Humm retailer marketing guide for Little Things.

OCTOBER 2020 Version 7



Logo formats.



Humm icon





Humm icon with strapline

Humm icon with secondary strapline







Humm core logo.

Humm core logo with strapline

Humm logo with secondary strapline









DO NOT add drop

DO <u>NOT</u> run tangerine logo over itself or any dark colours that are similar



The Brand Mark.

Primary colour.











Only in mono/B&W application.











Headline fonts.

The main headline font is either Proxima Nova Black at -20pt kerning

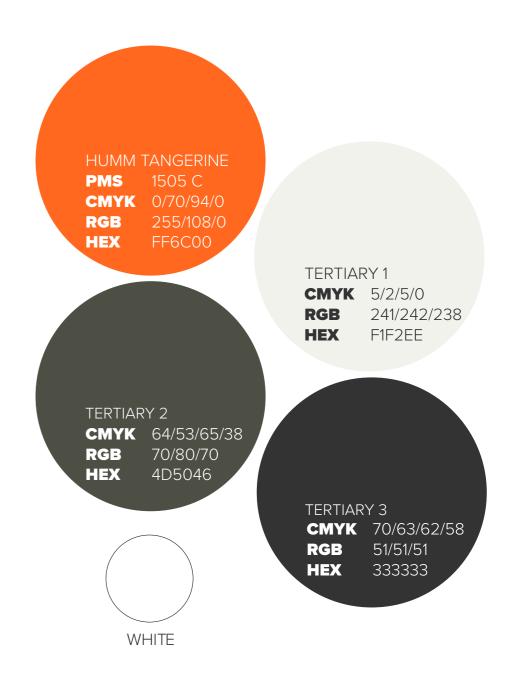
It can also be Proxima Nova Extra Bold at -30pt kerning

Proxima Nova Thin can be used for fine text at -60 kerning

Proxima Nova Light can be used for fine text in reverse at -60 kerning

Text colour:#33333 for digital and CMYK 70/63/62/58 or 90% black for print.

Colours.



Headlines.

Buy Now, Pay Later with humm.

Humm it now, pay later.

Keep life humming.

Live interest free forever.

No interest ever with humm.

Take it today. Take time to pay with humm.

Buy online today. Take time to pay with humm.

Buy in-store today. Take time to pay with Whumme

Love it forever. Pay interest never with humm.

Love it forever. Pay interest never with **Whumm**°

Disclaimer always required: **Humm** Little Things: Lending criteria, fees, terms and conditions apply. **Humm** Little Things up to \$1,000.

Either write **humm**, or use the logo. Not both.

Approved copy blocks continued

Making 'Little things' humm.

Your **humm** gives you 100% control over your payment installations.

For buying 'Little things', you can apply for up to \$1,000 with **humm**. Choose to repay fortnightly in 5 slices or weekly in 10 slices. Plus each repayment frees your balance to spend again.

Low fees or no fees.

If you buy using 'Little things' you pay no fees.

The only fees for **humm** 'Little things' are for missed or late payments. So pay on time and they'll never apply.

See www.shophumm.com/NZ for full details.

Humm Little things: Lending criteria, fees, terms and conditions apply. See www.shophumm.com/NZ for full details.

Pay in slices.

For everyday 'Little things' you can choose to repay fortnightly in 5 slices or weekly in 10 slices.



Why is everyone talking about **humm**? Because you never pay interest; never, ever, ever¹.

Approved copy blocks continued

Be up and humming in 2 mins.

You can join **humm** in two ways

1. Sign-up right now online or download the App.

- > Download the **humm** App or visit shophumm.co.nz
- Sign-up directly
- > Get humming.

2. Sign-up while you shop online.

- > Visit any **humm** retailer and find a deal
- > Choose **humm** as your payment option at checkout
- You'll be directed to **humm** to sign-up and apply for **humm**
- > Complete your **humm** purchase
- Wait for delivery.

It's all at your fingertips.

On the **humm** App you can manage:

- Your 'Little things' purchases
- Your repayment options
- Your available spend
- Next payment due
- > Transaction history

T&Cs for inclusion.

¹**Humm** Little things: Lending criteria, fees, terms and conditions apply.

The copy rules so far continued

Headline type styling.

Use **Proxima Nova Extrabold** and Proxima Nova Light to add

value to headlines. eg.

Little things. Big things. Everything.

No interest ever.



The copy rules so far continued

Copy overall.

When developing copy, every word needs to earn its place on the page. Be clear. Be ruthless. Think clear, concise and above all else, be customer friendly.

Humm.

Use sentence case ie. **Humm** starts this sentence so it's capitalised. If it's within copy, it's a lowercase h. So, in this situation, **humm** is within the sentence, so it doesn't require a capital

Humm should always be in bold.

Humm in a headline.

When **humm** appears in the headline of customer comms or merchant comms, you can consider making it orange. But recommend just in the first occurrence. All other occurances should be black or bold. But really, it's whatever looks good.

Sentence case.

All communications for **humm** should be in sentence case.

Specifically:

When using the statement: Little things. Everything, follow the below:

When articulating the difference, or explaining little, write it as follows (note where to capitalise), 'Little things'.

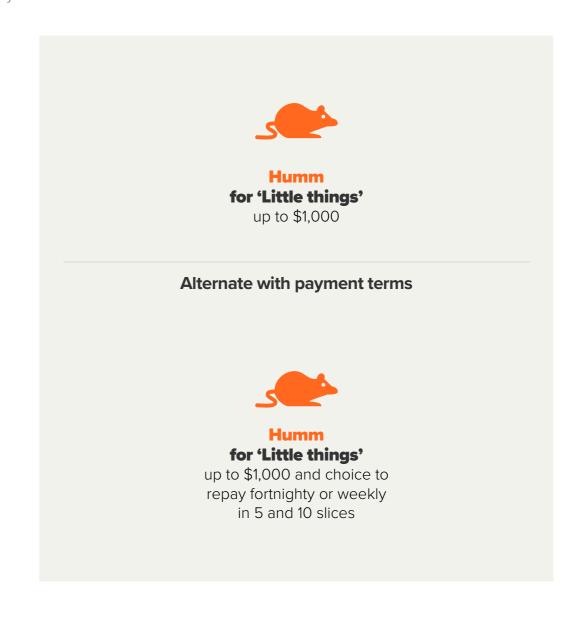
When talking generically about 'Little things' within copy or headlines, it should be written as: Little things, everything.

When referencing 'Little things' within copy, place single quotation marks around 'Little things'.

Mouse.

Usage & copy lock-up. Always per the below;

- Colours
- Sizing
- Copy



Merchant Examples:

Retailer led

Showing our partnership – the retailer takes the lead, and **humm** plays a supporting role.

One colour black option





