40.7%	31 bps	37.3%	35.4%	188 bps
EBIT ⁽¹⁾	12,952	(1,671)	>500	117,174	104,224	12.4
EBITDA ⁽²⁾	47,126	32,471	45.1	182,503	167,597	8.9
EBITDA margin ⁽²⁾	8.2%	5.8%	239 bps	14.0%	13.3%	66 bps
Net Income	(3,943)	(10,455)	(62.3)	54,424	54,089	0.6

(1) EBIT, also referred to as Adjusted Operating Result, is defined as Net Income before other gains (losses), net financial expense, equity and income of joint ventures, foreign currency exchange differences, result as per adjustment units and income taxes; (2) EBITDA is equivalent to ORBDA (Adjusted Operating Result Before Depreciation & Amortization) used in the Form 20-F.

Short-term performance: Quarterly results per operating segment

Operating segments (mln CLP)		2Q23	2Q22	Δ%	YTD 2023	YTD 2022	Δ%
Chile	Volume (Th HL)	4,818	4,601	4.7	11,463	11,330	1.2
	Net Sales	376,378	328,283	14.7	864,196	786,767	9.8
	MSD&A/Net Sales	37.2%	36.8%	34 bps	33.5%	31.2%	234 bps
	EBIT ⁽¹⁾	24,802	6,297	293.9	106,740	83,288	28.2
	EBITDA ⁽²⁾	44,106	23,711	86.0	143,867	117,156	22.8
	EBITDA margin ⁽²⁾	11.7%	7.2%	450 bps	16.6%	14.9%	176 bps
International Business	Volume (Th HL)	1,732	1,602	8.1	4,173	4,258	(2.0)
	Net Sales	142,512	163,889	(13.0)	339,899	352,437	(3.6)
	MSD&A/Net Sales	51.8%	52.0%	(21) bps	46.0%	45.7%	30 bps
	EBIT ⁽¹⁾	(8,329)	(11,230)	(25.8)	18,461	13,367	38.1
	EBITDA ⁽²⁾	1,875	1,072	74.9	37,683	34,268	10.0
	EBITDA margin ⁽²⁾	1.3%	0.7%	66 bps	11.1%	9.7%	136 bps
Wine	Volume (Th HL)	356	411	(13.4)	645	763	(15.5)
	Net Sales	64,369	75,618	(14.9)	117,016	139,623	(16.2)
	MSD&A/Net Sales	29.9%	25.8%	404 bps	30.6%	26.1%	450 bps
	EBIT ⁽¹⁾	3,337	8,464	(60.6)	3,783	16,731	(77.4)
	EBITDA ⁽²⁾	6,543	11,788	(44.5)	10,039	23,258	(56.8)
	EBITDA margin ⁽²⁾	10.2%	15.6%	(542) bps	8.6%	16.7%	(808) bps

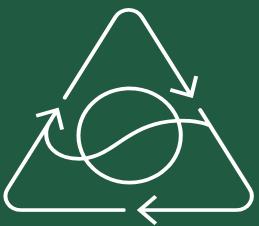
(1) EBIT, also referred to as Adjusted Operating Result, is defined as Net Income before other gains (losses), net financial expense, equity and income of joint ventures, foreign currency exchange differences, result as per adjustment units and income taxes; (2) EBITDA is equivalent to ORBDA (Adjusted Operating Result Before Depreciation & Amortization) used in the Form 20-F.

Balance sheet: Stable financial ratios and stronger cash generation

Assets (mln CLP)	As of Jun 30 th , 2023	As of Dec 31 st , 2022	Liabilities and Equity (mln CLP)	As of Jun 30 th , 2023	As of Dec 31 st , 2022
Cash and cash equivalents	591,015	597,082	Financial debt	1,396,809	1,402,013
Other current assets	908,917	1,064,867	Other liabilities	630,270	757,097
Total current assets	1,499,932	1,661,948	Total liabilities	2,027,079	2,159,110
Property, plant and equipment	1,352,028	1,356,846	Net equity (shareholders)	1,297,045	1,315,026
Other non current assets	586,142	576,284	Minority interest	113,978	120,943
Total non current assets	1,938,169	1,933,131	Total equity	1,411,023	1,435,969
Total assets	3,438,102	3,595,079	Total liabilities and equity	3,438,102	3,595,079
Financial ratios	As of Jun 30 th , 2023	As of Dec 31 st , 2022	Cash generation (mln CLP)	As of Jun 30 th 2023	As of Dec 31 st 2022
Net financial debt / EBITDA ⁽³⁾	2.16	2.25	Net cash inflows from operating activities	147,074	(1,357)
Total Financial debt / capitalization ⁽⁴⁾	0.50	0.49	Net cash (outflow) from investing activities	(59,894)	(103,301)
Credit ratings	Local	International	Net cash from operating and investment activities	87,180	(104,658)
Shares	Level 1	Level 1			191,837
Bonds	AA+	AA+	A-	BBB	

(1) Financial covenant as EBITDA / Financial Cost (trailing 12 months); (2) Financial covenant as Net financial debt / Total Equity (excluding dividend provision); (3) EBITDA is equivalent to ORBDA (Adjusted Operating Result Before Depreciation and Amortization) used in the 20-F form; (4) Capitalization refers to financial debt plus total equity including minority interest.

Corporate Presentation



Investor
Relations
Second Quarter
2023