**Notes**

1. **Best Practices**
   1. **Be authentic**
      1. Interviewers are more likely to connect with you if they see you as a real and authentic human being
   2. **Sell Yourself**
      1. Swarmy, awkard 🡪 not enough practice
      2. You should focus on
         1. Preparing authentic answers
         2. Highlight greatest strengths and accomplishments
      3. Big part of this interview is
         1. Tell good, interesting and relevant stories about your experience
   3. **Be concise**
      1. Don’t rumble
      2. Rule of thumb: don’t go more than 2 minutes
      3. Always emphasize most impressive points
   4. **Show Enthusiasm**
      1. They want someone who is excited who asks questions who seems if they are really motivated if they are hired for the position
2. **Common mistakes**
   1. **Lack of professionalism**
      1. E.g arriving late,
      2. Judgement criteria involves
         1. how you dress,
         2. How you present yourself
         3. Following Job etiquette
   2. **Lack of preparation**
      1. Analyzing job descriptions
      2. Researching through firms
      3. Thinking about answers
      4. Practicing
   3. **Lack of content**
      1. Due to lame answers 🡪 lack of preparations
      2. Doging questions
      3. Gap in resume
   4. **Negativity**
      1. **Don’t ever badmouth your former employer, manager or even your coworker**

**Corgi practicing interview #1**

* Why did you choose this career?

https://app.biginterview.com/s/8d52c04e41

1. **Types of interviews**
   1. **The phone interview**
      1. **Pros**
         1. You don’t have to worry about your appearance
         2. You can keep your notes nearby for reference
      2. **Cons**
         1. Hard to make impressions
         2. Difficult to connect with non-verbal cues
            1. **This is the reason why sales people always want in-person meeting**
         3. It’s difficult to read your interviewer
            1. Hard do know interviewer’s response
            2. Candidates talk way too much
            3. They ramble
   2. **The one-on-one in-person interview**
      1. Is the classic format
         1. Duration “20 – 45” minutes
      2. Practice is what separates the candidates getting hired and not hired
      3. **Non-verbal communications play much bigger role**
      4. Non-verbal bad habits to avoid
         1. Talking fast
         2. Slouching
         3. “Umns” and “Uhs”
   3. **The video interview**
      1. You should prepare the same way as the in-person interview
      2. Advice
         1. Is your eye in contact with the screen
   4. **The panel interview**
   5. **The group interview**
2. **Types of Interviewers**
   1. **External Recruiter**
      1. Companies use external recruiters to vet candidates and send only the most qualified
      2. Gets paid by sourcing candidates who get hired
      3. **Bottom:** he wants to get paid so he wants you to do well
   2. **Internal Recruiter or HR Rep**
      1. **Goal:** Find out if you are a close enough fit for him to send you through to meet with the hiring managers
   3. **The Hiring Manager**
      1. If you win over, you will get pretty far
      2. Will be your boss if you take the position
      3. Is the primary decision maker on who gets hired
      4. Will be more likely to ask specific questions about technical skills **or experience with specific day-to-day responsibilities**
      5. Cares most about your personality or your style
   4. **Senior Level Management**
      1. Will only meet with you if you made strong impressions on others already
      2. Prepare for an interview with senior management the same way would with the hiring manager
   5. **Direct Report**

**Positive Signs**

* Interviewer is keeping you longer than usual
* During phone interview, you should be more animated than usual
* Expect some technical

1. **Answering Inappropriate Questions**
   1. Interviewers should only be asking questions **related to your ability to do the job**
   2. **Tips**
      1. **Deflect the question**
         1. **Where are you from originally?** 
            1. **I consider myself a new yorker for a long time**
      2. **Steer the conversation to more neutral topic**

Do you work out a lot?

<https://app.biginterview.com/s/f9bdae0170>

1. **What to Wear**
   1. Interviewers do judge based on what you dress
   2. **Rule of Thumb:** you want to dress **just a little bit more formally than company’s basic dress code**
   3. **Goal:** is to avoid being discriminated against based on appearance or style
   4. **When in doubt, choose the option that you feel best in**
2. Mastering nonvebal communication
   1. Your nonverbal communication says a lot about you before answering a single question
   2. Forms of Nonverbal communication
      1. Eye contact
      2. Body language
      3. The quality and tone of your voice
      4. How you move
   3. Types
      1. Making Eye Contact
         1. Look staright 🡪 shows confidence
            1. People are more likely to remember your words
      2. Communicating Body Language
         1. Smile 🡪 shows confidence
         2. Sit straight up 🡪 shows confidence
         3. Put your two hands gently on the desk
         4. Don’t move your arms too much 🡪 distracting (NONO)
      3. Finding your voice
         1. Talking fast 🡪 nervousness, is hard to understand
         2. It’s totally fine to pause and think
            1. Can make you look more thoughtful
         3. **Always warm up before interview**
            1. Practice interviews
            2. Don’t do it during interview 🡪 this is warming up during interview 🡪 ruins first impression
      4. Eliminating Vocal Filers
         1. Ums, uhs, like, okay
         2. It’s okay to use here and there
         3. It’s not okay when we use too much
3. Smile make you look m

**Practice**

Why did you choose this career?

<https://app.biginterview.com/s/e9fa1b5101> (bronze)

* Here I was speaking too slowly

<https://app.biginterview.com/s/8681059f36> (silver)

* Here I was also speaking too slowly (100, when 149 is avg)
* Used too many ums

1. Analyzing Job Description
   1. You should truly examine job description
   2. Close examination will tell you a lot of questions you will get
   3. Analyzing job competencies
      1. STEP 1: Identify competencies
      2. STEP 2: identify themes
      3. STEP 3: identify your selling points
      4. STEP 4: identify gaps or issues
      5. STEP 5: Anticipate questions
   4. If you don’t have direct experience, be ready to talk about the similar case
   5. Look for the phrase ‘Lead, key day-to-day, contact, manage’ 🡪 communication is important
   6. **Key: the most important thing in each section are going to be listed first**
   7. **Key:** is you being prepared to talk about if you are the fit