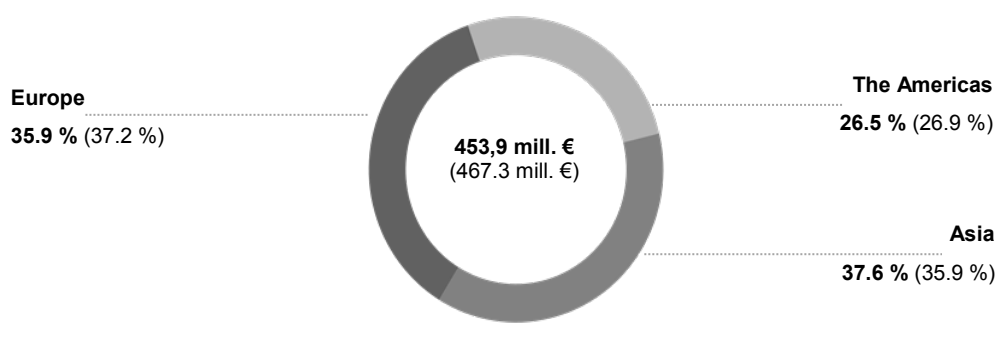


Interim Management Report

The following graphic shows the still balanced split of sales by region.

Sales by Region 9M/2020 (9M/2019)



Sales by Market

Sales by Market

	Three months ended September 30,		Nine months ended September 30,	
	2020	2019	2020	2019
	in K€	in K€	in K€	in K€
Semiconductors + Coating	75,022	70,729	233,500	218,047
Industry + Analytics + R & D	76,985	85,496	220,361	249,286
Total	152,007	156,225	453,861	467,333

As mentioned before sales in the market semiconductors showed a positive trend and therefore influenced the development in the category semiconductors and coating. In contrast the demand in the coating market stayed quite challenging. Due to the COVID-19 situation the sales with customers from analytics, industry and R&D declined compared to previous year.

For competitive reasons we decided to carry out our sales analysis by market on a more consolidated level from financial year 2020 on. The previous year's figures have been adjusted accordingly. For the same reason, we refrain from disclosing sales by product.