

Contato

www.linkedin.com/in/eduardo-lopes
(LinkedIn)

Principais competências

- Finance
- Business Development
- Mergers & Acquisitions (M&A)

Languages

- Português (Native or Bilingual)
- Inglês (Native or Bilingual)
- Espanhol (Limited Working)

Eduardo Lopes

Finanças, Biz-Dev, M&A | INSEAD MBA | ex-BCG
Brazil

Resumo

I am a senior executive with over 16 years of experience in finance, business development, and M&A, working for leading organizations in strategy consulting, private equity, and financial institutions. I have an INSEAD MBA and a strong analytical and strategic mindset, as well as a proven track record of delivering results and creating value in complex and dynamic environments.

Most recently, I was the Head of Finance - International Operations at Inter&Co, where I led the financial planning and analysis and strategic treasury management for the company's global expansion. I managed multiple projects, partners, and suppliers in the USA, and supported the board of directors and investors with strategic insights and recommendations. Previously, I held senior roles at Inter&Co, Printi, Patria Investimentos, and The Boston Consulting Group, where I developed and executed growth strategies, M&A and business development activities across various sectors and markets. I have extensive international experience, having lived and worked in different countries and cultures, and I am fluent in Portuguese and English. I am passionate about innovation, entrepreneurship, and impact, and I seek to leverage my skills and expertise to make a positive difference in the world.

Experiência

Amazon
Sr. Finance Manager
janeiro de 2024 - Present (1 ano 10 meses)
Brazil

Inter
3 anos 2 meses
Head of Finance - International Operations
agosto de 2022 - maio de 2023 (10 meses)
Belo Horizonte, Minas Gerais, Brazil

Head of Business Development and M&A
abril de 2020 - setembro de 2022 (2 anos 6 meses)

Printi

Chief Business Development & Marketing Officer
julho de 2018 - setembro de 2019 (1 ano 3 meses)
São Paulo Area, Brazil

Chief Marketing and Business Development Officer

Patria Investimentos

Senior Associate
dezembro de 2015 - junho de 2018 (2 anos 7 meses)
São Paulo

- Senior Business Development executive at Portfolio Companies (covering also Strategy, Financial Planning, Pricing, Operations and Budgeting)
- Investment in the Healthcare Industry (covering Screening, Due Diligence, Business Planning, Strategic Planning, Contracts Negotiation and Deal Execution)

The Boston Consulting Group

Consultant
março de 2014 - novembro de 2015 (1 ano 9 meses)

The Boston Consulting Group

Summer Consultant
julho de 2013 - agosto de 2013 (2 meses)

Accenture

3 anos 4 meses

Manager

setembro de 2012 - dezembro de 2012 (4 meses)

Project management for IT implementation projects for Utilities companies in Brazil

Consultant

setembro de 2009 - agosto de 2012 (3 anos)

Atuação como especialista em Billing para empresas de distribuição de Energia Elétrica no Brasil. Atuou na adequação dos sistemas para a regulação da Aneel e na implantação de sistemas de faturamento On-site. Atuou como

Gerente em um projeto de implantação do On-site Billing na empresa AES-Eletropaulo.

Formação acadêmica

INSEAD

Master of Business Administration (MBA), Business Administration and Management, General · (2013 - 2013)

Fundação Dom Cabral

Especialização em Gestão de Negócios - ênfase Finanças · (2011 - 2012)

Universidade Federal de Minas Gerais

Bacharel, Engenharia de Produção · (2004 - 2007)

Colégio Marista Dom Silvério