## Sticker Shock

Public pension funds face much higher private-equity costs than they previously realized.

These states now disclose performance fees reflecting the profits collected by private equity firms.

INCREASE STATE MANAGEMENT/OTHER FEES PERFORMANCE FEES TOTAL FEES 115% \$91.3 million **New Jersey** \$79.6 million \$170.9 million **174**% Kentucky \$46.3 \$34.1 \$80.4 131% \$62.3 \$27.0 \$35.3 South Carolina **53**% \$11.9 \$6.32 New Mexico \$18.2 U.S. public pension funds are the largest 10-Year Median Returns Among investors in private equity. Asset Classes LARGEST PRIVATE EQUITY INVESTORS\*\* RETURNS AMONG ASSET CLASSES\*\*\* Private equity 12.0% U.S. public Private sector pension funds U.S. equity pension funds \$352.3 billion \$267.4 7.9 Real estate Sovereign 7.7 wealth fund Total Non-U.S. equity \$267.4 \$1.9 trillion 6.4 Non-U.S. fixed income 5.6

Others \$811.8

U.S. fixed income 5.0

Non-U.S. Cash public pension funds 2.1

\*Increases include disclosures of carried interest, which represents the share of profits kept by private equity firms; Data is the most recent year, either fiscal year 2014 or 2015. \*\* Data through Dec. 31, 2014 \*\*\* Data through June 30. 2015

Sources: the states; Preqin; Wilshire Trust Universe Comparison Service THE WALL STREET JOURNAL.