October 2018 Arrivals Summary

Monthly Arrivals

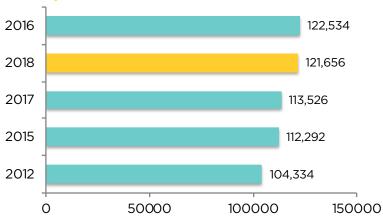
OCT Arrivals 121,656 7.2%

CYTD Arrivals 1,270,054 -0.9% 👢

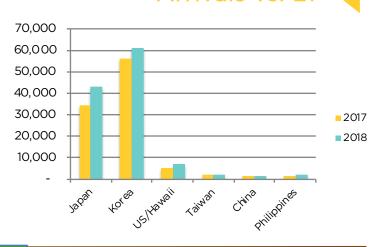
DID YOU KNOW?

The overall on-island spending for visitors in FY2018 grew by 2.6% over last year.

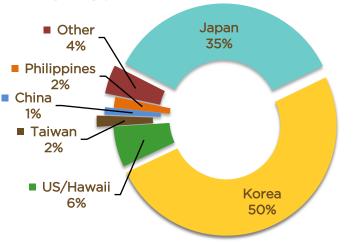
Top 5 October Arrivals



Arrivals vs. LY



Market Mix



Major Markets

Market	2017	2018	% to LY
Japan	34,489	43,013	24.7%
Korea	56,292	60,983	8.3%
US/Hawaii	5,318	7,262	36.6%
Taiwan	1,901	1,990	4.7%
China	1,395	1,325	-5.0%
Philippines	1,732	1,940	12.0%

Source: Visitor Arrival Statistics are compiled from the Guam Customs and Quarantine – Mandatory Customs Declaration forms



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Visitor Arrival Summary October 2018



	Oct-17	Oct-18	% from LY
Civilian Air Arrivals ^a	104,870	119,344	13.8%
Civilian Sea Arrivals ^a	45	472	948.9%
Armed Forces Air Arrivals ^a	678	1,585	133.8%
Armed Forces Sea Arrivals ^a	7,933	255	-96.8%
TOTAL VISITOR ARRIVALS	113,526	121,656	7.2%

ORIGIN OF AIR ARRIVALS (Civilian & Armed Forces)	Oct-17	Oct-18	% from LY
JAPAN	34,489	43,013	24.7%
Kanto (Tokyo)	18,940	24,717	30.5%
Chubu (Nagoya)	4,150	4,153	0.1%
Kinki (Osaka)	5,560	7,484	34.6%
Koshinetsu	757	698	-7.8%
Hokuriku	350	495	41.4%
Tohoku	1,224	1,265	3.3%
Kyushu	1,190	1,697	42.6%
Chugoku	687	909	32.3%
Hokkaido	813	682	-16.1%
Shikoku	292	413	41.4%
Okinawa/Miya	373	317	-15.0%
Other	153	183	19.6%
KOREA	56,292	60,983	8.3%
Seoul	19,947	24,966	25.2%
Incheon/Gyeonggi	<i>16,179</i>	15,838	-2.1%
*Chungbuk	1,010	· -	-
Chungnam/Daejeon	2,139	1,287	-39.8%
*Gangwon	646	-	-
Jeonbuk/Gwanju	911	804	-11.7%
Gyeonbuk/Daegu	2,053	2,504	22.0%
*Busan	-	<i>6,475</i>	-
*Jeonnam	1,593	-	-
*Gyeongnam	9,307	-	-
*Ulsan	-	1,164	-
Other	2,507	7,945	216.9%
TAIWAN	1,901	1,990	4.7%
Taipei	1,046	1,358	29.8%
Kaohsiung	141	123	-12.8%
Taichung	<i>359</i>	156	-56.5%
Taoyuan, Miaoli, Hsinehu	224	126	-43.8%
*Hsinchu	-	97	-
Other	131	130	-0.8%
CHINA	1,395	1,325	-5.0%
Beijing	251	267	6.4%
Shanghai	487	487	0.0%
Guangzhou	169	105	-37.9%
Other	488	466	-4.5%
*US/HAWAII	5,318	7,262	36.6%
CNMI	1,391	1,265	-9.1%
PALAU	479	357	-25.5%
FSM	956	982	2.7%
RMI	59	132	123.7%
PHILIPPINES	1,732	1,940	12.0%
AUSTRALIA	115	204	77.4%
*CANADA	69	-	•
EUROPE	135	162	20.0%
HONG KONG	611	501	-18.0%
*THAILAND	41	-	-
*VIETNAM	5	-	•
RUSSIA	245	419	71.0%
*SINGAPORE	-	90	•
*INDIA	•	12	•
*MALAYSIA	•	43	-
OTHER/UNKNOWN	315	249	-21.0%
VISITOR INDUSTRY STATISTICS	AB 440 000 00	AT 400 CC : **	
Hotel Occupancy Taxes ^c	\$3,116,688.25	\$3,490,084.41	12.0%
Weighted Hotel Occupancy Rated	71.7%	82.3%	14.8%
Weighted Hotel Room Rated	\$197.27	\$187.55	-4.9%

^{*}Note: Due to the implementation of the New Customs Declaration Forms in December 2017, countries have been added or omitted based on visitor market trends.

Guam Visitors Bureau October 2018 Visitor Arrival Summary Calendar Year-to-Date 2017/8 • Fiscal Year-to-Date 2018/19



Air Arrivale ^a	CYTD 2017 (Jan - Oct '17)	CYTD 2018 (Jan - Oct '18)	% from LY	FYTD 2018 (Oct '17)	FYTD 2019 (Oct '18)	% from LY
Air Arrivals ^a Sea Arrivals ^a	1,261,109	1,256,053	-0.4%	105,548	120,929	14.6%
	20,988	14,001	-33.3%	7,978	727	-90.9%
TOTAL VISITOR ARRIVALS	1,282,097	1,270,054	-0.9%	113,526	121,656	7.2%
ORIGIN OF AIR ARRIVALS (Civilian & Armed Forces)	CYTD 2017 (Jan - Oct '17)	CYTD 2018 (Jan - Oct '18)	% from LY	FYTD 2018 (Oct '17)	FYTD 2019 (Oct '18)	% from LY
JAPAN	527,245	445,616	-15.5%	34,489	43,013	24.7%
Kanto (Tokyo)	276,964	239,301	-13.6%	18,940	24,717	30.5%
Chubu (Nagoya)	68,473	55,267	-19.3%	4,150	4,153	0.1%
Kinki (Osaka) Koshinetsu	92,077 11,098	77,601 7,033	-15.7% -36.6%	5,560 757	7,484 698	34.6% -7.8%
Hokuriku	7,236	5,846	-19.2%	350	495	41.4%
Tohoku	16,581	11,716	-29.3%	1,224	1,265	3.3%
Kyushu	20,647	17,656	-14.5%	1,190	1,697	42.6%
Chugoku	11,939	9,862	-17.4%	687	909	32.3%
Hokkaido Shikoku	11,211 5,740	6,990 4,777	-37.7% -16.8%	813 292	682 413	-16.1% 41.4%
Okinawa/Miya	3,512	3,780	7.6%	373	317	-15.0%
Other	1,767	5,787	227.5%	153	183	19.6%
KOREA	553,724	625,902	13.0%	56,292	60,983	8.3%
Seoul	196,109	219,869	12.1%	19,947	24,966	25.2%
Incheon/Gyeonggi	147,285	151,968	3.2%	16,179	15,838	-2.1%
*Chungbuk	9,811	-	-	1,010	-	70.00/
Chungnam/Daejeon *Gangwon	20,608 6,873	14,851	-27.9%	2,139 646	1,287	-39.8%
Jeonbuk/Gwanju	9,291	10,175	9.5%	911	804	-11.7%
Gyeonbuk/Daegu	24,945	26,042	4.4%	2,053	2,504	22.0%
*Busan	-	67,738	-	-	6,475	-
*Jeonnam	15,390	-	-	1,593	-	-
*Gyeongnam *Ulsan	96,970	12,469	-	9,307	- 1,164	-
Other	26,442	122,790	364.4%	2,507	7,945	216.9%
TAIWAN	28,448	23,582	-17.1%	1,901	1,990	4.7%
Taipei	15,766	13,289	-15.7%	1,046	1,358	29.8%
Kaohsiung	1,983	1,409	-28.9%	141	123	-12.8%
Taichung	5,182	2,997	-42.2%	359	156	-56.5%
Taoyuan, Miaoli, Hsinehu *Hsinchu	3,465	2,173	-37.3%	224	126 97	-43.8%
Other	2,052	1,535 2,179	6.2%	131	130	-0.8%
CHINA	19.247	14,258	-25.9%	1,395	1,325	-5.0%
Beijing	3,284	2,230	-32.1%	251	267	6.4%
Shanghai	6,246	4,810	-23.0%	487	487	0.0%
Guangzhou	1,835	1,039	-43.4%	169	105	-37.9%
Other *US/HAWAII	7,882	6,179	-21.6%	488 F 710	466	-4.5%
CNMI	63,703 15,621	77,933 16,872	22.3% 8.0%	5,318 1,391	7,262 1,265	<u>36.6%</u> -9.1%
PALAU	3,346	3,363	0.5%	479	357	-25.5%
FSM	9,087	12,300	35.4%	956	982	2.7%
RMI	1,028	1,390	35.2%	59	132	123.7%
PHILIPPINES AUSTRALIA	14,527	14,629	0.7%	1,732	1,940 204	12.0%
*CANADA	1,916 804	2,035	6.2%	115 69	- 204	77.4%
EUROPE	1,591	1,732	8.9%	135	162	20.0%
HONG KONG	13,252	5,060	-61.8%	611	501	-18.0%
*THAILAND	383	•	-	41	•	•
*VIETNAM	103			5	-	-
RUSSIA *SINGAPORE	2,449	3,302 785	34.8%	245	419 90	71.0%
*INDIA	<u> </u>			<u> </u>	12	-
*MALAYSIA	•	266	•	•	43	-
OTHER/UNKNOWN	4,635	6,834	47.4%	315	249	-21.0%
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VISITOR INDUSTRY STATISTICS	#77 000 070 CC	#77 7F7 000 0 °	0.00	A7 110 000 0F	67.400.004.4 5	40.00
Hotel Occupancy Taxes ^c	\$37,028,038.80	\$37,357,609.94	0.9%	\$3,116,688.25	\$3,490,084.41	12.0%
Weighted Hotel Occupancy Rated	84.0%	86.2%	2.6%	71.7% \$107.27	82.3% \$197.55	14.8%

Note: CYTD is Calendar Year-to-Date and FYTD is Fiscal Year-to-Date. 2018/9 visitor arrivals may exclude Armed Forces sea arrival statistics and may not be comparable to figures last year. Visitor statistics will be updated once the data is made available. Armed Forces sea arrivals exclude HP (home ported) or MSC (military sea command) personnel. Source: a Civilian air & sea arrivals. Customs Declaration Forms, Customs & Quarantine Agency. Processed by the Guam Visitors Bureau. Sources: ^bJapan Guam Travel Association, ^cHotel Occupancy Tax collections are unaudited. Department of Administration, STR Global (Hotel Occupancy and ADR Report).

\$204.93

0.0%

\$197.27

\$187.55

*Note: Due to the implementation of the New Customs Declaration Forms in December 2017, countries have been added or omitted based on visitor market trends.

\$205.03

Weighted Hotel Room Rated

Guam Visitors Bureau Quarterly Visitor Profile



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Catagory by Market		/'2017 Q4		Y'2018 Q4	% from IV		/TD 2017		/TD 2018	0/ fuero 13/	
Category by Market Total Expenditures		ul - Sep '17)		ul - Sep '18)	% from LY				'17 - Sep '18)		
(On island + Prepaid) Per Person		1,191.82		1,574.34	32.1%		1,227.91		1,282.98	4.5%	
Japan	\$	1,305.93	\$	1,574.82	20.6%	\$	1,288.13	\$	1,498.91	16.4%	
Korea	\$	1,085.10	\$	1,563.89	44.1%	\$	1,165.93	\$	1,088.17	-6.7%	
Taiwan	\$	1,858.73	\$	1,840.68	-1.0%	\$	1,670.59	\$	2,174.21	30.1%	
Philippines	\$	863.21	\$	1,284.16	48.8%	\$	845.45	\$	1,168.95	38.3%	
Hong Kong	\$	1,766.54	\$	2,205.24	24.8%	\$	2,294.21	\$	2,082.34	-9.2%	
On island Expenditures Per Person		335.76		593.96	76.9%		417.98		428.69	2.6%	
Japan	\$	423.52	\$	512.52	21.0%	\$	438.57	\$	527.47	20.3%	
Korea	\$	253.68	\$	646.02	154.7%	\$	382.70	\$	333.44	-12.9%	
Taiwan	\$	673.62	\$	632.37	-6.1%	\$	729.17	\$	854.09	17.1%	
Philippines	\$	461.28	\$	675.24	46.4%	\$	491.64	\$	585.55	19.1%	
Hong Kong	\$	708.05	\$	948.11	33.9%	\$	1,199.08	\$	935.20	-22.0%	
Prepaid Expenditures Per Person	\$	856.75	\$	979.94	14.4%	\$	814.69	\$	854.04	4.8%	
Japan	\$	884.10	\$	1,062.02	20.1%	\$	853.76	\$	971.25	13.8%	
Korea	\$	831.42	\$	917.42	10.3%	\$	788.49	\$	754.38	-4.3%	
Taiwan	\$	1,185.81	\$	1,208.31	1.9%	\$	944.38	\$	1,322.48	40.0%	
Philippines	\$	401.94	\$	603.32	50.1%	\$	359.87	\$	581.65	61.6%	
Hong Kong	\$	1,058.48	\$	1,257.13	18.8%	\$	1,095.14	\$	1,146.11	4.7%	
Per Person Per Day Spending	\$	97.73	\$	165.71	69.6%	\$	122.57	\$	122.43	-0.1%	
Japan	\$	134.76	\$	157.68	17.0%	\$	140.98	\$	169.87	20.5%	
Korea	\$	67.36	\$	171.60	154.8%	\$	105.74	\$	83.57	-21.0%	
Taiwan	\$	168.57	\$	148.28	-12.0%	\$	184.16	\$	205.37	11.5%	
Philippines	\$	112.93	\$	169.10	49.7%	\$	119.74	\$	149.80	25.1%	
Hong Kong	\$	185.64	\$	225.03	21.2%	\$	272.81	\$	249.18	-8.7%	
Average Length of Stay (Days)		3.68		3.86	4.9%		3.55		4.96	39.8%	
Japan		3.28		3.49	6.4%		3.24		3.33	2.8%	
Korea		3.84		4.04	5.2%		3.68		6.14	66.8%	
Taiwan		5.48		4.51	-17.7%		4.43		4.48	1.1%	
Philippines		6.03		6.42	6.5%		6.06		5.87	-3.1%	
Hong Kong		4.29		4.67	8.9%		4.56		4.16	-8.8%	
Seat Capacity (Seats)		574,871		543,621	-5.4%	2,	233,403	2	,119,019	-5.1%	
Japan		233,565		184,673	-20.9%	8	392,985		714,713	-20.0%	
Korea	:	206,042		227,340	10.3%		739,626	8	378,627	18.8%	
Taiwan		8,374		10,428	24.5%		58,118		37,595	-35.3%	
Philippines		43,198		34,028	-21.2%	1	178,554		145,776	-18.4%	
Hong Kong		7,214		6,136	-14.9%		46,648		25,408	-45.5%	
Other		76,478		81,016	5.9%		317,472	3	316,900	-0.2%	
					-	-		_			

GUAM VISITORS BUREAU		anuary	W from IV		ebruar		Mar-17	March					W from LV	June		Of from LV		
JAPAN	Jan-17 57.041	Jan-18 41.435	% from LY	Feb-17 54.354	Feb-18 46.937	% from LY	71.384	Mar-18	% from LY -13.7%	Apr-17 49.834	Apr-18 39,934	% from LY	May-17	May-18 36.575	% from LY -22.4%		Jun-18 35.739	% from LY
			-27.4%			-13.6%		61,613				-19.9%	47,140			48,971		-28.3%
Kanto (Tokyo)	28,466	21,185	-25.6%	26,813	22,852	-14.8%	34,617	28,888	-16.5%	25,539	20,605	-19.3%	23,746	18,161	-23.5%	25,261	19,110	-25.6%
Chubu (Nagoya)	6,597	4,984	-24.5%	6,691	6,042	-9.7%	11,502	9,314	-19.0%	6,498	5,589	-14.0%	6,438	4,936	-23.3%	6,111	4,147	-33.7%
Kinki (Osaka)	10,890	7,742	-28.9%	9,619	7,732	-19.6%	13,095	12,677	-3.2%	8,720	7,313	-16.1%	8,273	6,214	-24.9%	8,758	6,138	-31.2%
Koshinetsu	1,569	674	-57.0%	1,331	980	-26.4%	1,685	1,113	-33.9%	1,197	689	-42.4%	962	721	-25.1%	969	450	-54.0%
Hokuriku	731	486	-33.5%	1,016	805	-20.8%	1,137	991	-12.8%	649	538	-17.1%	880	609	-30.8%	796	600	-26.1%
Tohoku	1,942 2,038	1,115	-42.6% -32.9%	2,217 2,589	1,646 1,873	-25.8% -27.7%	2,256 2.790	1,718	-23.8% -18.9%	1,656 1,935	1,025 1,613	-38.1%	1,567 1,882	1,194 1,872	-23.8%	1,620 2,277	1,104 1,831	-32.9% -22.4%
Kyushu Chugoku	2,038 1,433	1,368 897	-32.9%	2,589 1.377	1,873	-27.7%	2,790 1.681	2,263 1.519	-18.9%	1,935	896	-16.6% -17.9%	1,882	1,872	-0.5% -17.7%	1,215	784	-22.4% -36.2%
Hokkaido	2.185	1,367	-37.4%	1,377	793	-35.0%	1,406	967	-31.2%	1,352	863	-36.2%	1,302	765	-32.8%	984	477	-50.2%
Shikoku	662	336	-49.2%	581	474	-18.4%	718	749	4.3%	555	427	-23.1%	568	566	-0.4%	580	415	-29.7%
Okinawa/Miya	348	266	-23.6%	692	603	-12.9%	251	272	8.4%	464	226	-51.3%	237	361	52.3%	237	431	81.4%
Other	180	1,015	463.9%	208	2,035	878.4%	246	1,142	364.2%	177	150	-15.3%	146	104	-28.8%	163	252	52.1%
KOREA	56.340	69,249	22.9%	51,184	60,939	19.1%	51,390	53.132	3.4%	53.520	60,265	12.6%	51.576	60.516	17.3%	55.033	67,996	23.5%
Seoul	18,918	20,932	10.6%	17,008	17,610	3.5%	17,245	14,468	-16.1%	19,204	18,160	-5.4%	18,552	19,880	7.2%	19,177	24,583	28.2%
Incheon/Gyeonggi	13.991	15,801	12.9%	13.199	14,099	6.8%	14.054	12,416	-11.7%	14,542	14,411	-0.9%	13.516	15,599	15.4%	14,733	17,624	19.6%
*Chungbuk	1.183	.0,00.	-	988	,,,,,,	-	934	.2,	-	1,161		-	800	.0,000	-	885	.,,52 .	-
Chungnam/Daejeon	2,251	1,723	-23.5%	2,346	1,425	-39.3%	2,041	1,231	-39.7%	2,051	1,441	-29.7%	1,868	1,315	-29.6%	1,836	1,478	-19.6%
*Gangwon	1,026	-	-	887	_	-	598	-	-	690	, , , , , , , , , , , , , , , , , , ,	_	577	-	-	580	,	-
Jeonbuk/Gwanju	1,002	1,639	63.6%	962	891	-7.4%	1,092	873	-20.1%	961	849	-11.7%	806	885	9.8%	782	1,069	36.7%
Gyeonbuk/Daegu	3,174	3,285	3.5%	2,813	2,068	-26.5%	2,361	1,841	-22.0%	2,273	2,257	-0.7%	2,227	2,901	30.3%	2,494	2,880	15.5%
*Busan	-	7,129	-	· -	5,643	-	· -	5,654	-	-	6,104	-	· -	7,145	-	-	7,636	-
*Jeonnam	1,772		-	1,556		-	1,416	-	-	1,260	-	-	1,384		-	1,738	· -	-
*Gyeongnam	9,840	-	-	8,836	-	-	9,377	-	-	9,101	-	-	9,514	-	-	10,272	-	-
*Ulsan	-	1,393	-	-	1,030	-	-	1,229	-	-	1,519	-	-	1,353	-	-	1,427	-
Other	3,183	17,347	445.0%	2,589	18,173	601.9%	2,272	15,420	578.7%	2,277	15,524	581.8%	2,332	11,438	390.5%	2,536	11,299	345.5%
TAIWAN	3,848	2,263	-41.2%	3,610	2,684	-25.7%	2,853	2,453	-14.0%	3,208	2,241	-30.1%	3,395	1,736	-48.9%	2,545	2,731	7.2%
Taipei	2,317	1,289	-44.4%	2,003	1,412	-29.5%	1,253	1,248	-0.4%	1,678	1,222	-27.2%	1,979	956	-51.7%	1,524	1,661	8.8%
Kaohsiung	238	189	-20.6%	300	148	-50.7%	213	146	-31.5%	225	122	-45.8%	156	113	-27.6%	168	167	-0.6%
Taichung	637	205	-67.8%	669	342	-48.9%	540	373	-30.9%	650	368	-43.4%	680	273	-59.9%	395	289	-26.8%
Taoyuan, Miaoli, Hsinehu	375	166	-55.7%	393	229	-41.7%	590	286	-51.5%	435	211	-51.5%	351	135	-61.5%	296	292	-1.4%
*Hsinchu	-	114	0.004	-	98	-	-	112	-	-	130	-	-	146		-	129	-
Other	281	300	6.8%	245	455	85.7%	257	288	12.1%	220	188	-14.5%	229	113	-50.7%	162	193	19.1%
CHINA	4,104	1,194	-70.9%	2,393	3,944	64.8%	1,330	1,174	-11.7%	1,720	1,046	-39.2%	1,638	1,098	-33.0%	1,582	913	-43.0%
Beijing	907	105	-88.4%	573	707	23.4%	177	117	-33.9%	264	123	-53.4%	249	149	-40.2%	176	110	-37.5%
Shanghai	1,269	520	-59.0% -79.6%	699 213	1,099	57.2%	440	553	25.7%	483	353 111	-26.9%	581	340 84	-41.5%	537 174	348	-35.2%
Guangzhou Other	387 1,541	79 490	-68.2%	908	220 1,918	3.3% 111.2%	89 624	63 441	-29.2% -29.3%	161 812	459	-31.1% -43.5%	157 651	525	-46.5% -19.4%	695	79 376	-55.2% -47.3%
*US/HAWAII	7,000	9,361	33.7%	6,747	5,942	-11.9%	6,348	7,519	18.4%	6,091	6,929	13.8%	6,380	6,979	9.4%	6,977	8,817	54.0%
CNMI	1.363	1,365	0.1%	1.105	1,228	11.1%	1.537	1.896	23.4%	1,440	1,454	1.0%	1.645	1.667	1.3%	1.834	2,251	20.2%
PALAU	218	206	-5.5%	221	303	37.1%	257	311	21.0%	271	346	27.7%	354	462	30.5%	389	390	-2.1%
FSM	743	932	25.4%	685	845	23.4%	810	1.388	71.4%	903	1,442	59.7%	913	1,208	32.3%	1.080	1,623	49.4%
RMI	62	107	72.6%	74	73	-1.4%	114	109	-4.4%	91	135	48.4%	97	111	14.4%	176	227	27.3%
PHILIPPINES	1,232	959	-22.2%	1,288	972	-24.5%	1,317	1,955	48.4%	2,134	1,842	-13.7%	1,518	1,723	13.5%	1,398	1,349	-3.6%
AUSTRALIA	141	132	-6.4%	548	504	-8.0%	164	180	9.8%	215	161	-25.1%	144	219	52.1%	160	233	44.4%
*CANADA	106	-	-	81	-	-	123	-	-	98	-	-	80	-	-	62	-	-
EUROPE	212	193	-9.0%	224	182	-18.8%	189	226	19.6%	170	226	32.9%	142	143	0.7%	123	143	9.8%
HONG KONG	2,033	424	-79.1%	1,789	391	-78.1%	1,924	573	-70.2%	2,052	593	-71.1%	1,679	458	-72.7%	1,241	543	-58.3%
*THAILAND	29	-	-	64	-	-	20	-	-	49	-	-	64	-	-	34	-	-
*VIETNAM	22	-	-	16	-	-	7	-	-	3	-	-	10	-	-	3	-	
RUSSIA	416	670	61.1%	233	250	7.3%	374	540	44.4%	232	315	35.8%	175	234	33.7%	285	395	38.6%
*SINGAPORE	-	68	-	-	71	-	-	88	-	-	97	-	-	85	-	-	69	-
*INDIA		17	-		11	-		17	-		9	-	-	26	-	-	15	-
*MALAYSIA	-	1706	-	-	20	7.40 55:	-	55	- 0.40.00:		20	70.0	-	19	-	-	42	70.00
OTHER/UNKNOWN	458	1,396	204.8%	390	1,749	348.5%	479	1,667	248.0%	532	357	-32.9%	469	279	-40.5%	544	349	-36.0%
SEA ARRIVALS (CIV & MIL)	695	4,964	614.2%	8,547	140	-98.4%	42	2,838	6657.1%	44	266	504.5%	1,434	457	-68.1%	316	2,566	722.4%
TOTAL	136,063	134,939	-0.8%	133,553	127,185	-4.8%	140,662	137,734	-2.1%	122,607	117,678	-4.0%	118,853	113,995	-4.1%	122,753	126,391	2.2%

^{*}Note: Due to the implementation of the New Customs Declaration Forms in December 2017, countries have been added or omitted based on visitor market trends.

GUAM VISITORS BUREAU	July			July August September						C	Octobe	r	Total CYTD			
BOILEAG	Jul-17	Jul-18	% from LY	Aug-17	Aug-18	% from LY	Sep-17	Sep-18	% from LY	Oct-17	Oct-18	% from LY	2017	2018	% from LY	
JAPAN	51,811	40,163	-22.5%	68.351	61,307	-10.3%	43,870	38.900	-11.3%	34,489	43,013	24.7%	527,245	445.616	-15.5%	
Kanto (Tokyo)	29,783	23,556	-20.9%	37,988	33,812	-11.0%	25,811	26,415	2.3%	18,940	24,717	30.5%	276,964	239,301	-13.6%	
Chubu (Nagoya)	5,785	3,975	-31.3%	10,063	9,058	-10.0%	4,638	3,069	-33.8%	4,150	4,153	0.1%	68,473	55,267	-19.3%	
Kinki (Osaka)	8,948	7,287	-18.6%	11,560	11,533	-0.2%	6,654	3,481	-47.7%	5,560	7,484	34.6%	92,077	77,601	-15.7%	
Koshinetsu	835	451	-46.0%	1,050	687	-34.6%	743	570	-23.3%	757	698	-7.8%	11,098	7,001	-36.6%	
Hokuriku	512	380	-25.8%	633	529	-16.4%	532	413	-22.4%	350	495	41.4%	7,236	5,846	-19.2%	
Tohoku	1,423	935	-34.3%	1,472	834	-43.3%	1,204	880	-26.9%	1,224	1,265	3.3%	16,581	11,716	-29.3%	
Kyushu	1,798	1,346	-25.1%	2,311	2,310	0.0%	1,837	1,483	-19.3%	1,190	1,697	42.6%	20,647	17,656	-14.5%	
Chugoku	916	890	-2.8%	1,421	1,097	-22.8%	815	696	-14.6%	687	909	32.3%	11,939	9,862	-17.4%	
Hokkaido	615	409	-33.5%	683	257	-62.4%	814	410	-49.6%	813	682	-16.1%	11,211	6,990	-37.7%	
Shikoku	680	494	-27.4%	724	643	-11.2%	380	260	-31.6%	292	413	41.4%	5.740	4,777	-16.8%	
Okinawa/Miya	381	282	-26.0%	248	298	20.2%	281	724	157.7%	373	317	-15.0%	3,512	3,780	7.6%	
Other	135	158	17.0%	198	249	25.8%	161	499	209.9%	153	183	19.6%	1,767	5,787	227.5%	
KOREA	61,097	70,622	15.6%	58,411	64,432	10.3%	58.880	57,768	-1.9%	56,292	60,983	8.3%	553,723	625,902	13.0%	
Seoul	22,421	28,110	25.4%	21,919	26,238	19.7%	21,718	24,922	14.8%	19,947	24,966	25.2%	196,109	219,869	12.1%	
Incheon/Gyeonggi	15,446	16,625	7.6%	14,844	14,378	-3.1%	16,781	15,177	-9.6%	16,179	15,838	-2.1%	147,285	151,968	3.2%	
*Chungbuk	988	-	-	864	- 1,070	-	998	-	-	1,010	-	-	9,811	-	-	
Chungnam/Daejeon	2,026	1,914	-5.5%	1,900	1,760	-7.4%	2,150	1,277	-40.6%	2,139	1,287	-39.8%	20,608	14,851	-27.9%	
*Gangwon	574	-	-	627	-	-	668	· -	_	646	, , , <u>-</u>	-	6,873	-	-	
Jeonbuk/Gwanju	1.055	1.147	8.7%	949	1.241	30.8%	771	777	0.8%	911	804	-11.7%	9.291	10.175	9.5%	
Gyeonbuk/Daegu	2.952	3.445	16.7%	2,347	2.853	21.6%	2.251	2.008	-10.8%	2.053	2.504	22.0%	24,945	26.042	4.4%	
*Busan	-,	7,803	-	_,	8,215	-	_,	5,934	-	_,,,,,	6,475	-	- 1,0 1.0	67,738	#DIV/0!	
*Jeonnam	1,617	-	-	1,627	-	-	1,427	-	-	1,593	-	-	15,390	-	-	
*Gyeongnam	10,634	-	-	10,461	-	-	9,630	-	-	9,307	-	-	96,972	-	-	
*Ulsan	-	1,354	-	-	984	-	-	1,016	-	-	1,164	-	-	12,469	-	
Other	3,384	10,224	202.1%	2,873	8,763	205.0%	2,486	6,657	167.8%	2,507	7,945	216.9%	26,439	122,790	364.4%	
TAIWAN	2,443	2,976	21.8%	2,300	2,476	7.7%	2,345	2,032	-13.3%	1,901	1,990	4.7%	28,448	23,582	-17.1%	
Taipei	1,291	1,531	18.6%	1,265	1,374	8.6%	1,409	1,238	-12.1%	1,046	1,358	29.8%	15,765	13,289	-15.7%	
Kaohsiung	166	147	-11.4%	172	128	-25.6%	204	126	-38.2%	141	123	-12.8%	1,983	1,409	-28.9%	
Taichung	434	465	7.1%	412	249	-39.6%	406	277	-31.8%	359	156	-56.5%	5,182	2,997	-42.2%	
Taoyuan, Miaoli, Hsinehu	336	295	-12.2%	276	298	8.0%	189	135	-28.6%	224	126	-43.8%	3,465	2,173	-37.3%	
*Hsinchu	-	332	-	-	237	-	-	140	-	-	97	-	-	1,535	-	
Other	216	206	-4.6%	175	190	8.6%	137	116	-15.3%	131	130	-0.8%	2,053	2,179	6.1%	
CHINA	2,015	1,359	-32.6%	1,776	1,306	-26.5%	1,294	899	-30.5%	1,395	1,325	-5.0%	19,247	14,258	-25.9%	
Beijing	225	216	-4.0%	240	263	9.6%	222	173	-22.1%	251	267	6.4%	3,284	2,230	-32.1%	
Shanghai	764	389	-49.1%	627	410	-34.6%	359	311	-13.4%	487	487	0.0%	6,246	4,810	-23.0%	
Guangzhou	119	121	1.7%	187	120	-35.8%	179	57	-68.2%	169	105	-37.9%	1,835	1,039	-43.4%	
Other	907	633	-30.2%	722	513	-28.9%	534	358	-33.0%	488	466	-4.5%	7,882	6,179	-21.6%	
*US/HAWAII	7,761	8,785	13.2%	5,930	7,859	32.5%	5,151	8,480	64.6%	5,318	7,262	36.6%	63,703	77,933	22.3%	
CNMI	2,214	2,508	13.3%	1,687	1,943	15.2%	1,405	1,295	-7.8%	1,391	1,265	-9.1%	15,621	16,872	8.0%	
PALAU	480	378	-21.3%	369	376	1.9%	308	234	-24.0%	479	357	-25.5%	3,346	3,363	0.5%	
FSM	1,124	1,593	41.7%	955	1,331	39.4%	918	956	4.1%	956	982	2.7%	9,087	12,300	35.4%	
RMI	138	179	29.7%	114	227	99.1%	103	90	-12.6%	59	132	123.7%	1,028	1,390	35.2%	
PHILIPPINES	1,192	1,262	5.9%	1,312	1,489	13.5%	1,404	1,138	-18.9%	1,732	1,940	12.0%	14,527	14,629	0.7%	
AUSTRALIA	234	102	-56.4%	106	170	60.4%	89	130	46.1%	115	204	77.4%	1,916	2,035	6.2%	
*CANADA	78	- 150	- 10 501	58	-	- 70.000	49	- 100	- 17.000	69	-	-	804	- 1770	-	
EUROPE	182	152	-16.5%	106	183	72.6%	108	122	13.0%	135	162	20.0%	1,591	1,732	8.9%	
HONG KONG	822	559	-32.0%	735	585	-20.4%	366	433	18.3%	611	501	-18.0%	13,252	5,060	-61.8%	
*THAILAND	38	-	-	26		-	18 7	-	-	41	-		383			
*VIETNAM	15	- 271	-6.9%	15 117	124	6.0%	124	124	0.0%	5	419	71.0%	103 2,449		34.8%	
RUSSIA *SINGAPORE	248	231	-6.9%	- 117	84	6.0%	124	60	0.0%	245	90	/1.0%	2,449	3,302 785	54.8%	
*INDIA		73 51	-		26			10		-	12		-	785 194		
*MALAYSIA		16	-		26	-		27		-	43		-	266		
OTHER/UNKNOWN	549	206	-62.5%	537	350	-34.8%	363	232	-36.1%	315	249	-21.0%	4.636	6.834	47.4%	
SEA ARRIVALS (CIV & MIL)	549 511	379	-62.5% -25.8%	1,076	1,529	-34.8% 42.1%	345	135	-60.9%	7,978	727	-21.0% -90.9%	20,988	14,001	-33.3%	
TOTAL	132.952	131.594	-25.8%	143.981		1.3%			-80.9%	113.526	121,656	-90.9% 7.2%	1.282.097	1.270.054	-0.9%	
TOTAL	132,952	131,594	-1.0%	145,981	145,817	1.3%	117,147	113,065	-3.5%	113,526	121,656	7.2%	1,282,097	1,2/0,054	-0.9%	

^{*}Note: Due to the implementation of the New Customs Declaration Forms in December 2017, countries have been added or omitted based on visitor market trends.