

LEADERSHIP

Influencing people

HUZAIFA

UNDER THE GUIDANCE

Prof. Pranav Nerurkar

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INTRODUCTION

Leadership is the ability to develop a vision that motivates others to move with a passion toward a common goal. So leadership is a process by which a person influences others to accomplish an objective and directs the organization in a way that makes it more cohesive and coherent.



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DEFINITION

Leadership: a Definition According to the idea of transformational leadership , an effective leader is a person who does the following:

- Creates an inspiring vision of the future.
- Motivates and inspires people to engage with that vision.
- Manages delivery of the vision.
- Coaches and builds a team, so that it is more effective at achieving the vision.



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The essence of leadership

- Leadership refers to ability of one individual to influence others.
- The influence is exercised to change the behaviour of others.
- Change of behaviour is caused with an objective of achieving a shared goal.
- The person influencing others(leader) possesses a set of qualities or characteristics with which he or she to influence others.
- Leadership is a group phenomenon. It involves interaction between two or more people.



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FACTORS

- Leader -You must have an honest understanding of who you are, what you know and what you can do.
- Follower -The fundamental starting point is having a good understanding of human nature, such as needs, emotions and motivation.
- Communication-The nonverbal communication is leading. Bad communication harm the relation between leader and employee.



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who is leader?

- One that leads or guides.
- One who is in charge or in command of others.
- One who heads a political party or organization.
- One who has influence or power, especially of a political nature.



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CHARACTERISTICS OF LEADERSHIP



- ① Empathy
- ② Consistency
- ③ Honesty
- ④ Direction
- ⑤ Communication
- ⑥ Direction
- ⑦ Needs support from all



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Styles of Leadership

- 1 Authoritarian or autocratic
- 2 Participative or democratic
- 3 Delegative or Laissez-Faire



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Difference Between Manager And Leader

MANAGER	LEADER
Oversees the current process well	Wants to create future
Must achieve balance	Needs to make change
Thinks execution	Thinks ideal
Comfortable with control	Welcomes risks
impersonal	High emotional intelligence



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IMPORTANCE OF LEADERSHIP

- Initiates action
- Motivation guidance
- Creating confidence
- Co-ordination
- Effective planning



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GREATEST LEADERS



Figure: some of greatest Leaders






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CONCLUSION

- A leader can learn certain skills and turn himself into a remarkable one.

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