



NISHANT BANSAL



ACADEMIC DETAILS

Year	Degree / Board	Institute	GPA / Marks(%)
---	B.Tech in Mechanical Engineering	Indian Institute of Technology Delhi	7.777
2019	CBSE	Modern Vidya Niketan	95%
2017	CBSE	Modern Vidya Niketan	10.0

SCHOLASTIC ACHIEVEMENTS

- **Minor Degree, Business Management:** Pursuing minor specialization with **GPA of 9.0**; completed 15/21 credits[2021]
- **Minor Degree, Entrepreneurship:** Pursuing minor specialization with **GPA of 9.4**; completed 18/21 credits[2021]
- **NSTSE 2018:** Secured **AIR-31** in NSTSE conducted by Unified Council, competing amongst **2 lakh+** national students [2018]
- **CBSE Merit Certificate:** Awarded for outstanding academic performance & top **0.1 percent** candidates in chemistry [2019]
- **Harvard Asia Conference:** Selected as an **International Delegate** to represent India among **60** nations at Harvard [2022]
- **BCG Strategy Consulting Program:** Received certificate from BCG for completing Strategy assessment project 2022]

INTERNSHIPS

- **Tata Projects Ltd, Mundra, Gujarat:** *Planning & Strategy, Intern* [Jun' 22 - Aug' 22]
 - Oversaw management reporting, **financial performance reviews**, and progress monitoring for projects worth **2500+ Crore**
 - Optimized resource utilization to reduce machinery & manpower requirement by **22%**, saving over **INR 10 Crore**
 - Identified and **resolved loopholes** in the current revenue & billing system to marginalize the cost incurred into profits
 - Ensured smooth workflow between projects, business units, vendors & corporate functions using **Billing Assurance Tool**
 - Received **Letter of Recommendation** from Project Manager for *inquisitive approach & strong analytical thought process*
- **Redopact Pvt. Ltd:** *Business Development Intern* [Jun' 21 - Aug' 21]
 - Analyzed sustainable **Product market** in the Indian **E-commerce** industry to assess the growth potential of the company
 - Led a team of **6 executives** to create strategic content for social media leading to a **158% increase** in Instagram reach
 - Bootstrapped marketing strategy and sales pitches for **500+ vendors** and customers by gathering and analyzing data
 - Received **Letter of Recommendation** from Director, Redopact for *exemplary performance & strong communication skills*

POSITIONS OF RESPONSIBILITY

- Board of Recreational and Creative Activities (BRCA):** *Conducted 120+ cultural activities for 12000+ students*
- General Secretary, BRCA:** *Unanimously Elected to lead a 4-tier team of 250 Representatives* [May' 22 - Apr' 23]
 - Remodeled **40-year-old** board structure by introducing nominated BRCA core team & coordinators bridging gap between tiers
 - Administered budget of **INR 47 Lacs**, 50% YoY increase to revamp inventory, increase students engagement via cultural events
 - Orchestrated the foundation of **Endowment Fund** worth **~25 Cr** for Rendezvous, self-sustaining it in the next 2 years
- Cultural Secretary:** *Elected to lead a team of 15 reps for 50+ year-round student events* [Jul' 21 - May' 22]
 - Led hostel team to secure unprecedented **10+ podiums**, a **200% increase** from the previous year, in **15+ inter-hostel** events
 - Administered budget of **INR 1.5 Lacs**, **40% YoY** increase to revamp inventory, resident engagement via informal events
- Coordinator, RDV'22:** *1 of 6 nominated to lead 3- tier team of 30+ executives* [Jan' 22 - Apr' 22]
 - Managed offline collaterals of over **50+ companies'** deliverables single-handedly, achieving a **45% YoY** increase in fest budget
- Photography & Films Club (PFC):** *Spearheaded operations to reinforce the culture and attain national recognition*
- Director:** *Piloted a 3-tier team of 13 Representatives, 120+ members;* [Jul' 21 - May' 22]
 - Led team of five to conduct first-ever Pixels, month-long photo & videography contest, honed creative skills of 250+ freshmen
 - Collaborated with Hero, Citizen & Rubix for **~20+** prize pool; events drawing **5000** participants from over **100+** colleges
- Representative:** *Mentored & led a team of 90+ freshers, unanimously elected among 90 freshmen* [Aug' 20- Jul' 21]

EXTRA CURRICULAR ACTIVITIES

- **BRCA Cultural Activities :** *Podium finishes in 8+ Institute-wide competitions in PFC, Drama, FACC*
 - Winner, Manipulation, PFC** [2020] | **Winner, AD Making, PFC** [2021] | **Winner, Stage play, RDV'22** [2022]
 - Runner Up, Drama GC** [2021] | **Runner-Up, Short film, Drama** [2021] | **Runner-Up, Dance duo** [2021]
 - Advisory Panel, PFC** [2022] | **Azure member, FACC** [2021] | **Timeline Member, PFC** [2020]
 - Creative Ac-Head, RDV'21** [2020] | **Volunteer, Murals FACC** [2021] | **Logo Redesigner, Hindi Samiti** [2021]
 - Award: BRCA Outstanding Contribution, Cultural Activities** | **Special Mention Award Product videography, PFC** [2022]
- **Hostel Level :** *Actively contributed to Hostel Management, Cultural & Sports Activities & Annual Hostel Fest, Mahsheed*
 - Overall Coordinator, Mahsheed Cultural Fest,** annual 3-day fest with a footfall of **~4000** people Institute-wide [2021]
 - House Working committee, Hostel** [2022] | **Sports Committee, Hostel** [2021] | **Cult Committee, Hostel** [2020]
- **Social Endeavours:** *Contributed to the diverse domains of social welfare through multi-project involvement*
 - Student Mentor, BSW:** Guided 6 first-year students, catalyzed their overall growth and smooth transition into IITD [2022]
 - Volunteer, No Help Too Big,** led a team of 10+ people, coordinated initiatives for Marketing, raised **1L+** donation [2021]