



# LoRa Device Developer Guide

**Orange Connected Objects & Partnerships**



## Credits

This LoRa Device Developer Guide is an initiative by Orange Connected Objects & Partnerships developed in collaboration with Actility. It provides an overview of the LoRa ecosystem, wireless network architecture, as well as guidelines to support the growing community of developers adopting the LoRaWAN specification to connect devices, sensors and actuators to IoT applications and services.

Main contributors to this document are:



Nicolas DUCROT  
Dominique RAY  
Ahmed SAADANI



Olivier HERSENT  
Gabor POP  
Guillaume REMOND

## 1 Table of Content

<b>1 Table of Content.....</b>	<b>3</b>
<b>2 Introduction to LoRaWAN.....</b>	<b>5</b>
<b>2.1 LoRa wireless access, networks technology and key benefits.....</b>	<b>5</b>
2.1.1 Internet of Things: networks technologies and market prospects.....	5
2.1.2 Use cases and market verticals.....	12
2.1.3 LoRaWAN versus other LPWA network solutions .....	20
<b>2.2 LoRa wireless networks architecture .....</b>	<b>21</b>
2.2.1 Network system architecture .....	21
2.2.2 Authentication and security .....	22
<b>2.3 Live Objects device and data management .....</b>	<b>24</b>
<b>2.4 Network Elements .....</b>	<b>25</b>
2.4.1 LoRaWAN Base Station or Long Range Router (LRR).....	25
2.4.2 LoRaWAN omni versus multi-sector antennas.....	25
2.4.3 Macro-gateway base stations.....	25
2.4.4 Pico-gateway base stations .....	25
2.4.5 The Core Network Server or Long Range Controller (LRC).....	25
<b>3 LoRa devices architectures overview.....</b>	<b>26</b>
<b>3.1 Design based on a LoRa chipset .....</b>	<b>27</b>
<b>3.2 Design based on a LoRa module .....</b>	<b>28</b>
<b>3.3 Design based on a RF-MCU .....</b>	<b>28</b>
<b>3.4 Design based on a LoRa modem .....</b>	<b>29</b>
<b>3.5 Existing device with external LoRa modem .....</b>	<b>29</b>
<b>4 Development and integration of a LoRa device .....</b>	<b>30</b>
<b>4.1 Architecture selection .....</b>	<b>30</b>
<b>4.2 Antenna design.....</b>	<b>30</b>
<b>4.3 Device autonomy .....</b>	<b>31</b>
<b>4.4 Integration and development.....</b>	<b>33</b>
<b>4.5 Software development.....</b>	<b>34</b>
<b>4.6 Software application layer.....</b>	<b>34</b>
<b>4.7 Test application .....</b>	<b>34</b>
<b>4.8 LoRa application best practices.....</b>	<b>34</b>
<b>4.9 Production parameters .....</b>	<b>35</b>
<b>4.10 Manufacturing tests.....</b>	<b>36</b>
<b>4.11 Certification.....</b>	<b>36</b>
<b>4.12 Device life cycle .....</b>	<b>39</b>
<b>5 Project use cases examples .....</b>	<b>40</b>

## Glossary of Terms

Term	Definition
<b>ADR</b>	Adaptive Data Rate
<b>API</b>	Application Programming Interface
<b>Application Key (AppSKey)</b>	The optional 128-bit key used to encrypt the payload of the messages.
<b>Application Server (AS) Routing Profile</b>	The routing information defining how sensor data is routed to an application back-end connected to the core network platform.
<b>Long Range Receiver (LRR) Base Station</b>	The equipment implementing one or more radio transceivers complying with the LoRaWAN network PHY and MAC layer specification. The LRR operates under the control of the LRC.
<b>Connectivity Plan</b>	The connectivity plan defines the networking features (e.g. confirmed messages, downlink traffic), the traffic policy parameters (token bucket regulators for uplink and downlink traffic) and the associated activation and recurring fee associated to a given device.
<b>Device</b>	An appliance identified by its globally unique IEEE EUI-64 identifier that is able to initiate uplink traffic to, or receive downlink traffic from, one or more Application Server through the LPWA network infrastructure.
<b>EUI ID</b>	A globally unique 64 bit identifier assigned according to the IEEE EUI-64 guidelines.
<b>GUI</b>	Graphical User Interface
<b>LoRa</b>	Long Range and low energy radio RF technology developed by Semtech. LoRa® is a registered trademark by Semtech Corporation.
<b>Long Range Controller (LRC)</b>	The LPWA core network component implementing the cloud based MAC layer and acting as a mediation function between connected devices and Application Servers.
<b>Network Key (NwkSKey)</b>	The 128-bit key used by the LPWA network to verify the authenticity and integrity of each message transmitted through the system.
<b>NOC</b>	Network Operation Center
<b>OSS</b>	Operations Support System
<b>SNR</b>	Signal to Noise Ratio
<b>LPWA</b>	Low Power Wide Area networks
<b>TDoA</b>	Time Difference on Arrival is a wireless location technology that relies on sensitive receivers that are typically located at basestations to determine the location of a device.
<b>MAC layer</b>	Medium access control or media access control (MAC) layer is the lower sublayer of the data link layer (layer 2) of the seven-layer OSI model.
<b>ISM band</b>	Industrial, Scientific and Medical usages dedicated licence-free frequency spectrum.
<b>MQTT</b>	ISO standard (ISO/IEC PRF 20922) publish-suscribe based "light weight" messaging protocol for use on top of the TCP/IP protocol.

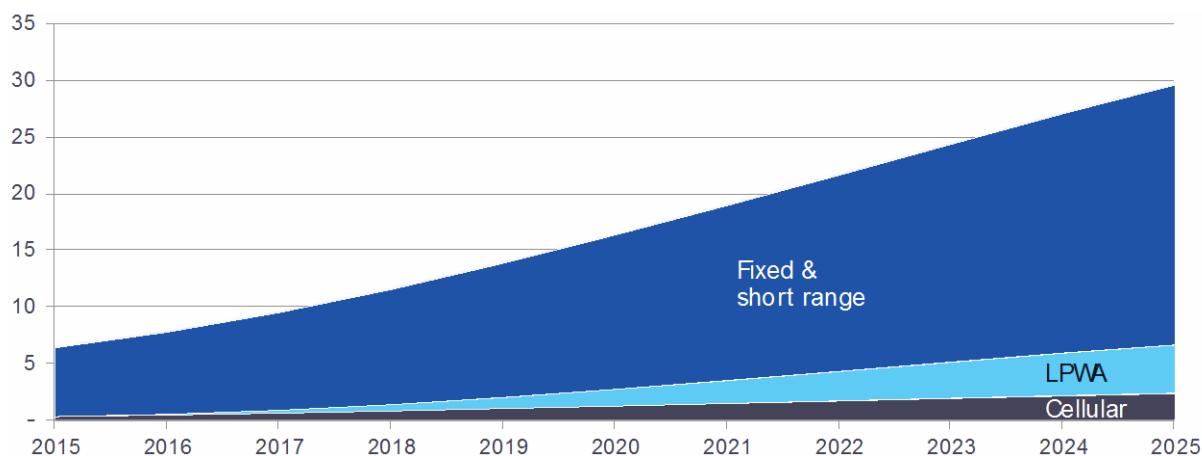
## 2 Introduction to LoRaWAN

### 2.1 LoRa wireless access, networks technology and key benefits

#### 2.1.1 Internet of Things: networks technologies and market prospects

The Internet of Things (IoT) is a collection of connected objects, embedding electronics, software, sensors, and wireless connectivity protocols that collect and exchange information with applications through wireless networks connected to the Internet. The Internet of Things allows connected objects to remotely communicate and be remotely controlled through applications by leveraging existing internet infrastructures, combined with optimized wireless communication systems. It enables a direct integration and communication between the physical and the digital worlds. IoT is expected to produce a massive amount of information which will be used to optimize the consumption of all types of resources and improve the efficiencies of increasingly interconnected systems. IoT will also enhance or create new services to bring sustainable value to businesses, consumers and the overall environment.

Today, the Internet of Things already impacts the business models of many industries and services such as consumer electronics, automotive, utilities, facility management, smart buildings, connected cities, e-health, supply chains or manufacturing applications.



**Fig 1. Billion global connections, 2015-2025 (Machina Research, May 2015)**

According to Machina Research, connected objects will account for more than 25 billion connections by 2025.

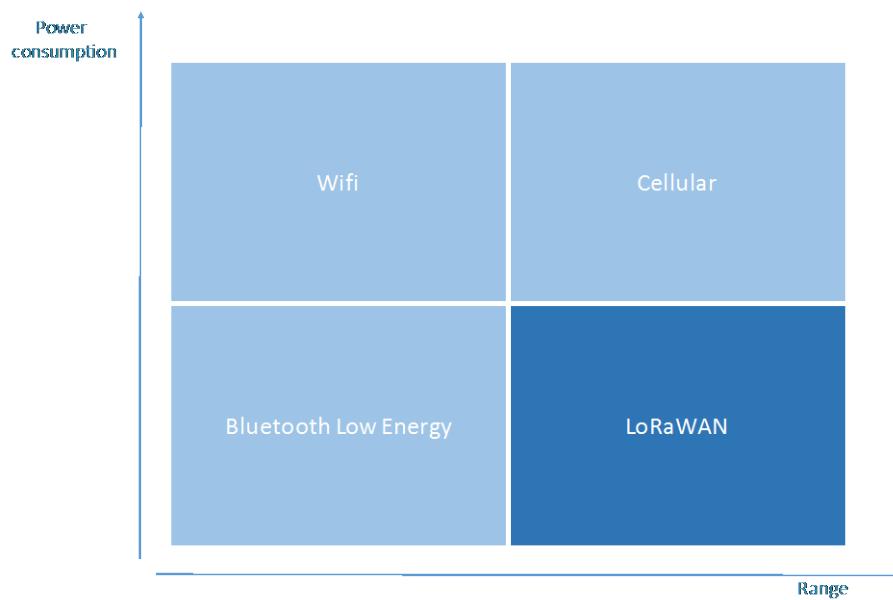
Based on the current projection, a large part of these connections will come from fixed and short range connections such as Wifi, Bluetooth, Zigbee, Z-Wave etc. These technologies are well suited for short range applications where power consumption and battery life is not a major issue. Cellular connections will originate from SIM and/or e-SIM enabled devices using 2G/3G/4G network infrastructures and technologies. Current generations of cellular technologies will need to be completed by cellular evolutions and LPWA (Low Power Wide Area) technologies to serve many new IoT applications due to the low power consumption requirements by devices to send and receive relatively low volumes of data.

Beyond cellular evolutions, the new wireless IoT connectivity family named ‘LPWA’ networks is well suited to support services and use cases which need long range communication (dozens of km) to reach devices which must have a low power consumption budget in order to operate several years remotely on a single battery pack. The trade-off is a low data rate delivered by LPWA network technologies, from 300 bps up to 5 kbps (with 125 kHz bandwidth) in LoRa modulation.

Key use cases for LPWA networks include applications for Smart Cities such as smart parking, intelligent street lighting, supply chain management with asset tracking & condition monitoring, smart grids with electricity, water & gas metering, smart agriculture with land condition monitoring or animal tracking and geofencing.

These are just few examples of existing applications. Thanks to the growing awareness of LPWA capabilities and live network deployments, new market needs and use cases appear continuously.

Several radio technologies co-exist to deploy LPWA networks. Along with the Ultra Narrowband (UNB) protocol, LoRa and its MAC layer implementation – LoRaWAN – is the LPWA network solution currently gaining the most traction to support IoT applications and services.



**Fig 2. IoT connectivity technologies segmentation**

Based on the LoRa radio modulation technology, invented in 2010 by the French startup Cycleo and then acquired in 2012 by Semtech (a semiconductor company), a MAC layer has been added to standardize and extend the LoRa physical communication layer onto internet networks. This MAC layer is called the LoRaWAN (LoRa for Wide Area Networks) specification. The specification is open sourced and supported by the LoRa Alliance. The LoRaWAN protocol also includes several key wireless network features such as E2E encryption and security, adaptive data rate optimisation, quality of service, and other advanced communication applications.

Orange network supports currently the LoRaWAN 1.0 specification. A new version is under specification (LoRaWAN 1.1) and will be available on Orange network in the future.

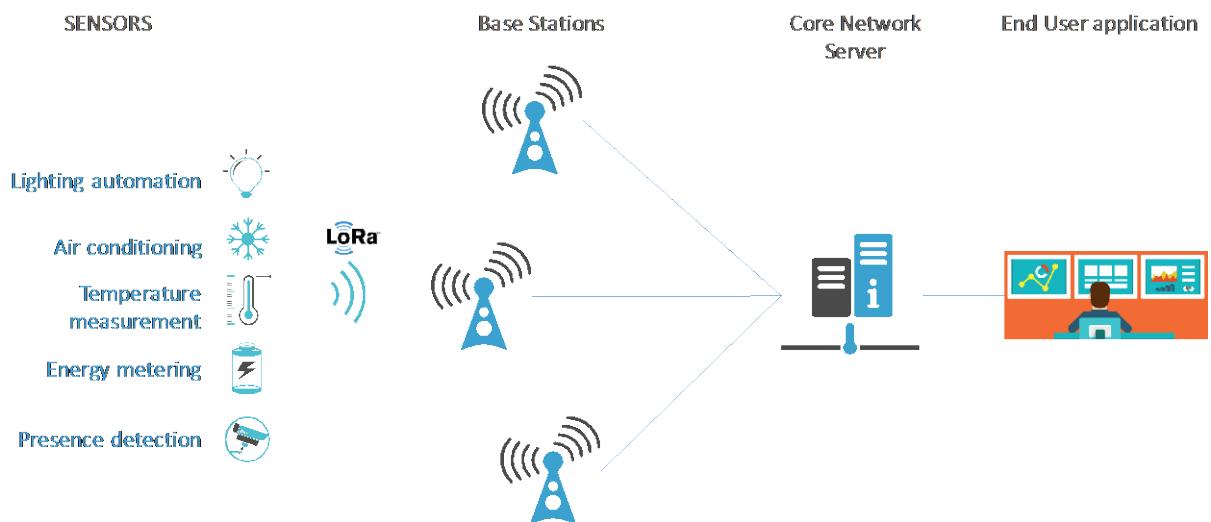


Fig 3. Typical LoRaWAN network architecture overview

LoRaWAN networks are typically laid out as “star-of-stars” topology in which gateways relay messages between end-devices and a central core network server. All gateways are connected to the core network server via standard IP connections while end-devices use single-hop LoRa™ communication to one or many gateways. All communication is natively bi-directional, although uplink communication from an end-device to the network server is expected to be the predominant use case and traffic pattern.

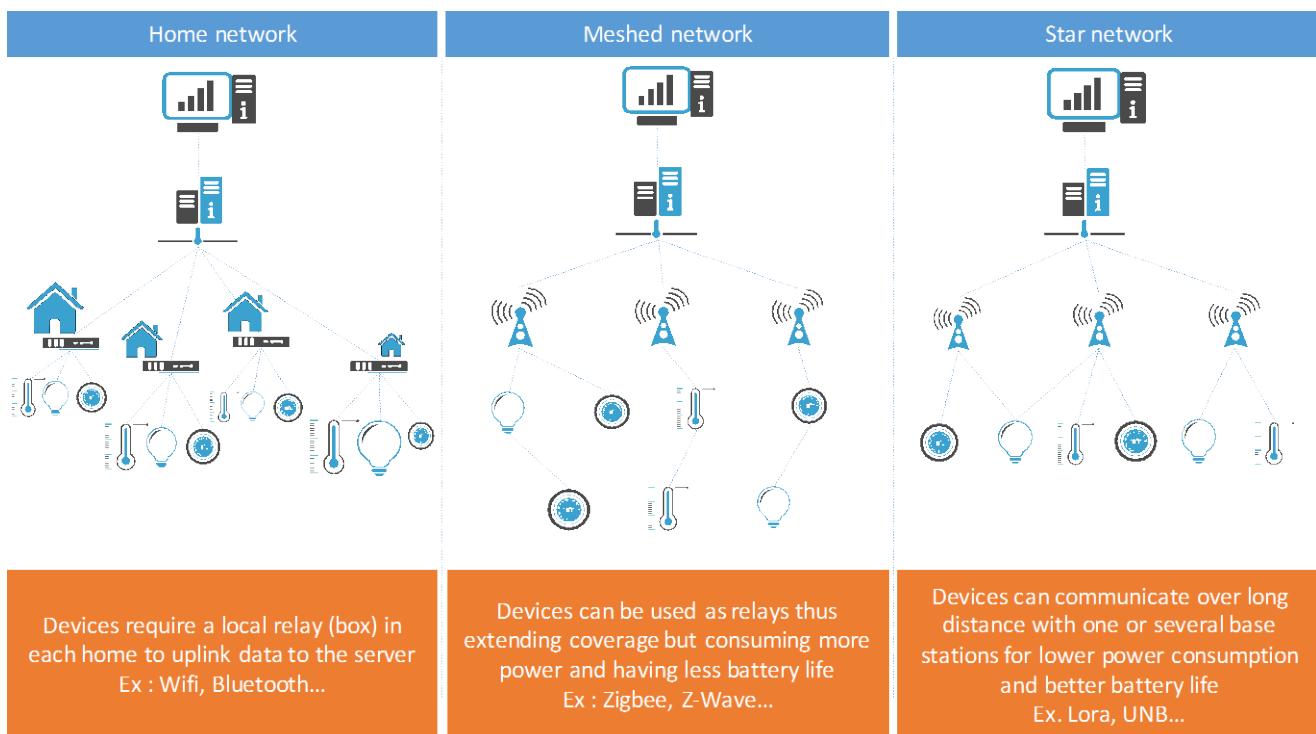


Fig 4. Usual network topologies

A star network architecture provides the best compromise between long range communication, number of antennas (base stations) and devices battery life.

Communication between end-devices and gateways is spread out on different frequency channels and data rates. The selection of the optimized data rate is a trade-off between the communication range and the message duration. Communications using different data rates do not interfere with each other. LoRa supports data rates ranging from 300 bps to 5 kbps for a 125 kHz bandwidth. In order to maximize both the battery life of each device and the overall capacity available through the system, LoRa network infrastructures use an Adaptive Data Rate (ADR) scheme to manage the individual data rates and RF output of each connected device.

End-devices may transmit on any channel available at any time, using any available data rate, as long as the following rules are respected:

- The end-device changes channel in a pseudo-random fashion for every transmission. The resulting frequency diversity makes the system more robust against interference.
- In EU 868 ISM band, the end-device has to respect the maximum transmit duty cycle relative to the sub-band used and local regulations (1% for end-devices).

In the US, the end-device respects the maximum transmit duration (or dwell time) relative to the sub-band used and local regulations which is 400ms.

Adaptive Data Rate is the procedure by which the network instructs a node to perform a rate adaptation by using a requested data rate (and a requested TX Power in future LoRaWAN versions). The table below illustrates the Data Rate as function of the distance and the Spreading Factor (SF). As illustrated, LoRaWAN optimizes the communication data rate to minimize the airtime and power consumption of devices. Compared to fixed data rate of LPWA technologies, this optimization can lower average power consumption of a connected object by a factor of 100.

Spreading factor (at 125 kHz)	Bitrate	Range (indicative value, depending on propagation conditions)	Time on Air (ms) For 10 Bytes app payload
SF7	5470 bps	2 km	56 ms
SF8	3125 bps	4 km	100 ms
SF9	1760 bps	6 km	200 ms
SF10	980 bps	8 km	370 ms
SF11	440 bps	11 km	740 ms
SF12	290 bps	14 km	1400 ms
(with coding rate 4/5 ; bandwidth 125Khz ; Packet Error Rate (PER): 1%)			

**Fig 5. LoRaWAN protocol Spreading Factors (SF) versus data rate and time-on-air**

LoRaWAN uses licence-free spectrum, usually ISM (Industrial, Scientific, Medical) bands to communicate over the air. In Europe, ETSI regulates the ISM band access on the 868 MHz and 433 MHz bands. The usage of these bands is submitted to limitations: The output power (EIRP) of the transmitter shall not exceed 14 dBm or 25 mW, and

the duty cycle imposed in Europe by ETSI is limited to 1% (for devices) or 10% (for gateways) depending on the used sub-band.

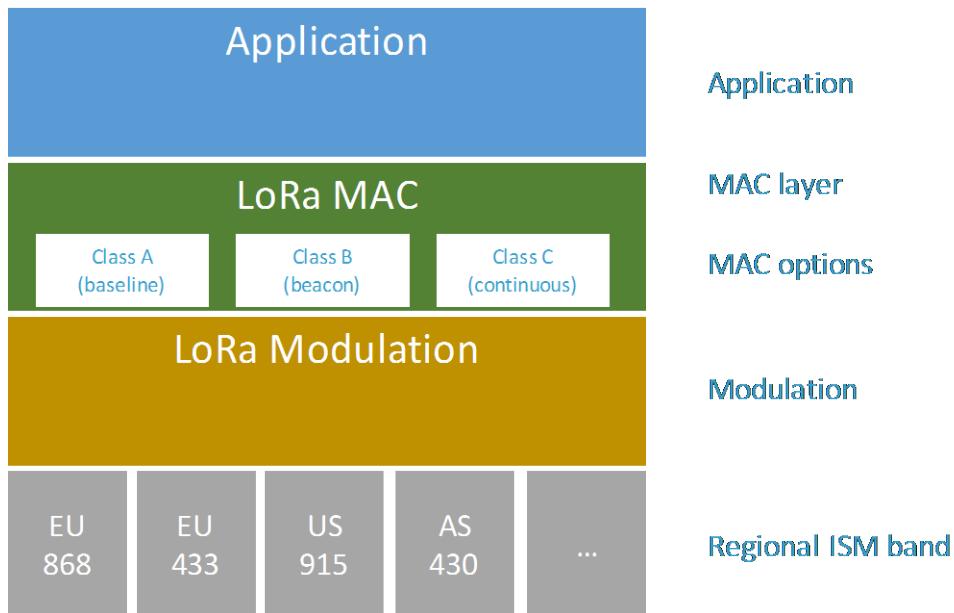


Fig 6. LoRaWAN network layers

Three different classes (A,B,C) of communication profiles are available in LoRa networks between devices and applications. Each class serves different application needs and has optimised requirements for specific purposes. The key difference between A, B and C profiles is the trade-off made between latency and power consumption.

Class name	Intended usage
<b>A</b> (" all ")	<b>Battery powered sensors</b> , or actuators with no latency constraint Most energy efficient communication class. Must be supported by all devices
<b>B</b> (" beacon ")	<b>Battery powered actuators</b> Energy efficient communication class for latency controlled downlink. Based on slotted communication synchronized with a network beacon.
<b>C</b> (" continuous ")	<b>Mains powered actuators</b> Devices which can afford to listen continuously. No latency for downlink communication.

Fig 7. LoRaWAN communication profiles classes

**Class A (available since LoRaWAN 1.0)**

The below figure illustrates default configuration in LoRaWAN standard in SF12. Values can be adjusted.

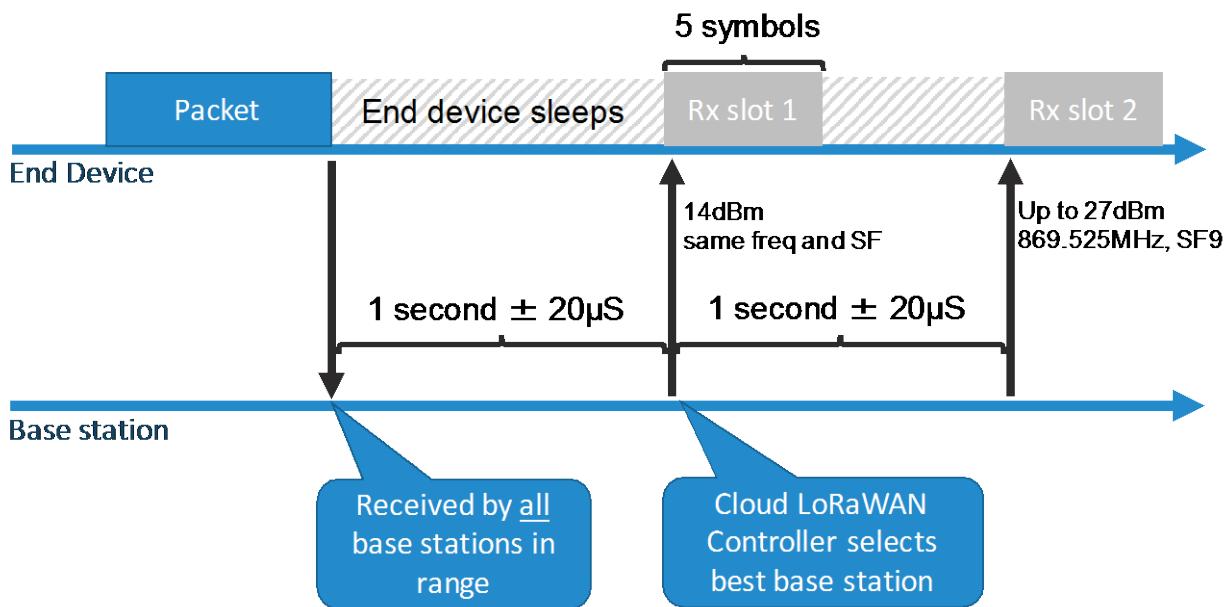


Fig 8. Class A default configuration profile

**Class A** devices implement a bi-directional communication profile whereby each end-device's uplink transmission is followed by two short downlink receive windows. The transmission slot scheduled by the end-device is based on its own communication needs with a small variation based on a random time basis. This Class A operation is the lowest power consuming option for applications that only require downlink communication from the server shortly after the end-device has sent an uplink transmission. Downlink communications from the server at any other time has to wait until the next scheduled uplink. Class A covers the vast majority of use cases, and is the most power efficient mode of LoRa.

**Class B (will be available in LoRaWAN 1.1)**

The below figure illustrates default configuration in LoRaWAN standard in SF12. Values can be adjusted.

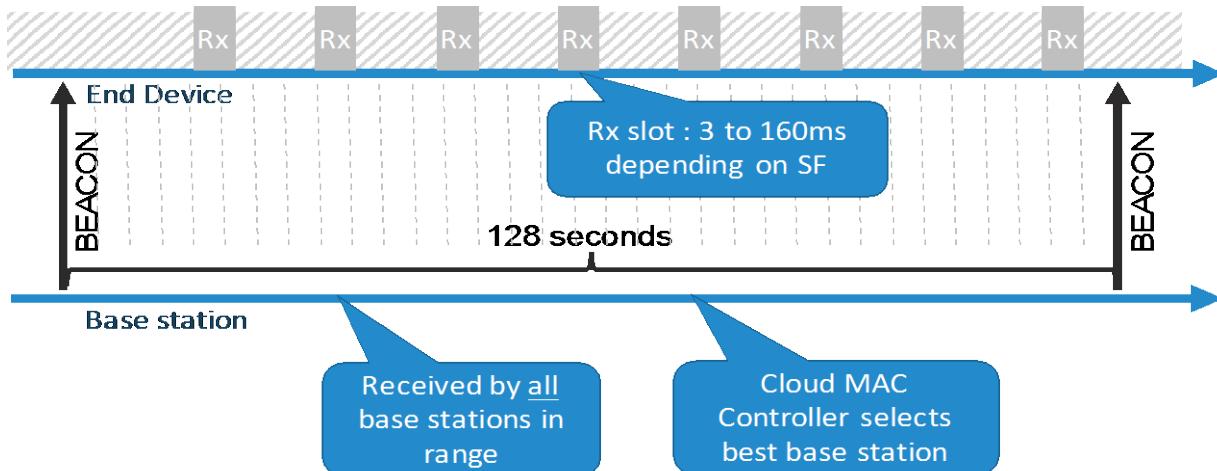


Fig 9. Class B default configuration profile

Devices should implement a **Class B** communication profile when there is a requirement to ensure low latency of downlink communication, while keeping the power consumption as low as possible. Class B emulates a continuously receiving device by opening receive windows at fixed time intervals for the purpose of enabling server-initiated downlink messages.

LoRaWAN Class B option adds a synchronized reception window on the remote device. Class B is achieved by having the gateway send a beacon on a regular basis to synchronize all the end-point devices in the network. It allows devices to open a short extra reception window (called “ping slot”) at a predictable time during a periodic time slot.

Class B is currently still in experimental status at the LoRa alliance, but most use cases can already be covered by combination of class A and class C. For example devices requiring periodic rendezvous points to receive configuration data (e.g. room reservation display) may periodically request time from the LPWA network, then synchronize their internal clock and periodically open rendezvous windows for downlink messages.

#### Class C (available since LoRaWAN 1.0)

The below figure illustrates default configuration in LoRaWAN standard in SF12. Values can be adjusted.

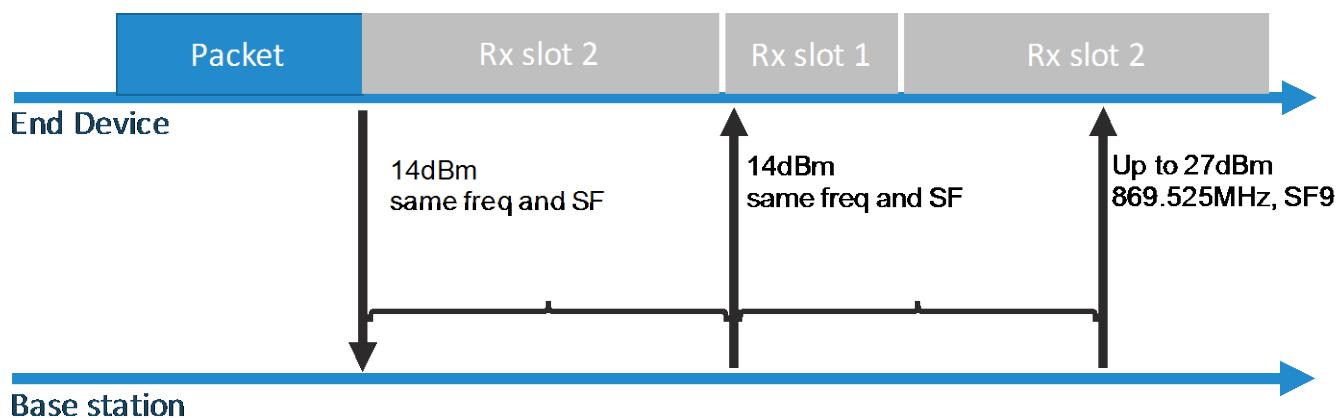


Fig 10. Class C default configuration profile

Devices implementing **Class C** communication profiles are used for applications that have sufficient power available and thus do not need to minimize reception time windows. This is the case of most actuators (smart plugs, remote control of powered devices, etc.). Class C devices will listen with RX2 windows parameters as often as possible. The device listens on RX2 when it is not either (a) sending or (b) receiving on RX1, according to Class A definition. To do so, it will open a short window on RX2 parameters between the end of the uplink transmission and the beginning of the RX1 reception window and it will switch to RX2 reception parameters as soon as the RX1 reception window is closed; the RX2 reception window will remain open until the end-device has to send another message.

### 2.1.2 Use cases and market verticals

Key vertical markets and use cases for LPWA and specifically LoRaWAN are outlined in the table below:

<b>Smart metering</b> <ul style="list-style-type: none"> <li>• Electricity meters</li> <li>• Gas meters</li> <li>• Water meters</li> </ul>	<b>Smart grids</b> <ul style="list-style-type: none"> <li>• Fault management</li> <li>• Anti-theft solutions for cables</li> <li>• Metering</li> </ul>	<b>Smart city</b> <ul style="list-style-type: none"> <li>• Street lighting</li> <li>• Infrastructure monitoring</li> <li>• Waste management</li> <li>• Advertising displays</li> <li>• Smart parking</li> <li>• Vending machines</li> </ul>
<b>Agriculture</b> <ul style="list-style-type: none"> <li>• Irrigation control</li> <li>• Environmental sensing</li> <li>• Animal tracking</li> </ul>	<b>Wearables &amp; mHealth</b> <ul style="list-style-type: none"> <li>• Medical wearables</li> <li>• Connected bracelets</li> <li>• Condition monitoring</li> <li>• Connected clothes</li> </ul>	<b>Connected home</b> <ul style="list-style-type: none"> <li>• Smoke detectors</li> <li>• Security systems</li> <li>• Smart appliances</li> <li>• Heating</li> <li>• Control &amp; monitoring</li> </ul>
<b>Tracking</b> <ul style="list-style-type: none"> <li>• Motorcycles, bicycles</li> <li>• Cars</li> <li>• Shipping containers</li> <li>• Kids, pets</li> <li>• Insurance – valuable assets</li> <li>• Find my stuff</li> </ul>	<b>Industrial</b> <ul style="list-style-type: none"> <li>• Earthquake sensors</li> <li>• Avalanche &amp; flooding</li> <li>• Heating &amp; AC</li> <li>• Equipment status</li> <li>• Forest fires</li> <li>• Air pollution</li> <li>• Worker wellness</li> </ul>	<b>Vehicle telematics</b> <ul style="list-style-type: none"> <li>• Traffic information</li> <li>• Traffic light</li> <li>• Vehicle status</li> </ul>

**Fig 11. LoRaWAN use cases and verticals**

The LoRaWAN technology has been designed to respond to use cases where a sensor communicates small amounts of data a few times a day. It is well suited for smart meters, trackers, ‘comfort’ sensors etc. However, it is not designed to support applications that require high data rates such as audio or video. However, LoRaWAN can be used to control other wireless device capabilities; for instance to remotely instruct a camera to begin a data transmission, and stay in low power mode whenever opening a video stream is not required.

The examples below detail several key applications of LoRaWAN: Smart cities, Factories and Industries, Facility Management, Healthcare or dedicated networks for specific verticals, e.g. airport management.

## Facility Management

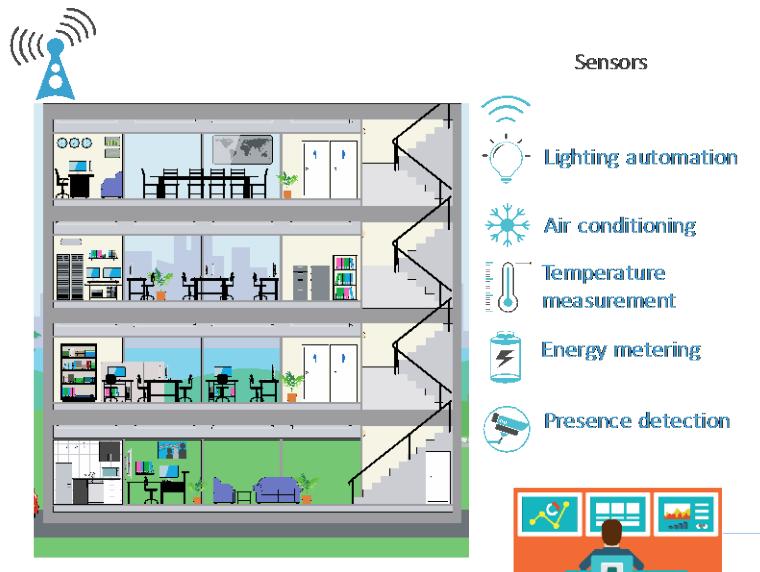


Fig 12. Facility management vertical

## Healthcare Applications



Fig 13. Healthcare application vertical

## Factories and Industrial Applications

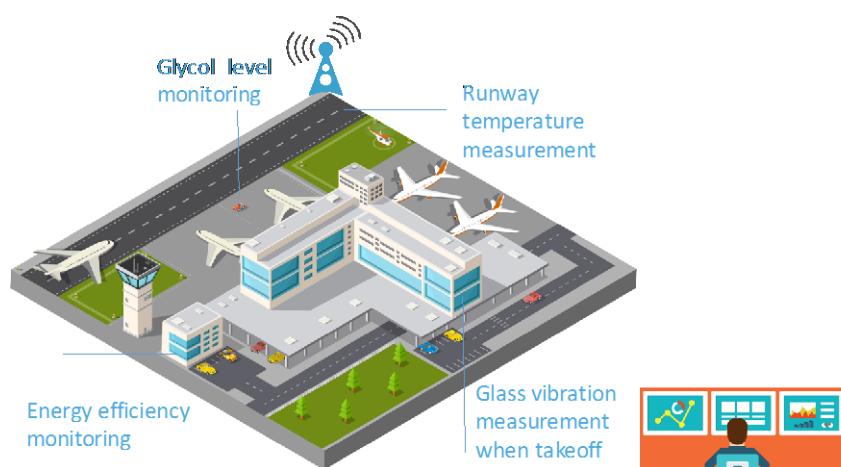


### Key Benefits

- ✓ Be able to locate onsite & in real-time all the industrial gas cylinders
- ✓ Monitor pressure & level on all cylinders
- ✓ Automate purchase orders & supply chain and provisioning when quantities decrease
- ✓ Increase security by avoiding accidents

**Fig 14. Smart Industries vertical**

## Airport Services Management



### Key Benefits

- ✓ Able to measure all parameters and evaluate impact on airplane security and user comfort
- ✓ Optimise energy consumption
- ✓ Increase security by avoiding glycol outage
- ✓ Centralised data visualisation & control

**Fig 15. The connected airport**

## Smart Parking



### Key Benefits

- ✓ Lora sensor detects if the parking place is full or vacant
- ✓ Reduced time to search for a place
- ✓ Monitor in real time all the free parking spaces
- ✓ Reduced pollution due to vehicles looking for a parking spot
- ✓ Fluid vehicle traffic

**Fig 16. Smart parking**

## Street Lighting



### Key Benefits

- ✓ Lora sensor detects if someone passes by and adapts the light level accordingly
- ✓ Optimized power consumption
- ✓ Monitor in real time the status of all the street lights
- ✓ Easy installation

**Fig 17. Street lighting**

## Elderly people assistance



### Key Benefits

- ✓ LoRa acceleration sensor detects if someone is falling and call help automatically
- ✓ Real-time location
- ✓ Optimized power consumption
- ✓ Monitor in real time the status of all the patients
- ✓ Easy installation and extended coverage (outside homes & hospitals)

Fig 18. Elderly people monitoring and assistance

## Bicycle / vehicle tracking & location

Fig 19. Asset tracking and anti-theft solution

## Medical wearables



### Key Benefits

- ✓ Fall detector
- ✓ Alert - Emergency button
- ✓ Condition monitoring (heart rate, temperature etc.)
- ✓ Location tracking
- ✓ Long-range coverage

Fig 20. Medical wearables

## Connected devices: the smart glass



### Key Benefits

- ✓ Monitor in real-time water quantities consumed
- ✓ Send alarms if a person forgets to drink
- ✓ Prevents dehydration
- ✓ Long range connectivity avoiding any need for a local gateway
- ✓ Enhanced battery life

Fig 21. The smart glass

## Home automation & appliances



### Key Benefits

- ✓ Monitor in-home comfort
- ✓ Temperature, humidity, air quality, smoke alarm, door/windows opening detection
- ✓ Energy consumption monitoring
- ✓ Security & surveillance system management
- ✓ Smart lighting & heating operations
- ✓ No need for a local concentrator or gateways

**Fig 22. Home Automation vertical**

## The connected button



### Key challenge :

Automate a sequence of actions or an alarm with a single push on a button that can be positioned anywhere

### Key benefits :

- ✓ LoRaWAN connected button that can communicate through a large public network
- ✓ Easy to deploy, can be positioned anywhere, no need for a power source
- ✓ Can communicate over a large distance using LoRa networks
- ✓ Low power consumption
- ✓ Can be used for satisfaction monitoring, alarm any pre-defined sequence of actions

**Fig 23. The connected button**

## Waste management



Fig 24. Waste management use case

### 2.1.3 LoRaWAN versus other LPWA network solutions

Several approaches are being used to benchmark LPWAN solutions commercially available, both from a technical and a business perspective. Many LPWAN networks are currently in trial phases or in commercial rollout worldwide because of the attractiveness to create a rapid route to market innovative IoT services.

The two leading network technologies contributing to the fast development of LPWA IoT markets are LoRaWAN, and Ultra-Narrowband (UNB).

The LoRaWAN protocol has several advantages over other LPWA technologies:

- The data rate ranges from 300 bps up to 5 kbps (with 125 kHz bandwidth) and 11 kbps (with 250 kHz bandwidth) allowing for better time-on-air and better battery life
- Communication is natively bidirectional and unlimited (with respect to ISM band local regulations)
- Native payload encryption
- Location without GPS with TDoA
- Wide offer in gateways: macro-gateways, indoor gateways, pico-gateways for in-home usage...
- Able to create public and / or private networks
- ADR (Adaptive Data Rate) enables an easily scalable network as base station addition will lower the average ADR and time-on-air around it, allowing for more end nodes to communicate

Other LPWA technologies such as Weightless-N, Weightless-P from Weightless SIG and RPMA (Random Phase Multiple Access technology) from Ingenu are also commercially deployed and used to support specific vertical use cases.

Last but not least, there are several new 3GPP standards such as EC-GSM, LTE-M and NB-IoT that are currently being specified to enable future 3GPP networks to support the specific requirements and use cases of the fast growing IoT markets in upcoming years.

## 2.2 LoRa wireless networks architecture

The following chapter provides an overview of a typical LoRa network architecture with specific examples related to Orange and Actility assets.

### 2.2.1 Network system architecture

LoRaWAN networks leverage advanced communication system architectures to deploy, control and route IoT data between end-devices and applications. LoRaWAN is one of the first fully virtualized wireless networking technologies commercially available. In a LoRaWAN network system, all base stations collaborate and are collectively seen by end-devices as ‘the network’. There is no complex (and power-hungry) handover procedure between network cells. All network messages are managed by a centralized network controller function.

Orange LoRa network associated with Actility LoRaWAN platform includes network controllers (LRC servers), base stations (LRRs) and Live Objects APIs, completed by a comprehensive ecosystem of interoperable certified sensor devices enabling rapidly deployment of end to end use cases.

The network platform connects and manages devices compliant with the LoRaWAN PHY and MAC layer specification published by the LoRa Alliance.

#### LoRaWAN network system architecture example

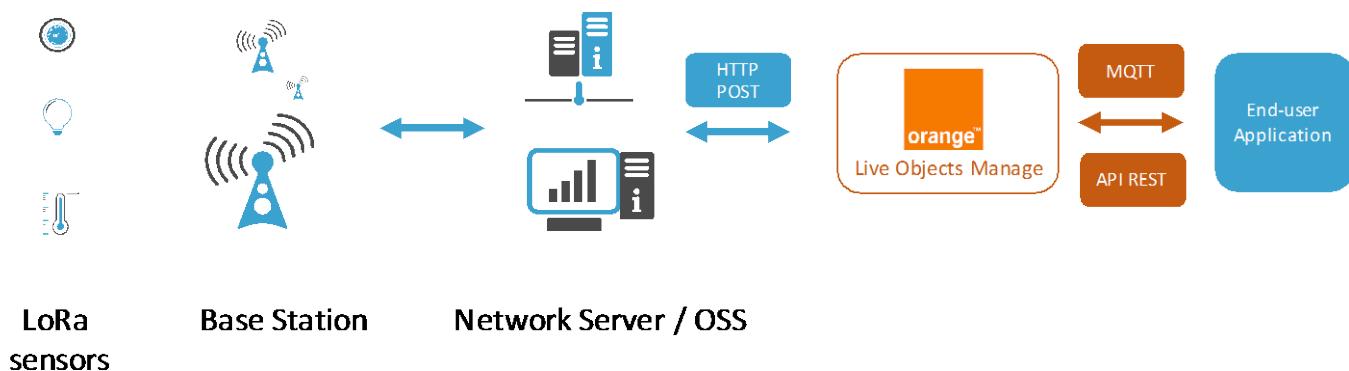


Fig 25. Simplified LoRaWAN data exposure model

A LoRaWAN network includes the following key components: the base station or gateway also known as LRR (Long Range Relay), the LRC (Long Range Controller) i.e. the LoRaWAN network server, and the OSS (Operation Support System) for provisioning and management of the network system.

#### Base station (LoRaWAN Gateway)

Macro-gateway and pico-gateway base stations are pre-integrated with the platform to ease LPWA network rollout and provisioning using common interfaces and APIs.

Macro-gateways are typically used in public network deployments to ensure city or nationwide coverage.

Pico-gateways can be deployed to increase network capacity in dense areas, or to improve Quality of Service parameters, for example to lower time on air in order to increase the battery lifetime of a specific application (e.g. smart parking applications), or to ensure coverage of hard-to-reach or isolated sites. Pico-gateway functionality may also be added to other equipment to allow longer range or neighborhood communication use cases.

## Core network server (or LRC)

The core network server is controlling the virtualized MAC layer of LoRaWAN. It coordinates messages (frames) and Network commands (MAC) between the base stations and the OSS / Application Servers. The server implements download packet routing, intelligent dynamic base station selection (for optimized traffic routing), device authentication, duplicate packets removal and Adaptive Data Rate (ADR) functionality. It also interfaces with the OSS for provisioning, administration and reporting purposes.

### 2.2.2 Authentication and security

A LoRaWAN network solution comes with a baseline authentication and security framework based on the AES 128 encryption scheme and other established security standards such as IEEE 802.15.4/2006 Annex B [IEEE802154].

Compared to some other systems which rely on a single key for authentication and encryption, the LoRaWAN framework separates authentication and encryption, so that Orange is able to authenticate packets and provide integrity protection. Authentication and integrity control use the network session key (NwkSKey); user payload encryption uses the application session key (AppSKey). The AppSKey and NwkSKey are stored by Orange for regulatory and security reasons.

The NwkSKey and AppSKey are AES-128 root keys specific to the end-device that are assigned by the device manufacturers or the application owner.

The LoRaWAN core network server solution supports 2 authentication and activation methods described in the LoRaWAN specification: Activation by Personalization (ABP) and Over-The-Air Activation (OTAA).

## Over the Air Activation (OTAA)

Orange network supports an Over-The-Air activation method where devices are not initially personalized for any particular network but send a JOIN request to a given LoRa Network to receive a device address and an authorization token from which to derive session keys. The Application and Network session keys are derived during the OTA Join procedure, from a root AppKey pre-provisioned in the device as part of manufacturing or commissioning. OTA Activation provides a high level of security.

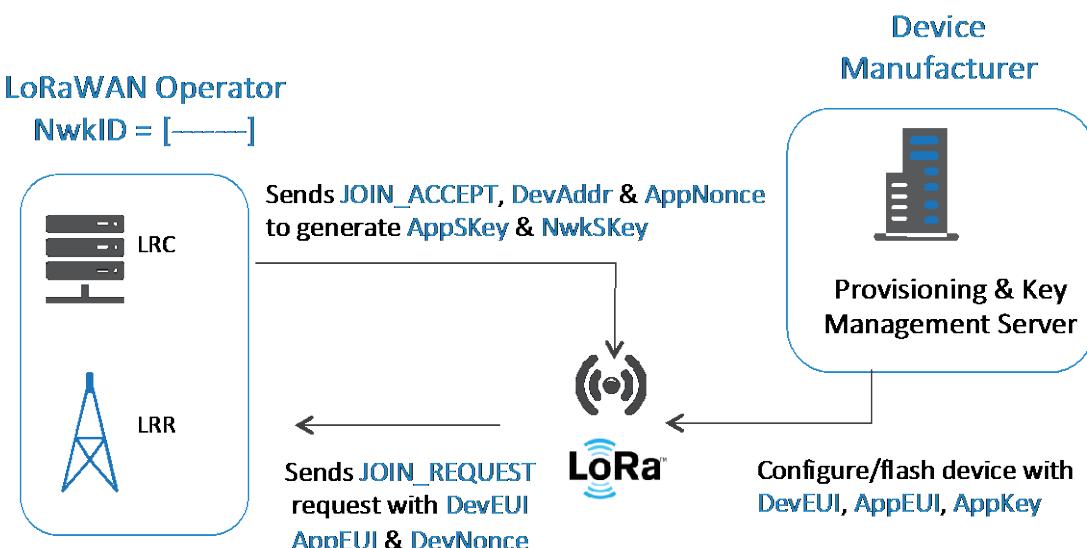


Fig 26. Over-the-air activation

## Activation by Personalization (ABP)

In Activation by Personalization, devices are personalized to work with a given LoRaWAN network defined by its Network ID. Devices are therefore pre-provisioned with the Network and Application session keys and the 32-bits device network address. Orange recommends using this method for specific situations only, the default recommendation for device makers is to use the OTAA method.

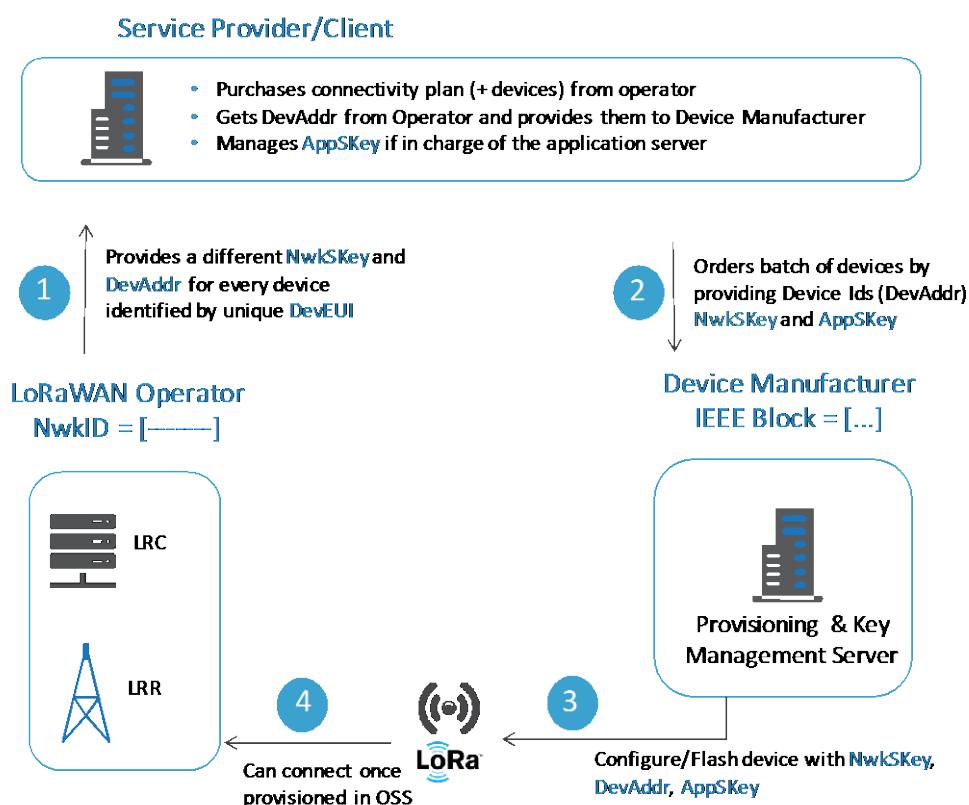
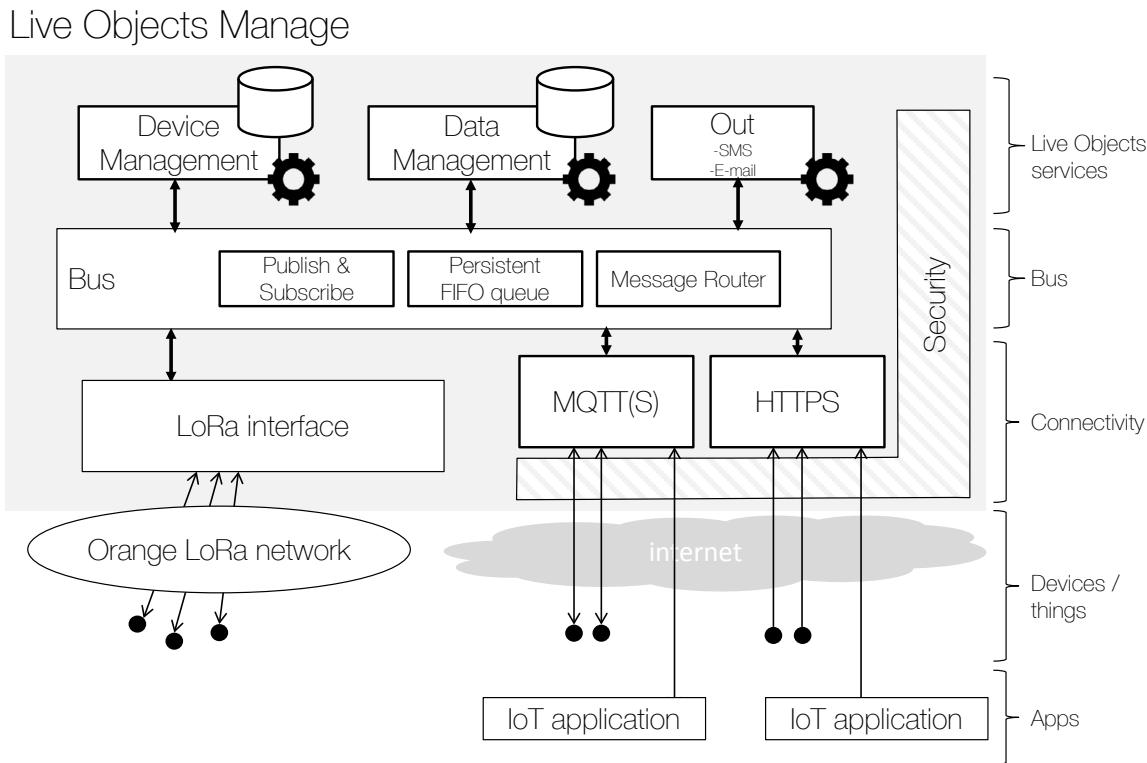


Fig 27. Activation by Personalization process

## 2.3 Live Objects device and data management

Orange device and data management platform for IoT is Live Objects Manage. You can find information on Live Objects Manage on the following web site:

<https://datavenuorange.com/live-objects>



**Fig 28. Live Objects Manage architecture**

Live Objects offers a set of device and data management tools exposed through APIs and Portals interfaces to easily monitor the status and data of objects, sensors and actuators. The main purpose of Live Objects is interconnecting end-devices with IoT applications.

When using Orange LoRa network, all the data generated by your device will be natively stored within Live Objects Manage platform. As Live Objects is open through web APIs (REST and MQTT), you can easily plug your IoT application on Live Objects to retrieve your data. Live Objects is also the platform providing all device management features including device provisioning used for Over The Air Activation.

The current features available on Live Objects are the following:

- Connectivity interfaces to collect data, send command or notification from/to IoT devices
- Device management (supervision, configuration, firmware, etc)
- Message routing between devices and IoT applications
- Data storage with advanced search features

## 2.4 Network Elements

### 2.4.1 LoRaWAN Base Station or Long Range Router (LRR)

The LoRaWAN LRR, commonly referred to as macro-gateways or base stations are equipped with LoRa transceivers based on Semtech SX1301 chipsets. Orange network supports bitrates from 300 bps up to 5 kbps (depending on Spreading Factor between SF7 and SF12) for the 125 kHz bandwidth. LoRaWAN base stations are pre-installed with software allowing them to be remotely managed by the LoRaWAN network server OSS. LRR base stations exist in macro-gateway or pico-gateway versions.

### 2.4.2 LoRaWAN omni versus multi-sector antennas

LoRaWAN base stations come with both omnidirectional antennas and multi-sector antennas. Base station antennas options depend on local country transmit power restrictions and the defined link budget requirements for network rollout.

### 2.4.3 Macro-gateway base stations

Macro-gateway base stations ensure large area coverage based on the LoRaWAN technology. Orange LoRaWAN macro-gateway base stations support multiple backhauling technologies based on Ethernet and 4G/3G networks.

LoRaWAN base stations equipped with the 2016 new reference design from Semtech allows base stations to possibly use two SX1301 chipsets and fine time-stamping of every uplink frame to send accurate timestamps to the Network Location Solver. This enhanced LRR configuration will enable in the future the LoRa network to compute an accurate position of every connected device without needing the assistance of embedded GPS modules with TDoA approach. This advanced network feature will reduce the cost of the tracking end-device and optimize its battery-life.

### 2.4.4 Pico-gateway base stations

Device makers and end users can easily set up a LoRaWAN pico-gateway at home or in offices. They can for example add a simple ‘plug and play’ LoRa pico-gateway module to an existing appliance such as an alarm system or an Internet box to enhance LoRa network coverage in their neighborhood. Pico-gateways need to be selected within Orange certified catalogue.

### 2.4.5 The Core Network Server or Long Range Controller (LRC)

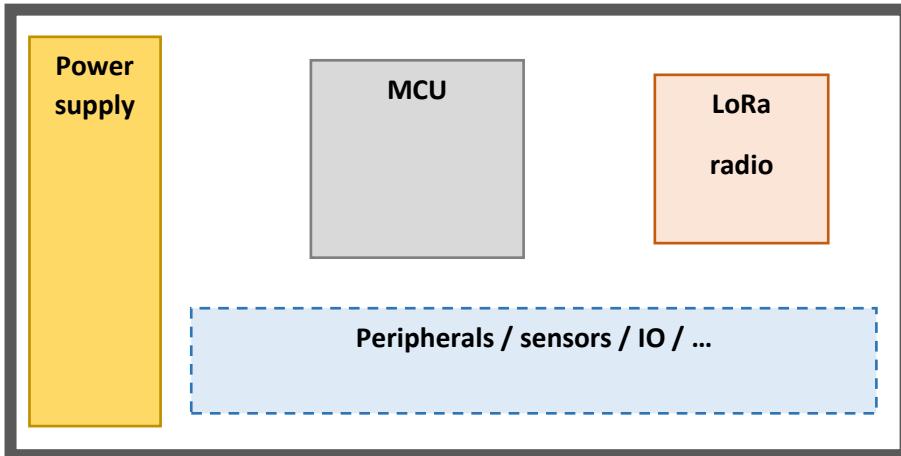
The core network server controller implements virtualized cloud based MAC layer and acts as a mediation function towards connected application servers. It coordinates messages (frames) and MAC commands between base stations, the network OSS tools and customer applications servers.

The LRC manages devices authentication, packet routing and provides redundant and scalable centralized management for all base stations and wireless end-devices. It dynamically selects the best base station for optimized sensor data traffic routing as well as the de-duplication of packets using the ADR (MAC) functionality.

The LRC exposes key interfaces to the network OSS for provisioning, administration and reporting purposes. It can also be connected to several other key networking elements for secure key management services.

### 3 LoRa devices architectures overview

A LoRa device is typically based on reference hardware architecture, as shown below:



**Fig 29. Generic LoRa device architecture**

- Power supply may be provided through a power plug or a battery
- The MCU is the microcontroller managing all device functionalities, and implementing the LoRaWAN stack
- The LoRa radio is composed by the LoRa transceiver, the antenna matching circuitry and the antenna itself.
- Peripherals may be sensors like accelerometers or temperature sensors, or I/O such as relay or display.

Depending on design and production constraints, several options are available to build a LoRa device:

- Design based on a LoRa chipset
- Design based on a LoRa module
- Design based on a RF-MCU
- Design based on LoRa modem
- Existing device with external LoRa modem

The choice of the target architecture needs to be made based on criteria such as expected production quantities, RF engineering skills available and the development timeline available to complete the project.

In order to select the optimal architecture, it is preferable to start with a LoRa starter-kit and create a mockup.

The generic device software architecture can be described as below:

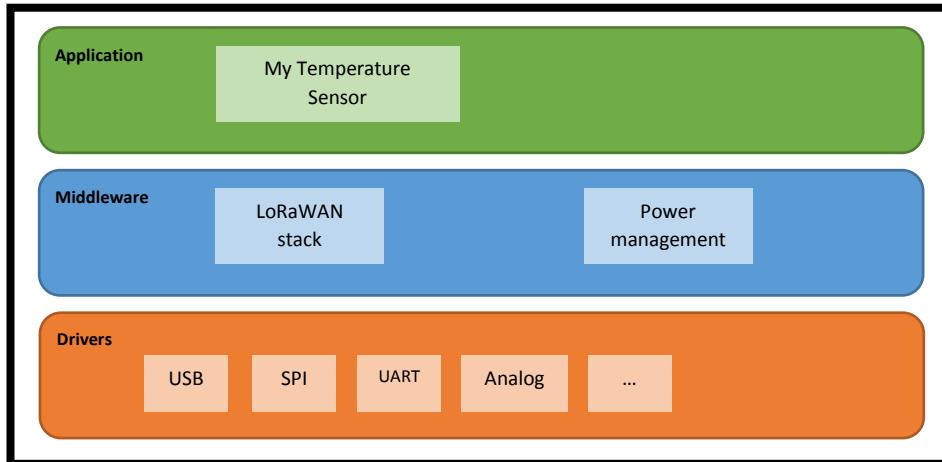


Fig 30. Generic LoRa device software architecture

The driver layer provides the hardware adaptation and implements all the drivers to manage the device peripherals. It abstracts the hardware as simple functions exposed to the middleware.

The middleware implements the communication protocol libraries (LoRaWAN, 6LowPAN...), it implements also complex drivers like screen, GPS driver.

The application layer contains all functional applications where the device behavior and functionalities are implemented.

### 3.1 Design based on a LoRa chipset

This design follows the generic architecture with the LoRa radio part based on the LoRa transceiver from Semtech and the antenna plus associated circuitry from any vendor.

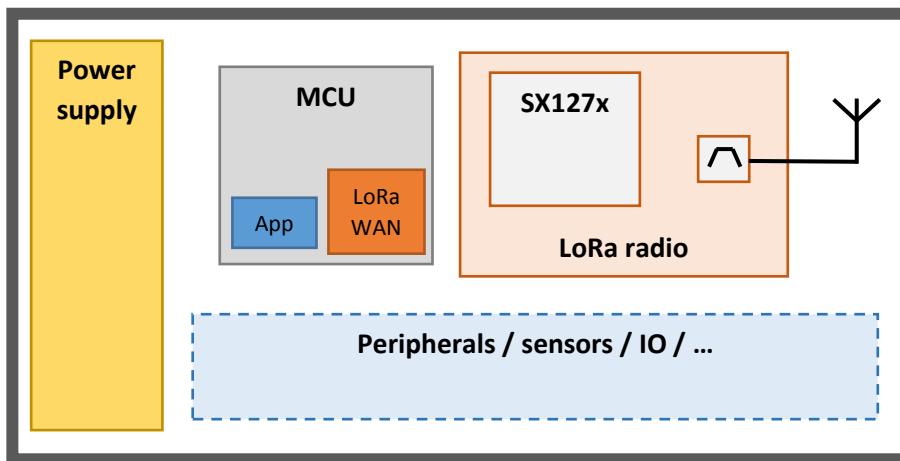


Fig 31. LoRa chipset device architecture

In this architecture, the device developer must take responsibility for the entire RF design, including PCB routing constraints, antenna tuning and emission/immunity issues.

The entire LoRaWAN stack here must be managed by the main MCU, and implemented by the device developer or manufacturer. The software architecture is explained in the [chapter 4.5](#).

### 3.2 Design based on a LoRa module

A LoRa module is a component containing the MCU and the LoRa radio. The MCU is available for software programming in order to run the application and the LoRaWAN stack.

The main benefit of this design approach is that all RF hardware development is implemented by the module manufacturer.

The antenna tuning and matching is mostly done inside the module. The module manufacturer provides a reference design to connect or redesign an antenna.

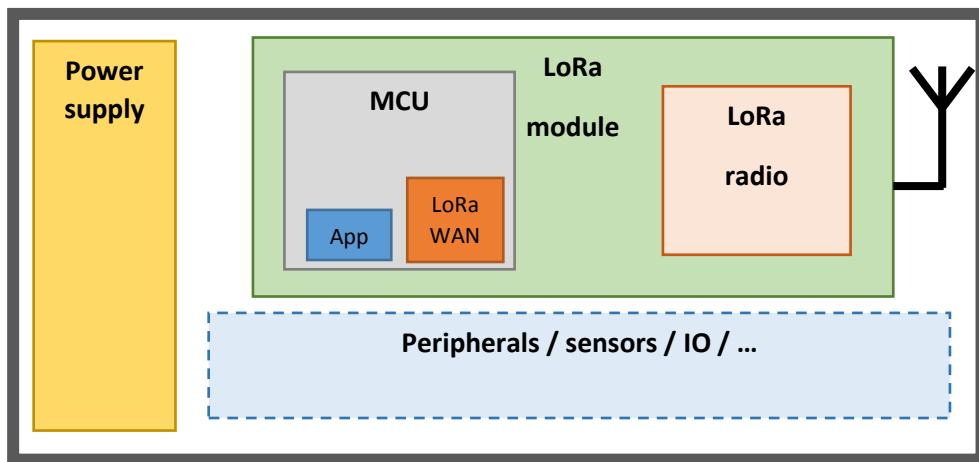


Fig 32. LoRa module device architecture

Compared to the previous architecture, as the MCU is available, the device manufacturer is only responsible for the integration of the LoRaWAN stack. Depending of the module provider, the LoRaWAN stack may be delivered as a library.

### 3.3 Design based on a RF-MCU

A RF-MCU is a SoC (System-on-Chip) including a MCU and a LoRa transceiver in a same silicon package. The RF constraints remain the same as in previous RF design but this architecture offers major gains in overall device size. From the developer point of view, this design is similar to a module.

As of today there are no existing SoC but ST-Microelectronics is preparing such a solution:

<http://www.st.com/web/en/press/c2790>.

### 3.4 Design based on a LoRa modem

A LoRa modem is a component containing all the radio related components: stack + RF circuitry.

Some modems may also include an integrated antenna, or a reference design is provided by the modem maker on how to design or connect an external antenna.

The modem integrates the entire LoRaWAN stack and acts as a slave so it requires a host in order to manage it. The communication is usually done through AT commands to configure it or to send messages.

The hardware interface could be usually an UART, USB or SPI.

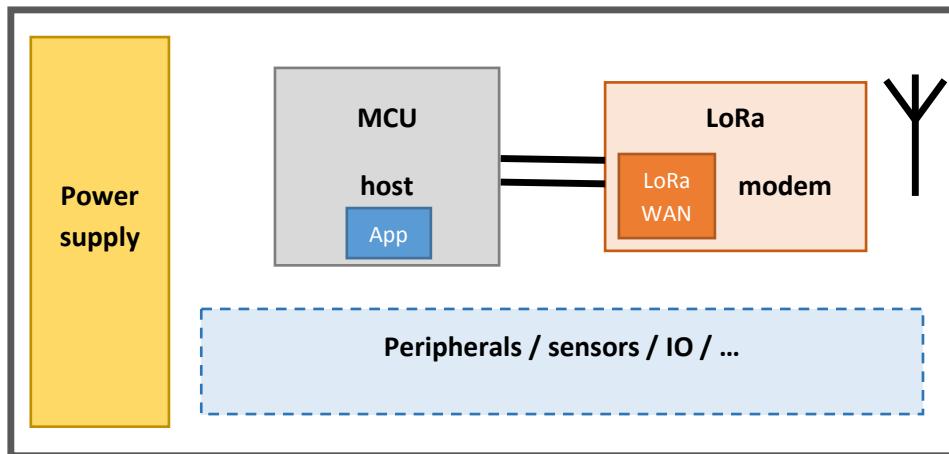


Fig 33. LoRa modem device architecture

Several manufacturers propose a LoRa modem such as Microchip RN2483, Multitech or also ATIM.

### 3.5 Existing device with external LoRa modem

A LoRa modem can also be an external stand-alone device, connected to an existing device through a USB connection for example.

In that case, the existing device must have an available external connection and also be able to power the external LoRa modem.

The modem integrates the entire LoRaWAN stack and acts as a slave so it requires a host in order to manage it. The communication is usually done through AT commands to configure it or to send messages.

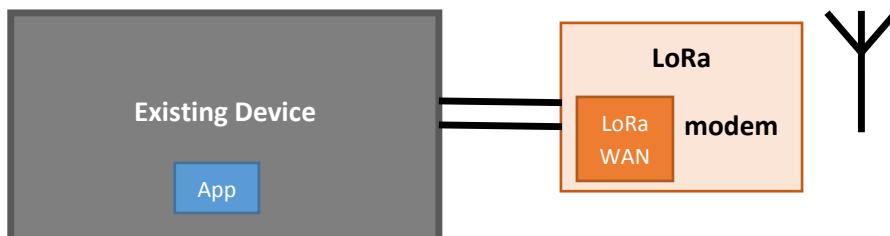


Fig 34. LoRa external modem architecture

## 4 Development and integration of a LoRa device

### 4.1 Architecture selection

The choice between a homegrown design and a module or modem based architecture is mostly done depending on the following parameters:

- Maturity of the device specifications: feasibility test phase, market test phase or mass production phase
- Electronic and RF development skills
- Budget for development
- Project timeline
- Expected quantities and expected market price
- Software development resources availability
- RF region (ISM band)

The ISM band where the device will be deployed will impact the architecture as the antenna matching and the antenna itself must be tuned to fit the correct frequency band. The module and modem architecture, which already includes the RF part, will specify in which band it is available.

In terms of a project timeline, the key tasks to be estimated are:

- Feasibility study, is dev-kit available with the target architecture?
- Design specifications
- Schematics
- PCB routing
- Software development
- Proto v1 debug - If modification are needed: Proto v1 review (schematics + routing)
- Manufacturing test bench development + test software

### 4.2 Antenna design

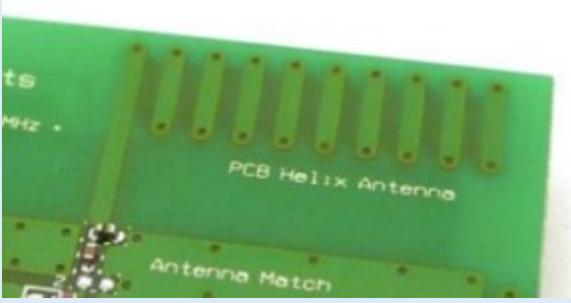
The antenna is a critical part in a communicating device and such a device where the sensitivity is a major issue in the LoRa technology.

In the 868MHz band, a  $\lambda/4$  antenna is 8.2cm length, so depending on the product this has to be taken into account during the mechanical design to place correctly the antenna to avoid closed disturbance from the product itself.

There are 3 typical antenna architectures:

- A dedicated OEM antenna tuned for the LoRa frequency: this solution is the easiest one as the dedicated antenna is the perfect fit to achieve the best results in terms of transmission and sensitivity. However, this solution is the most expensive.
- A PCB-Antenna which is a simple trace on the circuit however parameters like copper width and thickness must be taken into account during the antenna design.
- A simple quarter wave wire antenna ( $\lambda/4$  length) could be the easiest implementation. The main challenge is to ensure repeatability in its production and to deliver the correct antenna length on every product. Such design must also have a correct mechanical part to maintain the wire properly inside the product in order to ensure a consistent RF performance on all manufactured products.

Several antenna design examples are shown below:

<b>PIFA antenna</b>	
	<a href="http://www.semtech.com/images/datasheet/AN1200.20-SARANT_V1_0_STD.pdf">http://www.semtech.com/images/datasheet/AN1200.20-SARANT_V1_0_STD.pdf</a>
<b>Helical Wire Antenna</b>	
	<a href="http://www.ti.com/lit/an/swra161b/swra161b.pdf">http://www.ti.com/lit/an/swra161b/swra161b.pdf</a>
<b>Miniature Helical PCB Antenna</b>	
	<a href="http://www.ti.com/lit/an/swra416/swra416.pdf">http://www.ti.com/lit/an/swra416/swra416.pdf</a>

### 4.3 Device autonomy

Device autonomy requirements must be taken into account before hardware and software development phases as both may have a huge impact on power consumption.

From the hardware point of view:

- Choice of the MCU
- Choice of the battery and its power management
- Hardware issues (pull-up and pull-down resistors, pins not connected, mA leak inside components)
- Sleeping mode of peripherals

In order to estimate the lifetime of a battery, 5 major consumption modes must be known:

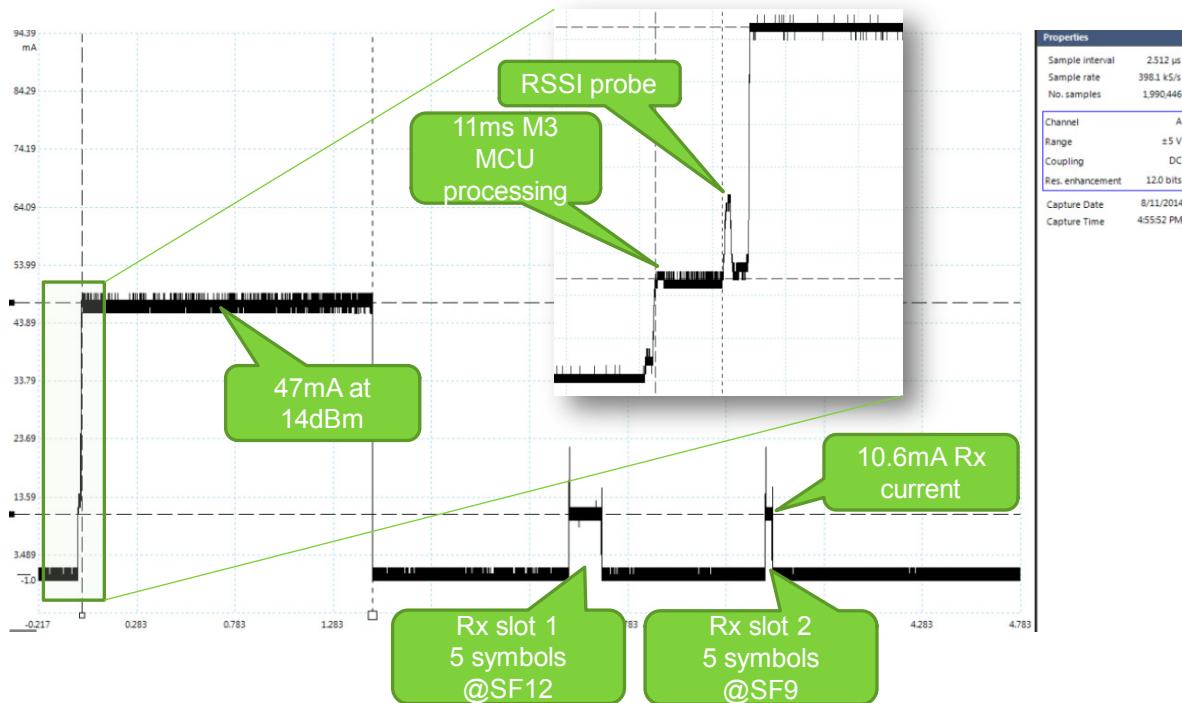
- Sleeping: everything is OFF or sleeping
- Idle: everything is sleeping except the MCU
- Running: the device is awake and running its functionalities
- LoRa Tx: the device is sending a data
- LoRa Rx: the device is listening or receiving a data

Once each of these 5 power modes are known, the developer needs to estimate how long the device will stay in each mode to calculate the average power consumption per hour. It is highly recommended to consider worst cases in the calculation, for example SF12 for LoRa messages duration.

With this approach it will be possible to estimate the battery capacity due and the expected lifetime of the device.

Semtech provides a tool that can help with fast evaluation of link budgets, time on air and energy consumption of SX1272 transceiver. It can be downloaded at <http://www.semtech.com/wireless-rf/rf-transceivers/sx1272/>

Below is an example of power consumption measurement during transmission and reception phases:



**Fig 35. LoRa device consumption diagram**

## 4.4 Integration and development

The first entry point for a device maker is a starter kit that comprises of a development board with connectors for sensors or other peripherals, and the Lora radio board. The key idea of a starter kit is to quickly add LoRa connectivity to a development kit. In the starter kit the LoRaWAN stack is ready and offers a simple API to send a message.

Orange proposes a ready-to-use starter kit using LoRaWAN modem architecture, with Grove connectors to connect sensors easily and also an Arduino shield connection to receive a shield extension. An external battery is also included so a final application can be tested very quickly from the data capture to the application with LoRa connectivity.

Website: <https://partner.orange.com/orange-kit-for-iot/>



Actility provides as well wireless developer kits with or without base station bundles. The picture below is an example of a ThingPark Wireless developer kit including developer libraries available on the ARM mBed platform.

Website: [https://developer.mbed.org/teams/Actility/code/LoRaWAN\\_actility/](https://developer.mbed.org/teams/Actility/code/LoRaWAN_actility/)



## 4.5 Software development

The software development project depends on the hardware architecture chosen for the device.

The easiest case is the LoRa modem architecture: the whole LoRaWAN stack is already implemented inside the modem and the communication is managed by itself. The developer only needs to implement the initialization of the stack to be able to easily send or receive messages.

With the module architecture, the module manufacturer may provide a ready to use LoRaWAN stack implementation fitting the integrated module MCU. In such a case, the developer has an API with commands to initialize and manage the LoRaWAN stack.

If a LoRa chipset integration approach is chosen, or in case no LoRaWAN stack is provided with the selected module, the developer will have to implement the LoRaWAN stack inside its software. A LoRaWAN stack is available and maintained by StackForce, available here: <https://github.com/LoRa-net/LoRaMac-node>.

## 4.6 Software application layer

When an end-device needs to communicate with multiple applications, there is a need to use a published syntax for applicative messages.

A possibility would be to use the ZigBee Cluster Library (ZCL) syntax, which has been defined by the ZigBee Alliance for the application layer (APS) of ZigBee, and appears to be a good compromise between functionality and complexity. The ZCL should not be confused with the mesh networking and physical layers of ZigBee, which are not used.

## 4.7 Test application

A test application is a test mode inside the application. It is needed and very helpful for several reasons:

- Test during development
- Inter-operability with a LoRaWAN Network Server
- LoRaWAN certification (LoRa Alliance)
- End-Of-Line manufacturing test

The test mode can be activated through a specific command on a dedicated FPort. Then the test mode is able to check all available MAC commands and open a fast period communication with the server to check all message type and integrity.

## 4.8 LoRa application best practices

The LoRaWAN protocol offers several helpful key features during end-to-end application integration. Here are a few guidelines for device makers based on these features:

- **FPort:** several application ports available for data, for example it could be used to send each data on a specific port to a dedicated final application. These several application ports give also the capability to choose a different AppSKey per port (in ABP only).
- **ADR and maximum payload length:** due to the ADR and to the Spreading Factor changed dynamically, the maximum payload length is related to the Spreading Factor. In that case, the application must know in which SF the message will be sent in order to know what is the maximum length authorized. The size limit of the

payload in SF12 is 51 bytes. In order to maximize the efficiency of communications in all situations (whatever the radio condition) we recommend using a size of 20 bytes at maximum.

- **Spreading Factor:** Orange recommendation is to use the SF12 by default at device initialization in order to maximize the efficiency of the communication, even under difficult radio conditions.
- **Repetition mechanism:** we recommend the implementation of a repetition mechanism up to 3 transmissions to increase significantly the radio performances.
- **Duty cycle:** as the LoRa network is operated over ISM band, it is under regulation with a maximum duty cycle. The good practice is to develop the application depending on a respectable behavior with the respect of the duty cycle but not develop the application in order to fit exactly the maximum authorized duty cycle. The purpose of the duty cycle is to provide a fair use for every transmitter (and not block the frequency for too long time).
- **Channel selection:** when the device selects the frequency to use among the channels proposed by the network, we recommend implementing a random selection instead of testing the received channels one by one following the exact received order.
- **Mobility:** mobile devices need to implement a data rate adaptation algorithm. Unlike for fixed or slow devices, the network will not provide consistent data rate information to mobile devices. Orange can support you to select the best algorithm for your object.
- **JOIN procedure management:** in order to increase security level on devices, Orange recommends that devices generate a JOIN REQUEST regularly to trigger a JOIN ACCEPT message allowing them to regenerate their network and application session keys.
- **Confirmed messages:** back to the duty cycle issue, as the duty cycle is per emitter, the gateway has also its maximum duty cycle in emission so each downlink messages (from network to devices) has a cost in the gateway duty cycle for every device. Please note that the confirmed mode is not available by default for uplink messages (from devices to network), devices will need to use Unconfirmed mode for uplink messages.
- **SF adaptation:** so as to adapt the SF when no downlink message is received by the device, the ADR\_ACK\_LIMIT parameter can be used. The value of this parameters sets the number of uplink messages (without downlink answers) sent before a downlink message is requested by the device. The ADR\_ACK\_LIMIT needs to be set on 64.

## 4.9 Production parameters

Some parameters are mandatory to register a device on the Orange network, a few are related to the device manufacturer and others are coming from Orange.

### Activation-By-Personalization (ABP):

ABP	Who?	What is it?
DevEUI	IEEE	DevEUI is not used in LoRa communication in ABP but is used to identify the device at the Network Server side
DevAddr	Orange	The DevAddr is the Device Address on the LoRa Network
NwkSKey	Device manufacturer OR Orange	The NwkSKey encrypts the data during the transmission. Gateways from other networks cannot see the content of messages. The NwkSKey authenticates the device on a LoRa network
AppSKeys		

**Notes:**

- The unicity of a device in a LoRaWAN network is based on the combination of DevAddr and NwkSKey
- It is mandatory to generate a random NwkSKey per device during manufacturing and to not use the same NwkSKey for every device.

**Over-The-Air Activation (OTAA):**

OTAA	Who?	What is it?
DevEUI	IEEE	The DevEUI identifies the device on the LoRaWAN network during the JOIN request
AppEUI	IEEE	The AppEUI identifies the application during the JOIN request
AppKey	Device manufacturer	The AppKey encrypts the data during the JOIN request

The DevEUI or AppEUI is a unique IEEE MAC addresses. Each device manufacturer must purchase an address block to IEEE. There are 3 available ranges from IEEE:

- MAC-L: <http://standards.ieee.org/develop/regauth/oui/>
- MAC-M: <http://standards.ieee.org/develop/regauth/oui28/index.html>
- MAC-S: <http://standards.ieee.org/develop/regauth/oui36/index.html>

For LoRa modems, the manufacturer should already have a range of addresses and then each modem should be delivered with its pre-defined DevEUI.

## 4.10 Manufacturing tests

Every device RF performance must be tested after assembly in order to ensure compliance with applicable regulation and to avoid any issue during deployment. It is particularly important to test the quality of antenna matching, which may be performed by implementing the following checks as part of end-of-line test procedure:

- Transmit one message from the device under test in 3 different channels at a specified output power: the receiver must receive the 3 messages and must check the RSSI / SNR of these 3 messages which must be measured within the limits pre-calibrated using a reference unit.
- Receive 1 or several messages and check the RSSI at reception by device under test: it must receive the messages and the RSSI must be measured within the limits pre-calibrated using a reference unit.

These checks ensure that frequency tuning and the antenna matching are correct.

## 4.11 Certification

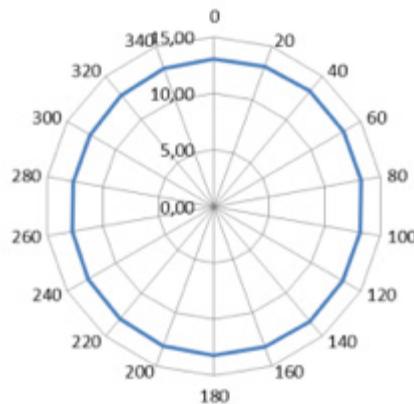
### Regulatory certification

Each device that is built and sold in the European market must obtain the CE mark, under responsibility of the manufacturer. CE mark requirements depend on the device type. A LoRa device must be compliant at least with ETSI EN 3002-220 series. Compliance may be tested by the manufacturer or by an independent laboratory.

Depending on product category, other certifications may also be required; for example in automotive or medical fields. Devices operating in potentially explosive atmosphere must bear a specific ATEX mark. Devices connected to the electric power lines must comply with directive 2006/95/CE.

During the RF tests that are part of EN 3002-220, the Effective Radiated Power (ERP) of the device is tested. This measurement takes into account all loss inside the circuit and the antenna, and provides a radiation directivity measurement for the product.

For most sensors designed for indoor use, an omnidirectional pattern is optimal. For outdoor sensors, directive antennas with high gain may provide better results, especially in the downlink direction.



**Fig 36. ERP diagram**

Another important RF test, not part of EN 3002-220, is to qualify the sensitivity of the reception path of the device. LoRa is a high sensitivity technology, and the public network dimensioning assumes that deployed devices have a radio receiving performance in line with the technology capabilities. Sensitivity testing ensures that the device will perform as expected in the LoRaWAN public network.

### **Orange Device Interoperability Certification**

The Orange device interoperability test plan and processes enable LoRa device providers to validate the performance of their devices in the Orange public LoRaWAN network environment.

For example, Orange LoRaWAN network may implement configuration parameters such as specific RF channel frequencies or receive window timings.

In order to guarantee the performance of the service on its network, Orange may ask for results of ERP and Sensitivity tests.

### **LoRa Alliance Certification**

The LoRa Alliance proposes a LoRa Alliance Certification. Its goal is to confirm that an end-device meets the Functional Requirements of the LoRaWAN Protocol Specification. A device manufacturer must become a member of the LoRa Alliance to obtain a LoRa Certification. Once it is registered as a member of the LoRa Alliance, the device manufacturer can contact one of the approved Test Houses to go through this certification process.

The test requires that the device implement the LoRa Alliance test mode. This feature will make it possible to perform automated testing through LoRaWAN port 224. A set of test scripts will test the LoRaWAN specified mandatory features such as:

- Frame format and encryption
- Timing of the end-device receive slots
- Frequency hopping and data rate adaptation
- Cryptographic implementation

### LoRaWAN Network Platform Interoperability Certification

Actility is a LoRaWAN network platform and system provider that offers an end-to-end interoperability program helping device and application developers to integrate and test their devices or applications with a production network, and to validate the actual use case they aim to implement commercially (the LoRaWAN Certification covers only the device performance in test mode). Actility's Partner Interoperability Program and related testing processes ensures that approved devices will work in all public networks using Actility ThingPark platform.

### Other certification required from a device manufacturer

CE marking is under responsibility of the manufacturer:

For chipset designs, it is mandatory to test the device with a test lab certified in RF testing.

For module-based designs, it is up to the manufacturer to determine whether the way the module has been implemented may change the RF performance. Any change of antenna should justify a new testing phase.

In cases where the LoRaWAN stack has already been integrated inside the modem or module and cannot be modified by the application, the LoRaWAN certification may be performed faster, as only the configuration of the stack will be verified.

Orange certification is mandatory for all types of LoRa object designs. If the object is based on a previously certified module, then this certification is considered as already validated.

The three certifications levels available for Orange network may be resumed as below:

Object Design	LoRa Alliance certification	Actility certification	Orange certification 
<b>Chipset</b>	Recommended	Recommended	<b>Mandatory</b>
<b>Module</b>	If Orange certified module: not required Else: recommended	If Orange certified module: not required Else: recommended	<b>If Orange certified module: not required</b> <b>Else: mandatory</b>
<b>RF-MCU</b>	Recommended	Recommended	<b>Mandatory</b>
<b>Modem</b>	Recommended	Recommended	<b>Mandatory</b>
<b>External modem</b>	Recommended	Recommended	<b>Mandatory</b>

The Orange LoRa certification is available since April 2016.

## 4.12 Device life cycle

During the device operation, the device settings may be adjusted dynamically. For most sensors, the device settings may impact the duty cycle, i.e. the number of messages sent by the device and the time on air. The maximum time on air must always comply with applicable regulation. Orange is not limiting the number of messages per day, provided the duty cycle is respected.

Due to the limited bandwidth of LPWA networks, most devices will not support Firmware updates over the air. For such devices, firmware upgrades are performed by the manufacturer, or require special tooling. Some devices may support USB or Bluetooth upgrades.

## 5 Project use cases examples

Below are some typical examples of existing devices that may be improved by migrating to LPWA technology.

### **Migrating existing Industrial ISM band devices (e.g. wM-Bus) to LoRaWAN**

The ISM band ecosystem has generated many popular application layers which have been optimized for specific applications. Typical examples are the ZigBee® Cluster Library (ZCL) used in general purpose automation devices, Wireless M-Bus for water or gas metering, KNX for building automation, and ModBus for industrial automation.

These application layer standards have generated a huge and mature ecosystem. Device developers may seek to leverage the performance of LoRaWAN LPWA networks without replacing the entire application layer. The good news is that this is usually possible, and quite straightforward: the LoRaWAN standard may carry any payload, including the binary PDU of higher levels application layers.

For example the ZCL application frame of a ZigBee® device may be transported over LoRaWAN, instead of the ZigBee-Pro® meshed networking stack, in order to serve long range or public network use cases not addressed by the standard ZigBee network layer.

A Wireless M-Bus device can be converted to a LoRaWAN device by changing only its physical layer and carrying the wM-Bus application layer frame as payload of the LoRaWAN packet. This is usually possible by changing the wM-Bus radio module to a LoRaWAN radio module, and will typically achieve much longer communication range. wM-Bus 868MHz may also reuse the same antenna (wM-Bus 169MHz devices will need to switch to 868MHz to be used over public LoRaWAN networks).

The LoRa Alliance is working on standard encapsulation profiles for popular M2M and metering protocols. Keeping an existing application layer allows to keep intact most of the firmware and ecosystem, facilitating migration to LPWA.

### **Migrating existing consumer ISM band devices to LoRaWAN**

Many consumer connected devices use short-range radio such as Bluetooth Low Energy or Wi-Fi. Some of the questions listed below can help assess the potential benefits of migrating a BLE or Wi-Fi devices to LoRaWAN:

- Does the device application or use case require high data bandwidth?
- Does it require real time communication with a smartphone?
- Should it be able to connect to Internet without support of a local bridge (smartphone or internet box)?
- Would the device use cases be enhanced by lower power consumption or wider connectivity coverage?

With this in mind, it appears that many different types of consumer connected devices could benefit from LoRaWAN connectivity, for example:

- “Internet buttons”, currently connected with Wi-Fi to a home internet box
- Connected smoke detectors, currently using WIFI, connectivity which should be able to stay connected even when no WIFI network or power supply is available
- Remote home gardening sensors usually connected through Bluetooth to a smartphone
- Personal key-ring Bluetooth tracker, which works only when they are in range of their smartphone
- All type of people, pets or personal assets trackers

As Bluetooth and Wi-Fi operate in 2.4GHz band, wearable devices are often built with a simple chip and small antenna design. Moving these form factors to LoRaWAN requires fitting a longer antenna in a small footprint, and

still keeping good RF performance. This technical challenge can be met fairly easily provided that LoRa antenna design is integrated into the device architecture at the beginning of the overall product design thinking process.

Thank you