

Voyager Internet Ltd

Dealer Pricebook V2.1

Current Service Prices for Dealers

voyager.

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Introduction

This document lists standard pricing for Dealers who purchase Voyager services. All prices are GST exclusive. Note that any agreements you have with us for tailored pricing override the pricing in this document.

This document is updated regularly as our products change, and pricing is reviewed between versions. While we take care to ensure pricing in this document is correct, if errors are identified we will notify you as soon as practical.

If you have any questions or comments, please contact your Account Manager.

Broadband Pricing

Business Unlimited Plans

The Business Broadband Unlimited plans are designed to compete across a variety of similar providers to give us a comparable and competitive offering for Business Customers. These plans recognize the generally increased data requirements of a business and provides cost certainty with no data overage charges.

The pricing is positioned to reflect a premium product, but with an appealing price point and 2 Free VoIP lines included:

- 2 x VoIP Lines (Users) or SIP Channels
- 1 DDI NZ Number
- Free Standard Installation
- 1x Fixed IP Address

VoIP Conditions

If the Customer wants to use the VoIP Service without the Voyager supplied Router, they have the following options:

- Rent a supported Handset(s) from Voyager that we will pre-configure for them
- Provide their own VoIP Hardware and we will provide a build document with the required information to self-configure.
- If the customer decides to use or supply their own VoIP hardware, we are only able to provide limited support and only for models that are supported by the platform.

Plan Terms & Conditions

The following conditions apply:

- Early Termination Fee's apply to these broadband connections. If the customer selects a 12 Month Term and disconnects early a \$199.00 Fee will apply. If the customer selects a 24 Month Term and disconnects early a \$399.00 Fee will apply, If the customer selects a 36 Month Term and disconnects early a \$599.00 Fee will apply. If we supplied a modem this must be returned on termination or may be purchased for \$195.00.
- A Fair Use Policy applies to our Unlimited Business Plans – we define this as a situation where, in our opinion, the cost of providing the service(s) greatly exceeds the price that the service is being sold for. In these situations, we reserve the right to contact the customer to discuss alternative options, or to exit the service early without penalty.
- Basic Installation is included for free, however Complex UFB Installations may incur additional costs, which will we advise the customer of, prior to commencing the installation. Some ADSL installations may require additional installation services which may be on-billed. We are unable to advise in advance if these are required.
- Calling in excess of bundled minutes (if any) will be charged at the standard Voyager Rates as advertised on our Website
- If the customer moves address while connected with us, they are required to renew their contract from the date that service is available at the new location. They can take this opportunity to change the type of service they are getting and change the contract term if they want to.

Business Broadband

Service	Contract Term	Description	Price
Business ADSL Broadband	12 months	Unlimited Data	\$109.00
Business ADSL Broadband	24 months	Unlimited Data	\$99.00
Business ADSL Broadband	36 months	Unlimited Data	\$89.00
Business VDSL Broadband	12 months	Unlimited Data	\$109.00
Business VDSL Broadband	24 months	Unlimited Data	\$99.00
Business VDSL Broadband	36 months	Unlimited Data	\$89.00
Business Fibre 100/100 Broadband	12 months	Unlimited Data	\$109.00
Business Fibre 100/100 Broadband	24 months	Unlimited Data	\$99.00
Business Fibre 100/100 Broadband	36 months	Unlimited Data	\$89.00
Business Fibre Max/500 Broadband	12 months	Unlimited Data	\$139.00
Business Fibre Max/500 Broadband	24 months	Unlimited Data	\$129.00
Business Fibre Max/500 Broadband	36 months	Unlimited Data	\$119.00

Dedicated Access Circuits

Network Access for Auckland, Wellington, Christchurch & Hamilton and Dunedin are shown below. All plans include Unlimited Data.

Access Speed	Bandwidth Mbps	One-off Install	Circuit Charge (p/mth)
1Gbps Fibre	1000	POA	POA
1Gbps Fibre	500	POA	POA
1Gbps Fibre	200	POA	POA
1Gbps Fibre	100	POA	POA
100Mbps Fibre	50	POA	\$895.00
100Mbps Fibre	30	POA	\$795.00
100Mbps Fibre	20	POA	\$735.00
100Mbps Fibre	10	POA	\$695.00
10Mbps Copper CBD	10	\$395	\$675.00
7Mbps Copper CBD	7	\$395	\$580.00
5Mbps Copper CBD	5	\$395	\$445.00
3Mbps Copper CBD	3	\$395	\$350.00

- Install prices are subject to feasibility

IP Address Ranges

Structure	Range	Monthly
1 Address	/32	\$5.00
2-4 Address (4 Total Addresses – 2 Usable in network mode)	/30 or /31	\$10.00
8 Addresses (6 Usable in network mode)	/29	\$20.00
16 Addresses (14 Usable in network mode)	/28	\$30.00
32 Addresses (30 Usable in network mode)	/27	\$40.00
64 Addresses (62 Usable in network mode)	/26	\$50.00
128 Addresses (126 Usable in network mode)	/25	\$75.00
256 Addresses (254 Usable in network mode)	/24	\$100.00

- Please note that requests for /27 addresses and above (i.e. 32+ IPs) will require completion of an IP justification form.

Network & Voice Hardware

Network Equipment

Business / Enterprise Routers

Voyager use Fortinet and Cisco Routers as the standard Business CPE. Models vary depending upon circuit type. Routers can be purchased or rented depending upon customer requirements. Note, the Cisco 800 series routers will soon become End of Life and will be subject to availability.

Juniper devices are available upon request.

Model	Description	Purchase	Rent 12 Mth	Rent 24 Mth
Cisco 887VA	ADSL, VDSL, Stateful Firewall, IPSEC VPN	\$695.00	\$50.00	\$30.00
Cisco 888E	HSNS-Lite Copper (SHDSL), Stateful Firewall, IPSEC VPN	\$1,295.00	\$100.00	\$55.00
FortiGate 50E	Ethernet (UFB / Fibre HSNS) IPSEC VPN, FortiManager Integration, additional NGFW options below	\$900	\$50.00	\$50.00

Router Management Service (RMS) can be added to a purchased router. All Rented Business / Enterprise Routers include RMS.

FortiGuard Next Generation Firewall (NGFW) License – Fortigate Only

Additional security features for the FortiGate range of routers. Can be applied to rented or purchased FortiGate routers (Price varies per model.)

Model	12 Month Term	24 Month Term	36 Month Term
FortiGuard (FG-50E)	+\$40.00/month	+\$30.00/month	+\$10/month

SOHO / Consumer Router

Voyager previously supplied the Huawei HG659b Wi-Fi / POTS Capable router for SOHO and Consumer requirements. We have now updated to the Huawei DG8245V, which is a newer version but similar in features. If you require configuration of a router, a \$10 configuration charge will apply. Courier fees will also be on-charged.

Model	Description	Purchase
Huawei DG8245V	ADSL, VDSL, UFB. WiFi N/AC with 2 POTS Ports	\$195.00

Wireless Access Points

Model	Description	Purchase	Rent
Unifi - AC Lite	802.11a/b/g/n/ac, 2.4Ghz, 5Ghz, 24V Passive PoE	\$190.00	\$20.00
Unifi - AC Long Range	802.11a/b/g/n/ac, 2.4Ghz, 5Ghz, 24V Passive PoE	\$220.50	\$25.00
Unifi - AC Professional	802.11a/b/g/n/ac, 2.4Ghz, 5Ghz, 802.3af (PoE), 802.3at (PoE+)	\$299.00	\$45.00

Courier Charges

Note that all hardware pricing does not include courier charges, which are on-charged.

Service	Charge
Hardware Courier Charge – per Item	\$14.95

Phone Hardware

Model	Role	Purchase	Rental
Yealink SIP-T41S	Basic Desktop Phone	\$175.00	\$10.00
Yealink SIP-T48S	Receptionist Desktop Phone	\$390.00	\$25.00
Yealink SIP-T46S	Executive Desktop Phone	\$295.00	\$20.00
Yealink SIP-T56A	Next Generation Desktop Phone	\$460.00	\$30.00
Yealink SIP-T58A	Next Generation Receptionist/Executive Phone	\$500.00	\$30.00
Yealink W60P	Cordless Phone Base Unit	\$235.00	\$15.00
Yealink W56H	Cordless Phone	\$160.00	\$10.00
Yealink YHS33	Wired Headset	\$50.00	-
JABRAPRO920	Wireless Headset	\$315.00	\$20.00
Yealink EXP40	Expansion Module	\$160.00	\$10.00
Yealink CP920	Conference Phone - Small Room	\$745.00	\$45.00
Yealink CP960	Conference Phone - Medium Room	\$930.00	\$55.00
Yealink CP960 - WIRELESS MIC	Conference Phone - Large Room	\$1,245.00	\$70.00
Cisco SPA122	Analogue Telephone Adapter - Fax	\$95.00	-
Yealink DDK10	DECT USB Dongle	\$30.00	-
Yealink WF40	Wi-Fi USB Dongle	\$45.00	-
Yealink EXP50	Expansion Module	\$155.00	\$10.00
Yealink YHS33-USB	Wired Headset	\$45.00	-
Yealink PSU - T41S	Power Supply	\$15.00	\$0.00
Yealink PSU - T46S/T48S	Power Supply	\$20.00	\$0.00

Selected Phone models and features illustrated overleaf.



T41S

Line Key	6
LCD Display (fixed)	2.7" (192x64px)
Touch Screen	No
Expansion Module	No
POE	Yes
3-way Audio Conference	Yes
BLF	Yes
Memory Key	15



T46S

Line Key	10
LCD Display (fixed)	4.3" (480x272px)
Touch Screen	No
Expansion Module	Yes
POE	Yes
3-way Audio Conference	Yes
BLF	Yes
Memory Key	27



T48S

Line Key	X
LCD Display (fixed)	7" (800x480px)
Touch Screen	Yes
Expansion Module	Yes
POE	Yes
3-way Audio Conference	Yes
BLF	Yes
Memory Key	29



T56A

Line Key	0
LCD Display (fixed)	7" (1024x600px)
Touch Screen	Yes
Expansion Module	Yes
POE	Yes
3-way Audio Conference	Yes
BLF	Yes
Memory Key	27



T58A

Line Key	0
LCD Display (adjustable)	7" (1024x600px)
Touch Screen	Yes
Expansion Module	Yes
POE	Yes
3-way Audio Conference	Yes
BLF	Yes
Memory Key	27



W56P

Handset Limit	5
LCD Display (fixed)	2.4" (240x320px)
Battery Life	30hrs
Expansion Module	No
POE	Yes
3-way Audio Conference	Yes
BLF	No
Memory Key	0



W60P

Handset Limit	8
LCD Display (fixed)	2.4" (240x320px)
Battery Life	30hrs
Expansion Module	No
POE	Yes
3-way Audio Conference	Yes
BLF	No
Memory Key	0



CP960 WIRELESSMIC

LCD Backlight	Yes
LCD Display (fixed)	5" (1280x720px)
Touch Screen	Yes
Operating System	Android 5.1.1
POE	Yes
HD Speaker	Yes
Ethernet Port	Yes
3-way conferencing	Yes



CP930W BASE

LCD Backlight	Yes
LCD Display (fixed)	3.1" (248x120px)
Touch Screen	No
Operating System	RTK-E
POE	Yes
HD Speaker	Yes
Ethernet Port	No
3-way conferencing	Yes

iSMS

The most efficient and guaranteed method to send messages to someone is through SMS, also referred to as TXT message. Our iSMS service allows the user to send messages to people from their Email client or the Web SMS Portal, and the recipient will receive them on their mobile device as an SMS. The user can also order the API service to integrate their existing software systems to our messaging gateway.

We charge a monthly base price for both API and Email services, and per message rates as well as delivery reports per message tracked. Please note, delivery reports are optional and can be selected using the Web Portal or API service.

Standard Package

Service	Unit	Monthly
iSMS – Email2SMS/ Web2SMS (includes 25 messages)	Per User	\$10.00
iSMS – API	Per User	\$10.00
iSMS Additional Messages	Per Message	\$0.18
iSMS Delivery Reports	Per Report	\$0.06

Volume Package

Service	Unit	Monthly
iSMS – Email2SMS/ Web2SMS (includes 3,847messages)	Per User	\$500.00
iSMS – API (includes 3,847messages)	Per User	\$500.00
iSMS Additional Messages (3,848 – 20,000)	Per Message	\$0.13
iSMS Additional Messages (20,000 – 40,000)	Per Message	\$0.12
iSMS Additional Messages (40,001 – 55,000)	Per Message	\$0.11
iSMS Additional Messages (55,001 +)	Per Message	\$0.10
iSMS Delivery Reports	Per Report	\$0.04

Cloud Voice Platform

Voyager's Cloud Voice Platform (known as CVS) means that we can now offer the latest Cloud Voice technology to our customers. CVS is highly scalable and therefore almost any business can use/convert to our Cloud Voice services.

Our Cloud Voice/PBX (other companies can call it Hosted PBX or Virtual PBX) is a Cloud/Hosted PBX solution for customers who do not have or want an IP capable PBX onsite. Instead, they use desk IP phones, Softphones or Smartphone apps (or any combination of these) to connect to CVS, which provides all the standard PBX functionality, as well as the advanced features – Currently listed below:

CVS Features include:

- IVR Menu Routing
- Time of Day call routing
- Transfer (internal and external)
- IVR & Time of Day call routing
- Call Pickup
- Caller ID
- Ring Groups
- Call Forwarding
- Employees can access their lines from anywhere in the world (with suitable internet access)
- Web-based management portal, where users can log in and configure/manage their extensions/services
- Register up to 5 different IP devices to simultaneously ring (ie. so an employee can have their desk phone, soft phone, and smartphone app simultaneously ring)

Cloud Voice User Access

- Each Employee requiring a phone or soft client will be set-up as a User / Extension.
- CVS User Access provides the ability to make and receive calls, however it does not include calling bundles or any hardware (VoIP) handsets.
- When a user subscribes to the service, they will be provided with a build document for the devices.
- The CVS User Access does not include a DDI - these may be purchased or included (with an unlimited broadband plan)
- Existing number(s) can be ported.

Service	Unit	Charge
CVS User Access	Per Month	\$10.00
DDI	Per Month	\$5.00
DDI Block 10	Per Month	\$30.00
DDI Block 100	Per Month	\$75.00
SIP Trunk (per Channel/ Concurrent Call)	Per Month	\$10.00
Conference Calling	Per Month	\$10.00
Professional IVR Recording – 1 Level	One off fee	\$130.00
NZ Toll Free Number	Per Month	\$10.00
Number Porting Fee – Fixed Line	One off fee	\$20.00
Number Porting Fee – Toll Free	One off fee	\$45.00
Cloud Voice Fax to Email	Per Month	\$10.00
Fax ATA Cisco SPA122	One off fee	\$95.00

Calling Rates

Calling Bundles

Multiple bundles can be purchased to provide the most suitable number of minutes required, per month charges below:

Service	Description	Rate
1000 Local/National calling minutes	CVS Calling Bundle	\$10.00
2000 Local/National calling minutes	CVS Calling Bundle	\$20.00
3000 Local/National calling minutes	CVS Calling Bundle	\$30.00
4000 Local/National calling minutes	CVS Calling Bundle	\$40.00
5000 Local/National calling minutes	CVS Calling Bundle	\$50.00
6000 Local/National calling minutes	CVS Calling Bundle	\$60.00
7000 Local/National calling minutes	CVS Calling Bundle	\$70.00
8000 Local/National calling minutes	CVS Calling Bundle	\$80.00
International Top 40 Countries	CVS Calling Bundle	\$10.00
100 NZ Mobile calling minutes	CVS Calling Bundle	\$10.00
200 NZ Mobile calling minutes	CVS Calling Bundle	\$18.00
300 NZ Mobile calling minutes	CVS Calling Bundle	\$30.00
400 NZ Mobile calling minutes	CVS Calling Bundle	\$40.00
1000 NZ Mobile calling minutes	CVS Calling Bundle	\$75.00
2000 NZ Mobile calling minutes	CVS Calling Bundle	\$150.00
3000 NZ Mobile calling minutes	CVS Calling Bundle	\$225.00
4000 NZ Mobile calling minutes	CVS Calling Bundle	\$300.00
10,000 NZ Mobile calling minutes	CVS Calling Bundle	\$1,100.00
20,000 NZ Mobile calling minutes	CVS Calling Bundle	\$1,200.00

New Zealand Geographic & Mobile Calling Rates

Service	Dial Code	Rate
Local (Within the same LICA)	N/A	\$0.02
National (Between LCA)	64X	\$0.03
NZ Mobile	642X	\$0.15

New Zealand Toll Free Inbound Calling Rates

Call Initiated From	Call Terminating On	Rate
NZ Landline National Call	NZ Landline (NZ Only)	\$0.05
NZ Mobile	NZ Mobile (NZ Only)	\$0.25

International Rates

Check out our full rate card on our website here: <https://voyager.nz/business/voice/ratecard>

Cloud Softphone

Cloud Softphone is a Software based phone that will enable customer to make and receive calls without a physical desk phone. It's available as a downloadable app for iOS and Android mobile devices. Business functions include BLF, Extension dialing, Call recording (in app), Transfer, 3 way calling, and Voicemail integration.

- App and web devices MUST be associated with a CVS user and each user must have a 3-digit extension number.
- Each user should have a DDI and a voicemail. The call flow should be number/extension -> user -> voicemail. The user should have a DDI associated with it for external calls

More great features will be announced in future releases, as well as a Desktop Web application accessible via Chrome browser.

Service	Initial Setup	Monthly
Cloud Softphone	\$0.00	\$7.50

Geographic Routing

Geographic Routing allows a customer to determine the end point of a call based on the originating location of the call. This is commonly used in situations where an organization has multiple branch locations and want customers calling a common (usually toll free) number to be directed automatically to the closest geographic location.

Dependencies

- Valid 0800 Number
- Use of an individual DDI for each route or endpoint
- Non-geographic / Mobile numbers cannot be routed

Service	Charge
Geographic Routing (up to 10 Routes) Monthly Service Charge	\$95.00
Geographic Routing (up to 10 Routes) Set up Charge	\$10.00
Geographic Routing (up to 50 Routes) Monthly Service Charge	\$195.00
Geographic Routing (up to 50 Routes) Set up Charge	\$20.00