

884 W 1400 S  
Provo, UT 84601  
801-361-0751  
hunterdavis730@gmail.com

# Hunter Davis

---

## SKILLS

Proven track record of success in website hosting, pest control, and home improvement sales.

- Goal Oriented
- Fast Learner
- Great Communication Skills
- Great Problem Solving Skills

## EXPERIENCE

### Midwest Pest Control, Tulsa, OK - Sales Representative

May 2012 - August 2018 (Worked during the summers only)

I worked for Midwest Pest Control for 6 summers going door to door selling year long home pest control agreements. Going door to door is a commission based job that requires a lot of self motivation. My first summer working for Midwest I was a 15 year old high schooler and I added 60 serviced accounts to their customer base. My 4th summer working for Midwest I got promoted to a traveling sales manager position. This entailed traveling across multiple states to their 4 branches and training reps on how to sale door to door and have a successful summer. I also oversaw and helped rep's achieve their daily, weekly, and monthly goals. While working as a manager I also added 100 accounts of my own.

### BlueHost, Orem, UT - Sales Representative

September 2015 - April 2016

At Bluehost I worked as part of an inbound sales team. The calls I handled ranged from customer support to upgrading and selling various web hosting services to benefit the customer's needs.

Some of these services included:

- SSL Certificates
- Web Design Services
- Dedicated/ VPS Hosting Platforms
- Website Security and Cleaning Services

## **Window World, Spanish Fork, UT - Sales Representative**

January 2017 - December 2017

As a sales representative for Window World I traveled across Utah to the homes of potential clients with window inquiries.

At the home I would perform a window demonstration detailing the superiority of the Window World window.

I also would assess the installation requirements for the home and provide a written quote.

If I didn't close the customer at the home I was responsible for a follow up call to maximize sales.

## **First Colony Mortgage, Lehi, UT - Loan Officer**

December 2017 - April 2018

As a Loan Officer for First Colony Mortgage I was responsible for acquiring and maintaining my own customer pipeline. I did this through various networking activities.

Some of my responsibilities included:

- Taking loan applications from homebuyers and finding the loan program that fit best for their financial situation.
- Submitting loan applications to the underwriter for verification and recommendations.
- Closing on the home loan once all necessary requirements had been met.

## **EDUCATION**

Springville High School Graduated with a 3.8 GPA in 2015

One semester at Utah Valley University