

Huron's Salesforce Powered Accelerator for Quote & Enroll

Reimagining Healthcare Through Innovative Health Portal Experiences

Huron's proven turnkey digital transformation accelerators increase speed-to-market by more than 30% and offer embedded workflows, industry-specific processes, and custom configurations.

Built specifically for Health Insurance

Customized experiences support your brokers and transform how you acquire, service, engage, and innovate.

Powered by the world's #1 platform

Built on Salesforce CRM Platform to deliver unified solutions that are seamless, specific, secure, and scalable.

Accelerates digital transformation

Low-code solutions decrease development time, reduce costs, and increase speed-to-market.

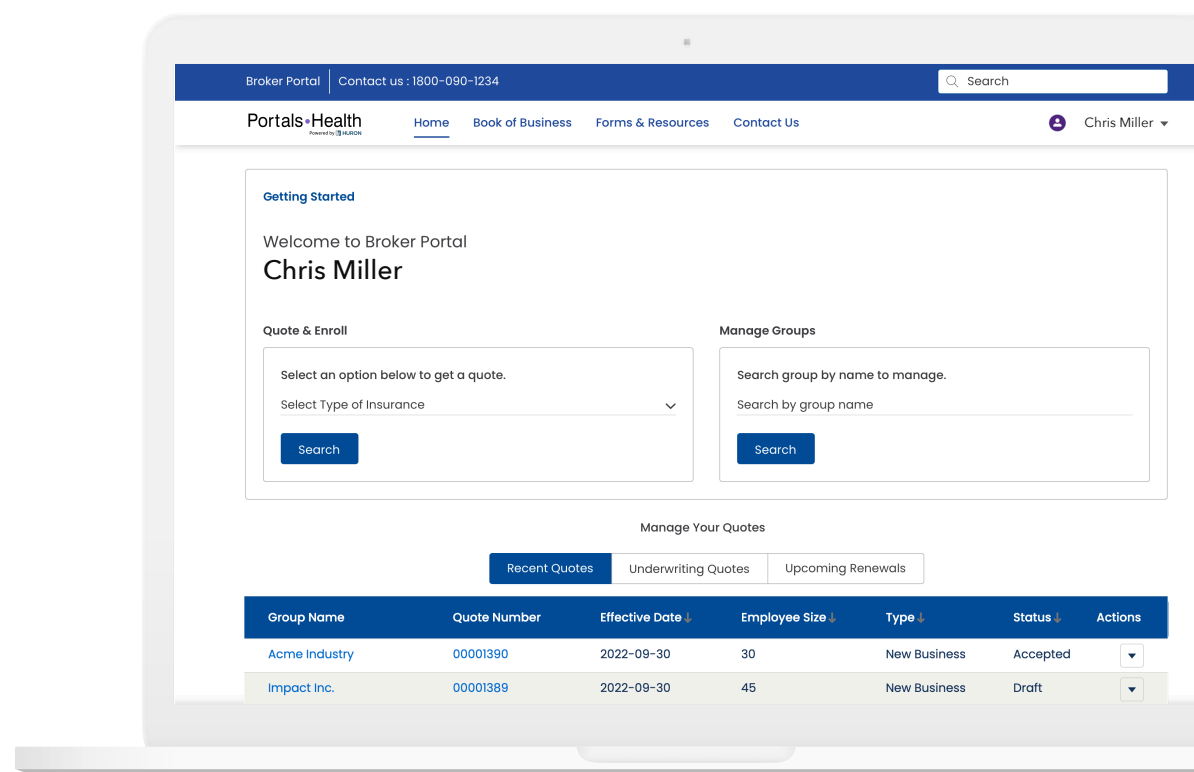
Harness the power of digital to enrich broker experience

Broker Portal

Imagine a world where brokers could easily and quickly access their book of business, recent quotes, upcoming renewals and more. We help carriers stand out by creating visually appealing and easy-to use portals that strengthen the brand in a way that differentiates it from its competitors.

Supported Features

- ✓ Manage Book of Business
- ✓ View Group & Member Details
- ✓ Manage Quotes
- ✓ Access Policies and Related Documents
- ✓ Notifications
- ✓ Manage Licenses, Appointments & Certifications



Huron won the Salesforce Partner Innovation Award, 2021

Read more about the award by clicking the link below

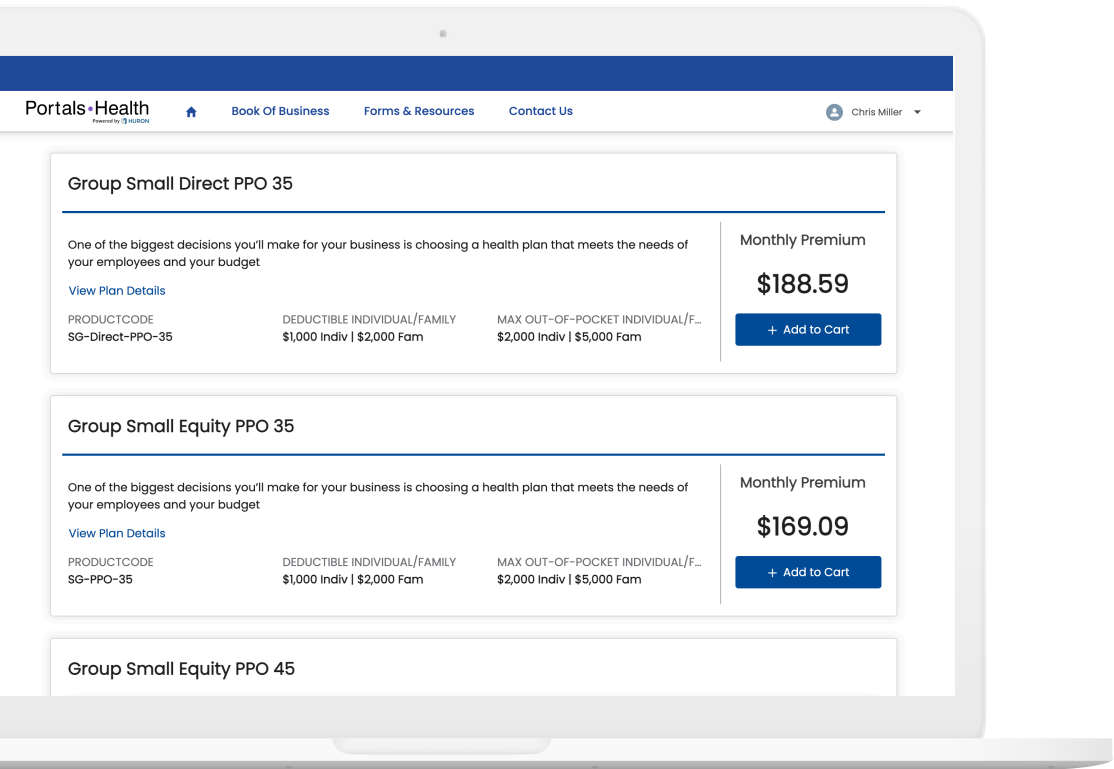
[Learn More](#)

Small Group Quoting

Brokers are looking for a user-friendly experience when they shop, but outdated payor systems and complex processes make things difficult. The result? Everyone's frustrated and broker trust is compromised! Huron's accelerator will help your brokers along their buying journey and offers timely prompts for cross-selling opportunities. It also makes transactions more efficient by executing them quickly!

Supported Features

- ✓ Dynamic Census Upload (XLS, CSV)
- ✓ Supports Medical and Ancillary products
- ✓ Compare, Select & Quote Multiple Plans
- ✓ Quote Proposal Generation



Benefits Management

The benefits administration process has never been easier! As a Benefits Administrator you can now build product specifications, define attributes and coverages including **eligibility**, pricing rules, cloning, and **versioning** - all while maintaining continual access throughout the entire lifecycle!

Rating Engine

The power of Salesforce has made it possible to create comprehensive rating methods. With this, Underwriters can now manage **matrix-based** table lookups with ease in order calculate premiums on individual & group plans including test scenarios while also creating an **audit trail** by retaining versions.

Quote Proposal

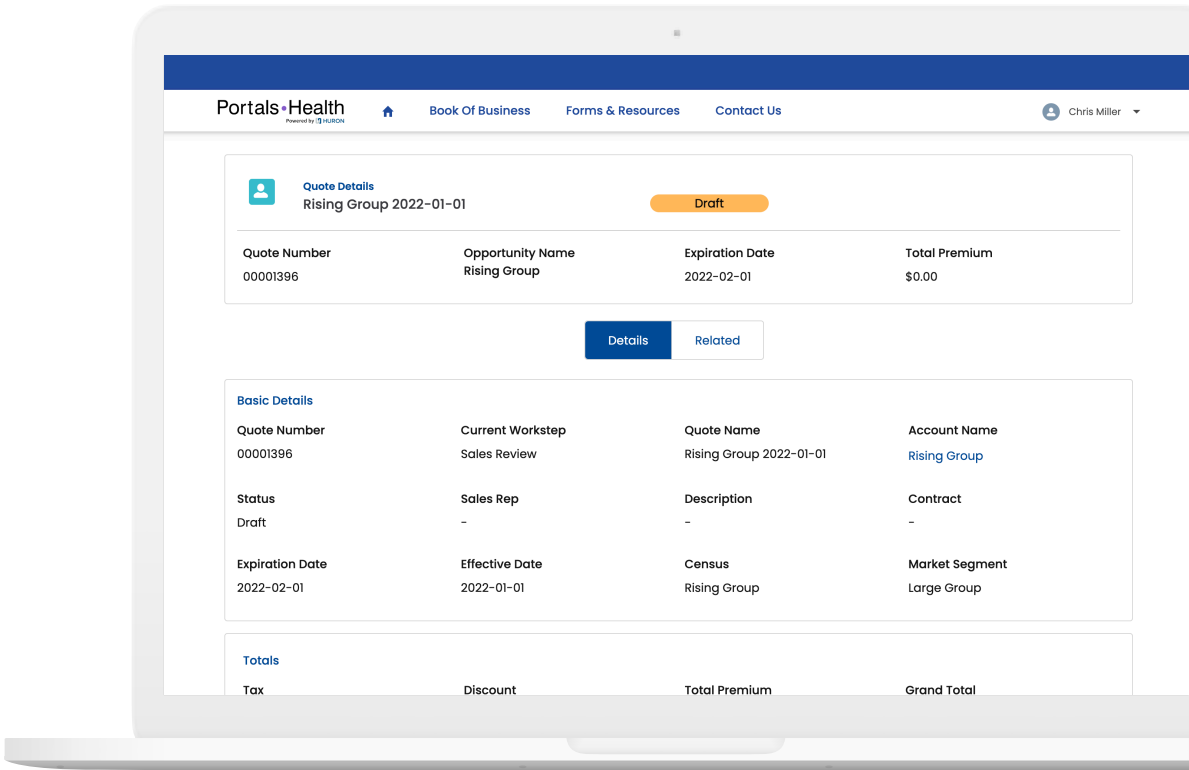
Giving brokers the ability to quickly and easily generate accurate quotes will help you get your deals faster. We make it easy to align with **branding** and **dynamic legal guidelines** to make it easy for them to manage the complexities of a contract!

Manage Quotes & Policies

Health Portal provides brokers and agencies with on-demand access to information related to their customers' quotes, policies while supporting a complex brokers/agencies hierarchy that enhances experience for all involved.

Supported Features

- ✓ View, Edit & Clone Quotes
- ✓ Manage Census Members
- ✓ Access Quote Proposal
- ✓ Manage Policies
- ✓ Renewal Notifications

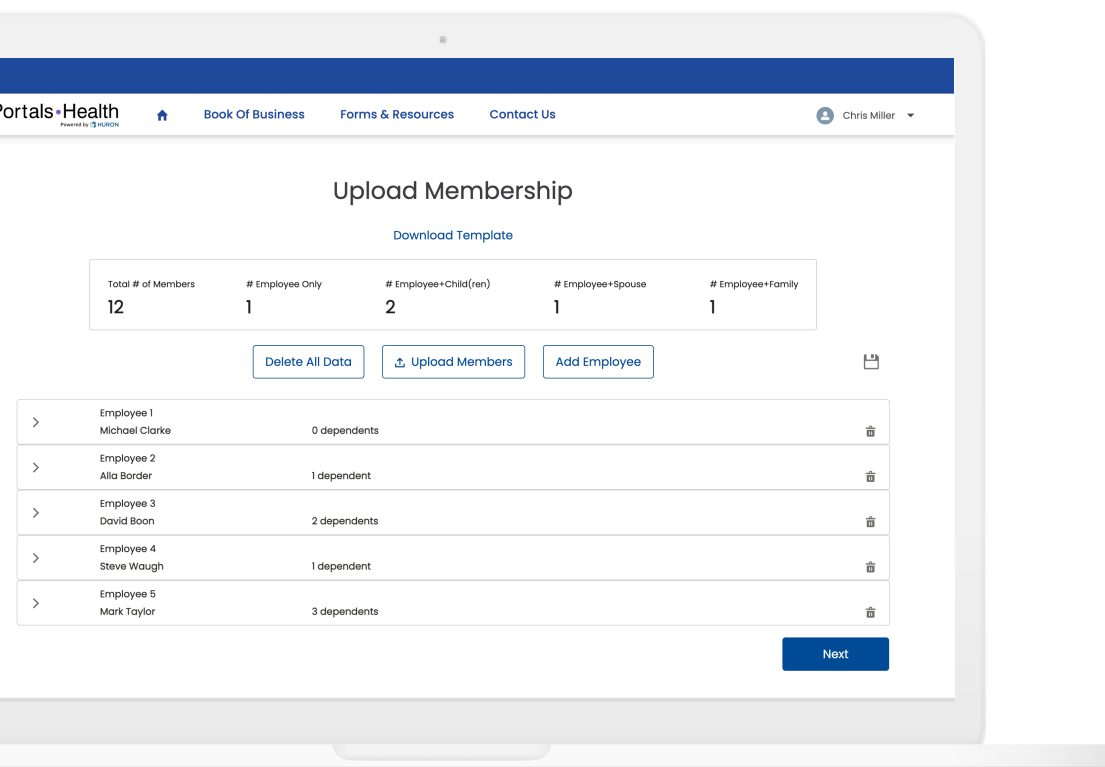


Enrollment Application

We're eliminating the manual and confusing process of enrollment application with guided process and prebuilt workflows. Our intuitive workflows make it easy to apply, while our configurable forms allow you total control over your application process.

Supported Features

- ✓ Dynamic Application Form Intake
- ✓ Capture Digital Signature
- ✓ Create Contracts & Policy
- ✓ Contract Documents Generation



Sales Dashboard

With Salesforce Dashboards & Reporting, you can get quick and insightful data on where your team should be focusing their future efforts. Interactive reports provide the information that is most relevant for brokers, agency principals and internal users in order to make more informed decisions about their businesses' progress at any given time!

Supported Features

- ✓ Multiple Reports Side by Side
- ✓ Dashboard based on Persona
- ✓ Downloadable Reports
- ✓ Notifications

