Fundamental Equity Research

Course Objective

Students will receive pedagogical instruction and hands-on training as it relates to
fundamental equity research. The course covers the development of an investment
thesis, the identification/quantification of key risks for a given investment, financial
modelling, and pitching an idea. After successfully completing this class, students should
feel comfortable with independently analyzing equities and persuasively presenting their
analysis to sell-side or buy-side analysts.

Pre-Requisites

• A basic understanding of accounting is required.

Agenda

- Class 1: Class Logistics and Industry Overview: Sell-side / Buy-side and State of the Industry
- Class 2: Sector Overviews: FIG, HC, TMT, Industrials, Consumer, Real Estate
- Class 3: Regulation and Ethics Applicable to Equity Research
- Class 4: Introduction to Equity Valuation Techniques, Trading vs Investing, and Cost of Capital
- Class 5: Industry and company analysis
- Class 6: Financial Modeling: Income Statement
- Class 7: Financial Modeling: Balance Sheet / Cash Flow Statement
- Class 8: Midterm
- Class 9: Valuation Methodologies: Relative Valuation
- Class 10: Valuation Methodologies: Intrinsic Valuation
- Class 11: Mid-point presentations and project check-in
- Class 12: Quantifying and Qualifying Risk
- Class 13: Future of the Industry: Passive Investing, Quant Strategies, Quantamental, ESG
- Class 14: Final Exam
- Class 15: Final Presentation

Reading

• There is no required textbook for this class, but there will be assigned readings from online sources as well as sample equity research.

Attendance

Attendance and participation are required for student success. Students will be allowed a
maximum of 2 absences during the semester. Each subsequent absence, barring
exceptional circumstances, will result in a reduction to the final attendance/participation
grade.

Grading

•	Attendance and Participation	20%
•	Midterm	20%
•	Final	20%
•	Final Presentation	40%

Assignments

- **Homework**: Homework will be regularly provided to help reinforce topics covered during the class, but do not count towards the final grade.
- Midterm / Final: There will be a midterm and final which will cover topics covered in the class. The final will be cumulative (i.e. will include topics covered before and after the midterm).
- **Final Presentation**: Students are required to pick a US listed stock by the end of the second week of class. They will perform fundamental analysis of the company, build a financial model, write an initiation report, and present their findings.
 - The stock picked must have a market cap of at least \$500 million as of the date of the deadline.
 - The initiation report will be limited to 10 pages, with approximately 5 pages of text and 5 pages of charts

- Students will present their paper to a panel of current equity research analysts at the end of the semester. Students will have 5 minutes to present and will have 10 minutes of Q&A with the panel.
- o Grading will be based on commentary received from the panel.