

(STRICTLY FOR INTERNAL USE ONLY)

A Special Note Regarding the PWP Milestone for MiCOM P20/SEPAM 20 & 40

To: All countries' marketing /Sales team for Digital Power

Dear Team,

As you are already aware, we have implemented offer simplification and Product Withdrawal Plans (PWP) for the MiCOM P20 and SEPAM 20 & 40 series, including the line differential model, MiCOM P521. The end of commercialization date for these products was set for December 31, 2023.

We also addressed the special provisions for certain countries and for P521 in our communication on January 12, 2024. We would like to reiterate the following messages

- The Last Order Date (LOD) for the MiCOM P20 series globally was also December 31, 2023, except for countries that have specific extensions approved. These orders will be fulfilled from our manufacturing site in Wuxi, China.
- Starting January 1, 2025, all manufacturing activities for the P20 series at our Wuxi plant in China will be limited to fulfilling orders booked in 2024. Unfortunately, no new MiCOM P20 orders will be accepted from that date.
- We understand that some countries, which have already been approved to place orders in 2024, may wish to order additional devices for the MiCOM P20 series. To ensure timely delivery and allow our manufacturing plant to plan production efficiently, please place your last time buy orders by **December 15, 2024**. This applies to special cases for the MiCOM P521 as well.
- Additionally, since the PowerLogic P5L is now available, we encourage you to consider shifting all orders for the P521 to the P5L model.

We hope this clarification is helpful. If you have any questions or need further assistance, please don't hesitate to reach out to me at vishal.gupta@se.com. Your cooperation is greatly appreciated!

Best regards,

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