

**KY NGUYEN VANG SERVICE TRADE CO., LTD**

Address: Floor 5, Tuoi Tre Tower, 60A Hoang Van Thu St, W.9, Phu

Nhuan Dist, HCMC

Tel: 028 628 03240 - 028 628 03241

Email: info@kynguyenvang.com

Website: www.dulieuvieclam.com

CONFIDENTIAL

Curriculum Vitae

PERSONAL DETAILS

Full name : Lê Kiều Trang (Kate Le)

Gender : Female

Date of Birth : 1989

Address : HCMC

EDUCATION

Highest Degree : International Business
At : Foreign Trade University (2008 – 2012)

Degree : Business Administration and Management, General
At : Ha Noi University (2007 – 2011)

SKILL

- Presentation Skills
- Business English
- Sales Management
- Business Strategy
- Marketing Strategy
- Sales & & Marketing
- Real Estate
- Strategy
- Microsoft Office (Word, Excel, PowerPoint)
- Soft Skills
- Leadership
- Teamwork
- Negotiation
- Time Management
- Team Management



KY NGUYEN VANG SERVICE TRADE CO., LTD

Address: Floor 5, Tuoi Tre Tower, 60A Hoang Van Thu St, W.9, Phu Nhuan Dist, HCMC

Tel: 028 628 03240 - 028 628 03241

Email: info@kynguyenvang.com

Website: www.dulieuvieclam.com

CONFIDENTIAL

- Presentations
- Interpersonal Skills

WORK HISTORY

From: 01/2019 – To: Present

Company: NOVALAND GROUP

Position: Agency Sales Manager

Main Duties:

- Leading and Managing/ cooperating with Sale Agency in Hồ Chí Minh, Nha Trang and Hà Nội, (The North and The South).
- Do sales agency policy and agency contract.
- Do/ cooperate with other department in product package: MKT; Design, Event, MKT strategies, sales strategy, sales plan, sales target; procedure; accountant....
- Training for agency, support agency in pre-sale, sale and aftersale process with agencies; sale support.
- Various projects: Aqua City, NovaWorld Hồ Tràm, Novaworld Phan Thiết, NovaBeach Cam Ranh, Grand Mahattan, Sunrise Riverside, Victoria Villages, etc.
- Market research and Sales Events.
- Customer service.

From: 2017 – To: 01/2019

Company: CFLD International

Position: Sales Manager

- Various projects: SwanBay – Swanpark.

From: 2015 – To: 03/2017

Company: Sun Group Real Estate, Construction & Hospitality

Position: Sales Agency Management

- Various projects: Sun Premier Village Da Nang, Sun Premier Village Phu Quoc, Sun Grand City Ancora Residece, Sun Grand City Thuy Khue Residence.

From: 01/2010 – To: 01/2015

Company: Savills

Position: Sales Team Leader

- Various projects: Vinhomes Royal City, Vinhomes Riverside.



KY NGUYEN VANG SERVICE TRADE CO., LTD

Address: Floor 5, Tuoi Tre Tower, 60A Hoang Van Thu St, W.9, Phu

Nhuan Dist, HCMC

Tel: 028 628 03240 - 028 628 03241

Email: info@kynguyenvang.com

Website: www.dulieuvieclam.com

CONFIDENTIAL

From: 2008 – To: 2012

Company: Vietnam Television (VTV)

Position: Host TV (Part-time)

➤ VTV6, VTV cab, Cafe sang, Ban tin tai chinh, The Thao TV, TV Shopping...

CONFIRMATION

I certify that the information contained in this form is true and accurate in every respect and may be considered for any subsequent contact of employment.

