

## Seminar 4. Elasticity of Substitution

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### 1 Substitution along an indifference curve

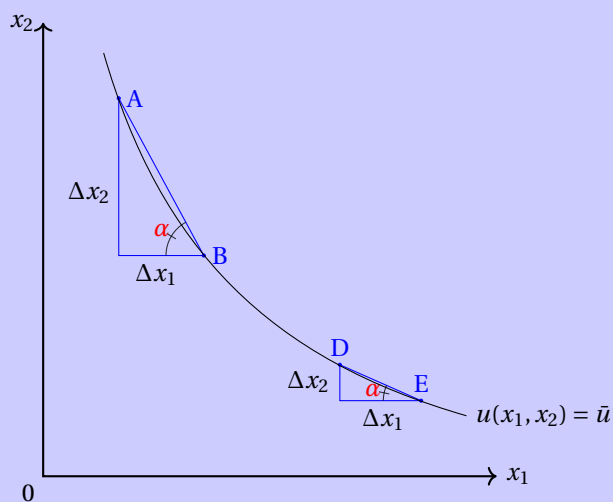


Figure 1: Marginal change and slope

When we move along  $u(x_1, x_2) = \bar{u}$ , we can observe the following facts:

- The small increase of  $x_1$  (i.e.  $\Delta x_1$ ) is always followed by some small decrease of  $x_2$  (i.e.  $\Delta x_2$ ). Angle  $\alpha$  reflects how much you have to give up (substitute).
- $\alpha = -\frac{\Delta x_2}{\Delta x_1}$  depends on the relative amount of  $x_1$  and  $x_2$ , i.e.  $\frac{x_1}{x_2}$  (Note  $\Delta x_2$  is negative here).

**Intuition:** To keep utility the same, you need to give up  $\Delta x_2$  to consume  $\Delta x_1$ .

**Two questions:**

- How to calculate  $\alpha = -\frac{\Delta x_2}{\Delta x_1}$  ?
- How to describe the relationship between  $\alpha$  and  $\frac{x_1}{x_2}$  ?

## 2 Marginal Rate of Substitution (MRS)

When  $x_1$  increases one very small unit, we define  $\angle \alpha$  as Marginal Rate of Substitution (MRS).

$$MRS = \alpha = -\frac{\Delta x_2}{\Delta x_1}$$

We can calculate  $\alpha$  in the following 2 ways:

### Method 1 (2-D thinking)

Similar to Jehle & Reny 1.27 in seminar 1, an indifference curve can be seen as the graph of a function  $x_2 = f(x_1)$  given some utility  $\bar{u}$ .  $-\alpha$  is simply the slope (derivative), thus  $\alpha = -\frac{dx_2}{dx_1}$ .

An alternative way of thinking is: when line segment  $A-B$  and  $D-E$  are extremely short,  $\alpha$  is simply the slope of the indifference curve.

### Method 2 (3-D thinking)

Given  $u(x_1, x_2)$  is a differentiable function (recall the hill-like 3-D graph I showed you). The small change of  $u(x_1, x_2)$ , i.e.  $\Delta u(x_1, x_2)$ , can always be attributed to the small change of  $x_1$  and  $x_2$ . The "attribution" of each unit change of the two commodities is called "Marginal utility",  $\frac{\partial u(x_1, x_2)}{\partial x_1}$  and  $\frac{\partial u(x_1, x_2)}{\partial x_2}$ :

$$\Delta u(x_1, x_2) = \frac{\partial u(x_1, x_2)}{\partial x_1} \Delta x_1 + \frac{\partial u(x_1, x_2)}{\partial x_2} \Delta x_2$$

(See also [Total derivative](#).)

Now, let's keep  $u(x_1, x_2) = \bar{u}$ , i.e.  $\Delta u(x_1, x_2) = 0$ , we have

$$0 = \frac{\partial u(x_1, x_2)}{\partial x_1} \Delta x_1 + \frac{\partial u(x_1, x_2)}{\partial x_2} \Delta x_2$$

$$\alpha = -\frac{\Delta x_2}{\Delta x_1} = \frac{\partial u(x_1, x_2) / \partial x_1}{\partial u(x_1, x_2) / \partial x_2}$$

**Intuition:** The more important  $x_1$  is, the more  $x_2$  you'd like to give up.

Another virtue of the 3-D thinking is that it can be easily generalized to many-dimension problem. Given utility the same, **to consume more commodity  $i$** , how much commodity  $j$  must you give up? This is called the **Marginal Rate of Substitution of good  $j$  for good  $i$** :

$$MRS_{ij}(x) = \frac{\partial u(x)/\partial x_i}{\partial u(x)/\partial x_j}$$

Similarly, in the case of Production theory, given the quantity of production the same (along an isoquant), **to increase input  $i$** , how much input  $j$  must be decreased? This is called the **Marginal Rate of Technical Substitution of input  $j$  for input  $i$** :

$$MRTS_{ij}(x) = \frac{\partial f(x)/\partial x_i}{\partial f(x)/\partial x_j}$$

Here the word "Technical" refers to the technology  $f(x)$ .

### 3 Elasticity of Substitution

#### 3.1 $\alpha$ and $\frac{x_1}{x_2}$

The relationship between  $\alpha$  and  $\frac{x_1}{x_2}$  also reflects the nature of the two commodities.

In Figure 2 and Figure 4, the change of  $\frac{x_1}{x_2}$  can be expressed by  $\angle\gamma$ . When  $\frac{x_1}{x_2}$  changes  $\gamma$ :

- in Figure 2, the "slope" MRS changes a lot.
- in Figure 4, the "slope" MRS changes a little.

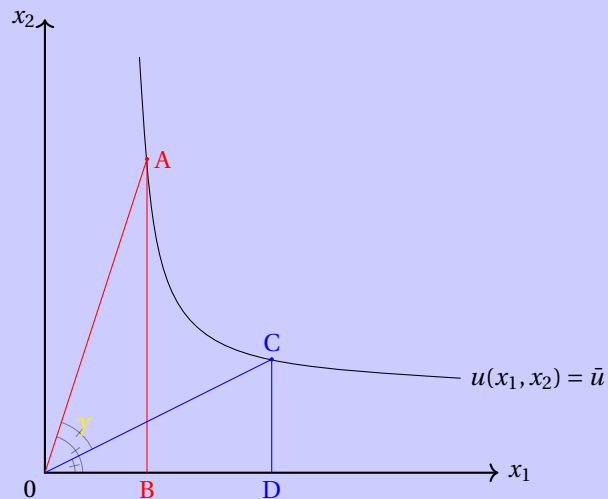


Figure 2: MRS changes much

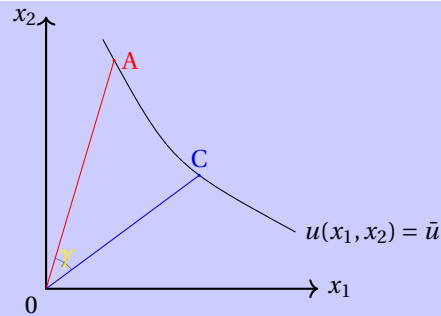


Figure 3: MRS changes a little

Now let's think about an extreme case. In Figure 3, when  $\frac{x_1}{x_2}$  changes  $\gamma$ , MRS does not change ( $MRS_{12}(x) = \frac{\partial u(x)/\partial x_1}{\partial u(x)/\partial x_2} = 0.5$ ). That is, MRS is independent of  $\frac{x_1}{x_2}$ . You're never bored with  $x_1$  comparing with  $x_2$ , no matter how much  $x_1$  and  $x_2$  you consumed. This can only happen when  $x_1$  and  $x_2$  are in nature the same commodity.

For example,  $x_1$  is an apple, while  $x_2$  is a pack of 2 apples. The quality of the apples are the same and the only difference is the amount per package. Since you can always substitute a 2-apple pack with 2 single apples, we call this condition as "**perfect substitution**".

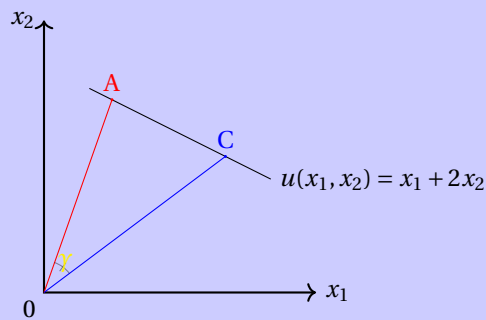


Figure 4: Perfect substitution

Another extreme example is Leontief preference. In Figure 5, when  $\frac{x_1}{x_2}$  changes  $\gamma$ , MRS changes from  $+\infty$  to 0. We already know with Leontief preference, you believe  $x_1$  and  $x_2$  are totally different and can only make sense with certain proportion, like bread and cheese. There can be **no substitution** between the two.

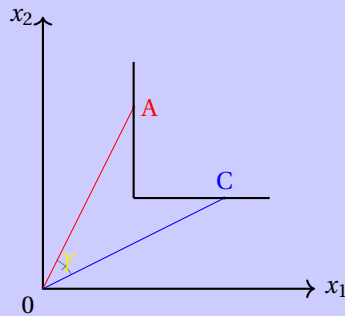


Figure 5: Leontief Preference

#### 4 Elasticity of Substitution $\sigma_{12}$

We can use "Elasticity" to reflect the relationship between  $\alpha$  and  $\frac{x_1}{x_2}$ .

$$Elasticity = \frac{\Delta MRS / MRS}{d}$$

DEFINITION: The Elasticity of Substitution (a 2-input case for DEFINITION 3.2 on Jehle & Reny pp. 129)

For a production function  $f(x_1, x_2)$ , the elasticity of substitution of input 2 for input 1 at the point  $(x_1, x_2) \in \mathbb{R}_{++}^2$  is defined as:

$$\sigma_{12}(x_1, x_2) \equiv \left( \frac{d \ln MRTS_{12}(\frac{x_2}{x_1})}{d \ln(\frac{x_2}{x_1})} \right)^{-1}$$

Note both the numerator and the denominator are functions of  $\frac{x_2}{x_1}$ . If we define  $\frac{x_2}{x_1} = r$ ,  $\sigma_{12}(x_1, x_2)$  can be rewritten as:

$$\sigma_{12}(x_1, x_2) \equiv \left( \frac{d \ln MRTS_{12}(r)}{d \ln r} \right)^{-1}$$

**An example from exam 2019 Q1(b)**

Deb and Frank have the following utility functions