# Assignment2

Luyi Huang

2021/2/25

# Exercise 1 Data Description

```
library(bayesm)
## Warning: package 'bayesm' was built under R version 4.0.4
data(margarine)
choiceprice=margarine$choicePrice
demos=margarine$demos
all=merge(choiceprice,demos,by="hhid")
avg=apply(as.matrix(choiceprice[,3:12]),2, mean)
print(avg)
                         PFl_Stk PHse_Stk PGen_Stk PImp_Stk
     PPk Stk
               PBB_Stk
                                                                  PSS_Tub
## 0.5184362 0.5432103 1.0150201 0.4371477 0.3452819 0.7807785 0.8250895 1.0774094
    PFl Tub PHse Tub
## 1.1893758 0.5686734
std<-function(x) sd(x)/sqrt(length(x))</pre>
stdc=apply(as.matrix(choiceprice[,3:12]),2, std)
print(stdc)
##
        PPk_Stk
                     PBB_Stk
                                  PF1_Stk
                                              PHse_Stk
                                                            PGen_Stk
                                                                         PImp_Stk
## 0.0022512977 0.0017998109 0.0006415859 0.0017773659 0.0005259808 0.0017147682
        PSS_Tub
                                  PF1_Tub
                     PPk_Tub
                                              PHse_Tub
## 0.0009155455 0.0004446156 0.0002102142 0.0010837139
#Average and dispersion in product characteristics
library(tidyr)
library(dplyr)
#Compute all summary statistics including both chosen products and non-chosen products
means <- t(all %>% summarise_at(3:12,mean))
mins <- t(all %>% summarise_at(3:12,min))
maxs <- t(all %>% summarise_at(3:12,max))
sds <- t(all %>% summarise_at(3:12,sd))
vars <- t(all %>% summarise_at(3:12,var))
```

```
des1=cbind(means,mins,maxs,sds,vars)
label1=c("mean","min","max","sd","var")
colnames(des1) <- label1</pre>
des1=round(des1,digits=3)
des1
            mean min max
                               sd
                                    var
## PPk_Stk 0.518 0.19 0.67 0.151 0.023
## PBB_Stk 0.543 0.19 1.01 0.120 0.014
## PFl_Stk 1.015 0.95 1.16 0.043 0.002
## PHse_Stk 0.437 0.19 0.64 0.119 0.014
## PGen Stk 0.345 0.25 0.55 0.035 0.001
## PImp_Stk 0.781 0.33 2.30 0.115 0.013
## PSS Tub 0.825 0.50 0.98 0.061 0.004
## PPk_Tub 1.077 0.98 1.24 0.030 0.001
## PFl_Tub 1.189 0.69 1.47 0.014 0.000
## PHse_Tub 0.569 0.33 1.27 0.072 0.005
Market Share:
ms<-as.data.frame(choiceprice %>% count(choice))
ms$n<-ms$n/nrow(all)</pre>
ms
##
      choice
## 1
          1 0.39507830
## 2
          2 0.15637584
## 3
        3 0.05436242
## 4
         4 0.13266219
## 5
        5 0.07046980
        6 0.01655481
## 6
## 7
         7 0.07136465
## 8
        8 0.04541387
         9 0.05033557
## 9
## 10
        10 0.00738255
Market Share by Characteristics:
#finding the price
for (i in 1:nrow(all)){
 all$choiceprice[i]=all[i,all$choice[i]+2]
 all$choices[i]=colnames(all)[all$choice[i]+2]
}
means <- as.data.frame((t(all %>% summarise_at(3:12,mean))))
means <- cbind(choices = rownames(means), means)</pre>
rownames(means) <- 1:nrow(means)</pre>
means
##
      choices
                      V1
## 1 PPk Stk 0.5184362
```

```
## 2
      PBB_Stk 0.5432103
## 3 PFl_Stk 1.0150201
## 4 PHse_Stk 0.4371477
## 5 PGen_Stk 0.3452819
## 6 PImp_Stk 0.7807785
## 7
       PSS_Tub 0.8250895
## 8
       PPk Tub 1.0774094
       PFl_Tub 1.1893758
## 9
## 10 PHse_Tub 0.5686734
all=left_join(all, unique(means), by = c("choices"="choices"))
all$indict<-all$choiceprice>all$V1
sum(all$indict)
## [1] 2091
all%>%
  filter(all$indict==TRUE) %>%
  count(choice)%>%
  mutate(n=n/sum(all$indict))
##
      choice
## 1
           1 0.376853180
## 2
           2 0.125777140
## 3
           3 0.025346724
## 4
           4 0.141559063
## 5
           5 0.066953611
           6 0.008608321
## 6
## 7
           7 0.095648015
## 8
           8 0.055475849
## 9
           9 0.095648015
## 10
          10 0.008130081
all%>%
  filter(all$indict==TRUE) %>%
  count(choice)%>%
  mutate(n=n/(nrow(all)-sum(all$indict)))
##
      choice
## 1
           1 0.331231610
## 2
           2 0.110550652
## 3
           3 0.022278268
## 4
           4 0.124422026
## 5
           5 0.058848256
## 6
           6 0.007566204
## 7
           7 0.084068937
## 8
           8 0.048759983
## 9
           9 0.084068937
## 10
          10 0.007145860
```

consider mapping on choices and attributes

```
des3= all %>%
  group_by(choice) %>%
  summarize(
    famsize1_2=sum(Fs3_4 == 0 & Fs5.==0),
    famsize3_4=sum(Fs3_4 == 1 & Fs5.==0),
    famsize5.=sum(Fs3_4 == 0 \& Fs5.==1),
    college=sum(college==1),
    whtcollar=sum(whtcollar==1),
    retired=sum(retired==1)
## `summarise()` ungrouping output (override with `.groups` argument)
notdes3= all %>%
  group_by(choice) %>%
  summarize(
    notcollege=sum(college==0),
    notwhtcollar=sum(whtcollar==0),
    notretired=sum(retired==0)
 )
## `summarise()` ungrouping output (override with `.groups` argument)
des3=merge(des3,notdes3)
des3
##
      choice famsize1_2 famsize3_4 famsize5. college whtcollar retired notcollege
## 1
                     622
                                902
                                           242
                                                             1007
                                                                                 1205
           1
                                                    561
                                                                       352
## 2
           2
                     261
                                 360
                                            78
                                                    219
                                                              380
                                                                       168
                                                                                  480
           3
## 3
                                            20
                                                    110
                                                              132
                                                                       129
                                                                                  133
                     161
                                 62
## 4
           4
                     177
                                298
                                           118
                                                    174
                                                              351
                                                                       91
                                                                                  419
## 5
           5
                                                              225
                                                                                  229
                      65
                                 187
                                            63
                                                    86
                                                                        46
## 6
           6
                      33
                                 18
                                            23
                                                    32
                                                               42
                                                                        28
                                                                                   42
           7
## 7
                     142
                                 157
                                            20
                                                    103
                                                              184
                                                                        47
                                                                                  216
## 8
           8
                      70
                                 122
                                            11
                                                    52
                                                              116
                                                                        20
                                                                                  151
           9
## 9
                     146
                                 68
                                            11
                                                    62
                                                              130
                                                                        81
                                                                                  163
## 10
          10
                       3
                                 12
                                            18
                                                    15
                                                               31
                                                                         4
                                                                                   18
##
      notwhtcollar notretired
               759
## 1
                          1414
## 2
               319
                           531
## 3
                           114
               111
## 4
               242
                           502
## 5
                90
                           269
## 6
                32
                            46
## 7
                           272
               135
## 8
                87
                           183
```

Larger familisize, more retired people will like choice1. Overall, choice1 is much more popular among all the attributes of customers.

## 9

## 10

## Exercise 2 First Model

consider using conditional logit model since the price value varies of the same alternate across people. Likelihood and Optimization:

```
library(mlogit)
## Warning: package 'mlogit' was built under R version 4.0.4
## Loading required package: dfidx
## Warning: package 'dfidx' was built under R version 4.0.4
## Attaching package: 'dfidx'
## The following object is masked from 'package:stats':
##
##
       filter
library(stargazer)
## Warning: package 'stargazer' was built under R version 4.0.3
## Please cite as:
   Hlavac, Marek (2018). stargazer: Well-Formatted Regression and Summary Statistics Tables.
   R package version 5.2.2. https://CRAN.R-project.org/package=stargazer
library(texreg)
## Warning: package 'texreg' was built under R version 4.0.3
## Version: 1.37.5
             2020-06-17
## Date:
## Author:
             Philip Leifeld (University of Essex)
##
## Consider submitting praise using the praise or praise_interactive functions.
## Please cite the JSS article in your publications -- see citation("texreg").
##
## Attaching package: 'texreg'
## The following object is masked from 'package:tidyr':
##
##
       extract
```

```
library(survival)
library(nnet)
price=margarine$choicePrice
colnames(price)[3:12]=paste0("price",1:10)
price<-price[-c(1)]</pre>
clogit0=mlogit.data(price,varying=2:11,shape="wide",sep="",choice="choice")
clogit1=mlogit(choice~price,data=clogit0)
summary(clogit1)
##
## Call:
## mlogit(formula = choice ~ price, data = clogit0, method = "nr")
## Frequencies of alternatives:choice
                     2
                              3
                                         4
##
           1
## 0.3950783 0.1563758 0.0543624 0.1326622 0.0704698 0.0165548 0.0713647 0.0454139
##
          9
## 0.0503356 0.0073826
##
## nr method
## 6 iterations, Oh:Om:2s
## g'(-H)^-1g = 2.19E-08
## gradient close to zero
##
## Coefficients :
##
                  Estimate Std. Error z-value Pr(>|z|)
## (Intercept):2 -0.954307
                             0.050046 -19.0685 < 2.2e-16 ***
                 1.296968 0.108651 11.9370 < 2.2e-16 ***
## (Intercept):3
## (Intercept):4 -1.717332 0.054158 -31.7096 < 2.2e-16 ***
## (Intercept):5 -2.904005
                             0.071461 -40.6379 < 2.2e-16 ***
## (Intercept):6 -1.515311
                             0.126230 -12.0043 < 2.2e-16 ***
## (Intercept):7
                 0.251768
                             0.079164
                                        3.1803 0.001471 **
## (Intercept):8
                 1.464868
                             0.118047 12.4092 < 2.2e-16 ***
                              0.133774 17.6230 < 2.2e-16 ***
## (Intercept):9
                  2.357505
## (Intercept):10 -3.896593
                             0.177419 -21.9627 < 2.2e-16 ***
                             0.174279 -38.1949 < 2.2e-16 ***
## price
                 -6.656580
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Log-Likelihood: -7464.9
## McFadden R^2: 0.099075
## Likelihood ratio test : chisq = 1641.8 (p.value = < 2.22e-16)
ni=nrow(price)
nj=ncol(price[,2:11])
Y=class.ind(all$choice)
#consider likelihood, we only have one variable price and thus beta is a scalor in the function.
clogit_ll<-function(beta){</pre>
  #Create the constant as instructed
  intercept=cbind(0,matrix(rep(beta[1:nj-1],each=ni),ni,nj-1))
  #Use the lecture definition of conditional logit to compute the likelihood
```

```
XB=price[,2:11]*beta[nj]
XB=intercept+XB
eXB=exp(XB)
eXB=rowSums(eXB)
prob=eXB/teXB

#Compute the neg log likelihood for each choice using the choice matrix
llik=sum(Y*log(prob))
return(-llik)
}
```

```
set.seed(0)
clogit <- optim(runif(10,-0.1,0.1),clogit_ll,method="BFGS")</pre>
```

We can see that the fixed effects of choices varies and increasing prices will reduce the probability of purchasing.

```
clogit$par
```

```
## [1] -0.9543264 1.2969599 -1.7173741 -2.9040330 -1.5153099 0.2516940
## [7] 1.4647896 2.3573682 -3.8966223 -6.6565265
```

Interpretation: Overall, the price has a negative impact on the probability of getting chosen by customers. ## Exercise 3 Second Model The second model should be the multinomial logit model since income varies across different household id.

```
colnames(all)[3:12]=paste0("price",1:10)
mlogit0=mlogit.data(all,varying=3:12,shape="wide",sep="",choice="choice")
mlogit1=mlogit(choice~0 | Income,data=mlogit0)
summary(mlogit1)
```

```
##
## Call:
## mlogit(formula = choice ~ 0 | Income, data = mlogit0, method = "nr")
##
## Frequencies of alternatives:choice
                     2
##
           1
                               3
                                         4
                                                   5
                                                             6
                                                                       7
## 0.3950783 0.1563758 0.0543624 0.1326622 0.0704698 0.0165548 0.0713647 0.0454139
##
## 0.0503356 0.0073826
##
## nr method
## 6 iterations, 0h:0m:2s
## g'(-H)^-1g = 0.000261
## successive function values within tolerance limits
##
## Coefficients :
##
                   Estimate Std. Error z-value Pr(>|z|)
## (Intercept):2 -0.8453241 0.0931354 -9.0763 < 2.2e-16 ***
## (Intercept):3 -2.3998575 0.1335802 -17.9657 < 2.2e-16 ***
## (Intercept):4 -1.2013265 0.0971021 -12.3718 < 2.2e-16 ***
## (Intercept):5 -1.6905817 0.1269952 -13.3122 < 2.2e-16 ***
```

```
## (Intercept):6 -4.1397653 0.2109890 -19.6208 < 2.2e-16 ***
## (Intercept):7 -1.5310415 0.1280434 -11.9572 < 2.2e-16 ***
## (Intercept):8 -2.8483522 0.1393848 -20.4352 < 2.2e-16 ***
## (Intercept):9 -2.5755972 0.1361400 -18.9187 < 2.2e-16 ***
## (Intercept):10 -4.2822699 0.3457920 -12.3839 < 2.2e-16 ***
## Income:2
              -0.0030887 0.0031140 -0.9919 0.3212477
## Income:3
               0.0145862 0.0038255 3.8129 0.0001373 ***
               0.0040504 0.0030926 1.3097 0.1902878
## Income:4
## Income:5
               ## Income:6
               0.0306120 0.0046740 6.5494 5.775e-11 ***
## Income:7
               ## Income:8
               ## Income:9
               0.0177430 0.0037623 4.7160 2.405e-06 ***
## Income:10
               0.0107909 0.0101300 1.0652 0.2867676
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Log-Likelihood: -8236.8
## McFadden R^2: 0.0059257
## Likelihood ratio test : chisq = 98.199 (p.value = < 2.22e-16)
mlogit_ll<-function(beta){</pre>
 #Create the constant as instructed
 intercept1=cbind(0,matrix(rep(beta[1:9],each=ni),ni,nj-1))
 intercept2=cbind(0,matrix(rep(beta[10:18],each=ni),ni,nj-1))
 #Use the lecture definition of conditional logit to compute the likelihood
 XB=intercept1+intercept2*cbind(all[,13],all[,13],all[,13],all[,13],all[,13],all[,13],all[,13],all[,13]
 eXB = exp(XB)
 teXB=rowSums(eXB)
 prob=eXB/teXB
 #Compute the neg log likelihood for each choice using the choice matrix
 11=-sum(Y*log(prob))
 return(11)
}
set.seed(0)
model2 <- optim(runif(18,-0.1,0.1),mlogit_ll,method="BFGS")</pre>
model2$par[10:18]
```

Income will have a negative impact of getting hired for choice2, choice7, while other choices have the attributes that if the income is higher, the probability of choosing will get higher. ## Exercise 4 Marginal Effects of First and Second Model

```
beta=matrix(0,nrow=1,ncol=11)
beta[1,1]=0
beta[1,2:11]=clogit$par
delta<-diag(1,10,10)</pre>
```

```
mf=matrix(0,nrow=10,ncol=10)
for (i in 1:nrow(all)){
  intercept=beta[1:10]
  #Use the lecture definition of conditional logit to compute the likelihood
  xibi=as.matrix(exp(price[i,2:11]*beta[11]+intercept))
  xib=rowSums(xibi)
 pij=xibi/xib
 dpij<-matrix(NA,10,10)
  delta < -diag(1,10,10)
 for (k in 1:10){
    delta[,k]=delta[,k]-pij
 }
 for (m in 1:10){
    dpij[m,]=pij*delta[m,]*beta[11]
 }
mf=mf+dpij
}
```

#### mf/4470

```
[,2]
##
               [,1]
                                      [,3]
                                                  [,4]
                                                              [,5]
   [1,] -1.28527146 0.295376271
                               0.120717982 0.295081295
                                                       0.156227643
##
##
   [2,] 0.29537627 -0.745425018
                                0.055081688 0.133449327
                                                        0.072823337
##
   [3,] 0.12071798 0.055081688 -0.337462134 0.050544479
                                                       0.030281618
   [4,] 0.29508129
                   0.064013220
##
   [5,] 0.15622764
                   [6,]
        0.03732247
##
                    0.016726466 0.007105131 0.016551128
                                                       0.008748786
##
   [7,]
        0.15359412  0.069268799  0.029268706  0.063740223
                                                       0.037946081
                    0.045205301 0.019664695 0.039259911
   [8,] 0.09929391
                                                       0.025088824
##
   [9,] 0.11081419
                   0.050695663 0.021753317 0.044149386
                                                       0.028517028
        0.01684357 0.006798165 0.003044518 0.005857429
                                                       0.004426637
##
  ſ10.]
##
                                                    [,9]
                [,6]
                            [,7]
                                        [,8]
                                                                [,10]
##
   [1,] 0.0373224742 0.153594121 0.099293911 0.110814188 0.0168435746
##
   [2,] 0.0167264660
                     0.069268799
                                 0.045205301
                                             0.050695663 0.0067981654
##
   [3,] 0.0071051313
                     0.029268706  0.019664695  0.021753317
                                                         0.0030445175
##
   [4,] 0.0165511282 0.063740223 0.039259911
                                             0.044149386 0.0058574290
##
   [5,] 0.0087487861
                     0.037946081 0.025088824 0.028517028 0.0044266374
##
   [6,] -0.1073254358
                     0.008537803
                                 0.005430211
                                             0.006113285
                                                         0.0007901501
##
                                 0.025791473 0.027918472
   [7,] 0.0085378034 -0.420279477
                                                         0.0042137976
   [8,] 0.0054302111 0.025791473 -0.282454942 0.019787183 0.0029334322
##
   [9,]
        0.0061132854
                     0.027918472  0.019787183  -0.313030336  0.0032818145
## [10,] 0.0007901501 0.004213798 0.002933432 0.003281814 -0.0481895182
```

```
z<-with(clogit0,data.frame(price=tapply(price,idx(clogit0,2),mean)))
effects(clogit1,covariate="price",data=z)</pre>
```

```
##
                                     3
                                                           5
## 1
    0.202433528
## 2
      0.38091060 -0.785526022
                           0.051110136
                                       0.117488008
                                                  0.066100448
## 3
      0.15652172 \quad 0.051109862 \quad -0.352892054 \quad 0.048277535
                                                  0.027161637
## 4
      0.35980170 0.117487949 0.048277769 -0.748505344
```

```
## 5
      0.20242887 0.066100166 0.027161667 0.062437129 -0.448427420
## 6
      0.04470836 0.014598856 0.005998915 0.013789839
                                                        0.007758362
## 7
      0.033814677
      0.12221659 \quad 0.039908027 \quad 0.016398878 \quad 0.037696466
## 8
                                                         0.021208575
## 9
      0.14161589
                  0.046242583 0.019001853
                                           0.043679983
                                                         0.024574988
## 10
      0.01695855 0.005537566 0.002275479 0.005230694 0.002942864
                              7
                                                        9
##
                 6
                                           8
                                                                     10
## 1
      0.0447095545
                    0.194865062
                                 0.122219636  0.141619353  0.0169590186
## 2
      0.0145989729
                    0.063629123
                                 0.039908274
                                              0.046242847
                                                           0.0055376140
## 3
      0.0059989307
                    0.026146134
                                 0.016398891 0.019001860 0.0022754863
## 4
      0.0137899426 \quad 0.060102992 \quad 0.037696680 \quad 0.043680210 \quad 0.0052307364
## 5
      0.0077583914
                    0.033814683
                                0.021208616  0.024575024  0.0029428767
## 6
     -0.1050843433
                    0.007468297
                                0.004684126 0.005427630 0.0006499625
## 7
      0.0074683239 - 0.432926043 \ 0.020415677 \ 0.023656223 \ 0.0028328496
## 8
      0.0046841349
                    0.020415642 - 0.279142265 \ 0.014837190 \ 0.0017767641
## 9
      0.0054276423
                    0.023656193
                                 0.014837197 -0.321095113
                                                           0.0020587878
## 10 0.0006499621 0.002832838 0.001776760
                                             0.002058782 -0.0402634956
```

We can see that diagonal elements are almost negative, meaning that price will reduce the chance of getting chosen. The off-diagonal elements are almost positive, meaning that these products are substitutes.

```
beta=matrix(0,nrow=1,ncol=20)
beta[1,1]=0
beta[1,2:10]=model2$par[1:9]
beta[1,11]=0
beta[1,12:20]=model2$par[10:18]
```

Marginal Effects of MNL:

```
intercept1=beta[1:10]
intercept2=beta[11:20]
mf=matrix(0,nrow=1,ncol=10)
for (i in 1:nrow(all)){
    xibi=exp(intercept1+intercept2*cbind(all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all[i,13],all
```

check with packages

```
z<-with(mlogit0,data.frame(Income=tapply(Income,idx(clogit0,2),mean)))
effects(mlogit1,covariate="Income",data=z)</pre>
```

```
3
                                                                          5
##
               1
                              2
                                                           4
##
  -1.062467e-03 -9.035571e-04
                                 6.442588e-04
                                                1.849436e-04 -2.781303e-04
##
               6
                              7
                                            8
                                                                         10
    4.131162e-04 -6.824169e-04 8.781123e-04 7.459655e-04 6.017529e-05
```

```
mf/4470
```

```
## [,1] [,2] [,3] [,4] [,5]

## [1,] -0.001050102 -0.0009015754 0.0006264986 0.0001658639 -0.0002793115

## [,6] [,7] [,8] [,9] [,10]

## [1,] 0.0004430249 -0.0006821461 0.0008860677 0.000733821 5.785854e-05
```

As income goes up, choice1, choice2, choice5, choice7 will have lower probabiltiy of getting purchased. But overall, these coeffcients are small.

# Exercise 5 Mixed Logit

```
mixed_ll<-function(para){</pre>
beta1=matrix(0,nrow=1,ncol=11)
gamma1=matrix(0,nrow=1,ncol=20)
beta1[1,1]=0
beta1[1,2:10]=para[1:9]
beta1[1,11]=para[10]
gamma1[1,1]=0
gamma1[1,2:10]=para[1:9]
gamma1[1,11]=0
gamma1[1,12:20]=para[11:19]
intercept=cbind(0,matrix(rep(beta1[2:10],each=ni),ni,nj-1))/2
intercept1=cbind(0,matrix(rep(gamma1[2:10],each=ni),ni,nj-1))/2
intercept2=cbind(0,matrix(rep(gamma1[12:20],each=ni),ni,nj-1))
XB=intercept1+intercept2*cbind(all[,13],all[,13],all[,13],all[,13],all[,13],all[,13],all[,13],all[,13],all[,13]
WG=price[,2:11]*beta1[11]+intercept
e=exp(XB+WG)
se=rowSums(e)
prob=e/se
 #Compute the neg log likelihood for each choice using the choice matrix
 11=sum(Y*log(prob))
 return(-11)
}
set.seed(0)
model3 <- optim(runif(19,-0.1,0.1),mixed_ll,method="BFGS", hessian = FALSE)</pre>
model3$par
   [1] -0.838765940   0.891349297 -1.826505215 -2.871274491 -2.454313591
  [6] 0.498899430 0.805743197 1.866687349 -4.139798727 -6.659769251
## [16] -0.009321103  0.021905634  0.016902603  0.008665919
```

consider alternative specification:

```
price[,12] = all$Income
colnames(price)[12] <- "Income"</pre>
logit0=mlogit.data(price,varying=2:11,shape="wide",sep="",choice="choice")
logit1=mlogit(choice~price | Income, data=logit0)
summary(logit1)
##
## Call:
## mlogit(formula = choice ~ price | Income, data = logit0, method = "nr")
## Frequencies of alternatives:choice
                                                                    7
          1
                    2
## 0.3950783 0.1563758 0.0543624 0.1326622 0.0704698 0.0165548 0.0713647 0.0454139
## 0.0503356 0.0073826
## nr method
## 6 iterations, Oh:Om:2s
## g'(-H)^-1g = 4.23E-08
## gradient close to zero
##
## Coefficients :
##
                   Estimate Std. Error z-value Pr(>|z|)
## (Intercept):2 -0.8406734 0.1038446 -8.0955 6.661e-16 ***
## (Intercept):3
                0.8886069 0.1594585 5.5727 2.509e-08 ***
## (Intercept):4 -1.8284916 0.1032180 -17.7149 < 2.2e-16 ***
## (Intercept):5 -2.8734106 0.1347573 -21.3229 < 2.2e-16 ***
## (Intercept):6 -2.4571186 0.2154260 -11.4059 < 2.2e-16 ***
## (Intercept):7 0.4968691 0.1424824 3.4872 0.000488 ***
                                      4.6985 2.621e-06 ***
## (Intercept):8
                  0.8030599 0.1709199
## (Intercept):9
                  1.8641253 0.1799469 10.3593 < 2.2e-16 ***
## (Intercept):10 -4.1423855 0.3506563 -11.8132 < 2.2e-16 ***
## price
                 -6.6596694 0.1747698 -38.1054 < 2.2e-16 ***
## Income:2
                 -0.0042599 0.0034392 -1.2386 0.215480
## Income:3
                  0.0143440 0.0039221
                                       3.6572 0.000255 ***
## Income:4
                  0.0040998 0.0032042 1.2795 0.200715
## Income:5
                 -0.0011829 0.0042971 -0.2753 0.783108
## Income:6
                  0.0298090 0.0047267
                                        6.3065 2.855e-10 ***
## Income:7
                 ## Income:8
                 0.0219965 0.0038203 5.7578 8.522e-09 ***
## Income:9
                 0.0169911 0.0039155
                                        4.3394 1.428e-05 ***
## Income:10
                  0.0087596 0.0103007
                                        0.8504 0.395112
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Log-Likelihood: -7417.9
## McFadden R^2: 0.10475
## Likelihood ratio test : chisq = 1735.8 (p.value = < 2.22e-16)
#removing one choice, removing choice10 data
pricer<-price %>%
 filter(price$choice!=1)
pricer<-pricer[-c(2)]</pre>
```

```
all1<-all %>%
  filter(all$choice!=1)
ni=nrow(pricer)
nj=ncol(pricer[,2:10])
Y=class.ind(all1$choice)
#computing ll
mixed_112<-function(para){
 beta1=matrix(0,nrow=1,ncol=10)
gamma1=matrix(0,nrow=1,ncol=18)
beta1[1,1]=0
beta1[1,2:9]=para[1:8]
beta1[1,10]=para[9]
gamma1[1,1]=0
gamma1[1,2:9]=para[1:8]
gamma1[1,10]=0
gamma1[1,11:18]=para[10:17]
intercept=cbind(0,matrix(rep(beta1[2:9],each=ni),ni,nj-1))/2
intercept1=cbind(0,matrix(rep(gamma1[2:9],each=ni),ni,nj-1))/2
intercept2=cbind(0,matrix(rep(gamma1[11:18],each=ni),ni,nj-1))
XB=intercept1+intercept2*cbind(all1[,13],all1[,13],all1[,13],all1[,13],all1[,13],all1[,13],all1[,13]
WG=all1[,4:12]*para[9]+intercept
e=exp(XB+WG)
se=rowSums(e)
prob=e/se
11=sum(Y*log(prob))
return(-11)
}
set.seed(0)
model4 <-optim(runif(17,-0.1,0.1),mixed_ll2,method="BFGS", hessian = FALSE)
model4$par
   [1] 1.640124061 -0.939582637 -1.965470973 -1.643520435 1.226333094
## [6] 1.558823515 2.579653491 -3.240009390 -6.421848098
                                                             0.018279502
## [11] 0.007400108 0.002966837 0.033461182 -0.004447402 0.025834253
## [16] 0.020906619 0.012525749
logit01=mlogit.data(pricer, varying=2:10, shape="wide", sep="", choice="choice")
logit11=mlogit(choice~price | Income, data=logit01)
summary(logit11)
##
## Call:
## mlogit(formula = choice ~ price | Income, data = logit01, method = "nr")
## Frequencies of alternatives:choice
## 0.258506 0.089867 0.219305 0.116494 0.027367 0.117973 0.075074 0.083210
##
         10
```

```
## 0.012204
##
## nr method
## 6 iterations, Oh:Om:1s
## g'(-H)^-1g = 0.000906
## successive function values within tolerance limits
## Coefficients :
##
                   Estimate Std. Error z-value Pr(>|z|)
## (Intercept):3
                 1.6364939 0.1943569
                                        8.4200 < 2.2e-16 ***
## (Intercept):4 -0.9428325 0.1239508 -7.6065 2.820e-14 ***
## (Intercept):5
                             0.1514053 -13.0044 < 2.2e-16 ***
                -1.9689328
## (Intercept):6
                 -1.6476817
                             0.2327193 -7.0801 1.440e-12 ***
                 1.2230785
## (Intercept):7
                             0.1651403
                                        7.4063 1.299e-13 ***
## (Intercept):8
                                        7.4620 8.527e-14 ***
                  1.5551291
                             0.2084066
## (Intercept):9
                  2.5760219 0.2254343
                                        11.4269 < 2.2e-16 ***
## (Intercept):10 -3.2438745 0.3515806 -9.2265 < 2.2e-16 ***
## price
                 -6.4220997
                             0.2446946 -26.2454 < 2.2e-16 ***
## Income:3
                                         4.0497 5.127e-05 ***
                  0.0184166 0.0045476
## Income:4
                  0.0075214 0.0039386
                                         1.9097
                                                  0.05617
## Income:5
                  0.0030968 0.0048094
                                        0.6439
                                                  0.51964
## Income:6
                  0.0336065 0.0053594
                                        6.2705 3.598e-10 ***
## Income:7
                 -0.0043201 0.0050706 -0.8520
                                                  0.39422
## Income:8
                                         5.8035 6.494e-09 ***
                  0.0259724 0.0044753
## Income:9
                  0.0210461 0.0045316
                                         4.6443 3.412e-06 ***
## Income:10
                  0.0126704 0.0103331
                                         1.2262
                                                  0.22012
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Log-Likelihood: -4884.2
## McFadden R^2: 0.076129
## Likelihood ratio test : chisq = 804.93 (p.value = < 2.22e-16)
ni=nrow(price)
nj=ncol(price[,2:11])
Y=matrix(0,ni,nj)
for (i in 1:nj){
 for (j in 2:ni){
   if (price$choice[j]==i){
     Y[j,i]=1
   }
 }
}
mixed_ll(model3$par)
```

### ## [1] 7416.69

We can see that the diff between log likelihood reaches 3400, which shows that IIA has been violated.