

Lecture 12: Two-Period Consumer Problem

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Outline

1 Budget

2 Preference

3 Consumer's Problem

4 Experiment

5 Data

Variables and Notation

Assume that consumer do NOT make consumption-leisure decision, but receive endowment of **non-labor income** y and subject to **lump-sum tax** t .

➤ y & t : today (date 0), and y' & t' : tomorrow (date 1)

➤ in general, having a prime “'” represents tomorrow

If there's a **saving technology** exists (may not be available!), then consumer saves s today for tomorrow consumption, i.e.,

$$c + s \leq y - t,$$

where $s > 0$ represents “saver”, and $s < 0$ represents “borrower”.

Savings and the Credit Market

Buying/selling **Bonds** are the way to achieve saving s .

- lenders/savers **buy** bonds; borrowers **sell** bonds.

Consumer will get $1 + r$ unit of consumption goods tomorrow if he/she buys 1 unit of bond today, and thus tomorrow's budget constraint is

$$c' = y' - t' + (1 + r)s,$$

where r is the (net) **real interest rate**, and “=” since **no date 2**.

- **relative price** of consumption between today and tmw: $\frac{1}{1+r}$
- no default on bonds
- no middle man: bonds are trade directly between savers and borrowers

The Lifetime Budget Constraint

$$\text{Date 0 : } c + s = y - t$$

$$\text{Date 1 : } c' = y' - t' + (1 + r)s$$

$$\text{Saving : } \Rightarrow s = \frac{c' - y' + t'}{1 + r}$$

$$\text{Plug saving back to Date 0 : } c + \frac{c' - y' + t'}{1 + r} = y - t$$

$$\text{Rearrange : } \underbrace{c + \frac{c'}{1 + r}}_{(1)} = \underbrace{y - t + \frac{y' - t'}{1 + r}}_{(2)}$$

- (1): present value of total lifetime consumption (choice by consumer)
- (2): present value of total lifetime net worth, also called *we* (fixed).

Numerical Example of Present Value

Suppose we have data:

y	y'	t	t'	r
110	120	20	10	0.1

The face value of the net worth is

$$y - t + y' - t' = 110 - 20 + 120 - 10 = 200$$

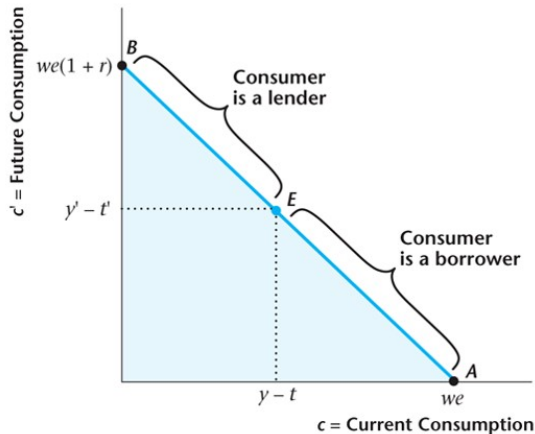
The present value of lifetime the net worth is

$$y - t + \frac{y' - t'}{1 + r} = 110 - 20 + \frac{120 - 10}{1.1} = 190$$

Future part has discounted 10% to be evaluated in consumption goods today.

Visualization: Lifetime Budget Constraint

Figure: Figure 9.1 Consumer's Lifetime Budget Constraint



On (C, C') plane, \therefore substitution between current and future consumption.

$$c' = \underbrace{we(1+r)}_{\text{y-intercept}} - \underbrace{(1+r)}_{\text{slope}} c$$

- E : **endowment point**, where $c = y - t$, and $c' = y' - t'$.
- \overline{BE} : lending, give up c for c'
- \overline{AE} : borrowing, the opposite

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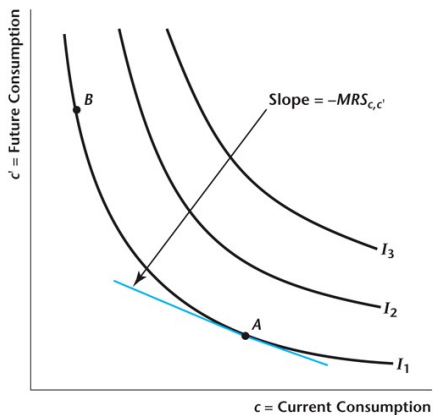
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Consumer Preference in Two-Period Model

Since it is substitution between (c, c') , utility is $U(c, c')$, so

Figure: 9.2 A Consumer's Indifference Curves



1. **monotonicity**: more is preferred
 - » slope = $-MRS_{c,c'}$ (substitution)
 - » $U(I_3) > U(I_2) > U(I_1)$
2. **convexity**: diversity is preferred
 - » Is bow in towards the origin
 - » **consumption smoothing**: preferred equal amount of (c, c')
3. **normality**: if lifetime wealth \uparrow , both c and $c' \uparrow$

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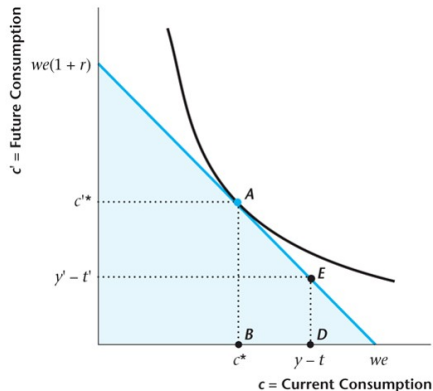
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Consumer's Problem: Two-Period Model

$$\max_{c, c'} U(c, c') \quad \text{subject to} \quad c' = we(1+r) - c(1+r)$$

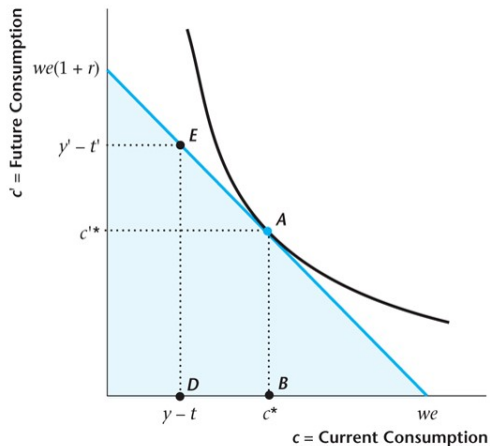
Figure: 9.3 A Consumer Who Is a Lender



- substitute c' : $\max_c U(c, we(1+r) - c(1+r))$
- FOC: $D_c U(c, c') + D_{c'} U(c, c')(- (1+r)) = 0$
- rearrange: $\frac{D_c U(c, c')}{D_{c'} U(c, c')} = \text{MRS}_{c, c'} = 1+r$
- Net worth at pt E: excess endowment at date 0, so saving $s = y - t - c^* > 0$!
- $c^* < y - t$; $c'^* > y' - t'$

Numerical Example

Figure: 9.3 A Consumer Who Is a Borrower



Let $U(c, c') = \ln c + \ln c'$ and $r = 0$,

$$MRS_{c,c'} = \frac{1/c}{1/c'} = \frac{c'}{c} = 1 + r = 1$$

optimal bundle: $c^* = c'^*$

- ▶ if $we = 1 \Rightarrow c + c' = 1 \Rightarrow c^* = c'^* = \frac{1}{2}$
- ▶ if $E = (3/4, 1/4)$: consumer saves (last slide)
- ▶ if $E = (1/4, 3/4)$: consumer borrows

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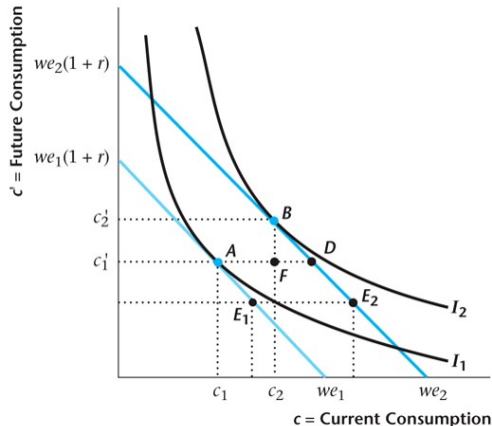
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Increase in Current income

Let consumer's **current** income increases from y_1 to $y_2, y_2 > y_1$

Figure: 9.5 The Effects of an Increase in Current Income for a Lender

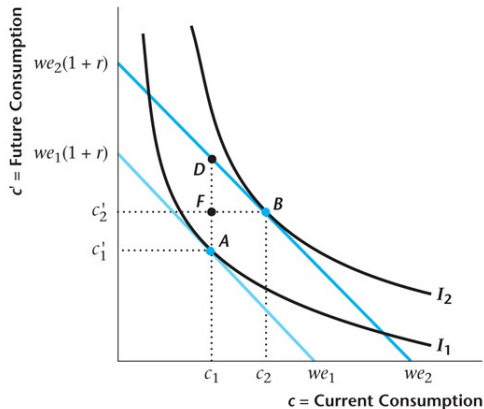


- parallel shift in budget line: r the same
- endowment: E_1 to E_2
- optimal bundle: A to B
- consumption smoothing: $c_1 = c_1', c_2 = c_2'$
- normality: $c_2 > c_1$, and $c_2' > c_1'$
- To support normality, $s_2 > s_1$

Increase in Future income

Let consumer's **future** income increases from y'_1 to $y'_2, y'_2 > y'_1$

Figure: 9.8 The Effects of an Increase in Future Income



- shift in lifetime wealth:
$$\Delta we = we_2 - we_1 = \frac{y'_2 - y'_1}{1 + r}$$
- optimal bundle: A to B
- consumption smoothing: $c_1 = c'_1, c_2 = c'_2$
- normality: $c_2 > c_1$, and $c'_2 > c'_1$
- To support normality, $s_2 < s_1$, shift income from date 1 to date 0!

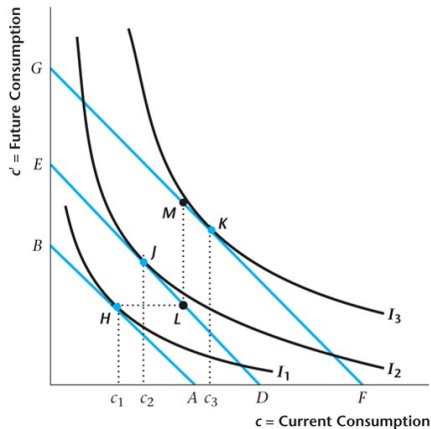
Intuition: Temporary vs Permanent Change in Income

Permanent Income Hypothesis (PIH): changes in income that are permanent have large effects on permanent income (lifetime wealth) and current consumption.

- › temporary change in income: $y_1 \rightarrow y_2$ **or** $y'_1 \rightarrow y'_2$
- › permanent change in income: $y_1 \rightarrow y_2$ **and** $y'_1 \rightarrow y'_2$
- › intuition: permanent change compounds through lifetime
- › most of temporary increase saved (e.g. COVID stimulus), yet more permanent increase is consumed (e.g. Rich ppl buys houses)

Visualization: Permanent Income Hypothesis

Figure: 9.9 Temporary Versus Permanent Increases in Income



Temporary:

- budget line: $\overline{AB} \rightarrow \overline{DE}$
- optimal bundle: $H \rightarrow J$

Permanent:

- budget line: $\overline{AB} \rightarrow \overline{GF}$
- optimal bundle: $H \rightarrow K$

In conclusion,

- larger effect on current consumption when change is permanent
- temporary \Rightarrow saving; not necessary for permanent

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Consumption Smoothing in Data

If all consumers act to smooth their consumption relative to their income, then **aggregate consumption** should likewise be smooth relative to **aggregate income**.

➤ recall relative volatility: expect $\sigma_C / \sigma_Y < 1$

There are three main components of aggregate consumption:

1. **non-durables**: e.g. food, dishes...
2. **durables**: e.g. cars, computers...
3. **services**: haircuts, repairing...

Does our prediction match the data in aggregate consumption? How about prediction with each component?

Durables Behaves Similar to Investment

Figure: 9.6 Percentage Deviations from Trend in Consumption of Durables and Real GDP, blue: Durables, black: GDP

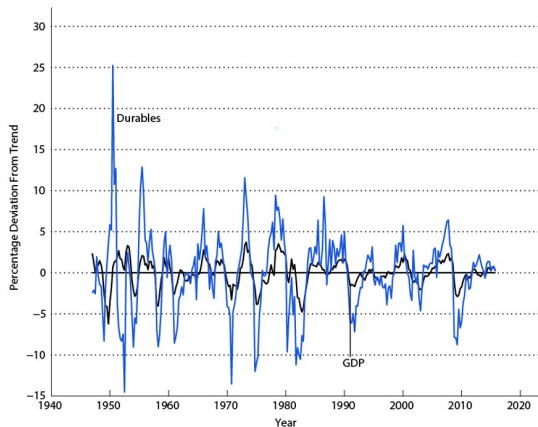
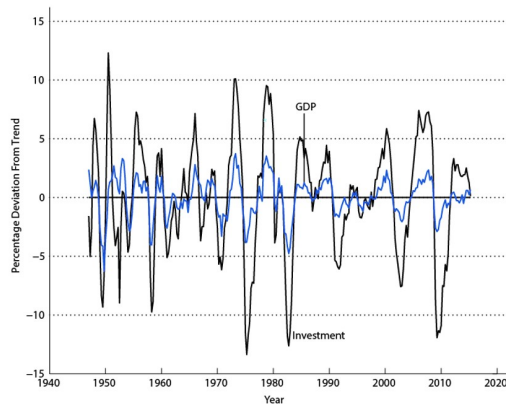


Figure: 3.10 Percentage Deviations from Trend in Real Investment and Real GDP, blue: GDP, black: investment



Non-Durables & Services Similar to Agg. Consumption

Figure: 9.7 Percentage Deviations from Trend in Consumption of Nondurables and Services and Real GDP, blue: GDP, lightblue: Nondurables + Service

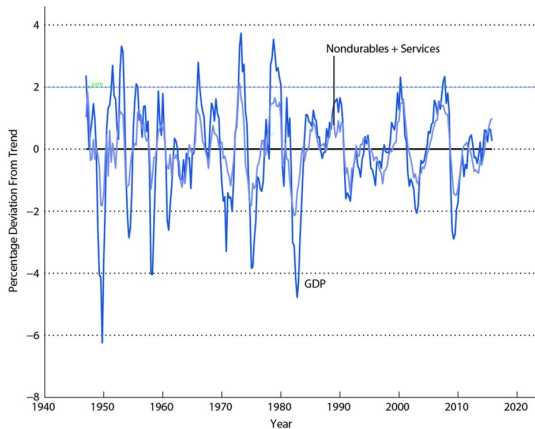


Figure: 3.9 Percentage Deviations from Trend in Real Consumption and Real GDP, blue: GDP, black: consumption

