# Seminar 8. Mixed Strategies and Repeated Games

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#### 1 Problem 1 - BR and UD

For each of the statements, if true, try to explain why, and if false, provide a counter-example.

(a) In a finite normal-form game, if a pure strategy of a player is not a best response to any belief that the player has about the strategies played by his opponents, then this pure strategy is strictly dominated by another *pure* strategy.

False. Consider:

Table 1: BR and UD for a 2-player normal form game

The pure strategy c is not a best response to any belief about d and e.

The correct statement is (Watson pp.58):

- In a finite two-player game,  $B_1 = UD_1$  and  $B_2 = UD_2$
- For any finite game,  $B_i \subset UD_i$  and  $B_i^C = UD_i$  for  $i = 1, 2, \dots, n$ .

Procedure for calculating  $B_i$  (also  $UD_i$ ) for two-player matrix games:

1. Look for strategies that are best responses to the simplest beliefs – those beliefs that put all probability on just one of the other player's strategies. These best responses are obviously in the set  $B_i$  so they are also in  $UD_i$ .

- 2. Look for strategies that are dominated by other pure strategies; these dominated strategies are not in  $UD_i$  and thus they are also not in  $B_i$ .
- 3. Test each remaining strategy to see if it is dominated by a mixed strategy. This final step is the most difficult, but if you are lucky, then you will rarely have to perform it.

Let's look for  $BR_1$  (which is also  $UD_1$ ) in Table 1.

- 1.  $BR_1(d) = a$ ,  $BR_1(e) = b$ , thus a, b are obviously in the set  $B_i$  (and  $UD_i$ ).
- 2. *c* is not dominated by any other pure strategies.
- 3. Can c be dominated by a mixed strategy of a, b? Yes, for example, a mix strategy between a, b with probability (0.5, 0.5) yeilds expected payoff (1.5, 1.5)

More precisely, let q be the probability assigned to a and 1 - q the probability assigned to b. If c is dominated by a mixed strategy of d and e, we must have:

$$q \times 3 + (1 - q) \times 0 > 1 \Rightarrow q > \frac{1}{3}$$
$$q \times 0 + (1 - q) \times 3 > 1 \Rightarrow p < \frac{2}{3}$$

That is, if  $q \in (\frac{1}{3}, \frac{2}{3})$ , c is dominated by a mixed strategy of a and b.

(b) In a finite normal-form game, if a pure strategy of a player is not a best response to any belief that the player has about the strategies played by his opponents, then this pure strategy is strictly dominated by some *mixed* strategy.

True for a two-player game. In a finite two-player game,  $B_1 = UD_1$  and  $B_2 = UD_2$ . A non-BR must not be UD either, thus it must be dominated by some strategy.

It is outside the scope of this course to provide a formal proof of this result. In particular, in games with three or more player, the result requires that a player might have correlated beliefs about the strategies played by his opponents.

Read Watson pp.423 if you're interested in games with more than 2 players.

## 2 Problem 2 - Penalty kick

(Jehle and Reny pp.367, Problem 7.13)

Consider the penalty kick in soccer. There are two players, the goalie and the striker.

- The striker has two strategies: kick to the goalie's right (*R*) or to the goalie's left (*L*).
- The goalie has two strategies: move left (*L*) or move right (*R*).

Let  $\alpha$  be the probability that the kick is stopped when both choose L, and let  $\beta$  be the probability that the kick is stopped when both choose R.

Assume that  $0 < \alpha < \beta < 1$ . Consequently, the striker is more skilled at kicking to the goalie's left. The payoff matrix is as follows.

		Kicker	
		L q	R <sub>1-q</sub>
Goalie	L p	$\alpha$ , $1-\alpha$	0, 1
	R <sub>1-p</sub>	0, 1	$\beta$ , $1 - \beta$

# (a) Before analysing this game, informally answer the following questions.

• Would you expect a striker who is more skilled at kicking to the goalie's left than to his right, to score more often when he kicks to the goalie's left?

Will there be any dominated strategy in the end? No. The goalie knows clearly about the kicker's skill, and will pay more attention to the left side too.

• If a striker's ability to score when kicking to the goalie's left rises (i.e.  $\alpha$  decreases) how will this affect the percentage of times the striker scores when he chooses to kick to the goalie's left? Will it affect his scoring percentage when he kicks right?

Improvement is a good thing anyway.

#### (b) Find the unique Nash equilibrium.

Let p be the probability that the Goalie moves L and 1-p the probability that the Golie moves R, and let q be the probability that the Striker kicks L and 1-q the probability that the Striker kicks R. This yields the following payoffs:

For Goalie:

- If moves L:  $E(U_I^G) = q\alpha + (1-q) \times 0 = q\alpha$ .
- If moves  $R: E(U_R^G) = q \times 0 + (1 q)\beta = (1 q)\beta$ .

For Kicker

- If kicks  $L: E(U_I^K) = p(1-\alpha) + (1-p) \times 1 = 1 p\alpha$ .
- If kicks  $R: E(U_R^K) = p \times 1 + (1-p)(1-\beta) = p+1-p-\beta+p\beta = 1-(1-p)\beta$ .

Recall: In a finite two-player game,  $B_1 = UD_1$  and  $B_2 = UD_2$ No dominated response can be BR. To achieve so, the players must let the opponent be indifferent.

$$E(U_L^G) = E(U_R^G) \Rightarrow q(\alpha + \beta) = \beta \Rightarrow q = \frac{\beta}{\alpha + \beta}$$

$$E(U_L^K) = E(U_R^K) \Rightarrow 1 - p\alpha = 1 - (1 - p)\beta \Rightarrow p = \frac{\beta}{\alpha + \beta}$$

NE: both players choose *L* with probability  $\frac{\beta}{\alpha+\beta}$ , and *R* with probability  $\frac{\alpha}{\alpha+\beta}$ .

#### (c) Answer again the questions in part (a).

Based upon this, would it be wise to judge a striker's relative scoring ability in kicking left versus right by comparing the fraction of times he scores when he kicks right versus the fraction of times he scores when he kicks left?

#### (i) Will the kicker score more often at left?

Pr(score|L) = Pr(Goalie moves to R) + Pr(Goalie moves to L & failed to stop it)Thus,

$$\begin{aligned} Pr(score|L) &= (1-q) + q \times (1-\alpha) \\ &= (1 - \frac{\beta}{\alpha + \beta}) + \frac{\beta}{\alpha + \beta} (1-\alpha) \\ &= 1 - \frac{\alpha\beta}{\alpha + \beta} \end{aligned}$$

Pr(score|R) = Pr(Goalie moves to L) + Pr(Goalie moves to R & failed to stop it)Thus,

$$\begin{split} Pr(score|R) &= q + (1-q) \times (1-\beta) \\ &= \frac{\beta}{\alpha+\beta} + (1-\frac{\beta}{\alpha+\beta})(1-\beta) \\ &= 1 - \frac{\alpha\beta}{\alpha+\beta} \end{split}$$

In the Nash equilibrium, the scoring probability is the same for both L and R.

The Kicker is better at Left, but the goalie is aware of that and goes more often to the Left.

(ii) If the striker's ability to score when kicking left rises ( $\alpha$  decreases), how will this affect Pr(score|L) and Pr(score|R)

We already know

$$Pr(score|L) = Pr(score|R) = 1 - \frac{\alpha\beta}{\alpha+\beta} = 1 - \frac{\beta}{1+\frac{\beta}{\alpha}}$$

When  $\alpha$  decreases, the scoring probabilities for L and R are increased, but Pr(score|L) = Pr(score|R) still holds for NE.

Therefore, it is not wise to judge a striker's relative scoring ability in kicking left versus right by comparing the fraction of times he scores when he kicks right or left.

(d) Show that knowing the  $Pr(score|both\ L)$  and  $Pr(score|both\ R)$  would permit you to correctly deduce the player's scoring ability when kicking left and right.

The probability of scoring if both choose L is  $1\alpha$ , and the probability of scoring if both choose R is  $1\beta$ .

Once you knnw the relation between  $1\alpha$  and  $1\beta$ , you also know the relation between  $\alpha$  and  $\beta$ . For example:  $1\alpha > 1\beta \iff \alpha < \beta$ , Kicker is better at Left.

(e) Could you correctly deduce the player's scoring ability kicking left versus right if you only had access to the striker's choice? If not, what can be deduced?

The striker's choice at NE is  $(\frac{\beta}{\alpha+\beta}, \frac{\alpha}{\alpha+\beta})$ . Once you know relation between  $\frac{\beta}{\alpha+\beta}$  and  $\frac{\alpha}{\alpha+\beta}$ , you also know the relation between  $\alpha$  and  $\beta$ .

(f) Could you correctly deduce the player's scoring ability when kicking left versus right if you only had access to the goalie's choice? If not, what can be deduced?

The same as (e)

# 3 Problem 3 - Reporting a crime

A crime is observed by a group of n people. Each person would like the police to be informed but prefers that someone else make the phone call. Specifically, suppose that each person attaches the value v to the police being informed and bears the cost c if she makes the phone call, where v > c > 0.

#### (a) Model this situation as normal form game.

Players:  $N = \{1, ..., n\}$ 

Strategy set for each player:  $\{A, I\}$ , where A: action and I: inaction

Payoff function:

- 0 if self and others choose *I*;
- v c if self chooses A;
- v is self chooses I and some other chooses A.

#### (b) Find the set of pure strategy Nash equilibria.

There are n different asymmetric pure strategy Nash equilibria where exactly one chooses A:

$$(A, I, I, \dots, I)$$
  
 $(I, A, I, \dots, I)$   
 $\dots$   
 $(I, I, I, \dots, A)$ 

Check the payoff to see if there is any incentive to deviate from the NE. For example, the payoff for  $(A, I, I, \dots, I)$  is  $(v - c, v, v, \dots, v)$ .

- Will player 1 deviate (from A to I)? No, deviation leads to lower payoff (from v-c to 0)
- Will any other player deviate (from I to A)? No, deviation leads to lower payoff (v to v-c)

Using the same method, it's clear that "nobody acts"  $(I, I, I, \dots, I)$  and "more than 1 act"  $(I, A, A, \dots, I)$  are unstable.

#### (c) Find the symmetric mixed strategy Nash equilibrium.

If there is a dominated strategy, the player will assgin 0 probability to it. Therefore:

In a mixed strategy mixed strategy Nash equilibrium, the players must be **indifferent** between A and I.

$$U_A^i = v - c$$
  
 $E(U_I^i) = 0 \times Pr$ (no one else acts) +  $v \times Pr$ (at least one else acts)  
=  $0 + v \times [1 - Pr$ (no one other acts)]

$$U_A^i = E(U_I^i) \Rightarrow v - c = v[1 - Pr(\text{no one else acts})] \Rightarrow Pr(\text{no one else acts}) = \frac{c}{v}$$

If we denote the probability of choosing A by p, choosing I by 1-p (note by "symmetric", we assume all individuals are identical and independent), this implies:

$$Pr(\text{no one else acts}) = (1-p)^{n-1} \Rightarrow \frac{c}{v} = (1-p)^{n-1} \Rightarrow p = 1 - \left(\frac{c}{v}\right)^{\frac{1}{n-1}}$$

# (d) In the symmetric mixed strategy NE, how does the Pr (the police will be called) vary with the number of people n?

Pr(the police will be called) = 1 - Pr(nobody acts)  $= 1 - (1 - p)^n$   $= 1 - \left(\frac{c}{v}\right)^{\frac{n}{n-1}}$   $= 1 - \left(\frac{c}{v}\right)^{\frac{1}{1-\frac{1}{n}}}$ 

- $\frac{c}{v} \in (0,1)$
- $\frac{1}{1-\frac{1}{n}} > 1$ , and decreasing in n.

 $\left(\frac{c}{v}\right)^{\frac{1}{1-\frac{1}{n}}}$  is increasing in n, thus Pr (the police will be called) is decreasing in n.

This is one explanation of the so-called "bystander effect".

Examples can be helpful to avoid mistakes. If there are only 2 people,  $1-\left(\frac{c}{v}\right)^{\frac{1}{1-\frac{1}{2}}}=1-\left(\frac{c}{v}\right)^2$ ; if there are infinite people,  $1-\left(\frac{c}{v}\right)^{1-\frac{1}{2}}=1-\frac{c}{v}$ . You can also use derivatives to show monotonicity.

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# 4 Problem 4 - Finitely repeated game

(Watson Exercise pp.308 Q22.4)

If its stage game has exactly one Nash equilibrium, how many subgame perfect equilibria does a two-period, repeated game have? Explain.

Would your answer change if there were *T* periods, where *T* is any finite integer?

- For a two-period game: In period 2, subgame perfection requires play of the only NE of the stage game. Thus, the only subgame perfect equilibrium the stage NE in both periods.
- For any finite T, the logic from the two-period case applies, and the answer does not change.

As there is only one NE of the stage game, selection of the NE to be played in period 2 cannot influence incentives in period 1.

If there are more than one NE in period 2, the player may threat the opponent by choosing which NE to take in period 2.

## 5 Problem 5 - Infinitely repeated game

Consider the following normal form game.

	L	C	R
U	1,1	4,0	5,0
M	0,4	3,3	6,2
$\overline{D}$	0,5	2,6	5,5

Assume now that this game is repeated infinitely many times. Assume furthermore that the players in each round can observe choices made in earlier rounds and that their payoff is the sum of payoffs discounted by the discount factor  $\delta$  (where  $0 < \delta < 1$ ). Show that there exists a subgame perfect Nash equilibrium leading to the outcome path

if  $\delta \ge 1/5$ .

Consider the strategy profile determined by player 1 beginning with D and player 2 with R and that both player continue with this as long as only D and R have been played before. If not, player 1 plays U and player 2 plays L. Deviating yields a short-run gain of 1 and perpetual future loss of 4. The present value of the short-run gain does not exceed the present value of the perpetual future loss if  $\delta \geq \frac{1}{5}$ .

## 6 Problem 6 - Infinitely repeated price competition

(Watson pp.318 Exercise 23.1)

Consider the Bertrand oligopoly model, where n firms simultaneously and independently select their prices,  $p_1, p_2, \cdots, p_n$ , in a market. (These prices are greater than or equal to 0.) Consumers observe these prices and only purchase from the firm (or firms) with the lowest price p, according to the demand curve Q = 110p, where  $p = minp_1, p_2, \cdots, p_n$ . That is, the firm with the lowest price gets all of the sales. If the lowest price is offered by more than one firm, then these firms equally share the quantity demanded Q. Assume that firms must supply the quantities demanded of them and that production takes place at a constant cost of 10 per unit. (That is, the cost function for each firm is c(q) = 10q). Determining the Nash equilibrium of this game was the subject of a previous exercise.

with the following additional question, to be answered before part (a):

What is the lowest price  $\underline{p}$  in a Nash equilibrium if the game is played only once? And what is the profits of the firms in a Nash equilibrium in this case?

In a Nash equilibrium at least two firms i set  $p_i = 10$  and that is minimum price. For the rest, see Watson, p. 464.

#### (a) Infinitely repeated scenario

Suppose that this game is infinitely repeated. (The firms play the game each period, for an infinite number of periods.) Define  $\delta$  as the discount factor for the firms. Imagine that the firms wish to sustain a collusive arrangement in which they all select the monopoly price  $p^M=60$  each period.

What strategies might support this behavior in equilibrium?

(Do not solve for conditions under which equilibrium occurs. Just explain what the strategies are. Remember, this requires specifying how the firms punish each other. Use the Nash equilibrium price as punishment.)

- (b) Derive a condition on n and  $\delta$  that guarantees that collusion can be sustained.
- (c) What does your answer to part (b) imply about the optimal size of cartels?