About the Organization

Redhorse transforms the way government uses data and technology. To support this mission, we are seeking an exceptional leader to serve as Solutions Architect for the Digital Solutions Center. The Solution Architect will be the lead for solutions architecture activities within the company, developing solutions for our customers' most-challenging missions. This position will be based in National Capital Region offices in the Rosslyn neighborhood of Arlington, VA.

Your expertise will be instrumental in crafting innovative architectural solutions that align with our strategic goals. As a senior engineering authority, you'll merge our corporate strengths with cutting-edge technologies to enhance the impact of our solutions and our ability to meet customers' needs. Your insights and strategic vision will directly influence executive decisions, shaping the technology roadmap of our company.

Key Responsibilities

- Provide technical expertise for strategy development in market engagement, solution creation, and proposal drafting with cross-functional teams.
- Draft customer-focused proposals with clear narratives and full compliance to RFI/RFQ/RFP requirements.
- Design architectural solutions and develop strategies for competitive proposals, incorporating team reviews and win themes.
- Research and consolidate technical inputs from SMEs for response to solicitations.
- Lead and write proposal sections, coordinate multidisciplinary content, and ensure adherence to guidelines.
- Manage proposal components, complete required documentation, and conduct final quality reviews for compliance and strategy alignment.

Required Experience

- Minimum of 5 years technical experience, with 3 years serving as an individual contributor or lead solutions architect for technical proposals in the federal contracting space.
- Three years' experience architecting IT architecture (enterprise, data, etc.) and IT modernization initiatives
- Demonstrated ability to translate complex ideas into processes and tactical plans. Ability to present complex concepts simply and clearly
- Experience working with office productivity software, such as Microsoft Office suite, including Word, Excel, PowerPoint and file sharing applications
- **Ability to** travel overnight to attend industry events and customer conferences
- Ability to obtain security clearance up to Top Secret (TS)

Desired Experience

- Familiarity and experience with Architecture Frameworks such as DoDAF

- Experience developing solutions hosted in one of the major cloud service providers
- Experience with cybersecurity terms and processes
- Familiarity of concepts, practices, and procedures in working with FFP, BPA, T&M, and IDIQ contracts