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**SAP S/4 HANA OTC(SD), GTS Consultant M: +1 (734) 620 7810**

# Profile

* Over **13+ Years** of SAP experience which includes SD/OTC & GTS consulting area with 3 full life cycle implementations (S/4 HANA, Public Cloud) covering business requirements gathering, Blueprint, Gap Analysis to convert As-Is to To-Be system.
* **3.8 years** of experience in SAP GTS Services worked on one International Project & one support project in America, Europe, Asian countries.
* Configure the GTS system for Compliance and Customs Management.
* Knowledge in ECC Global Trade Imports & Exports, SPL, Embargo, Legal Control process.
* Experience in working on Implementations using ASAP methodology and Agile methodology.
* Highly skilled in Sales & Distribution module configurations, implementation, and business process in the industries of Manufacturing, Automotive, Pharma, Mining and a variety of other industries.
* Having SAP Public Cloud & S/4 HANA Implementation, Support knowledge for Overseas Customers (USA, Canada, UK, Germany, EU Countries & Asia Countries).
* Extremely knowledgeable in SAP integration between SD (OTC) to MM, PP, PS, FICO & GTS.
* Strong troubleshooting skills with proven ability to analyze and determine root cause and provide resolution for complex issues.

# Skills Summary:

* **SAP Certifications: SAP S/4 HANA Sales 2020 & 2021**
* SAP Versions: SAP R/3 - ECC 4.7, 6.0, S/4 HANA (1809, 1909) & Public Cloud
* Ticketing Tools: Remedy, Solman (SAP), Jira, OTRS, Cherwell, CHARM Process
* **Open SAP**: New Employee Business Partner Model in SAP S/4 HANA (2022 Edition)



# Specializes in SAP SD/OTC:

* Expertise in Enterprise Structure definition & assignment, creating Customer Master data, Material Master Data, Customer-Material Info records, Contact Persons & Condition Master records.
* Strong knowledge in configuring Sales Document Types, Item categories, Schedule line categories and assignments.
* Configuration knowledge of Delivery and Billing as well as Item categories and Schedule line categories, Special Sales Order processing: Cash Sales, Rush Orders & Consignment Sales.
* Expert into configuration of customer complaints area: Free of Charge Sales, Subsequent Free of charge sales, Returns, Credit Memo Request, Debit Memo Request.
* Expert into SD Pricing procedures by defining and configuring various Condition Tables, Access sequences, Condition types and Condition records, Group Conditions, Condition Exclusion.
* Strong knowledge on Condition Technique based topics: Output Determination, Material Determination, Partner Determination, Route Determination, Text Determination, Tax Determination, Listing & Exclusion, Free of Goods (Inclusive & Exclusive), Cross Selling, etc.,
* Knowledge on SD(OTC) and FICO Integration topics: Credit Management (Simple Credit Check & Automatic Credit Check), Revenue Account Determination.
* Experienced in Data uploading tools like LSMW, LTMC (Legacy Transport Migration Cockpit).
* Strong Knowledge on Availability check (ATP Process), Scheduling Process, Transfer of Requirements (TOR).
* Knowledge on Logistics Process: Configured Route determination using Modes of Transport, shipping Types, shipping Point, Routes, Transportation Connection Points, Transportation Zone & Transportation Group.
* Configuration knowledge on Contracts (Qty Contacts & Value Contacts), Scheduling Agreements.
* String configuration knowledge on special business process:

✔ Third Party Standard Process & Returns, Individual Purchase Order (IPO)

✔ Inter-Company Sales.

✔ Make-To Order (MTO)

✔ Intra & Inter-Company Stock Transfer Order (STO), STO Returns

* S/4 HANA Exposure: Worked on Business Partner mapping (BP settings), BP Roles, Configuration Knowledge on FSCM (Financial Supply Chain Management). Experienced with Fiori Apps.
* Master data migration knowledge of Business partner (Customer/Vendor). Good knowledge on maintaining of the Mater data for Customers and sales partners.
* Worked on WRICEFs, Functional Spec preparation, Interfaces (BAPI, IDOCs). Knowledge on User Exits, Enhancements, Routines.
* Knowledge on BTP (Business Transaction Platform) interface issues. Worked on Postman tool.
* Basic system knowledge on RAR (Revenue Accounting & Reporting).
* Prepared Test Scripts and Involved into SIT/UAT Testing.
* Worked on Queries, Background Jobs Set-Up and IDOC monitoring.
* Provided Training and Knowledge Transfer to L1/L2 and L3 Teams specific functionalities and worked on L4 Support Issues.

# Specializes in SAP GTS:

* Hands on configuration of Business partner roles, Groupings, Configuration of Organizational structure, Document structure, Partner structure along mapping the elements with feeder system organization elements.
* Good experience in configuration of general settings such as Organizational structure, Document Structure, Legal Regulations, Partner structure and Numbering schemes.
* Compliance Management Process: SPL Screening process, Embargo list, License determination process.
* Custom Management Process: Import & Export process, Product Classification, Knowledge on Commodity codes
* Good Experience in handling definition of Default Data Procedure for Customs communication process.
* Basic knowledge on Preference Management and Foreign Trade Zone (SAP GTS-FTZ) related process.
* Comprehensive understanding of end-to-end processes and the seamless integration of GTS with various business functions, including Sales and distribution, Procurement, Supply Chain and Logistics, Legal & Compliance.
* Worked on Export/Import Control application area to take care of License determination process by maintaining License determination strategy and License Master Data.
* Experience with US Import / Export regulations, including ITAR/ EAR, customs declarations for export, import, re-export, and multinational global order processing.
* Good experience in configuration of numbering schemes to control the structure of HTS codes.



* M.B.A from Aurora PG College (Osmania University), Hyderabad, India in 2009.
* Bachelor of Computer Science from Kakatiya University in 2007.



**Industry**: Manufacturing

**Implementation Partner:** NTT Data

**Project**: Implementation **(**Confidential) & **Client Location:** USA

**Role**: Senior SD & GTS Consultant

**Duration:** Feb 2023 (current project)

## Job duties/Responsibilities:

* Design, customize, configure and test of SD Identify gaps, issues, and work around solutions.
* Involved in client workshops. Responsible for building WRICEFs based on the business requirements.
* Responsible for document functional designs, test cases and results.
* Involved in Route Determination, Tax Determination, Text Determination.
* Involved in Pricing Configuration mapping scenarios, such as Condition Technique, Group Condition set-up, Condition Exclusion, Pricing Reports.
* Configured Condition Technique based scenarios such as Material Determination, Listing/Exclusion, Output determination.
* Closely working with client IT team and BPOs on the functional design, Interfaces.
* Worked on Order related Interfaces (From OMS to SAP, SAP to OMS, SAP to Sales force). Hands on experience with Postman tool.
* Worked on Sales Commission design. Build the custom sales commission logic as per the business requirements.
* Involved in UAT Integration testing. Worked on SD & GTS related Interface related issues.
* Proactively identify and propose business processes and/or system enhancements.
* Provide consulting services on both new implementations and existing support projects.
* Provide ad-hoc training and user support as required. Work self-directed and independently.
* **SAP GTS:** Setup of Critical Design Decision Meetings with Product Owners, Key decision makers, Business Owners Process Owners to conclude various Critical design decisions for US, EU Region, IN, and CN Countries.
* Configurations done in the GTS Client includes defining No Ranges to the BPs, Creating Organization, Employee Settings
* Defined no. ranges for Product Master and licenses, Custom Documents, Supplementary Custom documents, Vendor declarations, and Preference Models
* Maintained Business Partner Roles, Organizational Roles, BP as Foreign Trade Partner, and Employees as Customs Manager
* Defined and Assigned Company Codes, Organizational Structures, and Plants for customs and foreign trade.
* Maintained and Activated Legal Regulations for different country codes.
* Worked extensively on Compliance Management defined Document Types, Item Categories, and legal control services.
* Defined Control Procedures for Text Comparisons. Define Procedures for Automatic Determination of License Types
* Worked on Sanction Party List Screening Activated Business Partners at Role Level, Legal Regulations
* Defined Control Procedures for Address Comparison controlling sanction party list screening.
* Master Data Maintenance Periodic updates, Activated Determination Procedures for the Active Legal Regulations Defined Control Procedures for Address Comparison Controlling Sanction Party List Screening
* Worked on Customs Management Outbound Scenarios Defined Document Types, Legal Regulations and activated Automatic determinations procedures for technical mediums for messages, and communication process Classified foreign trade documents and Customs Processing Services and defined and activated legal regulations. Determined Procedures to activate Active legal Regulations.
* Trained Users on Managing Dangerous Goods

**Industry**: Manufacturing

**Project**: Oerlikon Blazers & **Client Location:** USA

**Project**: Production Support **(NTT DATA Company)**

**Role**: SD and GTS Team Lead & Team Size: 12

**Duration**: Jan 2020-Jan’23

## Job duties/Responsibilities:

* Involved into workshops on the business requirements. I work closely with the client COE (Center of Excellence) team on Production Issues.
* Responsible for validating and uploading the Variant Prices into Production environment.
* Responsible for handling Intercompany Sales, Inter-Company STO related issues to identify the Gaps, prepare the GAP analysis document, Review and Validate the Functional Specs.
* Involved into business-critical process discussions. Core responsibility is to analyze the critical issues and providing satisfactory resolution to customer within the time frame.
* Handling integration module business issues. Mainly focusing onto Pricing, Taxes issues, Inter-Company Sales & Variant Configuration process related issues.
* Responsible for Master Data upload activities which includes Tax Conditions, Price conditions.
* Customized new Item categories & Sales Document types based on business requirement and closely work with SAP Core Team. Responsible for Variant Configuration Changes and Material determination.
* As a Team Lead, responsible to monitor the team activities and focused on project on time deliverables.
* Involved in Integration configuration topics: Credit Management, Revenue Account Determination, Cash Settlement Management, Availability Check, Individual Purchase Order Process, Stock Transfer Order (Intra & Inter).
* Good knowledge of Route Determination and Shipment Process.

## GTS Job duties/Responsibilities:

* Configuring Export/Import Control application area to take care of License determination process by maintaining License determination strategy and License Master Data.
* Responsible for configuration of Business partner roles, Groupings.
* Configuration of Organizational structure, Document structure and Partner structure along mapping the elements with feeder system organization elements.
* Worked on GTS year end activities. Understanding of Formulating the Unit test case document.
* Worked on FTO (Foreign Trade Organization) & LU (Legal Unit) creation and mapping.
* Experience of Hyper care support. Business process mapping and documentation knowledge.
* Technical and functional knowledge of GTS functionalities and integrations.
* Worked on system communication related issues.
* Knowledge on SPL process and daily activities.
* Hands on configuration experience on Customer solutions, Preference and Compliance modules

**Industry**: Manufacturing **(**Implementation Partner: NTT DATA Company**)**

**Client**: Kyocera & Client Location: Australia **Project**: S/4 HANA **Public Cloud Implementation** **Role**: Senior SD Consultant & Team Size: 6

**Duration**: March’19 to Jan’2020

## Job duties/Responsibilities:

* Involved in Unit Testing and SIT Test script preparation. Responsible for Phase wise test scripts preparation & KT to Core Users.
* Experienced with Public cloud Fiori Apps and functionalities. Prepared understanding documents. It consists of current state business process flows.
* Involved into Pricing Condition Technique configuration, Master Data maintenance, Revenue Account Determination, Credit Management system set-Up.
* Interacting with Core users and On-site colleagues in daily meeting and weekly status meeting to understanding the business process and challenges. Post Go-Live Support.
* Involved into Condition Technique based topics: Pricing, Material Determination, Condition Listing/Exclusion, Output Determination, Cross Selling.
* Involved into custom report changes and worked on Pricing related queries.
* Configuration knowledge on Inter-Company Sales, Intercompany Subcontracting Sales Process. Make sure that changes will not impact Production Dual Landscape systems for Monthly & Quarterly releases.
* Provided Training and Knowledge Transfer to L1/L2 and L3 Teams specific functionalities and worked on L4 Support Issues.

**Industry**: Pharma

**Client**: NCP & Client Location: Australia

**Project**: S/4 HANA Implementation **(NTT DATA Company)**

**Role**: Senior SD Consultant & Team Size: 6

**Duration**: March’18 to March’19

## Job duties/Responsibilities:

* Involved from Unit test phase. Responsible for Phase wise test scripts preparation & KT to Core Users. Experienced with Public cloud Fiori Apps and functionalities.
* Responsible for Document Preparation. Involved in Unit Testing and SIT Test script preparation. Interacting with Core users and On-site colleagues in daily meeting and weekly status meeting to understanding the business process and challenges.
* Configuration Knowledge on BP (Business Partner) mapping: CVI (Customer-Vendor Integration).
* Involved into Condition Technique based topics: Pricing, Material Determination, Condition Listing/Exclusion, Output Determination, Cross Selling.
* Involved into SD-FICO Integration configuration topics: Credit Management, Revenue Account Determination, Cash Settlement Management.
* Involved into SD-MM integration configuration area: Third party Sales, Availability Check, Individual Purchase Order Process, Stock Transfer Order (Intra & Inter).
* Configuration knowledge on Inter-Company Sales, Intercompany Subcontracting Sales Process.
* Involved into Billing Plan Configuration settings: Milestone & Periodic Billing
* Involved into Route Determination, Tax Determination, Text Determination and Batch Management topics.
* Knowledge on Fiori Apps functionality.

**Industry**: Manufacturing **(Support Partner: Itelligence India)**

**Client**: Rockwool & Client Location: Denmark **Project**: Roll Outs & Production Support

**Role**: Senior SD Consultant & Team Size: 6

**Duration**: Feb’17 to March’18

## Job duties/Responsibilities:

* Interacting with Core users and End users to understanding the current business process.
* Handled issues raised by user according to their criticality level defined in SLA. Responsible for preparing weekly & monthly reports.
* Interaction with L3 Support team to resolving user issues. Preparation of required Documents like User Manual, Test cases etc.
* Worked with client onsite team (Spain, Italy, Canada, China, Malaysia, Singapore, Thailand & India).
* Mainly responsible for Sales, delivery & billing business process issues. Configured the Pricing procedures by defining and configuring various Condition types, Condition tables, Access sequences, Condition records, Condition Exclusion.
* Configured basic sales process: Rush Orders, Cash Sales, Consignment Sales, Returns, Free of Charge Delivery Process (Sample Item Sales).
* Identified GAPS on the current process and prepared GAP analysis document. Prepared understanding documents. It consists of current state business process flows.
* Worked on Condition technique-based topics: Material Determination, Output determination, Listing/Exclusion, Cross Selling.
* Good with Master Data (Customer Master, Material Master, CMIR, Condition Records).
* Prepared Future state documents. It has solution approach, Improvement Areas, GAPS.
* Configuration knowledge on Inter-Company Sales, Intercompany Subcontracting Sales Process. Make sure that changes will not impact Production Dual Landscape systems for Monthly & Quarterly releases.

**Industry**: **Automotive (Support Partner: Accenture)**

**Client**: BMW & Client Location: Germany

**Project**: Production Support & Enhancements **Role**: SD & GTS Consultant & Team Size: 15

**Duration**: May’2013 to Feb’2017

## Job duties/Responsibilities:

* IDOC monitoring. Ticket monitoring.
* Responsible for Customization, Configuration, and enhancement related issues. Involved in issue resolution.
* Coordinate and Provide documentation on system changes, processes, and best practices.
* Identified GAPS on the current process and prepared GAP analysis document. Prepared understanding documents. It consists of current state business process flows.
* Provided solutions for sales related issues on SAP SD reports. Conducting meetings with Sales Counter Parts on current challenges.
* Worked on Logistics Process configuration relevant settings: Route Determination, Stages, Shipment Types mapping, Creation of legs in SAP LE
* Based on the client requirements, Involved into CR process on the below areas: Configured the Pricing procedures by defining and configuring various Condition types, Condition tables, Access sequences, Condition records, Condition Exclusion.
* Configured basic sales process: Rush Orders, Cash Sales, Consignment Sales, Returns, Free of Charge Delivery Process (Sample Item Sales), etc., Developed Queries and Reports.
* Worked on Interface related issues.
* Worked on Special business process: 3rd Party Sales, Inter-Company Sales, STO & Make To Order related scenarios.

**Client**: Servomax India Limited & Client Location: India

**Project**: Data Migration & Support

**Duration**: May’10 to May’13

## Job duties/Responsibilities:

* Involved in FS preparation on the Sales process.
* Participated in daily issue meetings to identify and fix the gaps.
* Worked on Forms (Sales, Delivery & Billing documents).
* Worked on SD Queries, Set-Up background jobs.
* Prepared Configuration Specification Documents. Conducted walkthroughs for Configuration Specification Documents.
* Executed the Test scripts in Unit testing and Integration Testing and fixed the defects for many scripts.
* Responsible for effective communication between the project team and the customer.
* Provide day to day direction to the support team and regular ticket status to the customer.
* Coordination with cross functional teams when handling the issues which involves other teams intervention.
* Utilize knowledge of functional and technical experience in SAP ERP (SD) and other leading-edge products and technology in conjunction with industry and business skills to deliver solutions to customer.
* Providing KTs to new joiners and mentoring them till they are well versed in handling the tickets.
* Map client business requirements, processes, and objectives; develops necessary product modifications to satisfy clients' needs.
* Involved in SD Enterprise Structure system set-up (Sales Organization, Dist. Channel, Division, Sales Office, Sales Group and Sales Area, Shipping Point).
* Worked on Partner Determination Procedure for Customers & Sales Documents.
* Configured knowledge on Pricing Procedure based on condition technique (Condition Table, Access Sequence, Condition Type, Pricing Procedure, Assignment & Condition Records Set-up).
* Worked on data upload tools: LSMW