



# Towards Universal Sequence Representation Learning for Recommender Systems

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1 Renmin University of China

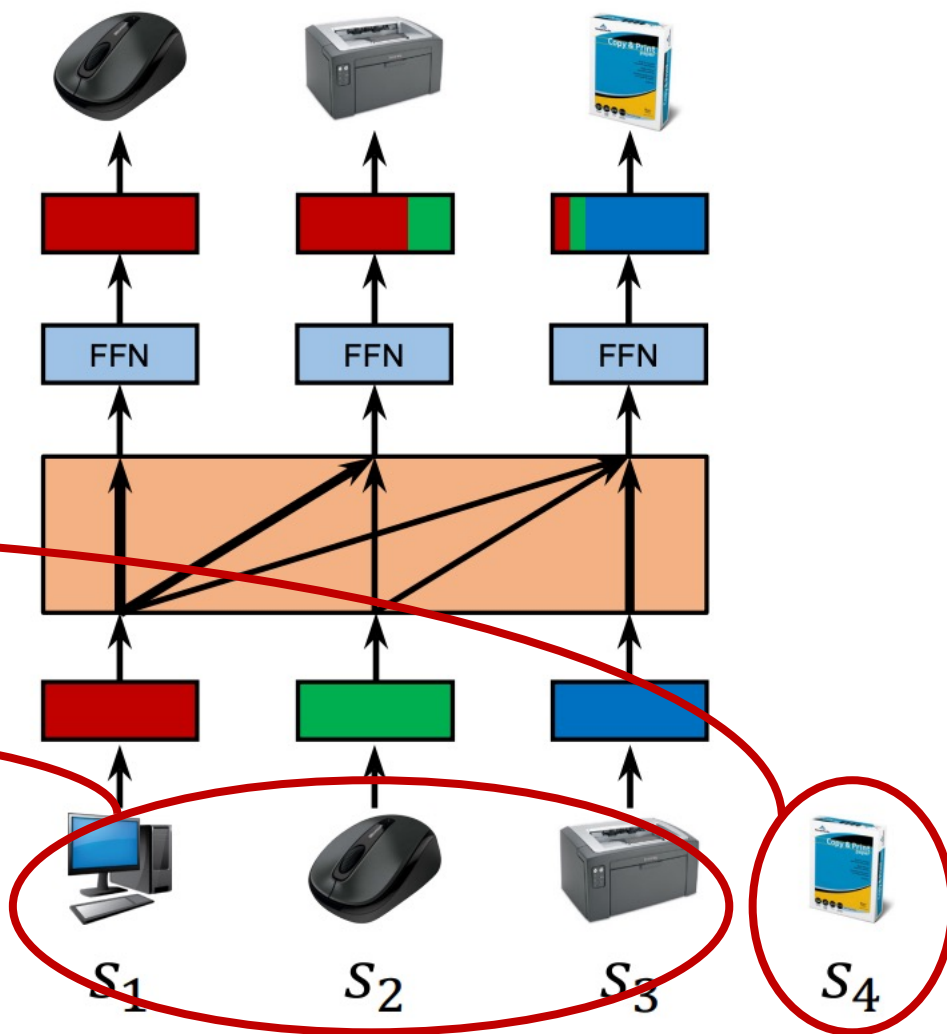
2 Alibaba Group

# Motivation

- Sequential Recommendation

*Next Item Prediction*

*Historical Behavior Sequences*



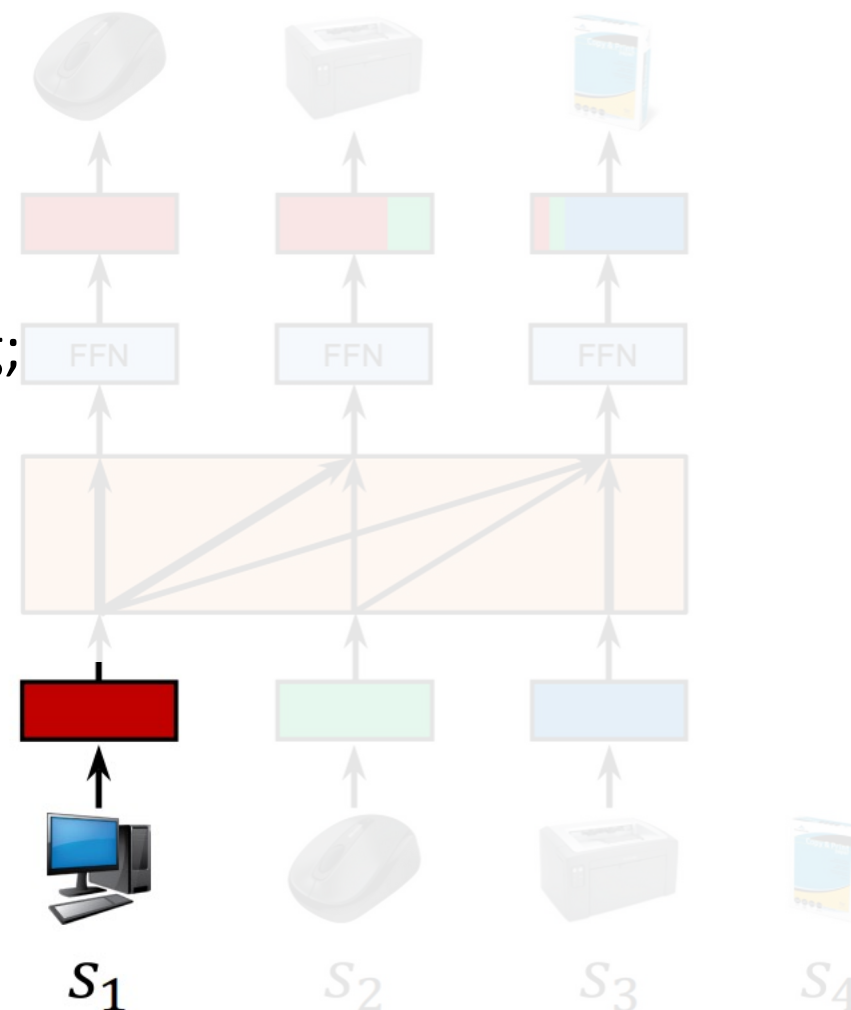
# Motivation

- Sequential Recommendation
  - Existing methods: explicit **item ID** modeling;

*Sequence Model*

*ID Embedding*

*Item ID*, B00TNNWMXI



# Motivation

- Sequential Recommendation
  - Existing methods: explicit **item ID** modeling;
- Issues
  - **Cold-start items;**



New Item!



Well-trained ID Sequence Model



$S_1$



$S_2$



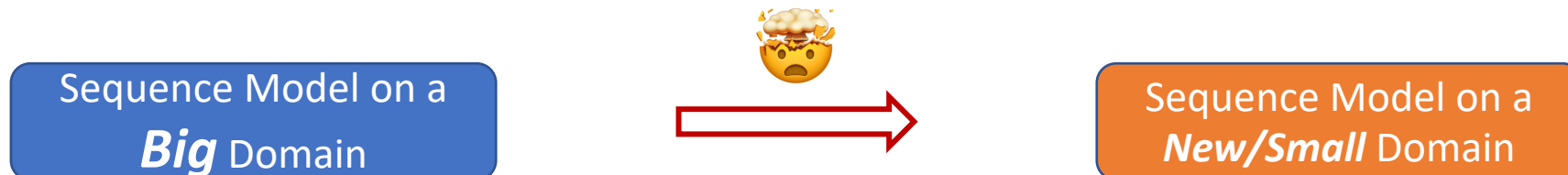
$S_3$



$S_4$

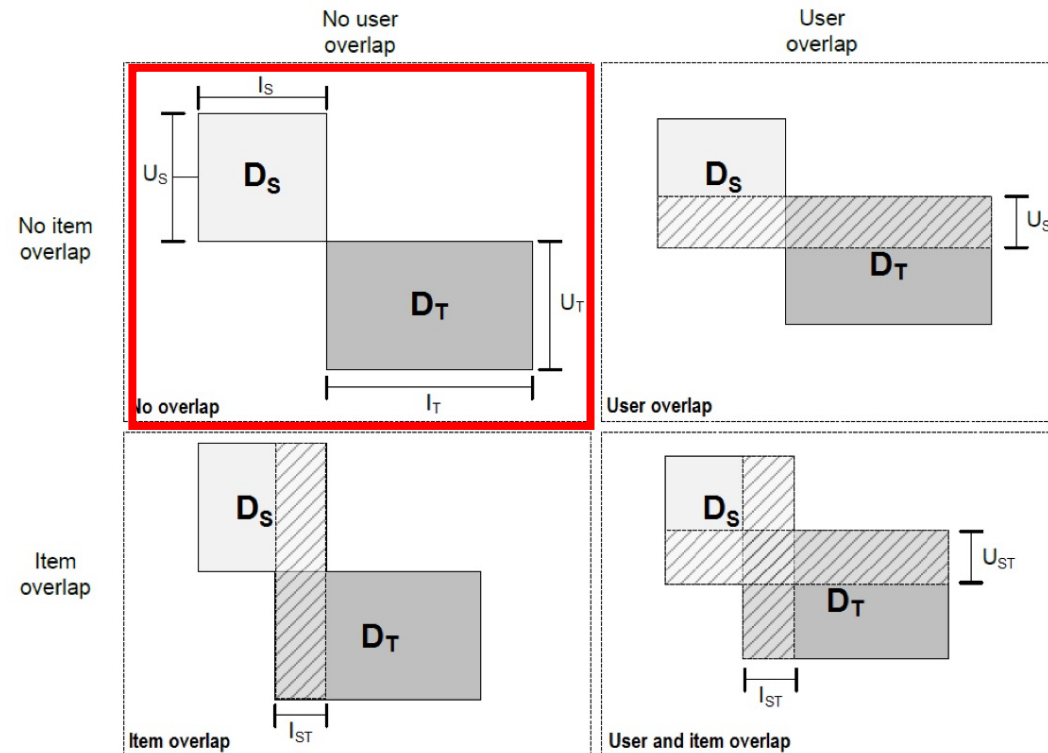
# Motivation

- Sequential Recommendation
  - Existing methods: explicit **item ID** modeling;
- Issues
  - Cold-start items;
  - **New domains;**



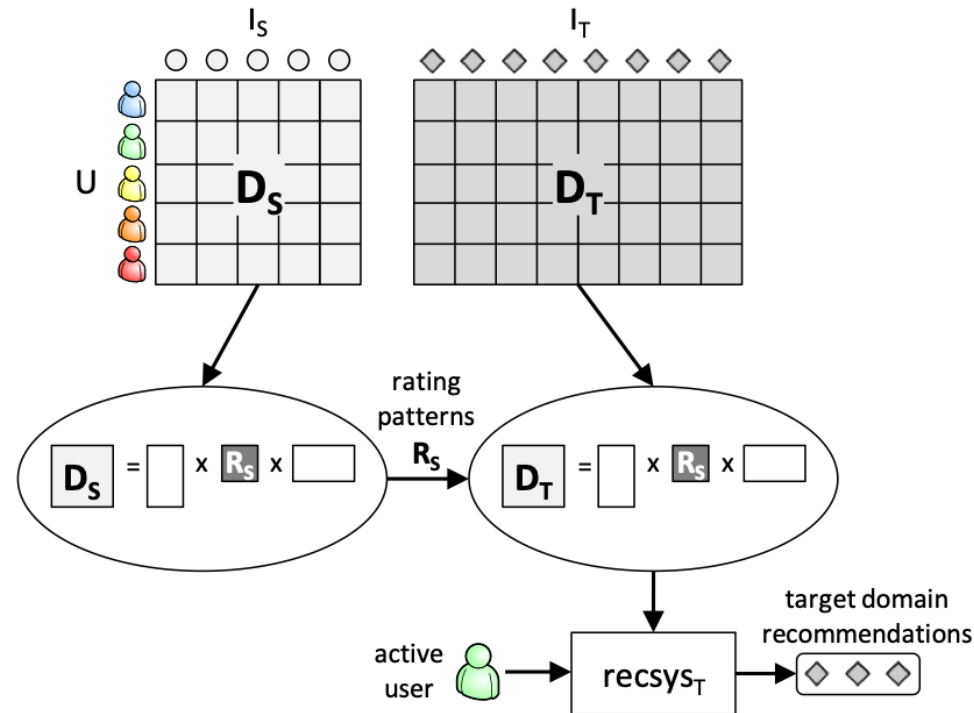
# Transfer Learning for RecSys

- It's **hard to transfer** recommendation models;
  - Need shared key anchors (e.g., users / items);



# Transfer Learning for RecSys

- It's **hard to transfer** recommendation models;
  - Need shared key anchors (e.g., rating patterns);



# Motivation

- Foundation Models?

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## Language Models are Few-Shot Learners

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We presented a 175 billion parameter language model which shows strong performance on many NLP tasks and benchmarks in the zero-shot, one-shot, and few-shot settings, in some cases nearly matching the performance of state-of-the-art fine-tuned systems, as well as generating high-quality samples and strong qualitative performance at tasks defined on-the-fly. We documented roughly predictable trends of scaling in performance without using fine-tuning. We also discussed the social impacts of this class of model. Despite many limitations and weaknesses, these results suggest that very large language models may be an important ingredient in the development of adaptable, general language systems.




# Motivation

- Solution for **small** data: Transfer Learning
  - Foundation Models
    - Pre-training on large scale corpus;
    - Transfer to downstream tasks;
- Can we build foundation models for RecSys? 🤔



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- Solution for **small** data: Transfer Learning
  - Foundation Models
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- Can we build foundation models for RecSys? 🤔
  -  **Same data format;**



$S_1$



$S_2$





$S_3$



$S_4$



# Motivation

- Solution for **small** data: Transfer Learning
  - Foundation Models
    - Pre-training on large scale corpus;
    - Transfer to downstream tasks;
- Can we build foundation models for RecSys? 🤔
  -  Same data format;
  -  **Large corpus;**



# Motivation

- Solution for **small** data: Transfer Learning
  - Foundation Models
    - Pre-training on large scale corpus;
    - Transfer to downstream tasks;
- Can we build foundation models for RecSys? 🤔
  - ☒ Same data format;
  - ☒ Large corpus;
  - ☒ **Different item ID dictionaries;**



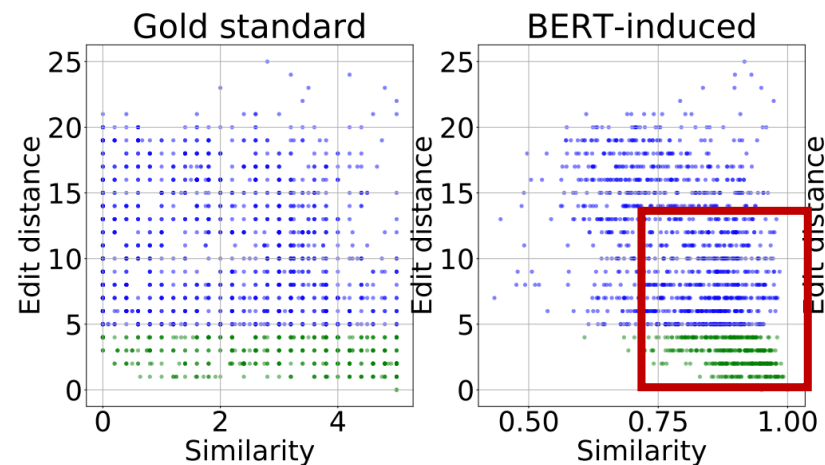
# Idea

- **Universal Sequence/Item Representations** for RecSys?



# Idea

- Item text -> Transferable representations
- Challenges: **PLM representations are not suitable for recommendation**



Anisotropy<sup>1</sup>

- \* High similar scores between PLM reps.;
- \* Hard to distinguish;

# Idea

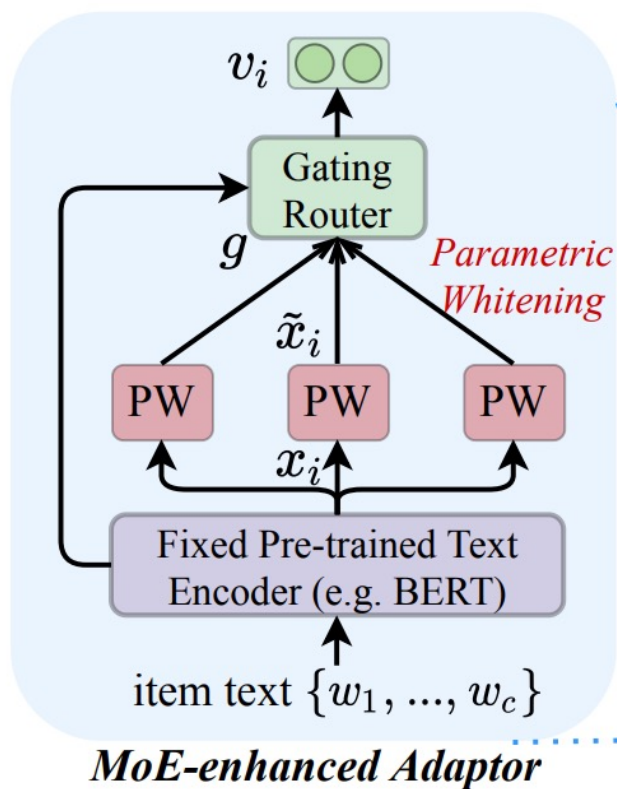
- Item text -> Transferable representations
- Challenges: How to pre-train on **multiple domains**?



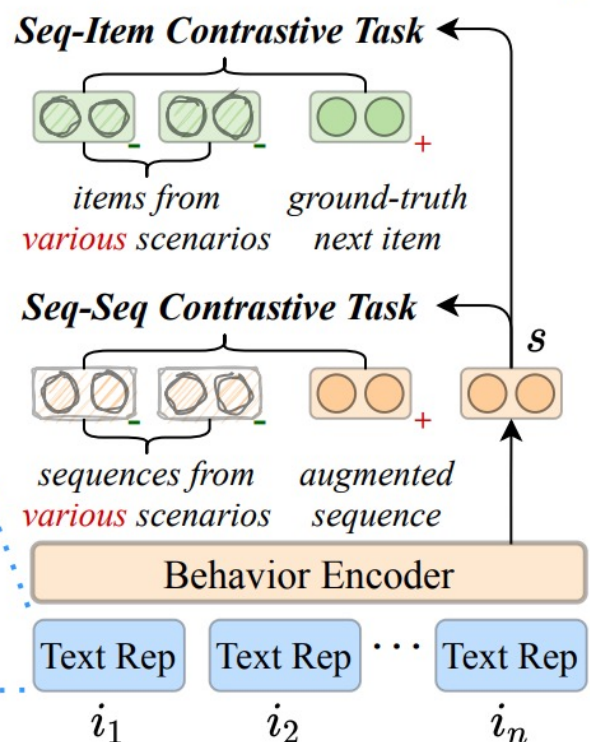
- \* **Conflicts between domains** while pre-training;
- \* How to **adapt to new and unseen** domains?

# UniSRec, universal sequence representation learning approach

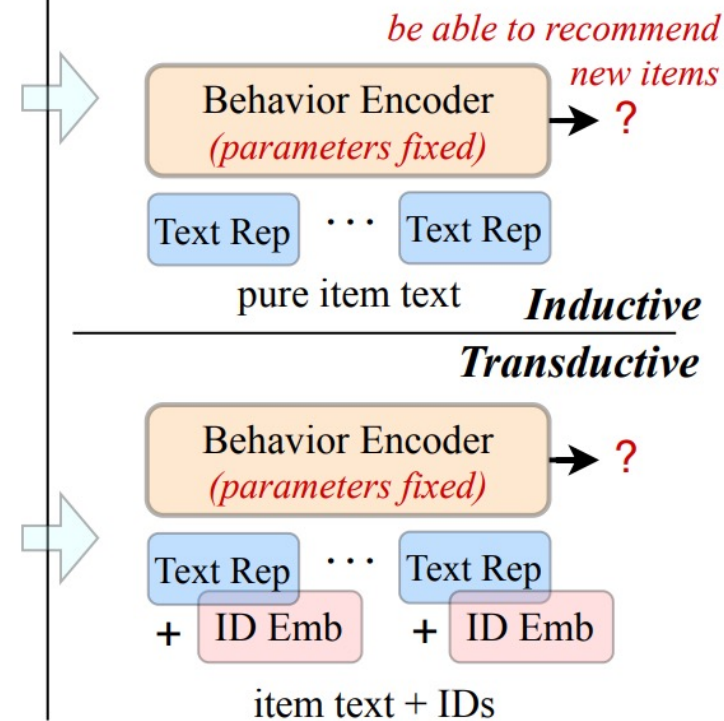
## Universal Item Representation



## Universal Sequence Representation Pre-training



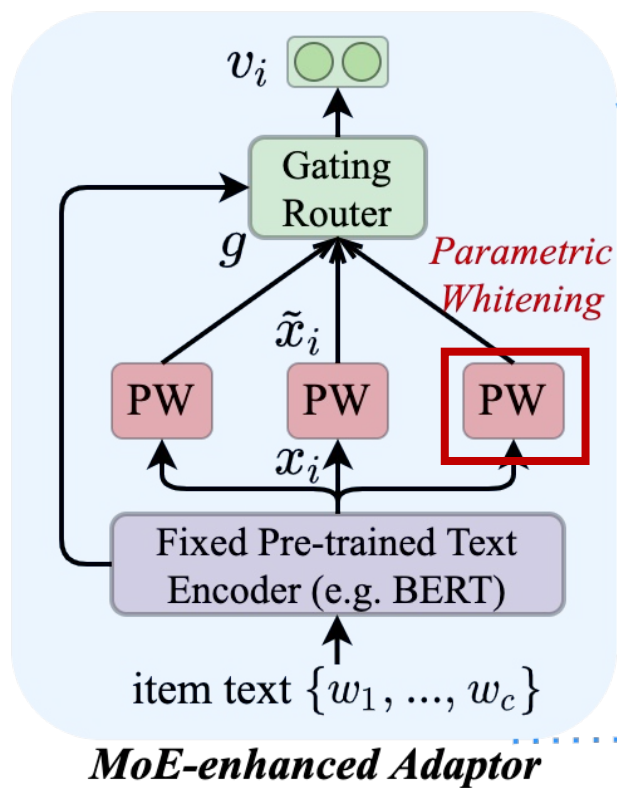
## Parameter-Efficient Fine-tuning





# UniSRec

## Universal Item Representation



💡 Traditional whitening operations can not be adapted to new domains;

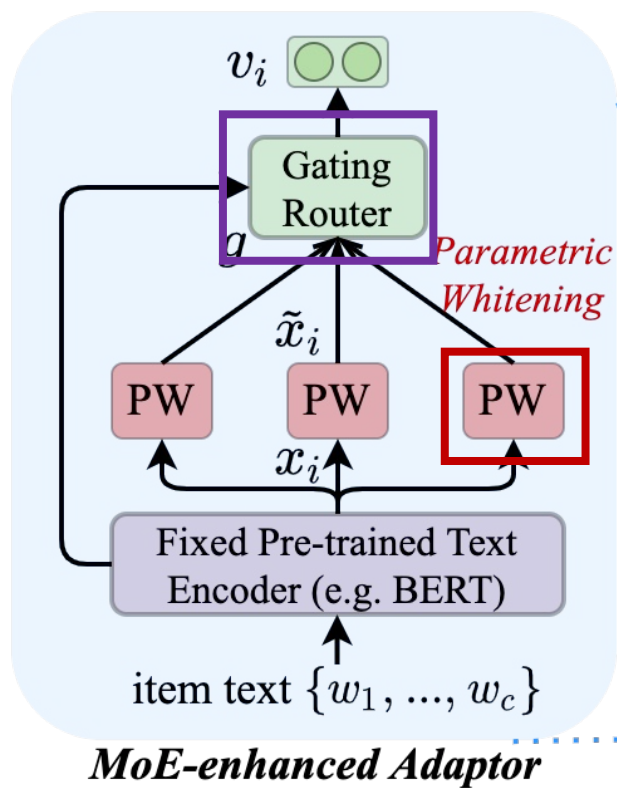
2. **Parametric Whitening** for semantic transformation & reducing anisotropy

$$\tilde{x}_i = (x_i - b) \cdot W_1,$$

1. PLM Encoding

# UniSRec

## Universal Item Representation



(Mixture-of-Experts, MoE)

3. **MoE-enhanced Adaptor** for domain fusion & adaptation

$$v_i = \sum_{k=1}^G g_k \cdot \tilde{x}_i^{(k)},$$

2. **Parametric Whitening** for semantic transformation & reducing anisotropy

$$\tilde{x}_i = (x_i - b) \cdot W_1,$$

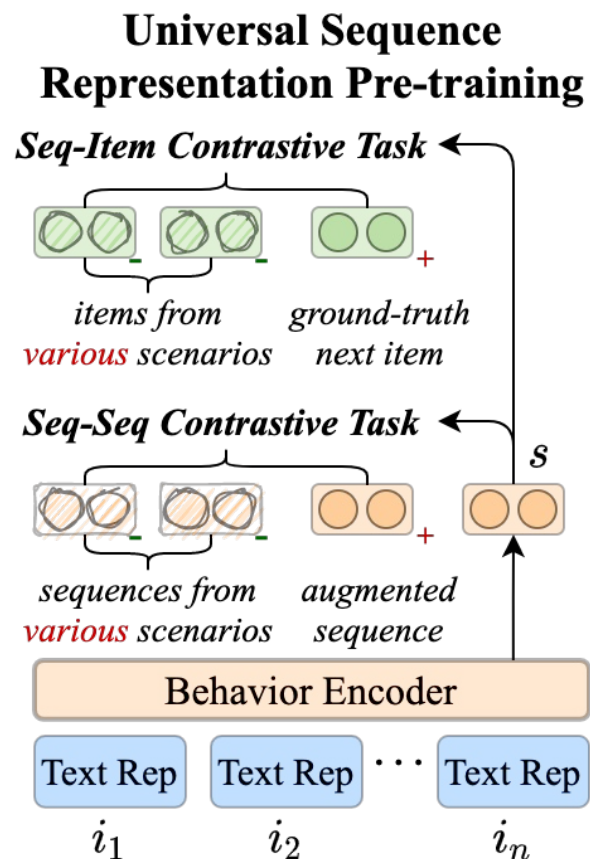
1. PLM Encoding

# UniSRec

## Pre-training on multi-domain sequences

$$\ell_{S-I} = - \sum_{j=1}^B \log \frac{\exp(s_j \cdot v_j / \tau)}{\sum_{j'=1}^B \exp(s_j \cdot \boxed{v_{j'}} / \tau)},$$

$$\ell_{S-S} = - \sum_{j=1}^B \log \frac{\exp(s_j \cdot \tilde{s}_j / \tau)}{\sum_{j'=1}^B \exp(s_j \cdot \boxed{s_{j'}} / \tau)}.$$

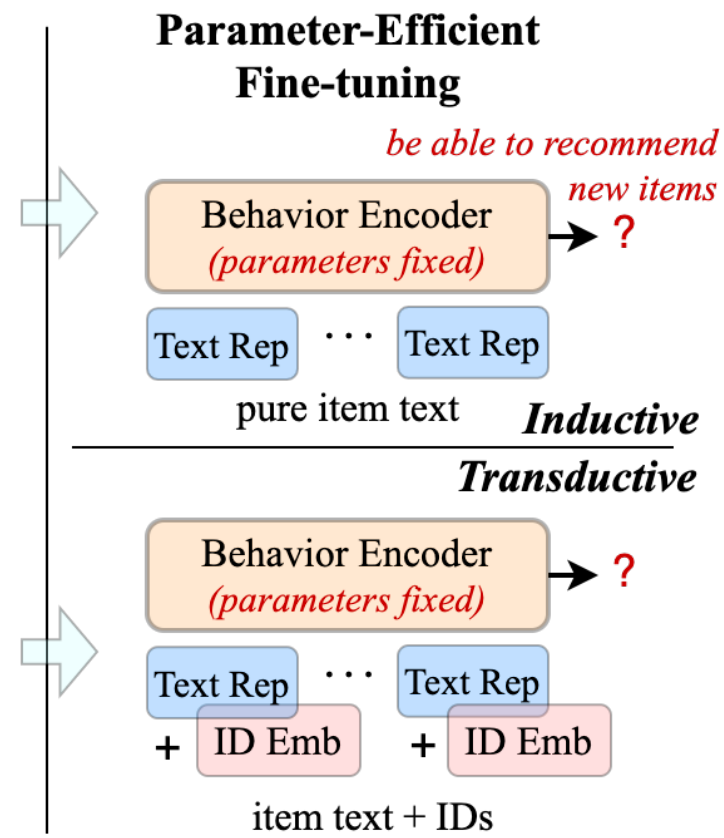
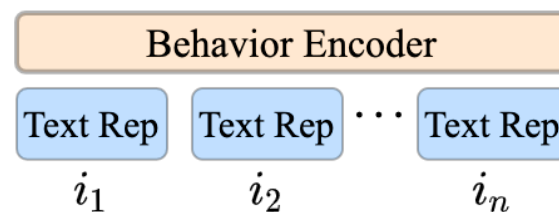


💡 **Negative samples from multiple domains** alleviate the seesaw phenomenon and capture their semantic correlation

**Sequence model**  
e.g., Transformer encoder

# UniSRec

**Parameters in behavior encoder are fixed**  
while fine-tuning the pre-trained model

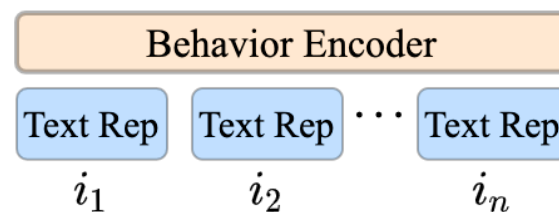


# UniSRec

## Inductive

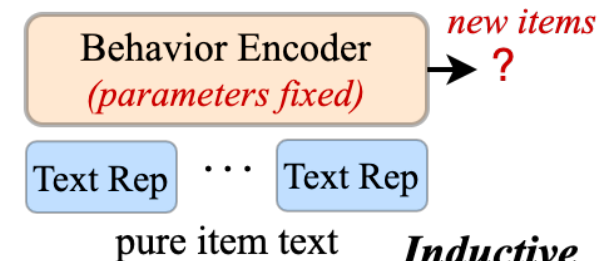
Many new items, directly fine-tuning

**Parameters in behavior encoder are fixed**  
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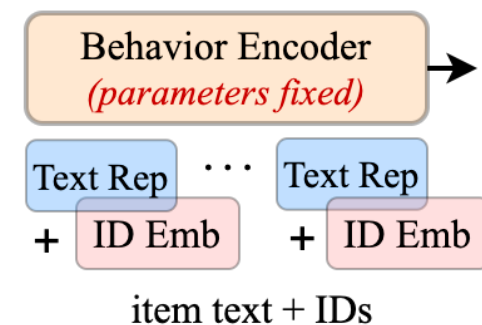


## Parameter-Efficient Fine-tuning

*be able to recommend*



**Transductive**

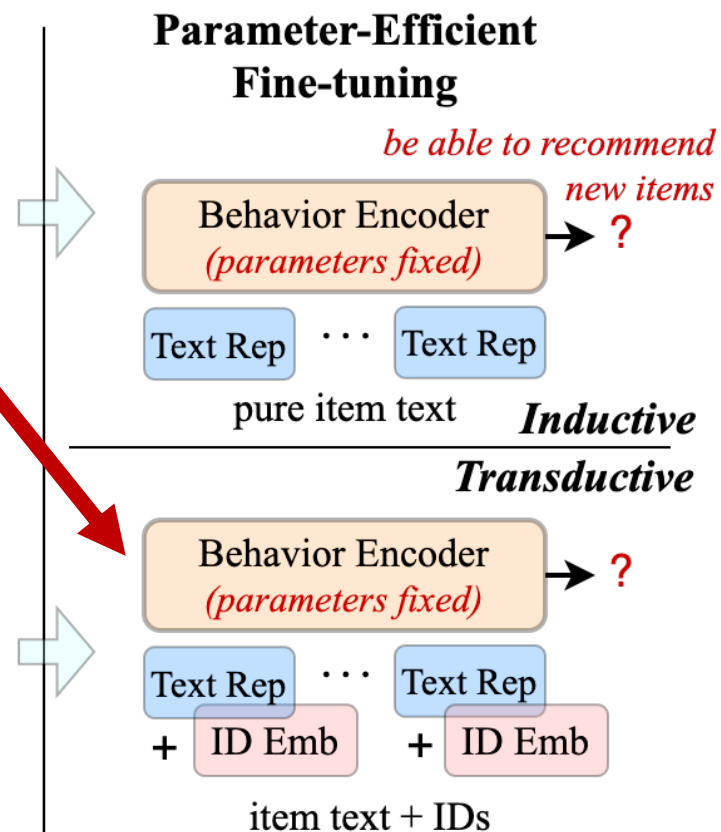
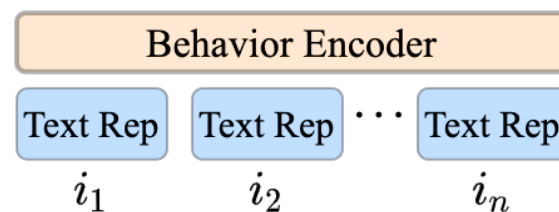


# UniSRec

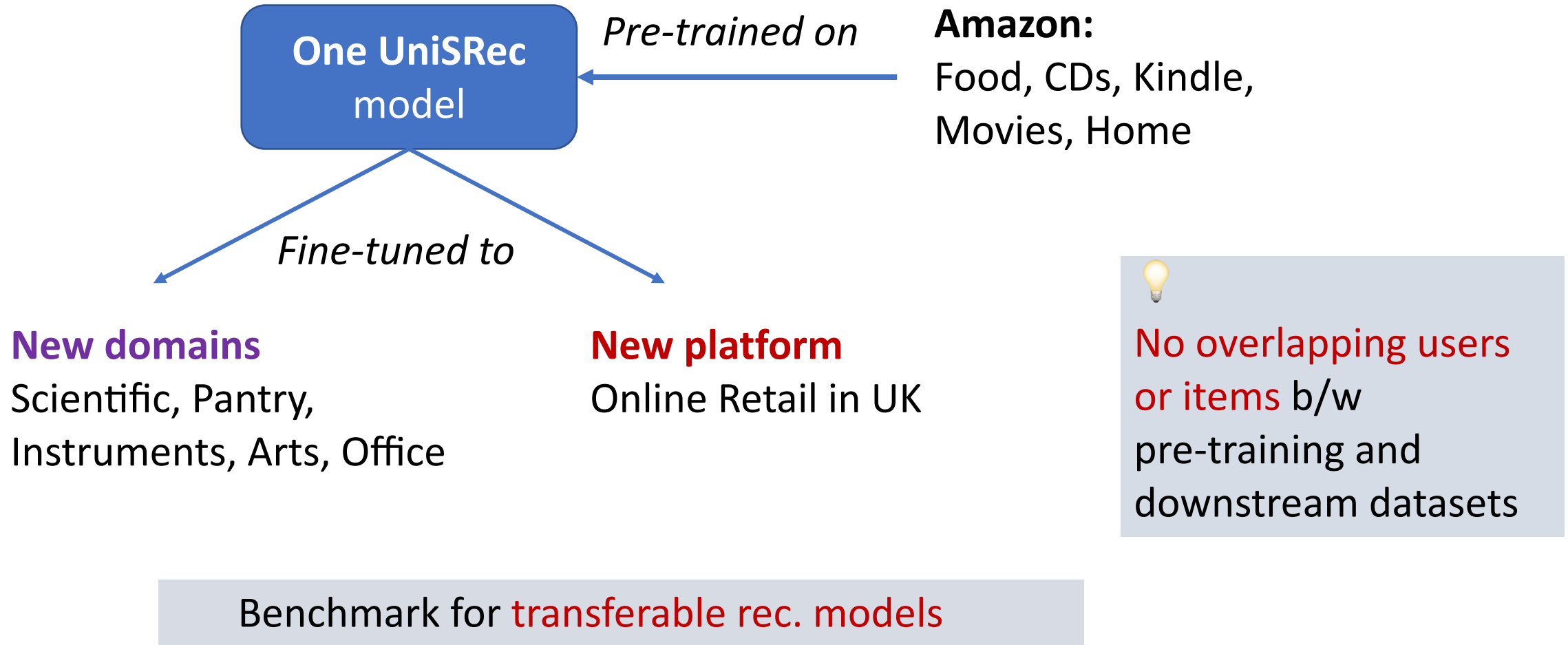
## Transductive

Items are mostly seen while training,  
ID embeddings are combined while fine-tuning

**Parameters in behavior encoder are fixed**  
while fine-tuning the pre-trained model



# Experiments – Setting



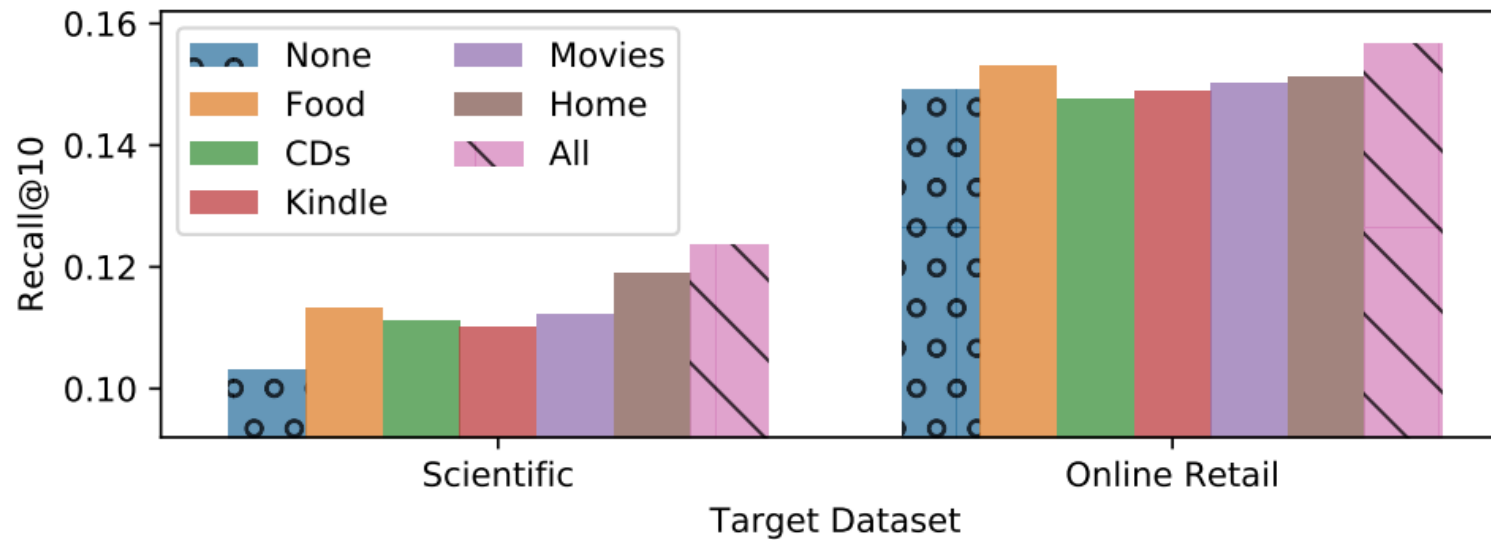
# Experiments – Overall

Scenario	Dataset	Metric	SASRec	BERT4Rec	FDSA	S <sup>3</sup> -Rec	CCDR	RecGURU	ZESRec	UniSRec <sub>t</sub>	UniSRec <sub>t+ID</sub>	Improv.
Cross-Domain	Scientific	Recall@10	0.1080	0.0488	0.0899	0.0525	0.0695	0.1023	0.0851	<u>0.1188*</u>	<b>0.1235*</b>	+14.35%
		NDCG@10	0.0553	0.0243	0.0580	0.0275	0.0340	0.0572	0.0475	<b>0.0641*</b>	<u>0.0634*</u>	+10.52%
		Recall@50	0.2042	0.1185	0.1732	0.1418	0.1647	0.2022	0.1746	<u>0.2394*</u>	<b>0.2473*</b>	+21.11%
		NDCG@50	0.0760	0.0393	0.0759	0.0468	0.0546	0.0786	0.0670	<u>0.0903*</u>	<b>0.0904*</b>	+15.01%
	Pantry	Recall@10	0.0501	0.0308	0.0395	0.0444	0.0408	0.0469	0.0454	<u>0.0636*</u>	<b>0.0693*</b>	+38.32%
		NDCG@10	0.0218	0.0152	0.0209	0.0214	0.0203	0.0209	0.0230	<u>0.0306*</u>	<b>0.0311*</b>	+35.22%
		Recall@50	0.1322	0.1030	0.1151	0.1315	0.1262	0.1269	0.1141	<u>0.1658*</u>	<b>0.1827*</b>	+38.20%
		NDCG@50	0.0394	0.0305	0.0370	0.0400	0.0385	0.0379	0.0378	<u>0.0527*</u>	<b>0.0556*</b>	+39.00%
	Instruments	Recall@10	0.1118	0.0813	0.1070	0.1056	0.0848	0.1113	0.0783	<u>0.1189*</u>	<b>0.1267*</b>	+13.33%
		NDCG@10	0.0612	0.0620	<b>0.0796</b>	0.0713	0.0451	0.0681	0.0497	0.0680	<u>0.0748*</u>	–
		Recall@50	0.2106	0.1454	0.1890	0.1927	0.1753	0.2068	0.1387	<u>0.2255*</u>	<b>0.2387*</b>	+13.34%
		NDCG@50	0.0826	0.0756	<u>0.0972</u>	0.0901	0.0647	0.0887	0.0627	0.0912	<b>0.0991*</b>	+1.95%
	Arts	Recall@10	0.1108	0.0722	0.1002	0.1003	0.0671	0.1084	0.0664	0.1066	<b>0.1239*</b>	+11.82%
		NDCG@10							5	0.0586	<u>0.0712</u>	–
		Recall@50							3	<u>0.2049*</u>	<b>0.2347*</b>	+15.62%
		NDCG@50							8	0.0799	<b>0.0955*</b>	+8.15%
	Office	Recall@10							1	0.1013	<b>0.1280*</b>	+11.79%
		NDCG@10							1	0.0619	<u>0.0831</u>	–
		Recall@50	0.1627	0.1227	0.1665	0.1613	0.1095	<u>0.1757</u>	0.1113	0.1702	<b>0.2016*</b>	+14.74%
		NDCG@50	0.0835	0.0721	<u>0.0987</u>	0.0780	0.0409	0.0901	0.0493	0.0769	<b>0.0991</b>	+0.41%
Cross-Platform	Online Retail	Recall@10	0.1460	0.1349	<u>0.1490</u>	0.1418	0.1347	0.1467	0.1103	<b>0.1449</b>	<b>0.1537*</b>	+3.15%
		NDCG@10	0.0675	0.0653	<u>0.0719</u>	0.0654	0.0620	0.0658	0.0535	0.0677	<b>0.0724</b>	+0.70%
		Recall@50	0.3872	0.3540	0.3802	0.3702	0.3587	<b>0.3885</b>	0.2750	0.3604	<b>0.3885</b>	0.00%
		NDCG@50	0.1201	0.1131	<u>0.1223</u>	0.1154	0.1108	0.1188	0.0896	<b>0.1149</b>	<b>0.1239*</b>	+1.31%

Improvements on x-domain  
& x-platform datasets

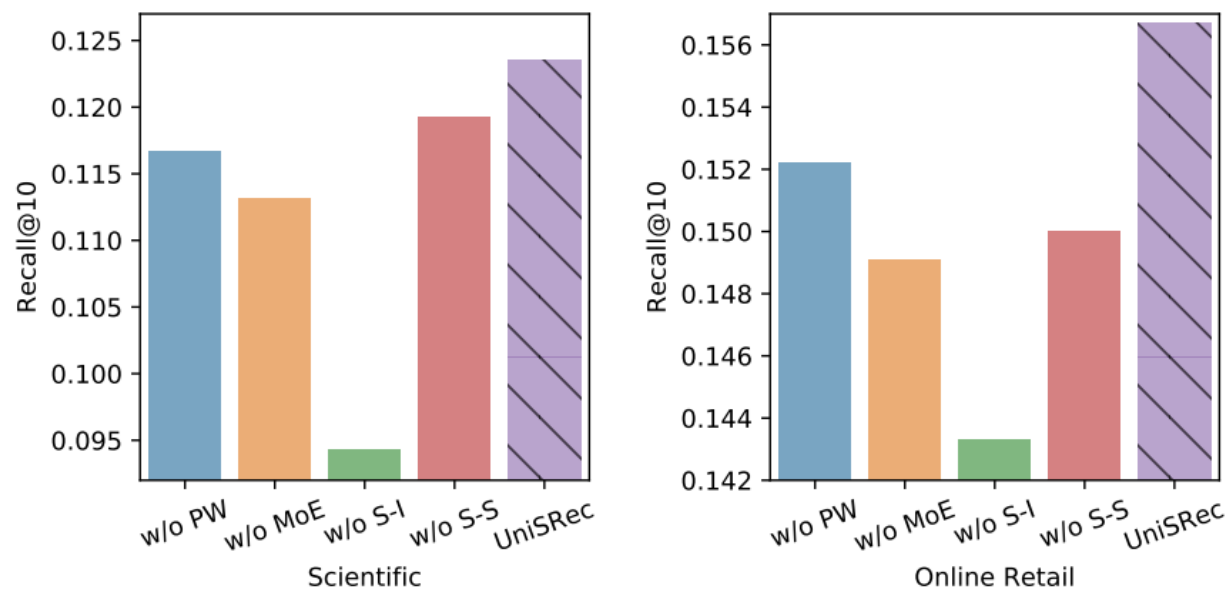


# Experiments – Pre-trained datasets



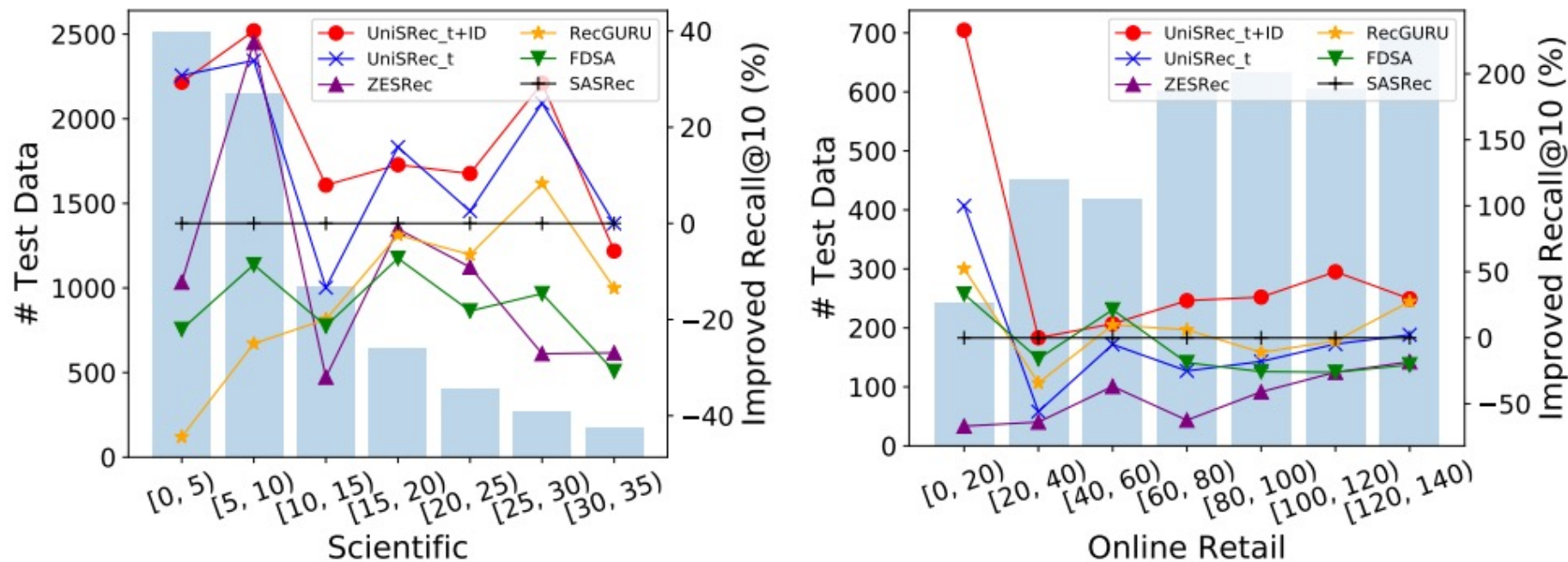
Pre-trained on **multiple domains** > pre-trained on single domain

# Experiments – Ablation study



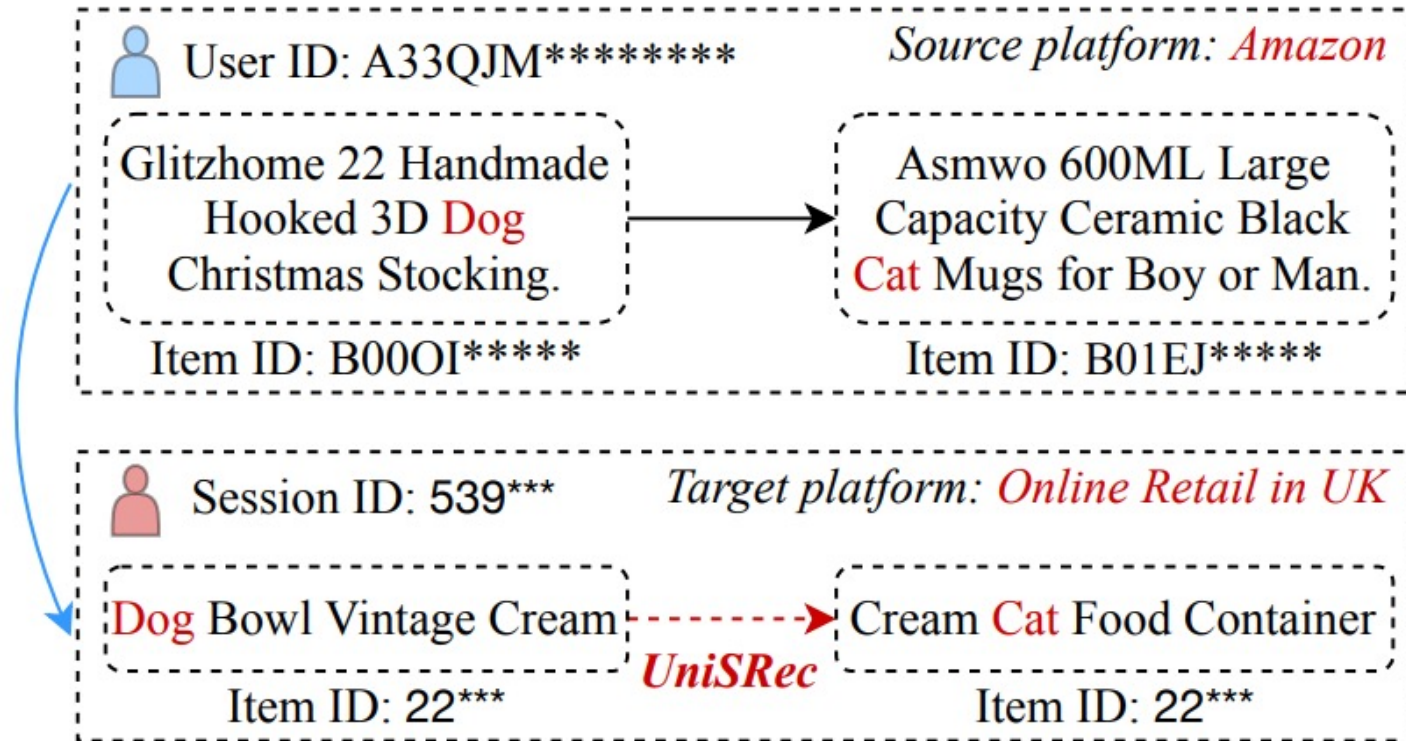
1) Parametric Whitening, 2) MoE-enhanced adaptor, 3) pre-training tasks all have beneficial effects.

# Experiments – Long-tail items



Significant improvements over cold-start items

# Experiments – Case study



Capture and transfer **general semantic patterns** from multiple source domains

# AD for RecBole

Open-source one-station library for RecSys research



☆ 2k stars

👁 38 watching

🔗 379 forks

Based on  PyTorch

130+ models, 28 processed datasets

Extensions for GNN, Transformers, cross-domain, meta-learning, augmentation, debias, fairness, ...

RecBole: Towards a unified, comprehensive and efficient framework for recommendation algorithms

81

WX Zhao, S Mu\*, Y Hou\*, Z Lin, Y Chen, X Pan, K Li, Y Lu, H Wang, ...  
CIKM 2021, Resource Track

RecBole 2.0: Towards a More Up-to-Date Recommendation Library

WX Zhao, Y Hou\*, X Pan\*, C Yang, Z Zhang, Z Lin, J Zhang, S Bian, ...  
CIKM 2022, Resource Track

# Conclusion & QA

presented by Yupeng Hou, [hoyupeng@ruc.edu.cn](mailto:hoyupeng@ruc.edu.cn)

<https://github.com/RUCAIBox/UniSRec> 

All implemented by  RecBole

## • Issues

### • Cold-start items;



New Item!

### • New domains;

Sequence Model on a  
**Big** Domain



Well-trained ID Sequence Model



$s_1$



$s_2$



$s_3$



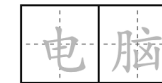
$s_4$

Sequence Model on a  
**New/Small** Domain

## • Universal Sequence/Item Representations for RecSys?



Item ID



**Item Text**

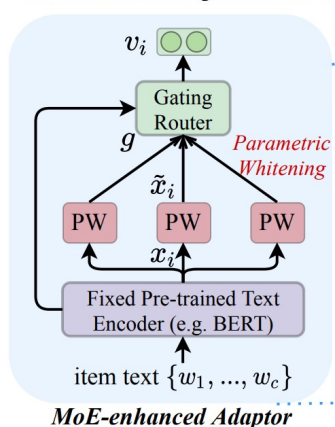
(natural language,  
e.g., Title, Description, Brand, ...)



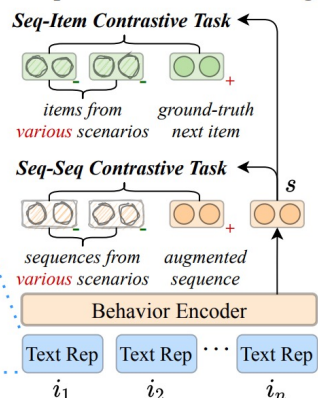
$h_1$   
 $h_2$   
 $h_3$   
 $\vdots$   
 $h_n$

Item Emb  
Sequence Emb

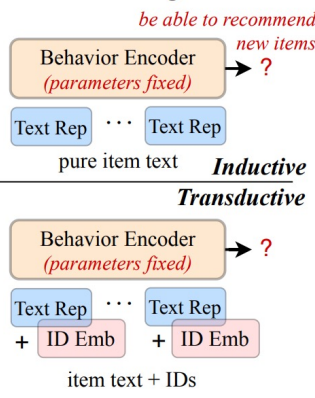
## Universal Item Representation



## Universal Sequence Representation Pre-training



## Parameter-Efficient Fine-tuning



One UniSRec  
model

Pre-trained on

**Amazon:**  
Food, CDs, Kindle,  
Movies, Home

Fine-tuned to

**New domains**  
Scientific, Pantry,  
Instruments, Arts, Office

**New platform**  
Online Retail in UK